

PERSONALITY ANALYZER

The section of the report is based on one of the widely used technique in the world, Myers-Briggs Type Indicator® (MBTI®). The essence of the MBTI theory is that much seemingly random variation in the behavior is actually quite orderly and consistent, being due to basic differences in the ways individuals prefer to use their perception and judgment.

"Perception involves all the ways of becoming aware of things, people, happenings, or ideas. Judgment involves all the ways of coming to conclusions about what has been perceived. If people differ systematically in what they perceive and in how they reach conclusions, then it is only reasonable for them to differ correspondingly in their interests, reactions, values, motivations, and skills."

The identification of basic preferences of each of the four dichotomies is specified or implicit in Jung's theory. These four dichotomies result in 16 distinctive personality types that result from the interactions among the preferences. Following are the details of the dichotomies:

Favorite world: Do you prefer to focus on the outer world or on your own inner world?
This is called Extraversion (E) or Introversion (I).

Information: Do you prefer to focus on the basic information you take in or do you prefer to interpret and add meaning?
This is called Sensing (S) or Intuition (N).

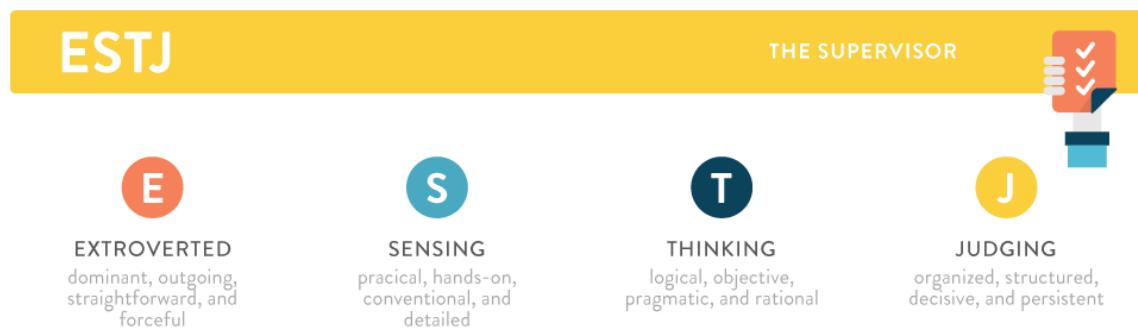
Decisions: When making decisions, do you prefer to first look at logic and consistency or first look at the people and special circumstances?
This is called Thinking (T) or Feeling (F).

Structure: In dealing with the outside world, do you prefer to get things decided or do you prefer to stay open to new information and options?
This is called Judging (J) or Perceiving (P).

Please note that all types are equal. The goal of knowing about personality type is to understand and appreciate differences between people. As all types are equal, there is no best type.

The MBTI instrument sorts for preferences and does not measure trait, ability, or character. The MBTI tool is different from many other psychological instruments and also different from other personality tests. Therefore, at My Career Buddy, we test your personality using various tools.

According to our assessment, ESTJ (Extroverted – Sensing – Thinking – Judging) is your CODE



ESTJ in a Nutshell

ESTJs are hardworking traditionalists, eager to take charge in organizing projects and people. Orderly, rule-abiding, and conscientious, ESTJs like to get things done, and tend to go about projects in a systematic, methodical way.

ESTJs are the consummate organizers, and want to bring structure to their surroundings. They value predictability and prefer things to proceed in a logical order. When they see a lack of organization, the ESTJ often takes the initiative to establish processes and guidelines, so that everyone knows what's expected.

What motivates ESTJ

ESTJs are conventional, factual, and grounded in reality. For the ESTJ, the proof is in the past: what has worked and what has been done before. They value evidence over conjecture, and trust their personal experience. ESTJs look for rules to follow and standards to meet, and often take a leadership role in helping other people meet expectations as well. They concern themselves with maintaining the social order and keeping others in line.

ESTJs often take on a project manager role at home as well as at work, and excel at setting goals, making decisions, and organizing resources to accomplish a task. The ESTJ wants to achieve efficient productivity and typically believes this is best accomplished when people and systems are well organized.

Recognizing an ESTJ

ESTJs command a situation, with the sense that they know how things should go and are ready to take charge to make sure that it happens. They are task-oriented and put work before play. Confident and tough-minded, the ESTJ appears almost always to be in control. ESTJs appreciate structure and often begin to organize as soon as they enter a room. They want to establish the ground rules and make sure everyone does what they're supposed to.

ESTJs are often involved in institutions: clubs, associations, societies, and churches, where they usually take a leadership role. They typically connect with others through sharing ritual and routine. Social interaction for ESTJs often means following an established tradition to engage with others in a structured way. ESTJs tend to respect and seek out hierarchy. They want to know who's in charge, and will assign levels of responsibility if none exist. Once a structure is in place, ESTJs typically trust authority figures and expect obedience from people of lower rank.

Famous ESTJs

Famous ESTJs include Colin Powell, Judge Judy Sheindlin, Dr. Laura Schlessinger, George Washington, Sandra Day O'Connor, Mike Wallace, and Vince Lombardi.

Popular Hobbies

Popular hobbies for the ESTJ include building and repairing things around the home, gardening, volunteering, community service, and playing and watching sports.

What the Experts Say

"The ESTJs solve problems by expertly applying and adapting past experience. They like work where they can achieve immediate, visible, and tangible results." - Isabel Briggs Myers, *Gifts Differing*

"As a general rule ESTJs will rise to the top of almost any organization." - Otto Kroeger, *Type Talk at Work*