

PERSONALITY ANALYZER

The section of the report is based on one of the widely used technique in the world, Myers-Briggs Type Indicator® (MBTI®). The essence of the MBTI theory is that much seemingly random variation in the behavior is actually quite orderly and consistent, being due to basic differences in the ways individuals prefer to use their perception and judgment.

"Perception involves all the ways of becoming aware of things, people, happenings, or ideas. Judgment involves all the ways of coming to conclusions about what has been perceived. If people differ systematically in what they perceive and in how they reach conclusions, then it is only reasonable for them to differ correspondingly in their interests, reactions, values, motivations, and skills."

The identification of basic preferences of each of the four dichotomies is specified or implicit in Jung's theory. These four dichotomies result in 16 distinctive personality types that result from the interactions among the preferences. Following are the details of the dichotomies:

Favorite world: Do you prefer to focus on the outer world or on your own inner world?
This is called Extraversion (E) or Introversion (I).

Information: Do you prefer to focus on the basic information you take in or do you prefer to interpret and add meaning?
This is called Sensing (S) or Intuition (N).

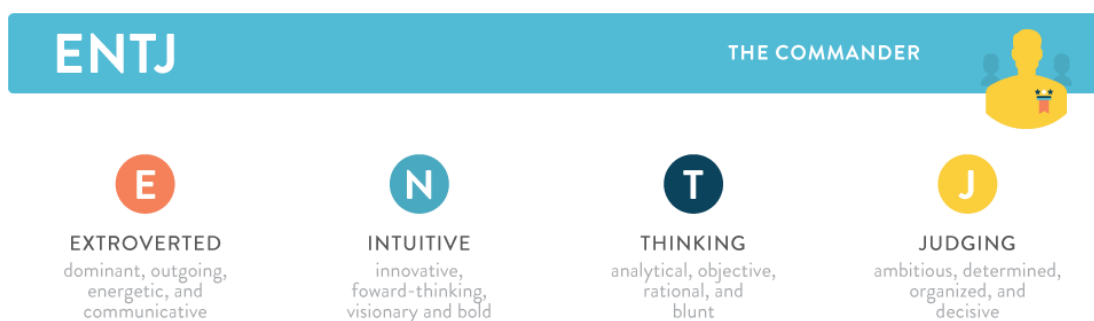
Decisions: When making decisions, do you prefer to first look at logic and consistency or first look at the people and special circumstances?
This is called Thinking (T) or Feeling (F).

Structure: In dealing with the outside world, do you prefer to get things decided or do you prefer to stay open to new information and options?
This is called Judging (J) or Perceiving (P).

Please note that all types are equal. The goal of knowing about personality type is to understand and appreciate differences between people. As all types are equal, there is no best type.

The MBTI instrument sorts for preferences and does not measure trait, ability, or character. The MBTI tool is different from many other psychological instruments and also different from other personality tests. Therefore, at My Career Buddy, we test your personality using various tools.

According to our assessment, ENTJ (Extroverted – Intuitive – Thinking – Judging) is your CODE



ENTJ in a Nutshell

ENTJs are strategic leaders, motivated to organize change. They are quick to see inefficiency and conceptualize new solutions, and enjoy developing long-range plans to accomplish their vision. They excel at logical reasoning and are usually articulate and quick-witted.

ENTJs are analytical and objective, and like bringing order to the world around them. When there are flaws in a system, the ENTJ sees them, and enjoys the process of discovering and implementing a better way. ENTJs are assertive and enjoy taking charge; they see their role as that of leader and manager, organizing people and processes to achieve their goals.

What motivates ENTJ

ENTJs are often very motivated by success in their careers and enjoy hard work. They are ambitious and interested in gaining power and influence. To the ENTJ, decision-making is a vocation. They want to be in a position to make the call and put plans into motion.

ENTJs tend to be blunt and decisive. Driven to get things done, they can sometimes be critical or brusque in the pursuit of a goal. They are typically friendly and outgoing and often love working with others toward a common goal, but may not find time to attend to their feelings. They are focused on results and want to be productive, competent, and influential.

Recognizing an ENTJ

ENTJs are natural leaders, and often take charge no matter where they are. They typically have a clear vision for the future, and intuitively understand how to move people and processes towards that goal. They tend to approach every situation with the attitude of an efficiency analyst, and are not shy about pointing out what could be done better. For the ENTJ, their ideas are a foregone conclusion: it's just a matter of time before they can move the players to get everything accomplished.

ENTJs are often gregarious, and seem to have an idea for how a person will fit into their grand scheme from the moment they are introduced. They are typically direct and may seem presumptuous or even arrogant; they size people and situations up very quickly, and have trouble being anything but honest about what they see. ENTJs are sensitive to issues of power, and seek positions and people of influence. They are characteristically ambitious, and often very engaged in their careers. More than any other type, ENTJs enjoy their work, and may even say that working is what they do for fun.

Famous ENTJs

Famous ENTJs include Margaret Thatcher, Napoleon Bonaparte, Carl Sagan, General Norman Schwarzkopf, David Letterman, Douglas MacArthur, Harrison Ford, and Quentin Tarantino.

Popular Hobbies

Popular hobbies for ENTJs include taking leadership positions in community groups, attending social gatherings or sporting events, and playing competitive sports. Because ENTJs are so often focused on their careers, they may have few interests outside of work, or they may participate in leisure activities that also help to further their careers.

What the Experts Say

"ENTJs are seldom content in a job that makes no demand on intuition. They need problems to solve and are likely to be expert at finding new solutions." - Isabel Briggs Myers, *Gifts Differing*

"They see daily life as a kind of chessboard, upon which people, things, and entities are moved, removed, altered, and engaged—constantly for the organizational good." - Otto Kroeger, *Type Talk at Work*