

## CAREER FUNNEL (Least preferred)

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Jobs in the finance career cluster involve providing services for financial and investment planning, banking insurance, and business financial management.

### Career Pathways in Finance

A career pathway is an area of concentration within a career cluster. Each pathway contains a group of careers requiring similar academic and technical skills as well as similar industry certifications or postsecondary education. The finance career cluster has four pathways: banking and related services, insurance services, business financial management, and financial and investment planning.

- **Banking and Related Services:** This pathway includes all the occupations required to make banking institutions run.
- **Insurance Services:** Workers in this pathway provide services to policyholders and insurance companies.
- **Business Financial Management:** This pathway is involved in directing companies' investment policies and preparing financial documents for regulatory authorities.
- **Financial and Investment Planning:** Jobs in this pathway involve managing other people's money and helping other people reach their financial goals.