

CAREER FUNNEL

The final section of the report, career funnel, is based on the technique coined by the US Department of Education to group similar occupations and industries. In total, there are 16 Career Clusters in the Framework, representing more than 79 Career Pathways to help students navigate their way to greater success in college and career.

As an organizing tool for curriculum design and instruction, Career Clusters provide the essential knowledge and skills for the 16 Career Clusters and their Career Pathways. It also functions as a useful guide in developing programs of study bridging secondary and postsecondary curriculum and for creating individual student plans of study for a complete range of career options. As such, it helps students discover their interests and their passions, and empowers them to choose the educational pathway that can lead to success in high school, college and career.

According to the detailed analysis, **FINANCE** is your major career cluster. However, there are a few more clusters in which you have shown your inclination and your counselor can guide you on all the other possible options. Jobs in the finance career cluster involve providing services for financial and investment planning, banking insurance, and business financial management.

Career Pathways in Finance

A career pathway is an area of concentration within a career cluster. Each pathway contains a group of careers requiring similar academic and technical skills as well as similar industry certifications or postsecondary education. The finance career cluster has four pathways: banking and related services, insurance services, business financial management, and financial and investment planning.

- **Banking and Related Services:** This pathway includes all the occupations required to make banking institutions run.
- **Insurance Services:** Workers in this pathway provide services to policyholders and insurance companies.
- **Business Financial Management:** This pathway is involved in directing companies' investment policies and preparing financial documents for regulatory authorities.
- **Financial and Investment Planning:** Jobs in this pathway involve managing other people's money and helping other people reach their financial goals.