Jieteng Chen

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Education

The Chinese University of Hong Kong

2021 - Present

Ph.D. candidate in Marketing, GPA: 3.9/4

Xiamen University

2017 - 2021

B.A. in Economics, GPA: 3.7/4

Research Papers

"Regulating Digital Piracy Consumption." (with Yuetao Gao and T. Tony Ke), accepted, Journal of Marketing Research

"From Canvas to Blockchain: Impact of Royalties on Art Market Efficiency." (with Xinyu Cao and T. Tony Ke), revise and resubmit, Management Science

Conferences Presentation

Regulating Digital Piracy Consumption

- The 45th ISMS Marketing Science Conference. Miami, 2023
- Asia-Pacific Marketing Academy Conference. Guangzhou, 2023

From Canvas to Blockchain: Impact of Royalties on Art Market Efficiency

- Asia-Pacific Industrial Organization Conference. Hong Kong, 2023
- Asia-Pacific Marketing Academy Conference. Hong Kong, 2024

Awards & Honors

CUHK Business School Competitive Graduate Student Research Grant, 2023

CUHK Ph.D. Studentship, 2021 - 2026

Teaching Assistantship

Marketing Management (MBA)

2023 Fall

Selected Graduate Courseworks

Economics

Microeconomic Theory I Jimmy Chan Wei He Microeconomic Theory II Econometric Theory and Application Xun Lu

Applied Econometrics Oingliang Fan

Theory of Industrial Organization Pakhung Au (HKUST) **Empirical Industrial Organization** Kohei Kawaguchi (HKUST) Duozhe Li & Murayama Kota Game Theory

Review of Quantitative Methods Kam Chau Wong

Marketing

Analytical Modeling in Marketing Empirical Modeling in Marketing

Marketing Models

Special Topics in Marketing I Special Topics in Marketing II Behavioral Studies in Marketing

Research Methodology in Behavioural Studies II

Marketing Management

Buyer Behaviour

Computer Science, Statistics, Optimization

Foundation of Optimization Advanced Statistical Computing

Machine Learning Algorithm and Application

Applied Deep Learning

T. Tony Ke

Francisco Cisternas Liang Guo (CityU)

Sha Yang Ganesh Iyer Xianchi Dai Jessica Kwong Hao Shen

Rosette Leung

Man Cho So Yingying Wei

Anthony Chan (CityU) Po Lai Man (CityU)

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