1 Introduction

This dataset is obtained from a music player application at home, including **play**, **download**, and **search** data. The goal of our analysis is to **predict customer churn**. Generally, the customers who stop using a product or service for a given period of time are referred to as churners, and churn is one of the most important elements in the Key Performance Indicator (KPI). In this case, the date range of data is from 2017-03-30 to 2017-05-12. Therefore, if one user did not have action in the **last 2 weeks** (2017-04-29 to 2017-05-12), we define it as churn. After data cleaning, exploratory data analysis, feature engineering, and machine learning model building, we achieved an predictive power of **0.9**, as measured by the area under the ROC curve.

2 Preparations

2.1 Import libraries

```
In [1]: # file and directory manipulation
         import os
         import requests
         from bs4 import BeautifulSoup
         # data manipulation and visualization
         import numpy as np
         import pandas as pd
         import csv
         import matplotlib.pyplot as plt
         %matplotlib inline
        plt.style.use('seaborn')
         # date and time manipulation
         import datetime
         from dateutil import parser
         # spark functionality
         from pyspark.context import SparkContext
         from pyspark.sql.session import SparkSession
         sc = SparkContext('local')
         spark = SparkSession(sc)
         import pyspark.sql.functions as F
        from pyspark.ml.feature import VectorAssembler
from pyspark.ml.feature import StandardScaler
         from pyspark.ml.feature import OneHotEncoderEstimator
         from pyspark.ml.classification import LogisticRegression
         from pyspark.ml.classification import RandomForestClassifier
         # quantify quality of predictions
         from sklearn.metrics import roc curve, auc, roc auc score
         # ignore warnings
         import warnings
        warnings.filterwarnings('ignore')
```

2.2 Create folders

```
In [2]: os.system('mkdir -p ../data/raw ../data/play ../data/down ../data/search')
```

2.3 Download files

20170330_2_search.log.tar.gz 20170330_3.uids.tar.gz

```
In [3]: data_url = 'https://bittigermusicplayerdata.s3-us-west-2.amazonaws.com'
         r = requests.get(data_url)
         for file_name in BeautifulSoup(r.content).find_all('key'):
             one_file = str(file_name).lstrip('<key>').rstrip('</key>')
             files.append(one_file)
In [5]: print(*files, sep = '\n')
        1_1_search.log.tar.gz
        1_2_search.log.tar.gz
        1_3_search.log.tar.gz
         1_4_search.log.tar.gz
        20170301 play.log.gz
        20170302_1_play.log.tar.gz
        20170303_1_play.log.tar.gz
        20170304_1_play.log.tar.gz
        20170305_1_play.log.tar.gz
        20170306_1_play.log.tar.gz
        {\tt 20170307\_1\_play.log.tar.gz}
        {\tt 20170308\_1\_play.log.tar.gz}
        20170309_1_play.log.tar.gz
        20170329_1_play.log.tar.gz
        20170330_1_down.log.tar.gz
        20170330_1_search.log.tar.gz
        {\tt 20170330\_2\_down.log.tar.gz}
```

```
In [4]: file_list = [row for row in files if ('search.log.tar.gz' in row or
                                                   'play.log.tar.gz' in row or 'down.log.tar.gz' in row)]
          # '20170422_3_play.log (1).tar.gz' is the same as '20170422_3_play.log.tar.gz'
          # select files with date later than 2017-03-29
          file_list = [row for row in file_list if row[:8]>='20170330']
 In [5]: def download file(url, local filename):
              r = requests.get(url, stream = True) # 'stream = True' to delay downloading with open(local_filename, 'wb') as f: # 'wb' to open in binary write mode
                  for chunk in r.iter_content(chunk_size = 1024):
                      if chunk: # filter out keep-alive new chunks
                           f.write(chunk)
              return local_filename
 In [7]: # download the files
          for file in file_list[]:
              {\tt download\_file('https://bittigermusicplayerdata.s3-us-west-2.amazonaws.com/' + file,}
                             '../data/raw/' + file)
         2.4 Process files
In [11]: # process play log (about 10 min)
          os.chdir("../data/play")
          os.popen('for f in ../raw/* play.log.tar.gz;do \
                         tar -xvzf $f -C .; \
                         file=$(ls *.log);
                         echo "Processing $file"; \
                         awk -v var="$file" \'{print $0, "\t", substr(var, 1, 8)}\' $file >> all play log; \
                         rm $file; \
                    done').read().splitlines()
Out[11]: ['Processing 20170330 3 play.log',
           'Processing 20170331 1 play.log'
          'Processing 20170331_2_play.log',
           'Processing 20170331_3_play.log',
           'Processing 20170401_1_play.log'
           'Processing 20170401_2_play.log
           'Processing 20170401_3_play.log
           'Processing 20170402_1_play.log'
           'Processing 20170402_2_play.log'
           'Processing 20170402_3_play.log
           'Processing 20170403_1_play.log'
           'Processing 20170403_2_play.log'
           'Processing 20170404_1_play.log'
           'Processing 20170404_2_play.log'
           'Processing 20170404_3_play.log'
           'Processing 20170405_1_play.log',
           'Processing 20170405_2_play.log',
           'Processing 20170405_3_play.log',
           'Processing 20170406_1_play.log',
In [8]: # process down log (pay attention to filename after decompressing)
          os.chdir("../down")
          os.popen('for f in ../raw/*_down.log.tar.gz;do \
                         file_tmp=${f//..\/raw\//""}; \
                         tar -xvzf $f -C .; \
                         mv *.log ${file_tmp//.tar.gz/""}; \
                         file=$(ls *.log);
                         echo "Processing $file"; \
                         awk -v var="$file" \'{print $0, "\t", substr(var, 1, 8)}\' $file >> all down log; \
                         rm $file; \
                    done').read().splitlines()
Out[8]: ['Processing 20170330_1_down.log',
           'Processing 20170330_2_down.log'
           'Processing 20170330_3_down.log',
           'Processing 20170331_1_down.log',
           'Processing 20170331_3_down.log',
'Processing 20170401_1_down.log',
           'Processing 20170401_2_down.log',
           'Processing 20170401 3 down.log',
           'Processing 20170402 1 down.log',
           'Processing 20170402 2 down.log'
           'Processing 20170402_3_down.log',
           'Processing 20170403_1_down.log',
           'Processing 20170403_2_down.log'
           'Processing 20170403_3_down.log'
           'Processing 20170404_1_down.log',
           'Processing 20170404_2_down.log',
           'Processing 20170404_3_down.log'
           'Processing 20170405_1_down.log'
           'Processing 20170405_2_down.log',
```

```
In [9]: # process search log (pay attention to filename after decompressing & the third column is also date)
         os.chdir("../search")
         os.popen('for f in ../raw/*_search.log.tar.gz;do \
                        file_tmp=${f//..\/raw\//""}; \
                        tar -xvzf $f -C .; \
                        mv *.log ${file_tmp//.tar.gz/""}; \
                        file=$(ls *.log); \
                        echo "Processing $file"; \
                        awk -v var="$file" \'{print $0, "\t", substr(var, 1, 8)}\' $file >> all_search log; \
                        rm $file; \
                    done').read().splitlines()
Out[9]: ['Processing 20170330_1_search.log',
          'Processing 20170330_2_search.log'
          'Processing 20170330_3_search.log'
          'Processing 20170331_1_search.log'
          'Processing 20170331 2 search.log'
          'Processing 20170331 3 search.log',
          'Processing 20170401_1_search.log',
'Processing 20170401_2_search.log',
          'Processing 20170401_3_search.log',
'Processing 20170402_1_search.log',
          'Processing 20170402 2 search.log',
          'Processing 20170402 3 search.log'
          'Processing 20170403 1 search.log',
          'Processing 20170403 2 search.log'
          'Processing 20170403_3_search.log'
          'Processing 20170404_1_search.log'
          'Processing 20170404_2_search.log',
          'Processing 20170404_3_search.log',
          'Processing 20170405_1_search.log',
```

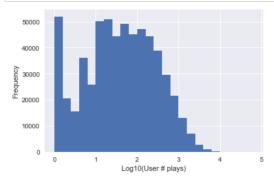
3 Clean & Downsample

3.1 Count users

```
In [26]: # count unique user id
          os.chdir("../../src")
          os.system('export LC_CTYPE=C; \
                      export LANG=C; \
                      cut -f 1 ../data/play/all_play_log | sort | uniq -c | sed \'s/^ *//g\' > ../data/uid_count.csv')
Out[26]: 0
 In [2]: df = pd.read csv('../data/uid count.csv', sep = '\s+', names = ['count', 'uid'])
 In [3]: df.head()
 Out[3]:
               count
                            uid
                           NaN
           O
           1 1167848
           2
                  2 100002491.0
                 56 100052111.0
           3
                  9 100071797.0
In [28]: df.describe()
Out[281:
                                    uid
                      count
           count 5.947350e+05 5.947340e+05
           mean 2.460525e+02 1.673628e+08
            std 1.526662e+04 1.047142e+07
                1.000000e+00 0.000000e+00
            25% 9.000000e+00 1.680262e+08
            50% 4.000000e+01 1.684782e+08
                1.740000e+02 1.687685e+08
            max 7.501794e+06 1.692623e+08
```

3.2 Remove bots

```
In [5]: np.log10(df['count']).plot.hist(bins = np.arange(0, 5, 0.2))
    plt.xlabel("Log10(User # plays)")
    plt.show()
```



```
In [4]: # define and remove bots (the number of listening songs of user is more than 10*60/5*45=5400)
# 10 - hours of listening to songs everyday; 5 - average song duration; 45 - total days in the dataset
print("total number of users:", len(df['uid']))

id_list_bot_removed = np.array(df['uid'][df['count'] < 5400].dropna())
print("total number of users after bot removed:", len(id_list_bot_removed))</pre>
```

total number of users: 594735 total number of users after bot removed: 594196

3.3 Downsample on uid level

```
In [5]: np.random.seed = 0
    down_sample_ratio = 0.1
    id_subset = set(id_list_bot_removed[np.random.random(id_list_bot_removed.shape) < down_sample_ratio])
# np.random.random is alias for np.random.random_sample; return random floats in [0, 1)</pre>
```

total number of users after down sample: 59542

```
In [ ]: print("total number of users after down sample:", len(id_subset))
```

```
In [6]: # define date conversion function
def convert_date(s):
    s = str(s).strip()
    try:
        year = int(s[:4])
        month = int(s[4:6])
        day = int(s[6:8])
        return datetime.date(year, month, day)
    except:
        return None
```

```
In [23]: # downsample play by uid
          input_file = '../data/play/all_play_log'
output_file = '../data/play_ds.csv'
          i = 0
          with open(input_file, 'r', encoding = 'latin-1') as fin, open(output_file, 'w') as fout:
              csvin = csv.DictReader(fin, delimiter = '\t', fieldnames = input_field_list, quoting = csv.QUOTE_NONE)
csvout = csv.writer(fout, delimiter = ',')
              csvout.writerow(output_field_list) # write header
              for row in csvin:
                   i += 1
                   if i%1000000 == 0:
                      print("#row processed:", i)
                      int(row['uid'])
                   except:
                       continue
                   if int(row['uid']) in id_subset:
                       row['date'] = convert_date(row['date'])
if row['date'] != None:
                            csvout.writerow([str(row[key]).strip() for key in output_field_list])
          #row processed: 1000000
          #row processed: 2000000
          #row processed: 3000000
          #row processed: 4000000
          #row processed: 5000000
          #row processed: 6000000
          #row processed: 7000000
          #row processed: 8000000
          #row processed: 9000000
          #row processed: 10000000
          #row processed: 11000000
          #row processed: 12000000
          #row processed: 13000000
          #row processed: 14000000
          #row processed: 15000000
          #row processed: 16000000
          #row processed: 17000000
          #row processed: 18000000
          #row processed: 19000000
In [9]: # downsample download by uid
          input_file = '../data/down/all_down_log'
output_file = '../data/down_ds.csv'
          input_field_list = ['uid', 'device', 'song_id', 'song_name', 'singer', 'paid_flag', 'date']
output_field_list = ['uid', 'device', 'song_id', 'date']
          i = 0
          with open(input_file, 'r', encoding = 'latin-1') as fin, open(output_file, 'w') as fout:
              csvin = csv.DictReader(fin, delimiter = '\t', fieldnames = input_field_list, quoting = csv.QUOTE_NONE)
csvout = csv.writer(fout, delimiter = ',')
              csvout.writerow(output field list)
              for row in csvin:
                   if i %1000000 == 0:
                      print('#row processed:', i)
                   try:
                       int(row['uid'])
                   except:
                       continue
                   if int(row['uid']) in id_subset:
                       row['date'] = convert_date(row['date'])
if row['date'] != None:
                           csvout.writerow([str(row[key]).strip() for key in output_field_list])
          #row processed: 1000000
          #row processed: 2000000
          #row processed: 3000000
          #row processed: 4000000
          #row processed: 5000000
          #row processed: 6000000
          #row processed: 7000000
```

```
In [21]: # downsample search by uid
           input_file = '../data/search/all_search_log'
output_file = '../data/search_ds.csv'
           input_field_list = ['uid', 'device', 'time_stamp', 'search_query', 'date']
output_field_list = ['uid', 'device', 'date']
           i = 0
           with open(input_file, 'r', encoding = 'latin-1') as fin, open(output_file, 'w') as fout:
                csvin = csv.DictReader(fin, delimiter = '\t', fieldnames = input_field_list, quoting = csv.QUOTE_NONE)
csvout = csv.writer(fout, delimiter = ',')
                csvout.writerow(output_field_list)
                for row in csvin:
                     i += 1
                     if i%1000000 == 0:
                         print('#row procedded:', i)
                     try:
                         int(row['uid'])
                     except:
                          continue
                     if int(row['uid']) in id_subset:
                          row['date'] = convert_date(row['date'])
if row['date'] != None:
                               csvout.writerow([str(row[key]).strip() for key in output_field_list])
```

```
#row procedded: 1000000
#row procedded: 2000000
#row procedded: 3000000
#row procedded: 5000000
#row procedded: 6000000
#row procedded: 7000000
#row procedded: 8000000
```

3.4 Create event table

```
In [96]: play_file = '../data/play_ds.csv
            down file = '../data/down ds.csv
            search_file = '../data/search_ds.csv'
             output_file = '../data/event_ds.csv'
            output_file = ../ata/event_gs.csv
play_field_list = ['uid', 'device', 'song_id', 'date', 'play_time', 'song_length']
down_field_list = ['uid', 'device', 'song_id', 'date']
search_field_list = ['uid', 'device', 'date']
output_field_list = ['uid', 'event', 'song_id', 'date']
            with open(play_file, 'r') as f_play, open(down_file, 'r') as f_down, \
open(search_file, 'r') as f_search, open(output_file, 'w') as f_out:
                  csvplay = csv.DictReader(f_play, delimiter = ',')
csvdown = csv.DictReader(f_down, delimiter = ',')
                  csvsearch = csv.DictReader(f_search, delimiter = ',')
                  csvout = csv.writer(f_out, delimiter = ',')
                  csvout.writerow(output_field_list)
                  print('Processing play ...')
                  for row in csvplay:
                       row['event'] =
                       row['date']
                       csvout.writerow([row[key] for key in output_field_list])
                  print('Processing down ...')
                  for row in csydown:
                       row['event'] = 'D'
                       csvout.writerow([row[key] for key in output_field_list])
                  print('Processing search ...')
                  for row in csvsearch:
                       row['event'] = 'S'
                       csvout.writerow([row.get(key, '') for key in output field list])
```

Processing play ...
Processing down ...
Processing search ...

4 Exploratory data analysis

only showing top 5 rows

168551085

P|23491653|2017-03-30

|168548840| P|20066194|2017-03-30|

4.1 Convert datatype

4.2 Basic statistics

```
In [51]: # find the most active user in event separately (only consider the event count)
        # download
        .withColumnRenamed('uid', 'max_uid')
        D top5.show()
        # plav
        .withColumnRenamed('uid', 'max uid')
        P_top5.show()
        # search
        .withColumnRenamed('uid', 'max uid')
        S_top5.show()
         # find overlap
        D_top5.join(P_top5, on = 'max_uid', how = 'outer').join(S_top5, on = 'max_uid', how = 'outer') \
              .withColumnRenamed('max_uid', 'uid').show()
        # the user with uid of 168580994 occurs in both download top5 and search download top5
         |event| max_uid|count|
             D|168625124| 5987|
             D 167979374 5850
             D 168682355 2850
             D | 168580994 | 2719
             D|167806728| 2433|
        +----+
        |event| max_uid|count|
             P|168342661| 5393|
             P | 167827154 | 5359
             P|167851784| 5288
             P | 167968136 | 5204 |
             P 167678765 5164
        |event| max_uid|count|
             s| 56472053| 1035|
             s | 168276029 | 1019
             s | 168455055 | 945
             s | 165789425 |
                          838
             s 168580994 770
              uid|event|count|event|count|event|count|
         |167968136| null| null|
                                 P| 5204| null| null|
         |168276029| null| null| null| null| S| 1019
         |168455055| null| null| null| null|
                                            sl
                                               945
         |167827154| null| null| P| 5359| null| null
         |168342661| null| null| P| 5393| null| null
|167851784| null| null| P| 5288| null| null
                    D| 5850| null| null| null| null
D| 5987| null| null| null| null
         167979374
         168625124
         165789425 | null | null | null | null |
                                            s| 838
         | 167806728 | D | 2433 | null | null | null | null | 168682355 | D | 2850 | null | null | null | null | null |
          56472053 | null | null | null | null |
                                          s | 1035
         168580994
                     D| 2719| null|
                                    null
                                             s
                                               770
         |167678765| null| null| P| 5164| null| null|
```

4.3 Data visualization

```
In [69]: # event level
     event_date_count = df.groupBy('date').count().orderBy('date').toPandas()
     event_date_count.head()
```

```
        Out[69]:
        date
        count

        0
        2017-03-30
        690722

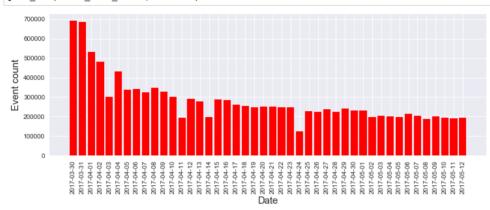
        1
        2017-03-31
        684774

        2
        2017-04-01
        532301

        3
        2017-04-02
        482583

        4
        2017-04-03
        301279
```

```
In [76]: plot_bar(event_date_count, 'Event')
```



```
In [54]: # play level
    P_date_count = df.filter(F.col('event') == 'P').groupBy('event', 'date').count().orderBy('date').toPandas()
    P_date_count.head()
```

```
Out[54]: event date count

0 P 2017-03-30 443106
```

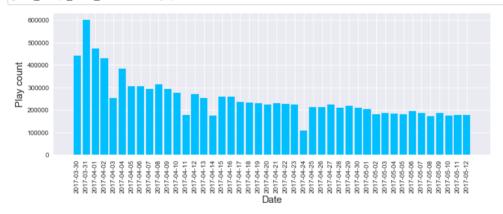
3

P 2017-03-31 600384
 P 2017-04-01 474267

4 P 2017-04-03 252691

P 2017-04-02 429614

```
In [77]: plot_bar(P_date_count, 'Play')
```



```
In [78]: # download level
    D_date_count = df.filter(F.col('event') == 'D').groupBy('event', 'date').count().orderBy('date').toPandas()
    D_date_count.head()
```

```
        out[78]:
        event
        date
        count

        0
        D
        2017-03-30
        134574

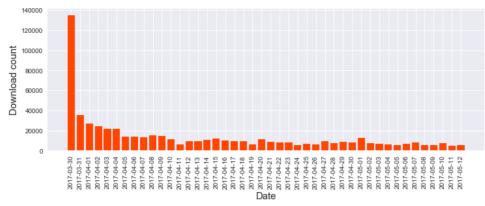
        1
        D
        2017-03-31
        35349

        2
        D
        2017-04-01
        27221

        3
        D
        2017-04-02
        24060

        4
        D
        2017-04-03
        21739
```

```
In [79]: plot_bar(D_date_count, 'Download')
```

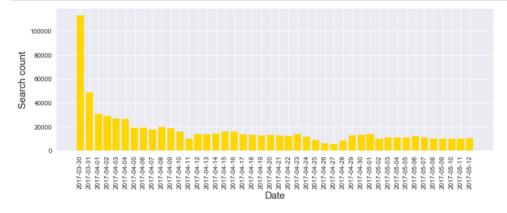


```
In [81]: # search level
    S_date_count = df.filter(F.col('event') == 'S').groupBy('event', 'date').count().orderBy('date').toPandas()
    S_date_count.head()
```

Out[81]:

	event	date	count
0	S	2017-03-30	113042
1	s	2017-03-31	49041
2	S	2017-04-01	30813
3	S	2017-04-02	28909
4	S	2017-04-03	26849

In [82]: plot_bar(S_date_count, 'Search')



df_label = df_model_uid.join(df_active_uid_in_label_window, on = ['uid'], how = 'left')
df_label = df_label.fillna(1)

No matter from which perspectives, including total event, play, download, or search, frequency of user behavior is decreasing day by day. It may indicate that churn always exists.

4 Label definition

```
In [9]: # count churn and active users
         df_label.groupBy('label').count().show()
         |label|count|
             1 | 36010 |
             0 22212
         5 Feature engineering
In [10]: # event data in feature window
         df_feature_window = df.filter((F.col('date') >= feature_window_start_date) &
                                      (F.col('date') <= feature_window_end_date))</pre>
         5.1 Frequency
In [11]: # define a function to generate frequency features for a list of time windows
         # using when().otherwise() and list comprehension trick!
         def frequency_feature_generation_time_windows(df, event, time_window_list, snapshot_date):
             generate frequency features for one event type and a list of time windows
             df_feature = df.filter(F.col('event') == event).groupBy('uid') \
                           (F.col('date') <= snapshot_date), 1).otherwise(0)) \</pre>
                                                                                 for time_window in time_window_list]) # *[] opens list and make them comma separated
             return df feature
In [12]: # generate one feature
         event = 'S'
         time_window_list = [1, 3, 7, 14, 30]
         snapshot_date = feature_window_end_date
         df_feature = frequency_feature_generation_time_windows(df_feature_window, event, time_window_list, snapshot_date)
In [22]: df_feature.show(5)
               uid|freq_S_last_1|freq_S_last_3|freq_S_last_7|freq_S_last_14|freq_S_last_30|
         |167899951|
                               0 |
                                            0 |
                                                          1 |
                                                                                      10|
         168028443
                               2 |
                                            5 İ
                                                         13 İ
                                                                                      17
         167650198
                               0 |
                                            0 |
                                                         0 |
                                                                        2
                                                                                      17
         167743862
                               0
                                            0 |
                                                          0 |
                                                                        0 |
                                                                                       1
         168044401
                               0 |
                                            0 |
                                                          0 |
                                                                        0 |
                                                                                      10
         only showing top 5 rows
In [13]: # generate frequency features for all event list, time window list
         event_list = ['P', 'D', 'S']
time_window_list = [1, 3, 7, 14, 30]
         df_feature_list = []
         for event in event_list:
             df_feature_list.append(frequency_feature_generation_time_windows(df_feature_window, event,
                                                                            time_window_list, snapshot_date))
In [24]: df_feature_list
```

```
5.2 Recency
```

freq_P_last_30: bigint],

freq_S_last_30: bigint]]

```
In [14]: event_list = ['P', 'D', 'S']
     df_recency = []
     for event in event list:
       .alias('days_from_last_' + event)))
```

Out[24]: [DataFrame[uid: string, freq_P_last_1: bigint, freq_P_last_3: bigint, freq_P_last_7: bigint, freq_P_last_14: bigint,

DataFrame[uid: string, freq_D_last_1: bigint, freq_D_last_3: bigint, freq_D_last_7: bigint, freq_D_last_14: bigint, freq_D_last_30: bigint],
DataFrame[uid: string, freq_S_last_1: bigint, freq_S_last_3: bigint, freq_S_last_7: bigint, freq_S_last_14: bigint,

```
Out[244]: [DataFrame[uid: string, days_from_last_P: int],
            DataFrame[uid: string, days from last D: int],
           DataFrame[uid: string, days_from_last_S: int]]
          5.3 Profile
In [15]: df play = spark.read.csv('../data/play ds.csv', header = True)
In [30]: df_play.show(5)
                  uid|device| song_id| date|play_time|song_length|
           1168549788
                         ip| 295469|2017-03-30|
                                                        16
                                                                      242
           168530895
                         ar | 0 | 2017-03-30 | ip | 5256343 | 2017-03-30 |
                                                        264
                                                                      265
           11685490131
                                                        130
                                                                     265
                       ar | 23491653 | 2017-03-30 | 130 | 312 | ip | 20066194 | 2017-03-30 | 40 |
           11685510851
                                                                      312
           |168548840|
                                                                     223
          only showing top 5 rows
In [16]: df_play_feature_window = df_play.filter((F.col('date') >= feature_window_start_date) &
           (F.col('date') <= feature_window_end_date))

df_profile_tmp = df_play_feature_window.select('uid', 'device').distinct()
In [32]: df_profile_tmp.groupBy('device').count().show()
           |device|count|
           +-----
               mc|
                ar 50827
                wp
               ip| 7268|
 In [33]: # check if one user has two devices
          df_profile_tmp.count()
Out[331: 58098
In [34]: df_profile_tmp.distinct().count() # one user only has one device
Out[34]: 58098
In [17]: df_profile_tmp = df_profile_tmp.withColumn('device_type', F.when(F.col('device') == 'ip', 1).otherwise(2))
           df_profile_tmp.groupBy('device_type').count().show()
           |device_type|count|
                      1 | 7268 |
                      2 | 50830 |
In [18]: df_profile = df_label.select('uid').join(df_profile_tmp.select('uid', 'device_type'), on = 'uid', how = 'left')
           df_profile.groupBy('device_type').count().show()
           |device_type|count|
                   null| 146|
                    1 7268
                     2 | 50830
          5.4 Total play time
 In [19]: # check if play time of users is negative
           df_play_feature_window.filter(F.col('play_time') < 0).show()</pre>
```

In [244]: df_recency

uid|device|song_id|

168650646

|168127306| |168127306|

168916105

date| play_time|

ip| 886288|2017-04-05|-7.911941426|272.83333333333333333

ip| 886288|2017-04-06|-7.911941426|272.8333333333333333

ip | 6512395 | 2017-04-14 | -2147483648 | -2147483648 |

ip|7069830|2017-04-04| -2147483648|

song length

-2147483648|

```
In [20]: df_play_feature_window_filter = df_play_feature_window.filter(F.col('play_time') >= 0)
In [21]: time_window_list = [1, 3, 7, 14, 30]
                       df_total_play = df_play_feature_window_filter.groupBy('uid') \
                                                    .agg(*[F.sum(F.when((F.col('date')) >= feature_window_end_date-datetime.timedelta(time_window-1)) &
                                                                                                    (F.col('date') <= feature_window_end_date), F.col('play_time')).otherwise(0))\</pre>
                                                                                                                        .alias('total_play_time_last_' + str(time_window))
                                                                                                                                 for time window in time window list])
In [42]: df total play
Out[42]: DataFrame[uid: string, total_play_time_last_1: double, total_play_time_last_3: double, total_play_time_last_7: double
                       e, total play time last 14: double, total play time last 30: double]
                      5.5 Fancier frequency
In [37]: # filter records with song length equal to 0
                       df play feature window final = df play feature window filter.filter(F.col('song length') != 0)
In [40]: time window list = [1, 3, 7, 14, 30]
                       df_fancier = df_play_feature_window_final.groupBy('uid') \
                                                                     .agg(*[F.sum(F.when((F.col('date'))=feature window end date-datetime.timedelta(time window-1)) & \
                                                                                                                      (F.col('date') <= feature window end date) & \
                                                                                                                      (F.col('play time')/F.col('song length')>=0.8) & \
                                                                                                                      (F.col('play_time')/F.col('song_length')<=1), 1).otherwise(0)) \</pre>
                                                                                                                             .alias('fancier_freq_last_' + str(time_window)) \
                                                                                 for time_window in time_window_list])
In [41]: df fancier
Out[41]: DataFrame[uid: string, fancier_freq_last_1: bigint, fancier_freq_last_3: bigint, fancier_freq_last_7: bigint, fancier_freq_
                       r_freq_last_14: bigint, fancier_freq_last_30: bigint]
                      5.6 Join features
In [43]: def join_feature_data(df_master, df_feature_list):
                                 for df_feature in df_feature_list:
                                          df_master = df_master.join(df_feature, on = 'uid', how = 'left')
                                          df_master.persist()
                                return df_master
In [44]: # join all behavior features
                       df_model_final = join_feature_data(df_label, df_feature_list)
In [45]: # join all recency features
                       df model final = join feature data(df model final, df recency)
In [46]: # join all profile features
                       df_model_final = join_feature_data(df_model_final, [df_profile])
In [47]: # join all total play time features
                       df_model_final = join_feature_data(df_model_final, [df_total_play])
In [48]: # join all fancier features
                       df model final = join feature data(df model final, [df fancier])
In [49]: df model final.fillna(0).toPandas().to csv('../data/df model final.csv', index = False)
                       6 Model training
  In [2]: | df = spark.read.csv('../data/df model final.csv', header = True, inferSchema = True).cache()
                       # 'inferSchema' is used to indicate whether automatic inference is used
  In [3]: df
  Out[3]: DataFrame[uid: int, label: int, freq_P_last_1: int, freq_P_last_3: int, freq_P_last_7: int, freq_P_last_14: int, freq_P_last_15: int, freq_P_last_16: int, freq_P_last_16: int, freq_P_last_16: int, freq_P_last_17: int, freq_P_last_18:                       q P last 30: int, freq D last 1: int, freq D last 3: int, freq D last 7: int, freq D last 14: int, freq D last 30: int, freq S last 1: int, freq S last 3: int, freq S last 1: int, freq S last 30: int, days from
```

last_P: int, days_from_last_D: int, days_from_last_S: int, device_type: int, total_play_time_last_1: double, total_play_time_last_3: double, total_play_time_last_3: double, total_play_time_last_3: double, total_play_time_last_3: int, fancier_freq_last_1: int, fancier_freq_last_

ier_freq_last_30: int]

```
 | \quad \text{uid}| \text{label}| \text{freq} \ P\_ \text{last}\_1| \text{freq} \ P\_ \text{last}\_3| \text{freq} \ P\_ \text{last}\_7| \text{freq} \ P\_ \text{last}\_14| \text{freq} \ P\_ \text{last}\_30| \text{freq} \ D\_ \text{last}\_1| \text{freq} \ D\_ \text{last}\_30| 
\verb|play_time_last_7| total_play_time_last_14| total_play_time_last_30| fancier\_freq_last_1| fancier\_freq_last_3| 
q_last_7|fancier_freq_last_14|fancier_freq_last_30|
    |117677098|
                                                                                                                                                                                                                                                                                                                                                 0 |
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                                                                       26
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          135
only showing top 1 row
```

6.1 Prepare training and testing data

only showing top 1 row

In [4]: df.show(1)

```
In [5]: # one-hot encoding
           encoder = OneHotEncoderEstimator(inputCols = ['device_type'], outputCols = ['device_type_cat'])
           model = encoder.fit(df)
           encoded = model.transform(df)
           encoded.show(1)
           uid|label|freq_P_last_1|freq_P_last_3|freq_P_last_7|freq_P_last_14|freq_P_last_30|freq_D_last_1|freq_D_last_3|freq_D_last_7|freq_D_last_7|freq_D_last_14|freq_D_last_30|freq_S_last_1|freq_S_last_3|freq_S_last_7|freq_S_last_14|freq_S_last_30|days_from_last_P|days_from_last_D|days_from_last_S|device_type|total_play_time_last_1|total_play_time_last_3|total_
           play_time_last_7|total_play_time_last_14|total_play_time_last_30|fancier_freq_last_1|fancier_freq_last_3|fancier_fre
           q_last_7|fancier_freq_last_14|fancier_freq_last_30|device_type_cat|
                                                             23 |
22 |
                                                                             37|
                                                                                                         109|
           |117677098|
                                                 0 |
                                                                                                                             274
                                                                                                                                                                      5
                                                                            1|
                            6 |
                                              15|
                                                                                                          4 |
                                                                                                                             8 |
                                                                                                                                                                     47
                                                                                            2 |
                                                                                                                                                     4049.0
                                                                                                                           0.0
                                                       1 |
                                                        8621.0|
135|
                                                                                  38710.0|
(2,[],[])|
                        7547.0
                                                                                                                           0 |
                   26
                                             28 |
```

```
In [9]: df = encoded.drop('device_type').withColumnRenamed('device_type_cat', 'device_type')
          df_device_type = df.select('uid', 'device_type')
          selected_features = df.columns
          selected_features.remove('uid')
          selected_features.remove('label')
          selected_features.remove('device_type')
          selected features
Out[9]: ['freq_P_last_1',
           'freq_P_last_3',
           freq_P_last_7'
           freq_P_last_14'
           freq_P_last_30',
           freq_D_last_1',
            'freq D last 3',
           freq_D_last_7'
            freq D last 14',
            freq_D_last_30',
           freq_S_last_1',
           'freq S last 3',
           'freq S last 7'
           'freq S last 14',
           'freq S last 30'
           'days from last P
           'days from last D',
           'days_from_last_S'
           'total_play_time_last_1',
           'total_play_time_last_3',
           'total_play_time_last_7'
           'total_play_time_last_14
           'total_play_time_last_30',
           'fancier_freq_last_1',
           'fancier_freq_last_3',
           fancier_freq_last_7'
           fancier_freq_last_14',
           'fancier_freq_last_30']
In [10]: # transform to a single vector
          assembler = VectorAssembler(inputCols = selected_features, outputCol = 'features_no_device_type')
          data = assembler.transform(df)
In [11]: data.show(2)
          uid|label|freq_P_last_1|freq_P_last_3|freq_P_last_7|freq_P_last_14|freq_P_last_30|freq_D_last_1|freq_D_last_3|freq_D_last_7|freq_D_last_14|freq_D_last_30|freq_S_last_1|freq_S_last_3|freq_S_last_7|freq_S_last_14|freq_S_last_30|
          days from last_P|days_from_last_D|days_from last_S|total_play_time_last_1|total_play_time_last_3|total_play_time_la
          st 7|total_play_time_last_14|total_play_time_last_30| device_type|features_no_device_type|
          |117677098|
                                        0 |
                                                      23
                                                                                     109|
                                                                                                     274
                                                                                                                                     5
                        6 |
                                      15|
                                                      22
                                                                       0 |
                                                                                      4
                                                                                                                                    47
                                                             1 |
                          1 |
                                             1 |
                                                                                      0.0
                                                                                                            4049.0
                                                                                                                                    75
                                                          38710.0
                                                                                                                                26|
          47.0
                                 8621.0
                                                                                      0 |
                                                                                                          14
                         28
                                               135
                                                        (2,[],[])
                                                                      [0.0,23.0,37.0,10...|
          |128106175|
                                                                       0 |
                                         0 |
                                                                                                      12
                                                                                                                                     0
                         1 |
                                                        0 |
                                                                                      0 |
                                                                                                                      0 |
                       0 |
                                                                                      0 |
                                        0 |
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                                                                       0 |
                                                                                                     0 |
                                                                                                                     0 |
                                                                                                                                     0
                          27|
                                                                                      0.0
                                                                                                              0.0
                                             0 |
                                                               0 |
                                                          2894.0
                                                                                     0 |
          0.0
                                   0.0
                                                                                                          0 |
                                                                                                                                0 |
                         0 |
                                               10 | (2,[1],[1.0]) |
                                                                     (28,[4,15,22,27],...
          only showing top 2 rows
```

```
scaler = StandardScaler(inputCol = 'features_no_device_type', outputCol = 'scaled_features_no_device_type')
                              scalerModel = scaler.fit(data)
scaleddata = scalerModel.transform(data).drop('features_no_device_type')
                              scaleddata.show(1)
                                                     \verb|uid| label| freq_P_last_1| freq_P_last_3| freq_P_last_7| freq_P_last_14| freq_P_last_30| freq_D_last_1| freq_D_last_3| freq_P_last_30| freq_D_last_14| freq_P_last_30| freq_D_last_14| freq_P_last_30| freq_D_last_30| fr
                                 freq_D_last_7|freq_D_last_14|freq_D_last_30|freq_S_last_1|freq_S_last_3|freq_S_last_7|freq_S_last_14|freq_S_last_30
                               | \texttt{days\_from\_last\_P}| \texttt{days\_from\_last\_D}| \texttt{days\_from\_last\_S}| \texttt{total\_play\_time\_last\_1}| \texttt{total\_play\_time\_last\_3}| \texttt{total\_play\_time\_last\_1}| \texttt{total\_
                               st_7|total_play_time_last_14|total_play_time_last_30|fancier_freq_last_1|fancier_freq_last_3|fancier_freq_last_7|fan
                              cier_freq_last_14|fancier_freq_last_30|device_type|scaled_features_no_device_type|
                               0|
16|
049.0|
                                                                                                                                                                                                                                                                                                                                                                                                             47
                                                                                                                                                                                                                                                                                                                                                                                             26
                              only showing top 1 row
In [13]: # transform to a single vector again
                               assembler = VectorAssembler(inputCols = ['scaled features no device type', 'device type'], outputCol = 'features')
                              data = assembler.transform(scaleddata).drop('scaled_features_no_device_type')
In [14]: # train test split
                              (train, test) = data.randomSplit([0.7, 0.3], seed = 0)
                              6.2 Logistic regression
In [15]: ml = LogisticRegression(maxIter = 3, regParam = 0.01) # regParam - regularization parameter
                              model = ml.fit(train)
In [16]: # predict train data
                              predictions_train = model.transform(train)
                               # select example rows to display
                              predictions_train.select('probability', 'prediction', 'label', 'features').show(5)
res_train = predictions_train.select('probability', 'label').toPandas()
                               # predict test data
                               predictions_test = model.transform(test)
                               # select example rows to display
                              predictions_test.select('probability', 'prediction', 'label', 'features').show(5)
res_test = predictions_test.select('probability', 'label').toPandas()
                                                          probability|prediction|label|
                                                                                               _+___+

    | [0.09092577572257...|
    1.0|
    1 | (30,[4,14,15,17,2...|

    | [0.90553718238353...|
    0.0|
    0 | (30,[1,2,3,4,9,14...|

    | [0.58924141372934...|
    0.0|
    0 | (30,[1,2,3,4,14,1...|

    | [0.98947447699840...|
    0.0|
    0 | [1.50551143743704...|

    | [0.44222658418936...|
    1.0|
    1 | (30,[0,1,2,3,4,14...|

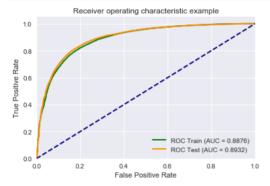
                              only showing top 5 rows
                                                      probability|prediction|label| features|
                                                                                             --+------
                              only showing top 5 rows
```

In [12]: # standardization

```
In [17]: # define plot function to evaluate performance
            def plot_roc_curve(y_train, y_train_pred, y_test, y_test_pred):
                 roc_auc_train = roc_auc_score(y_train, y_train_pred)
                 fpr_train, tpr_train, _ = roc_curve(y_train, y_train_pred)
                 roc_auc_test = roc_auc_score(y_test, y_test_pred)
                 fpr_test, tpr_test, _ = roc_curve(y_test, y_test_pred)
                 plt.figure()
                 1w = 2
                 plt.plot(fpr_train, tpr_train, color = 'green', lw = lw,
                 plt.plot(ipr_train, tpr_train, color = green , iw = iw,
    label = 'ROC Train (AUC = %0.4f)' % roc_auc_train)
plt.plot(fpr_test, tpr_test, color = 'darkorange', lw = lw,
    label = 'ROC Test (AUC = %0.4f)' % roc_auc_test)
plt.plot([0, 1], [0, 1], color = 'navy', lw = lw, linestyle = '--')
                 plt.xlim([0.0, 1.0])
                 plt.ylim([0.0, 1.05])
                 plt.xlabel('False Positive Rate')
                 plt.ylabel('True Positive Rate')
                 plt.title('Receiver operating characteristic example')
                 plt.legend(loc = 'lower right')
```

```
In [18]: # evaluate performance
    y_train = res_train['label']
    y_train_pred = [v[1] for v in res_train['probability']]
    y_test = res_test['label']
    y_test_pred = [v[1] for v in res_test['probability']]

plot_roc_curve(y_train, y_train_pred, y_test, y_test_pred)
```



The performance of logistic model is good!

6.3 Random forest

```
In [20]: # predict train data
    predictions_train = model.transform(train)

# select example rows to display
    predictions_train.select('probability', 'prediction', 'label', 'features').show(5)
    res_train = predictions_train.select('probability', 'label').toPandas()

# predict test data
    predictions_test = model.transform(test)

# select example rows to display
    predictions_test.select('probability', 'prediction', 'label', 'features').show(5)
    res_test = predictions_test.select('probability', 'label').toPandas()
```

```
+----+
        probability|prediction|label|
                                            features
| [0.13043904789277...|
                                1 | (30, [4, 14, 15, 17, 2...
                         1.0
                                0 | (30,[1,2,3,4,9,14...
0.93331313628961...
                         0.0
[0.86680461192255...]
                                0 | (30, [1, 2, 3, 4, 14, 1...
                        0.0
                                0 | [1.50551143743704...
10.98156697428871...
                         0.0
[0.57490795678765...]
                         0.0
                                1 | (30,[0,1,2,3,4,14...
```

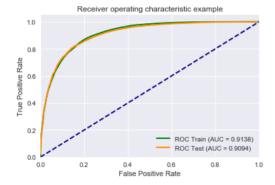
only showing top 5 rows

+	+	++
probability	prediction label	· ·
+	+	++
[0.06134880584980	1.0 1	(30,[4,15,22,27],
[0.06010426469380	1.0 1	(30,[4,14,15,17,2
[0.99269829640765	0.0 0	[1.20440914994963
[0.75046190017654	0.0 0	(30,[1,2,3,4,7,8,
[0.27046656282183	1.0 1	(30,[4,9,14,15,16
+	+	++

only showing top 5 rows

```
In [21]: y_train = res_train['label']
    y_train_pred = [v[1] for v in res_train['probability']]
    y_test = res_test['label']
    y_test_pred = [v[1] for v in res_test['probability']]

plot_roc_curve(y_train, y_train_pred, y_test, y_test_pred)
```



The performance of random forest is better than logistic regression!

7 Conclusion

We spent a lot of time **cleaning data** and **processing features** to understand connotation of data. For machine learning model, we chose logistic regression and random forest, because of the interpretability of the former and high accuracy of the latter. Exactly, AUC of these two models are both about 0.9. It is relatively meaningful for application.