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# Product manager - Data Management

**Location**

San Francisco

**Type**

Full-Time

**Department**

Product Management

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## About Watershed

[Watershed](#) is a software platform for running a world-class climate program. We measure our success in the carbon reduction achievements of our customers. We are looking for team members who love product-building, want to work hard at a mission-oriented startup, and will collaborate with us in shaping the culture of a growing team.

We have offices in San Francisco, New York and London and remote team members across the US and Europe. We hope that you'll be interested in joining us!

## The role

Product Managers are the glue that unites all aspects of our product and offering under a single, cohesive vision and execution plan. They are passionate and entrepreneurial, and they are accountable for delivering results.

As a result, Product Management at Watershed is a hands on and cross-functional role. You'll work with users, Engineering, Design, Climate Science, Operations, Customer Success, and more to decide the what and why behind our products and drive progress.

Over the next thirty years, the world economy will transform to run on zero carbon. This climate transition will be the greatest economic shift of our lifetimes, reaching every company in every sector in every geography. By the middle of the century, humanity will have solved the climate crisis and live in an economy of sustainable abundance. We call this the climate economy and Watershed's mission is to accelerate the world towards it.

To achieve that, Watershed is building the world's best enterprise sustainability platform that enables customers to measure & report sustainability data across their operations and value chain and decarbonize their business. We collect business activity data from customers in their operations and their value chain, enrich it with emissions data (curated from research datasets and our own forecasts and models)

As part of this work, you will:

- Be a senior product manager to join the Data Management team that owns defining & viewing canonical datasets
- Creating products showcasing datasets to customers in intuitive UX, and curating them to ensure completion and accuracy
- Develop product vision, strategy, and roadmap in your particular area
- Ship products that customers rave about
- Share and align your strategy across the greater product portfolio
- Cultivate strong relationships with cross-functional teams
- Collaborate with your technical team team to ensure execution in support of your strategy

You may be a fit if:

- You have 5-8 years of product management experience in B2B SaaS
- You have worked on data platform products in enterprise SaaS businesses
- You have experience with data products that drive insight: background in statistics, complex data analysis, and/or data visualization
- You have worked with teams designing and building robust and flexible data pipelines and defining data schemas.
- You are willing to become an “anthropologist” and work with users directly to build the right product
- You are highly curious and want to understand and shape a complex domain
- You have an entrepreneurial mindset, and you must be comfortable rolling up your sleeves, thriving in ambiguity, and getting the work done
- You have an extreme attention to detail, and a high bar for product excellence
- You are comfortable with analytics: you set product metrics, spend time thinking about complex data problems, and have great data intuition.
- You have strong written and verbal communication skills with a talent for precise articulations of customer problems

The anticipated salary range is in addition to a total rewards benefit package including equity, health/dental/vision insurance, 401(k), unlimited paid time off, paid parental leave, fertility, and mental health programs etc.

Salary Range

\$171,000—\$216,600 USD

## FAQ

**Where does Watershed work?**

We have hub offices in San Francisco, New York and London, and some remote team members in the US and EU. Most of our jobs need to be in San Francisco / New York / London, but certain jobs are open to being remote and will be specifically noted on the jobs page and in the job description.

## What's the interview process like?

It starts the same for every candidate: getting to know the team members through 1 to 2 conversations about Watershed, your experience, and your interests. Next steps can vary by role, but usual next steps are a skill or experience screen (e.g. a coding interview for an engineer, a portfolio review for a designer, deeper experience call for other roles) which leads to a virtual or in person interview panel after that if the screens go well. We prioritize transparency and lack of surprise throughout the process.

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