ScentMate

Fragrance Recommendation Systems

Kelly Peng 09/07/2017

Motivation

How to choose amongst 20,000 perfumes?

ScentMate, find your perfect match.



What do I want to do



CONSUMER GROUPS

NEW USERS

Don't know what to wear



INTERMEDIATE USERS

Look for perfumes similar with what they liked before



PERFUME LOVERS

Rated more than 3 perfumes on our website

What do I want to do





Don't know what to wear

HOW TO SERVE THEM

CONSUMER GROUPS

Recommend based on quiz



INTERMEDIATE USERS

Look for perfumes similar with what they liked before

Recommend similar products



PERFUME LOVERS

Rated more than 3 perfumes on our website

Recommend based on rating history

Model 1: Content-Based Model

Model 2: Collaborative Filtering

How to get there



Store scraped data in MongoDB on AWS EC2 instance





Develop a web app using Flask, Bootstrap, HTML, CSS

Parallel scrape data from website using 6 AWS EC2 instances



Data analysis, feature engineering, modeling, cross validation



Deploy everything onto AWS EC2 instance, run flask on AWS



The Data

Perfume Data

- Number of Perfumes: 20k
 - o Brand: 1,824
 - o Gender: 3
 - o Note: 653
 - o Theme: 30

User Rating Data

- Number of Ratings: 40k
 - o Perfume ID
 - o User ID
 - Rating Score: Range 2 10
 - User Comment

Apply NMF and LDA to user comments, choose 12 topics generated by LDA

Apply NMF and LDA to user comments, choose 12 topics generated by LDA

12 Latent Topics found by LDA (Latent Dirichlet Allocation)

- 1. sweet, vanilla, apricot, chocolate, patchouli
- 2. gourmand, sweet, warm, heavy, winter
- 3. fig, fresh, green, plants, summer
- 4. gentle, elegant, mature, sexy, feminine
- 5. fresh, bergamot, citrus, neroli, amber
- 6. white flowers, fresh, quiet, soft, tea
- 7. young, fruity, sweet, lovely, lively
- 8. fresh, clean, summer, cool, cozy
- 9. rose, gentle, young, peony, feminine
- 10. spicy, warm, masculine, gentle, mature
- 11. oriental, mysterious, spicy, deep, dark
- 12. classic, chanel, dior, luxury, street

^{*}Keywords are manually translated from Chinese text, thus no stemming or lemmatizing

Apply NMF and LDA to user comments, choose 12 topics generated by LDA

Combine LDA keywords with other perfume features, build perfume matrix

Apply NMF and LDA to user comments, choose 12 topics generated by LDA

Build content-based similarity model based on Jaccard similarity

Combine LDA keywords with other perfume features, build perfume matrix

Model 2: Collaborative Filtering Recommender

	Base Model	Item-item Similarity	Funk SVD	
Methodology	most similar items found by into tw		Decompose utility matrix into two matrices with latent factors	
Performance on Test Set	t Set RMSE: 2.20 RMSE: 7.32 RMSE: 1.9		RMSE: 1.95	
Reason		Utility matrix too sparse lead to little information going into each prediction	Should perform better if more data available	

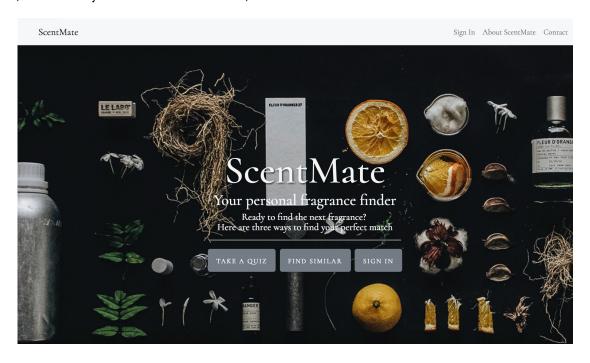
Model 2: Collaborative Filtering Recommender

Best!

	Base Model	Item-item Similarity	Funk SVD	
Methodology	Predict mean for everything Recommend based on the most similar items found by user ratings Decompose use into two matrilatent factors		Decompose utility matrix into two matrices with latent factors	
Performance on Test Set	Set RMSE: 2.20 RMSE: 7.32 RMSE: 1.95		RMSE: 1.95	
Reason		Utility matrix too sparse lead to little information going into each prediction	Should perform better if more data available	

Final model: 14 latent factors Added regularization

(Have a try on: 34.212.206.24)

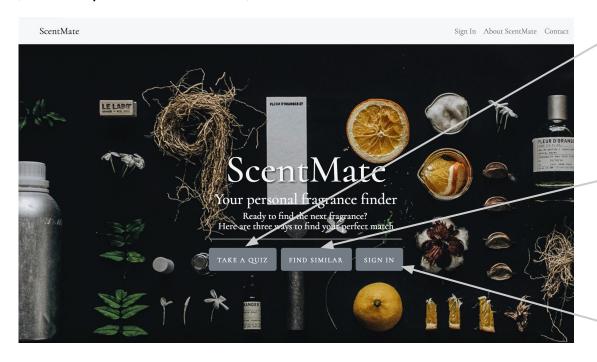








(Have a try on: 34.212.206.24)





NEW USERS



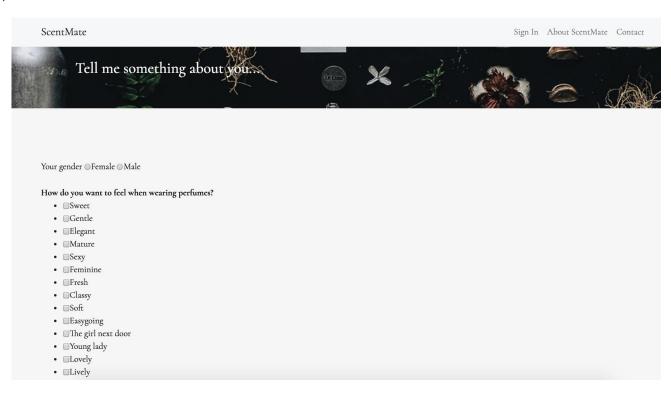


(Have a try on: 34.212.206.24)



NEW USERS

Recommend based on quiz answers

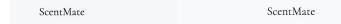


(Have a try on: 34.212.206.24)



NEW USERS

Recommend based on quiz answers



Tell me somethin

Based on what you like, we found 5 perfumes match you the best:

		, ,			
	Brand	Perfume Name	Gender	Theme	Notes
Your gender ⊚Female ⊚Male	Hermes	爱马仕 橘绿之泉 Hermes Eau D'Orange Verte, 1979	Unisex	Floral Green	orange
How do you want to feel when wearing ■ Sweet	Kaloo	卡露儿 蓝熊宝宝 Kaloo Bluc, 2001	Unisex	Floral	bergam
 Gentle Elegant Mature	Roger & Gallet	香選格蕾 上善之水 Roger & Gallet Jean-Marie Farina Eau des Bienfaits	Female	Floral Fruity	blood o
• Sexy • Feminine	Courreges	活希源 天空之水 Courreges La Fille de l'Air Eau d'Etc, 2016	Female	Floral	bergam
 Fresh Classy Soft Easygoing	Guerlain	娇兰 花草水语 - 初夏沁梨(夏日梨沙冰) Guerlain Aqua Allegoria Pera Granita, 2016	Female	Floral Fruity	grapefr musk, c
The girl next door Young lady Lovely	Kenzo	高田贤三 玫瑰黄 Kenzo Couleur Kenzo Jaune-Yellow, 2012	Female	Floral	bergam
• Lively					

^{*}Result table has Chinese text because data is scraped from Chinese fragrance website

(Have a try on: 34.212.206.24)



INTERMEDIATE USERS

Recommend based on content similarity

ScentMate Sign In A

I see, you like 迪奥 真我 Dior J`adore, 1999.

This is a Floral Fruity Female fragrance of Dior.

The key features of this fragrance are: magnolia, melon, peaches, pear, bergamot, oranges, late incense jade, plums, violet, orchids, freesia, jasmine, lily of the valley, rose, musk, v

When you are wearing this perfume, people will think of you as ...(need futther NLP work)

And because you like 迪奥 真我 Dior Jadore, 1999, we found some perfumes you will also like:

Brand	Perfume Name	Gender	Theme	Note
Lanvin	浪凡 我愿意(嫁给我) Lanvin Marry Me, 2010	Female	Floral Fruity	bitter orange, freesia, peaches, jasmine, rose, magnolia, musk, cedar, amber
Laura Biagiotti	罗娜 同名女士香水 Laura Biagiotti Laura, 1994	Female	Floral	lychee, plums, green leaves, peaches, bergamot, watermelon, Brazilian mahogany, c the valley, rose, sandalwood, amber, musk, vanilla, vetiver grass, cedar
YSL Yves Saint Laurent	圣罗兰 唯愛(反之亦然) YSL Yves Saint Laurent Vice Versa, 1999	Female	Floral Fruity	oranges, raspberry, blueberries, tomato, jasmine, orange blossom, late incense jade, iris, cedar, amber, vanilla $$
Ted Lapidus	泰德拉皮迪斯 幻想 Ted Lapidus Fantasme, 1992	Female	Floral Fruity	pineapple, green leaves, violet, peaches, bergamot, rose, raspberry, iris root, jasmin
Clinique	倩碧 快乐 Clinique Happy, 1998	Female	Floral Fruity	oranges, oranges, plums, grapefruit, apple, bergamot, orchids, freesia, lily of the val

(Have a try on: 34.212.206.24)



PERFUME LOVERS

Recommend based on rating history

ScentMate Sign In About ScentM

Based on what you like, we found 5 perfumes match you the best:

Brand	Perfume Name	Gender	Theme	Notes
Hermes	爱马仕 橘绿之泉 Hermes Eau D'Orange Verte, 1979	Unisex	Floral Green	orange blossom, oranges, jasmine, bergamot, lemon
Kaloo	卡露儿 蓝熊宝宝 Kaloo Bluc, 2001	Unisex	Floral	bergamot, oranges, orange blossom, honeysuckle, musk
Roger & Gallet	香選格蕾 上善之水 Roger & Gallet Jean-Marie Farina Eau des Bienfaits	Female	Floral Fruity	blood orange, oranges, bergamot, lemon, violet leaves, o
Courreges	活希源 天空之水 Courreges La Fille de l'Air Eau d'Ete, 2016	Female	Floral	bergamot, ozone, orange blossom, musk, cedar
Guerlain	娇兰 花草水语 - 初夏沁梨(夏日梨沙冰) Guerlain Aqua Allegoria Pera Granita, 2016	Female	Floral Fruity	grapefruit, bergamot, lemon, orange blossom, osmanthu musk, cedar
Kenzo	高田贤三 玫瑰黄 Kenzo Couleur Kenzo Jaune-Yellow, 2012	Female	Floral	bergamot, lemon, jasmine, orange blossom, vanilla, musi

Future Work

- 1. Improve content-based recommender
 - a. Price information not available, big drawback on model performance
 - b. Word2Vec: combine multiple perfumes together to find a similar one
- 2. Build an automatic data processing pipeline
 - a. Make sure data is not outdated

Thank you

Kelly Peng

kellypeng17@gmail.com github.com/kellypeng linkedin.com/in/pengyuwei



Appendix 1

Issues with data:

60% users rated < 3 perfumes

- Problem: Cannot cross-validate prediction
- Solution: Removed users with < 3 ratings

