

Lilis Suryani, SIP



Contact

Address:

Haji Sarmah St No.63B, Pondok
Kacang-Pondok Aren, South
Tangerang City

Languages

Indonesia
English

Hobbies

- ✓ Swimming
- ✓ Shooting
- ✓ Travelling
- ✓ Camping & Hiking

Course

- ✓ Nihongo by Evergreen
- ✓ Full Stack Dev by Dicoding, Baba Studio, Codepolitan
- ✓ Digital Marketing by Udemy
- ✓ Leadership Management Coordination System by Freddy Liong, MBA, CBA, APMC etc

Certifications

- ✓ Certificates of Bachelor's, Web Programming, Professional Sales from International Corp, Digital Marketing, Leadership Management

Summary

Expert in Sales & Marketing, Digital Marketing, BusDev Manager.Strong background in Leadership; Coaching Team, Sales & Mkt Plan & Execution, Negotiation, Data Analysis etc.

Skill Highlights

Strong Leadership & Communication & Presentation Skill
Ability To Motivate Staff Innovative & Effective Sales Strategy
Business Development Supply Chain Management

Experience & Achievements

- ❖ Senior Sales Engineering(Account Manager) @Citra Cranindo Abadi. Jakarta; July 2024-Now
Product: Hitachi Hoist, Crane Construction & Compressor
- ❖ Sales & Marketing Manager @Indo Perdana Cemerlang (Rumanta). Tangerang; Februari 2024-July 2024.
Product: Design & Build Interior
- ❖ Sales Manager> Co.COO @Tanjung Baru Mandiri (SiHemat). Jakarta; April 2021-Januari 2024
Product: Digital Product-PPOB
- ❖ Sales & Marketing Manager @Oceanic Komodo Diving. Jakarta; October 2019-March 2020
Product: Trip Package to Komodo National Park
- ❖ Sales & Account Manager @Grand Asia Technology. Bandung; August 2018-September 2019
Product: Solidworks (CAD)
Awards: Top Growth Partner, Bronze Partner-of-The Year in Asia South(South-East Asia &ANZ territory)
- ❖ Business Development & Sales Manager @Total Cloud Solution (Saasten). Jakarta; March 2017-August 2018
Product: Salesforce (CRM) and Google Suite
- ❖ Sales & Marketing Supervisor> Temporary; Asst.Operational Manager @NEX Logistics Ind (Nippon) Express Co.Ltd). Bekasi; 2015-2017
Product: Supply Chain Management (SCM) & Warehouse Rent
- ❖ Marketing Supervisor @Yamazaki Indonesia (Mitsubishi Group). Bekasi; 2013-2015
Product: F&B Industry (Bread; MyRoti)
Achievement : Best Marketing & Sales Strategy
- ❖ Sales Executive @Grahabuana Cikarang (Jababeka Tbk), Bekasi; 2011-2013
Product: Commercial and Residential Area Achievement: 2nd and 3rd of The Best Sales
- ❖ Sales Executive Horeca (Pareto Account) @Sukanda Djaya (Diamond Food Indonesia), Bandung; 2010-2011
Product: Food Imports & Distributors

Education

- ❖ Bachelor of International Relationship from Pasundan University, Bandung; 2006 to 2010
- ❖ Undergraduate in Law Faculty of Indonesia Open University