

JINGNAN CHEN

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PERSONAL

Chinese Citizen	Female	Born in 1986
US Permanent Resident		

EDUCATION

Degree	Field	Institution	Year
Ph.D.	Economics	George Mason University (GMU)	2014 (Expected)
M.A	Economics	George Mason University (GMU)	2011
B.S	Finance	Shanghai Jiao Tong University (SJTU)	2008

EMPLOYMENT

2008	Research Assistant for Professor Daniel Houser, ICES, GMU
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RESEARCH FIELDS

Behavioral Game Theory, Applied Microeconomics, Experimental Economics, Behavioral Economics

PUBLICATIONS

2012 “Non-Human Primate Studies Inform the Foundation of Fair and Just Human Institutions”, with Daniel Houser. *Social Justice Research*, 25:3, 277-297.

BOOK CHAPTERS

Forthcoming “Ethics and Advances in Economic Science: The Role of Two Norms”, with Angelina Christie and Daniel Houser, in George DeMartino and Deirdre McCloskey (Eds) *The Handbook of Professional Economic Ethics*, Oxford University Press.

WORKING PAPERS

“Promises and Lies: Can Observers Detect Deception”, with Daniel Houser. Under Review.

“Broken Contracts and Hidden Partnerships: Theory and Experiment”, With Daniel Houser.

“Beware of Popular Kids Bearing Gifts”, with Daniel Houser, Natalia Montinari and Marco Piovesan.

WORK IN PROGRESS

“Let’s Talk Money: The Effect of Money on Trustworthiness”, with Daniel Houser.

“Parental Investment In Children: Theory and Experiment”, with Daniel Houser.

“Experiments On Money, Leverage and Deviations From The Law of One Price”, with Marco Cipriani, Daniel Houser and Ana Fostel.

TEACHING EXPERIENCE

Summer 2012	Instructor	Principles of Macroeconomics	GMU
Summer 2011	Co-Lecturer	ICES High School Workshop	GMU
Summer 2007	Assistant Lecturer	Introduction To Economics	SJTU

GRANTS, HONORS AND AWARDS

2008 -	Pre-doctoral Scholar, International Foundation for Research in Experimental Economics (IFREE)
2013	Osher Lifelong Learning Institute Scholarship
2013	Southern Economic Association (SEA) Graduate Student Award
2012	The Association of Private Enterprise Education (APEE) Young Scholar Award
2010	ICES Graduate Student Summer Research Fellowship
2009	ICES Graduate Student Summer Research Fellowship
2005 - 2007	Academic Excellence Scholarship (Top 5%), SJTU

CONFERENCE PRESENTATIONS

Broken Contracts and Hidden Partnership: Theory and Experiment

- Southern Economic Association Conference, Tampa, USA. Nov. 2013 (Scheduled)
- North American Economic Science Association Conference, Santa Cruz, USA. Oct. 2013 (Scheduled)
- Deception, Incentives and Behavior Conference, UCSD, San Diego, USA. Apr. 2012
- Association of Private Enterprise Education (APEE) Conference, Las Vegas, USA. Mar. 2011

Promises and Lies: Can Observers Detect Deception

- North American Economic Science Association Conference, Tucson, USA. Dec. 2012
- Research Workshop: Mainz Workshop in Behavioral Economics, Mainz, Germany. Sep. 2012
- International Economic Science Association Conference, New York, USA. Jul. 2012

Beware of Popular Kids Bearing Gifts

- ICES End of Year Conference, Arlington, USA. May 2013

PROFESSIONAL ACTIVITIES

Referee for: European Economic Review, Management Science, Journal of Neuroscience, Psychology and Economics

LANGUAGE

English (Fluent), Mandarin Chinese (Native)

COMPUTER SKILLS

STATA, Z-Tree, LaTeX, Matlab

OTHER ACTIVITIES

Accomplished Hulusi player and performer ([Hulusi](#) is a traditional free reed Chinese instrument with a clarinet-like sound, popular in Yunnan Province where I am from).

REFERENCES

Daniel Houser

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Kevin McCabe

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of Neuroeconomics (CSN)
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Mary Rigdon

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& Department of Economics
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