



# Retail MIS Solution

## *Comprehensive and Scable*

There are multiple factors related to the success or failure of Retail chain Industry. Analysis of the Cash Sales and inventory monitoring are key factors to the profit margins for the Retail industry. IT is also one of the factors. Through our solution, we are able to provide the clients, monitoring tool, for every 15 mins reporting, on the working of the IT infrastructure at Retail outlets. Longer the error exists; it reduces the sales and also affects the branding of the Retail company, further our customers, are able to also analysis and monitor the SLA of the outsourced IT agency. Preparation of the Sales Tax related forms and statement is a considerable manual job, using our tool, the Retail clients, can link the Sales Data, and the tool prepare the required

Sales Tax forms and also various finance related reports. Our reports and outputs are fully customizable as per the client requirements, below is the list of reports/ solution that we have as our offering to the Retail Industry:

### Sales Analysis

- Sales calculations in financial value per Store.
- Sales calculations in financial value on floor area basis such as on per square feet.
- Calculate number of bills/ invoices generated and number of customer visited the store.
- Calculate average sales per invoice/ bill per store.
- Calculate net stock value and percentage variation on daily basis per store.
- Calculate goods which have been dumped in financial value and percentage on per store basis.
- Calculate operational area per store in comparison with total area of the store. This report provides the user with the analysis of the revenue generating area with the total area of the store.
- Calculate rent of stores in financial value in comparison with area under operation and non-operation. The report provides the management proper allocation of expenses related to rent of the store.
- Calculate product's division wise sale in financial value per store basis.
- Calculate growth of stores in terms of revenue, units. This report provides input to the management for inventory allocation and monitor store's performance over a period of time.
- Comparison of budgeted/ planned sales with actual sales at stores. This report provides

management input for better and practical sales planning.

- Calculate store wise sales on per square feet of sales area according to their stores working days in different time period.
- Identify store wise dump both in financial value and in percentage at different time period.
- Identify stores wise sales area to the actual sales in different time period. Create a comparative chart with percentage.
- Expected actual Sales Analysis or sales Risk measurement analysis.

## Finance and Taxation Analysis

Compliance with the "Taxes" requirement and for the purpose of filling "Taxes" returns. The module serves the purpose of invoice wise purchase/sales register and to submit the data to the authority from time to time as per their requirement. We are able to generate following reports:

- *Purchase Taxation Analysis*
- *Distribution Centre Tax Analysis*
- *Direct to Store Delivery Tax Analysis*
- *Store Sale Tax Analysis*
- *Cash and Carry Tax Analysis*

## Circuit Monitoring Analysis

To maintain the accountability of links data and monitoring of stores links connectivity with head office, for the running devices in store's for example- Server, Controller, printer, attendance machine, switch router etc.

- Represent live data analysis on screen.
- Alerting User through email when a certain link is down or up.
- Trending Reports for (Daywise, Weekly and Monthly) Links Performance analysis.
- Comparison between the actual SLA with vendor commitment.

- Live data analysis of currently down links and equipments in stores.
- Outlet or store wise performance efficiency analysis.
- Analysis of the best performance outlets in last week.
- Analysis of the least performance outlets in last week.

## Tickets Monitoring Analysis

The purpose is to monitor or tracking all the different type of stores related issues or problems (e.g. devices are not working, link is down and etc.). For this a ticket is raised and assigned to the concerned department. The objective of these tickets is to track the user performance as well as the resources performance at the stores. So they can able to provide the 100% availability of the resources (e.g. pos, switch, router, scale etc.) at the stores, and also provide the best services to their customers. It also helps to maintain the accountability of the raised tickets and user performance.

- *Represent live data analysis on dashboard screen.*
- *Highlight the most critical issues or tickets on live basis.*
- *Analysis of open tickets on hourly basis.*
- *Daywise trend of open tickets and carry forward tickets.*
- *Monthly trend analysis of (open, closed and carry forward) tickets in current month.*
- *Analysis of open pending tickets according to the defined assignment level (e.g. L1, L2, L3 ...etc.)*

**For Demo and further assistance, please contact us at:**

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