

SANTHOSH CHANDRAN

No.05, Kennady Street, Choolaipallam,

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Seeking a challenging and dynamic position with a growing firm to add some value for the better growth and profit of the organization along with developing my knowledge and personal skills,

Personal Details:-

Date of Birth: 1990-06-15

Eligible to work in: India

Highest Career Level: 10+ years experience

Industry: Internet, Ecommerce, Management, Marketing, Retail, Sales, Transportation Services

Total years of experience: 12

Work Experience:-

Store Manager (Own Business) :-

Santhosh Auto mobiles-Villupuram,TamilNadu,

January 2020 to Present

Responsibilities:-

- Handling over all auto mobile store operations.
(Purchasing, counter sales, company accounts maintenance, stock in and out inventory, and customer issues handling, profit and loss calculations, Staff training, Recruiting, extra.)

E-Commerce Assistant Operation Manager

The Sultan Center – Kuwait

October 2016 to December2019

Responsibilities:-

- Responsible for the entire E-commerce operation team and monitor the whole team member activities.
- Worked to enhance quality control and maintenance procedures and fine operations,
- Responsible to achieve sales revenue for daily, weekly and monthly targets and maintained the reports (digital & Manual)
- Making every day delivery route planning and assigning the drivers for delivery routes.
- Maintained reports and records for the employees
- Generating vehicle maintenance report every week and following up services longs.

Intel-Retail Executive:-

CPM India Sales and Marketing Pvt.Ltd. India.-Chennai,

October 2012 to September 2016

Responsibilities:-

- Responsible for coordinating with the existing partners of the Intel Company.
- Updating Intel partners about the new product launch and existing product feature
- Solving the Intel product related queries of Intel Partners.
- Daily competitor Market updates & Information collecting.
- Searching for new Intel selling partners.
- Giving all the details of the company to the upcoming dealers and explaining them policies for the Intel partnership.
- Organizing events at the Intel selling partners place to increase more sales.
- Meeting Intel Partners on daily basis and teaching them how to cover the customers.
- Making daily coverage Reports and sending to the manager.

In-Store Sales Consultant:-

Lenovo India Pvt. Ltd (Ikyu Human Resource) India. - Chennai, Tamil

NaduDecember 2011 to August 2012

Responsibilities:-

- Assisting the customers at store
- Responsible for selling Lenovo Laptops and Desktop and AIO Computers
- Solving the Lenovo product related queries of customers
- Responsible for archiving sales target and making daily sales reports and sending to the manager
- Maintaining and Monitoring the store activities

Education:-

Bachelor in Computer Science

Madras University - Chennai, Tamil

NaduApril 2011

Skills / IT Skills:-

Strong management skills and communication skills, Strong interpersonal skills, Willingness to learn, Strong analytical skills, Convincing ability, Strong in Retail and E-Commerce operation knowledge and Managing skills,

Languages:-

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- Tamil - Native
 - English - Fluent