Kolkata

10 October 2015

Dear Partha,

Good morning.

I have noted your SMS information regarding Selling Rate of your products and presumed Commission structure. On the basis of it I will work to develop your business in my assigned area.

**ITEMS SELLING RATE COMMISSION**

**Preform @Rs81/- each(minimum) @Rs 2/- each**

**JAR \*\*\*\*\* @ ???? not given @Rs 3/- each**

**Bubble cap @ Re 0.58 each @Re 0.5 each**

**Small cap @ Re 0.32 each @Re 0.1 each**

**\*\*\*\*\* WHAT IS THE DISTRIBUTOR RATE ? ALSO USERS RATE FOR PF AND JAR ??**

Kindly make out time and clear me the following :

1. Specify the PF for 20 Ltrs Jar from 680/700 or 720 grams.
2. Above (1) is applicable for 20 Ltrs Jar also .
3. **TERMS & CONDITIONS :** (a) Packing & forwarding : Free, (b) Despatch : F.O.R Noida/Freight to Pay basis (c)% of Chargable Tax **(d) Payment Terms say 25% agains Proforma Invoice and** **balance before delivery of materials or etc !!!!**
4. What should be the minimum oftake Quantity of each item ??  **If not full load Truck orders,**is it possible to effect accumulate more than one party supply ?
5. What is the Lead time of supply ?

**MEANWHILE YOU MAY PLEASE SEND ME YOUR VISITING CARD BY MAIL, FROM THE SCAN COPY I WILL PRINT MY VISITING CARDS W/O DESIGNATION OR AS ASSOCIATE COORDINATOR WHAT YOU WILL SUGGEST.**

**SPECIAL REQUEST :**

It will convenient for me if you extend support for three months @Rs6000/- at the minimum per month for the expenses towards local conveyance, Travelling to Jamshedpur/Ranchi etc.

**November,December & January are the months to introduce Brands** **and get entry in market.**

If I can procure any order/orders during the month of December, in that case you need not to pay

During January. Secondly in due course of time you may adjust the amount from my commission A/c in 4/6 instalments.

**HOPE YOU WILL EXTEND SUPPORT WITHOUT ANY SECOND THOUGHT.**

**Let have a long term tie-up.**

Thanks & best wishes

Mantuda