WHITE WATER RAFTING SWOT ANALYSIS

Goals

Create a professional responsive website.

Objective

- To create brand awareness
- Engage community
- Stand out with competitors
- Create user friendly experiences

Direct or indirect competitors

- 1. Druk Rafting Service
- 2. Royal Gorge Rafting
- 3. The Royal Beach Camp

White Water Rafting Service(Punakha, Bhutan)

Strength

1. Experienced guides

Weakness

1. No Website

- Create A website
- Advertisement
- Partnership with locals business

- Competition
- Weather condition
- Changing consumer's preference
- Liability and safety concerns.

Competitor 1: Druk Rafting Service(Punakha, Bhutan)

Strength: (services)

- 1. They have a Website
- 2. #1 in Punakha outdoor Activities- Tripadvisor
- 3. Rating is 4.5 with 91 reviews
- 4. Accepts foreign currencies

(website)

- 1. Priority is given to service
- 2. Details are given to users about when is the best time for rafting.
- 3. Form in every page

Weakness

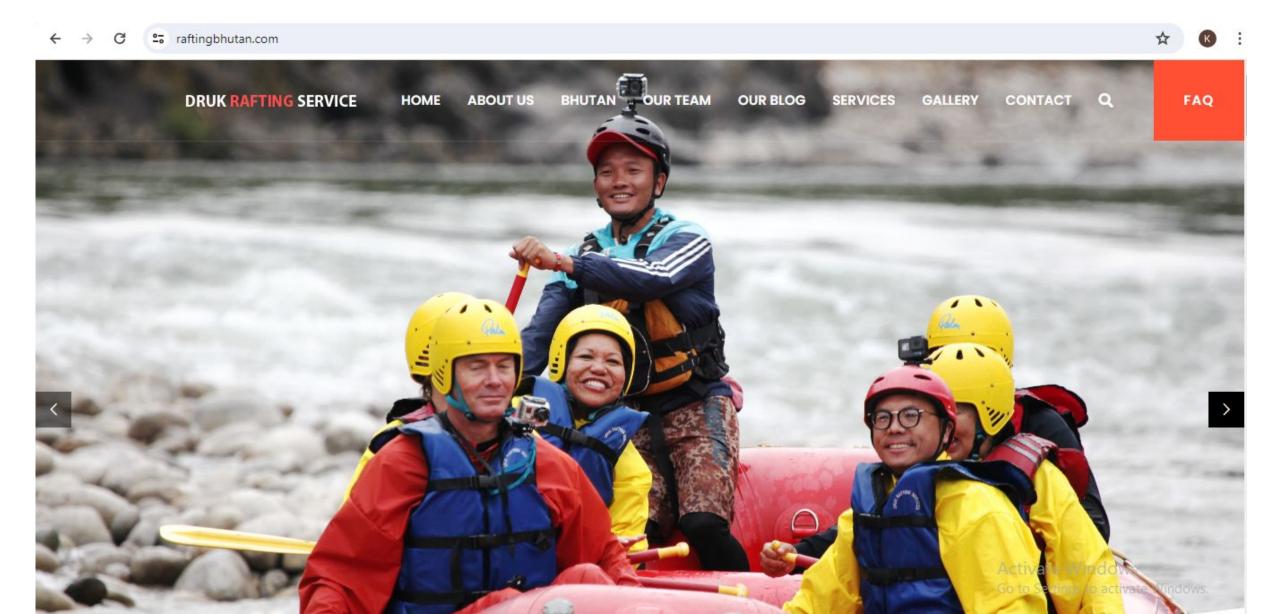
- 1. Expensive according to reviews
- 2. Weather dependent
- 3. No refund

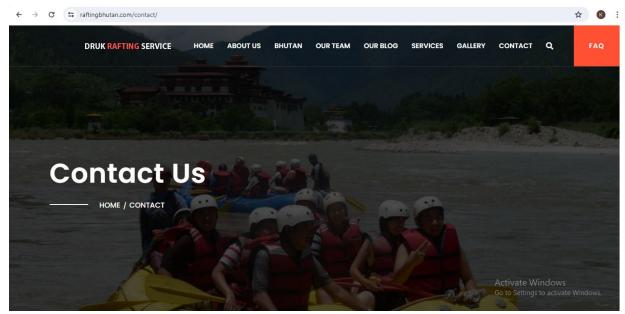
(website)

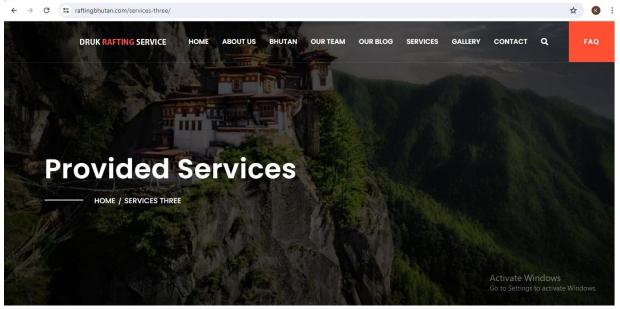
- 1. Not revealing prices or plans.
- 2. Gallery section not aligned, contact form is not good in appearance (specially button), features not fully utilized, unwanted spacing in footers, Gallery limited number of pictures.
- 3. All pages are almost the same, confusing the users if they are on the same page or different.
- 4. Some link features are not working.

- Advertisement
- Partnership with locals business

- Competition
- Weather condition
- Changing consumer's preference
- Liability and safety concerns.









Competitor 2: Royal Gorge Rafting(USA)

Strength

- Price & Package is mentioned on the webpage.
- Clear safety instruction and age limit is given.
- Ratings are shown on the website.
- Side services, Promotions and relevant FAQs are there.
- High quality contents

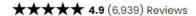
Weakness

- Loading speed, video
- Large content as we are not able to tell when it will end
- Feedback form is missing
- Lacking multilingual

- Partnering with local business
- Expand their services

- Weather challenge
- Competition
- Seasonal
- Online reputation management





Get Wet. Be Wild. Do Epic.

A AGES: 13+ (16+ at high water Late May/Early June)

all INTENSITY: Challenging

★ GEAR: River gear free of charge

RAPIDS: Class III, IV, (V at high water)

E SEASON: April - September

FITNESS: Swimming ability and healthy fitness

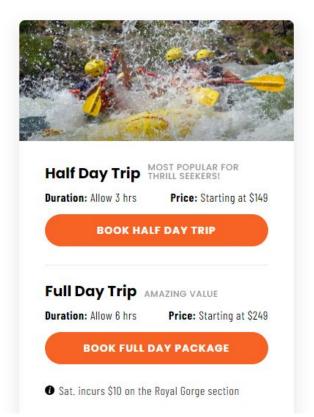
level is always recommended

HALF DAY & FULL DAY RAFTING TRIPS

Get ready for all-out high adrenaline Royal Gorge river rafting. If you are looking for world class rafting, you found it! Rafting below the spectacular vista of the Royal Gorge Bridge is an experience in itself. This Canon City rafting trip is known for the famous rapids of Sunshine Falls, Sledgehammer, The Narrows, and many more. You'll cut through "The Royal Gorge Arch" a thousand feet below the rim of the Gorge. Epic!

Recommended For:

If you are an experienced rafter or a first timer looking for a more challenging, exciting and demanding stretch of whitewater, we recommend you book the Royal Gorge raft trip.



















Competitor 3: Royal Beach Camp (Nepal)

Strength

- Good carousel image
- Price & Package details are mentioned
- They also provide rafting course for beginners

Weakness

- Overall website lacks proper design principles
- No option for booking online
- Rating is not mentioned
- No feedback option

- Partnering with local business
- Expand their services

- Weather challenge
- Competition
- Seasonal

