James Botham

(612) 388-3444
Jamesbotham@gmail.com
Jamesbotham.com

OBJECTIVE

Highly motivated individual with a strong understanding of business and desire to learn seeks to obtain employment where knowledge of HTML/HTML5, JavaScript/jQuery, CSS, MySQL, MongoDB, and Bootstrap, can be applied to design, develop and maintain web applications.

WORK EXPERIENCE

Thelma's Treats, Market Area Manager - Minnesota

October 2015 - July 2019

Lead the expansion of Thelma's ice cream sandwich distribution in the Minnesota market. Built the business from 11 Kowalski's locations in January of 2016 to over 195 grocery stores (Lunds, Hy–vee, Cub, Target) in 2018 and sales of $700,000.

Hired and lead a team of 15 part time brand ambassadors promoting the brand and product though in store sampling and community events. (Uptown Art Fair, Grand Old Days, St. Paul Saints Stadium). In the first year alone, our demo staff was responsible for handing out over 50,000 samples.

As sales increased and the market grew, I acquired larger warehouse space, built additional walk in freezer capacity, acquired additional delivery vehicles, and brought on a second full time employee.

In running the market, I am responsible for a wide variety of day to day responsibilities including: sales forecasting, inventory management, maintaining food and distribution licenses with Dept of Agriculture, creating delivery routes, invoicing and bill paying, employee training and equipment and warehouse maintenance.

Wayzata Fire — *FireFighter*

May 2008 - September 2012

Fire Prevention Education, EMS Application, Emergency Response

Schaefer Lawn & Snow Service

May 2011 - January 2012

Radio Shack — *Sales Associate*

November 2009 - May 2011

Sales, Customer Service, Bank Functions, Management

SKILLS

MongoDB, Node.js, Express.js, HTML/HTML5, CSS, Bootstrap, JavaScript / jQuery, MySQL, Data Visualization, Database Theory, Git, MS Visual Studio, Problem Solving, Communication, Troubleshooting, Detail Oriented, Organization, Self Motivated, Time Management, Driven, Teamwork, Leadership, Excel, Word, Computer Hardware, Networking

EDUCATION

University of Minnesota , Minneapolis — *Full Stack Web Development Certificate (in progress)*

September 2019 - March 2020

Augsburg University, Minneapolis — *Bachelor of Arts in Business Management*

September 2013 - May 2017