

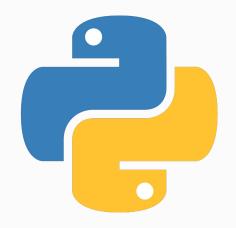
# Predicting Housing Prices

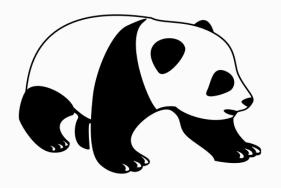
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## Housing Market of King County, Seattle

- Housing prices undergo constant changes
- Many variables affect the prices of homes
- Isolate these variables to see how prices are affected.

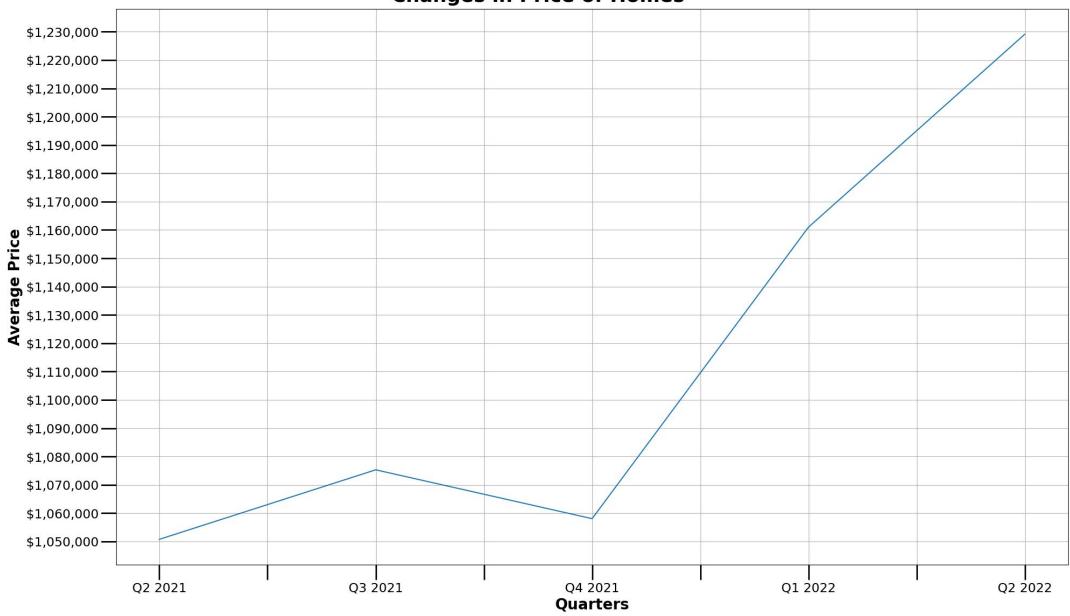
## Programs Used







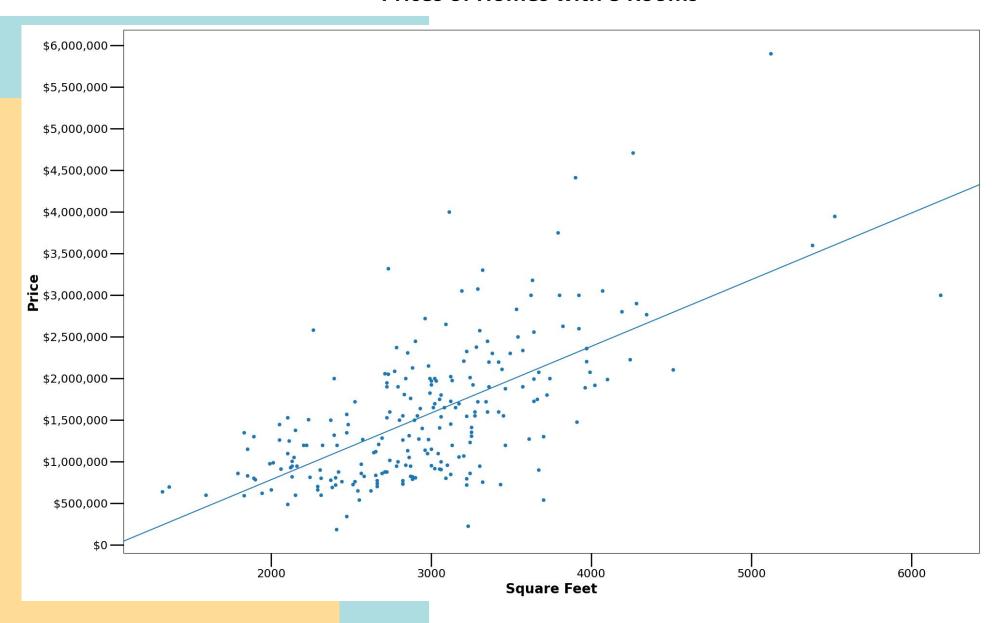
#### **Changes in Price of Homes**



## Statistical Analysis

- The average prices for each fiscal quarter yielded a low z-score
  - Meaning average prices are statistically significant
  - Two tailed with an alpha = 0.05 was used
- The prices of homes change according to time

#### **Prices of Homes with 8 Rooms**



# Analysis of linear model

R-Squared	0.367
Constant Coef. (P-Value)	12.73 (0.000)
sqft_living coef. (P-Value)	0.0005 (0.000)
Mean-Squared Error	0.420

- Data from quarter 2 of 2022 was used
  - most recent data is most representative to the current market
- 8 room homes contained a high number of samples and correlation

### Metrics of the model: price vs. grade of home

R-squared	0.510
Constant coef.	10.9764
Square foot coef. $(x_1)$	0.0004
grade_10 coef. $(x_2)$	2.4966
grade_11 coef. $(x_3)$	2.5941
grade_7 coef. $(x_4)$	1.7681
grade_8 coef. $(x_5)$	1.9212
grade_9 coef. $(x_6)$	2.1963

- P-value for all coef. are less than 0.05
  - Statistically significant and not by chance
- Price vs. grade had the greatest correlation value (R-squared)
  - Price vs. condition and price vs. view yielded very low r-squared values

#### Recommendations

- Homes with a high grade (grade 10 or 11) have higher prices
  - Maximize profits by buying low grade homes and renovating to higher grades
  - Potential yield: \$1.2 million (not calculating renovation costs)
- Buying property when markets dip
  - Markets seem to bounce back (i.e. after COVID-19)

# Improvements and Further Development

- A bigger dataset
  - Allows us to study the market's history
  - Better prediction
- More variables for testing
  - Mortgage rates
  - Bond market

## Thank You!

#### GitHub Link:

https://github.com/Jko0425

#### Email

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