

Jordon Lewis

As a detail oriented problem solver, I aim to be in a position to invigorate the people around me with my integrity, patience, and drive to improve.

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EXPERIENCE

eShipping, LLC; Denver, CO — Project Manager

Feb 2019 - Present

In February of 2019 I created and filled a position that aligned with some of my strengths. I started working between divisions and regional offices to find and distribute best practices. I create solutions to complex cross departmental problems. I continue to manage key accounts that require special attention.

eShipping, LLC; Denver, CO — Account Manager

June 2017 - Feb 2019

As a 3PL, I managed carrier and capacity relationships in order to ensure that client freight needs were addressed. I shifted to customer facing account management in June of 2018 to use my sales background and build relationships to protect our client base in this competitive industry.

Gulf Coast Supply and Manufacturing; Orlando, FL — Outside Sales Representative

April 2015 - October 2017

I was responsible for growing and cultivating a list of customers throughout Central Florida. We manufactured metal roofing for contractors across the state.

PROJECTS

Account Developer Program — Inside Sales Team

I created the framework for an inside sales team that spanned 3 regional offices and 12-15 people at any given time. I designed/implemented ancillary processes such as CRM, sales pipeline, workflows, training, etc..

Mobile Comm Tracking- Technology improvement

Automated tracking is an important cost saving opportunity in the logistics world. eShipping was still utilizing manual tracking before I got approval to explore it further. I was the one responsible for picking vendor partners, pricing for budget, implementation, SOP creation, and training. Now we have a process in place to save an estimated **\$139,700**.

SKILLS

Customer development

Process efficiency

Microsoft Suite proficiency

Problem solving skills

Organizing daily action items

Teaching and improving processes

Education

Louisiana State University

Economics, B.S.

I graduated from LSU in December of 2013.

Hobbies

Rock Climbing,
Woodworking, Puzzles,
Skiing, & learning

Reference

Bryan Crock, 2 years
Former Employer
(303) 570-4363

Kynan Fontenot, 7 years
Former Employer
(225) 278-1927