

Credit assessment for better decision making

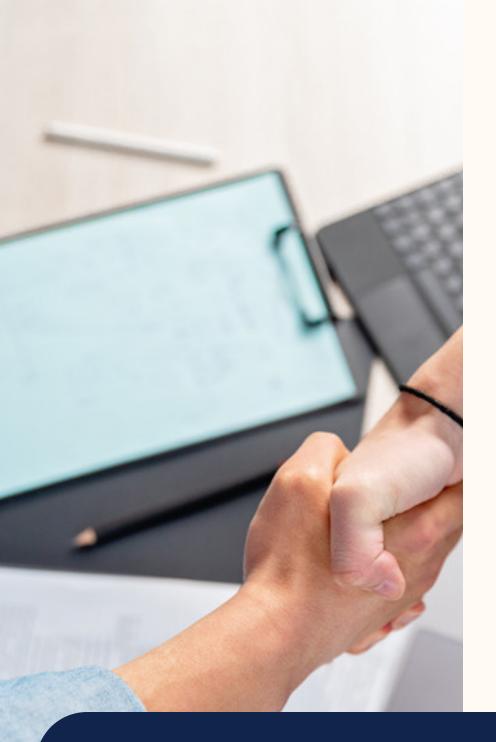
As a bank responsible for managing the accounts of multiple clients, caution is needed when extending credit to certain individuals.

How can we ensure that credit applicants will repay their debts reliably and on time?

Our goal is to:

- Provide actionable insights for informed decision-making
- Understand the key elements influencing the credit risk
- Most importantly, correctly classify clients that default





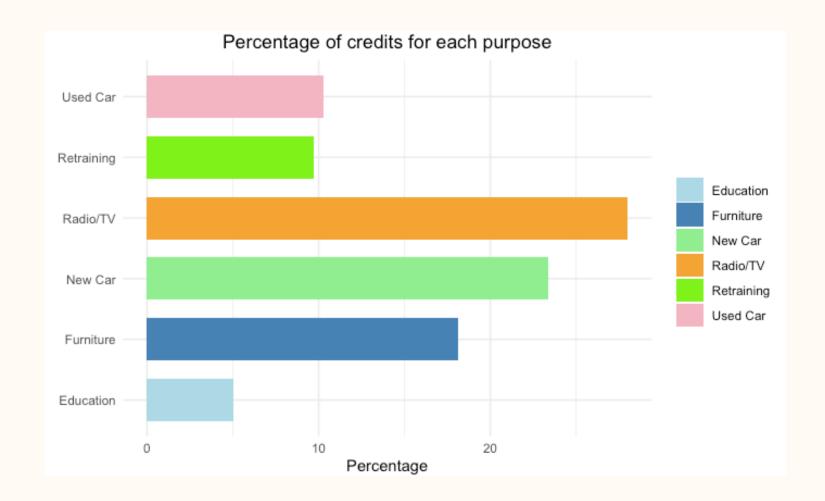
Uncovering Insights for Enhanced Credit Assessment

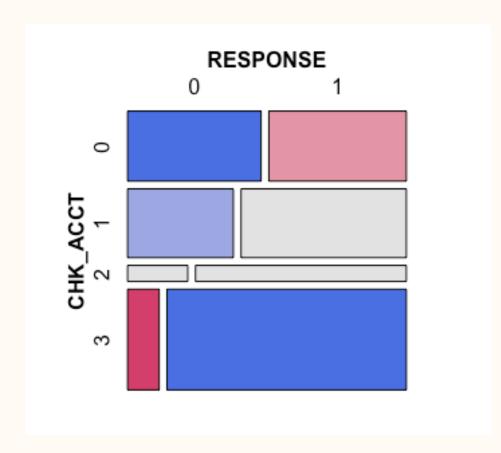
Who are they?

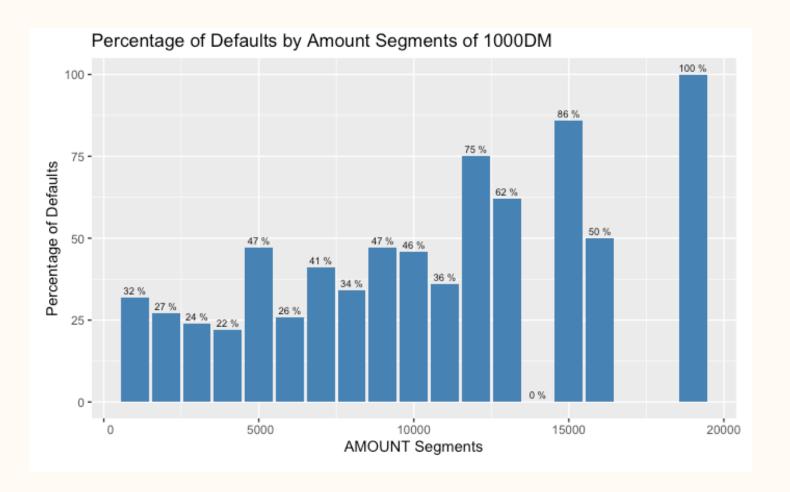
We have analyzed a database of 1000 credit applicants, which encompasses 30 variables, providing us with valuable information and insights into their financial profiles and creditworthiness.

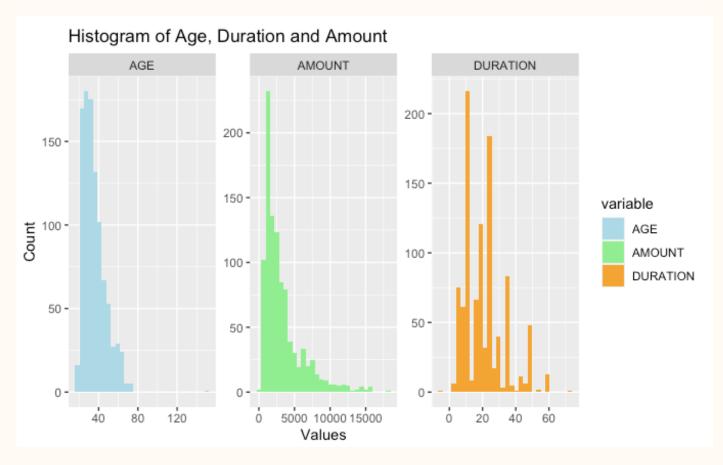
- Number: 300 credit-default applicants
- Average age: 35 years old
- Average credit demand : 3271DM (Deutsche marks)
- Purpose of the credits: mostly for radio/TV and new cars
- Job situation of the majority : skilled employee

- Higher loan amount = higher percentage of default
- 310 female applicants not defined in a proper way
- 700 applicants considered as good credit applicant
- No checking account leads very often to bad credit rating









Data Quality for Effective Credit risk Analysis

Data cleaning is vital for model quality. We performed essential modifications such as :

- eliminating outliers (e.g., Age=151)
- removing missing values (14 NA from Age)
- converting categorical variables to factors
- transforming them into binary variables (0 or 1)
- creating a new variable called "female"
- establishing a new dataset named "bank_grouped." In "bank_grouped," variables related to the material and education purposes of credit were appropriately regrouped
- scaling techniques to standardize the variables
- reversed order of categories:

One-hot encoding

Positive 1: client defaulted Negative 0: no-default



Powerful Models to Identify High-Risk Credit Applicants

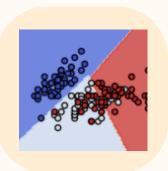
Classification tree



Improves by pruning

Low sensitivity (max 55%)

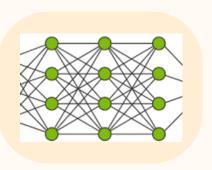
Support Vector Machine



Radial basis Kernel

Linear Kernel

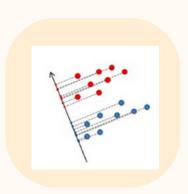
Neural Network



Non-linearity

Interpretation

Linear Discriminant Analysis



Normal sensitivity: 62%

Could not do feature selection





Modeling for variable significance : Key factors in credit risk assessment

Model used — Logistic Regression, Random Forest, Glmnet



• Status of Checking Account: This variable provides insights into the client's financial stability and liquidity, which significantly influences their creditworthiness.



• Duration: The duration of the loan is a key factor in assessing the client's ability to repay their obligations over a specific period.

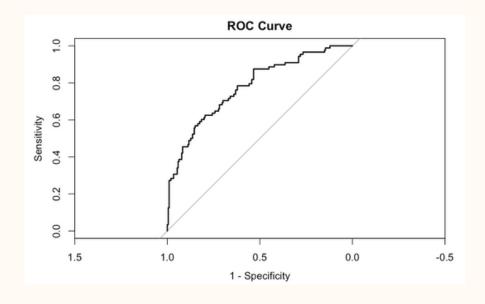


• Loan Amount: The magnitude of the loan amount serves as an indicator of the client's financial capability and impacts their creditworthiness.



Recommendations

- The best model is the RandomForest: 95% of sensitivity with bank_grouped and without CV and imbalanced
- Top 3 variables
- Increase the threshold: cost of False Negative is high (classifying no-default when the client was default), should lower the threshold to have more positive instances, even if False Positives will increase

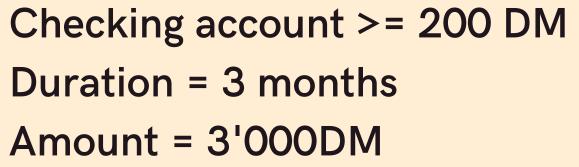


Limitations

- Small data set (less than 1000 observations)
- Unbalanced data: almost 70% nodefault (No) and 30% default (Yes)



Julie





Checking account: none
Duration = 18 months
Amount = 15'000DM



