

Jacob T. McCaskey

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PROFESSIONAL SUMMARY

Successfully grew real estate groups production by more than 150% in 12 months by designing and implementing a lead generation system. Closed over 20 million dollars in transactions, earning the top 10% in office production, as well as awards in Gross Commission Income, Group Closed Volume, Group Listing Volume, and Closed Units while managing client and vendor relations with the utmost care. Additionally, I give back to the community through service at Metropolitan Ministries, Keep Tampa Bay Beautiful, and The Salvation Army.

EXPERIENCE

Buchanan Portfolio Group- Operations Manager October 2016-present

Hotspots Magazine- Contributing Writer

Osprey Observer Community Newspaper- Contributing Writer

Sacred Pepper. Server. March 16, 2015- October 2016

The Hawkeye Newspaper. Staff Writer/Layout Editor. Aug 2014 – June 2015

Documentary- The president, the peanut and the pulpit

SKILLS

Marketing (Google Adword, Facebook, Email Campaigns), Lead Generation, Profit & Loss/Accounting, Client Relations, Photography, Adobe Creative Suite 6, Microsoft Office

EDUCATION

University of South Florida

In-progress- **Bachelor of Arts in Mass Communications** with an emphasis in Public Relations.

Hillsborough Community College.

A.A Emphasis in Engineering, December 2014

REFERENCES

Marta Vega, Market Center Administrator (727) 644-7716

Collette Vann, Broker Associate (813) 380-6583

Dr. Richard Gaspar (813) 259-6088

