46B INSERT ID PHOTO - ROBBIE FEINBERG

46B

JORDAN (V.O.)

Or the Sea Otter.

46C INSERT ID PHOTO - THE SEA OTTER

46C

JORDAN (V.O.)

Chester Ming even, the Depraved Chinaman, with his giant panda head.

46D INSERT ID PHOTO - CHESTER MING

46D

JORDAN (V.O.)

Or Nicky Koskoff, who I called Rugrat because--

46E INSERT ID PHOTO - RUGRAT

46E

JORDAN (V.O.)

Well, you can probably figure that out for yourself.

INT. STRATTON OAKMONT I - AUTO BODY SHOP - REAR - NIGHT (MAR '90)

47

The camera PUSHES IN on Jordan as he stands before a large dry erase board.

JORDAN (V.O.)

But what if they <u>didn't</u> sound like jerk-offs? What if I took this bunch of nincompoops and molded them in my own image? I reinvented the company, gave it a new image, a new name. Something patrician, blue-blooded, something that reeked of tradition and antisemitism.

And as his Brokers settle in to folding chairs--

JORDAN

Gentlemen, welcome to Stratton
Oakmont. The clients we've gone
after in the past -- they're done.
We will now target exclusively the
wealthiest one percent of
Americans. The methods we've used
-- over. Loud, obnoxious sales
hype is worthless with these
people.