

JORDAN

The spread on these is huge.

DWAYNE

So's your commission, that's the point. Blue chips stocks you get what, one percent? Pink sheets are fifty.

JORDAN

Wait a second. You're telling me if I sell two thousand dollars worth of stock, my commission is a thousand bucks?

DWAYNE

Technically, yeah, but not even the biggest schmuck buys two thousand dollars of this shit.

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INT. INVESTOR'S CENTER - (LATER THAT) DAY (DEC '87)

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As others Brokers bark into phones, Jordan sits, phone cradled in his shoulder, making notes. A few beats, then:

JORDAN

(into phone)

Mr. Fleming, good morning, Jordan Belfort with Investor's Center in New York City. You recently responded to one of our ads...

A few of the other Brokers glance over, eavesdropping.

JORDAN (CONT'D)

The reason I'm calling is that an extremely exciting investment opportunity crossed my desk today. Typically our firm recommends no more than five stocks per year: this is one of them...

A few more Brokers look over...

JORDAN (CONT'D)

Aerotyne International is a cutting edge tech firm out of the Midwest, awaiting imminent patent approval on a new generation of radar equipment...

LATER. Now all the Brokers listen in rapt attention.