COMP6237 Data Mining

"Market Basket" Analysis & Association Rule Mining

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Content based on material from slides from *Evgueni Smirnov* at the University of Maastricht, slides from *João Mendes Moreira* & *José Luís Borges* at the University of Porto, and notes from *Nitin Patel* at MIT

Introduction

- Association Rule Problem
- Applications
- The Apriori Algorithm
- Discovering Association Rules
- Measures for Association Rules

if X then Y

X=>Y

Association Rule Problem

Given a database of transactions:

Transaction	Items
t_1	Bread,Jelly,PeanutButter
t_2	Bread, Peanut Butter
t_3	Bread,Milk,PeanutButter
t_4	Beer,Bread
t_5	Beer,Milk

Find all the association rules:

$X \Rightarrow Y$	s	α
$Bread \Rightarrow PeanutButter$	60%	75%
$PeanutButter \Rightarrow Bread$	60%	100%
$\mathbf{Beer}\Rightarrow\mathbf{Bread}$	20%	50%
$PeanutButter \Rightarrow Jelly$	20%	33.3%
$Jelly \Rightarrow PeanutButter$	20%	100%
$Jelly \Rightarrow Milk$	0%	0%

Applications 1

Market Basket Analysis:

- given a database of customer transactions, where each transaction is a set of items the goal is to find groups of items which are frequently purchased together.
- One basket tells you about what one customer purchased at one time.



Why analyse market baskets?

- Identify who customers are (not by name)
- Understand why they make certain purchases
- Gain insight about products:
 - Fast and slow movers
 - Products which are purchased together
 - Products which might benefit from promotion
- Take action:
 - Store layouts
 - Which products to put on specials, promote, coupons...

More than just the contents of a shopping basket...

What customers do not purchase, and why:

- If customers purchase baking powder, but no flour, what are they baking?
- If customers purchase a mobile phone, but no case, are you missing an opportunity?

Key drivers of purchases:

- e.g. gourmet mustard that seems to lie on a shelf collecting dust until a customer buys that particular brand of special gourmet mustard in a shopping excursion that includes hundreds of pounds worth of other products.
 - Would eliminating the mustard (to replace it with a better-selling item)
 threaten the entire customer relationship?

A story about MBA

Stories – Beer and Diapers

- Diapers and Beer. Most famous example of market basket analysis for the last few years.
 If you buy diapers, you tend to buy beer.
- T. Blischok headed Terradata's Industry Consulting group.
- K. Heath ran self joins in SQL (1990), trying to find two itemsets that have baby items, which are particularly profitable.
- Found this pattern in their data of 50 stores/90 day period.
- Unlikely to be significant, but it's a nice example that explains associations well.

🚅 Ronny Kohavi 💎 ICML 1998

Probably mom was calling dad at work to buy diapers on way home and he decided to buy a six-pack as well.

The retailer could move diapers and beers to separate places and position high-profit items of interest to young fathers along the path.

Applications 2

- Telecommunication (each customer is a transaction containing the set of phone calls)
- Credit Cards/ Banking Services (each card/account is a transaction containing the set of customer's payments)
- Medical Treatments (each patient is represented as a transaction containing the ordered set of diseases)
- Basketball-Game Analysis (each game is represented as a transaction containing the ordered set of ball passes)
- · ... more coming later...

Mining Association Rules

Association Rule Definitions

- $l=\{i_1, i_2, ..., i_n\}$: a set of all the items
- Transaction T: a set of items such that $T \subseteq I$
- Transaction Database D: a set of transactions
- A transaction $T \subseteq I$ contains a set $X \subseteq I$ of some items, if $X \subseteq T$
- An Association Rule: is an implication of the form $X \Longrightarrow Y$, where $X, Y \subseteq I$

Association Rule Definitions

- · A set of items is referred as an **itemset**.
 - An itemset that contains k items is a k-itemset.
- The **support** *s* of an itemset *X* is the percentage of transactions in the transaction database *D* that contain *X*.
- The **support** of the rule $X \Longrightarrow Y$ in the transaction database D is the support of the items set $X \cup Y$ in D.
- The **confidence** of the rule $X \Rightarrow Y$ in the transaction database D is the ratio of the number of transactions in D that contain $X \cup Y$ to the number of transactions that contain X in D.

Association Rule Problem

· Given:

- a set / of all the items;
- a database D of transactions;
- minimum support s;
- minimum confidence c;

· Find:

• all association rules $X \Rightarrow Y$ with a minimum support s and confidence c.

Example

Given a database of transactions:

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Problem Decomposition

- 1. Find all sets of items that have minimum support (frequent itemsets)
- 2. Use the frequent itemsets to generate the desired rules

Problem Decomposition

Transaction ID	Items Bought
1	Shoes, Shirt, Jacket
2	Shoes,Jacket
3	Shoes, Jeans
4	Shirt, Sweatshirt

If the **minimum support** is 50%, then {Shoes, Jacket} is the only 2- itemset that satisfies the minimum support.

Frequent Itemset	Support
{Shoes}	75%
{Shirt}	50%
{Jacket}	50%
{Shoes, Jacket}	50%

If the **minimum confidence** is 50%, then the only two rules generated from this 2-itemset, that have confidence greater than 50%, are:

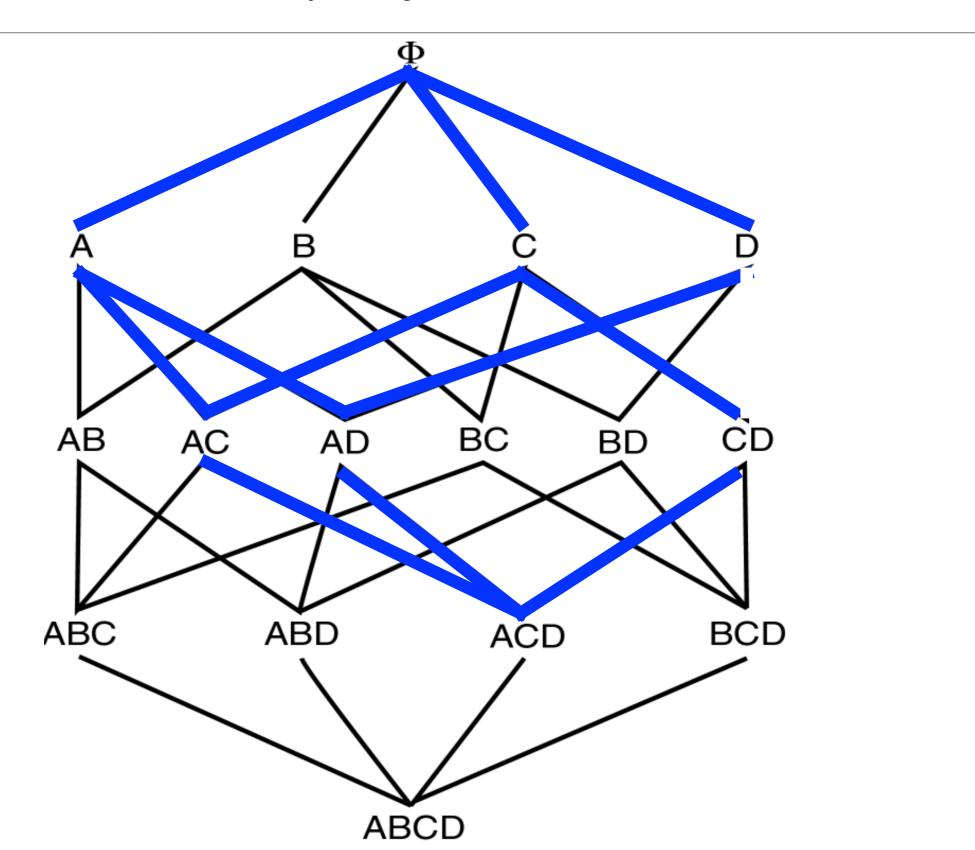
```
Shoes ⇒ Jacket Support=50%, Confidence=66%
```

Jacket ⇒ Shoes Support=50%, Confidence=100%

The Apriori Algorithm

- Frequent itemset property:
 - Any subset of a frequent itemset is frequent.
- Contrapositive:
 - If an itemset is not frequent, none of its supersets are frequent.

Frequent Itemset Property



The Apriori Algorithm

- L_k : Set of frequent itemsets of size k (with min support)
- C_k : Set of candidate itemset of size k (potentially frequent itemsets)

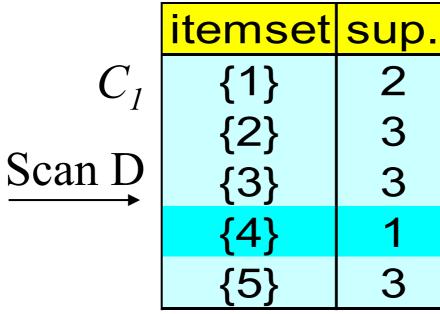
```
L_1 = \{ \text{frequent items} \}; 
\text{for } (k=1; L_k !=\emptyset; k++) \text{ do} 
C_{k+1} = \text{candidates generated from } L_k; 
\text{for each transaction } t \text{ in database do:} 
\text{increment the count of all candidates} 
\text{in } C_{k+1} \text{ that are contained in } t; 
L_{k+1} = \text{candidates in } C_{k+1} \text{ with min\_support;} 
\text{return } \cup_k L_k;
```

The Apriori Algorithm — Example

Min support =50%

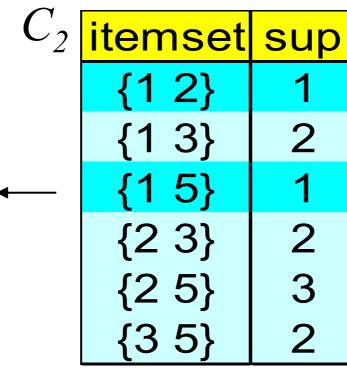
Database D

TID	Items
100	1 3 4
200	2 3 5
300	1235
400	2 5



$L_{\scriptscriptstyle 1}$	itemset	sup.
	{1}	2
→	{2}	3
	{3}	3
	{5}	3

L_2	itemset	sup
2	{1 3}	2
	{2 3}	2
	{2 5}	3
	{3 5}	2



C_2	itemset
Scan D	{1 2}
	{1 3}
	{1 5}
	{2 3}
	{2 5}
	{3.5}

C_3	itemset
	{2 3 5}

Scan D	L_3

itemset	sup
{2 3 5}	2

How to Generate Candidates

```
Input: L_{i-1} : set of frequent itemsets of size i-1
Output: C_i : set of candidate itemsets of size i
C_i = empty \ set;
for each itemset J in L_{i-1} do
    for each itemset K in L_{i-1} s.t. K \neq J do
        if i-2 of the elements in J and K are equal then
        if all subsets of \{K \cup J\} are in L_{i-1} then
        C_i = C_i \cup \{K \cup J\}
return C_i;
```

Example of Generating Candidates

- $L_3 = \{abc, abd, acd, ace, bcd\}$
- Generating C₄ from L₃
 - abcd from abc and abd (or abc and acd, ...)
 - acde from acd and ace
- Pruning:
 - acde is removed because ade is not in L₃
- $C_4 = \{abcd\}$

How can we generate rules?

- Let use consider the 3-itemset {I1, I2, I5}:
 - $11 \wedge 12 \Rightarrow 15$
 - $11 \wedge 15 \Rightarrow 12$
 - $12 \wedge 15 \Rightarrow 11$
 - $11 \wedge 12 \Rightarrow 15$
 - $12 \wedge 11 \Rightarrow 15$
 - $15 \wedge 11 \Rightarrow 12$

Consider all permutations of rules from the items

Discovering Rules

```
for each frequent itemset I do
  for each subset C of I do
   if (support(I) / support(I - C) >= minconf) then
      output the rule (I - C) \Rightarrow C,
      with confidence = support(I) / support (I - C)
      and support = support(I)
```

Considerations of the Apriori algorithm

- Advantages:
 - Uses large itemset property
 - Easily parallelised
 - Easy to implement
- Disadvantages:
 - Assumes transaction database is memory resident
 - Requires many database scans

Better measures for rules

Problems with confidence

• The **confidence** of $X \Rightarrow Y$ in database D is the ratio of the number of transactions containing $X \cup Y$ to the number of transactions that contain X:

$$conf(X \to Y) = \frac{\frac{numTrans(X \cup Y)}{|D|}}{\frac{numTrans(X)}{|D|}} = \frac{p(X \land Y)}{p(X)} = p(Y \mid X)$$

- But, when Y is independent of X: $p(Y) = p(Y \mid X)$.
 - If p(Y) is high we'll have a rule with high confidence that associates independent itemsets!
 - For example, if p(`milk'') = 80% and "milk" is independent from "salmon", then the rule "salmon" \Rightarrow "milk" will have confidence 80%!

Alternative Measures for Association Rules

- The **lift** measure indicates the departure from independence of X and Y.
 - The lift of $X \Longrightarrow Y$ is:

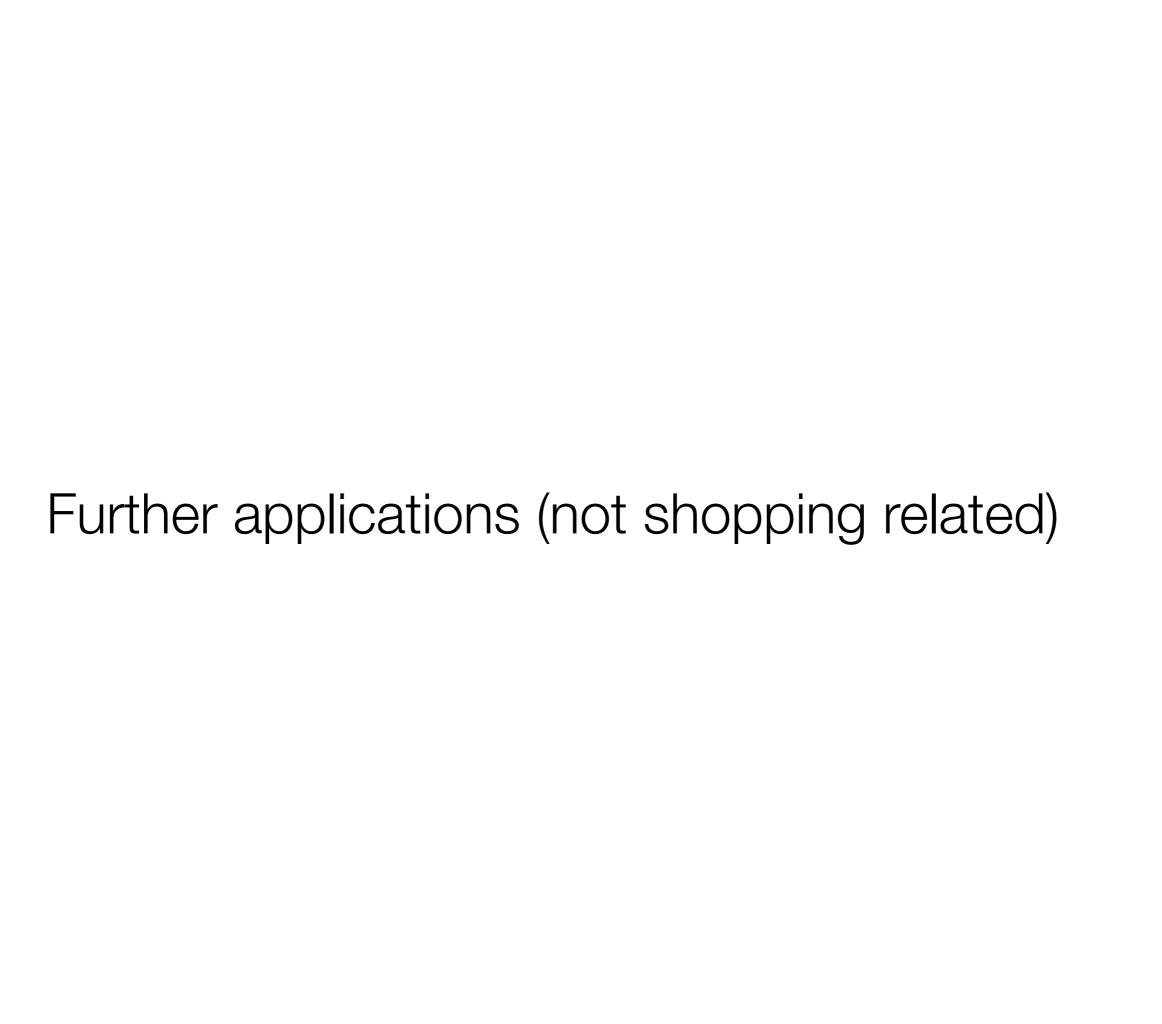
$$lift(X \to Y) = \frac{conf(X \to Y)}{p(Y)} = \frac{\frac{p(X \land Y)}{p(X)}}{p(Y)} = \frac{p(X \land Y)}{p(X)}$$

• But, the lift measure is symmetric; i.e., it does not take into account the direction of implications!

Alternative Measures for Association Rules

- The conviction measure indicates the departure from independence of X and Y taking into account the implication direction.
 - The conviction of $X \Longrightarrow Y$ is:

$$conv(X \to Y) = \frac{p(X)p(\neg Y)}{p(X \land \neg Y)}$$



Finding Linked Concepts

- "Baskets" = documents
- "items" = words in those documents
 - Lets us find words that appear together unusually frequently, i.e.,
 linked concepts.

	Word1	Word2	Word3	Word4
Doc1	1	0	1	1
Doc2	0	0	1	1
Doc3	1	1	1	0

- Word4 \Rightarrow Word3
 - When Word4 occurs in a document there a big probability of Word3 occurring

Detecting Plagiarism

- "Baskets" = sentences
- "items" = documents containing those sentences
 - · Items that appear together too often could represent plagiarism.

	Doc1	Doc2	Doc3	Doc4
Sent1	1	0	1	1
Sent2	0	0	1	1
Sent3	1	1	1	0

- $Doc4 \Rightarrow Doc3$
 - When a sentence occurs in document 4 there is a big probability of occurring in document 3

Working with webpages

- "Baskets" = Web pages
- "items" = linked pages
 - Pairs of pages with many common references may be about the same topic.
- "Baskets" = Web pages, pi
- "items" = pages that link to pi
 - Pages with many of the same links may be mirrors or about the same topic.

Summary

- Association Rules form a very applied data mining approach
 - lots of potential uses
- Association Rules are derived from frequent itemsets
- The Apriori algorithm is an efficient algorithm for finding all frequent itemsets
 - implements level-wise search using the frequent item property
- There are many measures for association rules.