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SELL, STORE OR MINE: INTELLIGENT DECISION-MAKING FOR RENEWABLE ENERGY

13

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NEW REVENUE STREAMS FOR RENEWABLE ENERGY

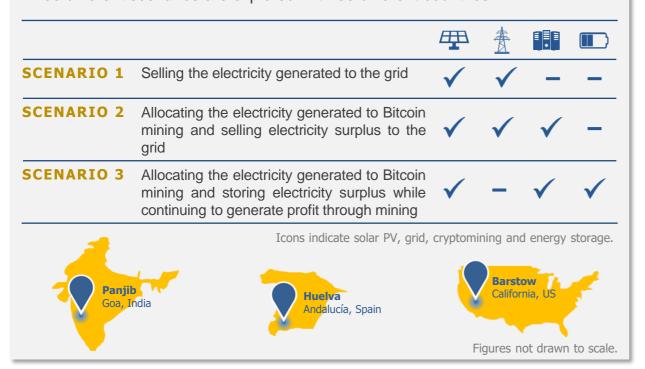
Cost parity between renewables and fossil fuels has become the holy grail of the energy sector. Particularly, solar PV still struggles to overcome economic hurdles and heavily relies on subsidies and special solar tariffs. This thesis suggests that current financial models for solar energy require new revenue streams, as well as business models' flexibility to maximise profitability based on specific market conditions and geographical location characteristics.

PROJECT OBJECTIVES

The overarching aim of this thesis was to analyse different revenue streams for solar PV site in different countries, entailing different resource profiles and energy market conditions.

- 1 To compare how different **geographical and market conditions** influence on the suitability of a particular system and its capacity to generate profit.
- To identify the potential in crypto-mining to make solar PV a naturallyattractive investment choice (subsidy-free, no special solar tariffs).
- To develop a predictive analysis of the Bitcoin network based on pseudo-random scenarios and simulate the impact on profitability.

Three different scenarios are explored in three different countries.



METHODOLOGY

For the purpose of this thesis, several models have been developed, which were in some cases interdependent (Fig 3).

- The solar PV model for each country was comprehensively integrated using the GIS software PVSyst 6.8.3, including technical and profitability aspects which were later assessed.
- The mining model comprised the assumptions with regards to the mining technology, the future prediction of the Bitcoin value and network hashrate, and the resulting profitability. The **Bitcoin forecasting was performed across five future scenarios** (Fig 1 and 2).
- The energy storage (ES) model defined the surplus electricity generated by the PV during the years based on a fixed number of miners settings that would increase the ROI. The most optimal battery configuration is selected.

The financial analysis includes several **sensitivity analyses** with variables such as sun-hours, power unavailability (based on the days of sunlight), local electricity prices, battery replacement costs, among others.

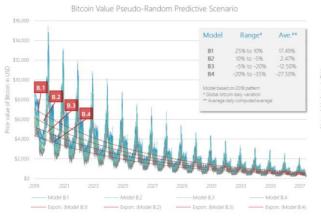


Figure 1. Bitcoin price value prediction scenarios Figure

Figure 2. Network hashrate prediction scenarios

Energy **Financial** Solar PV Scenario 1 Model Net Profitability Generation Assessment Mining Predictive Prelim. Scenario 2 Consumption Net Profitability Financial Model Scenario 3 **Battery** Battery **Energy Surplus** Model Definition Net Profitabilit

Figure 3

MAIN FINDINGS

1. Energy market conditions affect PV profitability more than geographical for countries within a same PV class

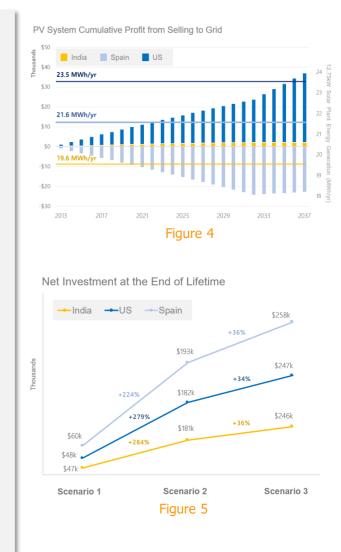
At the same technological conditions, Huelva in Spain, whilst producing yearly 10.2% more energy than Panjib in India, cumulatively it does not render the project profit when selling to the grid (Fig 4). This is due to the fact that in Spain solar energy competes against electricity generated from conventional sources.

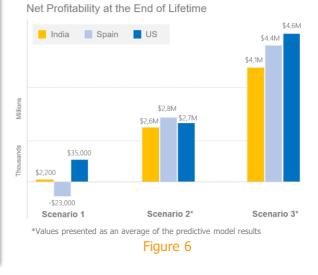
2. Cryptomining can make investment in solar PV worth it

Bitcoin mining presents itself as a revenue stream that can maximize profit in the 25-year length of a solar PV site lifetime, as seen in Scenario 2 (Fig 6). Particularly, it was observed that whilst Huelva could not make its solar PV site profitable (Fig 4), it benefits the most with regards to cryptomining potential as it has the largest rate of power availability in comparison to the other analysed countries.

3. Energy storage can spur profitability through cryptomining

Based on Bitcoin prediction results, cryptomining presents itself very profitable to all three countries and investing in energy storage increases the profitability from Scenario 2 by 56%, 59% and 70% for Panjib, Huelva and Barstow, respectively, despite the increased net investment observed for Scenario 3 (Fig 5).





SO WHAT? Currently, PV deployment highly depends on the surrounding energy market conditions. The need for financially-logical business models emanate at times where renewables' competitive advantage is not clearly laid out against conventional sources.

Profitability coming from new revenue streams such as cryptomining can potentially spur investment towards solar PV installation and other renewable technologies and provide a safety net for generators that seek a return on investment. Flexible models are envisioned to guarantee that clean electricity reaches the grid, whilst allowing PV generators to make substantial profit on their investment.

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