# Designing for Pragmatists and Fundamentalists: Privacy Concerns and Attitudes on the Internet of Things

















The Rise of the INTERNET OF THINGS

Internet of Things (IoT)

A two-sided technology

# UTILITY RISK

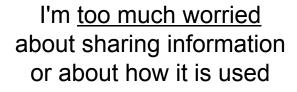
# **Privacy**

"The right to be let alone"

"The right to exert control over your personal information"

# Privacy Attitude Profiles

I'm <u>not worried</u> about sharing information or about how it is used



I care about the <u>risk-benefit</u> trade-off in information sharing



Unconcerned





**Fundamentalist** 

Westin's and Sheehan's privacy typology

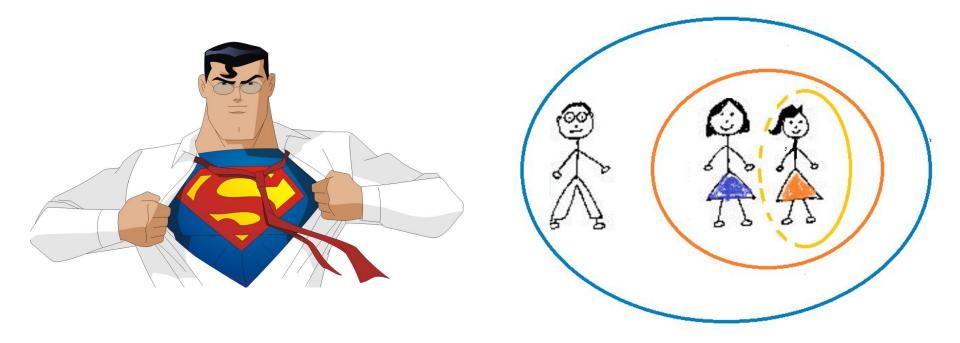
#### **Research Questions**

#### **Understanding**

- 1. what is the occurrence and characteristics of fundamentalist, pragmatist and unconcerned users in IoT systems
- 2. which components of IoT systems that can cause more privacy concern
- 3. how do users perceive the risk-utility trade-off posed by features of IoT systems

# **Privacy Frameworks**

"Face Keeping" and "Privacy Management Theory"



# Our Privacy Dimensions for the Internet of Things

Inference of richer Data collection information Demographics, beliefs and Exchange of attitudes Information use information with trade-offs third parties

Privacy is context dependent

# Scenario #1: Pulso System

How Pulso system works







Search locations

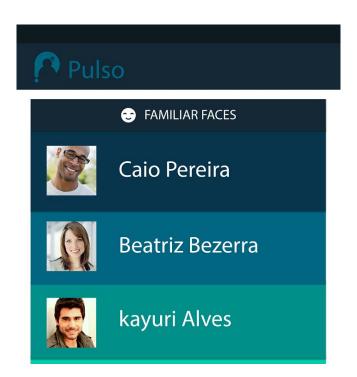
# 20p18p16p14p12p10p8p-

Bus stop UFCG - Aprígio Veloso st.

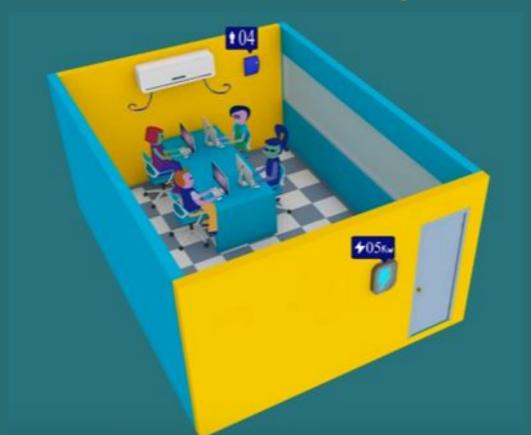
12 People at this location

6 Familiar faces

#### Pulso user interface

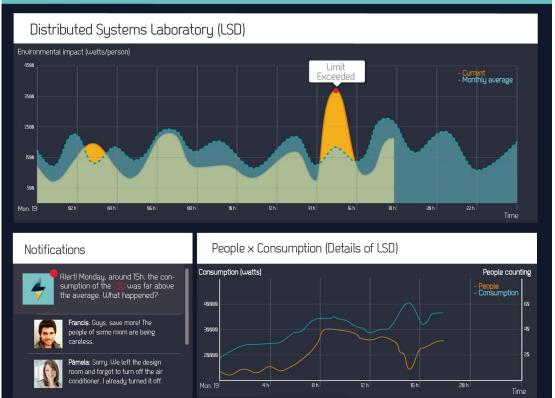


# Scenario #2: Lumen System

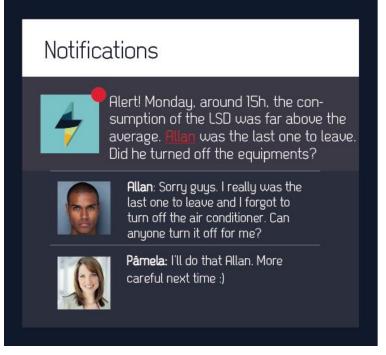








#### Lumen user interface

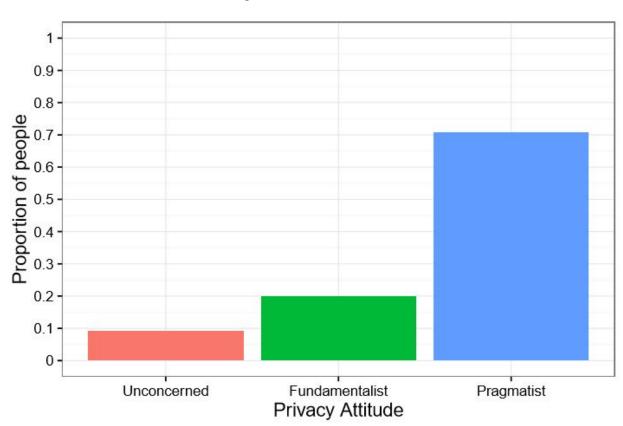


#### Materials and Methods

- Survey instrument
  - "Face Keeping" and "Information Management Theory"
  - Approx. 23 5-point Likert scale questions
  - Almost 10 minutes to answer

- Sample of 113 individuals in Campina Grande, Brazil
  - 58 answered about the Pulso system in a transportation hub
  - 55 answered about the Lumen system in computer science research labs and in a software development company

# **Privacy Attitude Profiles**



### The Risk-Utility Tradeoff

Privacy attitude profiles	Pulso system	Lumen system
Unconcerned	-0.15	-0.37
Fundamentalists	-0.76*	-0.45
Pragmatist	0.03	-0.57**
All together	-0.16	-0.50**

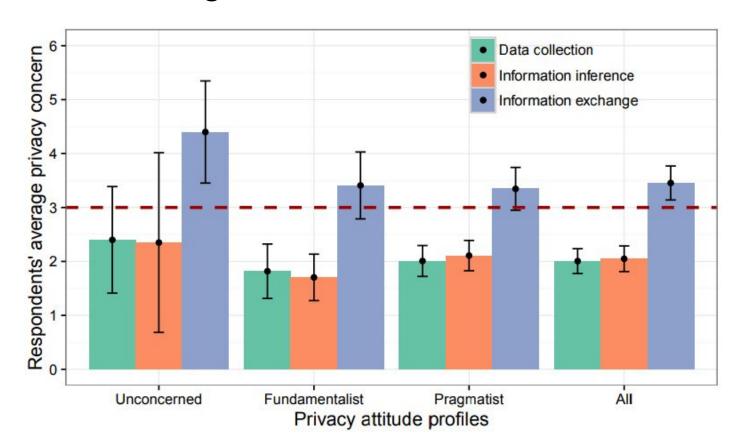
Significance codes: \*p-value < 0.05, \*\*p-value < 0.001.

Fundamentalists: the risk is 4.82-0.75(utility)

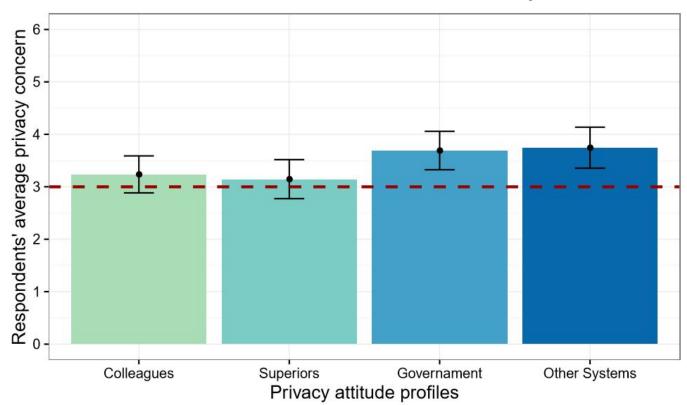
Pragmatist: the risk is 4.74-0.52(utility)

All together: the risk is 4.75-0.52(utility)

## The Exchange of Information with Third Parties



# Government and Other Systems



### Take Home Message

#### Heuristics to cope with privacy concerns in IoT

- 1. Let users know what information the system has about them
- 2. Make clear the usefulness of the data for each feature
- 3. Make the exchange of data with third parties explicit and configurable
- 4. Conduct empirical assessments of privacy

#### Current and Future Work

- We are expanding our sample of participants
- We are using our instruments to
  - 1. investigate privacy perception, concerns, and attitudes in a cross-country perspective
  - 2. investigate privacy dimensions that are particular to IoT systems
  - 3. study the privacy paradox

# Thank you!



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