# Flow Diagrams

REQUIREMENT ENGINEERING | Engenharia de Requisitos

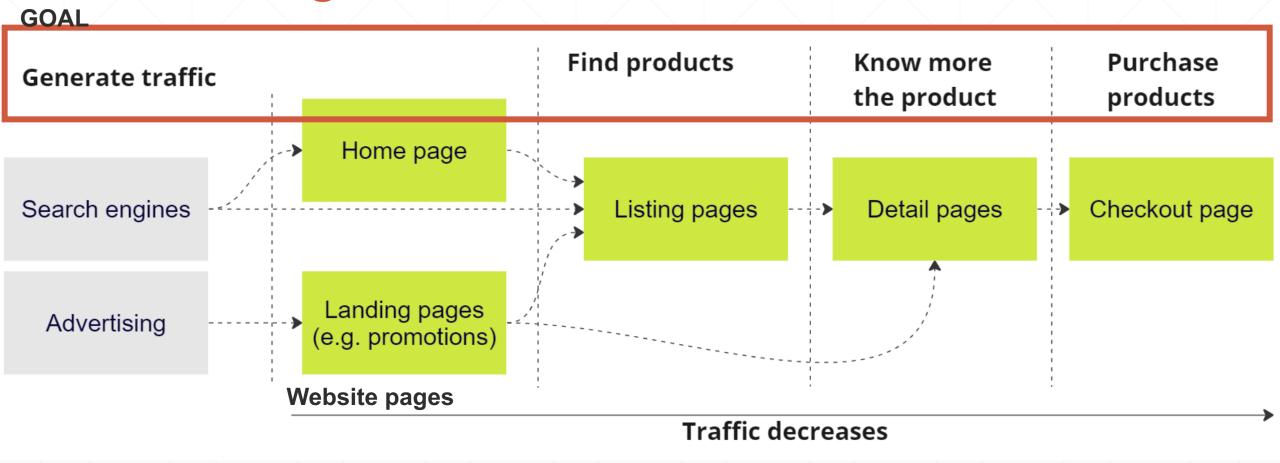
# Flow diagrams

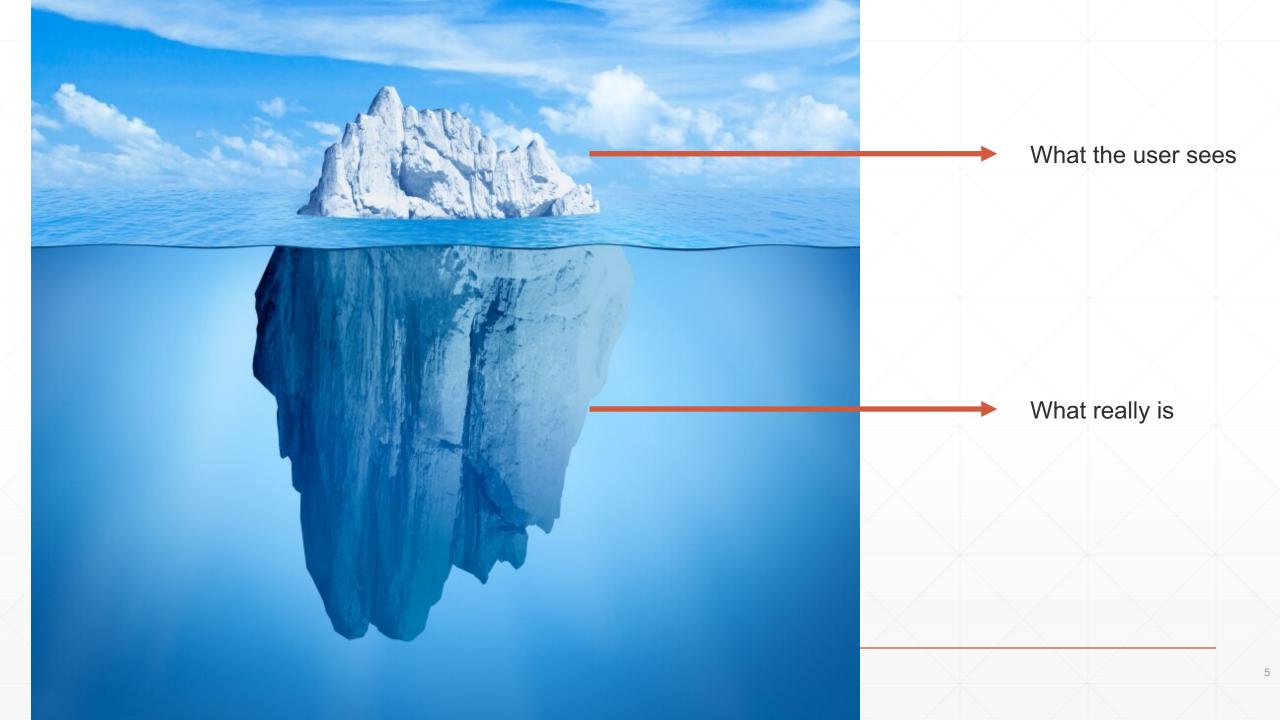
User flow

### Defining the funnel – e-commerce website

Let's design it!

#### Defining the funnel – e-commerce website



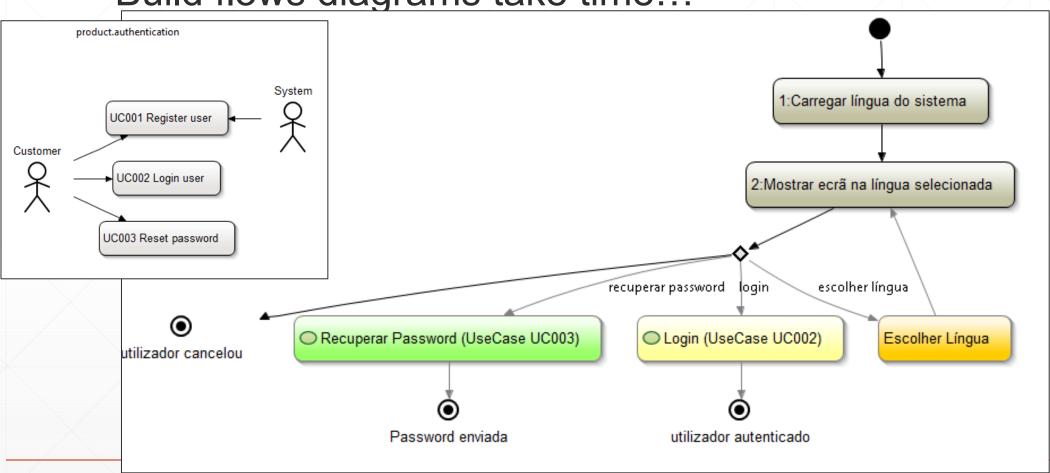


### E-commerce website real complexity

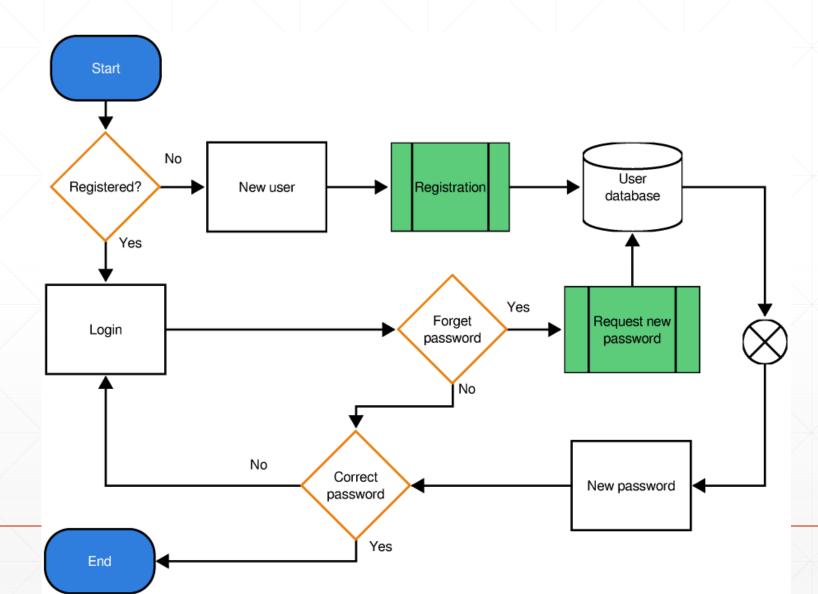
- Who and how to manage the website content?
- How to manage landing pages and campaigns attached to them?
- How to manage the stock?
- How to manage invoices?
- How to manage items delivery?
- How to manage returns/refunds?
- How to manage integrations with 3<sup>rd</sup> parties?
- And the list goes on...

# E-commerce website – authentication e.g.

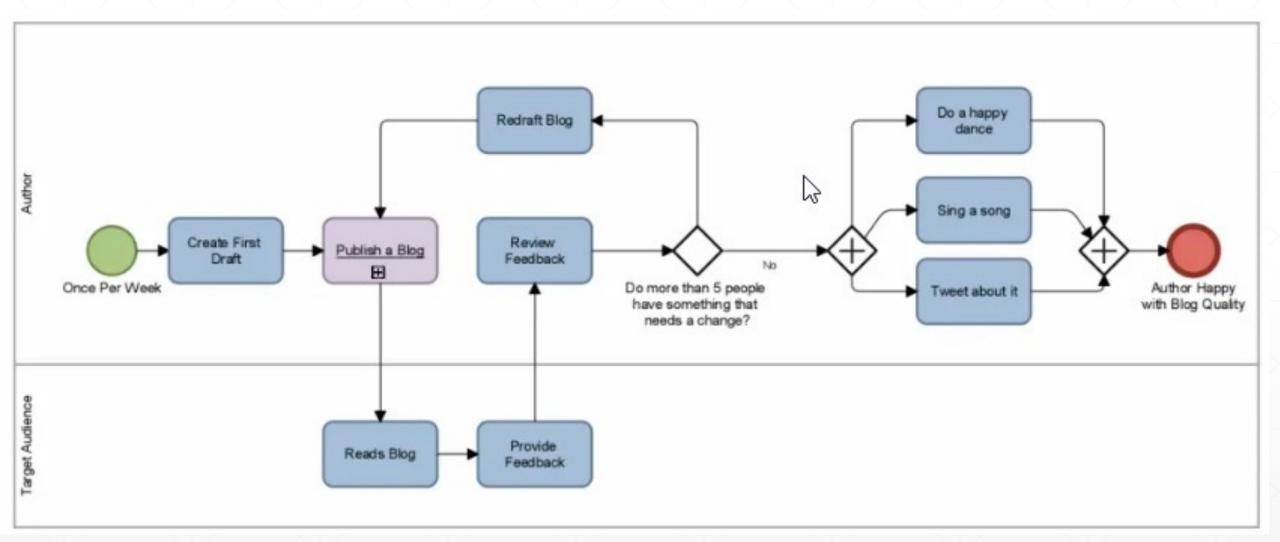
Build flows diagrams take time...



## Flow diagrams for authentication



# Flow diagrams (BPMN)



#### Flow diagrams

#### Pros

- Builds Clarity
- 2. Helps Identify Specific Steps
- 3. Outlines a Complex Process
- 4. Communicates Ideas Quickly
- 5. Coordinates Team Effort
- 6. Increases Efficiency & Exposes Inefficiencies
- 7. Creates Clear Documentation
- 8. Helps Solve Problems
- 9. Enables Automation

#### Cons:

- 1. Take time to built
- 2. Are difficult to rearrange

# Flow diagrams

Exercise

#### Flow diagrams - Exercise

- We have a cloud platform that is highly customizable and we need to deploy it into a specific customer.
  - This platform allows user to manage leads generated in a website and other sources and it is currently used by the sales department of the company (our customer)
- Currently we don't have an automated way to do so, the goal is for you to ask questions (to the teacher) and design the flow.
- Each one of you grab a piece of paper (and come to the board after) and start designing it!

#### Conclusions

- When only Q&A sessions are made, the interviewer can:
  - Easily miss relevant questions to perform
  - Make incorrect assumption based on his knowledge at that time
  - Don't validate if what is captured is in fact what the interviewed was telling
- Diagrams can easily explicit points that needs more questionning, helps to organize contente and ideas, and can be used to validate/iterate with stakeholders