

OTUGBO, JOSEPH EDACHE

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Benue-State,

Nigeria.

Contact Information;

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Website: <https://portfolio.com/otugbo-edache-joseph>.

Professional summary

A highly motivated and detail-oriented web developer with a strong background in sales and teaching.

Recently, I graduated with a second class (**Upper Division**) in Educational Management from the Cross River University of Technology, Calabar. (Former, Cross River University of Technology),

With expertise in front-end and back-end web development.

With over three years of experience in sales, progressing from sales representative to sales manager, with **ks** eagle wings Multipurpose Enterprise demonstrating leadership and strategic planning skills. Additionally, a certified teacher with two years of experience, excelling in curriculum development and classroom management

Skills

- Web Development: HTML, CSS, JavaScript, PHP, Laravel, React, MySQL
- Sales & Marketing: customer relationship management, sales strategy, negotiation
- Teaching: curriculum design, classroom management, student engagement
- Tools & Platforms: Git, WordPress, MT4/MT5(for forex trading), CRM software

Education

- Cross River State University, Calabar: B.Ed. in Educational, Administration & Planning with Second class Honours (Upper class division)
Dated: From 2018-2023
- Teacher Profession certificate with **Teacher Registration council Of Nigeria** (2022)

Work Experience

Web Developer

- I develop and maintained websites using PHP, Laravel, and JavaScript.
- Collaborated with clients to design and implement responsive web solutions.
- Integrated APIs and managed databases using MySQL.

Sales Manager/sales representative at KS Eagle Wings Multipurpose Enterprise

- Led a team of sales representatives to achieve and exceed targets. Developed marketing strategies to drive sales and customer engagement and have conducted training sessions for new sales staff and improved customer retention.
- Managed customer relationships and drove product sales.
- Negotiated deals and provided excellent customer service.
- Maintained accurate student records of sales and transactions

Projects & Referees

School Management System (Laravel & PHP)

- Developed a complete school management solution, integrating student records, grading, and attendance.

E-commerce Website (React & Laravel)-built an online store with payment gateway integration and user authentication.

Reference

Mr. King Solomon: **CEO ,Eagle Wings multipurpose enterprice**

