

## Nick Zizzo

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**From:** Brian Sager  
**Sent:** Monday, March 18, 2019 11:58 AM  
**To:** Rob Steury; Nick Zizzo; Brent Weiss  
**Cc:** Jon Yoder  
**Subject:** RE: colors

**Importance:** High

Rob,

101321 is not close to either Silver or Graphite.

101115

- Too much blue

101158

- Too much yellow

If I'm not mistaken Veada purchased a fancy device to aid in this process. Was this used? Assuming quite a bit of money was invested in this technology, wouldn't this be an optimal situation to utilize. I'm not familiar with what a spectrophotometer can do, but my understanding is the data presented could be used to translate "too much yellow" or "too much blue".

Thoughts?

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**From:** Rob Steury <rsteury@veada.com>  
**Sent:** Monday, March 18, 2019 10:19 AM  
**To:** Nick Zizzo <NZizzo@benningtonmarine.com>; Brent Weiss <Brent.Weiss@epi-roto.com>  
**Cc:** Jon Yoder <jyoder@veada.com>; Brian Sager <BSager@benningtonmarine.com>  
**Subject:** RE: colors

Nick here are the pictures. Brent, the colors are a little bit off from the original samples that we looked at. Can we double check color.

Brian is bringing the bench samples back with him to Bennington to look at in person.

*Best Regards,*

*Rob Steury*

ROB STEURY / R & D



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**From:** Nick Zizzo [<mailto:NZizzo@benningtonmarine.com>]  
**Sent:** Friday, March 15, 2019 1:53 PM  
**To:** Rob Steury <[rsteury@veada.com](mailto:rsteury@veada.com)>; Brent Weiss <[Brent.Weiss@epi-roto.com](mailto:Brent.Weiss@epi-roto.com)>  
**Cc:** Jon Yoder <[jyoder@veada.com](mailto:jyoder@veada.com)>; Nick Zizzo <[NZizzo@benningtonmarine.com](mailto:NZizzo@benningtonmarine.com)>  
**Subject:** RE: colors

That's great – thanks!

Nick Zizzo, MBA, CPSM, CPSD  
Director, Supplier Development  
2805 Decio Drive, Elkhart IN 46514  
Office: 574-264-6336 x 189  
Mobile: 414-852-9893  
Direct Fax: 574-970-1902



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**From:** Rob Steury <[rsteury@veada.com](mailto:rsteury@veada.com)>  
**Sent:** Friday, March 15, 2019 12:29 PM  
**To:** Nick Zizzo <[NZizzo@benningtonmarine.com](mailto:NZizzo@benningtonmarine.com)>; Brent Weiss <[Brent.Weiss@epi-roto.com](mailto:Brent.Weiss@epi-roto.com)>  
**Cc:** Jon Yoder <[jyoder@veada.com](mailto:jyoder@veada.com)>  
**Subject:** RE: colors

For sure Nick. I haven't seen anything brought up to me yet, but when it comes in will coincide the numbers with vinyl samples.

*Best Regards,*  
*Rob Steury*

ROB STEURY / R & D



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**From:** Nick Zizzo [<mailto:NZizzo@benningtonmarine.com>]  
**Sent:** Friday, March 15, 2019 9:15 AM  
**To:** Brent Weiss <[Brent.Weiss@epi-roto.com](mailto:Brent.Weiss@epi-roto.com)>; Rob Steury <[rsteury@veada.com](mailto:rsteury@veada.com)>  
**Cc:** Jon Yoder <[jyoder@veada.com](mailto:jyoder@veada.com)>; Nick Zizzo <[NZizzo@benningtonmarine.com](mailto:NZizzo@benningtonmarine.com)>  
**Subject:** RE: colors

Rob,

Good morning. When you receive the various grey roto samples for review, can you please reference the new base vinyl colors that these samples correspond to? I'm tracking on this end too.

Thanks,

Nick Zizzo, MBA, CPSM, CPSD  
Director, Supplier Development  
2805 Decio Drive, Elkhart IN 46514  
Office: 574-264-6336 x 189  
Mobile: 414-852-9893  
Direct Fax: 574-970-1902



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**From:** Brent Weiss <[Brent.Weiss@epi-roto.com](mailto:Brent.Weiss@epi-roto.com)>  
**Sent:** Friday, March 15, 2019 8:54 AM  
**To:** Rob Steury <[rsteury@veada.com](mailto:rsteury@veada.com)>; Nick Zizzo <[NZizzo@benningtonmarine.com](mailto:NZizzo@benningtonmarine.com)>  
**Cc:** Jon Yoder <[jyoder@veada.com](mailto:jyoder@veada.com)>  
**Subject:** RE: colors

Also, I wrote in black marker the color number on the bottom of each part.

Thank you,

**Brent Weiss**  
Sales Manager

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**From:** Brent Weiss [mailto:[Brent.Weiss@epi-roto.com](mailto:Brent.Weiss@epi-roto.com)]  
**Sent:** Friday, March 15, 2019 8:53 AM  
**To:** 'Rob Steury'; 'Nick Zizzo'  
**Cc:** Jon Yoder  
**Subject:** colors

Rob,

Three different color grey parts will be delivered to R/D (regular EPI truck) that will be leaving EPI around 10:30 or so. The three parts will have an orange sign taped to the part to the attention of Rob Steury. We did not have the 101349 color in stock. The three color numbers that you will receive are 101321, 101158 and 101115. We did have the one (101115) that you added yesterday.

If you have any questions let me know.

Thank you,

**Brent Weiss**  
Sales Manager

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**From:** Rob Steury [mailto:[rsteury@veada.com](mailto:rsteury@veada.com)]  
**Sent:** Thursday, March 14, 2019 10:59 AM  
**To:** Brent Weiss; Nick Zizzo  
**Subject:** [EXTERNAL] RE: colors

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That sounds good Brent. Josiah was here earlier today and found another color 101115 that was in our stock. Let me know if you have that as well and we could run a sample.

Thanks.

*Best Regards,*  
*Rob Steury*

ROB STEURY / R & D



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**From:** Brent Weiss [<mailto:Brent.Weiss@epi-roto.com>]  
**Sent:** Thursday, March 14, 2019 10:41 AM  
**To:** Nick Zizzo <[nzizzo@benningtonmarine.com](mailto:nzizzo@benningtonmarine.com)>; Rob Steury <[rsteury@veada.com](mailto:rsteury@veada.com)>  
**Subject:** colors

Nick,

FYI, I should be dropping off parts with a couple of colors to Rob on Friday. If you have any questions please contact Rob directly.

Thank you,

**Brent Weiss**  
Sales Manager

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