

Nick Zizzo

From: Bob Eichler <bob@sunsolutionproducts.com>
Sent: Monday, March 4, 2019 10:10 AM
To: Nick Zizzo
Cc: Josiah Druckenmiller; Joel D. Nafziger
Subject: RE: Canvas - APPROVED (SunSolutions)

Hi Nick,

That is good news on the two approvals. I'm looking forward to the new Havana approval, that is the one we presented in October! I will get the ball rolling on these two colors today and will have part numbers by tomorrow. As for the green we are still a good month out on the color sample, we are pushing hard but it is a slow process.

Thanks,
Bob

From: Nick Zizzo <NZizzo@benningtonmarine.com>
Sent: Monday, March 4, 2019 7:39 AM
To: Bob Eichler <bob@sunsolutionproducts.com>
Cc: Josiah Druckenmiller <JDruckenmiller@benningtonmarine.com>; Joel D. Nafziger <jnafziger@benningtonmarine.com>; Nick Zizzo <NZizzo@benningtonmarine.com>
Subject: Canvas - APPROVED (SunSolutions)

Bob,

Good morning. I wanted to pass along that the two attached canvases have been approved by design and ready to order to incorporate into MY 2020. The blue canvas will replace Sapphire (600-60-SOL11) and the red will replace Burgundy Weave (600-60-SOL2/8).

Please provide official quotes on these two colors for our records and notification to the supply base that uses them so they and SunSolutions can manage obsolescence.

As for the Metallic Platinum (we've been referencing "New Havana" with you), I still do not have confirmation of an approval on that one yet. Josiah will let me know when that gets officially approved.

Finally, please provide a progress report on how canvas samples are coming along to match the recently approved aluminum panel reference Metallic Lime.

Thanks,

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