

Prisoners' Dilemma

H	C
H	-1, -1 -2, 0
C	0, -2 -5, -5

Example

Split the Bill

C	E
C	2, 2 -3, 3
E	3, -3 -2, -2

1. Normal-form of GAME

① n player

② Strategy space S_1, \dots, S_n

$$G = \{S_1, \dots, S_n; u_1, \dots, u_n\}$$

③ payoff function u_1, \dots, u_n

2. Strictly dominate

$\rightarrow s_{11}$ is strictly dominated by s_{12} $s_{11}, s_{12} \in S_1$

$\Leftrightarrow u_1(s_{11}, s_{-1}) < u_1(s_{12}, s_{-1}) \quad \forall s_{-1} \in S_{-1}$

⇒ 3. IESDS

⇒ 4. Nash Equilibria (s_1^*, \dots, s_n^*)

① Best Response $R_i(s_{-i})$

$$= \underset{s_i \in S_i}{\operatorname{argmax}} u_i(s_i, s_{-i})$$

can be
 empty set
 singleton
 finite / infinite

② NE (s_1^*, \dots, s_n^*)

$$\boxed{s_{-i}^* = (s_1^*, \dots, \underline{s_i^*}, \dots, s_n^*)}$$

$$\Leftrightarrow s_i^* \in R_i(s_{-i}^*)$$

$$\Leftrightarrow u_i(s_i^*, s_{-i}^*) = \max_{s_i \in S_i} u_i(s_i, s_{-i}^*)$$

Bimatrix Method

③ use GRAPH to find NE $G(R_i)$

$$G(R_i) := \{ (s_i, s_{-i}) : s_i \in R_i(s_{-i}) \quad s_{-i} \in S_{-i} \}$$

Then $(s_1^*, \dots, s_n^*) \in NE$

$$\Leftrightarrow s_i^* \in R_i(s_{-i}^*) \quad i=1,2,\dots,n$$

$$\Leftrightarrow (s_1^*, s_{-i}^*) \in G(R_i) \quad i=1,2,\dots,n$$

$$\Leftrightarrow (s_1^*, \dots, s_n^*) \in \bigcap_i G(R_i)$$

Battle of Sexes

Some examples

	O	F
O	2,1	0,0
F	0,0	1,2

3 - players game \rightarrow tri-matrix

		A ₃	B ₃
A ₁	A ₂	-1, 0, 2	<u>3, 5, 1</u>
	B ₂	<u>5, -2, 3</u>	-2, 1, 5
B ₁	A ₂	<u>0, 2, 1</u>	2, 2, 5
	B ₂	2, -3, -3	<u>-1, 4, 0</u>

$\boxed{-1, 4, 0} \rightarrow \text{NE}$

Result

① $\rightarrow \boxed{NE \subseteq IESDS}$

\rightarrow Application: we can do IESDS first (in order to find NE quickly)

Pf: (KEY POINT) suppose that \hat{s} is the first dominated strategy in NE $s^* = (s_1^*, \dots, s_n^*)$

② $|IESDS| = 1 \Rightarrow \boxed{NE = IESDS}$ (unique NE)

Example:

① SPLIT ONE DOLLAR

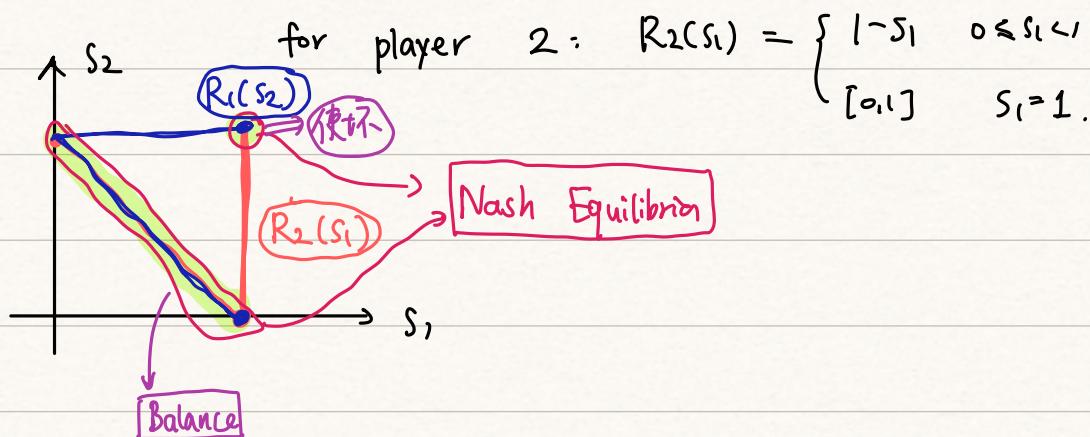
$$S_1 = [0, 1]$$

$$S_2 = [0, 1]$$

$$s_1 + s_2 \geq 1 \rightarrow \text{Both } 0$$

$$s_1 + s_2 < 1 \rightarrow \begin{cases} \pi_1: s_1 \\ \pi_2: s_2 \end{cases}$$

Best Response for player 1: $R_1(s_2) = \begin{cases} 1-s_2 & 0 \leq s_2 < 1 \\ [0, 1] & s_2 = 1. \end{cases}$



② Cournot Duopoly

$$\pi_1 = q_1(P(Q) - c)$$

$$\pi_2 = q_2(P(Q) - c)$$

$$P(Q) = \begin{cases} a - Q & Q < a \\ 0 & Q \geq a \end{cases}$$

* if $(q_1^*, q_2^*) \in NE$

we must have $q_1^* \& (q_2^*)$

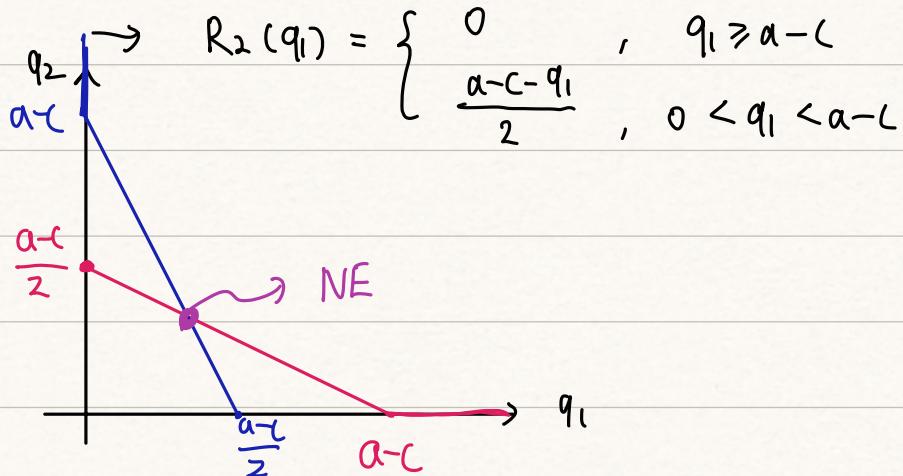
Best Response for Player 1:

$$\in [0, a - q_2^*] \\ ([0, a - q_2^*])$$

$$\rightarrow R_1(q_2) = \begin{cases} 0 & , q_2 \geq a - c \\ \frac{a - c - q_2}{2} & , 0 < q_2 < a - c \end{cases}$$

divide into

$$\begin{cases} q_2 > a \rightarrow \pi_1 = q_1 \cdot (-c) \\ a - c < q_2 < a \rightarrow \pi_1 = q_1(a - q_1 - q_2 - c) \\ 0 < q_2 < a - c \rightarrow \pi_1 = q_1(a - q_1 - q_2 - c) \end{cases}$$



$$\begin{cases} q_1 = \frac{a - c - q_2}{2} \\ q_2 = \frac{a - c - q_1}{2} \end{cases} \Rightarrow q_1^* = q_2^* = \frac{a - c}{3}$$

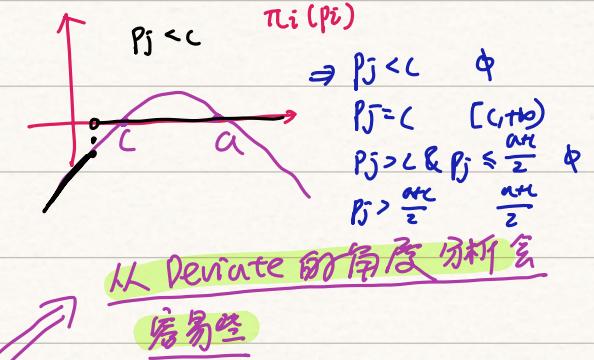
③ Bertrand Model \Rightarrow not useful

consider homogeneous Products $\rightarrow q_i(p_i, p_j) = \begin{cases} a - p_i & p_i < p_j \\ 0 & p_i > p_j \\ \frac{a - p_i}{2} & p_i = p_j \end{cases}$

$\pi_i(p_i, p_j)$

$$\pi_i = q_i(p_i - c)$$

$$= \begin{cases} (a - p_i)(p_i - c) & p_i < p_j \\ 0 & p_i > p_j \\ \frac{(a - p_i)(p_i - c)}{2} & p_i = p_j \end{cases}$$



First, if $(p_1^*, p_2^*) \in NE$, then $c \leq p_1^* \leq a$

if not, W.L.O.G $p_1^* < c$ or $p_1^* > a$

if one player's payoff $\left\{ \begin{array}{ll} \text{Case ①} & p_1^* < c \\ & \text{if } p_1^* \leq p_2^* \\ & \text{then } \pi_1(p_1^*, p_2^*) < 0 \Rightarrow \text{of course not NE} \end{array} \right.$

is negative, we can always change his own price to make it positive

$$\text{if } p_1^* > p_2^*, \boxed{p_2^* < c}$$

$$\pi_1(p_1^*, p_2^*) = 0$$

$$\pi_2(p_1^*, p_2^*) < 0 \Rightarrow \text{of course not NE}$$

(case ②)

$$p_1^* > a \quad \text{if} \quad p_1^* \leq p_2^*$$

$$\text{then} \quad \pi_1(p_1^*, p_2^*) < 0 \Rightarrow \text{of course not NE}$$

$$\text{if} \quad p_1^* > p_2^*$$

then

$$\boxed{\pi_1(p_1^*, p_2^*) = 0}$$

we can decrease the value of p_1^* to make π_1 positive

\downarrow
not NE

[in the sense of NE]

Therefore, we only need to consider $S_1 = [c, a]$ case

Then consider Best Response for Player 1

$$R_1(p_2) = \underset{p_1}{\operatorname{argmax}} \pi_1(p_1, p_2) = \begin{cases} \frac{a+c}{2}, & a > p_2 > \frac{a+c}{2} \\ \varnothing, & c < p_2 \leq \frac{a+c}{2} \\ [c, a], & p_2 = c \end{cases}$$

Actually we can analyze

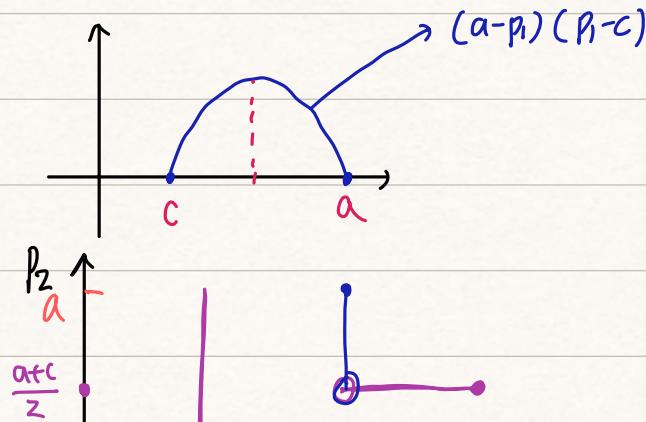
the Best Response

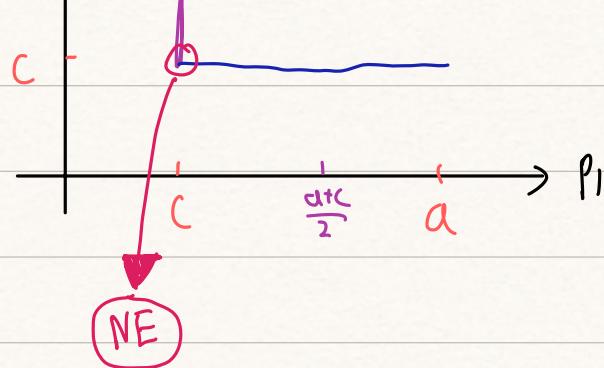
for $p_2 \in [0, +\infty)$

(here we only attain for

$$p_2 \in [a, c]$$

$$= \underset{c \leq p_1 \leq a}{\operatorname{argmax}} \begin{cases} (a-p_1)(p_1-c), & p_1 < p_2 \\ \frac{1}{2}(a-p_1)(p_1-c), & p_1 = p_2 \\ 0, & p_1 > p_2 \end{cases}$$



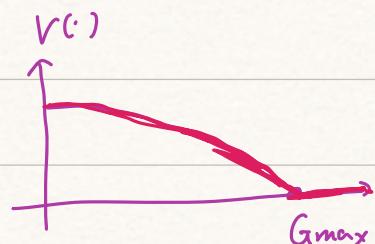


④ Problem of commons

1. $n \rightarrow$ farmers \Rightarrow # of players

$$2. u_i(g_i, g_{-i}) = g_i (v(g_i + g_{-i}) - c)$$

payoff function



Best Response for player i :

$$R_i(g_{-i}) = \underset{g_i}{\operatorname{argmax}} \ u_i(g_i, g_{-i})$$

$$= \underset{g_i}{\operatorname{argmax}} \ g_i v(g_i + g_{-i}) - g_i c$$

if $(g_1^*, \dots, g_n^*) \in \text{NE}$,

$$\text{then } g_i^* \in \underset{g_i}{\operatorname{argmax}} \ g_i v(g_i + g_{-i}^*) - g_i c$$

$$\Rightarrow (\text{a necessary condition}) \quad g_i^* v'(g_i^* + g_{-i}^*) + v(g_i^* + g_{-i}^*) - c = 0$$

$$\Rightarrow [G^* v'(G^*) + nV(G^*) - nc = 0] \Rightarrow \text{Comparison Between Social Optima}$$

for social optima, i.e., maximize $\sum_{i=1}^n g_i v(g_i + g_{-i}) - g_i c$

$$\Leftrightarrow \max G v(G) - G \cdot c$$

$$\text{if } G^{**} = \arg \max G v(G) - G c$$

$$\text{then (a necessary condition)} \quad [V(G^{**}) + G^{**} V'(G^{**}) - c = 0]$$

$$\text{for NE, } V(G^*) + \frac{G^*}{n} V'(G^*) - c = 0$$

$$\text{for Social Optima, } V(G^{**}) + G^{**} V'(G^{**}) - c = 0$$

strictly &

if $G^* \leq G^{**}$, then

$$\left\{ \begin{array}{l} \textcircled{1} V(G^*) \geq v(G^{**}) \\ \textcircled{2} V'(G^{**}) \leq V'(G^*) \Leftrightarrow \text{since } V'' \leq 0 \Rightarrow V' \text{ decreasing} \end{array} \right.$$

$G^{**} \geq G^* \rightarrow G^{**} > \frac{G^*}{n}$

$$\Rightarrow V'(G^{**}) G^{**} < V'(G^*) \cdot \frac{G^*}{n}$$

\Rightarrow Contradiction

\Rightarrow $G^* > G^{**}$ \Rightarrow social optima has fewer goats

Final Offer Arbitration

Strategy space

$$\left\{ \begin{array}{l} \text{Firm} \rightarrow W_f \\ \text{Union} \rightarrow W_u \end{array} \right.$$

judgement $x \sim F(\cdot)$

$$(F(x_m) = \frac{1}{2}) \rightarrow x_m : \frac{1}{2} \text{ 分位数}$$

tricky part \rightarrow define payoff

Expectation of wage: $\phi(W_f, W_u) = W_f \cdot P(W_f \text{ is chosen}) + W_u \cdot P(W_u \text{ is chosen})$

$$= W_f \cdot (1 - F(\frac{W_f + W_u}{2})) + W_u \cdot F(\frac{W_f + W_u}{2})$$

$$\Rightarrow \left\{ \begin{array}{l} W_f^* \in \underset{W_f}{\operatorname{argmax}} \phi(W_f, W_u^*) \\ W_u^* \in \underset{W_u}{\operatorname{argmin}} \phi(W_f^*, W_u) \end{array} \right. \Leftrightarrow \underbrace{(W_f^*, W_u^*)}_{\text{NE}}$$

$$\Rightarrow \left\{ \begin{array}{l} W_f^* \cdot \frac{1}{2} \left(-f\left(\frac{W_f^* + W_u^*}{2}\right) \right) + \left(1 - F\left(\frac{W_f^* + W_u^*}{2}\right)\right) + W_u^* \cdot f\left(\frac{W_f^* + W_u^*}{2}\right) \cdot \frac{1}{2} = 0 \\ W_f^* \cdot \frac{1}{2} \left(-f\left(\frac{W_f^* + W_u^*}{2}\right) \right) + W_u^* \cdot f\left(\frac{W_f^* + W_u^*}{2}\right) \cdot \frac{1}{2} + F\left(\frac{W_f^* + W_u^*}{2}\right) = 0 \end{array} \right.$$

$$\Rightarrow \left\{ \begin{array}{l} \frac{1}{2} f\left(\frac{W_f^* + W_u^*}{2}\right) \cdot [W_f^* - W_u^*] = 1 - F\left(\frac{W_f^* + W_u^*}{2}\right) \\ \frac{1}{2} f\left(\frac{W_f^* + W_u^*}{2}\right) \cdot [W_f^* - W_u^*] = F\left(\frac{W_f^* + W_u^*}{2}\right) \end{array} \right.$$

$$\Rightarrow \left\{ \begin{array}{l} \frac{W_f^* + W_u^*}{2} = x_m \\ W_f^* - W_u^* = \frac{1}{f(x_m)} \end{array} \right. \Rightarrow \left\{ \begin{array}{l} W_f^* = x_m + \frac{1}{2f(x_m)} \\ W_u^* = x_m - \frac{1}{2f(x_m)} \end{array} \right.$$

Matching Pennies

H $\begin{matrix} P \\ 1 \end{matrix}$ T $\begin{matrix} 1-P \\ 1 \end{matrix}$

$\begin{matrix} 1 \\ 1-P \end{matrix}$	$\begin{matrix} 1-P \\ 1 \end{matrix}$
$\begin{matrix} 1-P \\ 1 \end{matrix}$	$\begin{matrix} 1 \\ 1-P \end{matrix}$

\rightarrow No Nash Equilibrium \Rightarrow introduce mix-strategy

Mix strategy

1. n player

2. Strategy Space $S_1 = \{s_{11}, \dots, s_{1k_1}\} \rightarrow k_1 \uparrow$ strategy

pure strategy

$$\begin{bmatrix} S_1 \\ \vdots \\ S_n \end{bmatrix}$$

$S_n = \{s_{n1}, \dots, s_{nk_n}\} \rightarrow k_n \uparrow$ strategy

Mix-strategy

$$\left\{ \begin{array}{l} p_1 = \{p_{11}, \dots, p_{1k_1}\} \\ \vdots \\ p_n = \{p_{n1}, \dots, p_{nk_n}\} \end{array} \right.$$

$$\sum_{k=1}^{k_i} p_{ik} = 1$$

2 players Mix-strategy Nash Equilibria

\downarrow
for $\geq n$ -player

$$\left\{ \begin{array}{l} S_1 = \{s_{11}, \dots, s_{1K}\} \\ S_2 = \{s_{21}, \dots, s_{2J}\} \end{array} \right. \Rightarrow \left\{ \begin{array}{l} p_1 = \{p_{11}, \dots, p_{1K}\} \\ p_2 = \{p_{21}, \dots, p_{2J}\} \end{array} \right. \begin{array}{l} V_1(p_1, p_2) \\ = \sum_{i=1}^n p_{1i} \cdots p_{ni} u_1(s_{1i}, s_{ni}) \end{array}$$

$$\text{payoff} \left\{ \begin{array}{l} u_1(s_1, s_2) \\ u_2(s_1, s_2) \end{array} \right.$$

\Rightarrow expected payoff

$$\left\{ \begin{array}{l} V_1(p_1, p_2) = \sum_{k=1}^K p_{1k} V_1(s_{1k}, p_2) \\ = \sum_{k=1}^K \sum_{j=1}^J p_{1k} p_{2j} u_1(s_{1k}, s_{2j}) \\ V_2(p_1, p_2) = \sum_{j=1}^J p_{2j} V_2(p_1, s_{2j}) \end{array} \right.$$

$$= \sum_{j=1}^J \sum_{k=1}^K p_{2j} p_{1k} u_2(s_{1k}, s_{2j})$$

$$(p_1^*, p_2^*) \in NE$$

$$\Leftrightarrow \begin{cases} p_1^* \in \underset{P_1}{\operatorname{argmax}} V_1(p_1, p_2^*) \\ p_2^* \in \underset{P_2}{\operatorname{argmax}} V_2(p_1^*, p_2) \end{cases} \quad \begin{cases} P_1 = (p_{11}, \dots, p_{1K}) & p_{11} + \dots + p_{1K} = 1 \\ P_2 = (p_{21}, \dots, p_{2J}) & p_{21} + \dots + p_{2J} = 1 \end{cases}$$

Re-consider Pennies Matching

$$\begin{matrix} q & 1-q \\ H & T \end{matrix}$$

$$P_1 = (p, 1-p)$$

$$p \quad H \quad 1, -1 \quad -1, 1$$

$$P_2 = (q, 1-q)$$

$$1-p \quad T \quad -1, 1 \quad 1, -1$$

$$\Rightarrow V_1(p_1, p_2) = p V_1(H, p_2) + (1-p) V_1(T, p_2)$$

$$= p(q+q-1) + (1-p)(-q-q+1)$$

$$\textcircled{2} \quad V_2(p_1, p_2) = q V_2(p_1, H) \quad \text{Best Response for player 1,}$$

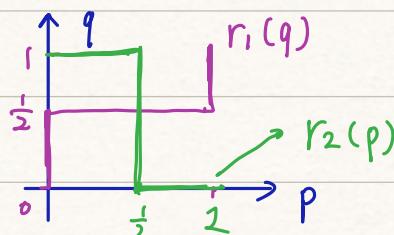
$$\begin{aligned} & + (1-q) V_2(p_1, T) \quad r_1(p_2) = r_1(q) = \underset{P_1}{\operatorname{argmax}} V_1(p_1, p_2) \\ & = q(-p+1-p) + (1-q)(p+p-1) \\ & = q(1-2p) + (1-q)(2p-1) \quad = \underset{0 \leq p \leq 1}{\operatorname{argmax}} p(2q-1) + (1-p)(1-2q) \end{aligned}$$

$$r_2(p_1) = r_2(p) = \underset{P_2}{\operatorname{argmax}} V_2(p_1, p_2)$$

$$= \begin{cases} [0, 1] & q = \frac{1}{2} \\ 1 & q > \frac{1}{2} \\ 0 & q < \frac{1}{2} \end{cases}$$

$$= \begin{cases} [0, 1] & p = \frac{1}{2} \\ 1 & p < \frac{1}{2} \\ 0 & p > \frac{1}{2} \end{cases}$$

Therefore,



$$\Rightarrow NE = \left\{ \frac{1}{2}H + \frac{1}{2}T, \frac{1}{2}H + \frac{1}{2}T \right\}$$

$$\textcircled{or} \quad NE = \left\{ p_1^* = \left(\frac{1}{2}, \frac{1}{2}\right), p_2^* = \left(\frac{1}{2}, \frac{1}{2}\right) \right\}$$

Another Result:

if pure strategy $s_{kj} \in S_j$ is strictly dominated by some strategy,

then the strategy will be play with probability 0 in any mix-strategy NE. (i.e., $p_{kj}^* = 0$)

Motivation: Analysis: $\text{NE} = \{p_1^*, \dots, p_n^*\}$

$$\text{Given } p_i^* = (p_2^*, \dots, p_n^*) \quad V_i(p_1^*, p_i^*) = p_{11}^* V_i(s_{11}, p_1^*) + \dots + p_{1k}^* V_i(s_{1k}, p_1^*)$$

$$p_i^* = \underset{p_i}{\operatorname{argmax}} V_i(p_1, p_i^*)$$

if $p_{1i}^* > 0$, then $V_i(s_{1i}, p_1^*)$ must be the biggest!

(may have many)

is strictly dominated means this term

cannot be the biggest one!

Rigorous Pf (By contradiction)

Suppose that $\exists p_{ii}^* > 0$, but it is eliminated by IESDS.

W.L.O.G Then we pick the FIRST eliminated one, namely \tilde{s}_{1i}^* and $p_{1i}^* > 0$
we suppose the strategy is player 1's

in NE
with non-zero probability \tilde{p}_i

since it is eliminated, then there exists $\tilde{s}_i \in S_i$, s.t

$u_i(\tilde{s}_i, s_{-i}) > u_i(s_{1i}^*, s_{-i}) \quad \forall s_{-i} \in S_{-i}$ for those not eliminated strategy

→ then consider all combination of strategies in mix-strategy

whose probability is non-zero \Rightarrow these combination hasn't been eliminated yet

$\Rightarrow u_i(\tilde{s}_i, s_{-i}) > u_i(s_{1i}^*, s_{-i}^*)$

s_{-i}^* is such combination

$J_2 = \{i : p_{1i}^* \neq 0\}$

$J_n = \{i : p_{ni}^* \neq 0\}$

suppose in p_i^* , $\tilde{s}_i \rightarrow$ probability = \tilde{p}_i , $s_{1i} = p_{1i}^*$

Consider $\tilde{p}_i^* = \begin{cases} p_i^* & s_i \neq \tilde{s}_i \text{ and } s_{1i} \\ 0 & s_i = \tilde{s}_i \\ \tilde{p}_i + p_{ni}^* & s_i = \tilde{s}_i \end{cases}$

\tilde{p}_i^* is still a probability distribution

$\tilde{s}_i^* = \{(s_{2i}, \dots, s_{ni}) \in S_2 \times \dots \times S_n : i_2 \in J_2, \dots, i_n \in J_n\}$

moreover, $U_1(\tilde{p}_1^*, p_{-1}^*) > U_1(p_1^*, p_{-1}^*)$ must hold

since $U_1(\tilde{p}_1^*, p_{-1}^*) = \sum_i \tilde{p}_{1i}^* U_1(s_i, p_{-1}^*)$

pf of $V_1(\tilde{s}_1, p_1^*) > V_1(s_1^*, p_1^*)$

$$\rightarrow V_1(\tilde{s}_1, p_1^*) = \sum_{j_2, \dots, j_n \in J} \tilde{p}_{2j_2}^* \dots \tilde{p}_{nj_n}^* U_1(\tilde{s}_1, s_{j_2}, \dots, s_{j_n}) \quad \boxed{\text{Const}} + (\tilde{p}_1 + \tilde{p}_{1i}) \cdot \boxed{U_1(\tilde{s}_1, p_1^*)}$$

$\sum_{j_2, \dots, j_n \in J} \tilde{p}_{2j_2}^* \dots \tilde{p}_{nj_n}^* U_1(\tilde{s}_1, s_{j_2}, \dots, s_{j_n})$

same part

$$> \boxed{\text{Const}} + \tilde{p}_1 U_1(s_1^*, p_{-1}^*) + p_{1i}^* U_1(s_{1i}, p_{-1}^*)$$

Non-zero

$$= \sum_{l_2, \dots, l_n \in L} \tilde{p}_{2l_2}^* \dots \tilde{p}_{nl_n}^* U_1(s_1^*, s_{l_2}, \dots, s_{l_n})$$

$$= U_1(s_1^*, p_{-1}^*)$$

including 0

So, when we focus on NE (or mix-strategy NE)

first, we can do IESDS

{ for pure-strategy NE \rightarrow nothing will be changed
for mix-strategy NE \rightarrow we should remember to

assign 0-probability to those

eliminated strategies

Bertrand Model: (Non-homogeneous Products)

① Player # = 2

② $S_1 = [0, +\infty) ; S_2 = [0, +\infty)$

③ $U_1 = q_1 (p_1 - c)$

$$= (a - p_1 + b p_2) (p_1 - c)$$

$$U_2 = q_2 (p_2 - c)$$

$$= (a - p_2 + b p_1) (p_2 - c)$$

→ figure out Best Response $R_1(s_2)$ & $R_2(s_1)$

$$\begin{aligned}
 R_1(s_2) &= \underset{s_1 \in [0, \infty)}{\operatorname{argmax}} U_1(s_1, s_2) \\
 &= \underset{s_1}{\operatorname{argmax}} (a - s_1 + b s_2) (s_1 - c) \\
 &= \frac{a + c + b s_2}{2}
 \end{aligned}$$

$$R_2(s_1) = \frac{a + c + b s_1}{2}$$

then, $(s_1^*, s_2^*) \in NE$

$$\Leftrightarrow \begin{cases} s_1^* \in R_1(s_2^*) \Leftrightarrow s_1^* = \frac{a + c + b s_2^*}{2} \\ s_2^* \in R_2(s_1^*) \Leftrightarrow s_2^* = \frac{a + c + b s_1^*}{2} \end{cases} \Rightarrow \begin{cases} s_1^* = \frac{a + c}{2 - b} \\ s_2^* = \frac{a + c}{2 - b} \end{cases}$$