Cancel Sales Order (Zero Shipment)

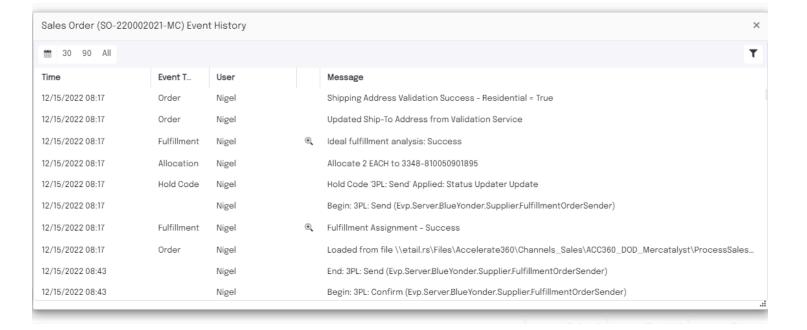
When a sales order cannot be shipped due to a 100% inventory shortage, the sales order should be canceled in EVP; this will trigger EVP to communicate the cancellation to the relevant sales channels. Based on the sales channel, this will typically trigger a 100% refund to the customer. If this is not the case, the user must also ensure the refund is performed on the sales portal.

Alternatively, for sales channels with robust API integration (Amazon, Walmart, Shopify, etc.), it is possible to cancel the sales order on the sales channel, and EVP then import the termination event; however, this is not a recommended approach if the sales order has been released to fulfillment via 3PL, WMS, Drop Ship, etc.

Depending upon the order's status with EVP and its progress through its fulfillment cycle, the required cancelation or completion process will vary.

Order State	Possible Hold Codes	Required Clean-up Process
Order loaded into EVP, but no fulfillment action performed	Hold, Release, Out of Stock, 3PL: Send, DS: Send, CD: Order, Pick, Partial	Cancel Sales Order Process Scenario 1
Order loaded into EVP, and fulfillment is in process	Hold, 3PL: Confirm, DS: Confirm, CD: Confirm, Ship	Cancel Sales Order Process Scenario 2
Order loaded into EVP, and fulfillment is partially complete	Hold, Out of Stock, 3PL: Confirm, DS: Confirm, CD: Confirm, Ship	Complete Sales Order Process Scenario 1

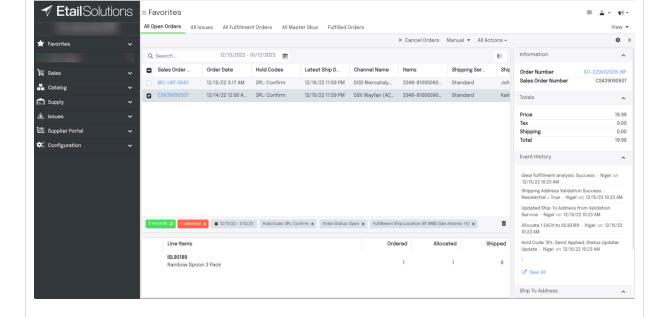
While the hold codes provide high-level guidance on the sales order status when performing a cancelation, the user should review the sales order history to understand the actions performed on the sales order fully.



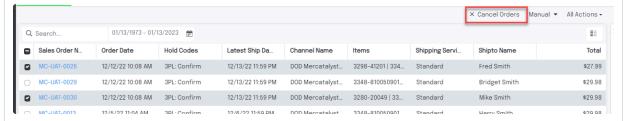
Cancel Process Scenario 1 - Not Released to Fulfillment

To cancel a sales order in EVP that has had no fulfillment activities performed on it, follow the steps indicated in the instructions and illustrated in the following screen prints.

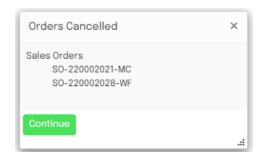
Steps	Step Details
1	Upon entering EVP, navigate to the Sales screen.
	Click Sales Module or select favorites as needed to navigate the required sales order screen
	Enter your order number into the search window and press enter
	OR find your order number from your list of Sales Orders.
	 NOTE: You may click on the column heading to order these by date, order number, hold code, etc.
	 NOTE: You may select different filter criteria to limit the number of orders displayed, i.e., filter by Hold Code = 3PL_Confirm



Option 1 is to select multiple orders from the list screen and then select the cancel orders menu option

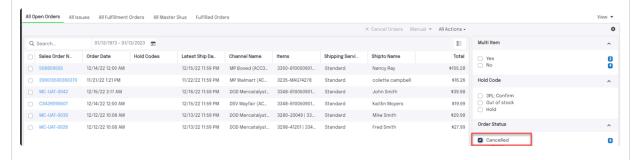


The user will be prompted to confirm the action



Once confirmed, the order will be canceled in EVP

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Option 2 is to open up the sales order details and perform the cancel activity on a single order.

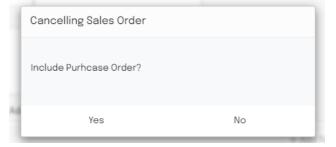
IMPORTANT NOTES:

- 1. EVP will publish cancel to Amazon, eBay, Google, NopCommerce, Shopify, and Walmart sales channels.
- 2. When EVP publishes a cancellation to Amazon, a default cancellation reason of "Buyer Cancelled" will be sent. You must cancel the order directly on Amazon **AS WELL AS** in EVP to use a different cancellation reason.
- 3. When an order is canceled for an EDI-based Drop Ship Vendor sales channel, the information in the 856 and 810 will indicate that a zero shipment occurred.
- 4. Other channels, such as Abe, Alibris, BigCommerce, Magento, NewEgg, Overstock, etc., will need to have the order canceled directly on your seller portal **AS WELL AS** in EVP

Cancel Process Scenario 2 - Released to Fulfillment

To cancel a sales order in EVP that has not been released to fulfillment activities, follow the steps indicated in the instructions and illustrated in the following screen prints.

Steps	Step Details
1	Before performing any cancellation action on a sales order that has had any fulfillment action performed on it, ensure that the items are not shipped before canceling the order. This ensures you do not incur costs on a sales order that will be refunded to the customer. Typically the business goal is to reject any cancel request once fulfillment has started, but if desired, the user will need to check with the 3PL, warehouse, or supplier to request that they do not ship the order.
1	Once this validation step is complete, the user should follow the steps outlined in the prior procedure to find one or more orders that need to be canceled and submit the request.
2	If there is an open 3PL fulfillment (3PL: Confirm) or drop-ship (DS: Confirm) purchase order associated with the sales order, a user prompt will be displayed to confirm that the purchase order associated with the sales orders



Optional Post-Cancellation Email Notification

For sales channels that do not support integrated cancelation notification, EVP can be set up to send a notification email with details of the orders that were canceled.

