

Jose M. De La Rosa

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Profile

Retail and sales expert with willingness to work as part of a team, and do what needs doing to get the job done, ability to juggle multiple priorities and still keep an eye on the details, initiative to work hard and a sense of urgency.

Experience

ORDER REPLENISHMENT MERCHANDISER, COCA-COLA, SAN ANTONIO, TX–OCT. 14, 2019- MAR, 14, 2020

- Responsible for replenishing, and merchandising products at all designated accounts.
- Build and maintain product displays and equipment in compliance with company standards.
- Meet customer service expectations through daily communication, problem resolution, and appropriate follow up.
- Manage back stock inventory levels and trade breakage in assigned accounts.

EFC PARTNER, H-E-B, SAN ANTONIO, TX–JAN. 1 2018- OCT. 14, 2019.

- eFullfillment Center operations, selects and bags full or partial customer orders for shipment in an organized, clean, accurate, and damage-free manner.
- Check products for out of date/ damage to ensure freshness and quality for products.
- Minimizes shrink through careful handling of products.

PERISHABLE REP- PRODUCE, H-E-B, SAN ANTONIO, TX–SEP. 1, 2016- JAN. 1, 2018

- Perishable Representative responsible for providing a well-stocked and well-maintained. department while providing superior customer service.
- Prepare, package, and merchandise fresh product on a daily basis, while maintaining all department and food safety/ sanitation standards.

MARKET DELI REP. H-E-B, SAN ANTONIO, TX– MAR. 1 2015-SEP. 1, 2016

- Provides superior customer service.
- Takes order from customers by telephone or in person.
- Answering customer questions regarding products and assists them with selection.
- Makes regular announcements to inform customers of freshly- produced items and to increase sales.
- Maintain coolers and freezers, weighs, price, and package selections.

Education

H.M King High School, Kingsville, Texas. May 2005