

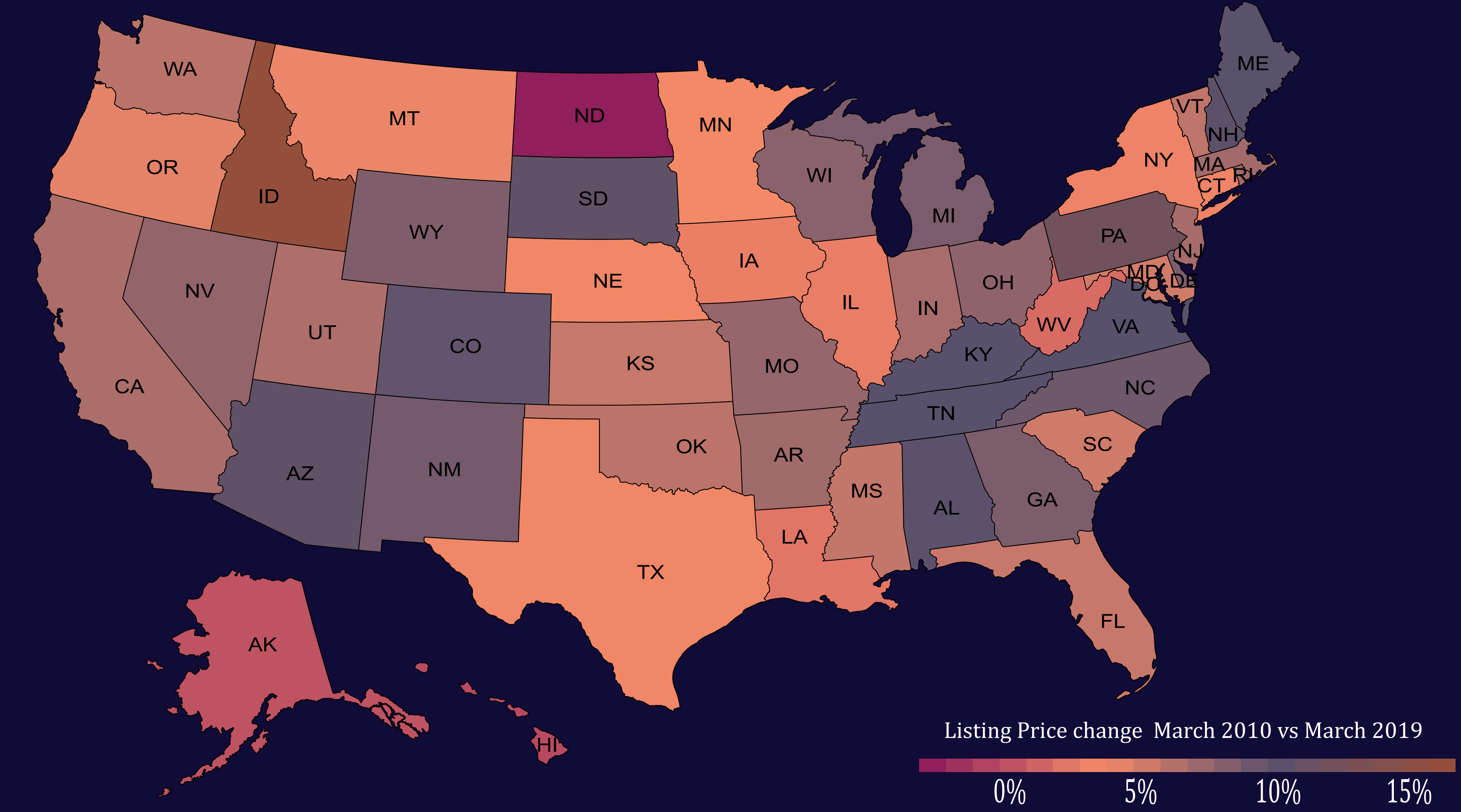
# USA Home Sales

## March 2020

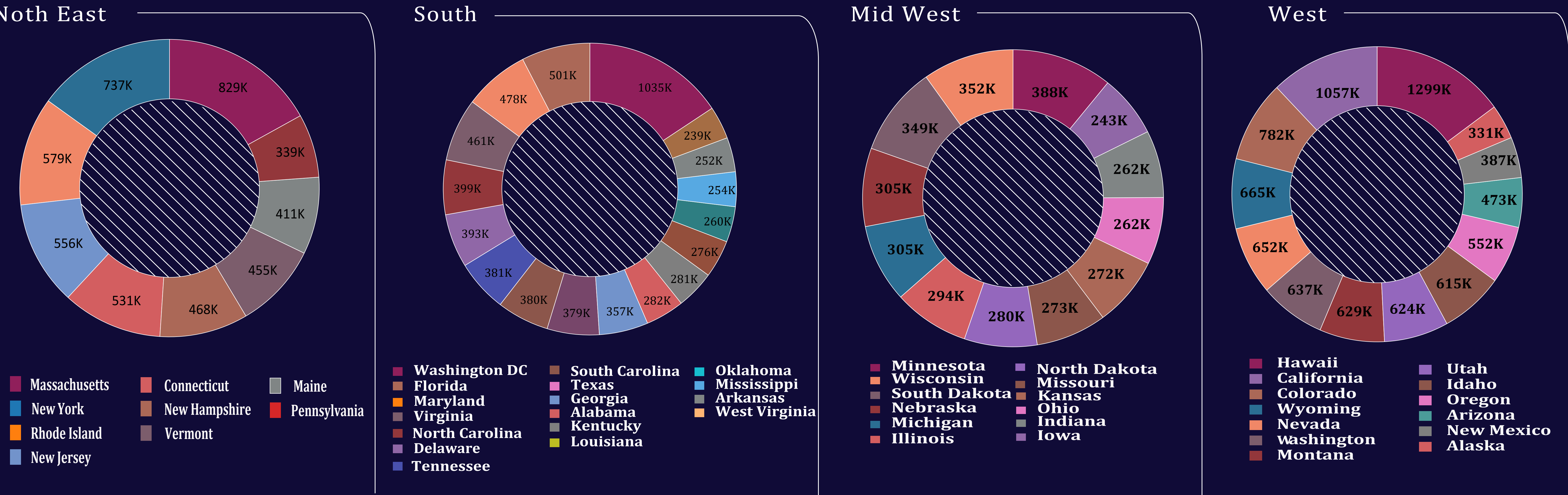
**STORY:**  
Due to COVID -19 there was an assumption that there will be steep drop in home sales across the USA in March 2020. Several factors like listings, price and others have changed in cities across the USA. Here is an overview of what is the state of home sales as of March 2020 compared and also in comparison with March 2019 stats

**DATA:**  
The data has information related to home sales listings in all of USA for the month of March 2020. The data has info like active listings, new listings, median price listings, and year on year change of all various metrics. The dat has 12,785 rows and 43 columns

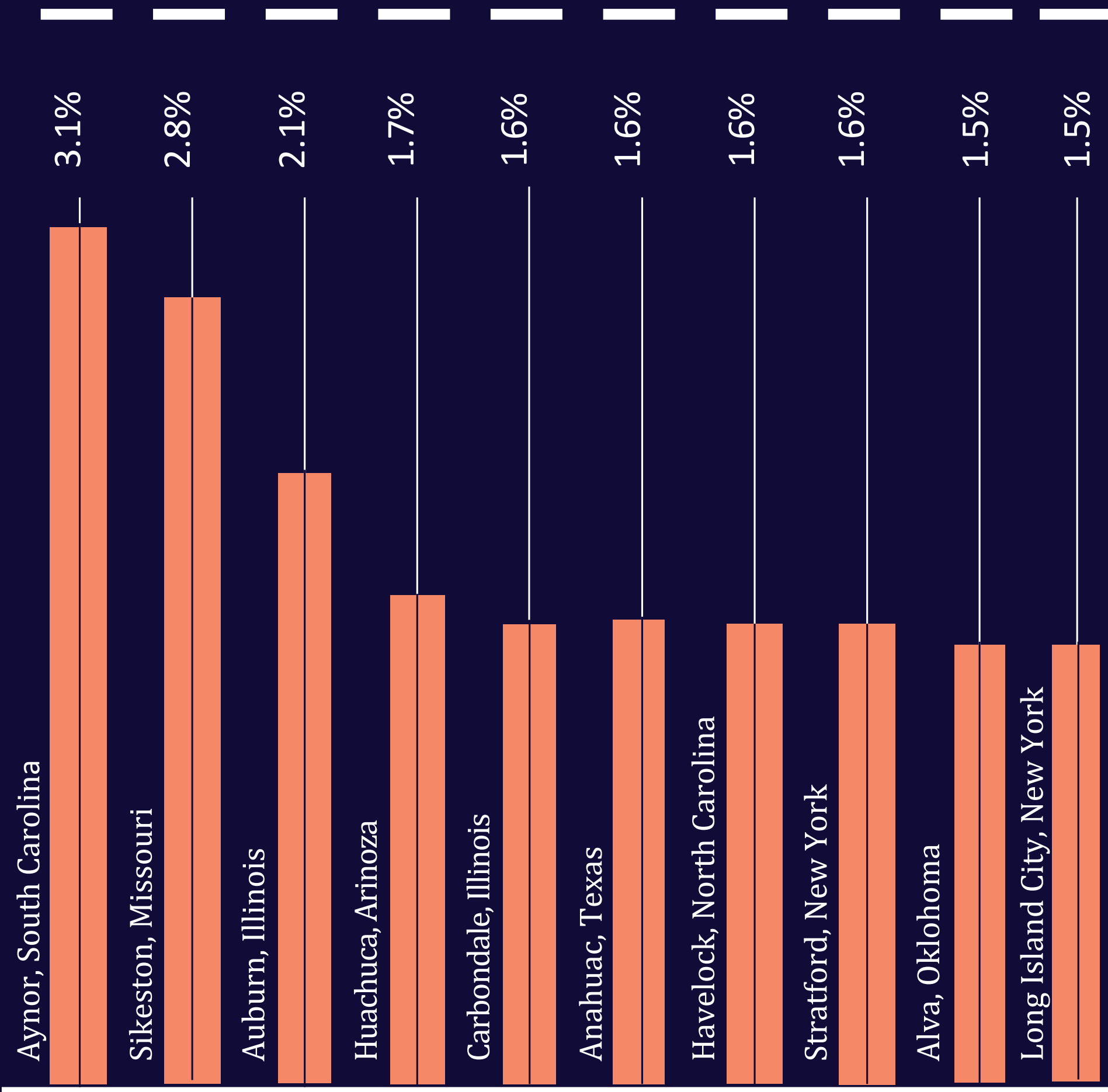
**AUDIENCE:**  
Audience: Real estate companies/agents trying to sell homes might find this useful information. Also, consumers who are still looking to sell their homes can understand what the current market looks like and avg price of homes in their cities/counties they live in to price their home accordingly. Customers who still want to buy homes during this time can make informed decision on what prices they can offer for the house



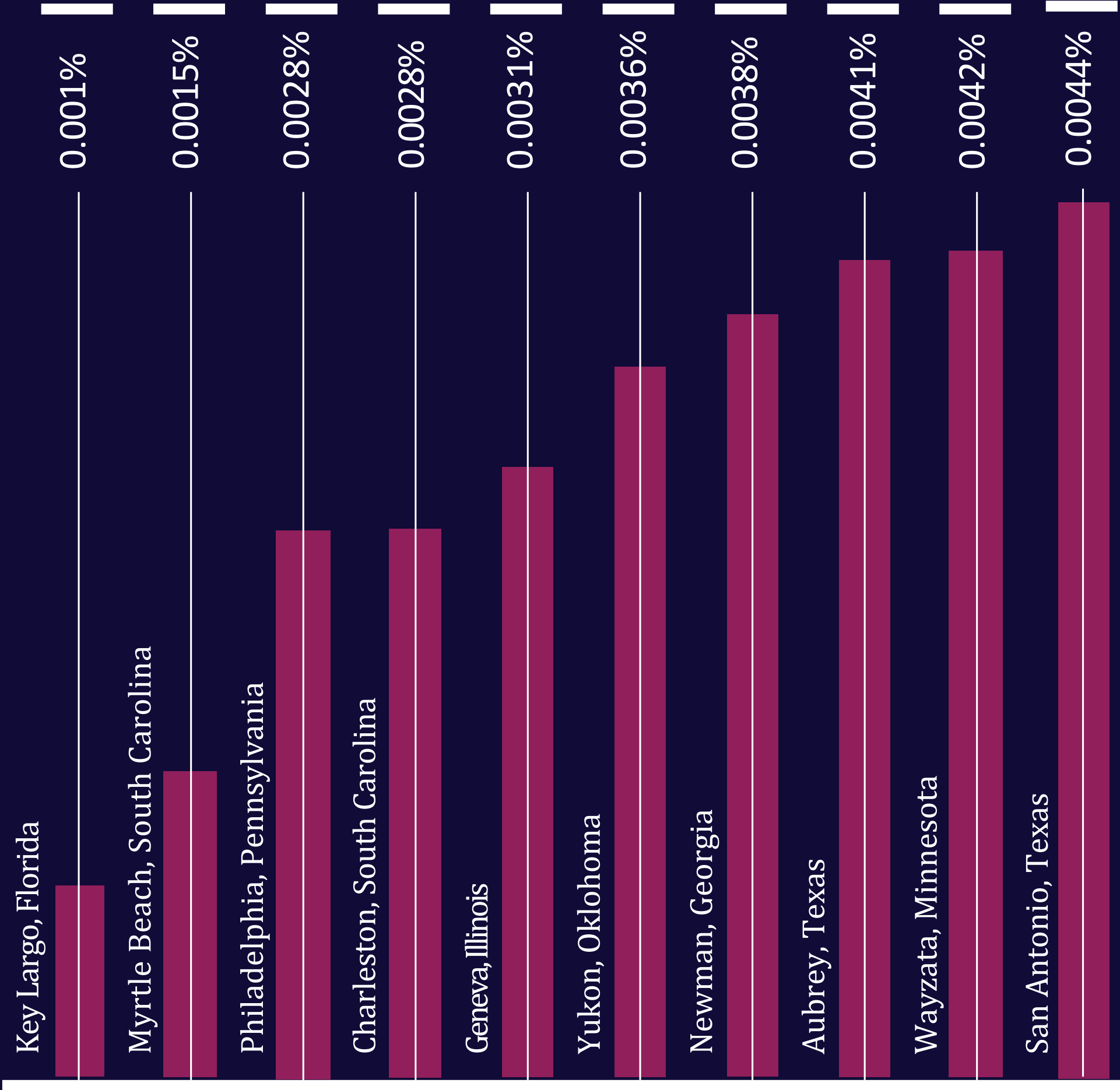
### Average Price by Region \$



TOP 10 CITIES ( % INCREASE IN LISTINGS MARCH 2020 vs 2019)



BOTTOM 10 CITIES ( % INCREASE IN LISTINGS MARCH 2020 vs 2019)



**DISCUSSION:**  
From the observations, we know the following  
1. California and Washington has the biggest price increase in March 2020  
2. Washington DC and Hawaii are the 2 states where the avg listing price is over 1 million for the listed houses  
3. Aynor, SC has the biggest increase in house listings nationally and San-Antonio, Texas has almost the same listings as March 2019  
4. Virginia has 3 cities with relatively high listing prices and high sq ft among south and mid west regions  
5. Top 10 cities in California with high listing prices of almost all states combined in north east and west regions except for few cities

TOP 10 CITIES FROM EACH REGION BASED ON AVERAGE LISTING PRICE | COMPARISON OF STATES MEDIAN LISTING PRICE Vs MEDIAN SQUARE FEET | SIZE OF BUBBLE: ACTIVE LISTING COUNT

