

Johann Krug

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Education

Bachelor of Arts in Business Administration with Data Analytics Track
2024

Anticipated Graduation: May

DeSales University - Center Valley, PA
GPA: 3.05

Skills

- SQL
- Python
- Tableau
- Blue Prism
- UI Path
- Minitab
- Microsoft Office
- Sales Force
- AWS

Experience

DeSales University - Center Valley, PA

February 2021 –Present

Lacrosse Manager

- Take charge and lead a small group of guys to ensure we have all the equipment working and that they are showing up on time and working.
- Make sure all the other managers are on the same page and understand where they must be, when they must be there, and what they must do.
- Help delegate tasks to two other managers.
- Record game stats in the Score Break System to track player performance.

ADP - Allentown, PA

June 2023

Sales Intern

- Made a schedule in my calendar weekly to ensure I was as efficient as possible each day.
- Actively participated in weekly meetings, exchanging my ideas and perspectives while also listening to others to understand different perspectives.
- Learned how to use the new Sales Force and Gong systems to become more familiar with different sales technologies.
- Learned excellent interpersonal skills to connect with co-workers and clients to enhance my sales skills.

Lampire Biological Laboratories - Ottsville, PA

June 2021 – 2022

Greenhouse Assistant

- Worked with and learned from my mentor the different strategies and techniques used in greenhouses.
- Problem solved to figure out how to efficiently grow the most plants possible and place them in the most effective area possible.

Volunteer Work

- Volunteer, Special Olympics, Fall 2021 - Center Valley, PA , Autism Speaks Walk, Fall 2021, 2022 and 2023 - Bethlehem, PA, Salvation Army, Summer 2023, - Allentown, PA

Certifications

- Microsoft Excel Associate and Expert
- Tableau Fundamentals
- Tableau Prep Builder