# John Marcus Aziz

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### Objective

specialize in architecting solutions and products that embrace the next-generation of technology. I am proficient in a number of programming languages, infrastructure platforms, and service applications with an emphasis on Artificial General Intelligence.

## Digital Tranformation Innovators Group (DTIG)

### **Co-Founder, Senior Enterprise and Cloud Architect**

*2017 - Present*

A proven leader in the wireless and high-tech industry with domestic and international senior management experience in sales, marketing and operations. Demonstrates tremendous vision, exceptional leadership skills, strong quantitative capabilities, creativity and a performance-oriented management sty

- Co-founded IT digital transformation services consulting company averaging $1M in yearly revenue.  
  
- Launched separate companies with combined $5 million valuation and strong Intelectual Property (IP) portfolio.  
  
- Lead all facets of corporate formation; legal, operations, sales, marketing, human resources, and technical implementations.  
  
- Responsible for all DTIG client, B2B, and C2C relationships, including multi-year partnerships with Tahoe Partners and Improving Consulting  
  
- Primary architect for all internal and client enterprise- and cloud-related projects.

## VisualQ

### **Co-Founder**

\*2018 - Present\*  
  
 A proven leader in the wireless and high-tech industry with domestic and international senior management

experience in sales, marketing and operations. Demonstrates tremendous vision, exceptional leadership skills, strong quantitative capabilities, creativity and a performance-oriented management sty

- Founded company with a patent portfolio valuation of ~$5 million.  
  
 - Patented a hand sanitation compliance enforcement systems and its methods.  
  
 - Responsible for all investor and VC relationships.  
  
 - Led R&D team in utilizing Computer Vision (CV), Machine Learning (ML), and Artificial-Intelligence-As-A-Service (AIaaS) to build an IoT-based device that pioneers an Internet-of-Behavior (IoB) approach to hand sanitation compliance.  
  
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 ## Insightful Health  
  
 ### \*\*Co-Founder\*\*  
  
 \*2020 - Present\*  
  
 A proven leader in the wireless and high-tech industry with domestic and international senior management

experience in sales, marketing and operations. Demonstrates tremendous vision, exceptional leadership skills, strong quantitative capabilities, creativity and a performance-oriented management sty

- Raised $1 million in pre-seed funding on a $10M valuation through combined offering of common and preffered equity with super-voting rights.  
  
 - Principal embedded device designer and prototype architect.  
  
 - Primary lead on all organization pitches.  
  
 - Responsible for licensing and monetization paths; including low vs high compliance.  
  
 - Open-sourced insititutional knowledge.

## Software and Applications

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| Category | Application |
| O/S | Windows (Server) |
| O/S | Linux (All Major Distros) |
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