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| John Marcus Aziz773.457.9765 | Lake Forest, IL 60045 |  | www.johnmarcusaziz.com |
|  | www.linkedin.com/in/JohnMarcusAziz |
|  | John.Marcus.Aziz@gmail.com |
|  | github.com/John-Abdelsayed |

Patent(s) author and entrepreneur with a successful track record in constructing and monetizing complex solutions and products that embrace emerging technologies. Proficient in several programming languages, infrastructure platforms, and service applications; with an emphasis on DevOps and CI/CD. An ideal candidate with a combination of experience, passion, and leadership; coupled with my exposure to fast-paced, rapid implementations, who can support organizations strategizing for the digital transformation revolution.

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| EXPERIENCE |

## *Digital Transformation Innovators Group (DTIG)*

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| *Co-Founder, Senior Enterprise Solutions Architect* | *2017 - present* |

Bootstrapped IT digital transformation services consulting company from the grassroots to averaging $1M in yearly revenue with 5 full-time employees in 5 years. Spun-off two, separate companies with combined $15 million valuation and strong Intellectual Property (IP) patent portfolio. Responsible for all client, B2B, and C2C relationships; including establishing multi-year partnerships with Tahoe Partners and Improving Consulting.

* Primary solutions and enterprise architect for all internal and client projects utilizing on-premises, cloud, and hybrid environments.
* Led all facets of corporate formation; legal, operations, sales, marketing, human resources, and technical implementations at the grassroots.

## VisualQ

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| *Co-Founder, Prototype Engineer* |  |

Patented a hand sanitation enforcement system and its methods. Led R&D effort combining Computer Vision (CV), Machine Learning (ML), and Artificial-Intelligence-As-A-Service (AIaaS) to build an IoT-based device that pioneers an Internet-of-Behavior (IoB) approach to hand sanitation compliance.

* Founded company with a current patent portfolio valuation of ~$5 million.
* Responsible for licensing and monetization paths; including low vs high compliance.
* Responsible for all past patent maintenance, current patent prosecution, and future provisional applications and continuations

## Insightful Health

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| *Co-Founder, IoT Systems & Software Programs Engineer* |  |

Raised $1 million in pre-seed funding on a $10M valuation through combined offering of common and preferred equity with super-voting rights.

* Principal embedded device designer and prototype architect.
* Open-sourced institutional knowledge.
* Responsible for all investor and VC relationships.

## *Corporation Services Company (CSC)*

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| *Manager, Collaboration and Portals* | *2014 - 2017* |

Responsible for all SaaS and internal portal and collaboration software. Grew team from 1 to 12 using roadmaps, budgeting, and predictive ROI justification for leadership.

* Subject matter expert for all Microsoft on-premises and 365 products, including multiple, global SharePoint farms.

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| *Senior SharePoint Architect* | *2010 - 2014* |

## *Ruby Technology Group (RTG)*

* Responsible for all SaaS and internal portal and collaboration software.
* Grew team from 1 to 12 using roadmaps, budgeting, and predictive ROI justification for leadership.
* Subject matter expert for all Microsoft on-premise and 365 products, including mutiple, global SharePoint farms

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| APPLICATION STACKS |

A full list of applications can be found at [***https://cv.johnmarcusaziz.com***](https://cv.johnmarcusaziz.com)***.***

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| Machine Learning/Deep Learning | Computer Vision & | | | MLOps & Infrastructure | | Orchestration | DataOps | |
| Automation & RPA | Embedded Device | | | AI Hardware | | Data Lakes & Warehousing | Open-Source Frameworks | |
| Data Integration/Observability | BI Platforms & Visualization | | | Software Deployment and Production | | Waterfall/Agile/SCRUM/CMMI/DevOps | Compliance & Governance | |
| Data Analysis | | Cloud & Hybrid Infrastructure |  | |  | | |  |

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| PATENTS & AWARDS |

### *Patents*

|  |  |  |
| --- | --- | --- |
| US17/067,172 | US17/236,202 | US11017655B2 |

***Awards***

* MHUB Venture Challenge Award Winner – 2020

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| EDUCATION & CERTIFICATIONS |

***Education***

University of Illinois

* Economics & Anthropology (140 Hours)

***Certifications***

Microsoft Certified Systems Engineer (MCSE)

* Early Achiever

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| REFERENCES |

Furnished upon request.