1. Tell me about yourself?

2. What are your strengths/weakness?



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3. How would your colleagues describe you?

4. What do you have to offer the company?



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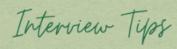


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5. How do you work in a team?

6. Where do you see yourself in 5 years?







7. What motivates you?

8. What accomplishment are you most proud of?



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9. Give an example of a time where you wouldn't settle for anything less than the best?

10. Tell me about a team project that you worked on?



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11. Tell me about a time that you had to bring two departments/ groups together to work more effectively together?

12. Have you ever been in a situation where you felt that working in a team was more effective than working alone?



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13. How would you encourage a member of staff who wasn't engaging in work?



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15. How do you deal with difficult team members to get the best out of them?



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17. How do you motivate other people to work with you?

14. Give an example of a time
when you needed one team
member to do something before
the next team member could do
the next piece of work but the
first team member was delaying
- How did you approach it?



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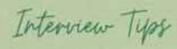
16. Tell me about a time that you stepped up into a leadership role?



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18. Describe a difficult work situation and what you did to overcome it?







19. Give an example of a time when you weren't happy with the status quo.

20. Favourite Leadership principal and why - give an example which shows this?



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21. Example of how you drew new thinking and innovation out of a team member that led to a specific innovation.

22. Tell me about a time you handled a crisis.



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23. Tell me about a time you had to deal with ambiguity.

- 24. Give me an example of a calculated risk that you have taken where speed was critical.
  - What was the situation and how did you handle it?
    - What steps did you take to mitigate the risk?
      - What was the outcome?



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25. Tell me about a time when you had to balance the needs of the customer vs. the needs of the business.
- How did you manage this situation?

26. Tell me about a time that you had conflict at work.



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27. Tell me about a time that you disagreed with a rule or an approach.



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29. Tell me about a time that you had to go above and beyond the call of duty.



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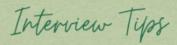
28. Describe a situation where you were able to use your skills of persuasion to successfully convince someone to see things your way.



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30. Describe a time that you anticipated potential problems and implemented/developed preventative measures.







31. Give an example of a time when you took a risk.



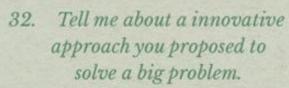
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33. Tell me about a time when you had to make a quick decision that was going to have a significant impact on the business.



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35. Give an example of a project whereby you started it and then based on feedback you changed tack completely.



- How did you get everyone on board?

- Sold the idea through showing the end.

- Was your approach successful?



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34. Give an example of a time when you took on a project that people thought was unachievable?

- What happened?



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36. Give an example of a project that went off course?

- What did you do to bring it back?



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37. How have you managed outsourced resources?

38. Describe procurement process?



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39. Examples of cross functional projects?

40. Issue you encountered on the project.
- Example of tight timeline on project?



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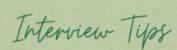


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41. Give an example of a project whereby you refused the quality that was being delivered?

42. Give an example of a project where speed was critical?







43. Give me an example of a calculated risk that you have taken where speed was critical.

- What was the situation and how did you handle it?

- What steps did you take to mitigate the risk?

- What was the outcome?



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45. Tell me about a time you had significant, unanticipated obstacles to overcome in achieving a key goal.

- Were you eventually successful?



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- 44. Give me an example of a time when you were able to deliver an important project under a tight deadline.
  - What sacrifices did you have to make to meet the deadline?

- How did they impact the final deliverables?



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