

1. *Tell me about yourself?*

2. *What are your strengths/weakness?*



Interview Tips



Interview Tips

3. *How would your colleagues describe you?*

4. *What do you have to offer the company?*



Interview Tips



Interview Tips

5. *How do you work in a team?*

6. *Where do you see yourself in 5 years?*



Interview Tips



Interview Tips

7. *What motivates you?*



Interview Tips

8. *What accomplishment are you most proud of?*



Interview Tips

9. *Give an example of a time where you wouldn't settle for anything less than the best?*



Interview Tips

10. *Tell me about a team project that you worked on?*



Interview Tips

11. *Tell me about a time that you had to bring two departments/ groups together to work more effectively together?*



Interview Tips

12. *Have you ever been in a situation where you felt that working in a team was more effective than working alone?*



Interview Tips

13. How would you encourage a member of staff who wasn't engaging in work?

14. Give an example of a time when you needed one team member to do something before the next team member could do the next piece of work but the first team member was delaying – How did you approach it?



Interview Tips



Interview Tips

15. How do you deal with difficult team members to get the best out of them?

16. Tell me about a time that you stepped up into a leadership role?



Interview Tips



Interview Tips

17. How do you motivate other people to work with you?

18. Describe a difficult work situation and what you did to overcome it?



Interview Tips



Interview Tips

19. Give an example of a time when you weren't happy with the status quo.



Interview Tips

20. Favourite Leadership principal and why - give an example which shows this?



Interview Tips

21. Example of how you drew new thinking and innovation out of a team member that led to a specific innovation.



Interview Tips

22. Tell me about a time you handled a crisis.



Interview Tips

23. Tell me about a time you had to deal with ambiguity.

24. Give me an example of a calculated risk that you have taken where speed was critical.
- What was the situation and how did you handle it?
 - What steps did you take to mitigate the risk?
 - What was the outcome?



Interview Tips



Interview Tips

25. Tell me about a time
when you had to balance
the needs of the customer vs.
the needs of the business.
- How did you manage this
situation?

26. Tell me about a time
that you had conflict at
work.



Interview Tips



Interview Tips

27. Tell me about a time
that you disagreed with
a rule or an approach.

28. Describe a situation
where you were able
to use your skills of
persuasion to successfully
convince someone to see
things your way.



Interview Tips



Interview Tips

29. Tell me about a time
that you had to go
above and beyond the
call of duty.

30. Describe a time
that you anticipated
potential problems and
implemented/developed
preventative measures.



Interview Tips



Interview Tips

31. Give an example of a time when you took a risk.



Interview Tips

32. Tell me about a innovative approach you proposed to solve a big problem.
- How did you get everyone on board?
 - Sold the idea through showing the end.
 - Was your approach successful?



Interview Tips

33. Tell me about a time when you had to make a quick decision that was going to have a significant impact on the business.



Interview Tips

34. Give an example of a time when you took on a project that people thought was unachievable?
- What happened?



Interview Tips

35. Give an example of a project whereby you started it and then based on feedback you changed tack completely.



Interview Tips

36. Give an example of a project that went off course?
- What did you do to bring it back?



Interview Tips

37. How have you managed outsourced resources?

38. Describe procurement process?



Interview Tips



Interview Tips

39. Examples of cross functional projects?

*40. Issue you encountered on the project.
- Example of tight timeline on project?*



Interview Tips



Interview Tips

41. Give an example of a project whereby you refused the quality that was being delivered?

42. Give an example of a project where speed was critical?



Interview Tips



Interview Tips

43. Give me an example of a calculated risk that you have taken where speed was critical.

- What was the situation and how did you handle it?
- What steps did you take to mitigate the risk?
- What was the outcome?



Interview Tips

44. Give me an example of a time when you were able to deliver an important project under a tight deadline.

- What sacrifices did you have to make to meet the deadline?
- How did they impact the final deliverables?



Interview Tips

45. Tell me about a time you had significant, unanticipated obstacles to overcome in achieving a key goal.

- Were you eventually successful?



Interview Tips



Interview Tips



Interview Tips



Interview Tips