



KELLY[®]

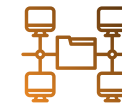
Legal Resources



A Trustpoint Company

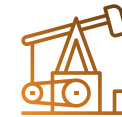
The Power of Contract.One

Contract Analytics



Contract Repository

Locate all your contracts and bring them into a centralized repository



Extraction and Insights

Extract over 50 terms and provisions to give immediate insight into contract data.



Customization

Set up custom extraction policies to uncover contact information specific to an organization and specific to a particular event or need.



Time and Cost Savings

Reduce the time and cost associated with finding, managing, and reviewing contracts, provisions, and terms.



Risk Management

Compare standard and non-standard clauses to help uncover risk



Data Migration

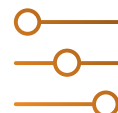
Quickly migrate contract data into CLM systems with Discovery and Migration Services hosted solution

Contract Lifecycle Management



Workflow Engine

Digitise any form based company process and breakdown complex workflows into visual phases.



Version Control

View all versions of a document in chronological and quickly compare previous versions



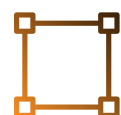
E- Signature Solution

Manage end-to-end legally compliant electronic signatures, fully integrated within key contract records and core processes.



Personalized Dashboards

Visualize specific and vital information about your contracts at a glance



Clause Selector

Empower teams and maintain control with pre-approved clause choices in contract templates



Automated Templates

Generate a contract with a click and communicate the latest version to all the right people in seconds



Online Editing with Track Changes

Redline and edit your contracts online, directly in the document, with all changes tracked.



Powerful Search Capability

Find documents based on presence or absence of any clause, find text within a provision, and presence or absence of custom tags at the document or provision level



Benefits + Efficiencies

Contract.One helps legal and finance teams work smarter.

Reporting

Create fully customized reports for easy access in the future.

M&A readiness and diligence

Have documents and reporting in order for when opportunities arise.

Negotiation

Keep clauses ready in organized playbooks.

Manual contract review

Full-text search eliminates manual contract reviews.

OCR

Best in class OCR technology combined with a proprietary Legal Team QA process ensures your contracts are always translated accurately from scanned PDF format into fully searchable and reportable text documents.

Manual data entry

Save time and reduce risk.



Contract.One Solution

Virtual Contract Manager



Contract Tagging and Review. Tag contracts for specific terms that did not populate through AI. This enables the end customer to save time by not having to allocate resources to tag and review contracts.



Contract Labelling/Renaming. We make it a great client experience by helping label the contracts in the repository as soon as they are ingested.



Clause Library Creation and Management. Draft the variants for different clauses in the contracts. The clause variants will be reviewed and validated at regular intervals or whenever required.



Contract Protocol. We work with your team to develop a detailed protocol for contract review.



Validation of auto populated terms. Perform a quick spot check and validate the terms that are auto populated to confirm no issues.



Data Migration and Post onboarding support. Help clarify any concepts, workflows, set up reminders and assist with migration and review of terms.

Contract.One cuts down the time you spend on contract review by **60%**, simultaneously reducing cost and complexity across departments

ROI

-  Save time reviewing contracts
-  Automate reporting and compliance processes
-  Identify and reduce legal risk
-  Never miss costly renewal dates
-  Reduce business cost
-  Avoid consulting fees on data analysis projects
-  Gain new business insights
-  Pursue CLM as a business strategy. Increase sales and profitability
-  Strengthen competitive advantage with insights from contracts
-  Simplify operations with one single source of truth and comprehensive data

Benefits of Avoiding Manual Data Entry

Reduce risk and save time by automating analysis and eliminating manual data entry.



Completeness

All fields in business tools get filled correctly and completely, every time.



Accuracy

Accurate data entry reduces risk and increases efficiency across the organization.



Flexibility

Contract.One scales with you as your business needs change. The platform can re-analyze thousands of contracts in an instant when the information you are tracking changes.

Use Cases Overview

Contract.One customers use the platform across almost every team in their organization.

Specific use cases include:



Due diligence



Reporting



Clause management



Risk Management



Ad hoc requests for information



Budgeting and cashflow forecasting



Search for non-standard language



Marketing



Vendor management



HR



Customer renewals



Risk Of Not Implementing **Contract.One**

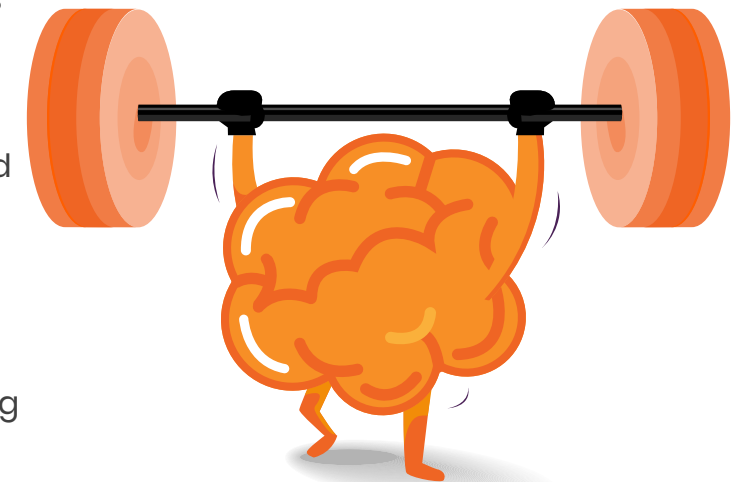
- ➔ Lost Contracts
- ➔ Lost Audit Tracking
- ➔ Lost Contract Detail Visibility
- ➔ Inconsistent Pricing
- ➔ Missed Contract Expiration Deadlines
- ➔ Failed Compliance
- ➔ Excess Expenses Due To Contract Duplication or Overlap
- ➔ Forgotten Auto-Renewal Clauses



Contract.One

Companies **NEED** contract analytics due to their ability to:

- ➔ Assess the value of existing contracts and negotiate better ones
- ➔ Track governance and compliance, progressive improvements in renewals
- ➔ Measure actual spend against budgets
- ➔ Calculate savings and benefits from contracted transactions
- ➔ Insights on data such as cycle times, deviations, savings, risks, expiry, renewal statistics, and procurement and sales metrics on contract revenue and spend.
- ➔ Track and collect performance-based incentives.
- ➔ Insights into off-contract buying.
- ➔ Supply chain overview to spot inefficiencies and improve contracting processes.



Contract.One Platform(1 year) \$27,500

Onboarding Fee \$0

Virtual Contract Manager \$3.50 per contract*

*for a contract with 8 standard terms with no calculations and interpretation

Clients



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