

## READING LIST

### Economics 301

#### THE ECONOMIC APPROACH TO BEHAVIOR

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Knight, F.H., The Economic Organization, pp. 1-37.

#### DEMAND ANALYSIS AND PREFERENCES

- Jaffe, Minton, Mulligan, and Murphy, Chicago Price Theory, chapters 1-6.  
Deaton and Muellbauer, Economics and Consumer Behavior (Cambridge), chapters 1-4.  
Varian, Hal, "Theory of the Consumer," chapter 3 in H. Varian, Microeconomic Analysis.  
Chiappori, P., "Collective Labor Supply and Welfare," Journal of Political Economy 100 (3, June 1992): 437-67.  
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Becker, G.S. and Murphy, K. M., "A Theory of Rational Addiction," Journal of Political Economy (4, August, 1988): 675-700.  
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Hirshleifer, J. Investment, Interest, and Capital, Prentice Hall, Chapter 8.  
List John, "The Behavioralist Meets the Market: Measuring Social Preferences and Reputational Effects in Actual Transactions", Journal of Political Economy, (2006), pp 1-37.

#### SUPPLY OF PRODUCTS AND THE STRUCTURE OF FIRMS

- Jaffe, Minton, Mulligan, and Murphy, Chicago Price Theory, chapters 14-20.  
Becker, Economic Theory (Knopf, 1971), chapter 5.  
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Barro, Robert J. and Sala-I-Martin, Xavier, Economic Growth, section 4.1-4.3 (McGraw Hill, 1995).  
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Coase, Ronald, "The Nature of the Firm," Economica, 1937; reprinted in Stigler and Boulding (eds.), Readings in Price Theory.  
Grossman and Hart, "The Costs and Benefits of Ownership: A Theory of Lateral and

Vertical Integration," Journal of Political Economy 94 (1986): 691-719.

## MARKET EQUILIBRIUM

- Jaffe, Minton, Mulligan, and Murphy, Chicago Price Theory, chapters 7-12.
- Becker, G.S. and Murphy, K. M., "The Division of Labor, Coordination Costs, and Knowledge," Quarterly Journal of Economics (November 1992): 1137-60.
- Hildebrand and Kerman, Introduction to Equilibrium Analysis, ch. 1.
- Mas-Colell, A, Whinston, M. and Green, J., Microeconomic Theory, (1995), Chapters 15-18.
- Jones, R. "The Structure of Simple General Equilibrium Models, " Journal of Political Economy, 1965 (The 2x2x2...model. Read only 2x2 part here).
- Stigler, G.J., "Economics of Information," Journal of Political Economy 72 (Feb. 1964): 44-61.
- Hayek, F.A., "The Use of Knowledge in Society," American Economic Review 35 (September 1945): 519-30.
- Mulligan, Casey B. "Beyond Pigou: Externalities and Civil Society in the Supply-Demand Framework." Public Choice. 196(1-18), 2023.
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## BUSINESS PRACTICES AND MARKET STRUCTURE

- Jaffe, Minton, Mulligan, and Murphy, Chicago Price Theory, chapter 13.
- Becker, Lectures 20-23.
- Carlton and Perloff, Chs. 9, 11, 19, 20.
- Henderson, David R. "The Environment: Own It and Save It." Chapter 17 of The Joy of Freedom (2001).
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- Loury, G.C., "Market Structure and Innovation," Quarterly Journal of Economics (August 1979): 395-410.
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