

INSURANCE AUSTRALIA GROUP LIMITED
ABN 60 090 739 923
PRELIMINARY FINAL REPORT 30 JUNE 2009
APPENDIX 4E (ASX Listing rule 4.3A)

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RESULTS FOR ANNOUNCEMENT TO MARKET

	UP / DOWN	% CHANGE	2009 \$m	2008 \$m
Revenue from ordinary activities	Up	5.1 %	9,682	9,211
Profit / (loss) from ordinary activities after tax attributable to shareholders	Up	169.3 %	181	(261)
Net profit / (loss) attributable to shareholders	Up	169.3 %	181	(261)

DIVIDENDS - ORDINARY SHARES	AMOUNT PER SECURITY	FRANKED AMOUNT PER SECURITY
Final dividend	6.0 cents	6.0 cents
Interim dividend	4.0 cents	4.0 cents

The record date of the dividend is 2 September 2009. The dividend is to be paid on 2 October 2009. The Company's dividend reinvestment plan (DRP) will operate by issuing new ordinary shares to participants with no discount applied. The date for the receipt of an election notice for participation in the Company's DRP is 2 September 2009. The ordinary shares issued as a result of DRP participation will rank equally in all respects from the date of allotment, 2 October 2009, with all other ordinary shares of the Company. The DRP issue price will be based on a volume weighted average price over a five trading period from Monday 7 September to Friday 11 September, inclusive.

Eligible shareholders may now lodge their DRP elections electronically by logging on to IAG's website at <http://www.iag.com.au/shareholder/manage/index.shtml>

This report is to be read in conjunction with the annual report of the Insurance Australia Group for the year ended 30 July 2009 and any public announcements made by the Insurance Australia Group during the reporting period in accordance with the continuous disclosure requirement of the Corporations Act 2001.

OTHER INFORMATION

During the reporting period Insurance Australia Group held an interest in the following joint ventures and associates:

	OWNERSHIP INTEREST
Joint ventures	
NTI Limited	50.00
Assetinsure Financial Risk Products Pty Limited	50.00
Associates	
AmG Insurance Berhad (formerly AmAssurance Berhad)	49.00
First Rescue and Emergency (NZ) Limited	50.00
Loyalty New Zealand Limited	25.00
Sureplan New Zealand Limited	30.00
AR Hub Pty Ltd	33.33
Arista Insurance Limited	25.60
InsuranceWide.com Services Limited	26.70
Insurance Dialogue Ltd	25.00
Photosecure (NZ) Limited	50.00
NAS Insurance Broker	25.00

The Company's aggregate share of profits of these entities is not material.

APPENDIX 4E COMPLIANCE MATRIX

APPENDIX 4E DISCLOSURE REQUIREMENTS	INSURANCE AUSTRALIA GROUP LIMITED APPENDIX 4E	PAGE NUMBER	NOTE NUMBER
1 Details of the reporting period and the previous corresponding period.	All financial data headings		
2 Key information in relation to the following. This information must be identified as "Results for announcement to the market" for announcement to the market".	"Results for announcement to the market" page 1 Appendix 4E		
2.1 The amount and percentage change up or down from the previous corresponding period of revenue from ordinary activities.			
2.2 The amount and percentage change up or down from the previous corresponding period of profit (loss) from ordinary activities after tax attributable to members.			
2.3 The amount and percentage change up or down from the previous corresponding period of net profit (loss) for the period attributable to members.			
2.4 The amount per security and franked amount per security of final and interim dividends or a statement that it is not proposed to pay dividends.			
2.5 The record date for determining entitlements to the dividends (if any).			
2.6 A brief explanation of any figures in 2.1to 2.4 necessary to enable the figures to be understood.			
3 A statement of financial performance together with notes to the statement, prepared in compliance with AASB 1018 or the equivalent foreign accounting standard.	Attachment A: Financial report 30 June 2009:Income Statement • Notes to the financial statements • Summary of significant accounting policies Analysis of income Analysis of expenses Income tax Claims expense	P.34 P.38 P.50 P.51 P.54 P.67	NOTE 1 NOTE 3 NOTE 4 NOTE 6 NOTE 11
4 A statement of financial position together with notes to the statement. The statement of financial position may be condensed but must report as line items each significant class of asset, liability, and equity element with appropriate sub-totals.	Attachment A: Financial report 30 June 2009: • Balance Sheet • Notes to the financial statements - Assets - Reinsurance and other recoveries on outstanding claims - Assets - Deferred acquisition costs - Assets - Investments - Assets - Receivables - Assets - Deferred tax assets - Assets - Property and equipment - Assets - Intangible assets - Assets - Goodwill - Liabilities - Outstanding claims liability - Liabilities - Unearned premium liability - Liabilities - Trade and other payables - Liabilities - Interest-bearing liabilities - Liabilities - Restructuring provision - Liabilities - Employee benefits provision - Reconciliation of total equity - Minority interests	P.35 P.74 P.77 P.79 P.82 P.54 P.84 P.85 P.87 P.67 P.77 P.88 P.89 P.89 P.107 P.95 P.95	NOTE 12 NOTE 13 NOTE 15 NOTE 16 NOTE 6 NOTE 17 NOTE 18 NOTE 19 NOTE 11 NOTE 14 NOTE 20 NOTE 22 NOTE 21 NOTE 28 NOTE 23 NOTE23
5 A statement of cash flows together with notes to the statement. The statement of cash flows may be condensed but must report as line items each significant form of cash flow and comply with the disclosure requirements of AASB 1026 Statement of Cash Flows, or for foreign entities, cash flows from operating activities the equivalent foreign accounting standard.	Attachment A: Financial report 30 June 2009: • Cash Flow Statement • Notes to the financial statements - Reconciliation of cash - Reconciliation of profit / (loss) for the year to net	P.37 P.97 P.97	NOTE 24 NOTE 24

APPENDIX 4E DISCLOSURE REQUIREMENTS	INSURANCE AUSTRALIA GROUP LIMITED APPENDIX 4E	PAGE NUMBER	NOTE NUMBER
6 Details of individual and total dividends or distributions and dividend or distribution payments. The details must include the date on which each dividend or distribution is payable and (if known) the amount per security of foreign sourced dividend or distribution.	Attachment A: Financial report 30 June 2009: • Notes to the financial statements - Dividends - Dividend franking account	P.60 P.60	NOTE 9 NOTE 9
7 Details of any dividend or distribution reinvestment plans in operation and the last date for the receipt of an election notice for participation in any dividend or distribution reinvestment plan.	Attachment A: Financial report 30 June 2009: • Notes to the financial statements - Reconciliation of total equity - Dividends - Dividend franking account	P.95 P.60 P.60	NOTE 23 NOTE 9 NOTE 9
8 A statement of retained earnings showing movements.	Attachment A: Financial report 30 June 2009: • Notes to the financial statements - Retained earnings	P.95	NOTE 23
9 Net tangible assets per security with the comparative figure for the previous corresponding period.	Attachment A: Financial report 30 June 2009: • Notes to the financial statements - Net tangible assets	P.136	NOTE 36
10 Details of entities over which control has been gained or lost during the period, including the following.	Attachment A: Financial report 30 June 2009: • Notes to the financial statements - Acquisition and disposal of businesses	P.98	NOTE 25
10.1 Name of the entity.	Attachment A: Financial report 30 June 2009: • Notes to the financial statements		
10.2 The date of the gain or loss of control.	- Acquisition of subsidiaries	P.98	NOTE 25
10.3 Where material to an understanding of the report – the contribution of such entities to the reporting entity's profit from ordinary activities during the period and the profit or loss of such entities during the whole of the previous corresponding period.	- Disposal of subsidiaries	P.98	NOTE 25
11 Details of associates and joint venture entities including the following.	Attachment A: Financial report 30 June 2009: • Notes to the financial statements		
11.1 Name of the associate or joint venture entity.	- Investment in joint ventures and associates - Details of subsidiaries	P.105 P.101	NOTE 27 NOTE 26
11.2 Details of the reporting entity's percentage holding in each of these entities.			
11.3 Where material to an understanding of the report - aggregate share of profits (losses) of these entities, details of contributions to net profit for each of these entities, and with comparative figures for each of these disclosures for the previous corresponding period.			
12 Any other significant information needed by an investor to make an informed assessment of the entity's financial performance and financial position.	Attachment A: Financial report 30 June 2009		
13 For foreign entities, which set of accounting standards is used in compiling the report (e.g. International Accounting Standards).	Not applicable		

APPENDIX 4E DISCLOSURE REQUIREMENTS	INSURANCE AUSTRALIA GROUP LIMITED APPENDIX 4E	PAGE NUMBER	NOTE NUMBER
14 A commentary on the results for the period. The commentary must be sufficient for the user to be able to compare the information presented with equivalent information for previous periods. The commentary must include any significant information needed by an investor to make an informed assessment of the entity's activities and results, which would include but not be limited to discussion of the following.	Attachment A: Financial report 30 June 2009		
14.1 The earnings per security and the nature of any dilution aspects	Attachment A: Financial report 30 June 2009: • Notes to the financial statements - Earnings per share	P.59	NOTE 8
14.2 Returns to shareholders including distributions and buy backs.	Attachment A: Financial report 30 June 2009: • Notes to the financial statements - Reconciliation of total equity - Dividends - Dividend franking account	P.95 P.60 P.60	NOTE 23 NOTE 9 NOTE 9
14.3 Significant features of operating performance.	Attachment A: Financial report 30 June 2009: • Directors' report	P.1	
14.4 The results of segments that are significant to an understanding of the business as a whole.	Attachment A: Financial report 30 June 2009: • Notes to the financial statements - Segment reporting	P.56	NOTE 7
14.5 A discussion of trends in performance.	Attachment A: Financial report 30 June 2009: • Directors' report Operating and financial review	P.4	
14.6 Any other factors which have affected the results in the period or which are likely to affect results in the future, including those where the effect could not be quantified.	Attachment A: Financial report 30 June 2009: • Directors' report • Notes to the financial statements - Events subsequent to reporting date	P.1 P.136	NOTE 37
15 A statement as to whether the report is based on accounts which have been audited or subject to review, are in the process of being audited or reviewed, or have not yet been audited or reviewed.	The financial report 30 June 2009 has been fully audited. • Independent auditor's report	P.138	
16 If the accounts have not yet been audited or subject to review and are likely to be subject to dispute or qualification, a description of the likely dispute or qualification.	Not applicable		
17 If the accounts have been audited or subject to review and are subject to dispute or qualification, a description of the dispute or qualification.	Not applicable		

ATTACHMENT A

INSURANCE AUSTRALIA GROUP LIMITED AND SUBSIDIARIES

FINANCIAL REPORT–30 JUNE 2009

INSURANCE AUSTRALIA GROUP LIMITED

AND SUBSIDIARIES
ABN 60 090 739 923

FINANCIAL REPORT
FOR THE YEAR ENDED 30 JUNE 2009

INSURANCE AUSTRALIA GROUP LIMITED AND SUBSIDIARIES

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INSURANCE AUSTRALIA GROUP LIMITED AND SUBSIDIARIES

DIRECTORS' REPORT

The directors present their report together with the financial report of Insurance Australia Group Limited and the consolidated financial report of Insurance Australia Group Limited and its subsidiaries for the financial year ended 30 June 2009 and the auditor's report thereon.

The following terminology is used throughout the financial report:

- IAG, Parent or Company - Insurance Australia Group Limited
- IAG Group, Group or Consolidated - the Consolidated entity consists of Insurance Australia Group Limited and its subsidiaries.

DIRECTORS OF INSURANCE AUSTRALIA GROUP LIMITED

The names and details of the Company's directors in office at any time during or since the end of the financial year are as follows. Directors were in office for the entire period unless otherwise stated.

CHAIRMAN

JAMES (JA) STRONG

AO, age 65 - Independent non-executive director

INSURANCE INDUSTRY EXPERIENCE

James Strong was appointed as Chairman of IAG in August 2001. He is a member of the IAG Nomination, Remuneration & Sustainability Committee. James is also Chairman of Insurance Manufacturers of Australia Pty Limited, a general insurance underwriting joint venture with RACV Ltd.

OTHER BUSINESS EXPERIENCE

James is also Chairman of Woolworths Limited and the Australia Council for the Arts. He is a director of Qantas Airways Limited and the Australian Grand Prix Corporation.

James was formerly the chief executive and managing director of Qantas Airways Limited from 1993 to 2001, chairman of Rip Curl Group Pty Limited, group chief executive of DB Group Limited in New Zealand, national managing partner and later chairman of law firm Corrs Chambers Westgarth, chief executive of Trans Australian Airlines (later Australian Airlines) and executive director of the Australian Mining Industry Council.

He has been admitted as a barrister and/or solicitor in various state jurisdictions in Australia. In 2006 James was made an Officer of the Order of Australia.

Directorships of other listed companies held in past 3 years:

- Woolworths Limited since 10 March 2000;
- IAG Finance (New Zealand) Limited since 9 November 2004; and
- Qantas Airways Limited since 1 July 2006.

MANAGING DIRECTOR

MICHAEL (MJ) WILKINS

BCom, MBA, DLI, FCA, age 52 - Chief Executive Officer and Managing Director

INSURANCE INDUSTRY EXPERIENCE

Michael Wilkins was appointed as Managing Director and Chief Executive Officer in May 2008 after holding the position of Chief Operating Officer and director of IAG since November 2007.

Michael has more than 25 years' experience in the insurance and financial services sector. He is a director of the Insurance Council of Australia.

Michael was formerly the managing director of Promina Group Limited (from August 1999 to March 2007), managing director of Tyndall Australia Limited (from 1994 to 1999) and a director of the Investment and Financial Services Association.

OTHER BUSINESS EXPERIENCE

He is currently a non-executive director of Maple-Brown Abbott Limited and a former non-executive director of Alinta Limited

In 2004, Michael was voted as Outstanding Chartered Accountant in Business and in 2005 as ANZIIF Insurance Personality of the Year.

Directorships of other listed companies held in past 3 years:

- Promina Group Limited from 1 August 1999 to 29 March 2007;
- Alinta Limited from 18 July 2005 to 31 August 2007; and
- IAG Finance (New Zealand) Limited from 28 May 2008.

OTHER DIRECTORS

YASMIN (YA) ALLEN

BCom, FAICD, age 45 - Independent non-executive director

INSURANCE INDUSTRY EXPERIENCE

Yasmin Allen was appointed as a director of IAG in November 2004. She is chairman of the IAG Audit, Risk Management & Compliance Committee and a member of the IAG Nomination, Remuneration & Sustainability Committee. She had six years experience on the board of Export Finance and Insurance Corporation.

OTHER BUSINESS EXPERIENCE

Yasmin has extensive experience in investment banking as an equities analyst and in senior management. She is currently a director of Macquarie Specialised Asset Management (and chairman of its Audit Committee) and a member of the Salvation Army advisory board. Previous non-executive director roles include Export Finance and Insurance Corporation and Film Australia.

Yasmin was formerly a vice president at Deutsche Bank AG, a director at ANZ Investment Bank in Australia, an associate director at James Capel UK Ltd (HSBC Group) and an analyst at Kleinwort Benson plc Investment Bank in the UK.

Directorships of other listed companies held in past 3 years:

- None.

PHILLIP (PM) COLEBATCH

BE (Hons), BSc, DBA, SM, age 64 - Independent non-executive director

INSURANCE INDUSTRY EXPERIENCE

Phillip Colebatch was appointed as a director of IAG in January 2007. He is a member of the IAG Nomination, Remuneration & Sustainability Committee.

Phillip has served on the group executive boards of Swiss Re and Credit Suisse Group.

OTHER BUSINESS EXPERIENCE

Prior to joining Swiss Re as division head, capital management and advisory, he spent 17 years with the Credit Suisse Group where, in addition to his board position, he served as chief financial officer and then chief executive officer of Credit Suisse Asset Management. He has also served as head of European banking activities for Credit Suisse First Boston. Phillip began his career with Citicorp in New York and has held a number of senior investment banking roles at Citicorp in Asia and the UK.

Phillip is a non-executive director of Lend Lease Corporation Limited and Man Group plc.

Directorships of other listed companies held in past 3 years:

- Lend Lease Corporation Limited since 1 December 2005; and
- Man Group plc since 1 September 2007.

HUGH (HA) FLETCHER

BSc/BCom, MCom (Hons), MBA, age 61 - Independent non-executive director

INSURANCE INDUSTRY EXPERIENCE

Hugh Fletcher was appointed as a director of IAG in September 2007 and as a director of the IAG New Zealand board in July 2003. He is a member of the IAG Audit, Risk Management & Compliance Committee.

Hugh was formerly chairman (and independent director since December 1998) of New Zealand Insurance Limited and CGNU Australia.

OTHER BUSINESS EXPERIENCE

Hugh is also a non-executive director of the Reserve Bank of New Zealand, Fletcher Building Limited, Rubicon Limited and Vector Limited, and Councillor of The University of Auckland.

Hugh was formerly chief executive officer of Fletcher Challenge Limited – a New Zealand headquartered corporation with assets in the global building, energy, forestry and paper industries. Hugh retired from an executive position in December 1997 after 28 years as an executive, 11 of which he served as chief executive.

Directorships of other listed companies held in past 3 years:

- Fletcher Building Limited since 31 January 2001; and
- IAG Finance (New Zealand) Limited since 31 August 2008.

ANNA (A) HYNES**BSc (Hons), MBA (Harvard), age 50 - Independent non-executive director****INSURANCE INDUSTRY EXPERIENCE**

Anna Hynes was appointed as a director of IAG in September 2007. She is a member of the IAG Audit, Risk Management & Compliance Committee. Anna was formerly a non-executive director of Promina Group Limited.

OTHER BUSINESS EXPERIENCE

Anna has over 20 years' experience in general management and marketing roles in financial services and consumer products companies. She has worked in the UK, Asia and USA, as well as Australia and New Zealand.

Anna spent most of her executive career at American Express where she held a number of senior positions, most recently Country Head, New Zealand.

Anna is also an Adjunct Professor at the University of Technology Sydney.

Anna was formerly a non-executive director of Country Road Limited.

Directorships of other listed companies held in past 3 years:

- Country Road Limited from 5 February 2003 to 31 January 2006; and
- Promina Group Limited from 6 December 2004 to 20 March 2007.

BRIAN (BM) SCHWARTZ**FCA, AM, age 56 - Independent non-executive director****INSURANCE INDUSTRY EXPERIENCE**

Brian Schwartz was appointed as a director of IAG in January 2005. He is chairman of the IAG Nomination, Remuneration & Sustainability Committee.

OTHER BUSINESS EXPERIENCE

Brian is a non-executive director of Brambles Limited, Westfield Group Limited and is a consultant to Investec Bank (Australia) Ltd. He is also the deputy chairman of the board of Football Federation Australia Limited and a member of the Federal Government's Australian Multicultural Advisory Council.

Until recently Brian was the chief executive of Investec Bank (Australia) Ltd, retiring in March 2009. Previously, Brian was with Ernst & Young Australia from 1979 to 2004 becoming its chief executive in 1998. He was a member of Ernst & Young's global board and managing partner of the Oceania region.

Brian was appointed a Member of the Order of Australia in 2004 for his services to business and the community.

Directorships of other listed companies held in past 3 years:

- Brambles Limited since 13 March 2009; and
- Westfield Group Limited since 6 May 2009.

PHILIP (PJ) TWYMAN**BSc, MBA, FIA, FIAA, FAICD, age 65 - Independent non-executive director****INSURANCE INDUSTRY EXPERIENCE**

Philip Twyman was appointed as a director of IAG in July 2008.

He was formerly group executive director of Aviva plc, one of the world's largest insurance groups, based in London. He has also been chairman of Morley Fund Management and chief financial officer of General Accident plc, Aviva plc and AMP Group.

Philip is on the boards of Swiss Re (Australia). He was formerly an independent non-executive director of Insurance Manufacturers of Australia Pty Limited, a general insurance underwriting joint venture with RACV since April 2007.

OTHER BUSINESS EXPERIENCE

Philip is also on the board of Perpetual Limited, Medibank Private Limited, ANZ Lenders Mortgage Insurance Limited and Tokio Marine Management (Australasia) Pty Ltd.

Directorships of other listed companies held in past 3 years:

- Perpetual Limited since November 2004.

FORMER DIRECTORS WHO RETIRED DURING THE FINANCIAL YEAR

The following directors retired during the financial year:

- ND Hamilton and RA Ross retired from the Board on 31 August 2008.

SECRETARY OF INSURANCE AUSTRALIA GROUP LIMITED**GLENN (GD) REVELL****BCom, MBus, FCPA, FCIS, GAICD**

Glenn Revell was appointed Company Secretary in October 2002. Prior to joining IAG, he held the position of General Manager Corporate Affairs & Company Secretary of Howard Smith Limited for eight years.

MEETINGS OF DIRECTORS

The number of meetings each director was eligible to attend and actually attended during the financial year is summarised as follows:

DIRECTOR	BOARD OF DIRECTORS	IAG AUDIT COMMITTEE	IAG RISK MANAGEMENT & COMPLIANCE COMMITTEE	IAG NOMINATION, REMUNERATION & SUSTAINABILITY COMMITTEE	IAG AUDIT, RISK MANAGEMENT & COMPLIANCE COMMITTEE	IAG SUB-COMMITTEE
Total number of meetings held	12	2	1	5	3	4
	Eligible to attend as a member	Attend as a member	Eligible to attend as a member	Attend as a member	Eligible to attend as a member	Attend as a member
JA Strong	12	12	-	-	-	-
YA Allen	12	12	2	2	-	-
PM Colebatch	12	12	-	-	1	1
HA Fletcher	12	12	2	2	-	-
ND Hamilton (a)	2	2	-	-	1	1
A Hynes	12	12	-	-	1	1
RA Ross ^(a)	2	2	-	-	1	1
BM Schwartz	12	12	2	2	-	-
PJ Twyman ^(b)	11	10	-	-	-	-
MJ Wilkins	12	12	-	-	-	-

(a) ND Hamilton & RA Ross retired on 31 August 2008.

(b) PJ Twyman appointed on 9 July 2008.

PRINCIPAL ACTIVITIES

The principal continuing activities of the IAG Group are the underwriting of general insurance and related corporate services and investing activities.

OPERATING AND FINANCIAL REVIEW OPERATING RESULT FOR THE FINANCIAL YEAR

The IAG Group's net profit after tax for the financial year was \$247 million (2008 - net loss of \$226 million). After adjusting for minority interests in the IAG Group result, net profit attributable to the equity holders of the Company was \$181 million (2008 - net loss of \$261 million).

This has been a year of rebuilding for IAG, with the IAG Group delivering on all the immediate priorities outlined in its refined corporate strategy. These actions have contributed to an improved financial performance in this year.

While the degree of improvement has been significant, it was less than anticipated at the beginning of the financial year. This was primarily due to the adverse impact from unprecedented volatility in financial markets, higher than anticipated natural peril costs, a slower than expected recovery by Australia intermediated insurance (CGU) and a disappointing first half performance from New Zealand.

The IAG Group has reported an improved insurance margin of 7.1%, compared to 5.4% in the prior year and updated guidance of 6%+ provided in February 2009. The insurance margin for the ongoing business was 7.7%. This improved performance includes:

- A strong result from Australia direct insurance , reflecting increased volumes and rate increases;
- Improved cost control, with a \$130 million pre tax run-rate of Australian cost savings achieved;
- A return to profitability by New Zealand in the second half of the year;
- The sale of the loss making, non-core UK businesses half-way through the year;
- \$451 million in natural peril costs, net of reinsurance (2008-\$502 million);
- Higher than originally expected reserve releases of \$215 million (2008-\$406 million);
- A reduced negative credit spread impact of \$13 million (2008-\$122 million);
- An adverse \$50 million effect from a lower running yield on investment income on technical reserves; and
- A \$38 million net impairment of deferred acquisition costs of which \$50 million relates to a writedown in relation to Australia intermediated insurance as required by the liability adequacy test.

The IAG Board has determined to pay a final dividend of 6.0 cents per ordinary share (fully franked), bringing the total dividend for the year to 10.0 cents (2008-22.5 cents per ordinary share).

A. AUSTRALIA DIRECT

- The IAG Group's largest business grew gross written premium by 9.1% and delivered an improved insurance margin.
- The strong result was supported by increased rates, volume gains, lower natural peril claims, cost-saving initiatives and a reduced negative impact from credit spreads.

B. AUSTRALIA INTERMEDIATED (CGU)

- CGU's underlying full year insurance margin has improved, after allowing for a \$131 million reduction in reserve releases, higher natural peril costs, a lower adverse impact from credit spreads and a \$50 million writedown of deferred acquisition costs.
- This reflects early benefits from CGU's back-to-basics focus on greater underwriting discipline, rate increases claims management and tight expense control. While new business levels reduced, customer retention remained high.

C. NEW ZEALAND

- New Zealand delivered a break-even result for the current year, after a disappointing first half loss.
- The improvement in the second half is due to increased rates, better risk selection, lower claims costs and better expense control.

D. UNITED KINGDOM

- The performance of the UK business improved significantly reflecting the sale of underperforming assets, rate increases and the continued shift of the portfolio mix away from private motor.
- The retained business, Equity Red Star, delivered a sound margin, excluding reserve releases from a syndicate in run-off.

E. ASIA

- The performance of the IAG Group's existing businesses in Thailand and Malaysia improved on the back of tighter underwriting, rate increases and improved cost control.
- Important strategic achievements included the signing of a joint venture agreement with State Bank of India and an increase in ownership of AmG Insurance Berhad in Malaysia to 49%.

REVIEW OF FINANCIAL CONDITION

A. FINANCIAL POSITION

The total assets of the IAG Group as at 30 June 2009 were \$19,315 million compared to \$19,380 million at 30 June 2008. The decline primarily reflects the disposal of the non-core UK businesses.

The total liabilities of the IAG Group as at 30 June 2009 were \$14,479 million compared to \$15,029 million at 30 June 2008. The decrease is mainly attributable to:

- The disposal of the non-core UK businesses; and
- The buyback of approximately £144 million of GBP subordinated term notes.

The increase in IAG shareholders' equity from \$4,351 million at 30 June 2008 to \$4,836 million at 30 June 2009 largely reflects:

- Capital management initiatives which saw \$450 million raised by way of a placement to institutional investors in February 2009 and a further \$84 million from a Share Purchase Plan completed in April 2009; and
- Net earnings attributable to shareholders of \$181 million.

B. CASH FROM OPERATIONS

The net cash inflows from operating activities increased by \$409 million to \$414 million (2008 - \$5 million). The improvement was mainly due to a decrease in net claims payments in the current year. In 2008, net claims payments included those for the June 2007 storms.

C. CAPITAL MANAGEMENT

The IAG Group's capital position improved during the year with an MCR ratio of 1.79 at 30 June 2009. This reflected:

- A capital raising of \$534 million (before transaction costs);
- The repurchase of £144 million of GBP subordinated term notes at a 30% discount to face value; and
- Implementation of a revised dividend policy of 50%-70% of cash earnings.

The IAG Group's probability of adequacy for the outstanding claims provision remains unchanged at 90% as at 30 June 2009, with risk margins increasing slightly to 19.1% of the net discounted central estimate.

At 30 June 2009, IAG held an 'A+' rating at the IAG Group level and the key wholly owned operating insurance subsidiaries hold 'AA-' ratings, from Standard & Poor's.

The IAG Group's debt to total tangible capitalisation at 30 June 2009 stood at 29.2%, which is slightly below the IAG Group's targeted range of 30%-40%.

Further information on the IAG Group's result and review of operations can be found in the 30 June 2009 Investor Report on IAG's website, www.iag.com.au.

LIKELY DEVELOPMENTS

Insurance and investment operations are, by their nature, volatile due to the exposure to natural perils and industry cycles and thus profit predictions are difficult.

The IAG Group is confident of further improvement in operating performance in 2010. Its guidance for the year ending 30 June 2010 is:

- Reported gross written premium growth in the range of 1%-3%;
- Underlying gross written premium growth in the range of 3%-5%; and
- An insurance margin in the range of 9%-11%.

Underpinning this improved outlook are:

- Higher premiums, including the earned effect of rate rises implemented in 2009;
- Ongoing operating efficiencies across the IAG Group;
- Improved underwriting discipline, in particular in Australia intermediated insurance and New Zealand;
- Hardening market conditions in most businesses; and
- The reduced exposure to the underperforming United Kingdom private motor market.

This guidance is based on:

- Losses from natural peril claims being within the budgeted allowance of \$350 million; and
- No material movement in foreign exchange rates or investment markets.

Moving forward, the IAG Group's priorities remain to:

- Improve the performance of the Australian and New Zealand businesses;
- Pursue selective general insurance growth opportunities; and
- Drive operational performance and accountability.

It is IAG's objective to deliver a cash return on equity of at least 1.5 times the IAG Group's weighted average cost of capital and a top quartile shareholder return, through the cycle.

DIVIDENDS

Details of dividends paid or declared by the Company are set out in note 9.

SIGNIFICANT CHANGES IN STATE OF AFFAIRS

Significant changes in the state of affairs of the IAG Group during the financial year were as follows:

- As part of the restructuring announced on 9 July 2008, there were changes in the executive team during the financial period:
 - NB Hawkins, LC Murphy and IR Foy were appointed to the Chief Financial Officer, Group Executive Corporate Office and Chief Executive Officer, IAG New Zealand roles respectively;
 - AM Coleman, CF McLoughlin, J van der Schalk and G Venardos left the IAG Group;
- A Cornish was appointed to the role of Chief Executive Officer, Direct Insurance effective 2 February 2009;
- During February 2009, IAG completed the sale of its non-core mass market distribution businesses in the United Kingdom in line with its strategy to concentrate on its profitable specialist motor underwriting business in that market. Refer to note 25 to the financial statements for details of the transactions.

EVENTS SUBSEQUENT TO REPORTING DATE

Detail of matters subsequent to the end of the financial year is set out in note 37. This includes the IAG Board determination to pay a final dividend.

OFFICERS WHO WERE PREVIOUSLY PARTNERS OF THE AUDITORS

The following person is currently an officer of the IAG Group and was a partner of KPMG, the Company's auditor, at a time when KPMG was the auditor of the Company:

- NB Hawkins who has been Chief Financial Officer of the IAG Group since 29 August 2008 (left KPMG in October 2001).

NON AUDIT SERVICES

During the financial year, KPMG has performed certain other services for the IAG Group in addition to their statutory duties.

The directors have considered the non audit services provided during the financial year by KPMG and, in accordance with written advice provided by resolution of the Audit, Risk Management & Compliance Committee, are satisfied that the provision of those non audit services by the IAG Group's auditor is compatible with, and did not compromise, the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- All non audit assignments were approved in accordance with the process set out in the IAG framework for engaging auditors for non audit services; and
- The non audit services provided do not undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants of the Institute of Chartered Accountants in Australia and CPA Australia, as they did not involve reviewing or auditing the auditor's own work, acting in a management or decision making capacity for the Company, acting as an advocate for the Company or jointly sharing risks and rewards.

The level of fees for total non audit services amount to approximately 11.3% of total audit fees (refer to note 5 to the financial statements for further details on costs incurred on individual non audit assignments).

LEAD AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001

The lead auditor's independence declaration is set out on page 32 and forms part of the directors' report for the year ended 30 June 2009.

INDEMNIFICATION AND INSURANCE OF DIRECTORS AND OFFICERS

The Company's constitution contains an indemnity in favour of every person who is or has been:

- a director of the Company;
- a secretary of the Company or of a subsidiary of the Company; or
- a person making or participating in making decisions that affect the whole or a substantial part of the business or Company or of a subsidiary of the Company; or
- a person having the capacity to affect significantly the financial standing of the Company or of a subsidiary of the Company.

The indemnity applies to liabilities incurred by the person in the relevant capacity (except a liability for legal costs). That indemnity also applies to legal costs incurred in defending or resisting certain legal proceedings. The indemnity does not apply where the Company is forbidden by statute or, if given, would be made void by statute.

In addition, the Company has granted deeds of indemnity to certain current and former directors and secretaries and members of senior management of the Company and its subsidiaries and associated companies. Under these deeds, the Company indemnifies, to the maximum extent permitted by law, the former or current directors or secretaries or members of senior management against liabilities incurred by the person in the relevant capacity. The indemnity does not apply where the liability is owed to the Company or any of its subsidiaries or associated companies, or (in general terms) where the liability arises out of a lack of good faith, wilful misconduct, gross negligence, reckless misbehaviour or fraud. Under each deed, the Company is also required to maintain and pay the premiums on a contract of insurance covering the current or former directors or members of senior management against liabilities incurred in respect of the relevant office except as precluded by law. The insurance must be maintained until the seventh anniversary after the date when the relevant person ceases to hold office. Disclosure of the insurance premiums and the nature of liabilities covered by such insurance is prohibited by the relevant contract of insurance.

ENVIRONMENTAL REGULATION

The IAG Group's operations are subject to environmental regulations under either Commonwealth or State legislation. These regulations do not have a significant impact on the IAG Group's operations. The board of directors believes that the IAG Group has adequate systems in place for the management of its environmental requirements and is not aware of any breach of those environmental requirements as they apply to the IAG Group.

SNAPSHOT OF IAG EXECUTIVE AND DIRECTOR REMUNERATION

A. SUMMARY OF IAG'S APPROACH TO REMUNERATION

This snapshot provides a summary of IAG's approach to executive and non-executive director remuneration, key changes to the remuneration framework, and the arrangements for the year ended 30 June 2009.

The IAG Board and the Nomination, Remuneration & Sustainability Committee oversee IAG's Remuneration Policy and approve remuneration outcomes for directors and executives. The IAG Board has decided that there should be no increase in the directors' fees and also agreed with the executive team that there should be no increase to the fixed remuneration of executives during the next financial year ending 30 June 2010.

IAG's approach to executive and non-executive director remuneration is aimed at ensuring IAG can attract and retain the best people and reward performance so that remuneration is aligned with returns delivered to shareholders. In particular, executive remuneration is designed so that it:

- is market competitive to attract and retain high quality people;
- motivates executives to perform at the highest level;
- is appropriately balanced to reflect the impact of executives on short and long term results; and
- aligns the remuneration of executives with returns for shareholders.

B. KEY FEATURES OF THE REMUNERATION FRAMEWORK

I. Executive

There are four main components to executive remuneration:

a. FIXED PAY

Fixed pay includes cash salary, salary sacrifice items such as superannuation, cars or parking and any related taxes. Fixed pay is set towards the middle of the market of comparable roles in companies of a similar size to IAG, and is reviewed each year based on advice from external consultants. No member of the executive team will receive an increase to their fixed pay during the next financial year ending 30 June 2010.

b. SHORT TERM INCENTIVE

Short term incentive is a payment based on the individual executive's performance, the financial performance of the business they run and the financial performance of IAG. The performance of each executive is measured annually using a balanced scorecard that contains a mix of financial and non-financial measures. The maximum short term incentive for the Managing Director and Chief Executive Officer is 150% of fixed pay and for other executives 120% of fixed pay. Presently, the IAG Board has determined that 2/3 of a short term incentive will be paid as cash within three months of the end of the year during which it was earned and 1/3 should be deferred for up to three years. The deferred amount is provided to executives as a grant of rights over IAG shares in the form of Deferred Award Rights.

c. LONG TERM INCENTIVE

Long term incentive is a grant of rights over IAG shares in the form of Executive Performance Rights that are exercisable for shares between three and five years after the date of grant if performance hurdles are achieved. The performance hurdles are total shareholder return relative to the top 50 industrial companies in the S&P/ASX 100 Index, and the IAG Group's profitability, which is measured by assessing return on equity relative to the IAG Group's weighted average cost of capital. The amount of long term incentive granted each year is determined by the IAG Board.

d. MANDATORY HOLDING OF IAG SHARES

The Managing Director and Chief Executive Officer is required to have a holding of IAG shares with a value of two times his base salary, within four years of appointment. Other executives are required to accumulate and maintain IAG shares with a value that is equal to their base salary within four years of their appointment to the executive team.

II. Non-executive directors

There are three main components to non-executive director remuneration:

a. FEES

Non-executive directors receive fees for serving on the IAG Board and for serving on sub committees of the IAG Board. Some non-executive directors also receive fees for serving on the subsidiary boards within the IAG Group. The maximum amount of fees, in aggregate, that can be paid to non-executive directors is approved by shareholders. The present maximum is \$2,750,000 which was approved by shareholders at the 2007 Annual General Meeting. There was no general increase applied to non-executive director fees during the financial year ended 30 June 2009 and no increases are planned in the next financial year ending 30 June 2010.

b. FEE SACRIFICE FOR IAG SHARES

The IAG Board had previously adopted a policy that required non-executive directors to receive at least 20% but not more than 90% of their IAG Board fee in the form of IAG shares. Shares were held in trust and could only be sold or otherwise disposed of by a non-executive director with approval of the IAG Board. The IAG Board reviewed this policy in view of the government's announcement on 1 July 2009 concerning changes to the taxation of employee share schemes and decided that there will be no further offers under the Non-executive Directors' Share Plan.

c. SUPERANNUATION

IAG pays superannuation of 9% of fees into a superannuation fund nominated by the non-executive director.

C. KEY CHANGES TO REMUNERATION DURING THE YEAR

The IAG Board has made a number of changes to executive and director remuneration, including:

- setting a maximum value for short term incentive payments for the executive team;
- adjusting the performance hurdles for future grants of long term incentive under the Executive Performance Rights Plan to a better match of comparable companies. In the future, performance will be benchmarked to that of the top 50 industrial companies in the S&P/ASX 100 Index;
- deciding to seek shareholder approval for future grants of long term incentives in the form of Executive Performance Rights and deferred short term incentives in the form of Deferred Award Rights to the Managing Director and Chief Executive Officer; and
- deciding there should be no further offers under the Non-executive Directors' Share Plan and adopting a shareholding policy that requires non-executive directors to attain an IAG shareholding with a value approximately equal to their IAG Board fee within a period of three years from the date of the director's appointment to the IAG Board. For current directors the three year period will commence from 17 August 2009, being the date the IAG Board adopted the policy.

More detail on these changes and the elements of executive and non-executive director remuneration is contained in the remuneration report.

REMUNERATION REPORT—AUDITED

This report outlines IAG's remuneration policies and practices and provides details of the remuneration of the IAG Board of Directors (including the Chief Executive Officer) and also the remuneration of the senior executives having the greatest authority and responsibility for planning, directing and controlling the activities of the IAG Group. This group is known as IAG key management personnel (KMP).

The non-executive directors are not part of 'management', however, the Company's non-executive directors are specifically required to be included as KMP in accordance with the Australian Accounting Standard *AASB 124 Related Party Disclosures*.

This report provides the disclosures which meet the remuneration reporting requirements of the Corporations Act 2001 and AASB 124. The term remuneration used in this report has the same meaning as compensation as prescribed in AASB 124.

NOMINATION, REMUNERATION & SUSTAINABILITY COMMITTEE

The role and responsibilities of the Nomination, Remuneration & Sustainability Committee (Committee or NRSC) are set out in the Committee's charter which is available at www.iag.com.au. The key responsibilities of the NRSC in relation to remuneration are to:

- provide assurance to the Board relating to the effectiveness, integrity and compliance of the Company's remuneration policies and practices; and
- ensure the overall remuneration policy and approach fits the strategic goals of IAG.

The Chief Executive Officer (CEO), Group Executive, Corporate Office and Head of Group Human Resources regularly attend Committee meetings and assist the Committee in its deliberations.

The Committee receives reports from various independent consultants concerning remuneration for executives and directors and related matters.

A. EXECUTIVES

I. Executive remuneration policy

IAG's approach to executive remuneration is to ensure that IAG can attract and retain the best people and reward performance aligned with returns delivered to shareholders. Building and retaining a high quality management team will enable IAG to achieve superior long term performance.

The principles that underpin IAG's approach to executive remuneration are that:

- the remuneration offering is sufficiently competitive to attract and retain a high calibre executive team;
- remuneration practices are consistent with IAG's values;
- remuneration practices are consistent with IAG's Risk Management Strategy;
- the mix of fixed and variable remuneration reflects the impact of each executive position on IAG's short term and long term results;
- reward outcomes are significantly differentiated based on performance;
- remuneration practices will help drive business objectives and motivate employees to perform at the highest level; and
- measures of performance are based on a balanced scorecard with a focus on the delivery of sustainable value to our shareholders.

IAG aims to set base pay around the median of the market. Total reward outcomes (which include short and long term incentives) may be at the 75th percentile or above depending on individual performance and IAG's results. For Australian based executives, market positioning is determined by reference to a number of comparator groups, including the largest 50 companies in the S&P/ASX 100 Index and financial services companies that are among the largest 50 companies in the S&P/ASX 100 Index. Relevant local market comparator groups are used for executives located overseas.

II. Significant changes related to executive remuneration

a. EXECUTIVE TEAM CHANGES

On 9 July 2008, IAG announced a change to the executive team effective from the end of August 2008. The changes were:

- NB Hawkins was appointed to the role of Chief Financial Officer;
- LC Murphy was appointed to the role of Group Executive, Corporate Office;
- IR Foy was appointed to the role of Chief Executive Officer, New Zealand;
- G Dransfield was appointed as acting Chief Executive Officer, Direct Insurance until the appointment process for this role was completed; and
- AM Coleman, J van der Schalk and G Venardos left the IAG Group on 29 August 2008 and CF McLoughlin left the IAG Group on 30 September 2008.

On 2 February 2009, A Cornish commenced his employment with the IAG Group taking up the role of Chief Executive Officer, Direct Insurance.

The remuneration details in section VI.a are only in respect of remuneration for services provided for the relevant period during the financial year.

b. EXECUTIVE SALARY FREEZE

Given the current economic uncertainty and IAG's continuing focus on managing costs, the executive team have unanimously agreed that they should not receive an increase to their fixed pay in 2009.

c. REMUNERATION STRUCTURE AND POLICY

i. Policies on short term and long term incentives

The following changes have been made to IAG's executive remuneration policy in relation to short term incentives (STI) and long term incentives (LTI):

- STI and LTI are now calculated as a percentage of fixed pay (base salary plus superannuation) rather than base salary; and
- a maximum cap is set for STI and LTI to limit the total additional remuneration other than fixed pay that can be earned by the executives. The table below shows the maximum cap which is set and communicated to the executives. The actual STI and LTI awarded to the executives for the current financial year outlined in section VII.b in this report.

ROLES	STI MAXIMUM (% FIXED PAY)	LTI MAXIMUM (% FIXED PAY)
Group CEO	150 %	-%*
Business CEO	120 %	125 %
Corporate office executive	120 %	125 %

* The IAG Board recognises that LTI forms a substantial component of the Group CEO's remuneration, however a maximum LTI value was not set for the year ended 30 June 2009. The face value of the LTI awarded to the Group CEO was 162% of fixed pay.

In addition, the IAG Board will seek shareholder approval for future grants of long term incentives in the form of Executive Performance Rights and deferred short term incentives in the form of Deferred Award Rights to the Managing Director and Chief Executive Officer.

ii. Changes to short term incentives performance measures

For the year ended 30 June 2009, return on risk based capital (RORBC) was a new performance measure used to link a portion of the executive STI to the IAG Group's financial performance. RORBC is an appropriate measure for a general insurance business to use to assess financial performance as it recognises relative portfolio risks and closely links portfolio performance to the IAG Group's outcomes.

For the future performance period ending 30 June 2010, RORBC will be one of the key metrics used to assess financial performance at both the IAG Group and individual Business Unit level for the purposes of assessing executive STI.

iii. Changes to long term incentives performance measures

The Executive Performance Rights (EPR) Plan has two performance hurdles – return on equity (ROE) and relative total shareholder return (TSR). There are changes to both ROE and TSR hurdles:

- ROE is measured relative to IAG's weighted average cost of capital. For rights granted in the year ended 30 June 2009, the ROE hurdle is cash ROE (previously normalised ROE) to align with the reporting of IAG's financial performance to the external market. Section IV.b.ii provides details of the performance hurdles before and after the changes.
- TSR is a measure of the relative return IAG delivers to our shareholders compared to other entities. For those rights allocated before 30 June 2009, TSR was measured against other companies in the S&P/ASX 100 Index. The IAG Board has approved a change to the peer group for allocations made after 1 July 2009 to the top 50 industrials within the S&P/ASX 100 Index. The adoption of this peer group creates a more comparable target for IAG and maintains a peer group of companies that compete for general investment funds.

iv. Impact of regulatory requirements

The NRSC has completed an initial review of the IAG Group's executive remuneration policies and practices against the draft Prudential Standard released by the Australian Prudential Regulation Authority (APRA) in May 2009. The NRSC's view is that the IAG Group's executive remuneration policy and practices are broadly aligned with the draft Prudential Standard. A further review will be completed once the Prudential Standard is finalised.

On 1 July 2009, the government released a policy statement concerning the taxation of employee share schemes. These changes appear to limit the effectiveness of salary or fee sacrifice share plans such as the Non-executive Directors' Share Plan. The IAG Board has decided to make no further offers under the Non-executive Directors' Share Plan and adopt a shareholding policy that requires non-executive directors to attain a shareholding with a value approximately equal to their IAG Board fee within a period of three years from the date of the director's appointment to the IAG Board. For current directors the three year period will commence from 17 August 2009, being the date the IAG Board adopted the policy.

Further regulatory changes may follow the Productivity Commission's Inquiry into the Regulation of Directors and Executive Remuneration in Australia. The NRSC will review the IAG Group's Remuneration Policy in light of any such changes.

III. Executive remuneration structure

POLICY	HOW DELIVERED	DETAILS
a. FIXED PAY		
Fixed pay is defined as base salary plus superannuation.	A proportion of fixed pay is paid as cash and a proportion is paid as superannuation.	Base salary includes all components that make up an executive's salary. Components include cash, salary sacrifice items such as superannuation, cars or parking and any related taxes.
Fixed pay is targeted at the median of the market. Unless there has been significant change in job responsibility, increases in fixed pay generally do not exceed external market movements.		
	Superannuation (employer contribution) is paid in accordance with legislative requirements.	Fixed pay is determined by a review of job size, internal relativities and market benchmarking. An independent consultant provides advice on job responsibility and market benchmarking. The comparator groups for market benchmarking are the largest 50 companies in the S&P/ASX 100 Index and the financial services companies that are among the largest 50 companies in the S&P/ASX 100 Index.
b. SHORT TERM INCENTIVES		
Short term incentives (STI) are used to motivate and reward performance typically over a one year period.	Annually, a proportion of STI is paid as cash and a proportion of STI is paid as Deferred Award Rights (DAR) which is referred to as 'Deferred STI' later in this report.	IAG uses a balanced scorecard for setting goals and measuring performance. This ensures that assessment of performance is viewed holistically and assists the development of an economically sustainable business that meets the performance expectations of IAG shareholders, stakeholders and the communities in which it conducts its business.
Payments are based on both IAG's performance and achievement of individual goals.	DAR are rights over issued shares held by a trustee.	At the commencement of each financial year, financial and non-financial goals are set for each executive. The goals set are stretch goals and are designed to encourage executives to strive for exceptional performance.
The STI payment recognises individual high performance.	If an executive remains employed by the IAG Group, the DAR will become exercisable in tranches as follows: <ul style="list-style-type: none">■ 50% (after Year 1);■ 30% (after Year 2); and■ 20% (after Year 3).	Financial performance determines 50% of the STI outcome, with the remainder dependent on the achievement of objectives relating to business strategy, customer, people and business process (including risk management). Financial performance includes the IAG Group financial target (RORBC) as well as specific business unit financial targets.
		At the end of the financial year the amount of any incentive payment is determined based on measured achievement against those goals and a review of the executive's overall performance by the CEO and NRSC. The Chairman reviews the performance of the CEO and makes a recommendation to the Board in relation to any incentive payment for the CEO. The Chairman and Board have an overriding discretion to determine STI payments and will only approve payments when the goals are achieved in the context of the IAG Group's strategy and risk appetite (e.g. risk appetite and risk management strategy) as approved by the Board.
		Section IV.a ('At risk' remuneration—short term) details the link between IAG's performance and STI outcomes for executives.

c. LONG TERM INCENTIVES	Under the EPR Plan, awards are made annually in the form of rights over issued shares held by a trustee that vest, subject to the performance conditions, as follows:	EPR grants are determined annually and based on an assessment of performance, leadership capability and strategic input.
EPR are awarded to drive performance over three to five years and to strengthen the alignment between the interests of executives and shareholders.	50% are subject to a relative TSR hurdle (entities in the S&P / ASX 100 index), measured on the 3rd, 4th and 5th anniversaries of the base date; and	Section IV.b ('At risk' remuneration–long term) details the link between return to shareholders and LTI reward for executives.
	50% are subject to an ROE hurdle, measured after three financial years.	
	Awards that do not vest, lapse.	

d. MINIMUM SHAREHOLDING REQUIREMENT	In accordance with this policy, the Group CEO is required to accumulate and maintain a minimum holding of IAG shares equivalent in value to two years of base salary by May 2012. Other executives are required to accumulate and maintain a minimum holding of IAG shares equivalent to one year of base salary by the later of September 2010 or 4 years from appointment as a member of the executive team.
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IV. Relationship between executive reward and IAG's performance

A significant component of executive remuneration is 'at risk' which ensures a direct link between IAG's performance and reward for executives. For further details of the percentage of 'at risk' remuneration, refer to section VII.

a. 'AT RISK' REMUNERATION–SHORT TERM

The payment of STI is directly linked to IAG's performance over the previous year based on a balanced scorecard of measures.

The methods of assessment have been selected as they can be objectively measured and verified. The IAG Group financial target for the financial year ended 30 June 2009 is the return on risk based capital (RORBC). Financial targets are also set for each business unit, which are approved by the Group CEO. In the year ended 30 June 2009, the financial targets have been focused on profitability. The following table details the weighting of different performance measures (financial and balanced scorecard) on the total STI for the Group CEO and executives.

ROLE	FINANCIAL MEASURES		BALANCED SCORECARD MEASURES
	Group financial targets	Country or business financial targets	
CEO	50 %	- %	50 %
Business CEO	10 %	40 %	50 %
Corporate Office executives	50 %	- %	50 %

Actual short term incentive payments made to executives for the year ended 30 June 2009 reflect the degree of achievement against the applicable financial measures and the degree of achievement against each individual executive's balanced scorecard measures.

For the performance period for the year ending 30 June 2010, RORBC will be the primary measure used to assess financial performance at both the IAG Group and individual business unit/country level.

b. 'AT RISK' REMUNERATION–LONG TERM

The use of share based remuneration creates a direct link between return to shareholders and executive reward. To strengthen alignment between the interests of executives and those of shareholders, a significant portion of executive remuneration is delivered in the form of rights over IAG shares. Note 29 of the financial statements sets out further details of the DAR Plan, EPR Plan and PAR Plan.

i. Deferred Award Rights Plan

DAR are rights over issued shares held by a trustee. The rights are granted at no cost to the executives and may be exercised for a nominal price at a future date determined by the IAG Board. The rights vest after a period (currently the maximum is three years) as determined by the IAG Board subject to the executives continuing in relevant employment for the full period. When executives cease employment in special circumstances, such as redundancy, rights vest on cessation of employment. DAR are generally used as a way of providing deferred short term incentive.

ii. Executive Performance Rights Plan

The EPR Plan is IAG's executive long term incentive plan.

EPR are rights over issued shares held by a trustee. The rights are granted at no cost to executives and will be exercised at no cost if the performance hurdles related to IAG's TSR and ROE are met. For series 1, normalised ROE is measured relative to IAG's weighted average of cost of capital (WACC) and from series 2 onwards, cash ROE is measured relative to IAG's WACC.

Details of the terms of allocations made to executives under the EPR Plan are in the table below.

PLAN	EPR PLAN 2007/2008 - SERIES 1		EPR PLAN 2008/2009 - SERIES 2	
	TSR	Normalised ROE	TSR	Cash ROE
Grant date	29/10/2007	29/10/2007	18/09/2008	18/09/2008
	29/11/2007	29/11/2007	27/02/2009	27/02/2009
	13/03/2008	13/03/2008		
Base date	30 September 2007	n/a	30 September 2008	n/a
Performance period definition	3-5 years from grant date	1 July 2007-30 June 2010	3-5 years from grant date	1 July 2008-30 June 2011
IAG share price at base date (\$)	5.31	N/A	4.10	N/A
Performance hurdle test schedule	3rd, 4th and 5th anniversary of the base date	One test following Board approval of financial results for period ending 30 June 2010	3rd, 4th and 5th anniversary of the base date	One test following Board approval of financial results for period ending 30 June 2011
First test day	30/09/2010	30/06/2010	30/09/2011	30/06/2011
Last test day	30/09/2012	30/06/2010	30/09/2013	30/06/2011
Performance hurdle achievement	n/a	n/a	n/a	n/a
Last exercise date (Continuing employees only)	29/10/2017 29/11/2017 13/03/2018	29/10/2017 29/11/2017 13/03/2018	18/09/2018 27/02/2019	18/09/2018 27/02/2019

The table below details common conditions applicable to all the EPR Plans on issue as disclosed in the table above.

	TSR PERFORMANCE HURDLE (50% OF TOTAL ALLOCATION)	ROE PERFORMANCE HURDLE (50% OF TOTAL ALLOCATION)
Performance condition	IAG TSR compared to a peer group of companies. The peer group comprises the entities in the S&P/ASX 100 Index with such inclusions and exclusions as the Board may determine.	ROE relative to IAG's WACC. ROE is measured for each six month period during the performance period and compared to WACC for that period. The average of these six half yearly measurements over the three financial years indicates whether any EPR vest in accordance with the vesting schedule below.
Vesting schedule - before 1 July 2008	<50th percentile - 0% vesting = 50th percentile - 50% vesting >=75th percentile - 100% vesting The percentage of EPR which vest and become exercisable increases proportionately where IAG's performance ranks between the 50th and 75th percentile.	NORMALISED ROE VESTING SCALE PERFORMANCE >1.6 x WACC 100% vesting =1.5 x WACC 80% vesting =1.4 x WACC 50% vesting =1.3 x WACC 20% vesting <1.3 x WACC 0% vesting
Vesting schedule - from 1 July 2008	<50th percentile - 0% vesting = 50th percentile - 50% vesting >=75th percentile - 100% vesting The percentage of EPR which vest and become exercisable increases proportionately where IAG's performance ranks between the 50th and 75th percentile.	CASH ROE PERFORMANCE VESTING SCALE >1.8 x WACC 100% vesting =1.7 x WACC 80% vesting =1.6 x WACC 50% vesting =1.5 x WACC 20% vesting <1.5 x WACC 0% vesting

PERFORMANCE HURDLE TESTING

The total allocation is separated into two equal portions. Each portion has a different performance hurdle.

Total shareholder return performance hurdle (50% of total allocation)

The performance hurdle is tested on the 3rd, 4th and 5th anniversary of the base date. On each test day, the TSR performance hurdle is measured from the base date to the test date, which means that any period of poor TSR performance following the base date is always included in the TSR measurement. The TSR portion of the allocation vests on a test day if IAG's TSR is at or above the 50th percentile of the peer group of entities (S&P/ASX 100 Index) with vesting increasing on subsequent test days only if the TSR ranking has improved. This approach to performance hurdle testing ensures that executives strive to deliver TSR performance over the full five year period.

Return on equity performance hurdle (50% of total allocation)

The ROE hurdle is measured relative to IAG's WACC. There is only one test date for the ROE portion of the EPR. ROE is measured for each six month period and compared to WACC for that period. The average of the six half yearly measurements over the three financial years indicates whether any EPR vest and are exercisable for shares. For series 1 ROE portion of EPR to become exercisable, IAG's normalised ROE must reach at least 1.3 times WACC. For series 2 ROE portion of EPR to become exercisable IAG's cash ROE must reach at least 1.5 times WACC.

VESTING OF EXECUTIVE PERFORMANCE RIGHTS—CHANGE OF CONTROL

Under the EPR Plan the Board has discretion to determine if and when EPR vest in a change of control situation. In exercising this discretion the Board would consider issues such as the objectives of the EPR Plan and the circumstances surrounding the proposed change of control.

iii. Performance Award Rights Plan

No allocations have been made under the PAR Plan since 2007 and no further allocations are planned.

PAR are rights over issued shares held by a trustee. The rights are granted at no cost to executives and may be exercised for a nominal price if a performance hurdle related to IAG's TSR is met.

Details of the terms of allocations made to executives under the PAR Plan, including those allocations that at the date of this report are partially exercisable or not exercisable, are summarised below.

PLAN	PAR PLAN 2002/2003 - SERIES 1	PAR PLAN 2003/2004 - SERIES 2	PAR PLAN 2004/2005 - SERIES 3	PAR PLAN 2005/2006 - SERIES 4	PAR PLAN 2006/2007 - SERIES 5
Grant date	24/12/2002	22/09/2003 10/12/2003 26/03/2004	17/09/2004 30/11/2004	19/09/2005 30/11/2005 22/03/2006	19/12/2006 13/03/2007
Performance period definition ^(a)	3-5 years from grant date	3-5 years from base date ^(b)	3-5 years from base date ^(b)	3-5 years from base date	3-5 years from base date
IAG share price at base date (\$)	2.92	3.90	5.08	5.87	5.29
Performance hurdle test schedule	Quarterly - Last trading day of each calendar quarter in performance period	Quarterly - Last trading day of each calendar quarter in performance period	Quarterly - Last trading day of each calendar quarter in performance period	Quarterly - Last trading day of each calendar quarter in performance period	Quarterly - Last trading day of each calendar quarter in performance period
First test day	30/12/2005	29/09/2006	28/09/2007	30/09/2008	30/09/2009
Last test day	28/09/2007	30/06/2008	30/06/2009	30/06/2010	30/09/2011
Performance hurdle achievement	Partially achieved, 56% of PAR are exercisable and remaining 44% lapsed	Not achieved, 100% of PAR lapsed on 25 August 2008	Not achieved, 100% of PAR will lapse on 23 August 2009	Partially achieved, 54% of PAR are exercisable	n/a
Last exercise date (Continuing employees only)	24/12/2012	n/a	n/a	19/09/2015 30/11/2015 22/03/2016	19/12/2016 13/03/2017

(a) The performance period will be shortened if the employee ceases employment with the IAG Group due to redundancy or in other special circumstances.

(b) The base date is the second trading day after the date on which IAG's financial results for the twelve month period ending on the 30 June that immediately precedes the grant date are announced to the Australian Securities Exchange (ASX).

The table below details common conditions applicable to all the PAR Plans on issue as disclosed above.

TSR performance condition	IAG TSR compared to a peer group of companies. The peer group comprises the companies in the S&P/ASX 100 Index with such inclusions and exclusions as the Board may determine.
Vesting schedule	<50th percentile - 0% vesting =50% percentile - 50% vesting >=75th percentile - 100% vesting The percentage of PAR which vest and become exercisable increases proportionately where IAG's performance ranks between the 50th and 75th percentile

PERFORMANCE HURDLE TESTING

The performance hurdle is tested quarterly during the period that is between 3 and 5 years from the base date. On each test day, the TSR performance hurdle is measured from the base date to the test date, which means that any period of poor TSR performance following the base date is always included in the TSR measurement. PAR vest on a test day if IAG's TSR is at or above the 50th percentile of the peer group of companies with vesting increasing on subsequent test days only if the TSR ranking has improved. This approach to performance hurdle testing ensures that executives strive to deliver TSR performance over the full five year period.

VESTING OF PERFORMANCE AWARD RIGHTS—CHANGE OF CONTROL

Under the PAR Plan the Board has discretion to determine if and when PAR vest in a change of control situation. In exercising this discretion the Board would consider issues such as the objectives of the PAR Plan and the circumstances surrounding the proposed change of control.

RESTRICTIONS ON DEALING IN IAG SECURITIES

In addition to legal requirements that prevent any person from dealing in IAG securities when in possession of undisclosed price sensitive information, the Board has implemented a policy that prohibits directors, executives and other designated senior managers from:

- dealing in IAG securities when in possession of price sensitive information;
- short term or speculative trading in IAG securities;
- transactions that limit economic risk associated with unvested entitlements to IAG securities (including EPR, PAR and DAR); and
- any trading in IAG securities without prior approval of the NRSC.

c. IAG PERFORMANCE

i. Return to IAG shareholders

The following table outlines the returns IAG delivered to its shareholders for the last five financial years in relation to the closing share price, dividend paid and earnings per share.

	YEAR ENDED 30 June 2005	YEAR ENDED 30 June 2006	YEAR ENDED 30 June 2007	YEAR ENDED 30 June 2008	YEAR ENDED 30 June 2009
Closing share price (\$)	6.01	5.35	5.70	3.47	3.51
Dividends paid (cents)	26.50	42.00	29.50	22.50	10.00
Earnings per share (cents) (a)	49.31	47.66	32.79	(14.11)	9.32

V. Service agreements

All service agreements for executives are unlimited in term but may be terminated by written notice from either party or by IAG making a payment in lieu of notice. The service agreements outline the components of remuneration paid to executives and require the remuneration of executives to be reviewed annually. The service agreements do not require IAG to increase base salary, pay a short term incentive or offer a long term incentive in any given year. N Utley's service agreement, which was in force prior to the acquisition of the Equity Insurance Group, provides for an annual base salary adjustment based on the movement in the Retail Prices Index in the United Kingdom.

NAME	NOTICE PERIOD FROM THE COMPANY	NOTICE PERIOD FROM THE EMPLOYEE	TERMINATION PROVISIONS	ADDITIONAL PAYMENT IF IAG INVOKES A RESTRAINT CLAUSE
MJ Wilkins	12 months	6 months	12 months fixed pay, plus payment for annual leave, long service leave and short term incentive that would have accrued for 12 months had termination not occurred	6 months fixed pay
JP Breheny	12 months	3 months	12 months base salary	-
A Cornish	12 months	3 months	12 months fixed pay	-
IR Foy	12 months	3 months	12 months fixed pay	-
NB Hawkins	12 months	3 months	12 months base salary	-
JS Johnson	12 months	3 months	12 months base salary	-
LC Murphy	12 months	3 months	12 months base salary	-
N Utley	12 months	12 months	12 months base salary, plus payment for the value of benefits (excluding short term incentive) that would have accrued for 12 months had termination not occurred.	-
DG West	12 months	3 months	12 months base salary	-

Executives are employed by Insurance Australia Group Services Pty Limited, except for:

- IR Foy who is employed by IAG New Zealand Limited; and
- N Utley who is employed by Equity Insurance Management Limited.

a. RETRENCHMENT

In the event of retrenchment, the executives listed above (except for IR Foy and N Utley) are entitled to the greater of:

- the written notice or payment in lieu of notice as provided in their service agreement; or
- the retrenchment benefits due under the relevant company retrenchment policy.

For IR Foy and N Utley, the retrenchment payment is in accordance with the termination provisions specified in the table above.

b. COMPANY RETRENCHMENT POLICY

On retrenchment, employees with less than 25 years service will receive:

- at least eight weeks notice or payment in lieu of notice (calculated on the employee's base salary); and
- three weeks base salary for each year of continuous service to a maximum of 75 weeks base salary.

The minimum benefit that can be received is 11 weeks base salary and the maximum benefit that can be received is 83 weeks base salary.

On retrenchment, employees with 25 or more years of service or who are over 45 years of age will receive:

- at least twelve weeks notice or payment in lieu of notice (calculated on the employee's base salary); and
- three weeks base salary for each year of continuous service to a maximum of 75 weeks base salary.

The minimum benefit that can be received is 15 weeks base salary and the maximum benefit that can be received is 87 weeks base salary.

c. TERMINATION OF EMPLOYMENT WITHOUT NOTICE AND WITHOUT PAYMENT IN LIEU OF NOTICE

The employment of the executives may be terminated without notice or payment in lieu of notice in some circumstances. Generally, this could occur where the executive:

- is charged with a criminal offence that is capable of bringing the organisation into disrepute;
- is declared bankrupt;
- breaches a provision of their employment agreement;
- is guilty of serious and wilful misconduct; or
- unreasonably fails to comply with any material and lawful direction given by the Company.

d. TERMINATION OF EMPLOYMENT WITH NOTICE OR PAYMENT IN LIEU OF NOTICE

The employment of the executives may be terminated at any time by the Company with notice or payment in lieu of notice. The amount of notice the Company must provide or the payment in lieu of notice is specified above.

VI. Remuneration details

a. REMUNERATION OF EXECUTIVES FOR THE IAG GROUP

The table below provides remuneration details of the executives (including those executives who left the executive team during the current year) for the IAG Group.

The following executives joined the executive team during the current year ended 30 June 2009:

- A Cornish (commenced 2 February 2009); and
- IR Foy (commenced 5 August 2008).

The following executives joined the executive team during the prior year ended 30 June 2008 (the prior year remuneration is not an annualised amount and as such is not comparable to the current year remuneration):

- MJ Wilkins (commenced 26 November 2007);
- LC Murphy (commenced 3 December 2007); and
- DG West (commenced 29 January 2008).

For an executive who was newly appointed to the executive team during any financial year, the remuneration information provided in the table below relates to the period from the date of their appointment as KMP to 30 June.

Table note	SHORT TERM EMPLOYMENT BENEFITS			POST EMPLOYMENT BENEFITS			OTHER LONG TERM EMPLOYMENT BENEFITS	TERM-INATION BENEFITS	SUB TOTAL (EXCLUDES SHARE BASED PAYMENT)	SHARE BASED PAYMENT (SUBJECT TO CONTINUING EMPLOYMENT AND/OR PERFORMANCE HURDLES)			TOTAL				
	(1)	(2)	(3)	(4)		(5)				(6)	(7)(8)						
	Base salary \$000	Short term incentives \$000	Other \$000	Super-annuation \$000	Retirement benefits \$000	Long service leave accruals \$000				Value of deferred short term incentives \$000	Value of rights/shares granted \$000						
Executives (including executive director)																	
MJ Wilkins, Managing Director and Chief Executive Officer, KMP since 26 November 2007 ^(a)																	
2009	1,842	1,110	-	65	-	15	-	-	3,032	82	744	3,858					
2008	857	395	-	78	-	4	-	-	1,334	-	133	1,467					
JP Breheny, Chief Executive Officer, Asia																	
2009	746	413	-	94	-	12	-	-	1,265	145	500	1,910					
2008	736	226	-	89	-	6	-	-	1,057	115	261	1,433					
A Cornish, Chief Executive Officer, Direct Insurance, KMP since 2 February 2009 ^(a)																	
2009	378	200	343	10	-	1	-	-	932	27	71	1,030					
IR Foy, Chief Executive Officer, New Zealand, KMP since 5 August 2008 ^(a)																	
2009	396	134	-	73	-	-	-	-	603	46	178	827					
NB Hawkins, Chief Financial Officer																	
2009	771	374	10	66	-	31	-	-	1,252	127	467	1,846					
2008	648	137	57	89	-	10	-	-	941	115	303	1,359					
JS Johnson, Chief Executive Officer - eVentures																	
2009	786	413	-	47	-	27	-	-	1,273	162	445	1,880					
2008	726	280	-	50	-	13	-	-	1,069	138	232	1,439					
LC Murphy, Group Executive, Corporate Office, KMP since 3 December 2007 ^(a)																	
2009	634	327	-	50	-	6	-	-	1,017	43	212	1,272					
2008	270	145	-	35	-	1	-	-	451	-	18	469					
N Utley, Managing Director, UK																	
2009	994	562	-	140	-	-	-	-	1,696	190	541	2,427					
2008	978	590	-	127	-	-	-	-	1,695	90	202	1,987					
DG West, Chief Executive Officer, CGU, KMP since 29 January 2008 ^(a)																	
2009	881	463	-	50	-	7	-	-	1,401	39	296	1,736					
2008	358	229	-	43	-	2	-	-	632	-	20	652					

	SHORT TERM EMPLOYMENT BENEFITS			POST EMPLOYMENT BENEFITS			OTHER LONG TERM EMPLOYMENT BENEFITS	TERM-INATION BENEFITS	SUB TOTAL (EXCLUDES SHARE BASED PAYMENT)	SHARE BASED PAYMENT (SUBJECT TO CONTINUING EMPLOYMENT AND/OR PERFORMANCE HURDLES)	TOTAL
Table note	(1)	(2)	(3)	(4)		(5)			(6)	(7)(8)	
	Base salary \$000	Short term incentives \$000	Other \$000	Super-annuation \$000	Retirement benefits \$000	Long service leave accruals \$000			Value of deferred short term incentives \$000	Value of rights/shares granted \$000	
Executives who ceased as key management personnel ^{(b)(c)}											
G Dransfield, former Acting Chief Executive Officer, Direct Insurance, KMP only for the period from 9 July 2008 to 2 February 2009											
2009	314	200	-	29	-	11	-	554	-	-	554
AM Coleman, former Chief Risk Officer and Group Actuary, KMP until 29 August 2008											
2009	124	100	-	14	-	19	887	1,144	134	334	1,612
2008	713	538	-	93	-	17	-	1,361	134	395	1,890
CF McLoughlin, former Group Executive, Strategy, People & Reputation, KMP until 30 September 2008											
2009	161	337	-	21	-	(15)	815	1,319	100	293	1,712
2008	699	421	-	50	-	8	-	1,178	100	233	1,511
J van der Schalk, former Chief Executive Officer, Asset Management and Reinsurance, KMP until 29 August 2008											
2009	63	69	-	13	-	20	820	985	69	278	1,332
2008	634	360	-	50	-	10	-	1,054	69	267	1,390
G Venardos, former Group Chief Financial Officer, KMP until 29 August 2008											
2009	96	111	-	16	-	14	979	1,216	149	383	1,748
2008	826	594	-	100	-	27	-	1,547	149	464	2,160
MJ Hawker, former Chief Executive Office and Managing Director, KMP until 26 May 2008											
2008	1,561	1,565	-	45	-	(77)	1,939	5,033	174	(1,446)	3,761
DA Issa, former Chief Executive Officer, Direct Insurance, KMP until 4 July 2008											
2008	858	784	-	50	-	45	1,075	2,812	142	405	3,359
SJ Mostyn, former Group Executive, Culture & Reputation, KMP until 15 October 2007											
2008	155	112	-	21	-	2	-	290	32	87	409
MJ Pirone, former Chief Executive Officer, CGU, KMP until 29 January 2008											
2008	806	580	-	50	-	29	725	2,190	119	408	2,717

Footnote to the remuneration of executives

- (a) For an executive who was newly appointed to the executive team during a financial year, the remuneration information provided in the table above relates to the period from the date of their appointment as KMP to 30 June. The balances are calculated based on the proportion of the year that they were KMP.
- (b) As part of the IAG restructure announced on 9 July 2008, NB Hawkins and LC Murphy were appointed to the positions of Chief Financial Officer and Group Executive, Corporate Office, respectively, whilst AM Coleman, CF McLoughlin, J van der Schalk and G Venardos ceased to be KMP. The remuneration details in the table above for the executives, who ceased as KMP during a financial year, relate only to the period that they were KMP.
- (c) G Dransfield was appointed as acting Chief Executive Officer, Direct Insurance for the period from July 2008 to 2 February 2009 pending the appointment of A Cornish to the role of Chief Executive Officer, Direct Insurance commencing on 2 February 2009. Given the short period of time when Mr Dransfield acted as a KMP, only his remuneration for the period between July 2008 to 2 February 2009 is disclosed. All the other detailed information that is provided for other longer serving KMP such as grants of DAR and EPR in section VII.c are not included. Mr Dransfield was granted 27,700 DAR and 46,500 EPR on 18 September 2008. He still holds these DAR and EPR.

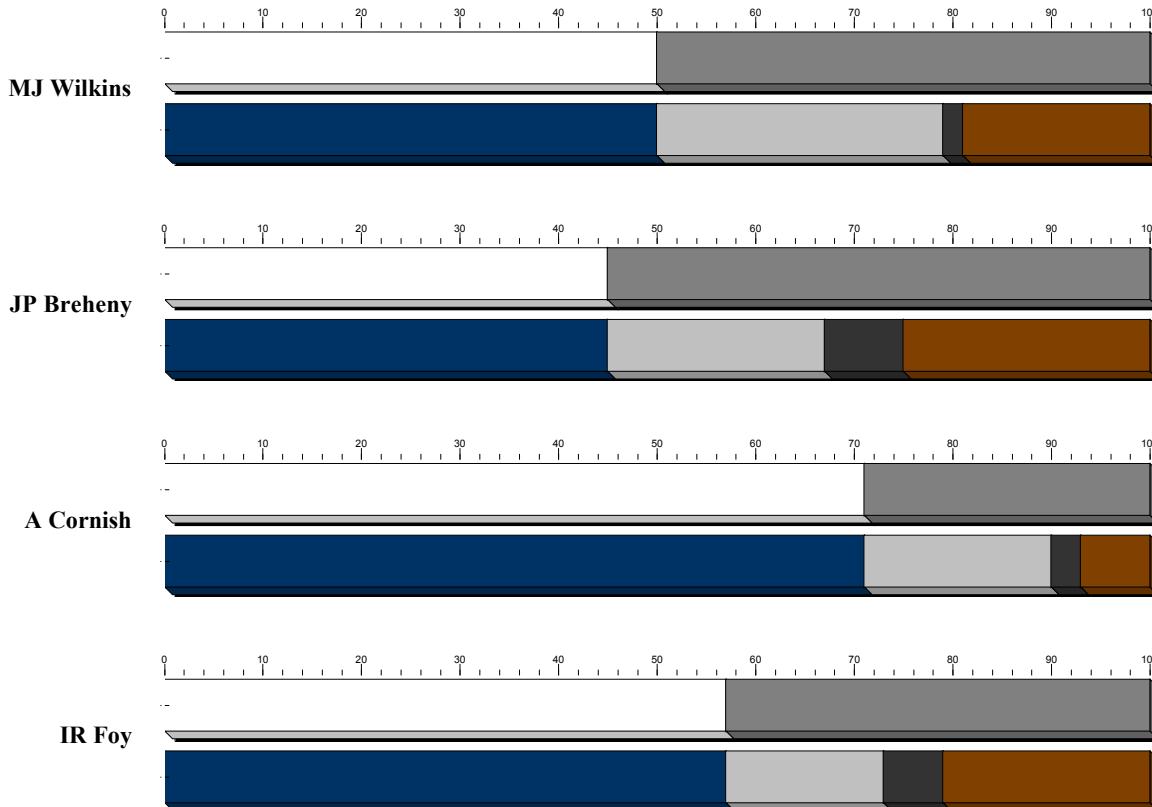
b. TABLE NOTES

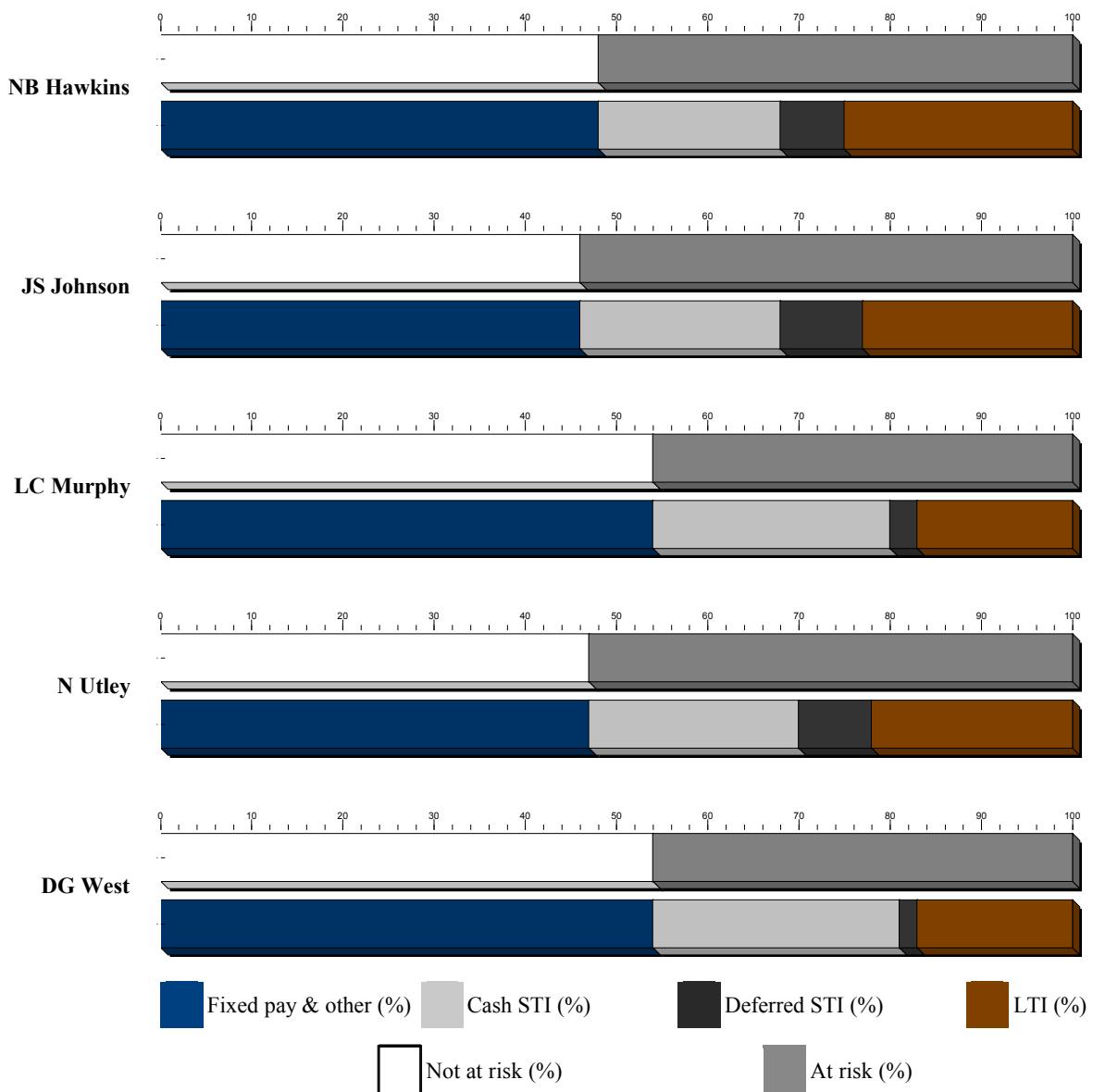
- (1) Base salary includes amounts paid in cash and salary sacrifice items such as superannuation, cars, parking and annual leave accruals, as determined in accordance with AASB 119 *Employee Benefits*.
- (2) Short term incentives represents the amount to be settled in cash in relation to the current performance period.
- (3) A Cornish received a payment on commencement to recognise remuneration that Mr Cornish forfeited to accept the role with IAG. NB Hawkins received an accommodation allowance in New Zealand.
- (4) Superannuation represents the employer's contributions. Refer note 30 for details of how the plans operate.
- (5) Long service leave accruals as determined in accordance with AASB 119 *Employee Benefits*.
- (6) The deferred 2008 STI is granted as DAR and an allocated portion of unvested DAR is included in the total remuneration disclosure above. DAR are valued using a Black Scholes valuation model. The deferred 2009 STI will be granted in the next financial year and therefore, no value was included in the table above.
- (7) An allocated portion of unvested EPR, DAR and PAR (an allocation from the prior year's grants) is included in the total remuneration disclosure above. The year ended 30 June 2008 value included shares issued under a once off share allocation.
To determine the EPR and PAR values the Monte-Carlo simulation methodology model has been applied. The valuation takes into account the exercise price of the EPR and PAR, life of the EPR and PAR, current price of IAG shares, expected volatility of the IAG share price, expected dividends, risk free interest rate, the performance of the shares in the peer group of companies, early exercise and non transferability, and turnover which is assumed to be zero for an individual's remuneration calculation. DAR are valued using a Black Scholes valuation model.
- (8) The year ended 30 June 2008 included a reversal adjustment on lapsed rights which was recognised as share based remuneration for services provided since date of grant in prior periods. These rights lapsed on MJ Hawker's ceasing employment with the IAG Group.

VII. At risk remuneration

Total remuneration for executives is comprised of 'at risk' and 'not at risk' remuneration. Fixed pay is 'not at risk', while short term incentives and share based remuneration provided through the DAR, EPR and PAR Plans is 'at risk'.

a. DETAILS OF TOTAL REMUNERATION THAT IS 'AT RISK'





b. SHORT TERM INCENTIVES

Executives may be paid an STI based on IAG's performance and their own performance. The amount of STI paid to an executive is recommended by the CEO and approved by the NRSC. The amount of STI paid to the CEO is recommended by the NRSC and approved by the Board. Details of the STI for the year ended 30 June 2009 for each executive is set out in the table below.

	MAXIMUM STI OPPORTUNITY (% of fixed pay)	ACTUAL STI OUTCOME (a) (% of fixed pay)	CASH PORTION OF STI OUTCOME (% of fixed pay)	DEFERRED PORTION OF STI OUTCOME (% of fixed pay)
MJ Wilkins	150 %	90 %	60 %	30 %
JP Breheny	120 %	75 %	50 %	25 %
A Cornish	120 %	84 %	56 %	28 %
IR Foy ^(b)	120 %	42 %	28 %	14 %
NB Hawkins	120 %	66 %	44 %	22 %
JS Johnson	120 %	75 %	50 %	25 %
LC Murphy	120 %	70 %	47 %	23 %
N Utley	120 %	75 %	50 %	25 %
DG West	120 %	75 %	50 %	25 %

(a) For the financial year ended 30 June 2009 performance period, two thirds of the actual STI outcome for each executive will be paid in cash on 3 September 2009. One third of the STI is deferred and will be paid in the form of DAR.

(b) For the financial year ended 30 June 2009 performance period, IR Foy's actual STI outcome has been prorated to reflect his period of services in the capacity as KMP commencing 5 August 2008. The percentage shown is a percentage of fixed pay for his period of service.

The actual STI outcome detailed in the above table reflects the maximum amount of STI payable to each executive for the performance period for the year ended 30 June 2009. The minimum amount of STI payable (if the deferred portion is forfeited) is the cash portion of the STI shown in the above table. The maximum deferred value of the STI is the deferred portion shown in the same table, and the minimum deferred value of the STI (if the DAR are forfeited) is zero.

c. SHARE BASED REMUNERATION

During the year ended 30 June 2009, the following rights vested and became exercisable:

- on 1 July 2008, 50% of DAR granted from the DAR Plan 2007/2008-series 2 vested and became exercisable;
- on 31 December 2008, the performance hurdle for the PAR Plan 2005/2006-series 4 was partially achieved (IAG's TSR ranked at 52nd percentile against other companies in the S&P/ASX100) and 54% of the PAR granted vested and became exercisable.

During the year ended 30 June 2009, the PAR Plan 2003/2004-series 2 reached the last performance hurdle test. The performance hurdle was not achieved during the performance period and as a result 100% of the rights issued under the PAR Plan series 2 lapsed on 25 August 2008.

On 30 June 2009, the last performance hurdle test was completed for the PAR Plan 2004/2005 series 3. The performance hurdle was not achieved throughout the performance period and as a result 100% of the rights issued under the PAR Plan series 3 will lapse on 23 August 2009.

Apart from the above rights which vested and became exercisable or lapsed, there is no other EPR, DAR or PAR that vested or lapsed during the year.

It is not practical to provide an estimate of the maximum possible total value of share based remuneration that may vest in future years for any EPR, DAR or PAR issued up to 30 June 2009 because the value is directly linked to:

- the future IAG share price at the time of vesting;
- the continuing employment of executives with the IAG Group; and
- with respect to EPR and PAR, the future TSR performance of IAG and companies in the S&P/ASX 100 Index, and with respect to EPR the future ROE performance of IAG.

The minimum possible total value of share based remuneration is zero.

VIII. Share based remuneration - DAR, EPR and PAR

a. DEFERRED AWARD RIGHTS

i. Details of Deferred Award Rights granted

The IAG Group has issued DAR to the executives during the financial year for nil consideration. Each executive who participates in the DAR Plan becomes eligible to receive one ordinary IAG share per DAR, by paying the exercise price of \$1 per tranche of DAR exercised, subject to continuing employment with the IAG Group for a period as determined by the Board.

	GRANT DATE	DATE FIRST EXERCISABLE	LAST EXPIRY DATE	VALUE PER DAR AT GRANT DATE	DAR GRANTED DURING THE YEAR
				\$	Number
2009					
MJ Wilkins	18/09/2008	01/07/2009	18/09/2018	3.67	57,000
JP Breheny	18/09/2008	01/07/2009	18/09/2018	3.67	40,100
A Cornish	27/02/2009	02/02/2010	27/02/2019	3.26	48,908
IR Foy	18/09/2008	01/07/2009	18/09/2018	3.67	18,200
NB Hawkins	18/09/2008	01/07/2009	18/09/2018	3.67	27,300
JS Johnson	18/09/2008	01/07/2009	18/09/2018	3.67	40,400
LC Murphy	18/09/2008	01/07/2009	18/09/2018	3.67	29,800
N Utley	18/09/2008	01/07/2009	18/09/2018	3.67	85,000
DG West	18/09/2008	01/07/2009	18/09/2018	3.67	27,300
EXECUTIVES WHO CEASED AS KEY MANAGEMENT PERSONNEL					
AM Coleman					-
CF McLoughlin					-
J van der Schalk					-
G Venardos					-
					374,008

ii. Details of Deferred Award Rights vested and exercised

	DAR VESTED Number	DAR EXERCISED Number
2009		
MJ Wilkins	-	-
JP Breheny	23,950	23,950
A Cornish	-	-
IR Foy	6,850	6,850
NB Hawkins	23,950	23,950
JS Johnson	28,550	28,550
LC Murphy	-	-
N Utley	18,750	18,750
DG West	-	-
EXECUTIVES WHO CEASED AS KEY MANAGEMENT PERSONNEL		
AM Coleman	90,950	27,850
CF McLoughlin	73,375	20,750
J van der Schalk	63,850	-
G Venardos	104,275	30,950

\$1 per tranche of DAR is payable on exercise. Nil remains unpaid per issued share acquired. For each DAR exercised, one ordinary IAG share was issued.

b. EXECUTIVE PERFORMANCE RIGHTS

i. Details of Executive Performance Rights granted

The IAG Group issued EPR to the executives during the financial year for nil consideration. Each executive who participates in the EPR Plan becomes eligible to receive an ordinary share per EPR at no exercise price, subject to specific performance hurdles being met. Refer to section IV.b for details of the performance hurdles.

EPR allocations are divided equally into two allocations, the TSR and ROE allocation. Each allocation has two vesting conditions with the first vesting condition being continued employment with the IAG Group. Under the TSR allocation, the second vesting condition is a market related performance hurdle based on a comparison of IAG's TSR with the TSR of a peer group of entities in the S&P/ASX 100 Index. Under the EPR Plan 2008/2009-series 2 ROE allocation, the second vesting condition is based on IAG's cash ROE relative to IAG's WACC.

ii. Executive Performance Rights subject to total shareholder return performance hurdle

	GRANT DATE	DATE FIRST EXERCISABLE	LAST EXPIRY DATE	VALUE PER EPR AT GRANT DATE	EPR GRANTED DURING THE YEAR
				\$	Number
2009					
MJ Wilkins	18/09/2008	30/09/2011	18/09/2018	2.53	375,000
JP Breheny	18/09/2008	30/09/2011	18/09/2018	2.53	148,750
A Cornish	27/02/2009	30/09/2011	27/02/2019	2.57	125,000
IR Foy	18/09/2008	30/09/2011	18/09/2018	2.53	100,500
NB Hawkins	18/09/2008	30/09/2011	18/09/2018	2.53	153,250
JS Johnson	18/09/2008	30/09/2011	18/09/2018	2.53	148,750
LC Murphy	18/09/2008	30/09/2011	18/09/2018	2.53	126,250
N Utley	18/09/2008	30/09/2011	18/09/2018	2.53	209,250
DG West	18/09/2008	30/09/2011	18/09/2018	2.53	166,750
EXECUTIVES WHO CEASED AS KEY MANAGEMENT PERSONNEL					
AM Coleman					-
CF McLoughlin					-
J van der Schalk					-
G Venardos					-
					1,553,500

iii. Executive Performance Rights subject to the return of equity performance hurdle

	GRANT DATE	DATE FIRST EXERCISABLE	LAST EXPIRY DATE	VALUE PER EPR AT GRANT DATE	EPR GRANTED DURING THE YEAR
				\$	Number
2009					
MJ Wilkins	18/09/2008	30/09/2011	18/09/2018	3.41	375,000
JP Breheny	18/09/2008	30/09/2011	18/09/2018	3.41	148,750
A Cornish	27/02/2009	30/09/2011	27/02/2019	3.15	125,000
IR Foy	18/09/2008	30/09/2011	18/09/2018	3.41	100,500
NB Hawkins	18/09/2008	30/09/2011	18/09/2018	3.41	153,250
JS Johnson	18/09/2008	30/09/2011	18/09/2018	3.41	148,750
LC Murphy	18/09/2008	30/09/2011	18/09/2018	3.41	126,250
N Utley	18/09/2008	30/09/2011	18/09/2018	3.41	209,250
DG West	18/09/2008	30/09/2011	18/09/2018	3.41	166,750
EXECUTIVES WHO CEASED AS KEY MANAGEMENT PERSONNEL					
AM Coleman					-
CF McLoughlin					-
J van der Schalk					-
G Venardos					-
					1,553,500

iv. Details of Executive Performance Rights vested and exercised

There were no EPR vested and exercised during the financial year.

c. PERFORMANCE AWARD RIGHTS

i. Details of Performance Award Rights granted

No allocations have been made under the PAR Plan since 2007 and no further allocations are planned.

ii. Details of Performance Award Rights vested and exercised

	PAR VESTED Number	PAR EXERCISED Number
2009		
MJ Wilkins	-	-
JP Breheny	54,000	54,000
A Cornish	-	-
IR Foy	11,070	11,070
NB Hawkins	24,570	24,570
JS Johnson	12,150	12,150
LC Murphy	-	-
N Utley	-	-
DG West	-	-
EXECUTIVES WHO CEASED AS KEY MANAGEMENT PERSONNEL		
AM Coleman	48,600	-
CF McLoughlin	43,200	-
J van der Schalk	16,740	-
G Venardos	54,000	-

\$1 per tranche of PAR is payable to exercise. Nil remains unpaid per issued share acquired. For each PAR exercised, one ordinary IAG share was issued.

d. ANALYSIS OF MOVEMENTS IN SHARE BASED REMUNERATION

Following is a summary of the movement during the financial year, by value, of all types of share based remuneration, including DAR, EPR and PAR by each executive:

	TOTAL VALUE OF DAR AND EPR GRANTED DURING THE YEAR	TOTAL VALUE OF DAR, EPR AND PAR EXERCISED DURING THE YEAR	TOTAL VALUE OF DAR, EPR AND PAR LAPSED DURING THE YEAR
	(a) \$000	(b) \$000	(c) \$000
2009			
MJ Wilkins	2,436	-	-
JP Breheny	1,031	286	-
A Cornish	874	-	-
IR Foy	664	66	(139)
NB Hawkins	1,010	178	(181)
JS Johnson	1,032	150	(84)
LC Murphy	859	-	-
N Utley	1,555	69	-
DG West	1,091	-	-
Total	10,552	749	(404)
Executives who ceased as key management personnel			
AM Coleman	-	102	(279)
CF McLoughlin	-	76	-
J van der Schalk	-	-	(130)
G Venardos	-	114	(326)
Total	—	292	(735)

- (a) The value of DAR and EPR granted in the year is the fair value of the DAR and EPR at grant date using Black Scholes and Monte Carlo simulation models respectively. The total value of the DAR and EPR granted is included in the table above. This amount is allocated to remuneration over the vesting period (i.e. in years 30 June 2009 to 30 June 2013).
- (b) DAR that vested on 1 July 2008 and PAR that vested on 31 December 2008 were exercised in the financial year. The value of DAR and PAR exercised is based on the weighted average share price which was \$3.67 for the year ended 30 June 2009.
- (c) Rights lapsed during the financial year only in relation to the PAR Plan 2003/2004-series 2 which did not meet the performance hurdle.
- (d) G Dransfield was appointed as acting Chief Executive Officer, Direct Insurance for the period from July 2008 to 2 February 2009 pending a permanent appointment to the position. A Cornish commenced as Chief Executive Officer, Direct Insurance on 2 February 2009. Given the short period of time during which Mr Dransfield acted as a KMP, none of the DAR, EPR and PAR movements during the year are disclosed as the DAR, EPR and PAR granted to him did not relate to his role as a KMP.

Related parties of executives cannot participate in the DAR, EPR and PAR Plans.

B. NON-EXECUTIVE DIRECTORS

I. Remuneration policy

The principles that underpin IAG's approach to remuneration for non-executive directors are that remuneration should be:

- sufficiently competitive to attract and retain a high calibre of non-executive director; and
- consistent with IAG's values.

II. Significant changes to non-executive director remuneration

a. BOARD COMPOSITION

During the financial year, IAG announced the following changes to the composition of the IAG Board:

- PJ Twyman was appointed as non-executive director on 9 July 2008; and
- ND Hamilton and RA Ross retired on 31 August 2008.

b. FEES

During the financial year, the IAG Board determined that there should be no general increase to non-executive director fees, however the following changes have impacted the fees payable to some directors:

- on 10 November 2008, the Audit Committee and Risk Management & Compliance Committee (RMCC) were replaced with a single committee, the Audit, Risk Management & Compliance Committee (ARMCC). Given the significant workload and responsibilities for members of the ARMCC, the fees for this committee were set at a rate that is higher than those payable to members of the Audit Committee or RMCC. Although the fees for the ARMCC were set at a higher rate, the overall fees paid to non-executive directors have reduced as a result of the reduction in the number of committees.

III. Remuneration structure

Non-executive director remuneration consists of three components, they are:

- board fees (payable as cash and IAG shares);
- subsidiary board and committee fees; and
- superannuation.

The aggregate limit of remuneration is approved by shareholders and is currently \$2,750,000 per annum. This limit was approved by shareholders at the 2007 annual general meeting. The aggregate annual remuneration is inclusive of employer superannuation contributions paid by IAG on behalf of non-executive directors.

a. IAG BOARD AND COMMITTEE FEES

BOARD / COMMITTEE	ROLE	FEE
IAG Board	Chairman	\$450,000
	Director	\$150,000
IAG Audit, Risk Management & Compliance Committee (commenced 10 November 2008)	Chairman	\$54,000
	Member	\$27,000
IAG Audit Committee (ceased 9 November 2008)	Chairman	\$36,000
	Member	\$18,000
IAG Risk Management & Compliance Committee (ceased 9 November 2008)	Chairman	\$36,000
	Member	\$18,000
IAG Nomination, Remuneration & Sustainability Committee	Chairman	\$32,500
	Member	\$16,250

b. NON-EXECUTIVE DIRECTORS' SHARE PLAN

The IAG Board had previously adopted a policy that each non-executive director should take a minimum of 20% and up to a maximum of 90% of their annual board fee (at the time shares are allocated), on a fee sacrifice basis, in the form of IAG shares provided under the Non-executive Directors' Share Plan, which was approved by shareholders on 13 November 2002. IAG shares were purchased by a trustee on market and allocated to directors in December each year. Non-executive directors could elect to restrict the disposal of these shares for a minimum period of one year and up to 10 years or until the director retires. No other share-based remuneration is available to non-executive directors.

As a result of the government's policy on the taxation of employee share schemes, the IAG Board has decided there will be no further offers under the Non-executive Directors' Share Plan and adopted a shareholding policy that requires non-executive directors to attain a shareholding with a value approximately equal to their IAG Board fee within a period of three years from the date of the directors' appointment to the IAG Board. For current directors the three year period will commence from 17 August 2009, being the date the IAG Board adopted the policy.

c. SUPERANNUATION

IAG pays superannuation contributions on directors' fees into a superannuation fund nominated by the director. Directors' fees and superannuation contributions are paid monthly.

IAG has a Non-executive Directors' Expenses policy. Under this policy IAG reimburses expenses reasonably incurred by the non-executive directors in connection with the discharge of their duties.

d. NON-EXECUTIVE DIRECTORS' SERVICE ON SUBSIDIARY BOARDS

A summary of non-executive directors' service on subsidiary company boards and the fees payable is set out in the following table:

DIRECTOR	SUBSIDIARY	CAPACITY	ANNUAL FEE
JA Strong	Insurance Manufacturers of Australia Pty Limited	Chairman	\$195,000
PM Colebatch (a)	IAG UK Holdings Limited	Chairman	\$97,258
HA Fletcher (b)	IAG New Zealand Limited	Chairman	\$85,402
YA Allen	Mutual Community General Insurance Proprietary Limited	Chairman	\$25,000

(a) This amount was paid to PM Colebatch in British pounds and has been converted to Australian dollars using the average exchange rate for the year.

(b) This amount was paid to HA Fletcher in New Zealand dollars and has been converted to Australian dollars using the average exchange rate for the year.

IV. Performance

Directors' performance is subject to evaluation by the chairman annually by discussion between the chairman and the individual director. In these discussions, the individual directors also evaluate the chairman's performance. Performance measures for directors considered by the chairman and board include:

- contribution of the director to board teamwork;
- contribution to debates on significant issues and proposals;
- advice and assistance given to management;
- in the case of the chairman's performance, the fulfilment of the additional role as chairman; and
- input regarding regulatory, industry and social developments surrounding the business.

The NRSC has responsibility for coordinating the board's review of the chairman's performance.

V. Remuneration details

The table below provides remuneration details of the non-executive directors (including those non-executive directors who retired during the current year) on the IAG Board.

Mr PJ Twyman was appointed as a director on 9 July 2008.

The following directors were appointed to the IAG Board during the prior year ended 30 June 2008 (the prior year remuneration is not an annualised amount and as such is not comparable to the current year remuneration):

- HA Fletcher (appointed 1 September 2007);
- A Hynes (appointed 1 September 2007).

For a director who was newly appointed to the IAG Board during the financial year, the remuneration information provided in the table below relates to the period from the date of their appointment to 30 June.

	SHORT TERM BENEFITS	POST EMPLOYMENT BENEFITS	OTHER LONG TERM EMPLOY- MENT BENEFITS	TERMINA- TION BENEFITS	SHARE BASED PAYMENT	TOTAL
IAG Board fees received as cash \$000	Other boards and committee fees \$000	Superannuation \$000	Retirement benefits \$000	\$000	\$000	IAG Board fees received as IAG shares \$000
JA Strong						
2009	231	195	52	-	-	225 703
2008	238	195	58	-	-	213 704
YA Allen						
2009	128	87	14	-	-	30 259
2008	128	66	13	-	-	28 235
PM Colebatch						
2009	75	115	15	-	-	75 280
2008	79	115	15	-	-	71 280
HA Fletcher, appointed 1 September 2007						
2009	77	109	16	-	-	73 275
2008	46	90	13	-	-	79 228
A Hynes, appointed 1 September 2007						
2009	120	24	16	-	-	30 190
2008	108	14	12	-	-	18 152
BM Schwartz						
2009	108	39	14	-	-	45 206
2008	112	50	13	-	-	43 218
PJ Twyman, appointed 9 July 2008						
2009	125	20	15	-	-	22 182
DIRECTORS RETIRED DURING THE YEAR						
ND Hamilton, 31 August 2008						
2009	3	7	3	248	-	23 284
2008	27	43	13	-	-	128 211
RA Ross, 31 August 2008						
2009	13	9	3	232	-	13 270
2008	79	52	18	-	-	71 220
JA Astbury, 31 August 2007						
2008	17	8	3	184	-	4 216
GA Cousins, 31 August 2007						
2008	17	3	2	169	-	4 195

VI. Retirement benefits

IAG decided to freeze the operation of the non-executive director retirement benefit scheme adopted by IAG in 2001 with effect from 1 September 2003.

The terms of the previous, but now discontinued, retirement benefits scheme provided for:

- Any non-executive director of IAG who had completed five years' continuous service with IAG (including service with any subsidiaries) at the date of retirement, a retirement benefit equivalent to the last three years' directors' fees, employer superannuation contributions, committee fees and fees for extra services received from IAG and its subsidiaries.
- A pro-rata retirement benefit for non-executive directors who have completed at least three years' service but less than five years' service at the date of their retirement, based on a specified formula.
- No retirement benefit to be paid to a non-executive director who had served for a period of less than three years.

IAG determined that the frozen retirement benefits would be calculated as follows:

- Non-executive directors joining the Board from 1 September 2003 would have no retirement benefit;
- For each non-executive director as at 31 August 2003 who had served a minimum of three years, the retirement benefit was assessed as if they had retired at 31 August 2003; and
- For a non-executive director with less than three years of service at 31 August 2003, a retirement benefit was assessed as if they had three years of service as at that date, and then reduced on a pro-rata basis based on their uncompleted period of service as a proportion of three years. The retirement benefit was not subsequently payable to such a non-executive director if they had less than three years of service as a non-executive director at the date of their retirement.

Retirement benefits of \$248,000 and \$232,000 were paid to ND Hamilton and RA Ross respectively, following their retirement from the Board on 31 August 2008.

The following table sets out the frozen retirement benefits of the only director who held office on 31 August 2003 and who has continued in office since then.

DIRECTOR	RETIREMENT BENEFIT
JA Strong	\$000 295

On retirement, directors may also be entitled to be paid a benefit from their company funded superannuation. Such a benefit would be in addition to the director's frozen retirement benefit.

C. OTHER BENEFITS

Remuneration does not include premiums paid by IAG for an insurance contract covering current and former directors' and executives' liabilities and legal expenses incurred in respect of the relevant office, as the insurance policies do not specify premiums paid in respect of individual directors and executives and the terms of contract specifically prohibit the disclosure of the premium paid. Insurance products provided by the IAG Group are also available to all directors and executives on the same terms and conditions available to other employees.

RELEVANT INTEREST OF EACH DIRECTOR AND THEIR RELATED PARTIES IN LISTED SECURITIES OF IAG GROUP IN ACCORDANCE WITH THE CORPORATIONS ACT 2001
A. HOLDINGS OF ORDINARY SHARES

FOR SECTION 205G OF THE CORPORATIONS ACT 2001

	Shares held directly (a)	Shares held indirectly (b)
JA Strong	14,241	344,288
YA Allen	1,666	27,345
PM Colebatch	-	46,692
HA Fletcher	1,666	69,137
A Hynes	-	27,242
BM Schwartz	1,912	39,399
PJ Twyman	1,666	44,780
MJ Wilkins	-	101,666

- (a) This represents the relevant interest of each director in ordinary shares issued by the Company, as notified by the Directors to the ASX in accordance with section 205G of the Corporations Act 2001. Trading in IAG shares is covered by the restrictions which limit the ability of an IAG director to trade in the shares of the IAG Group where they are in a position to be aware, or are aware, of price sensitive information.
- (b) These shares are held by the director's related parties, inclusive of entities controlled, jointly controlled or significantly influenced by the directors, as notified by the directors to the ASX in accordance with section 205G of the Corporation Act 2001.

B. HOLDING OF RESET PREFERENCE SHARES

No director and their related parties had any interest in reset preference shares at reporting date.

C. HOLDING OF RESET EXCHANGEABLE SECURITIES

No director and their related parties had any interest in reset exchangeable securities of IAG Finance (New Zealand) Limited at reporting date.

ROUNDING OF AMOUNTS

Unless otherwise stated, amounts in the financial report and directors' report have been rounded to the nearest million dollars. The Company is of a kind referred to in the class order 98/100 dated 10 July 1998 issued by the Australian Securities & Investments Commission. All rounding has been conducted in accordance with that class order.

Signed at Sydney this 21st day of August 2009 in accordance with a resolution of the directors.

Director



LEAD AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001

To: the directors of Insurance Australia Group Limited

I declare that, to the best of my knowledge and belief, in relation to the audit for the financial year ended 30 June 2009 there have been:

- no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- no contraventions of any applicable code of professional conduct in relation to the audit.

KPMG

KPMG

A handwritten signature in black ink, appearing to read "Greig".

Brian Greig

Partner

Sydney

21 August 2009

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* For ease of reference we provide here an index of the notes to the financial statements showing those relevant to the financial statements of the Consolidated entity and those relevant to the financial statements of the Parent.

INSURANCE AUSTRALIA GROUP LIMITED AND SUBSIDIARIES

INCOME STATEMENTS FOR THE YEAR ENDED 30 JUNE 2009

	NOTE	PARENT		CONSOLIDATED	
		2009 \$m	2008 \$m	2009 \$m	2008 \$m
Premium revenue	3	-	-	7,718	7,765
Outwards reinsurance premium expense	4	-	-	(485)	(470)
Net premium revenue (i)		-	-	7,233	7,295
Claims expense	4	-	-	(6,066)	(5,593)
Reinsurance and other recoveries revenue	3	-	-	696	438
Net claims expense (ii)	11	-	-	(5,370)	(5,155)
Acquisition costs	4	-	-	(1,213)	(1,318)
Other underwriting expenses	4	-	-	(680)	(646)
Fire services levies	4	-	-	(235)	(216)
Underwriting expenses (iii)		-	-	(2,128)	(2,180)
Underwriting profit/(loss) (i) + (ii) + (iii)		-	-	(265)	(40)
Investment income on assets backing insurance liabilities	3	-	-	795	456
Investment expenses on assets backing insurance liabilities	4	-	-	(15)	(24)
Insurance profit		-	-	515	392
Investment income on equity holders' funds	3	255	759	(56)	(1)
Fee and other income	3	97	69	521	556
Share of net profit/(loss) of associates	3	-	-	8	(3)
Finance costs	4	(50)	(60)	(87)	(101)
Fee based, corporate and other expenses	4	-	-	(587)	(961)
Net income attributable to minority interests in unitholders' funds	4	-	-	(2)	(18)
Profit/(loss) before income tax		302	768	312	(136)
Income tax (expense)/credit	6	-	(4)	(65)	(90)
Profit/(loss) for the year		302	764	247	(226)

PROFIT/(LOSS) FOR THE YEAR ATTRIBUTABLE TO

Equity holders of the Parent	302	764	181	(261)
Minority interests	-	-	66	35
Profit/(loss) for the year	302	764	247	(226)

		CONSOLIDATED	
		2009 cents	2008 cents
Basic earnings per ordinary share	8	9.32	(14.11)
Diluted earnings per ordinary share	8	9.26	(14.01)

The above income statements should be read in conjunction with the notes to the financial statements.

INSURANCE AUSTRALIA GROUP LIMITED AND SUBSIDIARIES

BALANCE SHEETS AS AT 30 JUNE 2009

	NOTE	PARENT		CONSOLIDATED	
		2009 \$m	2008 \$m	2009 \$m	2008 \$m
ASSETS					
Cash held for operational purposes	24	-	-	344	679
Investments	15	1	1	10,563	10,034
Premium receivable	16	-	-	2,126	2,046
Inventories		-	-	1	1
Trade and other receivables	16	96	69	887	1,146
Receivables from related bodies corporate		51	120	-	-
Current tax assets		49	-	85	18
Defined benefit superannuation asset		-	-	-	3
Loans to related bodies corporate		884	671	-	-
Reinsurance and other recoveries receivable on outstanding claims	12	-	-	1,047	1,104
Prepayments		-	-	45	54
Deferred levies and charges		-	-	126	120
Deferred outwards reinsurance expense		-	-	268	308
Deferred acquisition costs	13	-	-	733	758
Deferred tax assets	6	30	7	382	288
Property and equipment	17	-	-	308	291
Investment in joint ventures and associates	27	-	-	122	70
Intangible assets	18	-	-	398	585
Investment in subsidiaries	26	5,785	5,785	-	-
Goodwill	19	<u>-</u>	<u>-</u>	1,880	<u>1,875</u>
Total assets		6,896	<u>6,653</u>	19,315	<u>19,380</u>
LIABILITIES					
Trade and other payables	20	8	16	818	906
Reinsurance premiums payable		-	-	188	285
Payables to related bodies corporate		91	48	-	-
Restructuring provisions	21	-	-	34	61
Current tax liabilities		-	42	27	65
Unearned premium liability	14	-	-	4,072	4,097
Minority interest in unitholders' funds		-	-	79	93
Lease provision		-	-	32	22
Employee benefits provision	28	-	-	321	243
Unexpired risk liability		-	-	-	12
Deferred tax liabilities	6	-	-	39	17
Loans from related bodies corporate		-	173	-	-
Outstanding claims liability	11	-	-	7,816	7,827
Interest bearing liabilities	22	640	<u>860</u>	1,053	<u>1,401</u>
Total liabilities		739	<u>1,139</u>	14,479	<u>15,029</u>
Net assets		6,157	<u>5,514</u>	4,836	<u>4,351</u>
EQUITY					
Share capital	23	5,326	4,740	5,326	4,740
Treasury shares held in trust	23.B	-	-	(55)	(71)
Reserves	23.C	-	-	(11)	(7)
Retained earnings	23.D	831	774	(589)	(458)
Parent interest	23	6,157	5,514	4,671	4,204
Minority interests	23.E	<u>-</u>	<u>-</u>	165	<u>147</u>
Total equity	23	6,157	<u>5,514</u>	4,836	<u>4,351</u>

The above balance sheets should be read in conjunction with the notes to the financial statements.

INSURANCE AUSTRALIA GROUP LIMITED AND SUBSIDIARIES
STATEMENTS OF RECOGNISED INCOME AND EXPENSE FOR THE YEAR ENDED 30 JUNE 2009

	PARENT		CONSOLIDATED	
	2009 \$m	2008 \$m	2009 \$m	2008 \$m
INCOME AND (EXPENSES) RECOGNISED DIRECTLY IN EQUITY DURING THE YEAR, NET OF TAX				
Actuarial gains and (losses) on defined benefit arrangements	-	-	(65)	(37)
Net movement in foreign currency translation reserve	-	-	7	(31)
Net movement in hedging reserve	-	-	(3)	5
Vesting of share based remuneration	-	-	(6)	-
Total net income and (expense) recognised directly in equity	-	-	(67)	(63)
Profit/(loss) for the year	302	764	247	(226)
Total recognised income and (expense) for the year	302	764	180	(289)
Total recognised income and (expense) for the year attributable to				
Equity holders of the Parent	302	764	117	(321)
Minority interests	-	-	63	32
Total recognised income and (expense) for the year	302	764	180	(289)

Other movements in equity arising from transactions with equity holders acting in their capacity as equity holders are set out in the reconciliation of total equity note.

INSURANCE AUSTRALIA GROUP LIMITED AND SUBSIDIARIES
CASH FLOW STATEMENTS FOR THE YEAR ENDED 30 JUNE 2009

NOTE	PARENT		CONSOLIDATED	
	2009 \$m	2008 \$m	2009 \$m	2008 \$m
CASH FLOWS FROM OPERATING ACTIVITIES				
Premium received	-	-	7,719	7,836
Reinsurance and other recoveries received	-	-	722	739
Claims costs paid	-	-	(5,775)	(6,266)
Outwards reinsurance premium expense paid	-	-	(542)	(484)
Dividends received	218	716	32	51
Interest and trust distributions received	55	45	564	585
Finance costs paid	(57)	(60)	(96)	(102)
Income taxes refunded	2	25	3	51
Income taxes paid	(98)	(142)	(189)	(257)
Other operating receipts	77	94	1,049	1,328
Other operating payments	-	-	(3,073)	(3,476)
Net cash flows from operating activities	24	197	678	414
CASH FLOWS FROM INVESTING ACTIVITIES				
Net cash flows on acquisition of subsidiaries/associates	-	-	(3)	(35)
Net cash flows on disposal of subsidiaries	-	-	(34)	-
Proceeds from disposal of premium funding loan portfolio	-	-	-	114
Proceeds from disposal of investments and PP&E	-	38	21,104	37,279
Outlays for investments and PP&E	-	(246)	(21,419)	(36,255)
Repayment of premium funding loans	-	-	-	85
Advances of premium funding loans	-	-	-	(99)
Net cash flows from investing activities	-	(208)	(352)	1,089
CASH FLOWS FROM FINANCING ACTIVITIES				
Outlays for purchase of treasury shares	-	-	(16)	(4)
Proceeds from issue of trust units	-	-	457	876
Outlays for redemption of trust units	-	-	(474)	(1,104)
Proceeds from borrowings	518	665	-	87
Repayment of borrowings	(1,056)	(977)	(284)	(612)
Dividends paid to IAG equity holders ^(a)	(245)	(537)	(245)	(537)
Dividends paid to minority interests	-	-	(45)	(57)
Proceeds from issue of shares ^(a)	586	379	586	379
Dividends received on treasury shares	-	-	1	2
Net cash flows from financing activities	-	(197)	(470)	(20)
Net movement in cash held	-	-	42	124
Effects of exchange rate changes on balances of cash held in foreign currencies	-	-	6	(53)
Cash and cash equivalents at the beginning of financial year	-	-	1,234	1,163
Cash and cash equivalents at the end of financial year	24	-	-	1,282

(a) Includes dividends settled with shares under the Dividend Reinvestment Plan for the 2009 interim dividend and the 2008 final dividend (refer to the dividend note) and the fully underwritten 2007 final dividend (refer to note 23).

The above cash flow statements should be read in conjunction with the notes to the financial statements.

INSURANCE AUSTRALIA GROUP LIMITED AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2009

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Insurance Australia Group Limited (IAG, Parent or the Company) is a company limited by shares, incorporated and domiciled in Australia whose shares are publicly traded on the Australian Securities Exchange (ASX). Its registered office and principal place of business is Level 26, 388 George Street, Sydney, NSW 2000, Australia. This financial report is for the current reporting period ended 30 June 2009 and includes separate financial statements for IAG as an individual entity and consolidated financial statements for the Company and its subsidiaries (IAG Group, Group or Consolidated entity).

This general purpose financial report was authorised by the board of directors for issue on 21 August 2009.

A. STATEMENT OF COMPLIANCE

This general purpose financial report has been prepared in accordance with the Corporations Act 2001, Australian Accounting Standards (AASBs) (including Australian Interpretations) adopted by the Australian Accounting Standards Board, other authoritative pronouncements of the Australian Accounting Standards Board and the Australian Securities Exchange Listing Rules.

International Financial Reporting Standards (IFRS) refer to the overall framework of standards and pronouncements approved by the International Accounting Standards Board. IFRS forms the basis of the Australian Accounting Standards. This financial report of the Parent and the Consolidated entity complies with IFRS.

The current IFRS standard for insurance contracts does not include a comprehensive set of recognition and measurement criteria. The International Accounting Standards Board continues to work on a project to issue a standard that does include such criteria. Until the issuance of that standard, the financial reports of insurers in different countries that comply with IFRS may not be comparable in terms of the recognition and measurement of insurance contracts.

B. BASIS OF PREPARATION OF THE FINANCIAL REPORT

The significant accounting policies adopted in the preparation of this financial report are set out below. The accounting policies adopted in the preparation of this financial report have been applied consistently by all entities in the Consolidated entity and are the same as those applied for the previous reporting period unless otherwise noted. The financial statements have been prepared on the basis of historical cost principles, as modified by certain exceptions noted in the financial report, with the principal exceptions for the Consolidated entity being the measurement of all investments and derivatives at fair value and the measurement of the outstanding claims liability and related reinsurance and other recoveries at present value.

The presentation currency used for the preparation of this financial report is Australian dollars.

The balance sheet is prepared using the liquidity format in which the assets and liabilities are presented broadly in order of liquidity. The assets and liabilities comprise both current amounts (expected to be recovered or settled within twelve months after the reporting date) and non-current amounts (expected to be recovered or settled more than twelve months after the reporting date). For those assets and liabilities that comprise both current and non-current amounts, information regarding the amount of the item that is expected to be outstanding longer than twelve months is included within the relevant note to the financial statements.

I. Australian accounting standards issued but not yet effective

As at the date of this financial report, there are a number of new and revised accounting standards published by the Australian Accounting Standards Board for which the mandatory application dates fall after the end of this current reporting period.

None of these standards have been early adopted and applied in the current reporting period.

The standards and interpretations that have not been early adopted and that are relevant to current operations are provided below.

a. AASB 3 BUSINESS COMBINATIONS (REVISED MARCH 2008) AND THE RELATED AASB 2008-3

The revised standard makes changes to the accounting for business combinations while the related amending standard makes a number of consequential amendments to other standards arising from the issue of the revised AASB 3. The standards are mandatorily applicable for the first time to the 31 December 2009 financial report and will be applied prospectively from 1 July 2009.

b. AASB 101 PRESENTATION OF FINANCIAL STATEMENTS (REVISED SEPTEMBER 2007) AND THE RELATED AASB 2007-8

The revised standard requires the presentation of a statement of comprehensive income and makes changes to the statement of changes in equity but will not affect any of the amounts recognised in the statements. The related amending standard makes a number of consequential amendments to other standards arising from the issue of the revised AASB 101. The standards are mandatorily applicable for the first time to the 31 December 2009 financial report.

c. AASB 2008-2 AMENDMENTS TO AUSTRALIAN ACCOUNTING STANDARDS—PUTTABLE FINANCIAL INSTRUMENTS AND OBLIGATIONS ARISING ON LIQUIDATION

This amending standard introduces an exception to the definition of financial liability to classify as equity instruments certain puttable financial instruments and certain instruments that impose on an entity an obligation to deliver to another party a pro rata share of the net assets of the entity only on liquidation of the entity. The standard is mandatorily applicable for the first time to the 31 December 2009 financial report. These changes will have no financial impact.

d. AASB 2008-1 AMENDMENTS TO AUSTRALIAN ACCOUNTING STANDARD AASB 2 SHARE BASED PAYMENTS: VESTING CONDITIONS AND CANCELLATIONS

This amending standard clarifies that only service and performance conditions are vesting conditions (change impacts only those arrangements which include conditions unrelated to service such as including a condition that the employee must hold a number of shares or awards linked to savings plans), and that if a share based payment arrangement is cancelled by a counterparty it is accounted for in the same way as a cancellation by the entity being acceleration of the expense (this change deals with companies structuring cancellations as if the employee had cancelled trying to avoid acceleration of the expense). The standard is mandatorily applicable for the first time to the 31 December 2009 financial report. These changes will have no financial impact.

e. AASB 2008-5 AMENDMENTS TO AUSTRALIAN ACCOUNTING STANDARDS ARISING FROM THE ANNUAL IMPROVEMENTS PROJECT AND THE RELATED AASB 2008-6

These standards make 24 amendments to 15 standards impacting recognition, measurement or presentation requirements as well as other terminology or editorial amendments. The standards are mandatorily applicable for the first time to the 31 December 2009 financial report with early adoption permitted. These changes are not expected to have a significant, if any, financial impact.

f. INTERPRETATION 16 HEDGES OF A NET INVESTMENT IN A FOREIGN OPERATION

The interpretation clarifies the following three main areas:

- a parent entity may designate as a hedged risk only the foreign exchange differences arising from a difference between its own functional currency and that of its foreign operation (confirming that the presentation currency does not create an exposure to which an entity may apply hedge accounting);
- which entity within a group can hold a hedging instrument, and
- how an entity should determine the amounts to be reclassified from equity to profit or loss for both the hedging instrument and the hedged item when the entity disposes of the investment.

This interpretation will be mandatorily applicable for the first time to the 31 December 2009 financial report. This interpretation is not expected to have a significant, if any, financial impact.

g. AASB 8 OPERATING SEGMENTS AND THE RELATED AASB 2007-3

The new standard will have no financial impact but will impact on financial report disclosures. The new standard requires adoption of a ‘management approach’ to reporting on financial performance. The information to be reported will be based on information used internally by key decision makers to evaluate performance. A single set of operating segments will replace the business and geographical segments currently disclosed. The related amending standard makes a number of consequential amendments to other standards arising from the issue of AASB 8. The standards are mandatorily applicable for the first time to the 31 December 2009 financial report.

h. AASB 2009-2 AMENDMENTS TO AUSTRALIAN ACCOUNTING STANDARDS - IMPROVING DISCLOSURES ABOUT FINANCIAL INSTRUMENTS

This amending standard will impact the disclosures provided regarding financial instruments. The standard is mandatorily applicable for the first time to the 30 June 2010 financial report.

i. AASB 2009-4 TO 2009-7 AMENDMENTS TO AUSTRALIAN ACCOUNTING STANDARDS

These amending standards make a number of amendments to a total of 44 standards/interpretations. AASB 2009-4, 2009-6 and 2009-7 are mandatorily applicable for the first time to the 31 December 2009 financial reports and AASB 2009-5 is mandatorily applicable for the first time to the 31 December 2011 financial reports. These changes are not expected to have a significant, if any, financial impact.

II. Changes in accounting policies

There have been no changes in accounting policies which have a material financial impact during the current financial year reporting period.

III. Reclassifications of comparatives

Certain items have been reclassified from the Consolidated entity's prior year's financial reports to conform to the current period's presentation. The reclassifications are:

- the reallocation of \$56 million of corporate and administration expenses in the income statement for the year ended 30 June 2008 from the fee based, corporate and other expenses line to the other underwriting expenses line. This change arose from the IAG Group's move to a devolved model as referred to in the segment reporting note;
- a restatement of certain cash amounts totalling \$555 million as at 30 June 2008 from the cash and cash equivalent balances to the investments balance to better align with the way the balances are managed internally and the way they are reported externally in other key investor communications, refer to note 15 for further details;
- a reallocation between sub-categories of investments as at 30 June 2008 in order to align the nature of investments to the current year's classification. There is no impact to the balance sheet; and
- The non reinsurance recoveries receivable were previously separated into two balances based on amounts relating to outstanding claims and amounts relating to paid claims. The two balances were presented separately on the balance sheet as part of the reinsurance and other recoveries on outstanding claims balance and the receivables balance respectively. This separation was based on applying the same concept as is used for separating the reinsurance recoveries but following reconsideration of the nature of the asset all non reinsurance recoveries receivable are now presented together as part of reinsurance and other recoveries receivable on outstanding claims. For 30 June 2008 this change involved a reallocation of \$61 million from receivables.

IV. Rounding

Amounts in this financial report have been rounded to the nearest million dollars, unless otherwise stated. The Company is the kind of company referred to in the class order 98/100 dated 10 July 1998 issued by the Australian Securities & Investments Commission. All rounding has been conducted in accordance with that class order.

C. PRINCIPLES OF CONSOLIDATION

I. Subsidiaries

Consolidation is the incorporation of the assets and liabilities of the Parent and all subsidiaries as at the reporting date and the results of the Parent and all subsidiaries for the period then ended as if they had operated as a single entity. The balances and effects of intragroup transactions are eliminated from the consolidation. Subsidiaries are those entities controlled by the Parent. Control exists when one company has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. Control is presumed to exist when more than half of the voting power of an entity is owned either directly or indirectly. In assessing control, potential voting rights that are exercisable or convertible are taken into account. Where an entity either began or ceased to be controlled during a financial reporting period, the results are included only from the date control commenced or up to the date control ceased.

The financial statements of all subsidiaries are prepared for consolidation for the same reporting period as the Parent, using consistent accounting policies. The financial statements of entities operating outside Australia that maintain accounting records in accordance with overseas accounting principles are adjusted where necessary to comply with the significant accounting policies of the Consolidated entity.

Where a subsidiary is less than wholly-owned, the equity interests held by external parties are presented separately as minority interests on the consolidated balance sheet, except where the subsidiary is a trust or similar entity for which the core equity is presented as a liability (this is the case with the IAG Asset Management Wholesale Trusts that are subsidiaries, refer to the details of subsidiaries note) in which case the third party interest is presented separately on the consolidated balance sheet as a liability.

II. Associates

Associates, those entities over which significant influence is exercised and which are not intended for sale in the near future, are accounted for using equity accounting principles. Significant influence is presumed to exist where between 20 per cent and 50 per cent of the voting rights of an entity are held, but can also arise where less than 20 per cent is held through active involvement and influencing policy decisions affecting the entity. The investment in associates is initially recognised at cost (fair value of consideration provided plus directly attributable costs) and is subsequently adjusted for the post-acquisition change in the investor's share of net assets of the investee (generally referred to as the equity method). The investor's share of the profit or loss of the investee is included in the profit or loss of the Consolidated entity and disclosed as a separate line in the income statement. Distributions received reduce the carrying amount of the investment and are not included as dividend revenue of the Consolidated entity. Movements in the total equity of the investee that are not recognised in the profit or loss of the investee are recognised directly in equity of the Consolidated entity and disclosed in the statement of recognised income and expense. The investments are reviewed annually for impairment.

Where an entity either began or ceased to be an associate during the current financial reporting period, the investment is equity accounted from the date significant influence commenced or up to the date significant influence ceased.

The financial statements of associates are adjusted where necessary to comply with the significant accounting policies of the Consolidated entity.

When the investor's share of losses exceeds its interest in the investee, the carrying amount of the investment is reduced to nil and recognition of further losses is discontinued except to the extent that the investor has incurred obligations or made payments, on behalf of the investee.

III. Lloyd's syndicates

The nature of Lloyd's syndicates is such that even when one party provides the majority of capital, the syndicate as a whole is still not controlled for accounting purposes. Members of Lloyd's accept insurance business through syndicates on a separate basis for their own profit and are not jointly responsible for each other's losses. Hence, even where the IAG Group contributes the majority of capital for a syndicate, only the portion of the syndicate represented by the capital contribution is recognised in the consolidated financial report.

SIGNIFICANT ACCOUNTING POLICIES RELATED TO GENERAL INSURANCE CONTRACTS

All of the general insurance products and reinsurance products on offer, or utilised, meet the definition of an insurance contract (a contract under which one party, the insurer, accepts significant insurance risk from another party, the policyholder, by agreeing to compensate the policyholder if a specified uncertain future event, the insured event, adversely affects the policyholder) and none of the contracts contain embedded derivatives or are required to be unbundled. Insurance contracts that meet the definition of a financial guarantee contract are accounted for as insurance contracts. This means that all of the general insurance products are accounted for in the same manner.

D. PREMIUM REVENUE

Premium revenue comprises amounts charged to policyholders (direct premium) or other insurers (inwards reinsurance premium) for insurance contracts. Premium includes amounts collected for levies and charges for which the amount to be paid by the insurer does not depend on the amounts collected, such as for fire service levies in Australia, but excludes stamp duties and taxes collected on behalf of third parties, including the goods and services tax in Australia. Premium is recognised as earned from the date of attachment of risk (generally the date a contract is agreed to but may be earlier if persuasive evidence of an arrangement exists) over the period of the related insurance contracts in accordance with the pattern of the incidence of risk expected under the contracts. The pattern of the risks underwritten is generally matched by the passing of time. Premium for unclosed business (business written close to reporting date where attachment of risk is prior to reporting date and there is insufficient information to accurately identify the business) is brought to account based on previous experience with due allowance for any changes in the pattern of new business and renewals. The unearned portion of premium is recognised as an unearned premium liability on the balance sheet.

Premium receivable is recognised as the amount due and is normally settled between 30 days and 12 months. The recoverability of premium receivable is assessed and provision is made for impairment based on objective evidence and having regard to past default experience. Premium receivable is presented on the balance sheet net of any provision for impairment.

E. OUTWARDS REINSURANCE

Premium ceded to reinsurers is recognised as an expense in accordance with the pattern of reinsurance service received. Accordingly, a portion of outwards reinsurance premium expense is treated as a prepayment and presented as deferred outwards reinsurance expense on the balance sheet at the reporting date.

F. CLAIMS

The outstanding claims liability is measured as the central estimate of the present value of expected future payments relating to claims incurred at the reporting date with an additional risk margin to allow for the inherent uncertainty in the central estimate. The liability is measured based on the advice of/valuations performed by, or under the direction of, the Appointed Actuary. The expected future payments include those in relation to claims reported but not yet paid or not yet paid in full, claims incurred but not enough reported (IBNER), claims incurred but not reported (IBNR) and the anticipated direct and indirect claims handling costs. The liability is discounted to present value using a risk free rate.

Claims expense represents claim payments adjusted for the movement in the outstanding claims liability.

The estimation of the outstanding claims liability involves a number of key assumptions and is the most critical accounting estimate. All reasonable steps are taken to ensure that the information used regarding claims exposures is appropriate. However, given the uncertainty in establishing the liability, it is likely that the final outcome will be different from the original liability established. Changes in claims estimates are recognised in profit or loss in the reporting period in which the estimates are changed.

G. REINSURANCE AND OTHER RECOVERIES

Reinsurance and other recoveries received or receivable on paid claims and on outstanding claims liabilities (notified and not yet notified) are recognised as income. Recoveries receivable on paid claims are presented as part of trade and other receivables net of any provision for impairment based on objective evidence for individual receivables. All recoveries receivable on outstanding claims liabilities are measured as the present value of the expected future receipts calculated on the same basis as the outstanding claims liability. Reinsurance does not relieve the originating insurer of its liabilities to policyholders and is presented separately on the balance sheet.

H. ACQUISITION COSTS

Costs associated with obtaining and recording general insurance contracts are referred to as acquisition costs. These costs include advertising expenses, commissions or brokerage paid to agents or brokers, premium collection costs, risk assessment costs and other administrative costs. Profit commission received from third party names relating to providing managing agency services to Lloyd's syndicates is also included in acquisition costs. Such costs are capitalised where they relate to the acquisition of new business or the renewal of existing business, are presented as deferred acquisition costs, and are amortised on the same basis as the earning pattern of the premium over the period of the related insurance contracts. The balance of the deferred acquisition costs at the reporting date represents the capitalised acquisition costs relating to unearned premium.

I. LIABILITY ADEQUACY TEST

The liability adequacy test is an assessment of the carrying amount of the unearned premium liability and is conducted at each reporting date. If current estimates of the present value of the expected future cash flows relating to future claims arising from the rights and obligations under current general insurance contracts, plus an additional risk margin to reflect the inherent uncertainty in the central estimate, exceed the unearned premium liability (net of reinsurance) less related deferred acquisition costs, then the unearned premium liability is deemed to be deficient. The test is performed at the level of a portfolio of contracts that are subject to broadly similar risks and that are managed together as a single portfolio. Any deficiency arising from the test is recognised in profit or loss with the corresponding impact on the balance sheet recognised first through the write down of deferred acquisition costs for the relevant portfolio of contracts, with any remaining balance being recognised on the balance sheet as an unexpired risk liability.

J. LEVIES AND CHARGES

Levies and charges, for which the amount paid does not depend on the amounts collected, as is the case with fire service levies in Australia, are expensed on the same basis as the recognition of premium revenue. The portion relating to unearned premium is treated as a prepayment and presented as deferred levies and charges on the balance sheet. A liability for levies and charges payable is recognised on business written to the reporting date. Other levies and charges that are simply collected on behalf of third parties are not recognised as income or expense in profit or loss.

SIGNIFICANT ACCOUNTING POLICIES APPLICABLE TO OTHER ACTIVITIES

K. FEE AND OTHER INCOME

Fee based revenue is brought to account on an accruals basis being recognised as revenue on a straight line basis in accordance with the passage of time as the services are provided. Other income is recognised on an accruals basis.

L. LEASES

The majority of leases entered into are operating leases, where the lessor retains substantially all the risks and benefits of ownership of the leased items. The majority of the lease arrangements are entered into as lessee for which the lease payments are recognised as an expense on a straight line basis over the term of the lease. Certain sub-lease arrangements are entered into as the lessor for which the lease payments are recognised as revenue on a straight line basis over the term of the lease.

Lease incentives relating to the agreement of a new or renewed operating lease are recognised as an integral part of the net consideration agreed for the use of the leased asset. Operating lease incentives received are initially recognised as a liability, are presented as trade and other payables, and are subsequently reduced through recognition in profit or loss as an integral part of the total lease expense (lease payments are allocated between rental expense and reduction of the liability) on a straight line basis over the period of the lease.

M. TAXATION

I. Income tax

Income tax on the result for a reporting period comprises current and deferred tax. Income tax is recognised in profit or loss except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax expense is the expected tax payable on the taxable income for the year, using tax rates for each jurisdiction, and any adjustment to tax payable in respect of previous financial periods. Deferred tax expense is the change in deferred tax assets and liabilities between the reporting periods.

Deferred tax assets and liabilities are recognised using the balance sheet method for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes, except in the following circumstances when no deferred tax asset or liability is recognised:

- temporary differences if they arose in a transaction, other than a business combination, that at the time of the transaction did not affect either accounting profit or taxable profit or loss;
- temporary differences between the carrying amount and tax bases of investments in subsidiaries where it is probable that the differences will not reverse in the foreseeable future; and
- temporary differences relating to the initial recognition of goodwill.

The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at reporting date. Deferred tax assets are recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised.

II. Tax consolidation

IAG and its Australian resident wholly-owned subsidiaries adopted the tax consolidation legislation with effect from 1 July 2002 and are therefore taxed as a single entity from that date. IAG is the head entity within the tax-consolidated group.

Current tax expense/income and deferred tax assets and liabilities arising from temporary differences of the members of the tax-consolidated group are recognised in the separate financial statements of the members of the tax-consolidated group using the 'separate taxpayer within group' approach by reference to the carrying amounts in the separate financial statements of each entity and the tax values applying under tax consolidation.

Any current tax liabilities (or assets) and deferred tax assets arising from unused tax losses of the subsidiaries are assumed by the head entity in the tax-consolidated group and are recognised as amounts receivable/(payable) from/(to) other entities in the tax-consolidated group in conjunction with any tax funding arrangement amounts (refer below). Any difference between these amounts is recognised by IAG as an equity contribution or distribution.

IAG recognises deferred tax assets arising from unused tax losses of the tax-consolidated group to the extent that it is probable that future taxable profits of the tax-consolidated group will be available against which the asset can be utilised.

NATURE OF TAX FUNDING ARRANGEMENTS AND TAX SHARING ARRANGEMENTS

The head entity, in conjunction with members of the tax-consolidated group, has entered into a tax funding arrangement which sets out the funding obligations of members of the tax-consolidated group with respect to tax amounts. The tax funding arrangements require payments to/from the head entity equal to the current tax liability/(asset) assumed by the head entity and any tax loss deferred tax assets (associated with tax losses of the wholly-owned subsidiaries) assumed by the head entity. This results in the head entity recognising an intercompany receivable/(payable) equal in amount to the tax liability/(asset) assumed. The intercompany amount receivable/(payable) is at call.

Contributions to fund the current tax liabilities are payable as per the tax funding arrangement and reflect the timing of the head entity's obligation to make payments for tax liabilities to the relevant tax authorities.

The head entity, in conjunction with members of the tax-consolidated group, has also entered into a tax sharing agreement. The tax sharing agreement provides for the determination of the allocation of income tax liabilities between the entities of the tax-consolidated group should the head entity default on its tax payment obligations. No amounts have been recognised in the financial statements in respect of this agreement as payment of any amounts under the tax sharing agreement is considered remote.

III. Goods and services tax

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO). In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of expense.

Receivables and payables are stated inclusive of GST. The net amount of GST recoverable from, or payable to, the ATO is included as part of other receivables and payables on the balance sheet. Cash flows are included in the cash flow statement on a gross basis. The GST components of cash flows arising from investing and financing activities, which are recoverable from, or payable to, the ATO are classified as operating cash flows.

N. INVESTMENTS

Investments comprise assets held to back insurance liabilities (also referred to as technical reserves) and assets that represent equity holders' funds. All investments are managed and performance evaluated on a fair value basis for both external and internal reporting purposes in accordance with a documented risk management strategy.

All investments are designated as fair value through profit or loss upon initial recognition. They are initially recorded at fair value (being the cost of acquisition excluding transaction costs) and are subsequently remeasured to fair value at each reporting date. Changes in the fair value from the previous reporting date (or cost of acquisition excluding transaction costs if acquired during the financial period) are recognised as realised or unrealised investment gains or losses in profit or loss. Purchases and sales of investments are recognised on a trade date basis, being the date on which a commitment is made to purchase or sell the asset. Transaction costs for purchases of investments are expensed as incurred and presented in the income statement as investment expenses on assets backing insurance liabilities and corporate, administration and other expenses for investments that represent equity holders' funds. Investments are derecognised when the rights to receive future cash flows from the assets have expired, or have been transferred, and substantially all the risks and rewards of ownership have transferred.

For securities traded in an active market, fair value is determined by reference to published bid price quotations. For trust securities this generally means using the redemption price provided by the trustee. For securities not traded, and for securities traded in a market that is not active, fair value is determined using valuation techniques with the most common technique being reference to observable market data by reference to the fair values of recent arm's length transactions involving the same or similar instruments. An alternative valuation technique that is used for a small number of investments is a discounted cash flow methodology.

Investment revenue, comprising dividends, trust distributions and interest, is brought to account on an accruals basis. Revenue on investment in equity securities and property trusts is deemed to accrue on the date the dividends/distributions are declared, which for listed equity securities is deemed to be the ex-dividend date. Dividend revenue from Australian equities is received net of any franking credits.

O. INVESTMENT IN SUBSIDIARIES

Investment in subsidiaries is initially recognised at cost (fair value of consideration provided plus directly attributable costs) and are subsequently carried in the Parent's financial statements at the lower of cost and recoverable amount. Costs incurred in investigating and evaluating an acquisition up to the point of formal commitment to an acquisition are expensed as incurred. Where the carrying value exceeds the recoverable amount, an impairment charge is recognised in profit or loss which can subsequently be reversed in certain conditions.

Where an additional interest is purchased in an existing subsidiary, the acquisition is treated as a transaction between owners and has no impact on the income statement.

Income from these investments, comprising dividends and trust distributions, are brought to account on an accruals basis. Dividend revenue is accrued on the date the dividends are declared.

P. INVESTMENT IN JOINT VENTURES AND ASSOCIATES

Investment in joint ventures and associates is initially recognised at cost (fair value of consideration provided plus directly attributable costs) by the entity holding the ownership interest, including attributed goodwill, and is subsequently carried in the entity's financial statements at the lower of cost and recoverable amount.

Q. DERIVATIVES

A variety of derivatives are used for the sole purpose of managing risk exposures. Derivatives are not held for trading or speculative purposes but are mandatorily classified for accounting purposes as held for trading.

Derivatives are initially recognised at fair value (generally the transaction price; the fair value of the consideration given or received) on the date a derivative contract is entered into and are subsequently remeasured to fair value at each reporting date. The fair value is determined by reference to current market quotes (current bid price for derivatives presented as assets and the current ask price for derivatives presented as liabilities) or generally accepted valuation principles. The derivatives become favourable (assets) or unfavourable (liabilities) as a result of fluctuations in market rates relative to their terms. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. Transaction costs for purchases of derivatives are expensed as incurred and presented in the income statement as investment expenses on assets backing insurance liabilities and corporate, administration and other expenses for assets representing equity holders' funds.

I. Investment operations

All of the derivatives managed in conjunction with the investment operations are recognised on the balance sheet (presented together with the underlying investments) at fair value with movements in fair value being recognised as part of investment income in profit or loss. None of the derivatives are designated for hedge accounting. This matches the accounting for the derivatives with the accounting for the underlying investments.

II. Corporate treasury operations

Derivatives are used to hedge exposure to foreign currency and interest rate movements in relation to corporate treasury transactions, including borrowings. While there are a number of economic hedges in place, not all of these transactions have been selected for hedge accounting. Where hedge accounting is not applied the derivative and the hedged item are recognised and measured independently as if there was no hedging relationship with the derivative being recognised on the balance sheet at fair value with movements in fair value being recognised in profit or loss. The derivatives are classified as assets and presented as receivables when the fair value is positive, or as liabilities and presented as payables when the fair value is negative, except for cross currency swaps relating to borrowings, which are presented together with the borrowings.

III. Hedge accounting

Where derivatives are designated for hedge accounting, they are classified as:

- hedge of the change in fair value of recognised assets or liabilities or firm commitments (fair value hedge); or
- hedge of the variability in highly probable future cash flows attributable to a recognised asset or liability, or a forecast transaction (cash flow hedge); or
- hedge of a net investment in a foreign operation (net investment hedge).

Hedge accounting may be applied to derivatives designated as hedging instruments provided certain criteria are met. Certain transactions have been designated as either a cash flow hedge or a net investment hedge.

To qualify for hedge accounting, at the inception of the hedge and throughout its life, each hedge must be expected to be highly effective (prospective effectiveness). Actual effectiveness (retrospective effectiveness) in the range of 80 per cent to 125 per cent must also be demonstrated on an ongoing basis. At the inception of a hedging relationship, the relationship between the hedging instruments and hedged items is documented, as well as the risk management objective and strategy for undertaking the hedge. When it is determined that a derivative for which hedge accounting has been designated is not (or ceases to be) highly effective, hedge accounting is discontinued prospectively from the date of ineffectiveness.

a. CASH FLOW HEDGE

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in reserves as part of equity. Any gain or loss relating to an ineffective portion is immediately recognised in profit or loss.

When the forecast transaction that is hedged results in the recognition of a financial asset or a financial liability, the associated gains and losses that had been deferred in equity are transferred into profit or loss in the same period or periods during which the asset acquired or liability assumed affects profit or loss. When the forecast transaction that is hedged results in the recognition of a non-financial asset or a non-financial liability, the associated gains and losses that had been deferred in equity are transferred from equity and included in the initial measurement of the cost of the asset or liability.

More specifically, derivatives are used to hedge a forecast acquisition of a business only when the derivative is expected to reduce exposure to the risks being hedged, is designated prospectively so that it is clear when a forecast transaction has or has not occurred, and it is probable the forecast transaction will occur. Hedge accounting is applied where such hedges meet the hedge accounting requirements. Gains or losses on the derivative arising up to the date of the forecast transaction, together with any costs arising at the time of entering into the derivative, are deferred and included in the measurement of the transaction (typically cost of acquisition of a business). Any gains or losses on the derivative after the transaction date are recognised in profit or loss. If the transaction does not occur as anticipated, the costs are immediately expensed.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity until the forecast transaction is ultimately recognised in profit or loss. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to profit or loss.

b. NET INVESTMENT HEDGE

Hedges of net investments in foreign operations are accounted for similarly to cash flow hedges. Any gain or loss on the hedging instrument relating to the effective portion of the hedge is recognised in equity while the gain or loss relating to the ineffective portion is immediately recognised in profit or loss. Gains and losses accumulated in the equity reserve are recognised in profit or loss upon the disposal of the foreign operation.

IV. Embedded derivatives

Derivatives embedded in other financial instruments or other non-financial host contracts are treated separately when their risks and characteristics are not closely related to those of the host contract and the host contract is not carried at fair value with movements recognised in profit or loss. Where an embedded derivative is required to be separated, it is measured at fair value.

Embedded derivatives are assessed for separation from their host contract when the entity first becomes a party to the contract and are not reassessed unless there is a significant change in the terms of the contract.

R. TRADE AND OTHER RECEIVABLES

Trade and other receivables are stated at the amounts to be received in the future and are presented net of any provision for impairment. The amounts are discounted where the effect of the time value of money is material. The recoverability of debts is assessed on an ongoing basis and provision for impairment is made based on objective evidence and having regard to past default experience. The impairment charge is recognised in profit or loss. Debts which are known to be uncollectible are written off.

S. PROPERTY AND EQUIPMENT

Property and equipment is initially recorded at cost which is the fair value of consideration provided plus incidental costs directly attributable to the acquisition (for land and buildings held as at 30 June 2004, the fair value at that date has been used as the deemed cost). The cost of equipment that is located on certain leased premises is increased by the present value of the estimated future cost for dismantling and removing the items when the relevant alterations are made to the premises with a corresponding recognition of a lease provision (refer to section Y of the summary of significant accounting policies note). All items of property and equipment are carried at cost less accumulated depreciation and accumulated impairment charges. Items other than land are depreciated using the straight line method at rates based on the expected useful lives of the assets taking into account estimated residual values. Depreciation rates and residual values are reviewed annually and any changes are accounted for prospectively.

The carrying amount of each class of property and equipment is reviewed each reporting date by determining whether there is an indication that the carrying value of a class may be impaired. If any such indication exists, the item is tested for impairment by comparing the recoverable amount of the asset or its cash generating unit to the carrying value. An impairment charge is recognised whenever the carrying value exceeds the recoverable amount. Impairment charges are recognised in profit or loss and may be reversed where there has been an indication that the loss may no longer exist and/or a change in the estimates used to determine the recoverable amount.

The net gain or loss on disposal of items of property and equipment is recognised in profit or loss and is calculated as the difference between the carrying amount of the asset at the time of disposal and the net proceeds on disposal including transaction costs and other expenses associated with the disposal.

T. BUSINESS COMBINATIONS

Business combinations are accounted for using the acquisition method. Business combinations occur when control is obtained over an entity or business.

The accounting for an acquisition involves the cost of the business combination being allocated to the individual assets acquired (tangible and intangible) and the individual liabilities assumed (including contingent liabilities) based on their separate fair values determined at the acquisition date. Goodwill represents the excess of the purchase consideration plus incidental costs over the fair value of the net identifiable assets and contingent liabilities acquired. If the cost of acquisition is less than the fair value of the net identifiable assets and contingent liabilities acquired, the difference is recognised immediately in profit.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value at the date of exchange. The discount rate used is the incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions.

Where settlement of any part of cash consideration is contingent upon some future event or circumstance, the estimated amounts payable in the future are discounted to their present value at the date of exchange.

Where the initial accounting for a business combination is determined only provisionally by the first reporting date after acquisition date, the business combination is accounted for using those provisional values. Any subsequent adjustments to those provisional values are recognised within twelve months of the acquisition date and are applied effective from the acquisition date.

Where a business combination is achieved in stages (commonly referred to as a step acquisition), each exchange transaction is treated separately, using the cost of the transaction and the fair value information at the date of each exchange transaction, to determine the amount of any goodwill associated with that transaction. Before qualifying as a business combination, a transaction may qualify as an investment in an associate (refer note 1(c)). With investments in joint ventures and associates, where control is not obtained, the goodwill is included in the carrying amount of the investment in the joint venture and associate, rather than being presented as a separate asset.

Acquisitions and disposals (where control is retained) of minority interests are treated as transactions between equity holders. Therefore, any difference between the acquisition cost of the minority interest and the carrying amount of the minority interest is recognised as an increase or decrease in equity.

U. INTANGIBLE ASSETS

I. Acquired intangible assets

Acquired intangible assets are initially recorded at their cost at the date of acquisition being the fair value of the consideration provided and, for assets acquired separately, incidental costs directly attributable to the acquisition. Intangible assets with finite useful lives are amortised on a straight line basis (unless the pattern of usage of the benefits is significantly different) over the estimated useful lives of the assets being the period in which the related benefits are expected to be realised (shorter of legal duration and expected economic life). Amortisation rates and residual values are reviewed annually and any changes are accounted for prospectively.

The carrying amount of intangible assets with finite useful lives is reviewed each reporting date by determining whether there is an indication that the carrying value may be impaired. If any such indication exists, the item is tested for impairment by comparing the recoverable amount of the asset or its cash generating unit to the carrying value. Where the recoverable amount is determined by the value in use, the projected net cash flows are discounted using a pre-tax discount rate. For assets with indefinite useful lives, the recoverability of the carrying value of the assets is reviewed for impairment at each reporting date, or more frequently if events or changes in circumstances indicate that it might be impaired. An impairment charge is recognised when the carrying value exceeds the calculated recoverable amount. Impairment charges are recognised in profit or loss and may be reversed where there has been a change in the estimates used to determine the recoverable amount.

II. Software development expenditure

Software development expenditure that meets the criteria for recognition as an intangible asset is capitalised on the balance sheet and amortised over its expected useful life, subject to impairment testing. Costs incurred in researching and evaluating a project up to the point of formal commitment to a project are treated as research costs and are expensed as incurred. Only software development projects with total budgeted expenditure of more than \$2 million are considered for capitalisation or where such services are provided under a comprehensive outsourcing agreement. Smaller projects and other costs are treated as maintenance costs, being an ongoing part of maintaining effective computer systems, and are expensed as incurred.

All such capitalised costs are deemed to have an expected useful life of 3 years unless it can be clearly demonstrated for a specific project that the majority of the net benefits are to be generated over a longer period. The capitalised costs are amortised on a straight line basis over the period following completion of a project or implementation of part of a project. The recoverability of the carrying amount of the asset is assessed in the same manner as for acquired intangible assets with finite useful lives.

V. GOODWILL

Goodwill acquired in a business combination is initially measured at cost being the excess of the purchase consideration plus incidental costs over the fair value of the net identifiable assets and contingent liabilities acquired and is subsequently presented net of any impairment charges. Goodwill arising on acquisitions prior to 1 July 2004 has been carried forward on the basis of its deemed cost being the net carrying amount as at that date.

Goodwill is allocated to cash generating units (the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets) expected to benefit from the synergies of a business combination for the purpose of impairment testing. Cash generating units are determined based principally on how goodwill is monitored by management. The recoverability of the carrying value of the goodwill allocated to each cash generating unit is tested for impairment at each reporting date, or more frequently if events or changes in circumstances indicate that it might be impaired, by determining the present value (using a pre-tax discount rate that reflects the current market assessments of the risks specific to the cash generating unit) of projected net cash flows based on the five year business plans approved by management. Net cash flows beyond the five year period are extrapolated based on growth rates relevant to the asset/business which are consistent with long-term industry averages. Where the carrying value exceeds the recoverable amount, an impairment charge is recognised in profit or loss and cannot subsequently be reversed.

Goodwill balances are denominated in the currency of the acquired entity and are translated to Australian dollars on a consistent basis with the other assets and liabilities held by the acquired entity.

At the date of disposal of a business, attributed goodwill is included in the share of net assets used in the calculation of the gain or loss on disposal.

W. TRADE AND OTHER PAYABLES

Trade and other payables are carried at cost, which is the fair value of the consideration to be paid in the future for goods and services received. The amounts are discounted where the effect of the time value of money is material.

X. RESTRUCTURING PROVISION

A restructuring provision is recognised for the expected costs associated with restructuring where there is a detailed formal plan for restructure and a valid expectation has been raised in those persons expected to be affected. The provision is based on the direct expenditure to be incurred which is both directly and necessarily caused by the restructuring, including termination benefits, decommissioning of information technology systems and exiting surplus premises, and does not include costs associated with on-going activities. The adequacy of the provision is reviewed regularly and adjusted if required. Revisions in the estimated amount of a restructuring provision are reported in the period in which the revision in the estimate occurs. The provision is discounted using a pre-tax discount rate where the effect of the time value of money is material. Where discounting is applied, the increase in the provision due to the passage of time is recognised as a finance cost.

Y. LEASE PROVISION

Certain operating leases for property require that the land and/or building be returned to the lessor in its original condition, however, the related operating lease payments do not include an element for the cost this will involve. The present value of the estimated future cost for the plant and equipment to be removed and the premises to be returned to the lessor in its original condition are recognised as a lease provision when the relevant alterations are made to the premises. The costs are capitalised as part of the cost of plant and equipment and then depreciated over the useful lives of the assets (refer to section S of the summary of significant accounting policies note).

Z. ONEROUS CONTRACTS PROVISION

A provision is recognised for onerous contracts when the expected benefits to be derived from a contract are lower than the unavoidable cost of meeting the obligations under the contract.

AA. EMPLOYEE BENEFITS

I. Wages and salaries, annual leave and sick leave

Liabilities for wages and salaries (including bonuses), annual leave and sick leave are recognised at the nominal amounts unpaid at the reporting date using remuneration rates that are expected to be paid when these liabilities are settled, including on-costs. A liability for sick leave is considered to exist only when it is probable that sick leave taken in the future will be greater than entitlements that will accrue in the future.

II. Long service leave

A liability for long service leave is recognised as the present value of estimated future cash outflows to be made in respect of services provided by employees up to the reporting date. The estimated future cash outflows are discounted using interest rates on national government guaranteed securities which have terms to maturity that match, as closely as possible, the estimated future cash outflows. Factors which affect the estimated future cash outflows such as expected future salary increases, experience of employee departures and period of service, are incorporated in the measurement.

III. Share based incentive arrangements

Share based remuneration is provided in different forms to eligible employees and IAG directors. All of the arrangements are equity settled share based payments. The fair value at grant date (the date at which the employer and the employee have a shared understanding of the terms and conditions of the arrangement) is determined for each equity settled share based payment using a valuation model which excludes the impact of any non market vesting conditions. This fair value does not change over the life of the instrument. At each reporting date during the vesting period (the period during which related employment services are provided), and upon the final vesting or expiry of the equity instruments, the total accumulated expense is revised based on the fair value at grant date and the latest estimate of the number of equity instruments that are expected to vest based on non market vesting conditions only, and taking into account the expired portion of the vesting period. Changes in the total accumulated expense from the previous reporting date are recognised in profit or loss with a corresponding movement in an equity reserve. Upon exercise of the relevant instruments, the balance of the share based remuneration reserve relating to those instruments is transferred within equity.

The different treatment of market and non-market vesting conditions means that if an equity instrument does not vest because a participant ceases relevant employment then the accumulated expense charged in relation to that participant is reversed, but if an equity instrument does not vest only because a market condition is not met, the expense is not reversed.

To satisfy obligations under the various share based remuneration plans, shares are generally bought on market at or near grant date of the relevant arrangement and held in trust. Shares held in trust that are controlled for accounting purposes are treated as treasury shares held in trust (refer section AG of the summary of significant accounting policies note).

IV. Superannuation

Contributions are made to various superannuation plans, both defined contribution and defined benefit superannuation plans, in accordance with their governing rules and, for defined benefit superannuation plans, recommendations from their respective actuaries, which are designed to ensure that each plan's funding provides sufficient assets to meet its liabilities over the longer term.

For defined contribution superannuation plans, obligations for contributions are recognised in profit or loss as they become payable. For defined benefit superannuation plans, the net financial position of the plans is recognised on the balance sheet and the movement in the net financial position is recognised in profit or loss, except for actuarial gains and losses (experience adjustments and changes in actuarial assumptions), which are recognised directly in retained earnings.

AB. INTEREST BEARING LIABILITIES AND FINANCE COSTS

Interest bearing liabilities are initially recognised at fair value less transaction costs that are directly attributable to the transaction. After initial recognition the liabilities are carried at amortised cost using the effective interest method.

Finance costs include interest, which is accrued at the contracted rate and included in payables, amortisation of transaction costs which are capitalised, presented together with the borrowings, and amortised over the life of the borrowings or a shorter period if appropriate, and amortisation of discounts or premiums (the difference between the original proceeds, net of transaction costs, and the settlement or redemption value of borrowings) over the term of the liabilities. Where interest payments are subject to hedge accounting, they are recognised as finance costs net of any effect of the hedge.

AC. FOREIGN CURRENCY

I. Functional and presentation currency

Items included in the financial records are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The financial statements are presented in Australian dollars, which is the functional and presentation currency of the Company.

II. Translation of foreign currency transactions

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at reporting date, are translated to the functional currency using reporting date exchange rates. Resulting exchange differences are recognised in profit or loss.

III. Translation of the financial results of foreign operations

The financial position and performance of foreign operations with a functional currency other than Australian dollars are translated into the presentation currency for inclusion in the consolidated financial statements. The assets and liabilities are translated using reporting date exchange rates while equity items are translated using historical rates. Items from the income statement are translated using weighted average rates for the reporting period. Exchange differences arising from the translations are recorded directly in equity in the foreign currency translation reserve. Goodwill and fair value adjustments arising on the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated using reporting date exchange rates.

On the disposal of a foreign operation, the cumulative amount of the exchange differences deferred in the foreign currency translation reserve relating to that foreign operation is recognised in profit or loss.

IV. Hedge transactions

Derivatives are used to hedge the foreign exchange risk relating to certain transactions. Refer to section Q.III of the summary of significant accounting policies note for details of the relevant accounting policies.

V. Principal exchange rates used

We provide here the reporting date exchange rates for balance sheet translation and the annual average daily exchange rates for income and cash flows statements translation for selected currencies to Australian dollars as an indication of the rates used for the current period.

	Balance sheet		Income and cash flows statements	
	2009	2008	2009	2008
New Zealand dollar	0.80406	0.79310	0.81335	0.85634
British pound	2.05679	2.07383	2.16128	2.23326
Thai baht	0.03614	0.03117	0.03856	0.03551
United States dollar	1.22926	1.04205	1.33816	1.11508

AD. PROVISION FOR DIVIDENDS

Provision for dividends is made in respect of ordinary shares where the dividends are declared on or before the reporting date but have not yet been distributed at that date.

AE. EARNINGS PER SHARE

I. Basic earnings per share

Basic earnings per share is determined by dividing the profit or loss attributable to equity holders of the Parent by the weighted average number of shares of the Parent on issue during the reporting period, net of treasury shares held in trust.

II. Diluted earnings per share

Diluted earnings per share is determined by dividing the profit or loss attributable to equity holders of the Parent used in the calculation of basic earnings per share, adjusted for relevant costs associated with dilutive potential ordinary shares, by the weighted average number of ordinary shares and dilutive potential ordinary shares.

AF. SHARE CAPITAL

Shares are classified as equity when there is no obligation to transfer cash or other assets to the holder. Transaction costs directly attributable to the issue of equity instruments are shown in equity as a deduction from the proceeds, net of tax.

AG. TREASURY SHARES HELD IN TRUST

Ordinary shares of IAG that are controlled for accounting purposes by share based remuneration trusts that are subsidiaries of the Consolidated entity, are presented on the balance sheet as treasury shares held in trust. The shares are measured at cost (total amount paid to acquire the shares including directly attributable costs), and are presented as a deduction from equity until they are otherwise dealt with. No gain or loss is recognised in profit or loss on the sale, cancellation or reissue of the shares. The shares are derecognised as treasury shares held in trust when the shares vest or are released to the participant.

AH. RESET EXCHANGEABLE SECURITIES

Reset exchangeable securities (RES) were initially measured at fair value (which was equivalent to the face value) less transaction costs incurred in issuing the securities. On the balance sheet, the RES liability is offset against the investments purchased (Portfolio) from the proceeds of the RES, as there is a legal right of set-off and it is the intention that the Portfolio and the RES liability would be settled simultaneously. Transaction costs are capitalised, presented together with interest bearing liabilities, and are amortised using the effective interest method over five years from the date of issue. Interest expense on the RES is brought to account on an accruals basis and payable quarterly subject to the terms of issue. The interest expense on the RES is offset against the interest income generated from the Portfolio in the income statement.

The RES incorporates an embedded derivative which is recognised separately at fair value on the balance sheet.

AI. LOANS TO/FROM RELATED PARTIES

Loans to/from related parties are initially recognised at fair value less transaction costs that are directly attributable to the transaction. After initial recognition the liabilities are carried at amortised cost using the effective interest method.

AJ. ASSETS HELD FOR SALE

Individual non current assets or disposal groups (groups of assets and the liabilities directly associated with the assets to be disposed of) are classified as held for sale and stated at the lower of their carrying amount (without further depreciation or amortisation) and fair value less costs to sell if it is highly probable their carrying amount will be recovered principally through a sale transaction rather than through continuing use. For this to be the case the asset or group must be available for immediate sale in its present condition and the sale must be highly probable. Immediately preceding classification as held for sale, the measurement of the assets is brought up-to-date in accordance with applicable accounting standards. Such assets are presented separately on the balance sheet. Impairment losses on initial classification as held for sale are included in profit or loss. The same applies to gains and losses on subsequent remeasurement.

NOTE 2. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

In the process of applying the significant accounting policies, certain critical accounting estimates and assumptions are used, and certain judgements are made.

The estimates and related assumptions are based on experience and other factors that are considered to be reasonable, the results of which form the basis for judgements about the carrying values of assets and liabilities. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised, and future periods if relevant.

The areas where the estimates and assumptions involve a high degree of judgment or complexity and are considered significant to the financial statements, listed together with reference to the notes to the financial statements where more information is provided, are:

- Insurance contracts related:
 - Claims, refer note 11;
 - Reinsurance and other recoveries on outstanding claims, refer note 12; and
 - Liability adequacy test, refer note 14.B.
- Other
 - Restructuring provisions, refer note 21;
 - Intangible assets and goodwill impairment testing, refer note 18 and 19;
 - Acquired intangible assets initial measurement and determination of useful life, refer note 18 and 25;
 - Provisional accounting of business combinations, refer note 25;
 - Share based remuneration, refer note 29;
 - Defined benefit superannuation arrangements, refer note 30; and
 - Embedded derivatives, refer note 34.

The accounting judgements made during the current reporting period that did not involve estimations, including determination of the existence of control when entities are not wholly owned, the selection of valuation models for complex financial instruments such as embedded derivatives, the recognition of the identifiable intangible assets acquired in a business combination, and the probability of recovering carry forward tax losses, are considered to have had no significant impact on the amounts recognised in the financial report (2008–none).

	PARENT		CONSOLIDATED	
	2009 \$m	2008 \$m	2009 \$m	2008 \$m
NOTE 3. ANALYSIS OF INCOME				
A. GENERAL INSURANCE REVENUE				
Gross written premium	-	-	7,842	7,793
Movement in unearned premium liability	-	-	(124)	(28)
Premium revenue	-	-	7,718	7,765
Direct premium revenue	-	-	7,695	7,741
Inwards reinsurance premium revenue	-	-	23	24
Premium revenue	-	-	7,718	7,765
Reinsurance and other recoveries revenue	-	-	696	438
Total general insurance revenue	-	-	8,414	8,203
B. INVESTMENT INCOME				
Dividend revenue	218	716	28	49
Interest revenue	37	40	470	531
Trust revenue	-	-	78	55
Total investment revenue	255	756	576	635
Net changes in fair values of investments				
Realised net gains and (losses)	(1)	10	100	29
Unrealised net gains and (losses)	1	(7)	63	(209)
Total investment income	255	759	739	455
Represented by				
Investment income on assets backing insurance liabilities	-	-	795	456
Investment income on equity holders' funds	255	759	(56)	(1)
	255	759	739	455
C. FEE AND OTHER INCOME				
Fee based revenue	-	-	261	320
Brokerage and commission	-	-	75	146
Other income	70	-	158	21
Unrealised gains on embedded derivatives	27	69	27	69
Total fee and other income	97	69	521	556
D. SHARE OF NET PROFIT/(LOSS) OF ASSOCIATES				
Total income	352	828	9,682	9,211

	PARENT		CONSOLIDATED	
	2009 \$m	2008 \$m	2009 \$m	2008 \$m
NOTE 4. ANALYSIS OF EXPENSES				
A. EXPENSES AS PRESENTED IN THE INCOME STATEMENT				
Outwards reinsurance premium expense	-	-	485	470
Claims expense	-	-	6,066	5,593
Acquisition costs	-	-	1,213	1,318
Other underwriting expenses	-	-	680	646
Fire services levies	-	-	235	216
Investment expenses on assets backing insurance liabilities	-	-	15	24
Finance costs	50	60	87	101
Net income attributable to minority interests in unitholders' funds	-	-	2	18
Fee based, corporate and other expenses	-	-	587	961
Total expenses	<u>50</u>	<u>60</u>	<u>9,370</u>	<u>9,347</u>

B. ANALYSIS OF EXPENSES BY FUNCTION

General insurance business expenses	-	-	8,694	8,267
Fee based business expenses	-	-	257	438
Investment and other expenses	-	-	21	47
Corporate and administration expenses	<u>50</u>	<u>60</u>	<u>398</u>	<u>595</u>
Total expenses	<u>50</u>	<u>60</u>	<u>9,370</u>	<u>9,347</u>

C. OTHER ITEMS

Disclosure of the following items is considered relevant in explaining the results for the financial year:

I. Depreciation and amortisation

Acquired intangible assets	-	-	47	65
Capitalised software development expenditure	-	-	29	54
Property and equipment	-	-	61	78
	<u>-</u>	<u>-</u>	<u>137</u>	<u>197</u>

	PARENT		CONSOLIDATED	
	2009 \$m	2008 \$m	2009 \$m	2008 \$m
II. Impairment charges				
Property and equipment	-	-	-	9
Goodwill	-	-	-	277
Acquired intangible assets	-	-	18	65
Trade and other receivables	-	-	5	3
	<hr/>	<hr/>	<hr/>	<hr/>
			23	354
III. Employee benefits				
Defined contribution superannuation plans	-	-	84	91
Defined benefit superannuation plans	-	-	6	7
Share based remuneration	-	-	17	25
Salaries and other employee benefits expense	-	-	1,115	1,316
	<hr/>	<hr/>	<hr/>	<hr/>
			1,222	1,439
IV. Transfers to provisions charged to profit or loss				
Restructuring provision	-	-	43	60
	<hr/>	<hr/>	<hr/>	<hr/>
			43	60
V. Finance costs				
Reset preference shares distributions paid/payable	20	28	20	28
Subordinated term notes interest paid/payable	26	30	50	64
Other debts of operational nature, interest paid/payable	2	-	16	11
Ineffective portion of hedges	-	-	(2)	(5)
Amortisation of capitalised transaction costs	2	2	3	3
	<hr/>	<hr/>	<hr/>	<hr/>
	50	60	87	101
VI. Other				
Operating lease payments	-	-	172	164
Software research and development costs	-	-	62	44
Net foreign exchange (gains)/losses	-	-	(22)	39
Liability adequacy test deficiency	-	-	50	15
Insurance protection tax levied by the NSW State Government	-	-	20	20
Net loss on disposal of property and equipment	-	-	1	-

The IAG Group currently operates under a devolved model (following a major restructuring announced to the market on 9 July 2008) but there are shared services through the use of dedicated units (such as head office finance providing accounting and processing services to operational entities) and entities (such as dedicated entities that provide employee services, technology development services and reinsurance services) which provide services throughout the IAG Group. The costs incurred by business units and entities directly, together with internal charges between them, are allocated to the various operating functions and so are included within the various expense classifications in the income statement. For example, the Consolidated entity incurs expense in meeting the superannuation contribution obligations for employees involved in a wide range of functions including sales and marketing, underwriting, and claims management. Hence the superannuation expense is allocated across the lines in the income statement based on the areas for which these employees provide services.

	CONSOLIDATED	
	2009	2008
	\$000	\$000

NOTE 5. REMUNERATION OF AUDITORS

A. KPMG AUSTRALIA

I. Assurance services		
Audit of the financial statements prepared for the Parent and subsidiaries	4,753	5,155
Audit of statutory returns in accordance with regulatory requirements	831	786
Other assurance services	69	111
	<u>5,653</u>	<u>6,052</u>
II. Advisory services		
Taxation services	626	566
Due diligence in relation to potential acquisitions outside Australia	58	503
Other attestation and advisory	68	1,631
	<u>752</u>	<u>2,700</u>

B. OVERSEAS RELATED PRACTICES OF KPMG AUSTRALIA

I. Assurance services		
Audit of the financial statements prepared for subsidiaries	2,643	3,186
Audit of statutory returns in accordance with regulatory requirements	186	219
Other assurance services	43	179
	<u>2,872</u>	<u>3,584</u>
II. Advisory services		
	<u>212</u>	<u>890</u>

C. OTHER AUDITORS

I. Assurance services		
Audit of the financial statements prepared for subsidiaries	70	502
II. Advisory services		
	<u>34</u>	<u>25</u>
Total remuneration of auditors	<u>9,593</u>	<u>13,753</u>

It is the IAG Group's policy that KPMG may provide assurance and other audit-related services that, while outside the scope of the statutory audit, are consistent with the role of auditor. These include regulatory and prudential reviews requested by a regulator such as the Australian Prudential Regulation Authority (APRA). KPMG may not provide services that are perceived to be materially in conflict with the role of auditor. It is IAG Group policy to contract KPMG on assignments additional to their statutory audit and assurance duties where KPMG's expertise and experience with the IAG Group are important. The total fees for such services cannot exceed the audit fees without the approval of the IAG Audit, Risk Management & Compliance Committee and KPMG can be contracted only in relation to reviewing financial information and not in its preparation. The IAG Board is of the opinion that audit independence was not impaired during the current financial year as a result of the provision of these services.

	PARENT		CONSOLIDATED	
	2009 \$m	2008 \$m	2009 \$m	2008 \$m
NOTE 6. INCOME TAX				
A. INCOME TAX EXPENSE				
Current tax	27	5	44	201
Deferred tax	(25)	(1)	23	(115)
(Over)/under provided in prior years	<u>(2)</u>	<u>-</u>	<u>(2)</u>	<u>4</u>
Income tax (credit)/expense	<u><u>-</u></u>	<u><u>4</u></u>	<u><u>65</u></u>	<u><u>90</u></u>

Deferred income tax expense/(credit) included in income tax comprises:

(Increase)/decrease in deferred tax asset	(25)	(1)	(14)	1
Increase/(decrease) in deferred tax liability	<u>-</u>	<u>-</u>	<u>37</u>	<u>(116)</u>
	<u><u>(25)</u></u>	<u><u>(1)</u></u>	<u><u>23</u></u>	<u><u>(115)</u></u>

B. INCOME TAX RECONCILATION

The income tax for the financial year differs from the amount calculated on the profit/(loss) before income tax. The differences are reconciled as follows:

Profit/(loss) for the year before income tax	<u><u>302</u></u>	<u><u>768</u></u>	<u><u>312</u></u>	<u><u>(136)</u></u>
Income tax calculated at 30% (2008 - 30%)	91	230	94	(41)
Amounts which are not deductible/(taxable) in calculating taxable income				
Rebateable dividends	(66)	(215)	(2)	(9)
Capital profits/(losses) not subject to income tax	(21)	1	(17)	1
Amortisation and impairment charge on acquired intangible assets and goodwill	<u>-</u>	<u>-</u>	<u>19</u>	<u>122</u>
Interest on reset preference shares	6	9	6	9
Unrealised (gains) and losses on embedded derivatives	(8)	(21)	(8)	(21)
Other	<u>-</u>	<u>-</u>	<u>(25)</u>	<u>25</u>
Income tax (credit)/expense applicable to current year	2	4	67	86
Adjustment relating to prior year	(2)	<u>-</u>	<u>(2)</u>	<u>4</u>
Income tax (credit)/expense attributable to profit/(loss) for the year before impact of tax consolidation	<u>-</u>	4	65	90
Income tax (credit)/expense attributable to profit/(loss) for the year after impact of tax consolidation	<u>-</u>	4	65	90

C. TAX CONSOLIDATION

The Company, being the head entity, formed a tax-consolidated group comprising the Company and all of its Australian wholly-owned subsidiaries and the accounting treatment is applied in accordance with the relevant accounting standards.

	PARENT		CONSOLIDATED	
	2009 \$m	2008 \$m	2009 \$m	2008 \$m
D. DEFERRED TAX ASSETS				
I. Composition				
a. AMOUNTS RECOGNISED IN PROFIT				
Property and equipment	-	-	70	69
Employee benefits	-	-	71	88
Insurance provisions	-	-	145	132
Investments	-	-	32	31
Provisions	-	-	5	15
Tax losses	27	-	81	47
Other	<u>-</u>	<u>1</u>	<u>-</u>	<u>-</u>
	27	<u>1</u>	404	<u>382</u>
b. AMOUNTS RECOGNISED DIRECTLY IN EQUITY				
Defined benefit superannuation plans	-	-	18	(8)
Other	<u>3</u>	<u>6</u>	<u>4</u>	<u>6</u>
	30	<u>7</u>	426	<u>380</u>
c. AMOUNTS SET-OFF AGAINST DEFERRED TAX LIABILITIES				
	<u>-</u>	<u>-</u>	<u>(44)</u>	<u>(92)</u>
	<u>30</u>	<u><u>7</u></u>	<u>382</u>	<u><u>288</u></u>

II. Reconciliation of movements

Balance at the beginning of the financial year	7	6	380	360
Credited/(charged) to profit or loss	25	1	14	(1)
Credited/(charged) to equity	(3)	-	24	14
Transfers	-	-	6	1
Adjustments relating to prior year	1	-	(1)	18
Foreign exchange difference	-	-	3	(12)
Balance at the end of the financial year	30	<u>7</u>	426	<u>380</u>

III. Tax losses

The Consolidated entity has not recognised \$25 million of tax losses (2008 - \$25 million).

	PARENT		CONSOLIDATED	
	2009 \$m	2008 \$m	2009 \$m	2008 \$m
E. DEFERRED TAX LIABILITIES				
I. Composition				
a. AMOUNTS RECOGNISED IN PROFIT				
Investments	-	-	34	(34)
Other	-	-	32	36
	-	-	66	2
b. AMOUNTS RECOGNISED DIRECTLY IN EQUITY				
Hedges	-	-	17	107
	-	-	83	109
c. AMOUNTS SET-OFF AGAINST DEFERRED TAX ASSETS				
	-	-	(44)	(92)
	-	-	39	17

II. Reconciliation of movements

Balance at the beginning of the financial year	-	-	109	140
Charged/(credited) to profit or loss	-	-	37	(116)
Charged/(credited) to equity	-	-	(90)	80
Foreign exchange differences	-	-	-	(3)
Transfers	-	-	6	1
Adjustments relating to prior year	-	-	21	7
Balance at the end of the financial year	<u><u>-</u></u>	<u><u>-</u></u>	<u><u>83</u></u>	<u><u>109</u></u>

NOTE 7. SEGMENT REPORTING

A. PRIMARY REPORTING—BUSINESS SEGMENTS

The Parent is a non-operating holding company operating only in Australia.

The reported segments have changed from those disclosed in the previous annual reporting period as a result of a major restructuring announced to the market on 9 July 2008 (refer to www.iag.com.au for a copy of the announcement). This change resulted in the separation of the Australia insurance segment, into two components, being Australia direct insurance and Australia intermediated insurance. The reinsurance operations segment, which comprised the captive reinsurers for subsidiaries operating outside Australia and the Alba Group inwards reinsurance operation, has been disaggregated, with the captive reinsurance operations allocated across other relevant segments and the Alba Group operation included in the Corporate and other segment following it being placed into run-off during the financial year. The comparative information provided has been reclassified to conform to the current period's presentation (refer to www.iag.com.au for a copy of the announcement (unaudited) dated 22 December 2008 providing additional information).

The reportable segments comprise the following business divisions:

I. Australia direct insurance

This segment comprises insurance products distributed through a network of branches, franchises and country service centres throughout Australia as well as call centres and online facilities using predominantly the NRMA Insurance, SGIO and SGIC brands as well as via a distribution relationship and underwriting joint venture with RACV Limited. The recently launched internet brand, The Buzz, is included in this segment. The segment includes an allocation of the IAG Group's captive reinsurance operation.

II. Australia intermediated insurance

This segment comprises insurance products primarily sold under the CGU and Swann insurance brands through insurance brokers, authorised representatives and distribution partners. The segment includes an allocation of the IAG Group's captive reinsurance operation.

III. New Zealand insurance

This segment comprises the general insurance business underwritten through subsidiaries in New Zealand. The insurance products are predominantly sold directly to customers using the State brand, and through intermediaries such as brokers and agents using the NZI brand. Personal and commercial products are also distributed by corporate partners, such as large financial institutions, using third party brands. The segment includes an allocation of the IAG Group's captive reinsurance operation.

IV. United Kingdom insurance

This segment comprises the general insurance underwriting and broker distribution services operating through subsidiaries in the United Kingdom. The underwriting business, Equity Red Star operates through a Lloyd's syndicate. The segment includes an allocation of the IAG Group's captive reinsurance operation. The United Kingdom non-core mass market distribution businesses that were sold during the current reporting period (refer to acquisitions and disposals of businesses note) formed part of this segment until divestment.

V. Asia insurance

This segment comprises primarily the direct insurance business underwritten through subsidiaries in Thailand and the share of the operating result from the investment in an associate in Malaysia. The businesses offer personal and commercial insurance products through local brands. The segment includes an allocation of the IAG Group's captive reinsurance operation.

VI. Corporate and other

This segment comprises other activities, including corporate services, funding costs on the IAG Group's interest bearing liabilities, inwards reinsurance from associates, investment management and investment of the equity holders' funds. The results of the run-off of the Alba Group are also included in this segment.

The net outstanding claims liability for each segment includes an allocation of the diversification benefit incorporated into the risk margin relating to the combination of the segments at the Consolidated entity level. Depreciation expense is allocated to different business segments as management fees from the Corporate segment and so all depreciation relating to property and equipment is treated as part of the Corporate segment.

There are no differences between the recognition and measurement criteria used in the segment disclosures and those used in the financial statements.

	Australia direct insurance	Australia intermediated insurance	New Zealand insurance	United Kingdom insurance	Asia insurance	Corporate and other	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2009							
External revenue	4,086	3,020	990	1,322	228	36	9,682
Total revenue	4,086	3,020	990	1,322	228	36	9,682
Underwriting profit/(loss)	(21)	(252)	(24)	32	4	(4)	(265)
Investment income net of investment fees - technical reserves	394	300	24	57	5	-	780
Insurance profit/(loss)	373	48	-	89	9	(4)	515
Investment income net of investment fees - equity holders' funds	-	-	-	-	-	(39)	(39)
Share of net profit/(loss) of associates	-	-	-	(2)	10	-	8
Other net operating result	-	18	1	(13)	(4)	(174)	(172)
Profit/(loss) before income tax	373	66	1	74	15	(217)	312
Income tax expense							(65)
Profit/(loss) for the year							247
Segment assets	5,816	4,310	745	1,000	159	7,285	19,315
Total assets	5,816	4,310	745	1,000	159		19,315
Segment liabilities	5,816	4,310	745	1,000	159	2,449	14,479
Total liabilities							14,479
Acquisitions of property and equipment, intangibles and other non-current segment assets	-	-	-	-	-	161	161
Depreciation expense	34	5	5	8	2	7	61
Amortisation and impairment charges on acquired intangibles and goodwill	9	5	11	63	-	6	94
Total depreciation, amortisation expenses and impairment charges	43	10	16	71	2	13	155
Other non-cash expenses	59	25	8	19	-	12	123

	Australia direct insurance \$m	Australia intermediated insurance \$m	New Zealand insurance \$m	United Kingdom insurance \$m	Asia insurance \$m	Corporate and other \$m	Total \$m
2008							
External revenue	3,400	2,734	1,030	1,723	198	126	9,211
Total revenue	3,400	2,734	1,030	1,723	198	126	9,211
Underwriting profit/(loss)	99	2	(9)	(100)	(14)	(18)	(40)
Investment income net of investment fees - technical reserves	217	132	21	59	3	-	432
Insurance profit/(loss)	316	134	12	(41)	(11)	(18)	392
Investment income net of investment fees - equity holders' funds	-	-	-	-	-	24	24
Share of net profit/(loss) of associates	-	-	-	(3)	-	-	(3)
Other net operating result	-	33	-	(1)	(4)	(577)	(549)
Profit/(loss) before income tax	316	167	12	(45)	(15)	(571)	(136)
Income tax expense							(90)
Profit/(loss) for the year							(226)
Segment assets	5,438	4,347	722	1,508	135	7,230	19,380
Total assets	5,438	4,347	722	1,508	135	2,879	15,029
Segment liabilities	5,438	4,347	722	1,508	135	2,879	15,029
Total liabilities							
Acquisitions of property and equipment, intangibles and other non-current segment assets	-	-	-	-	-	216	216
Depreciation expense	31	8	5	32	2	9	87
Amortisation and impairment charges on acquired intangibles and goodwill	-	-	-	-	-	407	407
Total depreciation, amortisation expenses and impairment charges	31	8	5	32	2	416	494
Other non-cash expenses	42	20	9	3	-	65	139

B. SECONDARY REPORTING—GEOGRAPHICAL SEGMENTS

The Consolidated entity operates in the Australia, New Zealand, United Kingdom and Asia (principally Thailand) general insurance industries. Each of these markets forms a separate reportable geographical segment. In Australia, the financial results are generated from three different operations being Australia direct insurance, Australia intermediated insurance and Corporate and other (refer to section A of this note for further financial details). Australia is the IAG Group's principal market with operations covering all states and territories.

NOTE 8. EARNINGS PER SHARE

	CONSOLIDATED	
	2009 cents	2008 cents
A. REPORTING PERIOD VALUES		
Basic earnings per ordinary share *	<u><u>9.32</u></u>	<u><u>(14.11)</u></u>
Diluted earnings per ordinary share	<u><u>9.26</u></u>	<u><u>(14.01)</u></u>

* The basic earnings per ordinary share excludes the treasury shares held in trust from the denominator of the calculation, but includes earnings attributable to those shares in the numerator, to comply with AASB 133 *Earnings per Share*. If the amounts relating to those shares are excluded from both the numerator and denominator, the basic earnings per ordinary share for the current reporting period would be reduced to 9.26 cents (2008 - (14.01) cents).

	CONSOLIDATED	
	2009 \$m	2008 \$m
B. RECONCILIATION OF EARNINGS USED IN CALCULATING EARNINGS PER SHARE		
Profit/(loss) for the year	247	(226)
(Profit)/loss attributable to minority interests	<u>(66)</u>	<u>(35)</u>
Profit/(loss) attributable to equity holders of the Parent which is used in calculating basic and diluted earnings per share	<u><u>181</u></u>	<u><u>(261)</u></u>

	CONSOLIDATED	
	2009 Number of shares in millions	2008 Number of shares in millions
C. RECONCILIATION OF WEIGHTED AVERAGE NUMBER OF ORDINARY SHARES USED IN CALCULATING EARNINGS PER SHARE		

Ordinary shares on issue *	1,961	1,865
Treasury shares held in trust	<u>(13)</u>	<u>(13)</u>
Weighted average number of ordinary shares used in the calculation of basic earnings per share	1,948	1,852
Weighted average number of dilutive potential ordinary shares relating to		
Unvested share based remuneration rights supported by treasury shares held in trust	<u>13</u>	<u>13</u>
Weighted average number of ordinary shares used in the calculation of diluted earnings per share	<u><u>1,961</u></u>	<u><u>1,865</u></u>

* The weighted average number of ordinary shares used to calculate the basic earnings per share includes an additional 23 million shares that are deemed to be bonus shares. These deemed bonus shares were issued in response to the share purchase plan and institutional placement. These deemed bonus shares are considered to have been issued on 1 July 2007 (being at the beginning of the corresponding prior period presented in these financial statements) and thus have a retrospective dilutive effect on the basic earnings per share.

The following matters are relevant to the determination of the weighted average number of ordinary shares:

- the reset preference shares are not included as dilutive potential ordinary shares even though they may convert into ordinary shares because the contingent conversion conditions were not met at the reporting date; and
- the reset exchangeable securities (refer note 32.B) are not included as dilutive potential ordinary shares because the contingent conversion conditions were not met at the reporting date.

NOTE 9. DIVIDENDS

	Cents per share	Total amount	Payment date	Tax rate for franking credit	Percentage franked
		\$m			
A. ORDINARY SHARES					
2009					
2009 interim dividend	4.0	76	8 April 2009	30%	100%
2008 final dividend	9.0	<u>169</u>	3 October 2008	30%	100%
		<u><u>245</u></u>			
2008					
2008 interim dividend	13.5	250	14 April 2008	30%	100%
2007 final dividend	16.0	<u>287</u>	8 October 2007	30%	100%
		<u><u>537</u></u>			

It is standard practice to declare the dividend for a period after the relevant reporting date. In accordance with the relevant accounting policy (refer to section AD of the summary of significant accounting policies note) a dividend is not accrued for until it is declared and so the dividends for a period are generally recognised and measured in the financial reporting period following the period to which the dividend relates.

The dividends recognised in the current reporting period include \$1 million (2008 - \$2 million) paid in relation to treasury shares held in trusts controlled by the Consolidated entity.

B. DIVIDEND REINVESTMENT

A Dividend Reinvestment Plan (DRP) operates which allows equity holders to elect to receive their dividend entitlement in the form of IAG shares. The price of DRP shares is the average share market price, less a discount if any (determined by the directors) calculated over the pricing period (which is at least five trading days) as determined by the directors for each dividend payment date.

The DRP for the 2009 interim dividend payable on 8 April 2009 was settled with the issuance of 4.96 million fully paid ordinary shares priced at \$3.4320 per share (based on the average market price for the five trading days from 30 March 2009 to 3 April 2009 inclusive, with no discount applied) to existing shareholders with dividend entitlements.

The DRP for the 2008 final dividend payable on 3 October 2008 was settled with the issuance of 10.1 million fully paid ordinary shares priced at \$4.1536 per share (based on the average market price for the 10 trading days from 8 September 2008 to 19 September 2008 inclusive, with no discount applied) to existing shareholders with dividend entitlements.

A copy of the terms and conditions for the IAG Group dividend reinvestment plan is available at www.iag.com.au/shareholder.

C. DIVIDEND NOT RECOGNISED AT REPORTING DATE

In addition to the above dividends, the IAG Board determined to pay the following dividend after the reporting date but before finalisation of this financial report and has not been recognised in this financial report.

	Cents per share	Total amount	Expected payment date	Tax rate for franking credit	Percentage franked
		\$m			
2009 final dividend	6.0	<u>124</u>	2 October 2009	30%	100%

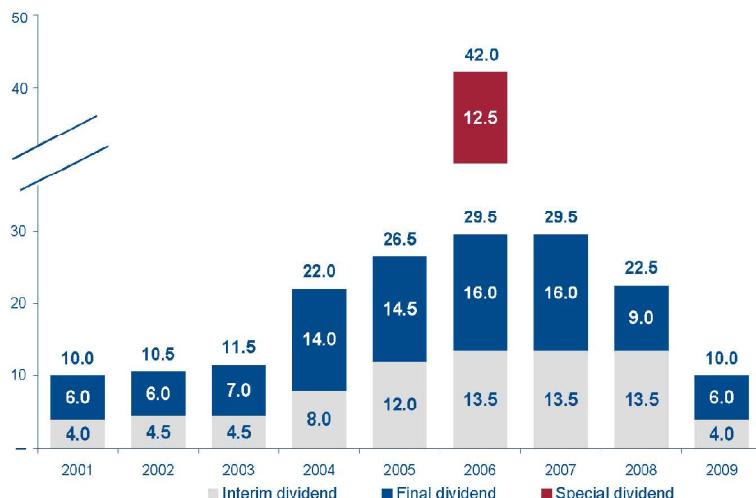
On 21 August 2009 the IAG Board determined a final dividend which will be payable to shareholders as at 5pm on 2 September 2009.

The Company's DRP will operate by issuing new ordinary shares to participants with an issue price per share of the average market price as defined in DRP terms with no discount applied. The last election notice for participation in the DRP in relation to this final dividend is 2 September 2009.

D. HISTORICAL SUMMARY

The graph below provides a historical summary of dividend payments since the IAG Group listed in 2001, aggregating dividends based on the financial period for which they were declared and not the financial period in which they were recognised and paid.

HISTORICAL SUMMARY OF DIVIDEND PAYMENTS (cents per share)



E. DIVIDEND POLICY

The Group's dividend policy is intended to pay dividends equivalent to 50% - 70% of reported cash earnings. Cash earnings are defined as:

- net profit after tax attributable to IAG shareholders;
- plus amortisation and depreciation (including amortisation of capitalised software development expenditure); and
- excluding any unusual items.

The current reporting period unusual item excluded is primarily the profit on revaluation of the embedded derivative in relation to the reset exchangeable securities.

F. RESTRICTIONS THAT MAY LIMIT THE PAYMENT OF DIVIDENDS

There are currently no restrictions on the payment of dividends by the Parent other than:

- the payment of dividends generally being limited to profits subject to ongoing solvency obligations noting that under the APRA Level 2 insurance group supervision requirements released during the current reporting period, IAG is required to obtain approval from APRA before payment of dividends on ordinary shares that exceeds the IAG Group's after tax earnings as defined by APRA; and
- no dividends can be paid and no returns of capital can be made on ordinary shares, if distributions are not paid on the reset preference shares, unless certain actions are taken by IAG. For further details refer to the interest bearing liabilities note.

There are currently no restrictions on the payment of dividends from subsidiaries to the Parent other than:

- the payment of dividends generally being limited to profits subject to ongoing solvency obligations of the subsidiary;
- for certain subsidiaries which are required to meet the statutory reserve and regulatory minimum capital requirements. In particular, APRA has advised Australian general insurers that a general insurer under its supervision must obtain approval from it before declaring a dividend if the general insurer has incurred a loss, or proposes to pay dividends which exceed the level of profits earned in the current period; and
- the Lloyd's syndicate operations being subject to specific solvency calculation restrictions regarding the payment of distributions from funds at Lloyd's.

The impact to these requirements caused by the payment of dividends is monitored. Payments of dividends from overseas subsidiaries may attract withholding taxes which have not been provided for in this financial report.

G. DIVIDEND FRANKING AMOUNT

	PARENT		CONSOLIDATED	
	2009 \$m	2008 \$m	2009 \$m	2008 \$m
The amount of franking credits available for subsequent reporting periods is				
Franking account balance at reporting date at 30%	491	466	540	498
Franking credits to arise from payment of income tax payable	1	49	16	62
Franking debits to arise from receipt of income tax refundable	(49)	-	(49)	-
Franking credits to arise from receipt of dividends receivable	-	1	1	1
Franking credits available for future reporting periods	443	516	508	561
Franking account impact of dividends declared before issuance of financial report but not recognised at reporting date	(53)	(72)	(53)	(72)
Franking credits available for subsequent financial periods based on a tax rate of 30%	390	444	455	489

After payment of the final dividend the franking balance of the Company is capable of fully franking a further \$909 million distributions.

The balance of the franking account arises from:

- franked income received or recognised as a receivable at the reporting date;
- income tax paid, after adjusting for any franking credits which will arise from the payment of income tax provided for in the financial statements; and
- franking debits from the payment of dividends recognised as a liability at the reporting date.

In accordance with the tax consolidation legislation, the Parent, as the head entity in the tax-consolidated group, has also assumed the benefit of the franking credits available. The consolidated amounts include franking credits that would be available to the Parent if distributable profits of non-wholly owned subsidiaries were paid as dividends.

All of the distributions paid in relation to the reset preference shares and the interest payments in relation to the reset exchangeable securities for the financial year were fully franked at 30% (2008 - fully franked at 30%).

NOTE 10. INSURANCE CONTRACTS RISK MANAGEMENT

A key risk from operating in the general insurance industry is the exposure to insurance risk arising from underwriting general insurance contracts. The insurance contracts transfer risk to the insurer by indemnifying the policyholders against adverse affects arising from the occurrence of specified uncertain future events. The risk is that the actual amount of claims to be paid in relation to contracts will be different to the amount estimated at the time a product was designed and priced. The Consolidated entity is exposed to this risk because the price for a contract must be set before the losses relating to the product are known. Hence the insurance business involves inherent uncertainty. The Consolidated entity also faces other risks relating to the conduct of the general insurance business including financial risks (refer principally to the financial risk management note) and capital risks (refer principally to the capital management note).

A fundamental part of the overall risk management strategy is the effective governance and management of the risks that impact the amount, timing and uncertainty of cash flows arising from insurance contracts.

A. RISK MANAGEMENT FRAMEWORK

The IAG Group has in place a dedicated risk management function responsible for the development and maintenance of the risk management framework. The risk management framework provides reasonable assurance that the IAG Group's risks are being prudently and soundly managed. The framework includes a written Risk Management Strategy (RMS) which is a high-level, strategic document intended to describe key elements of the risk management framework. The RMS:

- describes board and management approved parameters (i.e. risk appetite) within which key decisions must be made;
- is a key input into how regulators understand and assess the approach to risk management; and
- forms the basis of twice yearly declarations provided by executives and senior management to the board.

The framework also includes clearly defined managerial responsibilities and risk management policies, procedures and controls to identify, assess, monitor, report on and mitigate all material risks, financial and non-financial, likely to be faced. A review process is in place to ensure that the risk management framework remains effective. Standard & Poor's (S&P) has rated the IAG Group enterprise risk management program to be 'strong'.

The RMS is updated annually and approved by the board and resubmitted to APRA after any material changes are made. A three-year rolling business plan is also submitted to APRA after each annual review or whenever material changes are made.

The IAG Group has in place a range of monitoring activities assessing both the financial management and risk management aspects of the business. The Appointed Group Actuary is required to prepare a Financial Condition Report (FCR) and an Insurance Liability Valuation Report (ILVR). The ILVR is more quantitative in nature than the FCR. Both documents are required to be submitted to APRA annually.

The FCR includes specific items such as an assessment of asset and liability management, reinsurance arrangements and the risk management framework and incorporates recommendations where issues are noted.

The ILVR advises on the valuation of insurance liabilities including specific details such as assumptions and valuation methods. The ILVR and the valuations it documents are peer-reviewed by another Actuary (the External Peer Reviewing Actuary) who must not be an employee of the insurer. The External Peer Review Actuary must provide a review report on the ILVR to the insurer's board and management, the Appointed Auditor and Appointed Group Actuary, but not directly to APRA unless specifically requested to do so.

B. RISK MANAGEMENT OBJECTIVES AND POLICIES FOR MITIGATING INSURANCE RISK

The insurance activities primarily involve the underwriting of risks and the management of claims. A disciplined approach to risk management is adopted in accordance with IAG Group protocols rather than a premium volume or market share orientated approach. It is believed this approach provides the greatest long term likelihood of being able to meet the objectives of all stakeholders; including policyholders, lenders and equity holders.

The risk management activities can be broadly separated into underwriting (acceptance and pricing of risk), claims management, reinsurance, reserving (including investment in data capabilities), and investment management. The objective of these risk management functions is to enhance the longer term financial performance of the overall insurance operations. The policies for the management of risk are applied consistently across the IAG Group with certain allowances made for local circumstances in non-Australian jurisdictions. There is a transition period for newly acquired businesses to comply with these policies.

The key policies in place to mitigate risks arising from underwriting insurance contracts include the following:

I. Acceptance of risk

Underwriting risk is managed within five layers throughout the organisation each with well defined roles and responsibilities. The layers are:

a. RISK APPETITE

Risk appetite considers the overall impact of underwriting activity on the earnings profile and capitalisation of the IAG Group.

b. RISK PRINCIPLES

Risk principles are encapsulated in the IAG Group's RMS.

c. ENTERPRISE UNDERWRITING RISK MANAGEMENT

The Group Executive Committee approves a portfolio underwriting risk management framework and the broad principles of underwriting operation for each business division.

d. BUSINESS DIVISION RISK MANAGEMENT

The business division risk management reviews the application of the underwriting risk framework by each portfolio and issues a licence to operate within the stated business plan boundaries.

e. PORTFOLIO AND PRODUCT RISK MANAGEMENT

The portfolio and product management are responsible for applying the risk management framework and demonstrating compliance in order to receive a licence to operate.

The underwriting of large numbers of less than fully correlated individual risks, across a range of classes of insurance businesses, in different regions reduces the variability in overall claims experience over time. Maximum limits are set for the acceptance of risk both on an individual contract basis and for classes of business and specific risk groupings. Having limited exposure to long tail classes of business (where the settlement of claims typically takes longer than one year), currently approximately 20% of the business as measured by gross written premium, limits risk. Management information systems are maintained that provide up to date, reliable data on the risks to which the business is exposed at any point in time. Efforts are made, including plain language policy terms, to ensure there is no misalignment between what policyholders perceive will be paid when a policy is initially sold and what is actually paid when a claim is made.

The charts in section D of this note provide a dissection of gross written premium by region and product for the current and prior financial year demonstrating the limited exposure to the additional risks associated with long-tail classes of business.

II. Pricing

Statistical models are used that combine historical and projected data to calculate premiums and monitor claims patterns for each class of business. The data used includes historical pricing and claims analysis for each class of business as well as current developments in the respective markets and classes of business. All data used is subject to rigorous verification and reconciliation processes. The models incorporate consideration of market conditions.

III. Reinsurance

The use of reinsurance to limit exposure to large single claims and accumulation of claims that arise from the same event or the accumulation of similar events. This includes the monitoring of reinsurers' credit risk to control exposure to reinsurance counterparty default (refer to the reinsurance and other recoveries on outstanding claims note).

IV. Claims management

Initial claims determination is managed by claims officers with the requisite degree of experience and competence with the assistance, where appropriate, of a loss adjustor or other party with specialist knowledge. It is the IAG Group's policy to respond to and settle all genuine claims quickly whenever possible and to pay claims fairly, based on policyholders full entitlements.

V. Investment management

Assets and liabilities are managed so as to effectively match the maturity of the assets that are held to back insurance liabilities with the expected pattern of claims payments.

VI. Provisioning

Claims provisions are established using actuarial valuation models and include a risk margin for uncertainty (refer to the claims note).

VII. Risk reduction

Reducing the frequency and severity of claims in the first place by supporting and assisting the community by engaging in risk reduction activities (such as fire prevention strategies, crime prevention programs and motor vehicle safety initiatives), conducting research to reduce future risk in the community, improving risk management understanding in the community, and reducing the environmental footprint of the IAG Group.

C. TERMS AND CONDITIONS OF INSURANCE CONTRACTS

The terms and conditions attaching to insurance contracts affect the level of insurance risk accepted. Insurance contracts are generally entered into on an annual basis and at the time of entering into a contract all terms and conditions are negotiable or, in the case of renewals, renegotiable. The majority of direct insurance contracts written are entered on a standard form basis. Non-standard and long term policies may only be written if expressly approved by a person with appropriate delegated authority. Risks are only assumed where the IAG Group has the skills to analyse, structure and price the risk appropriately. There are no special terms and conditions in any non standard direct insurance contracts that would have a material impact on the financial report. Insurance contracts written in all regions are subject to substantially the same terms and conditions. There are no embedded derivatives that are separately recognised from a host insurance contract.

Individual reinsurance contracts have a greater potential to have a significant financial impact (refer to the reinsurance and other reinsurance recoveries on outstanding claims note).

D. CONCENTRATIONS OF INSURANCE RISK

The exposure to concentrations of insurance risk is mitigated by a portfolio diversified into many classes of business across different regions and by the utilisation of reinsurance.

Concentration risk is particularly relevant in the case of catastrophes, usually natural disasters, which generally result in a concentration of affected policyholders over and above the norm and which constitutes the largest individual potential financial loss. Catastrophe losses are an inherent risk of the general insurance industry that have contributed, and will continue to contribute, to potentially material year-to-year fluctuations in the results of operations and financial position. Catastrophes are caused by various natural events including earthquakes, bushfires, hailstorms, tropical storms and high winds. We are also exposed to certain human-made catastrophic events such as industrial accidents and building collapses. The nature and level of catastrophes in any period cannot be predicted accurately but can be estimated through the utilisation of predictive models. We actively limit our aggregate insurance exposure to catastrophe losses in regions that are subject to high levels of natural catastrophes.

Each year, the Consolidated entity sets its tolerance for concentration risk and purchases reinsurance in excess of these tolerances. Various models are used to estimate the impact of different potential natural disasters and other catastrophes. The tolerance for concentration risk is used to determine the maximum event retention which is the maximum net exposure to insurance risk determined appropriate for any single event with a given probability. The maximum event retention for a second event during the period of reinsurance cover is generally lower than that for the first event. While it is desirable to limit the net exposure, it is reduced to only the maximum event retention limit because the cost of purchasing reinsurance cover to reduce the net exposure further is not considered capital efficient.

The following table provides information regarding natural perils that occurred during the current financial reporting period and the current estimate of the associated claims cost based on claims paid and remaining outstanding claims, net of reinsurance recoveries.

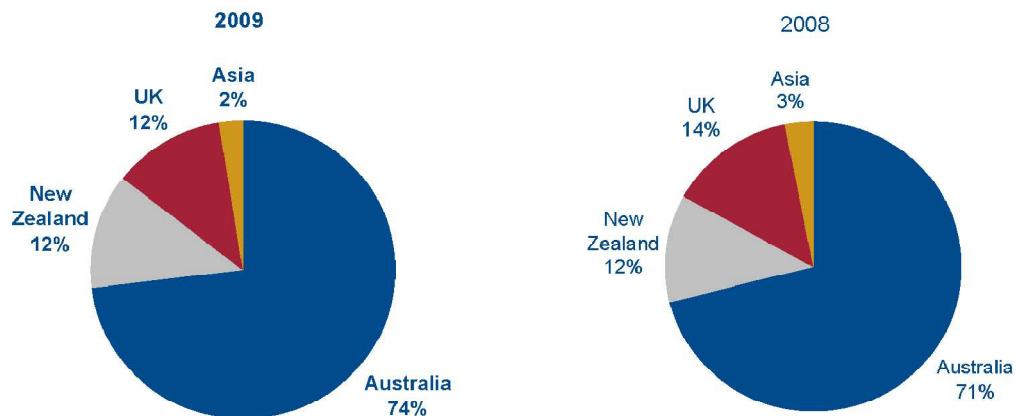
	2009
	\$m
New Zealand storms (July 2008)	23
Lismore hailstorm (October 2008)	22
Southeast Queensland storms (November 2008)	52
WA and NSW storm events (November 2008)	10
Victorian bushfires (February 2009)	126
Queensland and NSW storm (February 2009)	6
Coffs Harbour storms (March/April 2009)	28
Northern NSW/south-east Queensland storms (May 2009)	28
Other events	156
Total current estimate of claims costs from natural perils that occurred during the current financial reporting period	451

The forecast for the current financial reporting period made at the beginning of the period was for natural peril allowances of \$314 million. This compares with the estimate of natural peril claims costs at the end of the period of \$451 million (per above table).

The charts below demonstrate the diversity of the IAG Group's operations by both region (noting that the insurance risks underwritten in Australia are written in all states and territories) and product indicating that the concentration of insurance risk is not significant. The charts show risk concentrations before reinsurance.

The following chart provides a percentage analysis of gross written premium by region.

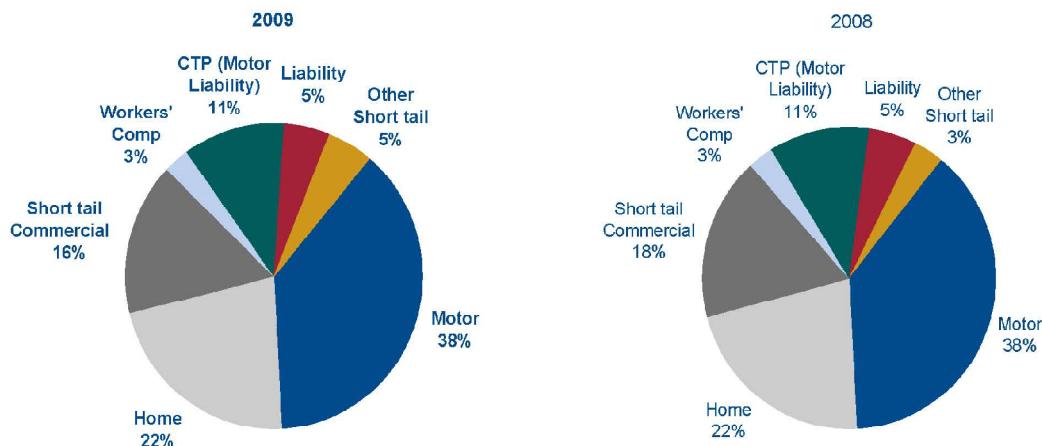
CONSOLIDATED GROSS WRITTEN PREMIUM BY REGION



The consolidated gross written premium grew 0.6% to \$7,842 million. The main drivers of the change in mix by region have been a strong performance from the Australia direct insurance division and the disposal of businesses from the United Kingdom division.

The following chart provides a percentage analysis of gross written premium by product.

CONSOLIDATED GROSS WRITTEN PREMIUM BY PRODUCT



Specific processes for monitoring identified key concentrations are set out below:

Risk	Source of concentration	Risk management measures
An accumulation of risks arising from a natural peril	Insured property concentrations	Accumulation risk modelling, reinsurance protection
A large property loss	Fire or collapse affecting one building or a group of adjacent buildings	Maximum acceptance limits, property risk grading, reinsurance protection
Multiple liability retentions being involved in the same event	Response by a multitude of policies to the one event	Purchase of reinsurance clash protection

For concentrations of risk relating to the reinsurance contracts refer to the reinsurance and other recoveries on outstanding claims note.

E. CREDIT RISK

Financial assets or liabilities arising from insurance contracts are presented on the balance sheet at the amount that best represents the maximum credit risk exposure at reporting date.

The credit risk relating to insurance contracts relates primarily to premium receivables and reinsurance receivables.

I. Premium receivable

Premium receivable is due from individual policyholders and intermediaries (brokers, agents and business partners). The brokers and agents collect premium from policyholders and remit the monies to the insurer in accordance with contractual arrangements being generally within 90 days for brokers and 30-60 days for agents. Clearly defined credit policies are applied in dealing with these counterparties. The recoverability of premium receivable is assessed and provision is made for impairment based on objective evidence and having regard to past default experience. Concentrations of credit risk within premium receivable are considered low due to the large number of customers/corporate partners comprising the customer base and their dispersion across different industries and regions. For more detailed credit risk information for the premium receivable balance refer to the receivables note.

II. Reinsurance recoveries receivable

Reinsurance recoveries receivable are discussed further in the reinsurance and other recoveries on outstanding claims note.

For information regarding the management of credit risk refer to the financial risk management note.

F. LIQUIDITY RISK

Underwriting insurance contracts expose the IAG Group to liquidity risk through the obligation to make payments of unknown amount on unknown dates. Information regarding the maturity of the net discounted outstanding claims liability is provided in section F of the claims note. For information regarding the management of liquidity risk refer to the financial risk management note.

G. INTEREST RATE RISK

The underwriting of general insurance contracts creates exposure to the risk that interest rate movements may materially impact the value of the insurance liabilities. Discounting the liability is in effect allowing for future investment earnings on the assets held to back the insurance liabilities. The funds held to pay insurance liabilities are invested principally in fixed interest securities matched to the expected payment pattern of the insurance liabilities. Movements in market interest rates affect the value of the fixed interest securities. Hence movements in interest rates should have minimal impact on the insurance profit for a year due to movements in investment income on assets backing insurance liabilities offsetting the impact of movements in discount rates on the insurance liabilities other than the changes in credit spread on fixed interest securities. The fixed interest securities are expected to be held to maturity and so the unrealised gains or losses from changes in credit spreads are expected to reverse upon maturity of these securities.

H. CURRENCY RISK

The IAG Group is an international general insurance group underwriting insurance contracts in Australia, New Zealand, the United Kingdom and Asia in operating currencies. The translation of the assets, liabilities, income and expenses of foreign operations with a functional currency other than the Australian dollar exposes the IAG Group to currency risk. This risk is principally managed through the matching of the currency in which assets held to back insurance liabilities are invested to the currency in which the related insurance contracts are written. For additional information regarding the management of currency risk refer to the financial risk management note.

I. REINSURANCE RISK

For information regarding outwards reinsurance refer to the reinsurance and other recoveries on outstanding claims note.

Inwards reinsurance or retrocession is accepted from various subsidiaries within the IAG Group but these transactions are eliminated upon consolidation. Inwards reinsurance or retrocession from entities not controlled by the IAG Group can only be accepted for exposures that are consistent with the organisation's risk appetite and within limits approved by the board. The IAG Group currently accepts inwards reinsurance only from related parties and largely in line with compulsory requirements within specific countries. There are however remaining claims exposures from previous inwards reinsurance accepted from the wider market but this is now all in run off. Most recently the Alba group, a subsidiary group of IAG, which previously accepted inwards reinsurance on a 'single risk' basis (i.e. it provided facultative reinsurance) was placed into run-off during the current reporting period.

J. REGULATORY RISK

The general insurance operations of the IAG Group are subject to regulatory supervision in the jurisdictions in which they operate. The regulatory frameworks continue to develop in a number of those jurisdictions but at a minimum include requirements in relation to reserving, capital and the payment of dividends. The IAG Group works closely with regulators and monitors regulatory developments across its international operations to assess any potential impact on the ongoing ability to meet the various regulatory requirements.

K. OPERATIONAL RISK

Operational risk is the risk of financial loss (including lost opportunities) resulting from external events and/or inadequate or failed internal processes, people and systems to perform as required. Operational risk can have overlaps with all of the other risk categories. When controls fail, operational risks can cause damage to reputation, have legal or regulatory implications or can lead to financial loss. The IAG Group cannot expect to eliminate all operational risks, but by initiating a rigorous control framework and by monitoring and responding to potential risks, the IAG Group is able to manage risks.

The IAG Group Risk Management Strategy includes consideration of operational risk. Operational risk is identified and assessed on an ongoing basis and the capital management strategy includes consideration of operational risk. Management and staff are responsible for identifying, assessing and managing operational risks in accordance with their roles and responsibilities. The IAG Group has an internal audit function which monitors processes and procedures surrounding operational risk.

L. ACQUISITION RISK

Acquisition risks are principally managed by the Consolidated entity's controls over the due diligence and subsequent integration process. The Consolidated entity mitigates this risk as much as possible by performing due diligence appropriate to its risk appetite for each target entity and by using an assembled team of relevant subject matter experts from both corporate office and business divisions to manage the integration process.

M. LLOYD'S SYNDICATES

The IAG Group participates in three Lloyd's syndicates being Equity Red Star Motor Syndicate 218 (64% share of capacity), Alba Group Syndicate 4455 (100% - in run-off), and Syndicate 1208 (100% - in run-off).

Every Lloyd's member is required to hold capital at Lloyd's which is held in trust and known as Funds at Lloyd's (FAL). These funds are intended primarily to cover circumstances where syndicate assets prove insufficient to meet participating members' underwriting liabilities and members fail to meet those liabilities when called upon to do so. The minimum level of FAL is determined by the Individual Capital Assessment (ICA) conducted by each syndicate's managing agency and approved by Lloyd's. The ICA is based on local regulatory requirements and resource criteria and the level of FAL has regard to a number of factors including the nature and amount of risk to be underwritten by the member and the assessment of the insurance, credit, liquidity, market, operation and group risks in respect of business that has been underwritten as well as the systems and controls that exist both with the syndicate and its managing agency.

In addition, Lloyd's has a central fund for which contributions are collected from all members on an annual basis. The purpose of this fund is to pay legitimate claims incurred by syndicates where members are unable to meet their obligations and their FAL have been exhausted. All members at Lloyd's have joint and several liability and, in extreme cases, Lloyd's can also require 'special contributions' from members at the discretion of the Council of Lloyd's to maintain the Central Fund. Lloyd's has an A+ Strong rating issued by Standard & Poor's Rating Services.

N. CLIMATE CHANGE

Climate change is any long term significant change in the expected patterns of average weather of a specific region over an appropriately significant period of time. Unexpected changes in climate impact the ability to appropriately price risk. The IAG Group is committed to reducing its own greenhouse gas emissions and to partnering with like-minded external stakeholders to work collaboratively on practical programs to reduce human induced impacts on the climate. The IAG Group also committed to undertaking research into the impacts of climate change on Australia and New Zealand and to investigating how the IAG Group's products and services may support a reduction in greenhouse gas emissions.

	CONSOLIDATED	
	2009	2008
	\$m	\$m
NOTE 11. CLAIMS		
A. CLAIMS EXPENSE, NET		
Direct business	5,366	5,149
Inwards reinsurance business	4	6
Net claims expense	5,370	5,155
B. CLAIMS DEVELOPMENT		
I. Net claims expense recognised in the income statement		

Given the uncertainty in establishing the outstanding claims liability, it is likely that the final outcome will be different from the original liability established. Claims development refers to the financial adjustment in the current period relating to claims incurred in previous periods because of new and more up to date information that has become available and to reflect changes in inflation and discount assumptions. The information is presented on an accident year basis (claims are related to the period in which the insured event occurred and not the period in which the policy was underwritten).

	CONSOLIDATED					
	2009			2008		
	Current year	Prior years	Total	Current year	Prior years	Total
	\$m	\$m	\$m	\$m	\$m	\$m
Gross claims - undiscounted	6,565	(364)	6,201	6,602	(970)	5,632
Discount	(281)	146	(135)	(328)	289	(39)
Gross claims - discounted	6,284	(218)	6,066	6,274	(681)	5,593
Reinsurance and other recoveries - undiscounted	(867)	195	(672)	(745)	299	(446)
Discount	25	(49)	(24)	32	(24)	8
Reinsurance and other recoveries - discounted	(842)	146	(696)	(713)	275	(438)
Net claims expense	<u><u>5,442</u></u>	<u><u>(72)</u></u>	<u><u>5,370</u></u>	<u><u>5,561</u></u>	<u><u>(406)</u></u>	<u><u>5,155</u></u>

Current year claims relate to claim events that occurred in the current financial year. Prior year claims relate to a reassessment of the claim events that occurred in all previous financial periods. A major component of the prior year movement is the release of risk margins in respect of claims payments during the year. In order to maintain the outstanding claims reserve at an appropriate level, much of this release is transferred to current accident year reserves for which the development of claims is less mature and there is much greater uncertainty attaching to the ultimate cost of claims.

II. Net outstanding claims liability recognised on the balance sheet

The following table shows the development of the estimated net undiscounted outstanding claims payments relative to the current estimate of ultimate claims payments as estimated at each reporting date. The table also shows a reconciliation of the net discounted outstanding claims liability to the gross outstanding claims liability on the balance sheet. The claims development table presented in the previous periods financial report showed the development of the outstanding claims liability inclusive of risk margins.

	CONSOLIDATED Accident year									
2001 and prior	2002	2003	2004	2005	2006	2007	2008	2009	Total	
\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	
NET ULTIMATE CLAIMS PAYMENTS										
Development										
At end of accident year	3,213	3,351	3,492	3,603	3,994	4,798	4,666	4,694		
One year later	3,141	3,174	3,326	3,556	3,921	4,763	4,614			
Two years later	3,080	3,099	3,353	3,524	3,852	4,720				
Three years later	3,046	3,068	3,337	3,480	3,854					
Four years later	3,024	3,014	3,321	3,444						
Five years later	2,995	3,021	3,310							
Six years later	2,996	3,015								
Seven years later	2,976									
Current estimate of net ultimate claims payments	2,976	3,015	3,310	3,444	3,854	4,720	4,614	4,694		
Cumulative payments made to date	(2,889)	(2,897)	(3,104)	(3,124)	(3,352)	(3,868)	(3,685)	(2,637)		
Net undiscounted outstanding claims payments	793	87	118	206	320	502	852	929	2,057	5,864
Discount to present value	(235)	(16)	(20)	(32)	(46)	(65)	(106)	(120)	(192)	(832)
Net discounted outstanding claims payments	558	71	98	174	274	437	746	809	1,865	5,032
Reconciliation										
Claims handling expense										347
Risk margin										1,026
										6,405
Gross outstanding claims liability on the balance sheet										7,816
Outstanding reinsurance and other recoveries										(1,047)
GST recoverable on net outstanding claims liability										(364)
Net outstanding claims liability										6,405
Favourable claims experience has given rise to the release of central estimates as the ultimate claims costs have been settled or become more certain.										
Conditions and trends that have affected the development of the liabilities in the past may, or may not, occur in the future, and accordingly, conclusions about future results may not necessarily be derived from the information presented in the tables above.										
Short-tail claims are normally reported soon after the incident and are generally settled within months following the reported incident. Hence any development on short-tail claims is normally limited to the year the incident occurred and the following year. For long-tail classes of business it can be several years before a claim is reported and settled, hence the original estimation involves greater uncertainty and so inherently there is more likely to be greater disparity between the original and current estimates. It is for these long-tail classes of business that the development of the outstanding claims liability generally occurs over a number of years.										
Where an entity or business has been acquired that includes outstanding claims liabilities, the claims costs for the acquired businesses are included in the claims development table from and including the year of acquisition.										
The Consolidated entity conducts general insurance business in local currencies in foreign countries. The gross outstanding claims liability for international operations outside Australia includes contracts written in New Zealand dollars, British pounds, US dollars and Thai Baht. The translation of the outstanding claims liabilities denominated in foreign currencies into Australian dollars over a number of reporting dates, includes exchange rate movements that have no bearing on the development of the measurement of the underlying claims. All payments not denominated in Australian dollars have been converted to Australian dollars using constant exchange rates being the rates as at the current reporting date to eliminate this factor and aid comparability.										
The claims development table disclosed each period will not be directly reconcilable to the tables presented in previous periods with the key difference being the application of current reporting date exchange rates to the claims liability relating to all accident years.										

CONSOLIDATED
2009
\$m
2008
\$m
C. COMPOSITION OF OUTSTANDING CLAIMS LIABILITY - GROSS, DISCOUNTED

Expected future payment for claims incurred

Central estimate	6,055	6,194
Claims handling costs	347	332
Risk margin	1,414	<u>1,301</u>
Outstanding claims liability	7,816	<u>7,827</u>

The outstanding claims liability includes \$3,013 million (2008 - \$4,725 million) which is expected to be settled after more than twelve months from reporting date. The gross and net outstanding claims liability at the financial reporting date relating to the inwards reinsurance business was \$74 million (2008 - \$98 million) and \$29 million (2008 - net \$37 million) respectively.

D. RECONCILIATION OF MOVEMENTS IN OUTSTANDING CLAIMS LIABILITY

Outstanding claims liability at the beginning of the financial year - gross, discounted	7,827	8,559
Outstanding reinsurance and other recoveries at the beginning of the financial year (refer note 12.A)	(1,104)	(1,407)
GST recoverable on net outstanding claims liability at beginning of the financial year	(368)	<u>(417)</u>
Net outstanding claims liability at the beginning of the year	6,355	6,735
Risk margin at the beginning of the year	(1,011)	<u>(1,068)</u>
Net central estimate at the beginning of the year	5,344	5,667
Claims incurred in the current year	5,678	6,268
Reinsurance and other recoveries in the current year	(690)	(979)
Claims cost paid	(5,833)	(6,428)
Reinsurance and other recoveries received	774	1,000
Unwind of the discount	249	240
Development on prior year net central estimate	(197)	(284)
Movement in discounting	205	(20)
Movement in foreign currency exchange rates	13	(120)
Movement of net claims disposed through sale of businesses	(164)	-
Net central estimate at the end of the year	5,379	5,344
Risk margin at the end of the year	1,026	1,011
Net outstanding claims liability at the end of the year	6,405	6,355
Outstanding reinsurance and other recoveries at the end of the financial year (refer note 12.A)	1,047	1,104
GST recoverable on net outstanding claims liability at end of the financial year	364	<u>368</u>
Outstanding claims liability at the end of the financial year - gross, discounted	7,816	<u>7,827</u>

E. DISCOUNTING OF NET OUTSTANDING CLAIMS LIABILITY

Net outstanding claims liability - undiscounted	7,704	7,593
Discount to present value	(1,299)	(1,238)
Net outstanding claims liability - discounted	6,405	<u>6,355</u>

F. MATURITY ANALYSIS

A maturity analysis of the estimated net discounted outstanding claims liability based on the remaining term to payment at the reporting date is provided in the table below. This maturity profile is a key tool used in the investment of assets backing insurance liabilities in accordance with the policy of matching the maturity profile of the assets with the estimated pattern of claims payments.

Within 1 year or less	2,409	2,224
Within 1 to 2 years	1,067	1,136
Within 2 to 3 years	817	845
Within 3 to 4 years	568	591
Within 4 to 5 years	390	389
Over 5 years	1,154	1,170
Total	6,405	<u>6,355</u>

G. CENTRAL ESTIMATE AND RISK MARGIN

I. Reporting date values

	CONSOLIDATED	
	2009	2008
	%	%
The percentage risk margin applied to the present value of expected future payments for claims incurred net of outstanding recoveries and expected GST recovery	<u><u>19.1</u></u>	<u><u>18.9</u></u>
The probability of adequacy of the risk margin	<u><u>90</u></u>	<u><u>90</u></u>

II. Process

The outstanding claims liability is determined based on three building blocks being:

- an estimate of the future cash flows;
- discounting for the effect of the time value of money; and
- adding a risk margin for uncertainty.

a. FUTURE CASH FLOWS

The estimation of the outstanding claims liability is based on a variety of actuarial techniques that analyse experience, trends and other relevant factors. The claims estimation process commences with the actuarial projection of the future payments relating to claims incurred at the reporting date. The expected future payments include those in relation to claims reported but not yet paid or not yet paid in full, claims incurred but not enough reported (IBNER), claims incurred but not reported (IBNR) and the anticipated direct and indirect claims handling costs.

The estimation process involves using the Consolidated entity's specific data, relevant industry data and more general economic data. Each class of business is usually examined separately and the process involves consideration of a large number of factors including the risks to which the business is exposed at a point in time, claim frequencies and average claim sizes, historical trends in the incidence and development of claims reported and finalised, legal, social and economic factors that may impact upon each class of business as well as the key actuarial assumptions set out in section H, and the impact of reinsurance and other recoveries (refer to reinsurance and other recoveries on outstanding claims note).

Different actuarial valuation models are used for different claims types with the results then being aggregated. This aggregation of results enhances the valuation process by allowing the use of the model best suited to particular claims types. The selection of the appropriate model takes into account the characteristics of a class of business and the extent of development of each past accident period.

The different components of the outstanding claims liability are subject to different levels of uncertainty. The estimation of the cost of claims reported but not yet paid or not yet paid in full is made on a case-by-case basis by claims personnel having regard to the facts and circumstances of the claims as reported, any information available from assessors and information on the cost of settling claims with similar characteristics in previous periods. A further amount, which may be a reduction, is included for IBNER on the basis of past experience with the accuracy of initial claims estimates. With IBNR, the estimation is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified, as no information is currently available about the claim. IBNR claims may often not be apparent to the insured until many years after the events giving rise to the claim have occurred. In calculating the estimated cost of unpaid claims a variety of estimating techniques are used, generally based on statistical analysis of historical experience, which assumes that the development pattern of the current claims will be consistent with past experience. Allowance is made, however, for changes or uncertainties which may create distortions in the underlying statistics or which might cause the cost of unsettled claims to increase or reduce when compared with the cost of previously settled claims.

Large claims impacting each relevant business class are generally assessed separately, being measured on a case by case basis or projected separately in order to allow for the possible distortive effect of the development and incidence of these large claims. For new products the growing experience with the development of claims is closely monitored.

Reserves are not established for catastrophes in advance of such events and so these events may cause volatility in the results for a period and in the levels of the outstanding claims liability, subject to the effects of reinsurance recoveries.

The valuation of the outstanding claims liability for the major portfolios is primarily performed by actuaries who do not have any direct role in the pricing function so as to ensure that an objective and independent assessment of the outstanding claims liability is maintained on a regular basis.

b. DISCOUNTING

A projection of future claims payments, both gross and net of reinsurance and other recoveries, is undertaken. Projected future claims payments and associated claims handling costs are discounted to a present value as required using appropriate risk free discount rates.

c. RISK MARGIN

The central estimate of the outstanding claims liability is an estimate which is intended to contain no deliberate or conscious over or under estimation and is commonly described as providing the mean of the distribution. It is considered appropriate for the measurement of the claims liability to represent a higher degree of certainty regarding the sufficiency of the liability over time, and so a risk margin is added to the central estimate. The risk margin refers to the amount by which the liability recognised in the financial statements is greater than the actuarial central estimate of the liability. The risk margin added to the central estimate increases the probability that the net outstanding claims liability will ultimately prove to be adequate.

Risk margins are held to allow for uncertainty surrounding the outstanding claims liability estimation process. Potential uncertainties include those relating to the actuarial models and assumptions, the quality of the underlying data used in the models, general statistical uncertainty, the general insurance environment, scope for and experience of political intervention (particularly for long-tail classes) and the impact of legislative reform. Uncertainty from the above sources is examined for each class of business and expressed as a volatility relative to the net central estimate. The volatility for each class is derived after consideration of stochastic modelling and benchmarking to industry analysis. Certain product classes may be subject to the emergence of new types of latent claims and such uncertainties are considered when setting the risk margin appropriate for those classes.

The long-tail classes of business generally have the highest volatilities of the insurance classes as the longer average time for claims to be reported and settled allows more time for sources of uncertainty to emerge. Short-tail classes generally have lower levels of volatility.

The risk margin is expressed using a probability of adequacy approach. The risk margin that equates to a given probability of adequacy for two or more classes of business or for two or more geographic locations combined is likely to be less than the sum of the risk margins for the individual classes. This reflects the benefit of diversification in general insurance. Two key components of the valuation methodology are the selection of coefficients of variation (CoV) for each class of business and the correlation factors between each pair of classes of business. The CoV is a measure of the volatility of a class of business and is generally greater for long tail classes when compared to short-tail classes because of the increased uncertainty relating to the longer time until settlement of claims. The correlation factors are a measure of the correlation between pairs of business classes and measure the strength of the relationship of movements in that pair of class liabilities. The higher the correlation between two classes of business, the more likely it is that a negative outcome in one class will correspond to a negative outcome in the other class. The correlations adopted are normally derived from industry analysis, historical experience and the judgement of experienced and qualified actuaries.

The risk margin is set taking into account the correlations assessed between the outstanding claims liabilities arising from the various forms of business underwritten by the different entities within the Consolidated entity. The overall risk margin is estimated on a diversified basis, taking into account the diversification benefit arising from combining all classes of business within the Consolidated entity. Allowance is made for diversification between portfolios, between entities and between geographies. The assumptions regarding uncertainty for each class are applied to the net central estimates, and the results are aggregated. The aggregated central estimate plus the risk margin calculated on a diversified basis forms the outstanding claims liability. The current risk margins, which have been determined having regard to the inherent uncertainty in the central estimate and the prevailing market environment, result in an overall probability of adequacy for the outstanding claims liability of 90%.

H. ACTUARIAL ASSUMPTIONS

The key actuarial assumptions used in the measurement of outstanding claims and recoveries, where appropriate, at reporting date.

	CONSOLIDATED				
	Australia direct insurance	Australia intermediated insurance	New Zealand insurance	United Kingdom insurance	United Asia insurance
2009					
Discounted average terms of settlement	2.7 years	3.9 years	0.5 years	1.6 years	0.5 years
Inflation rate	3.6%-4.0%	3.0%-4.3%	2.3%-3.5%	3.0%-3.5%	0.0%-3.5%
Superimposed inflation rate	0.0%-4.4%	0.0%-5.0%	0.0%	0.0%-4.0%	0.0%
Discount rate	4.5% - 5.4%	3.0%-6.5%	3.2%	0.2%-4.7%	0.0%
Claims handling expense ratio	5.2%	6.3%	4.5%	4.0%	2.9%
2008					
Discounted average terms of settlement	2.4 years	3.8 years	0.6 years	1.2 years	0.5 years
Inflation rate	3.6%-4.8%	3.6%-4.8%	3.4%-4.0%	3.0%-4.0%	0.0%-4.0%
Superimposed inflation rate	2.5%-5.0%	0.0%-5.0%	0.0%	3.5%-4.0%	0.0%
Discount rate	6.2%-7.1%	5.9%-7.1%	0.0%-7.9%	0.0%-5.4%	0.0%
Claims handling expense ratio	5.5%	6.4%	4.5%	2.3%	2.2%

I. PROCESS USED TO DETERMINE ASSUMPTIONS

The process for establishing the outstanding claims liability involves extensive consultation with internal and external actuaries, claims managers, underwriters and other senior management. One of the key elements of the valuation processes is rigorous data verification and reconciliation.

A description of the key assumptions and the processes used to determine those assumptions is provided below:

I. Discount average term to settlement

The discount average term to settlement relates to the expected payment pattern for claims (inflated and discounted). The payment pattern is important in considering the timing of future cash outflows and hence discounting and in managing the assets backing insurance liabilities to support the outflows. The future cash flow pattern is estimated separately for each class of business based on historic settlement patterns and estimated future settlement patterns. The discounted average term to settlement, while not itself an assumption, provides a summary indication of the future cash flow pattern.

II. Inflation rate

Insurance costs are subject to inflationary pressures. Economic inflation assumptions are set by reference to current economic indicators. For example, for the motor and property classes, claims costs are related to the inflationary pressures of the materials and goods insured as well as labour costs to effect repairs.

III. Superimposed inflation rate

Superimposed inflation occurs due to non-economic effects such as court settlements increasing at a faster rate than wages or CPI inflation and from social and environmental pressures. Where appropriate, the effect of superimposed inflation is made either in the underlying model for the class of business, for example where the past pattern of development in claims cost are used to estimate future claims cost development factors, or by including a specific superimposed inflation rate assumption designed to allow for all other claims inflation not modelled. The level of superimposed inflation is estimated after considering both the superimposed inflation present in the portfolio and industry superimposed inflation trends.

IV. Discount rate

Because the outstanding claims liability represents payments that will be made in the future, they are discounted to reflect the time value of money effectively recognising that the assets held to back insurance liabilities will earn a return during that period. Discount rates represent a risk-free rate derived from market yields on government securities.

V. Claims handling expense ratio

In respect of claims incurred up to the reporting date, it is known that costs will be incurred in the management of claims to finalisation. An estimate of these costs is incorporated into the outstanding claims liability using the claims handling expense ratio. The ratio incorporates assumptions about the future costs to be incurred based on past experience of such costs for each class of business.

J. THE EFFECT OF CHANGES IN ASSUMPTIONS

I. General impact of changes

Sensitivity analyses are conducted to quantify the exposure to changes in the key underlying variables. The valuations included in the reported results are calculated using certain assumptions about these variables as disclosed above. The movement in any key variable will impact the financial position and performance for a period. The information below describes how a change in each assumption will affect claims liabilities and provides an analysis of the sensitivity of the net outstanding claims liability to changes in these assumptions.

a. DISCOUNTED AVERAGE TERM TO SETTLEMENT

A decrease in the average term to settlement would reflect claims being paid sooner than anticipated and so increase the claims expense. Note this sensitivity only extends or shortens the term of the payments assumed in the valuation, without changing the total amount of the payments.

b. INFLATION AND SUPERIMPOSED INFLATION RATES

Expected future payments are inflated to take account of inflationary increases. An increase or decrease in the assumed levels of inflation would have a corresponding impact on claims expense, with particular reference to long-tail business. The inflation rate sensitivity is provided as an indicator of the impact of inflation on the portfolio, whether it be from economic inflation, inflation implied from the use of the past pattern of development in claims cost in the valuation method or inflation related to a superimposed inflation rate specified.

c. DISCOUNT RATE

The outstanding claims liability is calculated by reference to expected future payments. These payments are discounted to adjust for the time value of money. An increase or decrease in the assumed discount rate will have an opposing impact on total claims expense.

d. CLAIMS HANDLING EXPENSE RATIO

An increase in the ratio reflects an increase in the estimate for the internal costs of administering claims which will increase the outstanding claims liability.

II. Sensitivity analysis of changes

The impact of changes in key outstanding claims variables are summarised below. Each change has been calculated in isolation of the other changes.

It is not possible to quantify the sensitivity of certain assumptions such as legislative changes or uncertainty in the estimation process.

The impact on the net outstanding claims liability is disclosed for each of the key assumptions. The movements are stated in absolute terms where the base assumption is a percentage, for example, if the base inflation rate assumption was 3.5%, a 1% increase would mean assuming a 4.5% inflation rate. All movements are recognised directly through profit.

Variable	Movement in variable	CONSOLIDATED				
		Australia		New Zealand insurance	United Kingdom insurance	Asia insurance
		\$m	\$m	\$m	\$m	\$m
2009						
Discounted average term to settlement	+10%	(48)	(59)	-	(3)	-
	-10%	48	62	-	3	-
Inflation rate	+1%	84	99	1	7	-
	-1%	(86)	(90)	(1)	(7)	-
Discount rate	+1%	(84)	(88)	(1)	(7)	-
	-1%	84	99	1	7	-
Claims handling expense ratio	+1%	35	26	3	7	1
	-1%	(35)	(26)	(3)	(7)	(1)
2008						
Discounted average term to settlement	+10%	(51)	(64)	(1)	(7)	-
	-10%	52	67	1	7	-
Inflation rate	+1%	73	91	1	9	-
	-1%	(70)	(83)	(1)	(9)	-
Discount rate	+1%	(68)	(81)	(1)	(9)	-
	-1%	72	90	1	9	-
Claims handling expense ratio	+1%	33	26	2	11	1
	-1%	(33)	(26)	(2)	(11)	(1)

The movements in the net outstanding claims liability would have an opposing net impact on the profit or loss before tax for a year.

	CONSOLIDATED	
	2009	2008
	\$m	\$m
NOTE 12. REINSURANCE AND OTHER RECOVERIES ON OUTSTANDING CLAIMS		
A. REINSURANCE AND OTHER RECOVERIES RECEIVABLE ON OUTSTANDING CLAIMS		
Reinsurance recoveries receivable on outstanding claims	654	679
Other recoveries receivable	393	425
Reinsurance recoveries on outstanding claims and other recoveries receivable	<u>1,047</u>	<u>1,104</u>

The carrying value of reinsurance recoveries and other recoveries receivable includes \$643 million (2008 - \$718 million) which is expected to be settled more than twelve months from reporting date. Reinsurance recoveries on paid claims are included in trade and other receivables.

B. ACTUARIAL ASSUMPTIONS

The measurement of reinsurance and other recoveries on outstanding claims is an inherently uncertain process involving estimates. The amounts are computed using actuarial assumptions and methods similar to that used for outstanding claims (refer to section G of the claims note). The outstanding claims liability is calculated gross of any reinsurance recoveries and a separate estimate is then made of the amounts that are expected to be recoverable from reinsurers based upon the gross provisions, including incurred but not reported unpaid claims. Estimates of potential reinsurance recoveries are made on an individual claim basis for reported claims. Consideration is given to limitations and coverage exclusions under the reinsurance agreements. Accordingly, the estimate of reinsurance recoverables is subject to similar risks and uncertainties as the estimate of the outstanding claims liability. The recoverables are considered to have been appropriately established; however, as the underlying reserves continue to develop, the amount ultimately recoverable may vary from amounts currently recorded. The recoverability of these assets is assessed on a periodic basis to ensure that the balance is reflective of the amounts that will ultimately be received.

C. THE EFFECT OF CHANGES IN ASSUMPTIONS

The effect of changes in assumptions on the net outstanding claims liability, which incorporates the reinsurance recoveries on outstanding claims and other recoveries receivable, is disclosed in the claims note.

D. SIGNIFICANT RISKS

I. Credit risk

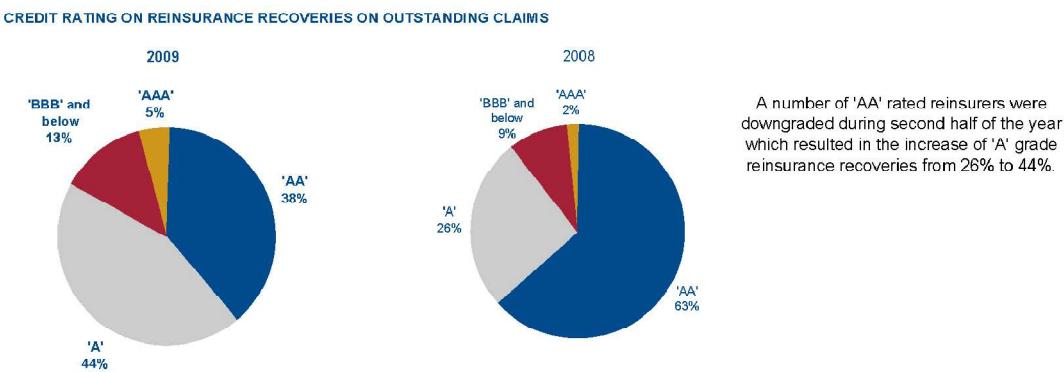
Reinsurance arrangements mitigate insurance risk but expose the IAG Group to credit risk. Reinsurance is placed with companies based on an evaluation of the financial strength of the reinsurers, terms of coverage, and price. The IAG Group has clearly defined credit policies for the approval and management of credit risk in relation to reinsurers. The Consolidated entity monitors the financial condition of its reinsurers on an ongoing basis and periodically reviews the reinsurers' ability to fulfil their obligations to the Consolidated entity under respective existing and future reinsurance contracts. Some of the reinsurers are domiciled outside of the jurisdictions in which the Company operates and so there is the potential for additional risk such as country risk and transfer risk.

The level and quality of reinsurance protection is an important element in understanding the financial strength of an insurer. The financial condition of a reinsurer is a critical deciding factor when entering into a reinsurance agreement. There is limited value in purchasing reinsurance protection from a reinsurer when that reinsurer may be unable to meet its payment obligations upon submission of a claim. The longer the tail of the direct insurance, the more important is the credit rating of the reinsurer.

It is IAG Group policy to only deal with reinsurers with credit ratings of at least Standard & Poor's BBB+ (or other rating agency equivalent) without collateralisation. Exposure to BBB+ rated reinsurers is limited to 1.5% of the capital base. Where IAG acquires a business a transition period is used for implementation of this policy. Where the credit rating of a reinsurer falls below the required quality during the period of risk, a contractual right to replace the counterparty exists. Some of the reinsurance protection is purchased on a 'collateralised' basis, where reinsurers have deposited funds equivalent to their participation in a trust fund. The counterparty credit profile of the catastrophe reinsurance program currently stands with more than 82.5% of the limit for the 2009 program with parties rated by Standard & Poor's as A+ or better. For long tail reinsurance arrangements more than 94% of the program is placed with parties rated by Standard & Poor's as A+ or better. There are currently no BBB+ rated reinsurers on the IAG Group programmes.

Having reinsurance protection with strong reinsurers also benefits the Consolidated entity in its regulatory capital calculations. The risk charges vary with the grade of the reinsurers such that higher credit quality reinsurance counterparties incur lower APRA regulatory capital charges.

The following graph provides information regarding the credit risk relating to the reinsurance and other recoveries on outstanding claims balance based on Standard & Poor's counterparty credit ratings. These rating allocations relate to balances accumulated from reinsurance programs in place over a number of years and so will not necessarily align with the rating allocations noted above for the current program.



Because of the nature of the amounts being estimates, the credit risk is incorporated into the estimate rather than being presented separately as a provision for impairment. Of these, approximately \$85 million is secured directly by deposits held in trust which reduces the credit risk.

II. Concentrations of credit risk

Reinsurance contracts are entered into with a number of reinsurers from different countries. There is some concentration of credit risk within the reinsurance recoveries receivable balance due to the nature of the reinsurance market and the preference to reinsure with companies that have stronger credit ratings, as well as some counterparties having accumulated balances from reinsurance programs in place over a number of years. The level of reinsurance cover entered into with individual reinsurers is sufficiently diversified so as to avoid a concentration charge in the regulatory capital calculation (refer to the capital management note).

III. Maturity analysis

Information regarding the maturity of the reinsurance recoveries on outstanding claims and other recoveries is incorporated into the maturity analysis in the claims note, which is provided on a net basis.

IV. Currency risk

The majority of the reinsurance program is denominated in Australian dollars and so there is insignificant currency risk arising from the reinsurance premiums payable or reinsurance recoveries receivable.

E. RISK MANAGEMENT

The IAG Group has in place a dedicated risk management function responsible for the development and maintenance of the risk management framework. The framework includes a written Reinsurance Management Strategy (REMS) which sets out key elements of the reinsurance management framework, processes for setting and monitoring the Maximum Event Retention (MER), processes for selecting, implementing, monitoring and reviewing reinsurance arrangements and identification, roles and responsibilities of those charged with managerial responsibility for the reinsurance management framework. The REMS is in accordance with the prudential standards issued by APRA. The REMS is updated annually and approved by the board.

The REMS identifies the IAG Group's policies and procedures, processes and controls that comprise its risk management and control systems relating to reinsurance. Annually, the board certifies to APRA that adequate strategies have been put in place to monitor those risks, that systems are in place to ensure compliance with legislative and prudential requirements, and that the board has satisfied itself as to compliance with the REMS.

Following changes in the regulatory framework in 2007, an insurer must have processes in place to achieve legally binding reinsurance arrangements and in addition the insurer must make a declaration annually that the insurer has placed its reinsurance arrangements and that those arrangements are legally binding. Failure to have a legally binding reinsurance arrangement may result in a deduction of the relevant reinsurance recoveries from Tier 1 capital. As at the current reporting date there are some reinsurance recoveries receivable that have been deducted from the regulatory capital calculation (refer to capital management note).

F. REINSURANCE PROGRAM

Risks underwritten are reinsured in order to limit exposure to losses, stabilise earnings, protect capital resources and ensure efficient control and spread of the risks underwritten. Each subsidiary that is an insurer has its own reinsurance program and determines its own risk limits. To facilitate the reinsurance process, manage counter-party exposure and to create economies of scale, the IAG Group has established a captive reinsurance operation comprising companies located in Australia and Malaysia. This operation acts as the reinsurer for the IAG Group by being the main buyer of the IAG Group's outwards reinsurance program. The reinsurance operation is intended to manage reinsurance and earnings volatility and the IAG Group's exposure to catastrophe risk. The operation retains a portion of the intercompany business it assumes and retrocedes (passes on) the remainder to external reinsurers. The REMS provides that the reinsurance retention is not to exceed 4% of net earned premium.

While a large portion of the business ceded by the Consolidated entity's subsidiaries is reinsured with Group's captive reinsurance operation, individual business units located outside of Australia do purchase additional reinsurance protection outside the IAG Group. This generally relates to facultative reinsurance covers and selected treaty reinsurance arrangements.

I. Current program

The reinsurance operation purchases reinsurance on behalf of IAG Group entities to cover a maximum return period of at least APRA's minimum of 1:250 year event on a single site basis but is authorised to elect to purchase covers up to 1:250 year event on a whole of portfolio basis. Dynamic financial analysis modelling is used to determine the optimal level to which reinsurance should be purchased for capital efficiency, compared with the cost and benefits of covers available in the market.

The external reinsurance programs consist of a combination of the following reinsurance protection:

- A Group catastrophe cover which is placed in line with the strategy of buying to the level of a 1:250 year event on a modified whole of portfolio basis. The catastrophe program is negotiated on an annual calendar year basis. Covers purchased are dynamic; the maximum event retention (MER) changes as total requirements change and as the reinsurance purchase strategy evolves;
- An aggregate cover which protects against a frequency of attritional event losses in Australia, New Zealand, Asia and the United Kingdom and operates below the Group catastrophe cover;
- Excess of loss and proportional reinsurances which provide "per risk" protection for retained exposures of the commercial property and engineering businesses in Australia, New Zealand and Thailand;
- Excess of loss reinsurance for all casualty portfolios including CTP, public liability, workers' compensation and home owners warranty products; and
- Excess of loss reinsurance for all marine portfolios.

II. Changes during the year

The limit of catastrophe cover purchased was increased from \$4.0 billion to \$4.1 billion. At 1 January 2009, the maximum event retention (MER) for a first event arising from a physical peril was increased from \$118 million to \$126 million for Australia dropping to a lower amount for a second event. In respect of New Zealand the MER increased marginally from \$103 million to \$105 million and for the United Kingdom cover the MER was reduced from \$104 million to \$53 million.

Due to the operation of second event protections triggered by the Victorian bushfires in February 2009, the current MER for the first event will reduce to \$100 million for Australia and \$80 million for New Zealand. This protection will expire at 31 December 2009. From 1 January 2010 onwards the MER for a first event will be \$135 million for Australia and \$109 million for New Zealand, due to the continued operation of a multi year cover. The decision to purchase a multi year cover below the normal IAG Group retention was made as the cost of coverage available in the reinsurance market was such that the transaction was considered to be capital efficient compared with retaining the risk against the Consolidated entity's capital. An aggregate cover, indemnifying Australia, New Zealand, Asia and the United Kingdom was also renewed providing protection against a frequency of attritional physical peril losses.

CONSOLIDATED
2009
\$m
2008
\$m
NOTE 13. DEFERRED ACQUISITION COSTS
RECONCILIATION OF MOVEMENTS

Deferred acquisition costs at the beginning of the financial year	758	789
Acquisition costs deferred during the year	1,203	1,320
Amortisation charged to profit for the year	(1,163)	(1,315)
Write down for liability adequacy test	(50)	(3)
Disposed through sale of businesses	(16)	-
Net foreign exchange movement	1	(33)
Deferred acquisition costs at the end of the financial year	733	758

The carrying value of deferred acquisition costs includes \$39 million (2008 - \$47 million) which is expected to be amortised more than twelve months from reporting date.

NOTE 14. UNEARNED PREMIUM LIABILITY
A. RECONCILIATION OF MOVEMENTS

Unearned premium liability at the beginning of the financial year	4,097	4,213
Unearned premium disposed through sale of businesses	(136)	-
Deferral of premiums on contracts written during the year	4,078	4,099
Earning of premiums written in previous financial years	(3,954)	(4,071)
Net foreign exchange movement	(13)	(144)
Unearned premium liability at the end of the financial year	4,072	4,097

The carrying value of unearned premium liability includes \$130 million (2008 - \$143 million) which is expected to be earned more than twelve months from reporting date.

B. LIABILITY ADEQUACY TEST

The liability adequacy test has been conducted using the central estimate of the premium liabilities calculated for reporting to APRA (refer to the capital management note), adjusted as appropriate, together with an appropriate margin for uncertainty for each portfolio of contracts, being Australia direct insurance, Australia intermediated insurance, New Zealand insurance, United Kingdom insurance and Asia insurance (note that the portfolios are different to those used for the comparative period in line with the change in segments). The test is based on prospective information and so is heavily dependent on assumptions and judgements.

The liability adequacy test at reporting date resulted in a surplus for each portfolio of contracts except for the Australia intermediated insurance portfolio for which additional information is provided below (2008 - surplus for each portfolio of contracts except for New Zealand and the Labuan reinsurance portfolio).

	Australia intermediated	Consolidated	New Zealand insurance	Labuan reinsurance	2008 Consolidated
	\$m	\$m	\$m	\$m	\$m
Unearned premium liability	1,546		423	164	
Deferred acquisition costs	(289)		(89)	(4)	
Related reinsurance asset	(291)		(49)	(58)	
	<u>966</u>		<u>285</u>	<u>102</u>	
Central estimate of present value of expected future cash flows from future claims	1,109	2,890	296	154	2,979
Present value of expected future cash inflows arising from reinsurance recoveries on future claims	(201)	(138)	(20)	(52)	(185)
Risk margin	40	118	11	13	133
	<u>948</u>	<u>2,870</u>	<u>287</u>	<u>115</u>	<u>2,927</u>
Net surplus/(deficiency)	18		(2)	(13)	
Risk margin percentage	4.5 %	4.3 %	4.1 %	12.6 %	4.8 %
Probability of adequacy	67.7 %	65.9 %	63.7 %	75.0 %	67.5 %
Net deficiency recognised in income statement					
Write down of deferred acquisition costs*	(50)		(2)	(1)	
Recognition of unexpired risk liability	-		-	(12)	
	<u>(50)</u>		<u>(2)</u>	<u>(13)</u>	

* The write down of deferred acquisition costs of \$50 million represented a shortfall for the Australia intermediated business in the liability adequacy test as at 31 December 2008. At 30 June 2009, the liability adequacy test of the Australia intermediated business resulted in a surplus. However, the write down of deferred acquisition costs recognised in the first half of the current annual reporting period could not be reversed.

Reasonably foreseeable changes in the key assumptions used in the liability adequacy test would not result in a deficiency for any of the portfolios for which a surplus was identified.

The risk margin used in testing individual portfolios is determined based on an assessment of the recent historical experience in relation to the volatility of the insurance margin for each portfolio of contracts together with an allocation of group diversification.

The test has not been applied using the statistical concept of probability of adequacy. Hence the risk margin applied for the purposes of the liability adequacy test has been determined using a different methodology to that used for the determination of the risk margin for the outstanding claims liability. The probability of adequacy represented by the liability adequacy test also differs from the probability of adequacy represented by the outstanding claims liability. The reason for these differences is that the former is in effect an impairment test used only to test the sufficiency of net premium liabilities whereas the latter is a measurement accounting policy used in determining the carrying value of the outstanding claims liability carried on the balance sheet. It is also important to understand that the IAG Group is predominantly a short-tail insurer, with over 80% of gross written premium relating to short-tail products, and so the net premium liability consists mostly of short-tail products and so appropriately bears a lower probability of adequacy reflecting the lower risk compared to the outstanding claims liability which comprises mostly long-tail insurance claims aggregated over many years.

	CONSOLIDATED	
	2009 \$m	2008 \$m
NOTE 15. INVESTMENTS		
A. COMPOSITION		
I. Interest bearing investments		
Cash and short term money held for investment	938	555
Government and semi-government bonds	3,914	2,677
Corporate bonds and notes	4,134	4,977
Subordinated debt	799	377
Fixed interest trusts	43	21
Other	137	194
	9,965	8,801
II. Equity investments		
a. DIRECT EQUITIES		
Listed	479	897
Unlisted	2	6
b. EQUITY TRUSTS (INCLUDING PROPERTY TRUSTS)		
Listed	17	109
Unlisted	84	205
	582	1,217
III. Other investments		
Other trusts	8	11
	8	11
IV. Derivatives		
Interest rate risk derivatives	4	4
Equity risk derivatives	2	1
Foreign exchange risk derivatives	2	-
	8	5
	10,563	10,034

The investments balance includes Funds at Lloyd's of \$182 million at the current reporting date (2008 - \$184 million) which are subject to certain restrictions.

The Parent had an investment of \$1 million being an investment in a former subsidiary which was put into liquidation during the previous financial year (2008 - \$1 million).

In early 2009, IAG reviewed its investment strategy and migrated the overall portfolio to a more conservative position. This decision was taken in light of the unprecedented financial market volatility and above average return opportunities available from fixed interest securities. It resulted in a reduction in the equities exposure in shareholders' funds.

B. SIGNIFICANT RISKS

Information is provided here regarding exposures as at reporting date for the significant risks faced in relation to investments. When considering the risks facing the investment balance it is important to note that different objectives and policies are applied in managing assets backing insurance liabilities and equity holders' funds.

The following table provides the composition of the investments balance at the current reporting date separated into assets backing insurance liabilities and equity holders' funds.

	CONSOLIDATED			
	Equity holders' funds		Assets backing insurance liabilities	
	\$m	% of total	\$m	% of total
Interest bearing investments	2,024	78.4	7,941	99.5
Equity investments	557	21.6	25	0.3
Other investments	-	-	8	0.1
Derivatives	1	-	7	0.1
	2,582	100.0	7,981	100.0

I. Liquidity risk

Investments are not a source of liquidity risk but are a key part of managing the risk. A maturity analysis of the investments that have a fixed term is provided in the table below. The investments that represent assets held to back insurance liabilities have a maturity matched to the estimated payment pattern of the underlying claims. Some information is also provided in the table regarding the interest rate risk exposure of the securities for key operating environments.

		Floating interest rate	Fixed interest rate securities maturing in						Total
			1 year or less	1 to 2 years	2 to 3 years	3 to 4 years	4 to 5 years	Over 5 years	
CONSOLIDATED									
2009									
Interest bearing investments	\$m	944	1,835	2,577	1,923	1,515	371	800	9,965
Weighted average interest rate - Australia	%	3.08	4.12	4.49	5.13	5.94	5.71	5.83	4.80
Weighted average interest rate - New Zealand	%	2.50	4.43	4.32	5.14	5.69	10.75	-	4.44
Weighted average interest rate - UK	%	-	5.69	4.41	3.97	4.50	-	-	4.42
Interest bearing investments	\$m	914	1,813	1,298	2,434	640	948	754	8,801
Weighted average interest rate - Australia	%	7.46	7.82	7.91	7.99	8.36	8.79	7.16	7.99
Weighted average interest rate - New Zealand	%	7.66	8.21	7.53	8.77	8.52	8.70	8.91	8.03

The breakdowns are provided by contractual maturity. Actual maturities may differ from contractual maturities because certain counterparties have the right to call or prepay certain obligations with or without call or prepayment penalties.

None of the investments have been pledged as collateral at reporting date (2008 - none).

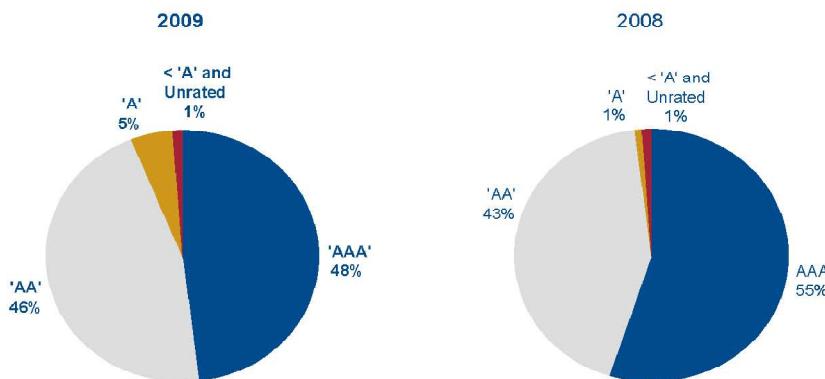
For information regarding the management of liquidity risk refer to the financial risk management note.

II. Credit risk

The IAG Group is exposed to credit risk from investments in third parties where the IAG Group holds debt and similar securities issued by those companies. The credit risk relating to investments is monitored and assessed, and maximum exposures are limited. The maximum exposure to credit risk as at reporting date is the carrying amounts of the investments on balance sheet as they are measured at fair value. The investments comprising assets held to back insurance liabilities are restricted to investment grade securities.

The following graphs provide information regarding the credit risk relating to the interest bearing investments based on Standard & Poor's counterparty credit ratings.

CREDIT RATING ON INTEREST BEARING INVESTMENTS



The credit quality of the investments remains high with 94% of the fixed interest and cash portfolio rated 'AA' or better.

For information regarding the management of credit risk refer to the financial risk management note.

III. Interest rate risk

The IAG Group is exposed to interest rate risk on those investments that are interest bearing securities. Some information regarding the interest rate conditions of these instruments is provided in the maturity analysis table included above. The majority of the interest bearing investments bear a fixed rate of interest. Movements in market interest rates therefore impact the price of the securities (and hence their fair value measurement) but not the contractual cash flows of the securities.

Derivatives are used to manage interest rate risk. For information regarding the notional contract amounts associated with these derivative financial instruments together with a maturity profile and reporting date fair values refer to the financial risk management note.

A key policy used in the management of interest rate risk is the investment of assets held to back insurance liabilities in securities whose interest rate sensitivity matches the related insurance liabilities. For additional information regarding the management of interest rate risk refer to the financial risk management note.

IV. Currency risk

The IAG Group's exposure to currency risk from investments arises directly from the investment of equity holders' funds in assets denominated in currencies other than the functional currencies of the IAG Group entities. Assets held to back insurance liabilities are held in the same currency as the related insurance liabilities eliminating any net foreign exchange exposure from foreign operations with the IAG Group exposed only to the residual net investment in these foreign operations.

The following table provides information regarding the composition of the reporting date equity holders' funds balance by currency.

	CONSOLIDATED			
	2009 \$m	% of total	2008 \$m	% of total
Australian dollar	2,226	86.2	2,430	78.2
New Zealand dollar	46	1.8	101	3.2
British pound	222	8.6	408	13.2
United States dollar	48	1.9	54	1.7
Other	40	1.5	114	3.7
	2,582	100.0	3,107	100.0

Derivatives are not used to manage the currency risk on investments.

For information regarding the management of currency risk refer the financial risk management note.

V. Equity price risk

The Group is exposed to equity price risk through its investment in equities (both directly and through certain trusts) and the use of equity related derivative contracts.

Derivatives are used to manage equity price risk. For information regarding the notional contract amounts associated with these derivative financial instruments together with a maturity profile and reporting date fair values refer to the financial risk management note.

For information regarding the management of equity price risk refer to the financial risk management note.

VI. Concentration of risks

While the asset mix for investments is concentrated in interest bearing investments, within this category the investments are diversified by issuer type, industry and specific counterparty. When this is combined with the counterparty credit rating of the investments the concentration risk is considered low.

C. DETERMINATION OF FAIR VALUE

All investments are initially recorded at fair value and are then subsequently remeasured to fair value at each reporting date. For those investments traded in an active market this involves applying the published bid price quotations. For trust securities this generally means using the redemption price provided by the trustee.

There has been no change during the current reporting period in the processes used for the determination of the fair value for investments. The fair value of investments has continued to be principally determined based on independently sourced prices that do not involve the exercise of judgement by management.

There is an insignificant portion of investments (less than 1%) for which a valuation methodology is used to determine the fair value. The assets are effectively marked to model rather than marked to market. Reasonable changes in the judgement applied in conducting these valuations would not have a significant impact on the balance sheet.

The table below separates the total investments balance based on a hierarchy that reflects the significance of the inputs used in the determination of fair value. The fair value hierarchy has the following levels:

I. Level 1 quoted prices

Quoted prices (unadjusted) in active markets for identical assets and liabilities are used.

II. Level 2 other observable inputs

Inputs that are observable (other than Level 1 quoted prices) for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) are used.

III. Level 3 unobservable inputs

Inputs for the asset or liability that are not based on observable market data (unobservable inputs) are used.

Where the determination of fair value for an instrument involves inputs from more than one category, the level within which the instrument is categorised in its entirety is determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety.

	2009 \$m
Level 1 quoted prices	6,026
Level 2 other observable inputs	4,434
Level 3 unobservable inputs	103
	<u><u>10,563</u></u>
CONSOLIDATED	
	2009 2008
	\$m \$m

NOTE 16. RECEIVABLES

A. COMPOSITION

I. Premium receivable

Premium receivable	2,149	2,070
Provision for impairment	(23)	(24)
Premium receivable	<u>2,126</u>	<u>2,046</u>

II. Trade and other receivables

Reinsurance recoveries on paid claims	131	144
Other trade debtors	28	60
Provision for impairment	(9)	(3)
	<u>19</u>	<u>57</u>
GST recoverable on gross outstanding claims liability	369	372
Investment income receivable	103	123
Investment transactions not yet settled at reporting date	3	117
Corporate treasury derivatives receivable	138	216
Other debtors	124	117
Trade and other receivables	<u>887</u>	<u>1,146</u>
	<u><u>3,013</u></u>	<u><u>3,192</u></u>

The Parent had a receivable at reporting date of \$96 million being the RES embedded derivative (2008 - \$69 million) which for the Consolidated entity is included in the trade and other receivables line of the balance sheet. For information regarding the embedded derivative refer to the financial risk management note.

B. SIGNIFICANT RISKS

Information is provided here regarding exposures as at reporting date for the significant risks faced in relation to receivables.

The receivables are non-interest bearing and are normally settled between 30 days and 12 months. The balance has not been discounted because the effect of the time value of money is not material. The net carrying amount of receivables is a reasonable approximation of the fair value of the assets because of the short term nature of the assets.

I. Credit risk

The key risk to which the receivables amounts are exposed is credit risk. The maximum exposure to credit risk as at reporting date is the carrying amounts of the receivables on balance sheet. A portion of the trade and other receivables balance is owed by related parties, which are considered to be fully recoverable.

An ageing analysis for certain receivables balances is provided here. The other trade debtors provision of \$9 million (2008 - \$3 million) represents specific provisions in an Australian subsidiary that relate to balances overdue more than one year. The other receivables balances not included below have either no overdue amounts or an immaterial portion of overdue amounts. The amounts are aged according to their original due date. Receivables for which repayment terms have been renegotiated represent an immaterial portion of the balances.

2009	Overdue				\$m
	Not overdue	< 30 days	30 - 120 days	> 120 days	
Premium receivable	1,784	178	173	14	2,149
Provision for impairment - specific	(1)	-	(1)	(1)	(3)
Provision for impairment - collective	(12)	(1)	(1)	(6)	(20)
Net balance	1,771	177	171	7	2,126
Reinsurance recoveries on paid claims	91	22	11	7	131
Net balance	91	22	11	7	131

The majority of the premium receivable balance relates to policies which are paid on a monthly installment basis. It is important to note that the late payment of amounts due under such arrangements allows for the cancellation of the related insurance contract eliminating both the credit risk and insurance risk for the unpaid amounts. Upon cancellation of a policy the outstanding premium receivable is reversed.

The total provision for impairment at reporting date for receivables balances totalled \$32 million (2008 - \$27 million). The net movement in the aggregated provision for the current period was \$5 million (2008 - \$5 million).

II. Concentrations of risk

There are no significant concentrations of risk within receivables as the IAG Group transacts with a large and unrelated customer base in different regions and non-customer related receivables are generally with statutory bodies (e.g. national tax authorities) which are considered fully recoverable.

NOTE 17. PROPERTY AND EQUIPMENT

CONSOLIDATED	Land and buildings	Motor vehicles	Other equipment	Total
	\$m	\$m	\$m	\$m
2009				
A. COMPOSITION				
At cost	169	65	359	593
Accumulated depreciation	(21)	(25)	(241)	(287)
Net foreign exchange movements	1	-	1	2
Balance at the end of the financial year	149	40	119	308
2009				
B. RECONCILIATION OF MOVEMENTS				
Balance at the beginning of the financial year	92	46	153	291
Additions	77	19	47	143
Disposals	-	(12)	(37)	(49)
Disposals through sale of businesses	(10)	-	(8)	(18)
Depreciation	(11)	(13)	(37)	(61)
Net foreign exchange movement	1	-	1	2
Balance at the end of the financial year	149	40	119	308
2008				
C. COMPOSITION OF COMPARATIVES				
Cost	125	86	476	687
Accumulated depreciation	(19)	(40)	(318)	(377)
Accumulated impairment	(9)	-	-	(9)
Net foreign exchange movements	(5)	-	(5)	(10)
Balance at the end of the financial year	92	46	153	291
D. DEPRECIATION RATES				
	2 % - 5%	12.5 % - 20%	6.67 % - 40%	

The net carrying amount of all classes of property and equipment is considered a reasonable approximation of the fair value of the assets in the context of the financial statements. There are no items of property and equipment pledged as security for liabilities. The depreciation expense amounts are allocated across various lines in the income statement.

NOTE 18. INTANGIBLE ASSETS

CONSOLIDATED	Software development expenditure	Lloyd's syndicate capacity	Distribution channels	Customer relationships	Brands	Other contractual arrangements	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2009							
A. COMPOSITION							
Cost	245	138	269	79	92	5	828
Accumulated amortisation	(176)	-	(54)	(23)	(12)	(3)	(268)
Accumulated impairment	(7)	-	(5)	(25)	(2)	(1)	(40)
Net foreign exchange movements	(11)	(24)	(40)	(20)	(26)	(1)	(122)
Balance at the end of the financial year	<u>51</u>	<u>114</u>	<u>170</u>	<u>11</u>	<u>52</u>	<u>-</u>	<u>398</u>
2009							
B. RECONCILIATION OF MOVEMENTS							
Balance at the beginning of the financial year	76	115	196	123	66	9	585
Additions acquired and developed	7	-	-	4	-	-	11
Disposed through held for sale/sale of businesses	(1)	-	-	(93)	(10)	(4)	(108)
Amortisation	(29)	-	(22)	(17)	(4)	(4)	(76)
Impairment charge	-	-	(5)	(12)	-	(1)	(18)
Net foreign exchange movements	(2)	(1)	1	6	-	-	4
Balance at the end of the financial year	<u>51</u>	<u>114</u>	<u>170</u>	<u>11</u>	<u>52</u>	<u>-</u>	<u>398</u>
2008							
C. COMPOSITION OF COMPARATIVES							
Cost	241	138	269	203	177	24	1,052
Accumulated amortisation	(149)	-	(32)	(41)	(33)	(14)	(269)
Accumulated impairment	(7)	-	-	(13)	(52)	-	(72)
Net foreign exchange movements	(9)	(23)	(41)	(26)	(26)	(1)	(126)
Balance at the end of the financial year	<u>76</u>	<u>115</u>	<u>196</u>	<u>123</u>	<u>66</u>	<u>9</u>	<u>585</u>
D. AMORTISATION RATES							
	33.33%	n/a	8% - 14%	10% - 17%	5% - 20%	20% - 33%	

E. EXPLANATORY NOTES FOR INTANGIBLE ASSETS

I. Software development expenditure

The software development expenditure asset comprises both internally generated assets and acquired assets. The capitalisation of the software development expenditure involves the exercise of judgement in determining whether the costs incurred will be recovered through the probable generation of future economic benefits from the internal use of the asset. This process is supported by the preparation of detailed business cases and subsequent review processes that are required to approve a greater than \$2 million project including a detailed business case. The asset represents both projects that have been completed and the developed software implemented as well as projects that continue in development. The future economic benefits expected to be realised from the capitalised software development expenditure will benefit various operating functions and so the amortisation of the assets is included in various lines in the income statement.

II. Acquired intangible assets

All of the intangible assets other than the capitalised software development expenditure intangible asset have been acquired. With the exception of the Lloyd's syndicate capacity, each of the acquired intangible assets have finite useful lives. The amortisation of the acquired intangible assets forms part of corporate, administration and other expenses in the income statement. A broad description of the nature of each of the significant intangible assets is provided here:

a. LLOYD'S SYNDICATE CAPACITY

The Lloyd's syndicate capacity is allocated to the United Kingdom cash generating unit. The syndicate capacity was acquired as part of the acquisition of the Equity Insurance Group in 2007 which at acquisition date held 64.02% of the capacity of Syndicate 218. The syndicate capacity was categorised as indefinite lived assets on the basis that there is no foreseeable limit to the period over which the asset is expected to generate net cash flows for the United Kingdom cash generating unit. The basis of the determination of recoverable amount is a return (profit) to be generated on the expected premiums to be written by the syndicate. The growth assumptions used were 2.5% until 2014 and 2.0% after that. A reduction in growth below these levels is not regarded as reasonably foreseeable. A 1% change in the expected return (to 9% or 11%) would move the value by approximately \$50 million.

b. BRANDS

This represents the revenue generating value of acquired brands.

c. CUSTOMER RELATIONSHIPS

This is in effect the capitalisation of future profits relating to the insurance contracts in place at acquisition and the expected renewals of those contracts. It represents the amount paid to the vendor for the value of the customer relationships developed prior to acquisition. A fall in renewal rates may lead to a reduction in the useful life of the asset and a commensurate acceleration of the amortisation.

d. DISTRIBUTION CHANNELS

The value of the distribution channels is in the future revenue expected to be generated as a result of the existing relationships with the broker networks and affinity accounts.

III. Other intangible assets

There are a number of other intangible assets that are controlled but which are not presented on the balance sheet because they do not meet the recognition criteria. These are both acquired and internally generated intangible assets. These include brands, information technology systems, and distribution channels.

F. IMPAIRMENT TESTING

For each category an impairment trigger review was conducted and where necessary the recoverable amount of particular assets determined.

I. Impairment testing results for current period

During the current period, the following acquired intangible assets were impaired.

i. EQUITY INSURANCE DIRECT CHANNEL CUSTOMER RELATIONSHIPS

The Equity insurance customer relationships intangible asset reflects the anticipated profits from a mix of over-the-phone and internet insurance broking. In respect of customers acquired, the impairment was triggered because it was found that customer profitability had fallen due to increasing volumes of business being placed by aggregator (lower margins) and the general level of competition in the market place. The recalculation of the value of this intangible asset at 30 June 2009 led to a write-down of \$12 million.

ii. EQUITY INSURANCE DISTRIBUTION CHANNEL - AFFINITY RELATIONSHIPS

The Equity insurance distribution channel intangible asset reflects the anticipated profits from customers acquired through Equity affinity relationships. The impairment was triggered because it was found that customer profitability and attrition had both breached the relevant trigger levels. While turnover of affinity relationships has remained low, the attribution rates of end customers had been significantly higher than expected and customer profitability had been significantly lower than expected due to the highly competitive nature of the UK market. The recalculation of the value of this intangible asset at 30 June 2009 led to a full write-down of \$5 million.

II. Impairment testing results for prior period

During the prior period, the following acquired intangible assets were impaired.

i. HASTINGS INSURANCE BRAND

The Hastings insurance broking brand was originally valued using a royalty relief methodology, based on a royalty rate of 4.38% of premium revenue serviced. However, since then there were a number of internal issues and external market factors which have negatively impacted the strength of the brand. These included both operational issues which led to the panel of underwriters used by the broker being seriously curtailed from August 2007 and reduced call volumes and conversion as the UK private motor market increasingly relies on purely price-led offerings through the internet. Marketing expenditure in the market also increased substantially. The royalty rate adopted to value this brand at the reporting date was 0.875%. Applying this rate to the lower premium revenue expected to be generated by Hastings resulted in a recoverable value for this brand which was \$50 million lower than its carrying value, and an impairment loss of this amount was recognised in the income statement.

ii. EQUITY INSURANCE BROKING DISTRIBUTION BRAND

A management decision to discontinue use of this brand led to a full write down of the carrying value of \$2 million.

iii. EQUITY INSURANCE DIRECT CHANNEL CUSTOMER RELATIONSHIPS

The Equity insurance direct channel intangible asset reflects the anticipated profits from a mix of over-the-phone and internet insurance broking. Internet sourced business is growing as a proportion of this channel. It carries higher acquisition costs and lower customer retention rates which reduce the value of this channel. This migration of the business to the internet accelerated during the period and applying these updated assumptions resulted in an estimated recoverable value which was \$13 million lower than the carrying value and an impairment loss of this amount was recognised in the income statement.

G. FORWARD LOOKING AMORTISATION CHARGES

The expected amortisation charges for the subsequent five annual reporting periods based on the intangible assets at the current reporting date using current period exchange rates and assuming no impairment or change in useful lives are \$26 million for 2010, \$26 million for 2011, \$25 million for 2012, \$24 million for 2013 and \$24 million for 2014.

The software development expenditure asset is an asset that frequently changes due to the continual capitalisation of components of development expenditure and so it is the asset most likely for amortisation charges to be different to those shown here.

	CONSOLIDATED	
	2009	2008
	\$m	\$m
NOTE 19. GOODWILL		
A. COMPOSITION		
Goodwill	2,149	2,313
Net cumulative foreign exchange movements	(151)	(161)
Accumulated impairment charges	<u>(118)</u>	<u>(277)</u>
	<u>1,880</u>	<u>1,875</u>
B. RECONCILIATION OF MOVEMENTS		
Balance at the beginning of the financial year	1,875	2,256
Additional amounts arising from business combinations	7	33
Disposed through sale of businesses	(12)	(2)
Net foreign exchange movements	10	(135)
Impairment charge	-	(277)
Balance at the end of the financial year	<u>1,880</u>	<u>1,875</u>
C. ALLOCATION TO CASH GENERATING UNITS		
Australia direct insurance operations (a)	582	582
Australia intermediated insurance operations (a)	574	574
New Zealand insurance operations (b)	286	281
Asia insurance operations (b)	54	45
United Kingdom insurance operations (b)	<u>384</u>	<u>393</u>
	<u>1,880</u>	<u>1,875</u>

(a) In previous periods these goodwill amounts were tested on the basis of an aggregated Australia cash generating unit which included the Australia captive reinsurance operation. The goodwill has been allocated between the new Australia cash generating units based on relative values at date of separation.

(b) These cash generating units now include an allocation of the non-Australia captive reinsurance operation.

The cash generating units have changed from those identified as at 30 June 2008 following a restructuring of the operation of the IAG Group similar to the change in the segments reported in the segment reporting note.

As the IAG Group incorporates businesses into the IAG Group and/or reorganises the way businesses are managed, reporting structures may change requiring a reconsideration of the identification of the cash generating units.

The goodwill relating to certain acquisitions outside Australia is denominated in currencies other than Australian dollars and so is subject to foreign exchange rate movements.

D. IMPAIRMENT ASSESSMENT

The impairment testing of the goodwill involves the use of accounting estimates and assumptions. The recoverable amount of each cash generating unit is determined on the basis of value in use calculations. The value in use is calculated using a discounted cash flow methodology covering a five or ten year period with an appropriate terminal value at the end of year five or ten, less net assets, for each of the key business units within a cash generating unit.

I. Assumptions used

The following describes the key assumptions on which management has based its cash flow projections to undertake impairment testing of goodwill:

a. CASH FLOW FORECASTS

Cash flow forecasts are based on five year business plans.

b. TERMINAL VALUE

Terminal value is calculated using a perpetuity growth formula based on the cash flow forecast for year five or ten, terminal growth rate in profit or premium and, where appropriate, terminal insurance margin. Terminal growth rates and insurance margins are based on past performance and management's expectations for future performance in each segment and country. The terminal growth rate assumptions used in the IAG Group's impairment assessment as at 30 June 2009 range from 3% to 6%.

c. DISCOUNT RATE

Discount rates reflect a beta and equity risk premium appropriate to the Group, with risk adjustments for individual segments and countries where applicable. Discount rates used are pre tax and range from 13.4% to 14.4% (equivalent to 10.4% and 11.1% on a post-tax basis).

The carrying value of identified intangible assets is deducted from the values generated from the cash flow projections to arrive at a recoverable value for goodwill which is then compared with the carrying value of goodwill.

II. Impairment testing results

At 30 June 2009, the cash flow projections derived values for each of the cash generating units that were in excess of the carrying value of goodwill.

At 30 June 2008, goodwill impairment charges of \$277 million were recognised in relation to the UK cash generating unit as the cash flow projections derived values that were lower than the carrying value of goodwill.

Reasonably foreseeable changes in the key assumptions on which the recoverable amounts are based would not be expected to cause the respective recoverable amounts to fall short of the carrying amounts at reporting date except for the United Kingdom cash generating unit for which additional information is provided here. The key assumptions used in the valuation were:

- the gross discount rate used to value the United Kingdom cash generating unit as at 30 June 2009 was 13.3% (10.4% net of tax). This compares with 13.6% (10.2% net of tax) used for the previous assessment as at 31 December 2008. The change in discount rate resulted from a change in the Group's estimate of its weighted average cost of capital.

There are a number of key sensitivities within the valuation and these are noted below. They are stated in isolation although they are not wholly independent – for example, changes in interest rates leading to a change in discount rate could also lead to a change in profitability as the investment income would change.

- an increase/decrease of 1% in the discount rate used would have decreased/increased the goodwill support by approximately \$135 million (2008 - increased/decreased of the impairment charges by \$136 million);
- an increase/decrease of 3% in the year on year premium growth over the valuation period would have increased/decreased the goodwill support by approximately \$77 million (2008 - decreased/increased of the impairment charges by \$102 million);
- an increase/decrease of 1% in the terminal growth rate used would have increased/decreased the goodwill support by approximately \$83 million (2008 - decreased/increased of the impairment charges by \$72 million); and
- an increase/decrease of 1% in the terminal insurance margin used would have increased/decreased the goodwill support by approximately \$69 million (2008 - decreased/increased of the impairment charges by \$60 million).

	CONSOLIDATED	
	2009 \$m	2008 \$m
NOTE 20. TRADE AND OTHER PAYABLES		
A. COMPOSITION		
I. Trade creditors		
Commissions payable	129	122
Stamp duty payable	69	65
GST payable on premium receivable	80	76
Other	222	207
	500	470
Deferred payable under acquisition agreement*	25	30
II. Other payables		
Other creditors and accruals	279	262
Investment creditors	2	121
Interest payable on interest bearing liabilities	12	23
	818	906

* Relates to the Alba Group acquisition effected 3 July 2006. Cash flow hedge accounting is applied in relation to this payable.

The Parent had interest payable on interest bearing liabilities of \$8 million at reporting date (2008 - \$16 million).

B. SIGNIFICANT RISKS

Information is provided here regarding exposures as at reporting date for the significant risks faced by the IAG Group in relation to trade and other payables.

Trade and other payables are unsecured, non interest bearing and are normally settled within 30 days with the exception of the deferred payable under acquisition agreement which is expected to be settled in 2009. Amounts have not been discounted because the effect of the time value of money is not material. The carrying amount of payables is a reasonable approximation of the fair value of the liabilities because of the short term nature of the liabilities.

	CONSOLIDATED	
	2009	2008
	\$m	\$m

NOTE 21. RESTRUCTURING PROVISIONS

A. COMPOSITION

Restructuring provision	34	61
	<u>34</u>	<u>61</u>
B. RECONCILIATION OF MOVEMENTS		
Balance at the beginning of the financial year	61	4
Additions during the financial year	43	60
Settled during the financial year	<u>(70)</u>	<u>(3)</u>
Balance at the end of the financial year	<u>34</u>	<u>61</u>

All of the provision outstanding at the reporting date is expected to be settled within twelve months (2008 – all). The balance has not been discounted.

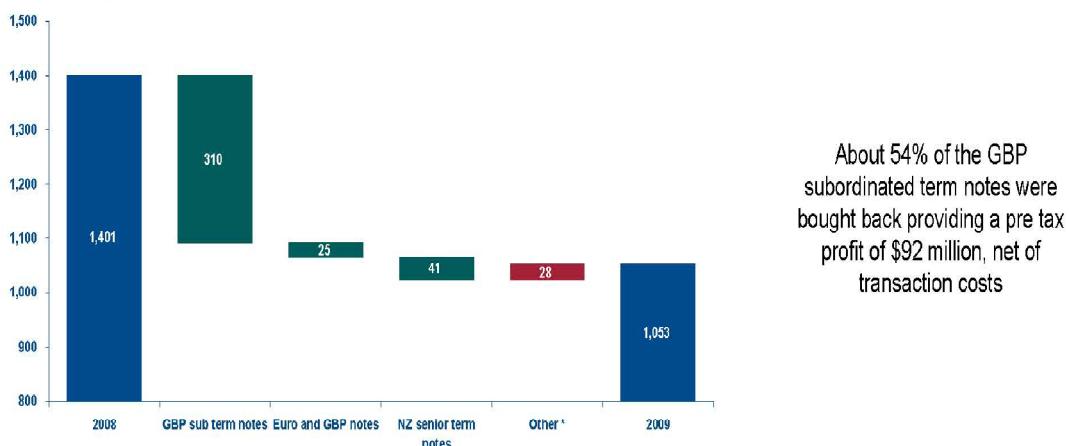
	PARENT		CONSOLIDATED	
	2009	2008	2009	2008
	\$m	\$m	\$m	\$m
NOTE 22. INTEREST BEARING LIABILITIES				
A. COMPOSITION				
I. Capital nature				
a. TIER 1 REGULATORY CAPITAL				
AUD reset preference shares	C. I.	350	350	350
b. TIER 2 REGULATORY CAPITAL				
USD subordinated term notes	C. II.	-	-	295
Derivatives related to USD subordinated term notes *	C. II.	-	-	111
GBP subordinated term notes	C. III.	293	519	220
NZD subordinated term notes	C. IV.	-	-	81
II. Operational nature				
NZD senior term notes	C. V.	-	-	40
GBP unsecured notes	C. VI.	-	-	4
Euro floating rate notes	C. VII.	-	-	20
Less: capitalised transaction costs		<u>(3)</u>	<u>(9)</u>	<u>(4)</u>
	<u><u>640</u></u>	<u><u>860</u></u>	<u><u>1,053</u></u>	<u><u>1,401</u></u>

* The derivatives related to the USD subordinated term notes are disclosed together with the notes but do not form part of Tier 2 regulatory capital.

	PARENT	CONSOLIDATED		
	2009 \$m	2008 \$m	2009 \$m	2008 \$m
B. RECONCILIATION OF MOVEMENTS				
Balance at the beginning of the financial year	860	1,130	1,401	2,017
I. New issues				
Issue of NZD subordinated term notes	-	-	-	87
II. Repayments				
Repayment of AUD reset preference shares	-	(200)	-	(200)
Repayment of AUD subordinated term notes	-	-	-	(300)
Buyback of GBP subordinated term notes	(236)	-	(310)	-
Repayment of Euro floating rate notes	-	-	(21)	-
Repayment of NZD senior term notes	-	-	(41)	-
Repayment of GBP unsecured notes	-	-	(4)	(80)
Other repayments	-	-	-	(32)
III. Other movements				
Foreign exchange movement on notes	10	(72)	60	(125)
Foreign exchange movement on cash flow hedge	-	-	(45)	33
Other fair value movement on cash flow hedge	-	-	5	(8)
Other foreign exchange movements	-	1	-	5
Amortisation of capitalised transaction costs	6	1	8	4
	640	860	1,053	1,401

The chart below presents the reconciliation of movements for the Consolidated entity for the current reporting period.

MOVEMENTS OF INTEREST BEARING LIABILITIES
(\$ million)



* Includes foreign exchange movements on notes and the cash flow hedge, fair value movements on the cash flow hedge and amortisation of capitalised transaction costs.

C. SIGNIFICANT TERMS AND CONDITIONS

I. AUD reset preference shares

The reset preference shares (RPS) are a hybrid security with characteristics of both debt and equity. The securities have a face value of \$350 million and were issued in June 2002 (with terms reset in June 2007). A separate issue (RPS2, with a face value of \$200 million) was bought back on 16 June 2008.

The RPS entitle the holder to a preferred, but not cumulative, distribution of 5.63% per annum. The distributions are payable semi-annually in arrears on 15 December and 15 June and are able to be franked. The distributions are expected to be fully franked and if a distribution is unfranked or partially franked, the distribution will be increased to compensate for the unfranked component. Because of the hybrid nature of the securities, distributions on the RPS are not the same as interest payments and may not always be paid, as there are a number of conditions that must be met before a distribution can be paid. If distributions are not paid on the RPS, no dividends can be paid and no returns of capital can be made on ordinary shares unless IAG takes certain actions.

The RPS may be exchanged by IAG or the holder on a reset date, by the holder upon a specified trigger event (such as change in control of IAG by a takeover bid), or by IAG on a tax event (such as a more than insignificant increase in taxation costs), regulatory event (such as not all of the RPS being entitled to be treated as Tier 1 capital for regulatory reporting purposes) or following certain takeovers or schemes of arrangements. While the holder may initiate an exchange, IAG is able to select the method of exchange being either conversion into ordinary shares, arranging for a third party to acquire the RPS for their face value, or to redeem, buy back or cancel the RPS (subject to APRA approval). The RPS convert into ordinary shares that would rank equally in all respects with all other ordinary shares. All conversions into ordinary shares, other than a holder requesting conversion on a reset date, will receive a discount of 2.5% of the ordinary share price used in calculating the number of ordinary shares to be issued on conversion. The next reset date for RPS is 15 June 2012.

The RPS rank in priority to ordinary shares for the payment of dividends and in the event of a winding up. In a winding up, all RPS will rank equally for return of capital behind all other creditors of IAG, and ahead of ordinary shares. Except in limited circumstances, the RPS do not carry voting rights at general meetings. The RPS qualify as Innovative Tier 1 capital for the purposes of determining the IAG Group's APRA regulatory capital position

II. USD subordinated term notes

The USD subordinated term notes have a face value of US\$240 million and were issued at par by NRMA Insurance Funding 2003 Limited (a wholly-owned subsidiary of Insurance Australia Limited). They are fixed rate notes (5.19% payable semi-annually), with the principal and interest flows denominated in US dollars, which are hedged with cross currency swaps and interest rate swaps. Cash flow hedge accounting is applied for this hedge arrangement (refer to the financial risk management note for further information). The notes mature in April 2015, however, they may be redeemed at par at the issuer's option from April 2010 onwards, subject to the approval of APRA. If the notes are not redeemed in April 2010, all notes become floating rate notes with an interest rate of the three month Libor plus a margin of 2.04% per annum. The notes qualify as Lower Tier 2 capital for the purposes of the IAG Group's and Insurance Australia Limited's APRA regulatory capital position.

III. GBP subordinated term notes

The GBP subordinated term notes were issued with face value of £250 million (equivalent to \$625 million at date of issue) by the Company and were issued at a discount. They are fixed rate notes (5.625% payable annually) listed on the London Stock Exchange with the principal and interest flows denominated in British pounds. Amounts are translated into the equivalent Australian dollars using the reporting date exchange rate. The primary difference between the Australian dollar equivalent of the face value of the notes at inception and the carrying value is due to foreign exchange rate movements. The notes mature on 21 December 2026 (non-callable for the first ten years). If the notes are not redeemed by 21 December 2016, all notes become floating rate notes with an interest rate of the three month GBP Libor plus 1.62%. The notes qualify as Lower Tier 2 capital for the purpose of the IAG Group's APRA regulatory capital position.

During the current financial reporting period notes with face value of £144 million (\$310 million) were bought back in two tranches. The notes were bought back at a 30% discount to face value resulting in a pre-tax profit of approximately \$92 million, net of transaction costs.

The GBP subordinated term notes bought back on 3 April 2009, in the second tranche are held by IAG Finance (UK) LLP, a wholly-owned subsidiary. Effective 28 July 2009, this tranche has been transferred from IAG Finance (UK) LLP to IAG UK (Holdings) Limited, a wholly-owned subsidiary.

IV. NZD subordinated term notes

The NZD subordinated term notes have a face value of NZ\$100 million, and were issued at par by Insurance Australia Funding 2007 Limited (a wholly-owned subsidiary of Insurance Australia Limited). They are fixed rate notes with an interest rate of 9.105% per annum, payable semi annually. The notes mature in November 2017, however, they may be redeemed at par at the issuer's option from November 2012 onwards, subject to the approval of APRA. If the notes are not redeemed in November 2012, all notes become floating notes with an interest rate of the three months New Zealand Bank Bill Swap Rate plus a margin of 1.5% per annum. The notes qualify for Lower Tier 2 capital for the purpose of the IAG Group's and Insurance Australia Limited's APRA regulatory capital position.

V. NZD senior term notes

The NZD senior term notes with a face value of NZ\$50 million on issue by IAG (NZ) Holdings Limited matured on 15 August 2008. They were fixed rate notes with an interest rate of 7.25% payable semi annually.

VI. GBP unsecured notes

Unsecured notes with a face value of £38 million were issued to the management of Equity Insurance Group by IAG UK Holdings Limited on 8 January 2007. The entire amount has been redeemed or placed in trust at reporting date (2008 - £2 million outstanding).

VII. Euro floating rate notes

The Euro floating rate notes with a face value of €12 million on issue by IAG were redeemed on 11 December 2008. They were senior variable rate notes with an interest rate of the three month Euribor plus 4.25% which were originally acquired as part of a September 2006 acquisition. Cross currency swaps were used to convert the currency exposure of these liabilities to British pounds. These derivative positions were closed out on redemption.

VIII. Reset exchangeable securities

The reset exchangeable securities have a face value of \$550 million and were issued at par by IAG Finance (New Zealand) Limited. They are presented on the balance sheet net of the portfolio of investments supporting them and so effectively do not appear on the balance sheet. The liability is presented net of the portfolio of assets backing the securities because of the legal right of set-off. Refer to the contingencies note for information regarding the related contingent assets and liabilities.

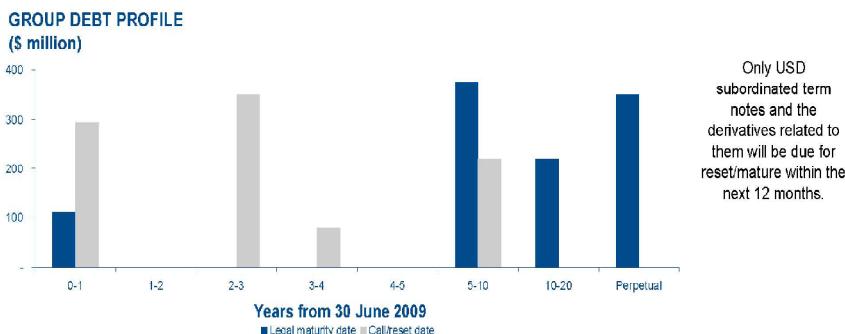
D. LIQUIDITY RISK

The following table provides information about the residual maturity periods of the interest bearing liabilities based on the contractual maturity dates of undiscounted cash flows. Some of the liabilities have call or reset dates which may result in the actual maturities being different to the contractual maturities.

	Carrying value \$m	Maturity dates of contractual undiscounted cash flows						Total \$m	
		Within 1 year \$m	1 - 2 years \$m	2 - 5 years \$m	Over 5 years \$m	Perpetual \$m			
2009									
I. Capital nature									
a. TIER 1 REGULATORY CAPITAL									
AUD reset preference shares ^{(a), (c)}	350	-	-	-	-	-	350	350	
b. TIER 2 REGULATORY CAPITAL									
USD subordinated term notes ^(a)	295	-	-	-	295	-	295		
Derivatives related to USD subordinated term notes ^(d)	111	111	-	-	-	-	111		
GBP subordinated term notes ^{(a), (c)}	220	-	-	-	220	-	220		
NZD subordinated term notes ^(a)	81	-	-	-	81	-	81		
Total contractual undiscounted principal payments		111	-	-	596	350	1,057		
Contractual undiscounted interest payments ^(b)		66	53	128	N/A	-	247		
Total contractual undiscounted payments		177	53	128	596	350	1,304		
2008									
I. Capital nature									
a. TIER 1 REGULATORY CAPITAL									
AUD reset preference shares ^{(a), (c)}	350	-	-	-	-	-	350	350	
b. TIER 2 REGULATORY CAPITAL									
USD subordinated term notes ^(a)	250	-	-	-	250	-	250		
Derivatives related to USD subordinated term notes ^(d)	151	-	151	-	-	-	151		
GBP subordinated term notes ^{(a), (c)}	519	-	-	-	519	-	519		
NZD subordinated term notes ^(a)	79	-	-	-	79	-	79		
Operational nature									
Various instruments	64	44	-	-	20	-	64		
Total contractual undiscounted principal payments		44	151	-	868	350	1,413		
Contractual undiscounted interest payments ^(b)		88	86	192	N/A	-	366		
Total contractual undiscounted payments		132	237	192	868	350	1,779		

- (a) These liabilities have call or reset dates upon which certain terms, including the interest or distribution rate, can be changed. The detailed descriptions of the instruments provided in section C.
- (b) Contractual undiscounted interest payments are calculated based on underlying fixed interest rates or prevailing market floating rates as applicable. Interest payments have not been included beyond 5 years. Reporting date exchange rates have been used for interest projections for liabilities in foreign currencies.
- (c) These liabilities are liabilities of the Parent entity.
- (d) The derivatives related to the USD subordinated term notes are disclosed together with the notes but do not form part of Lower Tier 2 APRA regulatory capital.

The following chart presents the same information as the table above for principal payments (together with the derivatives related to the USD subordinated term notes) for the current period together with information regarding the call or reset dates. The chart provides information about the maturity periods of the interest bearing liabilities showing undiscounted cash flows based on both the contractual maturity dates and call/reset dates which for some of the instruments may result in the actual maturities being different to the contractual maturities.



The IAG Group also has the reset exchangeable securities which are set off on the balance sheet which are perpetual with reset dates and which are convertible at any time into preference shares.

E. INTEREST RATE RISK

Details about the exposure to interest rate risk as at reporting date for interest bearing liabilities is provided in the tables and detailed instrument descriptions provided in sections C and D of this note.

The interest bearing liabilities bear a fixed interest rate and are measured at amortised cost and so the IAG Group is not exposed at a particular reporting date to changes in the fair value of the liabilities relating to interest rate movements or to changes in the related cash flow obligations. The IAG Group will however be exposed on a call or reset or maturity date when the terms of a liability, including the interest rate, may need to be reset to market rates.

F. CURRENCY RISK

Details about the exposure to currency risk as at reporting date for interest bearing liabilities is provided in the tables and detailed instrument descriptions provided elsewhere in this note.

The foreign currency risk exposure from interest bearing liabilities arises primarily from long term borrowings denominated in USD, NZD and GBP. There is no significant impact on profit from foreign currency movements associated with these borrowings as the USD subordinated term notes are specifically hedged with cross currency swaps and interest rate swaps for which hedge accounting is applied (refer section C.II of this note) and the NZD and GBP subordinated term notes are effectively hedging a portion of the net investment in the New Zealand and United Kingdom operations respectively for which hedge accounting is applied (refer C.III and C.IV of this note).

For information regarding the management of currency risk refer to the financial risk management note.

G. USE OF DERIVATIVES

The IAG Group uses derivatives to manage the exposure to risks relating to the interest bearing liabilities. Hedge accounting is applied to only a limited number of these arrangements. In each case where hedge accounting is applied the arrangements are designated as cash flow hedges. Additional information is provided below for those related derivative positions. For information regarding the notional contract amounts associated with these derivative financial instruments together with a maturity profile and reporting date fair values refer to the financial risk management note.

It is important to note that some of the interest bearing liabilities themselves are used to hedge currency risk relating to the net investment in foreign operations by forming part of arrangements for which hedge accounting is applied, refer to the financial risk management note. Cross currency swaps were also previously used to convert the currency exposure on the Euro floating rate notes into British pounds but hedge accounting was not applied for those economic hedges.

I. Cross currency swaps on USD subordinated term notes

Insurance Australia Limited (IAL) has entered into cross currency swaps to fully hedge the Australian dollar value of principal and interest flows on the Consolidated entity's USD subordinated term notes. The swaps mature in 2010. Over the term of the swaps, the Consolidated entity will receive US dollar payments equal to the interest payable on the notes and will pay interest at either a fixed rate or variable rate of the three month bank bill swap rate plus a margin on a principal amount of A\$401 million. On maturity of the swap, the IAG Group will repay the principal amount of A\$401 million and receive US\$240 million based on the original spot exchange rate at inception. This has the economic effect of converting the USD borrowing into an Australian dollar borrowing. Hedge accounting is applied in relation to these swap agreements.

II. Interest rate swap agreements on USD subordinated term notes

IAL has entered into interest rate swap agreements to manage the interest rate exposure on the Consolidated entity's USD subordinated term notes (previously swaps were also used in relation to a portion of the now redeemed AUD subordinated term notes). IAL pays a fixed rate of interest under the swap agreements and receives a variable rate of interest equal to the amount payable on the underlying hedged borrowings. The interest income and expense associated with the swap agreements are recognised in profit or loss on a daily basis over the term for which the swap is effective as a hedge of the underlying borrowing. As at reporting date, the weighted average fixed interest rate payable under the swap agreements was 6.92% per annum (2008 - 6.92% per annum) and the weighted average floating rate receivable was 4.56% per annum (2008 - 9.36% per annum) for the Consolidated entity.

H. COMPLIANCE RISK

Throughout the current reporting period the IAG Group has conformed with the requirements of its debt agreements, including all financial and non-financial covenants (2008 - full conformance).

I. FAIR VALUE INFORMATION

The interest bearing liabilities are initially measured at fair value (net of transaction costs) but are subsequently measured at amortised cost. Based on market conditions at any point in time, the carrying value of the liabilities may not be representative of the fair value of the liabilities. A comparison of the carrying amount and fair value for the liabilities is provided in the table below.

	2009		2008	
	Carrying value \$m	Fair value \$m	Carrying value \$m	Fair value \$m
I. Capital nature				
a. TIER 1 REGULATORY CAPITAL				
AUD reset preference shares *	350	350	350	298
b. TIER 2 REGULATORY CAPITAL				
USD subordinated term notes	295	298	250	249
Derivatives for USD subordinated term notes	111	111	151	151
GBP subordinated term notes *	220	168	519	433
NZD subordinated term notes	81	75	79	78
Operating nature				
Various instruments	<u>-</u>	<u>-</u>	<u>64</u>	<u>65</u>
Total	1,057		<u>1,413</u>	
Less: capitalised transaction costs	(4)		<u>(12)</u>	
	1,053		<u>1,401</u>	

* These instruments are liabilities of the Parent entity. The GBP subordinated term notes of the Parent are \$293 million.

The differences between the carrying value of the liabilities and the fair value has been driven predominantly by widening credit spreads in the current period. Under the IAG Group's current accounting policy of measuring the interest bearing liabilities at amortised cost in line with the purpose and nature of the instruments, the differences in value will not be realised by the IAG Group as the liabilities are not transferable.

METHODOLOGY

The fair value of the individual interest bearing liabilities cannot be determined by simple reference to traded market prices with the exception of the AUD reset preference shares for which the fair value is determined using the reporting date offer price per the Australian Securities Exchange. Hence the fair values have been determined by mark to model applying valuation techniques using objective market inputs sourced from third parties wherever possible. The inputs are based on financial instruments in the market around reporting date noting that some of the liabilities are not as directly comparable to other market instruments as some liabilities in which case a greater level of judgement has been applied in determining the inputs.

J. FINANCING ARRANGEMENTS

TABLE
NOTES

CONSOLIDATED

	Facilities drawn at reporting date		Facilities available	
	2009		2008	
	\$m	\$m	\$m	\$m
Standby letter of credit facilities	I. 61	52	66	53
Debt issuance program	II. -	-	750	750
NZ medium-term note program	III. -	40	-	40
Receivables refinancing debt	-	-	-	31

Various entities within the Consolidated entity have facilities outstanding with external service providers, mostly banks, providing short term financing arrangements for specific situations not significant to the Consolidated entity including standby letters of credit, and guarantees for lease guarantees and performance bonds.

Table notes

- I. The standby letter of credit facilities are denominated in US dollars and are translated into equivalent Australian dollars using the reporting date exchange rate. The majority of the amount shown relates to standby letter of credit issued in support of the Consolidated entity's participation in Lloyd's of London.
- II. Insurance Australia Limited has a \$750 million debt issuance program. Standard & Poor's has assigned its AA- long-term and A-1+ short-term ratings to the program's senior obligations and A+ to its subordinated notes. Insurance Australia Limited is rated AA- for its insurer financial strength and counterparty credit ratings.
- III. IAG (NZ) Holdings Limited had a NZ\$100 million medium-term note program, guaranteed by Insurance Australia Limited. All remaining notes outstanding under the program matured during the current reporting period.

PARENT/CONSOLIDATED			
2009	2008	2009	2008
Number of shares in millions	Number of shares in millions	\$m	\$m

NOTE 23. RECONCILIATION OF TOTAL EQUITY

SHARE CAPITAL

Ordinary shares

Balance at the beginning of the financial year	1,878	1,794	4,740	4,361
Shares issued under institutional placement	150	-	450	-
Institutional placement share issue costs, net of tax	-	-	(6)	-
Shares issued under Share Purchase Plan	28	-	84	-
Share Purchase Plan issue costs, net of tax	-	-	(1)	-
Shares issued for the fully underwritten dividend	-	59	-	287
Shares issued under dividend reinvestment plan	15	25	59	92
Balance at the end of the financial year	2,071	1,878	5,326	4,740

	PARENT		CONSOLIDATED	
	2009	2008	2009	2008
	\$m	\$m	\$m	\$m
A. SHARE CAPITAL (refer above)	5,326	4,740	5,326	4,740
B. TREASURY SHARES HELD IN TRUST				
Balance at the beginning of the financial year	-	-	(71)	(69)
Acquisition of shares	-	-	(16)	(4)
Shares vested and/or released to participants	-	-	32	2
Balance at the end of the financial year	-	-	(55)	(71)

	PARENT		CONSOLIDATED	
	2009 \$m	2008 \$m	2009 \$m	2008 \$m
C. RESERVES				
I. Foreign currency translation reserve				
Balance at the beginning of the financial year	-	-	(65)	(34)
Net exchange difference on translation of foreign operations	-	-	(3)	(214)
Hedge of net investment in foreign operations	<u>-</u>	<u>-</u>	10	183
Balance at the end of the financial year	<u>-</u>	<u>-</u>	(58)	(65)
II. Share based remuneration reserve				
Balance at the beginning of the financial year	-	-	56	33
Charged to profit/(loss) for the year	-	-	17	25
Transfers from the reserve upon vesting of rights/shares	<u>-</u>	<u>-</u>	(25)	(2)
Balance at the end of the financial year	<u>-</u>	<u>-</u>	48	56
III. Hedging reserve				
Balance at the beginning of the financial year	-	-	2	(3)
a. NET MOVEMENTS IN FAIR VALUE OF DERIVATIVES FORMING HEDGE				
Cash flow hedges	-	-	40	(26)
b. NET MOVEMENTS IN FAIR VALUE RECOGNISED IN PROFIT/(LOSS)				
Cash flow hedges	-	-	(44)	33
Net tax impact from movements	<u>-</u>	<u>-</u>	1	(2)
Balance at the end of the financial year	<u>-</u>	<u>-</u>	(1)	2
Total reserves	<u><u>-</u></u>	<u><u>-</u></u>	(11)	(7)
D. RETAINED EARNINGS				
Balance at the beginning of the financial year	774	547	(458)	372
Profit/(loss) attributable to equity holders of the Parent	302	764	181	(261)
Actuarial gains and (losses) on defined benefit arrangements, net of tax	-	-	(62)	(34)
Vesting of share based remuneration	-	-	(6)	-
Dividends declared and paid	(245)	(537)	(245)	(537)
Dividends on treasury shares held in trust	<u>-</u>	<u>-</u>	1	2
Balance at the end of the financial year	831	774	(589)	(458)
Parent interest	6,157	5,514	4,671	4,204
E. MINORITY INTERESTS				
Balance at the beginning of the financial year	-	-	147	172
Profit attributable to minority interests	-	-	66	35
Actuarial gains and (losses) on defined benefit superannuation plan, net of tax, attributable to minority interests	-	-	(3)	(3)
Distributions to minority interests	<u>-</u>	<u>-</u>	(45)	(57)
Balance at the end of the financial year	<u>-</u>	<u>-</u>	165	147
Minority interests comprising				
Share capital	-	-	125	126
Retained earnings	<u>-</u>	<u>-</u>	40	21
Minority interests	<u>-</u>	<u>-</u>	165	147
Total equity	6,157	5,514	4,836	4,351

F. NOTES TO SECTIONS A TO E

I. Share capital

All ordinary shares on issue are fully paid. Ordinary shares entitle the holder to a vote at a general meeting of the Company and to participate in the dividends and the proceeds on winding up the Company in proportion to the number of, and amounts paid on, the shares held. Dividends, if declared, are subject to there being distributable profits available and not breaching APRA capital adequacy requirements.

a. 2009

The Company made the following two issues of ordinary shares to improve its capital mix and provide additional financial flexibility in light of the challenging financial market conditions:

- \$450 million issued through a fully underwritten institutional placement at \$3 per ordinary share; and
- \$84.4 million issued through a share purchase plan at \$3 per ordinary share.

The Company made the following two issues of ordinary shares to fund dividend payments:

- 2009 interim dividend—\$17 million issued to the dividend reinvestment plan participants; and
- 2008 final dividend—\$42 million issued to the dividend reinvestment plan participants.

b. 2008

The Company made the following two issues of ordinary shares to fund dividend payments:

- 2008 interim dividend—\$287 million issued through a fully underwritten arrangement; and
- 2007 final dividend—\$92 million issued to the dividend reinvestment plan participants.

II. Treasury shares held in trust

Share based remuneration is provided in different forms to eligible employees and non-executive directors. To satisfy obligations under the various share based remuneration plans, shares are generally bought on-market at or near grant date of the relevant arrangement and held in trust. Upon consolidation of the trusts, the shares held that are controlled for accounting purposes are recognised as treasury shares held in trust, as described in note 1.AG. The balance of treasury shares held in trust at a reporting date represents the cumulative cost of acquiring IAG shares that have not yet been distributed to employees as share based remuneration.

III. Nature and purpose of reserves

a. FOREIGN CURRENCY TRANSLATION RESERVE

The foreign currency translation reserve records the foreign currency differences arising from the translation of the financial position and performance of subsidiaries that have a functional currency other than Australian dollars.

b. SHARE BASED REMUNERATION RESERVE

The share based remuneration reserve is used to recognise the fair value at grant date of equity-settled share based remuneration provided to employees and non-executive directors over the vesting period, as described in note 1.AA.

c. HEDGING RESERVE

The hedging reserve is used to record gains or losses on derivatives that form part of hedging relationships which have been designated as cash flows hedges or net investment hedges, as described in note 1.Q.

IV. Minority interests

Minority interests represent the proportion of equity holders' equity that is attributable to minority shareholders. Minority interests relates to the following interests in the Group; Insurance Manufacturers of Australia Pty Limited (Australia) - 30%, World Class Accident Repairs (Cheltenham North) Pty Limited (Australia) - 30%, Mutual Community General Insurance Proprietary Limited (Australia) - 49%, NHCT Limited (Thailand) - 51%, and Safety Insurance Public Company Limited (Thailand) - 1.5%.

NOTE 24. NOTES TO THE CASH FLOW STATEMENTS

	PARENT		CONSOLIDATED	
	2009 \$m	2008 \$m	2009 \$m	2008 \$m
Cash held for operational purposes	-	-	344	679
Cash and short term money held for investment	-	-	938	555
Cash and cash equivalents	-	-	1,282	1,234

A. COMPOSITION

Cash held for operational purposes	-	-	344	679
Cash and short term money held for investment	-	-	938	555
Cash and cash equivalents	-	-	1,282	1,234

Cash and cash equivalents represent cash on hand and held with banks, deposits at call and short term money held for investment readily convertible to cash within two working days, net of any bank overdraft. There are no cash balances held that are not available for use in normal operations. The carrying amount of the components of the cash and cash equivalents presented on the balance sheet is the same as that used for the purposes of the cash flow statements as there are no bank overdrafts used which are repayable upon demand.

B. SIGNIFICANT RISKS

The net carrying amount of cash and cash equivalents represents the maximum exposure to credit risk relevant to cash and cash equivalents at reporting date and is equivalent to the fair value of the assets because of the negligible credit risk and frequent repricing.

A portion of the cash balances is held in currencies other than the Australian dollar. For information regarding the management of currency risk by the Group refer to financial risk management note.

The majority of the amounts bear variable rates of interest. Those balances bearing a fixed rate of interest mature in less than one year. A small portion of the amounts bear no interest.

	PARENT		CONSOLIDATED	
	2009 \$m	2008 \$m	2009 \$m	2008 \$m
C. RECONCILIATION OF PROFIT/(LOSS) FOR THE YEAR TO NET CASH FLOWS FROM OPERATING ACTIVITIES				
Profit/(loss) for the year	302	764	247	(226)
Depreciation and impairment of property and equipment	-	-	61	87
Amortisation and impairment of intangible and goodwill assets	-	-	94	461
Net realised (gains) and losses on disposal of investments	2	(10)	(100)	(29)
Net unrealised (gains) and losses on revaluation of investments	(1)	7	(63)	209
Net (gain) and losses on disposal of property, plant and equipment	-	-	2	-
Provision for doubtful debts and impairment	-	-	11	3
Retained earnings adjustment for actuarial gains and (losses) on defined benefit superannuation arrangements	-	-	(65)	(37)
Retained earnings adjustment for share based remuneration	-	-	(17)	25
Unrealised (gains) and losses on embedded derivatives	(27)	(69)	(27)	(69)
Other	1	2	19	(14)
Net gains and (losses) on disposal of businesses	-	-	114	-
Realised gain on buyback of GBP subordinated term notes	(70)	-	(92)	-
Decrease/(increase) in operating assets				
Premium and other receivables	69	37	(199)	372
Prepayments and deferred levies and expenses	-	-	52	(42)
Deferred tax assets	(23)	(2)	(102)	(12)
Current tax assets	(49)	-	(67)	1
Defined benefit superannuation asset	-	-	3	59
Increase/(decrease) in operating liabilities				
Trade and other payables	35	(65)	115	36
Provisions	-	-	61	57
Current tax liabilities	(42)	14	(42)	2
Deferred tax liabilities	-	-	22	(39)
Outstanding claims liability	-	-	288	(735)
Unearned premium liability	-	-	111	(116)
Unexpired risk liability	-	-	(12)	12
Net cash flows from operating activities	197	678	414	5

D. SIGNIFICANT NON-CASH TRANSACTIONS RELATING TO FINANCING AND INVESTING TRANSACTIONS

There were no financing or investing transactions during the year which have had a material effect on the assets and liabilities that did not involve cash flows.

NOTE 25. ACQUISITIONS AND DISPOSALS OF BUSINESSES

There were no acquisitions or disposals of businesses by the Parent during the current reporting period (2008 – none). The following acquisitions and disposals of businesses relate to the Consolidated entity.

A. ACQUISITION OF SUBSIDIARIES

I. For the financial year ended 30 June 2009

a. ACQUISITION OF REGIONAL BROKING BUSINESSES IN THE UNITED KINGDOM

The IAG Group acquired a number of smaller regional brokers during the period with total consideration of \$1 million. The acquired businesses form part of the United Kingdom segment.

II. For the financial year ended 30 June 2008

a. ACQUISITION OF REGIONAL BROKING BUSINESSES IN THE UNITED KINGDOM

There were several businesses acquired in the United Kingdom during the year with total consideration of \$45 million. The largest three acquisitions during the year were the purchase of Barnett & Barnett effective 10 March 2008 for a total acquisition cost (including transaction costs) of \$26 million, the purchase of Just Idol Limited (trading as Diamond Insurance Services) effective 2 November 2007 for a total acquisition cost (including transaction costs) of \$5 million and purchase of Bryan & Knott Holdings Limited effective 4 April 2008 for a total acquisition cost (including transaction costs) of \$5 million. The additional information regarding these three larger acquisitions provided below is disclosed on an aggregated basis as the individual acquisitions were not significant to the IAG Group. The acquired businesses form part of the United Kingdom segment.

b. ACQUISITION OF NEW ZEALAND BASED GENERAL INSURANCE BUSINESS

The IAG Group acquired the renewal business of Anthony Runacres and Associates Limited effective 30 November 2007 for a total acquisition cost of \$7 million including transaction costs and the estimated present value of deferred consideration. The business consists of insurance and risk professionals who specialise in fire and general insurance broking in the commercial sector. This business forms part of the New Zealand segment.

c. ACQUISITION OF SPECIALIST UNDERWRITER IN THE AUSTRALIA COMMERCIAL INSURANCE MARKET

The IAG Group acquired Strata Unit Underwriting Agency Pty Ltd effective from 18 April 2008. The business consists of an underwriting operation specialising in strata insurance. This business forms part of the Australia intermediated segment.

	UK branch acquisitions	\$m
2008		
Purchase price		
Cash paid	33	
Present value of deferred payments	1	
Present value of contingent payments	1	
Costs directly associated with acquisitions	<u>1</u>	
Purchase consideration (including transaction costs)	<u>36</u>	
Fair value of net identifiable assets acquired recognised by acquiree		
Cash and cash equivalents	10	
Receivables	11	
Payables	(14)	
Current tax liabilities	<u>(1)</u>	
Net identifiable assets acquired	<u>6</u>	
Intangible assets recognised upon acquisition		
Customer relationships	14	
Goodwill	<u>16</u>	
	<u>30</u>	

The fair value of assets and liabilities are based on discounted cash flow models or the book values have been used as a proxy for fair value. In addition to the intangible assets recognised and disclosed above, there are other intangible benefits that have been acquired. These benefits have not been recognised separately from goodwill because they were not separately recognisable and/or were not able to be reliably measured. These assets are principally the value of the workforce acquired and the value of cost and revenue synergies relating largely to an ability to provide improved products and services to customers.

The measurement of identifiable intangible assets acquired in a business combination is highly subjective and there are a range of possible values that could be attributed for initial recognition. The IAG Group uses the skills and experience of valuation specialists in establishing an initial range within which the fair value is to be recognised. Judgement is then applied in selecting the value to be recognised on the balance sheet. Judgement is also applied in determining the useful life of the intangible assets which impacts directly on the amortisation charges to be incurred following an acquisition.

2008		
Cash consideration paid	33	
Cash balance acquired	<u>(10)</u>	
Net outflow of cash	<u>23</u>	
Contribution from the acquired businesses (from date of acquisition)		
Income	<u>5</u>	
Profit/(loss) before income tax	<u>1</u>	

B. OTHER ACQUISITIONS

I. For the financial year ended 30 June 2009

a. ACQUISITION OF MINORITY STAKE IN REGIONAL INSURANCE BROKER IN AUSTRALIA

On 19 August 2008, the IAG Group acquired a 25% stake in NAS Insurance Brokers, a general insurance brokerage based in Western Australia. This business forms part of the Australia intermediated segment.

b. INCREASED INVESTMENT IN EXISTING GENERAL INSURANCE ASSOCIATE IN MALAYSIA

In December 2008, the IAG Group acquired an additional stake in the general insurance business of the existing associate AmAssurance (renamed to AmG), lifting the stake from 30% to 49% (the maximum allowable ownership under Malaysia's current foreign investment rules), funded through the sale of the interest in the life insurance component of the business from which a profit on disposal of \$38 million (net of \$2 million loss transferred from foreign currency translation reserve) is presented in the fee based, corporate and other expenses line in the income statement. At the same time an additional amount of risk based capital was injected into the business bringing the total costs of investment to \$132 million. For more detailed information refer to the market announcement (unaudited) on 1 December 2008 available at www.iag.com.au.

c. INCREASED INVESTMENT IN EXISTING GENERAL INSURANCE SUBSIDIARY IN THAILAND

In October 2008, the IAG Group increased its stake in Safety Insurance Public Company Limited from 96.09% to 98.47%.

II. For the financial year ended 30 June 2008

There were no other acquisitions.

C. DISPOSAL OF SUBSIDIARIES

I. For the financial year ended 30 June 2009

a. UNITED KINGDOM MASS MARKET DISTRIBUTION BUSINESS

The IAG Group completed the sale of its mass market distribution businesses in the United Kingdom. The sale was effected through two separate transactions as set out below and resulted in the recognition of a total loss of \$119 million (including transaction costs and other costs incremental to the transactions) presented in the fee based, corporate and other expense lines in the income statement. At 31 December 2008, these businesses were classified as held for sale and a total loss of \$101 million was recognised (which included write down of assets and costs incremental to the transactions). The two transactions are:

- The Equity and Open & Direct branch networks (Branch networks) sold for £50 million (\$105 million). In addition to the loss on disposal, the IAG Group has incurred other costs incremental to the transaction resulting in a total loss of \$25 million in relation to the sale of Branch network. The sale of the business was completed on 8 January 2009; and
- The Hastings and Advantage businesses (Hastings and Advantage) sold via a management buy out for £17 million (\$37 million). In addition to the loss on disposal, the IAG Group has incurred other costs incremental to the transaction resulting in a total loss of \$94 million in relation to the sale of Hastings and Advantage. The sale of the business was completed on 3 February 2009.

	CONSOLIDATED	
	Hastings and Advantage	Branch networks
	\$m	\$m
2009		
Sales proceeds		
Cash consideration	37	105
Transaction costs	<u>(2)</u>	<u>(6)</u>
Net cash consideration received	<u><u>35</u></u>	<u><u>99</u></u>
Fair value of net assets of businesses disposed		
Cash and cash equivalents	153	15
Investments	153	-
Receivables	322	10
Intangible assets	1	-
Trade and other payables	(149)	(31)
Unearned premium liability	(136)	-
Outstanding claims liability	(299)	-
Other assets	64	6
Acquired intangible assets disposed	18	89
Acquired goodwill disposed	-	12
Net identifiable assets disposed of during the financial year	<u><u>127</u></u>	<u><u>101</u></u>
Net loss on disposals	<u><u>(92)</u></u>	<u><u>(2)</u></u>
Other costs necessarily incurred as part of the sale process and included in total costs on businesses held for sale	2	23

II. For the financial year ended 30 June 2008

a. DISPOSAL OF CGU PREMIUM FUNDING LOAN BUSINESS

Effective 17 August 2007, the IAG Group disposed of the existing and ongoing loan business of CGU Premium Funding Pty Limited. A net profit of \$9 million was recognised from the sale of the business.

D. SUBSIDIARIES HELD FOR SALE

I. For the financial year ended 30 June 2009

There were no subsidiaries held for sale at reporting date. The disposal of the UK businesses (refer to section C of this note) were recognised and measured in the 31 December 2008 half year financial report as held for sale.

II. For the financial year ended 30 June 2008

a. ALBA GROUP NO LONGER HELD FOR SALE

As at 30 June 2008, the Alba Group operation (including both the Lloyd's syndicate 4455 and the Lloyd's managing agent Diagonal) was classified as held for sale. During the current period the business has instead been placed into run off. The operation is no longer classified as held for sale. This change in classification had no financial impact.

NOTE 26. DETAILS OF SUBSIDIARIES

The following entities constitute the Consolidated entity:

	Table note	Country of incorporation / formation	Extent of beneficial interest if not 100%	
			2009	2008
			%	%
A. ULTIMATE PARENT				
Insurance Australia Group Limited		Australia		
B. SUBSIDIARIES				
I. Australian general insurance operations				
Insurance Australia Limited		Australia		
NRMA Personal Lines Holdings Pty Limited		Australia		
Insurance Manufacturers of Australia Pty Limited		Australia	70.00	70.00
World Class Accident Repairs (Cheltenham North) Pty Limited		Australia	70.00	70.00
CGU Insurance Australia Limited		Australia		
CGU Insurance Limited		Australia		
Swann Insurance (Aust) Pty Ltd		Australia		
Mutual Community General Insurance Proprietary Limited		Australia	51.00	51.00
IAG Re Australia Limited		Australia		
Sitrof Australia Limited		Australia		
CGU-VACC Insurance Limited		Australia		
CGU Workers Compensation (NSW) Limited		Australia		
CGU Workers Compensation (VIC) Limited		Australia		
CGU Workers Compensation (SA) Limited		Australia		
CGU Premium Funding Pty Ltd		Australia		
Strata Unit Underwriting Agency Pty Limited		Australia		
ACN 007 078 140 Pty Limited (formerly Pacific Indemnity Underwriting Agency Pty Ltd)	A	Australia		
The Buzz Insurance Pty Limited	A	Australia		
The Buzz Australia Pty Limited	A	Australia		
II. New Zealand operations				
IAG (NZ) Holdings Limited	C	New Zealand		
IAG New Zealand Limited	C,D	New Zealand		
New Zealand Insurance Limited	C	New Zealand		
State Insurance Limited	C	New Zealand		
Direct Insurance Services Limited	C	New Zealand		
Belves Investments Limited	C	New Zealand		
Anthony Runacres and Associates Limited	C	New Zealand		
DriveRight Limited (into which Swann Insurance (NZ) Limited is amalgamated)	C	New Zealand		
IAG (NZ) Share Plan Nominee Limited	C	New Zealand		
The IAG New Zealand Limited Employee Share Plan	C	New Zealand		
The IAG Performance Awards Rights Plan for Executives in New Zealand	C	New Zealand		
NZI Staff Superannuation Fund Nominees Limited	C	New Zealand		

	Table note	Country of incorporation / formation	Extent of beneficial interest if not 100%	
			2009	2008
			%	%
III. United Kingdom operations				
IAG UK Holdings Limited	C	United Kingdom		
EIG (Investments) Limited	C	United Kingdom		
Equity Insurance Group Limited	C	United Kingdom		
Equity Insurance Holdings Ltd	C	United Kingdom		
Equity Red Star Limited	C	United Kingdom		
Equity Syndicate Management Limited	C	United Kingdom		
Equity Red Star Services Limited	C	United Kingdom		
Equity Group 2005 Limited	C	United Kingdom		
Equity Insurance Management Limited	C	United Kingdom		
Equity Red Star Holdings Limited	C	United Kingdom		
Equity Insurance Properties Limited	C	United Kingdom		
Can Do Finance Limited	C	United Kingdom		
Equity Nominee Services Limited	C	United Kingdom		
ERSH Limited	C	United Kingdom		
Cox Managing Agency Limited	C	United Kingdom		
Equity Shared Services Limited	C	United Kingdom		
Cox Commercial Limited	C	United Kingdom		
CDCM (No2) Limited	C	United Kingdom		
CDCM Limited	C	United Kingdom		
Equity Red Star (accident & health) Limited	C	United Kingdom		
HML Marketing Limited	C	United Kingdom		
Brokersure.co.uk Limited	C	United Kingdom		
Equity Claims Limited	C	United Kingdom		
Anthony Kidd Agencies Limited	C	United Kingdom		
Direct Insurance Services Limited	C	United Kingdom		
Empire Equity Limited	C	Gibraltar		
Logan Consultants Limited	C	Gibraltar		
IAG Finance (UK) LLP	C	Gibraltar		-
Equity Direct Broking Limited	C	United Kingdom		
Wedring Limited	C	United Kingdom		
Barnett & Barnett Holdings Limited	C	United Kingdom		
Barnett & Barnett Ltd	C	United Kingdom		
Barnett & Barnett Financial Services Ltd	C	United Kingdom		
EIG (Finance) Limited	C	United Kingdom		
Alba Group Pte Ltd	C	Singapore		
Alba Pte Ltd	C	Singapore		
Alba Underwriting Ltd	C	United Kingdom		
Diagonal Underwriting Agency Limited	C	United Kingdom		
EIG (Acquisitions) Ltd	C	United Kingdom		

	Table note	Country of incorporation / formation	Extent of beneficial interest if not 100%	
			2009	2008
			%	%
IV. Other International operations				
IAG Re Labuan (L) Berhad	C	Malaysia		
IAG (Asia) General Pte Ltd	C	Singapore		
NHCT Limited	C, E	Thailand	49.10	49.10
IAG Insurance (Thailand) Ltd	E	Thailand		
Safety Insurance Public Company Limited	E	Thailand	98.47	96.09
Beijing Continental Automobile Association Limited	C	China		
IAG India (Mauritius)	C	Mauritius		
IAG Investments Management Services (Shanghai) Company Limited	B	China		
V. Investment operations				
IAG Asset Management Limited		Australia		
ACN 064 960 519 Pty Limited (formerly IAG Nominees Pty Limited)	A	Australia		
IAG Portfolio Limited		Australia		
IAG Asset Management Cash Management Trust		Australia	95.99	94.21
IAG Asset Management Private Equity Trust		Australia	83.20	83.21
IAG Asset Management Fund of Hedge Funds		Australia	-	
Merrill Lynch Market Neutral Trust		Australia	-	
Perpetual Market Neutral Trust		Australia	-	97.11
GMO Market Neutral Trust		Australia	-	85.20
ACA Acadian Market Neutral Trust		Australia	-	
IAGAM Arrowstreet Macquarie Market Neutral Trust		Australia	-	
IAGAM Sustainable Investment Trust		Australia	50.00	50.00
Fixed Interest Technical Provisions Fund		Australia	-	
Fixed Interest Shareholders Fund		Australia	-	
VI. Corporate operations				
IAG International Pty Limited		Australia		
NRMA Information Services Pty Limited		Australia		
NRMA Insurance Funding 2003 Limited		Australia		
IAG Finance (New Zealand) Limited		Australia		
Insurance Australia Group Services Pty Limited		Australia		
IAG & NRMA Superannuation Pty Limited	A	Australia		
IAG Share Plan Nominee Pty Limited	A	Australia		
The IAG Share and Performance Award Rights Plan Trust		Australia		
The IAG Deferred Awards Rights Plan		Australia		
The IAG Executive Performance Rights Plan		Australia		
Insurance Australia Funding 2007 Limited		Australia		
Micro Wind Turbines Australia Pty Limited	A	Australia	50.00	50.00
C. SUBSIDIARIES THAT COMMENCED DEREGISTRATION AFTER 30 JUNE 2009				
Mike Henry Travel Insurance Limited	C	New Zealand	-	
National Auto Club Underwriters Agency (NZ) Limited	C	New Zealand	-	
Clipper Club Underwriters Limited	C	New Zealand	-	

	Table note	Country of incorporation / formation	Extent of beneficial interest if not 100%	
			2009	2008
			%	%
D. ENTITIES DISPOSED OF DURING THE YEAR				
Argent Insurance Practice Limited	C	United Kingdom	-	
Bennetts UK Limited	C	United Kingdom	-	
Advantage Insurance Company Limited	C	Gibraltar	-	
Bryan & Knott Insurance Services Ltd	C	United Kingdom	-	
Equity Broking Management Limited	C	United Kingdom	-	
J McWhirter (Insurance Brokers) Limited	C	United Kingdom	-	
M K Lyle (Life & Pensions) Limited	C	United Kingdom	-	
Equity Insurance Brokers Limited	C	United Kingdom	-	
Open & Direct Insurance Services Limited	C	United Kingdom	-	
Open & Direct Insurance Services (Newtownards) Limited	C	United Kingdom	-	
Open & Direct Insurance Services (Dungiven) Limited	C	United Kingdom	-	
W.G. O'Kane Life & Pensions Ltd	C	United Kingdom	-	
Hastings Insurance Services Limited	C	United Kingdom	-	
IAG Conquest House Limited	C	United Kingdom	-	
JustIdol Limited	C	United Kingdom	-	
Bryan & Knott Holdings Limited			-	
E. ENTITIES PUT INTO LIQUIDATION DURING THE YEAR				
1066 Direct Limited		UK	-	
121 Auto Insurance Services Limited		UK	-	
1st Advantage Insurance Services Limited		UK	-	
250/500 Insurance Services Limited		UK	-	
Aardvark Insurance Management Limited		UK	-	
Advantage Insurance Services Limited		UK	-	
Agenda Insurance Services Limited		UK	-	
Angel Insurance Services Limited		UK	-	
Auto 121 Direct Limited		UK	-	
Call 2000 Plus Insurance Services Limited		UK	-	
China Investments (Mauritius)	C	Mauritius	-	
Halo Insurance Management Limited		UK	-	
Hastings Direct Accident Management Limited		UK	-	
Hastings Direct Limited		UK	-	
Help Insurance Services Limited		UK	-	
Peoples Choice (Europe) Limited		UK	-	
Powerline Insurance Services Limited		UK	-	
Ridesure Insurance Services Limited		UK	-	
Student Finance Company Limited		UK	-	
The Automobile Insurance Services Centre Limited		UK	-	

Table notes

- A Small proprietary companies that are not required to prepare, and have not prepared, audited financial statements.
- B Audited by accounting firms not affiliated with KPMG.
- C Audited by overseas KPMG firms.
- D All subsidiaries have only ordinary shares on issue except this entity also has perpetual preference shares on issue.
- E The following special conditions exist with respect to the IAG Group's Thailand subsidiaries
 - IAG International Pty Limited owns 49% of the share capital of NHCT Limited and has a majority voting right and the right to appoint the board of directors of NHCT Limited. Therefore, NHCT Limited is considered a subsidiary of IAG International Pty Limited. The remaining 51% is held by Allessi Capital Co., Ltd, a company registered in Thailand.
 - IAG International Pty Limited owns 25% directly in IAG Insurance (Thailand) Ltd and is able to govern the financial and operating policies of the company through a further 75% interest held indirectly through its holding in NHCT Limited.

NOTE 27. INVESTMENT IN JOINT VENTURES AND ASSOCIATES

A. INTERESTS IN JOINT VENTURES AND ASSOCIATES

	Table note	Reporting date	Country of formation	Principal Activity	Carrying value 2009 \$m	Contri- bution to profit 2009 \$m	Ownership interest	
							2009 \$m	2008 %
I. Joint ventures								
NTI Limited	A,C,D	30 June	Australia	Managing co-insurance arrangement	2	-	50.00	50.00
Assetinsure Financial Risk Products Pty Limited	A	30 June	Australia	Risk insurance products	-	-	50.00	50.00
II. Associates								
AmG Insurance Berhad (formerly AmAssurance Berhad)	C	31 March	Malaysia	Insurance underwriting	116	10	49.00	30.00
First Rescue and Emergency (NZ) Limited	A,C	31 March	New Zealand	Roadside assistance	-	-	50.00	50.00
Loyalty New Zealand Limited	A,C	31 March	New Zealand	Loyalty program	-	-	25.00	25.00
Sureplan New Zealand Limited	A,C	31 March	New Zealand	Fleet risk management	-	-	30.00	30.00
AR Hub Pty Ltd	A,B	30 June	Australia	Software development	-	-	33.33	33.33
Arista Insurance Limited		31 December	United Kingdom	Wholesale broker	-	-	25.60	25.60
InsuranceWide.com Services Limited		31 December	United Kingdom	Online aggregator	1	(2)	26.70	26.70
Insurance Dialogue Ltd		31 December	United Kingdom	Insurance broker	-	-	25.00	-
Photosecure (NZ) Limited		30 June	New Zealand	Photographic security management	-	-	50.00	-
NAS Insurance Broker		30 June	Australia	Insurance broker	3	-	25.00	-
					122	8		

Table notes

- A Investment is measured at cost in the Consolidated entity due to materiality.
- B Small proprietary companies that are not required to prepare, and have not prepared, audited financial statements.
- C Audited by accounting firms not affiliated with KPMG.
- D The following special conditions exist with respect to the NTI Limited joint venture
 - CGU Insurance Limited, a subsidiary of the Consolidated entity, has a 50% interest in NTI Limited, the principal activity of which is to facilitate a co-insurance arrangement of commercial motor vehicle business. The Consolidated entity's portion of the results of the co-insurance arrangement is recorded directly in its accounting records.

None of the associates are listed on a stock exchange. Those entities that are equity accounted and that do not have a 30 June financial year end are equity accounted for using financial information for the current reporting period to 30 June which includes, at least in part, unaudited management results.

	CONSOLIDATED	
	2009 \$m	2008 \$m
B. RECONCILIATION OF MOVEMENTS		
Balance at the beginning of the financial year	70	75
Investment in associate acquired during the financial year	4	-
Additional investment in existing associate	41	-
Share of associate's net profit/(loss)	8	(3)
Net foreign exchange movements	(1)	(1)
Dividends received	-	(1)
Balance at the end of the financial year	122	70

C. SUMMARISED FINANCIAL INFORMATION OF ASSOCIATE

These disclosures relate only to the investment in AmG Insurance Berhad, as all other investments in joint ventures and associates are not significant.

In December 2008, the IAG Group acquired an additional stake in the general insurance business of the existing associate AmAssurance Berhad, lifting the stake from 30% to 49% (the maximum allowable ownership under Malaysia's current foreign investment rules). The general insurance assets and liabilities and business of AmAssurance Berhad was transferred to AmG Insurance Berhad (a newly incorporated entity). The following amounts for the current financial year are for the period ended 31 March, being the financial period from date of incorporation (Jan 2009) to 31 March 2009 of AmG Insurance Berhad (2008 - represented the amounts for the year ended 31 March of AmAssurance Berhad). The figures provided in the table represent the financial position and performance of AmG Insurance Berhad as a whole and not just for IAG's share.

	CONSOLIDATED	
	2009	2008
	\$m	\$m
Assets	315	803
Liabilities	146	173
Revenue	77	340
Profit	11	13

D. COMMITMENTS AND CONTINGENT LIABILITIES

There are no capital or other commitments or contingent liabilities arising from the investment in AmG Insurance Berhad (formerly AmAssurance Berhad) that are significant to the Consolidated entity.

	CONSOLIDATED	
	2009	2008
	\$m	\$m
NOTE 28. EMPLOYEE BENEFITS		
A. EMPLOYEE BENEFITS PROVISION		
Annual leave	79	82
Long service leave	66	61
Cash based incentive arrangements	82	86
Defined benefit pensions*	9	9
Defined benefit superannuation plan liabilities	85	5
	321	243

* There is one defined benefit pension arrangement in Australia with a discounted liability of \$7 million as at the current reporting date (2008 - \$7 million) involving 72 participants (2008 - 78) and one defined benefit pension arrangement in New Zealand with a discounted liability of \$2 million as at the current reporting date (2008 - \$2 million) involving 46 participants (2008 - 48). These liabilities are met from general assets rather than assets being set aside in trust.

The employee benefits provision includes \$110 million (2008 - \$50 million) which is expected to be settled after more than 12 months from reporting date.

B. EMPLOYEE NUMBERS

The Consolidated entity had 12,655 employees on a full time equivalent basis as at 30 June 2009 (2008 - 14,626). Approximately 1,300 employees left the IAG Group as part of the sale of businesses within the United Kingdom segment during the current reporting period.

C. CASH BASED INCENTIVE ARRANGEMENTS

I. Short term incentive plan

The short term incentive plan continued in operation during the current reporting period. Eligible employees have the capacity to earn a proportion of their base pay as a cash incentive annually. The incentive opportunity is set depending on an employee's role and responsibilities. The majority of employees are on a 10%, 15% or 20% plan. The incentive payments are determined based on an assessment of individual performance and achievement of a range of business unit and individual goals.

II. Insurance Manufacturers of Australia Pty Limited long term incentive scheme

A long term incentive is provided to senior employees of Insurance Manufacturers of Australia Pty Limited (IMA). This is a cash based incentive arrangement involving hurdles relating to compound growth in the IMA underwriting result over a three year period.

NOTE 29. SHARE BASED REMUNERATION

The provision of share based remuneration creates a link between shareholder value creation and rewarding employees. Share based remuneration encourages employee share ownership, links employee reward to the performance of the IAG Group and assists with retention of key personnel. This type of remuneration encourages employees to focus on creating shareholder value over the longer term.

The obligations under share based payment arrangements are covered by the on-market purchase of IAG ordinary shares which are held in trust. The shares are purchased on or near grant date at the prevailing market price. The arrangements are managed using in-house trusts, one for Australia and two for New Zealand, which are controlled for accounting purposes and so are subsidiaries of the Consolidated entity. The trustee for each trust is a subsidiary of the Consolidated entity. The trusts are administered by an external company.

The number of shares purchased to cover each allocation of shares or rights is determined by the trustee based on independent actuarial advice. The trusts allow for excess shares purchased in relation to one plan to be used to meet obligations of the other plans at the trustee's discretion. The trusts held 12,643,703 shares as at 30 June 2009 (2008 - 14,640,418 shares) representing 0.61% (2008 - 0.78%) of the share capital. This includes shares that are not controlled for accounting purposes and so not recognised as treasury shares.

Trading in IAG shares that are awarded under the share based remuneration arrangements is covered by the same restrictions that apply to all forms of share ownership by employees. These restrictions limit an employee trading in IAG shares where they are in a position to be aware, or are aware, of price sensitive information.

Share based remuneration is provided through a range of different plans each of which have different purposes and different rules. The share based remuneration expense amounts are included in the claims expense, other underwriting expenses, and corporate, administration and other expenses lines in the income statement.

A. NON-EXECUTIVE DIRECTORS' SHARE PLAN

The Non-executive Directors' Share Plan continued in operation during the current reporting period ended 30 June 2009. Non-executive directors were required to receive at least 20%, but not in excess of 90%, of their annual IAG board fee (at the time shares are allocated) in IAG shares, rather than in cash. Annual share allocations are generally made effective from 1 December each year. The shares vest on a pro-rata daily basis with limited forfeiture conditions and the participant is entitled to dividends and other shareholder rights during the vesting period. The on-market share price at grant date is used as the fair value of the equity instruments granted which for those granted during the current reporting period was \$3.83. The shares are purchased on market and held in trust subject to a restriction period, for tax purposes, of between one and ten years. The number of shares purchased is determined by the amount of the base fee each director is to receive in IAG shares, the weighted average market price of the shares at the date of allocation, and the trustee's discretion to use excess shares from another plan.

The IAG Board has decided that there will be no further offers under the Non-executive Directors' Share Plan.

B. SENIOR MANAGEMENT AND EXECUTIVE SHARE PLANS

The senior management and executive share plan arrangements consist of two separate arrangements working together. These two arrangements are the Executive Performance Rights Plan and the Deferred Award Rights Plan which are detailed below. The IAG Nomination, Remuneration & Sustainability Committee (NRSC) approve the participation of each individual in the plans. There remain in place share plan arrangements that are now closed to new offers but within which there remain outstanding rights to be settled with the most significant being the Performance Award Rights Plan.

I. Deferred Award Rights Plan

The Deferred Award Rights Plan (DAR Plan) continued in operation during the current reporting period having been implemented in November 2006. The structure and operation of the plan is the same for employees in each region. The rights are granted for nil consideration, are non transferable, and can be settled only with existing IAG shares. Where the rights vest (the holder becomes entitled to exercise the right), the plan entitles participating employees to acquire one IAG ordinary share for each right. The exercise price for all rights is a nominal value of \$1 per tranche of rights exercised. Holders do not receive dividends and do not have voting rights until the rights are exercised. IAG shares are bought on-market and held in trust to satisfy future exercise of the rights.

The rights vest after a period (current maximum is three years) as determined by the board subject to the participants continuing in relevant employment for the full period. When a participant ceases employment in special circumstances such as redundancy, rights may vest on cessation of employment. If there is a change of control of IAG, the board has discretion to determine if and when rights should vest.

If the vesting condition is not met then the rights lapse. The rights also lapse where the holder chooses to forego the rights, and all rights expire 10 years from grant date where they have not previously lapsed or been exercised.

The following information relates to the rights issued under the DAR Plan.

	Fair value at grant date	Rights on issue at beginning of year	Rights granted during year	Rights exercised during year	Rights lapsed during year	Number of rights at end of year	
						On issue	Exercisable
2009							
GRANT DATE							
19/12/2006	\$5.354	2,024,009	-	(722,910)	(254,057)	1,047,042	-
13/03/2007	\$5.156	209,062	-	(49,313)	(6,375)	153,374	-
27/09/2007	\$4.820	4,574,450	-	(2,474,890)	(179,460)	1,920,100	468,850
11/02/2008	\$2.810	26,345	-	-	-	26,345	-
14/04/2008	\$3.330	55,370	-	(55,370)	-	-	-
18/09/2008	\$3.668	-	5,059,050	(421,950)	(90,400)	4,546,700	-
27/02/2009*	\$3.263	-	48,908	-	-	48,908	-
27/02/2009*	\$3.155	-	40,000	-	-	40,000	-
27/02/2009*	\$3.397	-	10,000	-	-	10,000	-
27/02/2009*	\$3.311	-	15,000	-	-	15,000	-
		6,889,236	5,172,958	(3,724,433)	(530,292)	7,807,469	468,850

* Rights issued on the same grant date may have different fair values to reflect different vesting periods.

2008 GRANT DATE

19/12/2006	\$5.354	2,310,480	-	(133,063)	(153,408)	2,024,009	8,905
13/03/2007	\$5.156	217,312	-	-	(8,250)	209,062	-
27/09/2007	\$4.820	-	4,868,200	(66,550)	(227,200)	4,574,450	3,350
11/02/2008	\$2.810	-	26,345	-	-	26,345	-
14/04/2008	\$3.330	-	55,370	-	-	55,370	-
		2,527,792	4,949,915	(199,613)	(388,858)	6,889,236	12,255

In addition to the grant of rights shown above, an additional 2,141,470 rights were issued from 8 January 2007 as part of the consideration for the acquisition of the Equity Insurance Group. The weighted average share price for rights exercised for the year ended 30 June 2009 was \$3.67.

The fair value of the rights is calculated as at the grant date using a Black Scholes valuation.

	Significant factors and assumptions		
2009			
Grant date	18/09/2008	27/02/2009	
Share price on grant date (\$)	\$4.02	\$3.44	
Exercise price (\$)	\$1 per tranche exercised	\$1 per tranche exercised	
Risk free interest rate (%)	6.37%	3.66%	
Expected dividend yield (%)	5.45%	3.71%	
Expected life of rights (years)	2 years	1 or 2 years	
2008			
Grant date	27/09/2007	11/02/2008	14/04/2008
Share price on grant date (\$)	\$5.24	\$3.57	\$3.86
Exercise price (\$)	\$1 per tranche exercised	\$1 per tranche exercised	\$1 per tranche exercised
Risk free interest rate (%)	6.94%	7.61%	7.32%
Expected dividend yield (%)	5.73%	8.26%	7.64%
Expected life of rights (years)	2 years	3 years	2 years

Some of the assumptions are based on historical data which is not necessarily indicative of future trends. Reasonable changes in these assumptions would not have a material impact on the amounts recognised in the financial statements.

II. Executive Performance Rights Plan

The Executive Performance Rights Plan (EPR Plan) continued in operation during the current reporting period having been implemented in October 2007. The structure and operation of the plan is the same for employees in each region. The rights are granted for nil consideration, are non transferable, and can be settled only with existing IAG shares. Where the rights vest (the holder becomes entitled to exercise the right), the EPR Plan entitles participating employees to acquire one IAG ordinary share for each right. There is no exercise price. Holders do not receive dividends and do not have voting rights until the rights are exercised. IAG shares are bought on market and held in trust to satisfy future exercise of the rights.

Rights allocations are divided equally into two portions (TSR Allocation and ROE Allocation) and each portion has two vesting conditions. The first vesting condition for both portions is not market related and requires the participant to continue in relevant employment. Rights may be retained when a participant ceases employment in special circumstance such as redundancy.

Under the TSR allocation, the second vesting condition is a market related performance hurdle based on a comparison of IAG's total shareholder return (TSR, the measure of return on an investment in ordinary IAG shares) with the TSR of a peer group of entities in the S&P/ASX 100 Index. The peer group includes insurers and non-insurers because the IAG Group competes for capital with a range of large listed companies across many industries. For the performance hurdle, a tiered vesting scale is applied, such that all rights in the TSR Allocation vest if IAG's relative TSR is at the 75th percentile of the peer group, scaling down so that 50% of rights in the TSR Allocation vest if IAG's TSR performance is at the 50th percentile of the peer group. No rights vest if IAG's TSR performance is below the 50th percentile of the peer group. Testing for the satisfaction of the performance hurdle occurs on the 3rd, 4th and 5th anniversary of the base date. If this vesting condition is not met, the TSR Allocation will lapse. The rights also lapse where the holder chooses to forego the rights and all rights expire 10 years from grant date where they have not previously lapsed or been exercised.

Under the ROE allocation, the second vesting condition is based on IAG's ROE which is a performance hurdle that is not market related. The ROE hurdle compares IAG's ROE performance with IAG's weighted average cost of capital (WACC) (WACC of IAG is determined by the IAG Board).

ROE is measured for each half year and compared to WACC for that half year period. The average of the six half year measurements over three financial years indicates whether any rights vest. For any of the ROE portion of the rights to vest and be exercisable for shares:

- normalised ROE for series 1 rights must reach at least 1.3 times WACC; and
- cash ROE for series 2 rights must reach at least 1.5 times WACC.

Level of normalised ROE performance	Level of cash ROE performance	Vesting scale
Rights granted before 30 June 2008	Rights granted after 30 June 2008	
>1.6 x WACC	>1.8 x WACC	100% vests
=1.5 x WACC	=1.7 x WACC	80% vests
=1.4 x WACC	=1.6 x WACC	50% vests
=1.3 x WACC	=1.5 x WACC	20% vests
<1.3 x WACC	<1.5 x WACC	0% vests

A sliding scale operates between the points represented in the table above. If ROE is less than 1.3 times WACC for rights granted before 30 June 2008 or less than 1.5 times WACC for rights granted after 30 June 2008, no rights in the ROE allocation will vest. If this vesting condition is not met, the ROE Allocation will lapse. The rights also lapse where the holder chooses to forego the rights and all rights expire 10 years from grant date where they have not previously lapsed or been exercised.

If there is a change of control of IAG, the board has discretion to determine if and when rights should vest.

The following information relates to the rights issued under the EPR Plan.

	Fair value at grant date (TSR)	Fair value at grant date (ROE)	Rights on issue at beginning of year	Rights granted during year	Rights exercised during year	Rights lapsed during year	Number of rights at end of year	On issue	Exercisable
2009									
GRANT DATE									
29/10/2007	\$2.870	\$4.310	2,340,800	-	-	(372,000)	1,968,800		-
29/11/2007	\$2.350	\$3.680	250,000	-	-	-	250,000		-
13/03/2008	\$1.630	\$2.710	152,400	-	-	-	152,400		-
27/05/2008	\$2.120	\$3.220	65,370	-	-	-	65,370		-
18/09/2008	\$2.530	\$3.410	-	4,871,900	-	(29,000)	4,842,900		-
27/02/2009	\$2.570	\$3.150	-	250,000	-	-	250,000		-
			<u>2,808,570</u>	<u>5,121,900</u>		<u>(401,000)</u>	<u>7,529,470</u>		

2008

GRANT DATE

29/10/2007	\$2.870	\$4.310	-	2,375,300	-	(34,500)	2,340,800	-
29/11/2007	\$2.350	\$3.680	-	250,000	-	-	250,000	-
13/03/2008	\$1.630	\$2.710	-	152,400	-	-	152,400	-
27/05/2008	\$2.120	\$3.220	-	65,370	-	-	65,370	-
			<u>-</u>	<u>2,843,070</u>		<u>(34,500)</u>	<u>2,808,570</u>	

The fair value of the rights is calculated as at the grant date using the Monte Carlo simulation methodology. The valuations take into account the probability of achieving the market related performance hurdle.

Some of the assumptions, including expected share price volatility, are based on historical data which is not necessarily indicative of future trends. Reasonable changes in these assumptions would not have a material impact on the amounts recognised in the financial statements.

	Significant factors and assumptions		
2009			
Grant date		18/09/2008	27/02/2009
Share price on grant date (\$)		\$4.02	\$3.44
Risk free interest rate (%)		6.37%	3.66%
Expected dividend yield (%)		5.45%	3.71%
Expected life of rights (years)*		3 or 4 years	3 or 4 years
2008			
Grant date	29/10/2007	29/11/2007	13/03/2008
Share price on grant date (\$)	\$5.03	\$4.39	\$3.46
Risk free interest rate (%)	7.23%	7.35%	7.50%
Expected dividend yield (%)	5.96%	6.83%	8.53%
Expected life of rights (years)*	3 or 4 years	3 or 4 years	3 or 4 years

* The expected life for the ROE rights is three years and four years for TSR rights.

III. Performance Award Rights Plan

The Performance Award Rights Plan (PAR plan) closed to new offers during the year ended 30 June 2007. The last performance hurdle testing date for the rights is expected to be 29 August 2011. The structure and operation of the plan is the same for employees in each region. The rights were granted for nil consideration, are non-transferable, and can be settled only with existing IAG shares. Where the rights vest (the holder becomes entitled to exercise the right), the plan entitles participating employees to acquire one IAG ordinary share for each right. The exercise price for all rights is a nominal value of \$1 per tranche of rights exercised. Holders do not receive dividends and do not have voting rights until the rights are exercised. IAG shares are bought on-market and held in trust to satisfy future exercise of the rights.

The rights may vest between three and five years (the performance period) from a base date (calculation date for each tranche) subject to the satisfaction of two vesting conditions. The first vesting condition is not market related and requires the participant to continue in relevant employment. The second vesting condition is a market related performance hurdle based on a comparison of IAG's total shareholder return (TSR, the measure of return on an investment in IAG ordinary shares) with the TSR of a peer group of companies in the S&P/ASX 100 Index. The peer group includes insurers and non insurers because the IAG Group competes for capital with a range of large listed companies across many industries. For the performance hurdle, a tiered vesting scale is applied, such that all rights vest if IAG's relative TSR is at the 75th percentile of the peer group, scaling down so that 50% of rights vest if IAG's TSR performance is at the 50th percentile of the peer group. No rights vest if IAG's TSR performance is below the 50th percentile of the peer group. Testing for the satisfaction of the performance hurdle occurs quarterly during the performance period. If either of the vesting conditions is not met then the rights lapse. The rights also lapse where the holder chooses to forego the rights, and all rights expire ten years from grant date where they have not previously lapsed or been exercised.

If there is a change of control of IAG, the board has discretion to determine if and when rights should vest.

The following information relates to the rights issued under the PAR Plan:

	Fair value at grant date	Rights on issue at beginning of year	Rights granted during year	Rights exercised during year	Rights lapsed during year	Number of rights at end of year	On issue	Exercisable
2009								
GRANT DATE								
24/12/2002	\$1.870	96,720	-	(46,724)	-	49,996	49,996	
22/09/2003	\$2.840	2,327,782	-	-	(2,327,782)	-	-	
10/12/2003	\$2.764	400,000	-	-	(400,000)	-	-	
26/03/2004	\$3.287	599,308	-	-	(599,308)	-	-	
17/09/2004	\$2.715	3,669,000	-	-	(972,000)	2,697,000	-	
30/11/2004	\$2.718	877,000	-	-	(626,000)	251,000	-	
30/03/2005	\$3.269	41,000	-	-	(7,000)	34,000	-	
19/09/2005	\$3.187	3,968,500	-	(1,600,110)	(48,860)	2,319,530	446,040	
30/11/2005	\$2.596	670,500	-	(29,970)	(600,000)	40,530	8,100	
22/03/2006	\$3.145	189,000	-	(97,200)	-	91,800	4,860	
19/12/2006	\$4.013	2,895,200	-	-	(323,379)	2,571,821	-	
13/03/2007	\$3.660	298,500	-	-	(16,500)	282,000	-	
		16,032,510	-	(1,774,004)	(5,920,829)	8,337,677	508,996	
2008								
GRANT DATE								
24/12/2002	\$1.870	1,344,659	-	(85,651)	(1,162,288)	96,720	96,720	
22/09/2003	\$2.840	3,835,078	-	-	(1,507,296)	2,327,782	-	
10/12/2003	\$2.764	400,000	-	-	-	400,000	-	
26/03/2004	\$3.287	896,764	-	-	(297,456)	599,308	-	
17/09/2004	\$2.715	4,016,000	-	-	(347,000)	3,669,000	-	
30/11/2004	\$2.718	882,500	-	-	(5,500)	877,000	-	
30/03/2005	\$3.269	41,000	-	-	-	41,000	-	
19/09/2005	\$3.187	4,319,000	-	-	(350,500)	3,968,500	-	
30/11/2005	\$2.596	693,000	-	-	(22,500)	670,500	-	
22/03/2006	\$3.145	189,000	-	-	-	189,000	-	
19/12/2006	\$4.013	3,111,750	-	-	(216,550)	2,895,200	-	
13/03/2007	\$3.660	301,500	-	-	(3,000)	298,500	-	
		20,030,251	-	(85,651)	(3,912,090)	16,032,510	96,720	

The fair value of the rights is calculated as at the grant date using the Monte Carlo simulation methodology. The valuations take into account the probability of achieving the market related performance hurdle.

Some of the assumptions, including expected share price volatility, are based on historical data which is not necessarily indicative of future trends. Reasonable changes in these assumptions would not have a material impact on the amounts recognised in the financial statements.

NOTE 30. SUPERANNUATION

Contributions are made to a number of superannuation plans in various countries. The majority of employees are defined contribution members with fewer than 5.6% (2008 - 6.0%) of employees participating on a defined benefit basis. Entry to defined benefit superannuation plans is closed and so all new employees are provided with defined contribution arrangements. The plans provide benefits for members or their dependants in the form of lump sum or pension payments generally upon retiring from relevant employment.

The superannuation expense for the year is included in the claims expense, other underwriting expenses, and corporate, administration and other expenses lines in the income statement.

A. DEFINED CONTRIBUTION SUPERANNUATION ARRANGEMENTS

Contributions to the plans are made in accordance with the governing rules of each plan together with relevant legislative requirements in each geographical region. The contributions are generally based on a percentage of employees' salaries.

The Consolidated entity is not exposed to risks or rewards of the defined contribution arrangements and has no obligations beyond the payment of contributions. There were no employer contributions payable at the end of the year for defined contribution members (2008 - \$Nil).

B. DEFINED BENEFIT SUPERANNUATION ARRANGEMENTS

Employees who are entitled to defined benefit superannuation arrangements are members of one of eight superannuation plans each of which are funded plans. The defined benefit sections of those plans are closed to new members and so membership is reducing over time. Contributions to the plans are made in accordance with the governing rules of each plan and the contribution recommendations of an independent actuary. In contrast to defined contribution superannuation arrangements, the future cost of the defined benefit superannuation plans is not known with certainty in advance. The benefits received for defined benefit members are generally based on length of service and final average salary together with the member's own contributions (if any). The net financial positions of the plans are recognised on the balance sheet.

I. Australia

All Australian employees with defined benefit superannuation arrangements are members of the IAG & NRMA Superannuation Plan (the IAG Plan). There were 687 members as at reporting date (2008 - 774). The Consolidated entity has contributed to the IAG Plan during the year in accordance with the recommendations of the actuary and has contributed \$7 million for defined benefit members (2008 - \$5 million). There were no employer contributions payable at the end of the year (2008 - \$Nil). The governing rules of the Plan allow any surplus to be used to meet the contributions that would otherwise have been payable for both the defined benefit and defined contribution members of the Plan.

The employer contribution rate for Australia defined benefit members has been increased from 13% to 16% with an additional quarterly payment of \$1 million to restore the financial position of the plan.

There are two subsidiaries in the Consolidated entity, being Insurance Australia Group Services Pty Ltd and Insurance Manufacturers of Australia Pty Limited, with employees that are defined benefit members of the IAG Plan. While separate records are maintained for the liabilities relating to each member, there is effectively a sharing of the risks associated with the assets of the IAG Plan. For the measurement of the net financial position of the IAG Plan for recognition on the balance sheets of the employer sponsors, the assets of the IAG Plan are allocated between the employers in proportion to the actuarial reserves for each entity.

II. United Kingdom

The United Kingdom operation contributes to six defined benefit superannuation arrangements being The Christopherson's Final Salary Scheme, The Red Star Insurance Association Limited 1978 Retirement and Death Benefit Scheme, The Anthony Kidd Agencies Scheme, The Open and Direct Insurance Services Final Salary Scheme and two 'B' schemes within the Lloyd's Superannuation Fund (a multi-employer scheme) being the Cox Services Limited Staff Pension Scheme and the HML Marketing Limited Staff Pension Scheme (the exposure for the Lloyd's funds is being capped through an arrangement with Lloyd's). They are referred to collectively as the UK Plans. The UK Plans had 470 defined benefit members as at reporting date (2008- 555). The Consolidated entity contributed \$7 million to the UK Plans for defined benefit members during the year (2008 - \$7 million). The Open and Direct Insurance Services Final Salary Scheme obligation was transferred out of the IAG Group as part of the sale of the Equity and Open & Direct branch networks business.

None of the UK plans is individually significant to the financial report and so the information disclosed below is provided for the UK Plans in aggregate.

III. New Zealand

The New Zealand operation contributed to one defined benefit superannuation arrangement being the NZI Superannuation Fund which had 10 defined benefit members as at the current reporting date (2008 - 10) and a \$Nil net deficit (2008 - \$Nil). This plan was wound up during the current financial year.

a. REPORTING DATE BALANCES

	IAG Plan		UK Plans		Total	
	2009 \$m	2008 \$m	2009 \$m	2008 \$m	2009 \$m	2008 \$m
Fair value of net assets	143	179	103	117	246	296
Present value of defined benefit obligations (net discount rate)	(194)	(176)	(138)	(124)	(332)	(300)
Net defined benefit asset/(liability)	(51)	3	(35)	(7)	(86)	(4)
Contribution tax asset/(liability)	-	-	-	2	-	2
Net asset/(liability) recognised on the balance sheet	(51)	3	(35)	(5)	(86)	(2)

Where a plan incorporates both defined benefit and defined contribution arrangements, the amounts disclosed in this note represent only the defined benefit portion of the plan. Actuarial valuations are performed at each reporting date by an independent specialist. The financial information disclosed has been prepared in accordance with AASB 119 *Employee benefits* except where otherwise noted.

Those plans with a net financial position that is an asset are presented with the defined benefit superannuation asset on the balance sheet while those plans with a net financial position that is a liability are presented within the employee benefits provision.

b. RECOGNITION OF MOVEMENT IN NET ASSET/(LIABILITY)

	IAG Plan		UK Plans	
	2009 \$m	2008 \$m	2009 \$m	2008 \$m
Contributions expensed during the year	7	5	7	7
Reporting date valuation adjustment to profit	(2)	(1)	(7)	(7)
	5	4	-	-
Reporting date valuation adjustment to retained earnings	55	56	35	(4)
Total amount recognised for financial year in closing retained earnings	60	60	35	(4)
Reporting date valuation adjustments represent				
Current service cost	6	6	-	1
Past service cost	1	1	-	-
Interest cost (net of tax)	11	12	7	7
Expected return on plan assets	(13)	(15)	(7)	(7)
Actuarial (gains) and losses	55	56	35	(5)
Total net amount recognised from reporting date valuation	60	60	35	(4)

c. RECONCILIATION OF MOVEMENTS IN THE PRESENT VALUE OF THE DEFINED BENEFIT OBLIGATION

Defined benefit obligation at the beginning of the financial year	176	165	124	162
Current service cost	6	6	-	-
Past service cost	1	1	-	-
Interest cost	11	12	7	7
Contributions by plan participants	3	2	-	-
Actuarial (gains) and losses	18	7	11	(16)
Benefits paid	(21)	(17)	(2)	(9)
Disposal through sale of business	-	-	(2)	-
Net exchange difference on translation of foreign operations	-	-	-	(20)
Defined benefit obligation at the end of the financial year	194	176	138	124

d. RECONCILIATION OF MOVEMENTS IN THE FAIR VALUE OF ASSETS

	IAG Plan		UK Plans	
	2009 \$m	2008 \$m	2009 \$m	2008 \$m
Fair value of assets at the beginning of the financial year	179	215	117	141
Expected return on plan assets	12	15	7	7
Actuarial gains and (losses)	(37)	(41)	(24)	(11)
Contributions by employers	7	5	7	7
Contributions by plan participants	3	2	-	-
Benefits paid	(21)	(17)	(2)	(9)
Disposal through sale of business	-	-	(2)	-
Net exchange difference on translation of foreign operations	-	-	-	(18)
Fair value of assets at the end of the financial year	143	179	103	117

e. PLAN ASSETS

The percentage invested in each asset class at reporting date:

	Allocation percentage			
	IAG Plan		UK Plans	
	2009 %	2008 %	2009 %	2008 %
Australian shares	38.0	34.0	-	-
Overseas shares	22.0	26.0	34.0	38.0
Listed property trusts	8.0	10.0	-	-
Fixed interest	25.0	25.0	65.0	62.0
Cash	3.0	5.0	1.0	-
Other	4.0	-	-	-

The assets of the IAG Plan are managed by the IAG Group. The assets of the IAG Plan do not include any shares issued by the Consolidated entity nor do they include other assets used by the Consolidated entity. The assets of the UK Plans are managed by independent trustee boards.

To determine the expected rate of return on assets, the actuary has considered the expected future investment returns for each major asset class net of investment tax and investment fees. These estimated returns for each asset class have been used to calculate the expected rate of return on the assets supporting the defined benefits based on the plans' target asset allocation and allowing for correlations of the investment returns between asset classes. The actual return on the IAG Plan assets for the current reporting period was a loss of 10.3% (2008 - 11.3%). The actual return on the UK Plans assets for the current reporting period was a loss of 14.5% (2008 - a loss of 4.1%).

f. ACTUARIAL ASSUMPTIONS

Assumptions used in the determination of the financial position of the plans are reviewed annually and determined in conjunction with the independent actuaries to the plans. The principal actuarial assumptions used in determining the financial position of the plans include:

	IAG Plan		UK Plan	
	2009 %	2008 %	2009 %	2008 %
Discount rate (gross) *	5.5	7.2	6.1	5.8
Expected rate of return on plan assets supporting pension liabilities	7.4	7.4	5.7	5.8
Expected rate of return on other plan assets	6.9	6.9	5.7	5.8
Expected future salary increases	4.0	4.0	5.3	4.6
Future pension increases - adult/child	2.5/0.0	2.5/0.0	3.8/0.0	3.7/0.0

*The discount rate for the IAG Plan has been determined by reference to the market yields on 10-year government bonds in Australia. The UK Plans discount rate has been determined by reference to the market yields on AA rated corporate bonds in the United Kingdom.

g. SENSITIVITY OF MEASUREMENT TO ACTUARIAL ASSUMPTIONS

The superannuation arrangements are by nature long term. The majority of the assumptions reflect this and are not changed to reflect short term variations in factors. The discount rate applied for the IAG Plan reflects the market yields on government bonds and so is subject to change if those yields change. A one percent reduction in the discount rate would result in a \$22 million increase in the present value of the defined benefit obligation of the IAG Plan and result in a net financial deficit of \$72 million.

h. HISTORICAL INFORMATION

	IAG Plan					UK Plans		
	2009 \$m	2008 \$m	2007 \$m	2006 \$m	2005 \$m	2009 \$m	2008 \$m	2007 \$m
Present value of the defined benefit obligation	(194)	(176)	(165)	(187)	(203)	(138)	(124)	(162)
Fair value of plan assets	143	179	215	191	178	103	117	141
Surplus/(deficit) in the plan	(51)	3	50	4	(25)	(35)	(7)	(21)
Experience adjustments arising on plan liabilities gain/(loss)	(7)	(4)	6	6	6	(11)	(9)	2
Experience adjustments arising on plan assets gain/(loss)	(37)	(41)	16	10	19	(19)	6	-

The experience adjustments are based on the actuarial gain or loss after removing the impact of any change in assumptions.

i. FUNDING OBLIGATIONS FOR THE IAG & NRMA SUPERANNUATION PLAN IN AUSTRALIA

The financial information disclosed below has been determined in accordance with AAS 25 *Financial Reporting by Superannuation Plans*, using the Attained Age Actuarial Funding method.

	CONSOLIDATED	
	2009 \$m	2008 \$m
Net market value of plan assets	143	176
Present value of accrued benefits	(164)	(168)
Defined benefit surplus/(deficit)	(21)	8
Vested benefits	162	162
CONSOLIDATED		
	2009 %	2008 %

The principal actuarial assumptions used in determining the financial position of the Plan in accordance with AAS 25 and the funding recommendation include:

Expected investment returns – pension assets/other assets (gross)	7.5	7.5
Expected future salary increases	4.0	4.0
Future pension increases – adult/child	2.5/0.0	2.5/0.0

The accrued benefits are determined on the basis of the present value of expected future payments that arise from membership up to the measurement date. The accrued benefits are determined by reference to expected future salary levels and are discounted by using a market-based, risk-adjusted discount rate. Vested benefits are the benefits which would be payable to members if they all voluntarily resigned as at the reporting date.

Assumptions used in the determination of the financial position of the Plan are reviewed annually and determined in conjunction with the independent actuary to the IAG Plan. Changes in financial and/or demographic assumptions, or changes in the relevant regulatory environment, could significantly impact the financial position of the IAG Plan. The financial position of the plan is calculated at a specific point in time, however the superannuation arrangements are by nature long term. Short term variations between long term actuarial assumptions and actual experience will cause the net funding status of the Plan to change without impacting on the long term viability of the plan.

The contribution recommendation uses a different actuarial methodology and a different discount rate assumption to that used in determining the financial position for measurement on the balance sheet of the employer sponsor. In determining the contribution recommendation, the actuarial valuation method focuses on the funding of benefits for current members, irrespective of whether they stem from past or future membership, whereas, for financial reporting purposes, the present value of expected future benefit payments does not include benefits that have not yet accrued. The difference in methodologies used for determining the employer contributions and the measurement of the asset/liability recognised on the balance sheet mean that a liability may be recognised even where the employer has met all of the superannuation contribution obligations.

CONSOLIDATED
2009
\$m
2008
\$m
NOTE 31. COMMITMENTS
A. CAPITAL COMMITMENTS
I. Software development

Due within 1 year	9	10
Due within 1 to 2 years	9	10
Due within 2 to 5 years	30	33
Due after 5 years	23	24
	71	77

B. OPERATING LEASE COMMITMENTS
I. Property

Due within 1 year	99	108
Due within 1 to 2 years	93	90
Due within 2 to 5 years	249	247
Due after 5 years	384	451

II. Plant and equipment

Due within 1 year	19	33
Due within 1 to 2 years	15	22
Due within 2 to 5 years	5	28
	864	979

Certain property, motor vehicles and computer equipment are leased under non-cancellable operating leases. Most leases are subject to annual reviews with increases subject to a set percentage or based on either movements in consumer price indices or operating criteria. Where appropriate, a right of renewal has been incorporated into the lease agreements at which time all terms and conditions may be renegotiated. There are no options to purchase the relevant assets on expiry of the lease. The operating lease commitments for property are to an extent offset by the receipt of sub-lease income of approximately \$1 million per year from non-cancellable subleases.

C. SOFTWARE LICENCE AND RENTAL COMMITMENTS

Due within 1 year	31	34
Due within 1 to 2 years	18	18
Due within 2 to 5 years	11	19
	60	71

D. OTHER COMMITMENTS

Due within 1 year	7	24
Due within 1 to 2 years	-	5
	7	29

NOTE 32. CONTINGENCIES

The IAG Group is exposed to a range of contingencies with some specific to instruments or transactions while others relate more to operational risk faced in the normal course of business.

A. CONTINGENT LIABILITIES

Contingent liabilities are not recognised on the balance sheet but are disclosed here where the possibility of settlement is less than probable but more than remote. Provisions are not required with respect to these matters as it is not probable that a future sacrifice of economic benefits will be required or the amount is not reliably measurable. If settlement becomes probable, a provision is recognised. The best estimate of the settlement amount is used in measuring a contingent liability for disclosure. The measurement involves judgement.

In the normal course of business, transactions are entered into that may generate a range of contingent liabilities. These include:

- Litigation arising out of insurance policies;
- Undertakings for maintenance of net worth and liquidity support to subsidiaries in the Consolidated entity. It is normal practice to provide wholly-owned subsidiaries with support and assistance as may be appropriate with a view to enabling them to meet their obligations and to maintain their good standing. Such undertakings constitute a statement of present intent only and are not intended to give rise to any binding legal obligation;
- Guarantees for performance obligations, including a guarantee in relation to a standby letter of credit issued in support of the Consolidated entity's participation in Lloyd's of London; and
- India general insurance venture – On 24 November 2008, the IAG Group signed an agreement with the State Bank of India to establish a general insurance start-up venture in India with the IAG Group having a 26% stake. The establishment of the venture is subject to regulatory approval but is expected to commence trading in the 2010 financial year. The IAG Group's investment in the joint venture will be INR5,421 million (approximately \$139 million at reporting date). The agreement includes an option for IAG to subsequently increase its stake to 49%, subject to regulatory approval and other conditions. For more detailed information (unaudited) refer to the market announcement on 24 November 2008 available from www.iag.com.au. At reporting date, the rights and obligations of the IAG Group under the agreement represent contingent assets and contingent liabilities respectively.

It is not believed that there are any other potential material exposures to the Consolidated entity and there are no known events that would require it to satisfy the guarantees or take action under a support agreement.

B. Reset exchangeable securities

In respect of the issue of reset exchangeable securities (RES) by a wholly-owned subsidiary, IAG Finance (New Zealand) Limited (IAGF NZ):

- IAGF NZ has granted to Permanent Trustee Company Limited (Trustee), the trustee of the RES, a fixed charge over its right, title and interest in the payments to it under the Portfolio Management Agreement and certain intragroup receivables. IAG Portfolio Limited, a wholly-owned subsidiary of IAG, has granted to the Trustee a mortgage over IAG Portfolio Limited's portfolio of investments (Portfolio) and a floating charge over its rights, property and undertaking as security to the RES holders.
- Insurance Australia Limited has put in place an interest rate floor with IAG Portfolio Limited in the event the bank bill rate applicable to the calculation of the interest rate payable on the RES falls below a specified rate. This will enable IAG Portfolio Limited to generate sufficient income to allow IAGF NZ to make part or full interest payments on the RES.
- In the event of an interest payment on the RES being unfranked, IAG must pay an amount into IAG Portfolio Limited to fund a gross-up of the interest payment on the RES.
- IAG may exchange some or all of the RES for preference shares issued by IAG at any time. The dividend rate will be calculated in a similar manner to the interest rate on the RES. The exchange right is considered an embedded derivative within the RES and is recognised at fair value on balance sheet. Upon exercise, the fair value of the exchange right immediately prior to exercise would be capitalised as a transaction cost directly attributable to the issuance of the preference shares.
- IAGF NZ may, in relation to the RES, change their terms, redeem them for cash or convert them into ordinary shares issued by IAG on any reset date. The next reset date is 15 March 2010.
- IAGF NZ may, in relation to the RES, redeem them for cash or convert them into ordinary shares issued by IAG, if a tax event, regulatory event or acquisition event, as defined in the RES terms, occurs.
- RES holders may redeem the RES on any reset date or if a trigger event, as defined in the RES terms, occurs.
- IAG has an obligation to pay all costs, charges and expenses in managing the Portfolio including costs of the trustee and custodian.
- IAG and other members of the IAG Group may be entitled to any surplus in the Portfolio from excess income from the Portfolio after the payment of aggregate interest payments on the RES or from excess net assets of the Portfolio after the payment of aggregate redemption amounts on the RES.

C. FIDUCIARY ACTIVITIES

The Consolidated entity's fiduciary activities consist of investment management and other fiduciary activities conducted as manager, custodian or trustee for a number of investments and trusts. The funds managed on behalf of third parties which are not included in the Consolidated entity's balance sheet had a fair value as at the current reporting date of \$394 million (2008 - \$932 million). This does not include the investment by third parties in the IAG Asset Management Wholesale Trusts presented as minority interests in unitholders' funds on the balance sheet. The Consolidated entity is exposed to operational risk relating to managing these funds on behalf of third parties.

NOTE 33. RELATED PARTY DISCLOSURES

A. CONTROLLING ENTITIES

The ultimate parent entity in the Consolidated entity is Insurance Australia Group Limited which is incorporated in Australia.

The Consolidated entity consists of Insurance Australia Group Limited and its subsidiaries (information in relation to ownership interests is provided in note 26). The IAG Group currently operates under a devolved model (following a major restructuring announced to the market on 9 July 2008) but there are shared services through the use of dedicated units (such as head office finance providing accounting and processing services to operational entities) and entities (such as a dedicated entities that provides employee services, technology development services, and reinsurance services) which provide services across the IAG Group. All such intragroup transactions are charged to the relevant entities on either normal commercial terms and conditions, a direct and actual cost recovery basis or time allocation basis. Certain entities are economically dependent on other entities in the IAG Group. There are also loans between entities in the Consolidated entity. Only the transactions between the Parent and the wholly owned subsidiaries are disclosed here because all other transactions that have occurred among entities within the Consolidated entity have been eliminated for consolidation purposes.

B. SUBSIDIARIES

The details of subsidiaries of the Company and the ownership interests are provided in note 26. Only the transactions between the Company and its wholly owned subsidiaries are disclosed here.

I. Transactions during the year

Aggregate amounts included in the determination of profit before income tax for the year that resulted from transactions with related parties within the wholly-owned group were as follows:

	PARENT	
	2009	2008
	\$m	\$m

a. INCOME

Dividend revenue	218	716
Interest revenue	37	38

II. Balances outstanding at reporting date

Aggregate amounts receivable from, and payable to, subsidiaries were as follows:

a. RECEIVABLES

Amounts receivable	51	120
Loans receivable	884	671

b. PAYABLES

Amounts payable	91	48
Loans payable	-	173

These intragroup balances are considered highly liquid and of negligible credit risk and so the carrying amount is a reasonable approximation of the fair value of the balances except for the fixed rate loans for which the fair value currently exceeds the carrying value. The intragroup balances either bear a fixed or variable interest rate or bear no interest but are repayable on demand.

There are no amounts past due though some amounts outstanding represent part of the IAG Group's cash flow management operations which do not have fixed payment terms. Other than one loan denominated in British pounds of \$74 million at reporting date (2008 - \$87 million) all other balances are denominated in Australian dollars and so the Parent has limited exposure to currency risk from these balances.

III. Other notes

a. DIVIDENDS AND TAX ARRANGEMENTS

While the Parent does not transact directly with all subsidiaries, the Parent does however generally receive dividends from all subsidiaries even if indirectly through other subsidiaries. Details of the tax sharing and tax funding agreements are disclosed in note 1M. II.

b. IAG & NRMA SUPERANNUATION PLAN

Two subsidiaries in the Consolidated entity, Insurance Manufacturers of Australia Pty Limited and Insurance Australia Group Services Pty Limited, have employees that are defined benefit members of the IAG & NRMA Superannuation Plan (refer note 30). While separate records are maintained for the liabilities relating to each member, there is effectively a sharing of the risks associated with the assets of the plan.

c. TRANSACTIONS WITH IAG ASSET MANAGEMENT WHOLESALE TRUSTS

IAG Asset Management Wholesale Trusts (some of which are disclosed as non-wholly owned subsidiaries in note 26), were established to enable higher investment yields for smaller investment portfolios. All subsidiaries within the IAG Group can invest in the trusts in accordance with their investment mandates. All investments in these trusts are on normal commercial terms and conditions.

The IAG & NRMA Superannuation Plan, the net financial position of which is recognised on the balance sheet, has a significant holding in some of the IAG Asset Management Wholesale Trusts. All transactions between the plan and the trusts are on normal commercial terms and conditions.

d. OTHER

Both the amount of the transactions and the outstanding balances at reporting date relating to transactions between the Parent and other subsidiaries are not significant and no further information is disclosed.

C. KEY MANAGEMENT PERSONNEL

I. Details of compensation

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director (whether executive or otherwise) of that entity. It is important to note that the Company's non-executive directors are specifically required to be included as key management personnel in accordance with Australian Accounting Standard AASB 124 *Related Party Disclosures*. However, the non-executive directors do not consider that they are part of "management".

The aggregate compensation of the key management personnel is set out below:

	CONSOLIDATED	
	2009	2008
	\$000	\$000
Short term employee benefits	14,837	19,325
Post employment benefits	1,316	1,483
Other long term benefits	148	97
Termination benefits	3,501	3,739
Share-based payments	6,591	4,018
	26,393	28,662

The key management personnel receive no compensation specifically in relation to the management of the Company. The compensation disclosed in the table above represents the key management personnel's estimated compensation received from the IAG Group in relation to their involvement in the activities with the Consolidated entity.

II. Interest in securities

The tables below disclose the movements in total number of DAR, EPR and PAR on issue held by each of the key management personnel. The DAR, EPR and PAR were granted as payment of the share based payments remuneration of the share based payment remuneration policy. The non-executive directors, who are key management personnel, did not receive share based payments in the form of DAR, EPR and PAR.

a. MOVEMENTS IN TOTAL NUMBER OF DEFERRED AWARD RIGHTS ON ISSUE

	DAR on issue 1 July Number	DAR granted during the year Number	DAR exercised during the year Number	DAR lapsed during the year Number	DAR on issue 30 June Number	DAR vested and exercisable 30 June Number
2009						
MJ Wilkins	-	57,000	-	-	57,000	-
JP Breheny	83,150	40,100	(23,950)	-	99,300	-
A Cornish	-	48,908	-	-	48,908	-
IR Foy	22,325	18,200	(6,850)	-	33,675	-
NB Hawkins	83,150	27,300	(23,950)	-	86,500	-
JS Johnson	92,350	40,400	(28,550)	-	104,200	-
LC Murphy	-	29,800	-	-	29,800	-
N Utley	70,875	85,000	(18,750)	-	137,125	-
DG West	-	27,300	-	-	27,300	-
Total	351,850	374,008	(102,050)	-	623,808	-
Executives who ceased as key management personnel						
AM Coleman	90,950	-	(27,850)	-	63,100	-
CF McLoughlin	73,375	-	(20,750)	-	52,625	-
J van der Schalk	63,850	-	-	-	63,850	-
G Venardos	104,275	-	(30,950)	-	73,325	-
Total	332,450	-	(79,550)	-	252,900	-
2008						
MJ Wilkins	-	-	-	-	-	-
JP Breheny	35,250	47,900	-	-	83,150	-
AM Coleman	35,250	55,700	-	-	90,950	-
NB Hawkins	35,250	47,900	-	-	83,150	-
JS Johnson	35,250	57,100	-	-	92,350	-
CF McLoughlin	31,875	41,500	-	-	73,375	-
LC Murphy	-	-	-	-	-	-
N Utley	33,375	37,500	-	-	70,875	-
J van der Schalk	35,250	28,600	-	-	63,850	-
G Venardos	42,375	61,900	-	-	104,275	-
DG West	-	-	-	-	-	-
Total	283,875	378,100	-	-	661,975	-
Executives who ceased as key management personnel						
MJ Hawker	187,500	144,500	-	(259,750)	72,250	-
DA Issa	42,375	73,800	-	(14,760)	101,415	-
SJ Mostyn	31,875	45,400	-	-	77,275	-
MJ Pirone	42,375	61,500	-	(12,300)	91,575	-
Total	304,125	325,200	-	(286,810)	342,515	-

b. MOVEMENTS IN TOTAL NUMBER OF EXECUTIVE RIGHTS ON ISSUE

	EPR on issue 1 July Number	EPR granted during the year Number	EPR exercised during the year Number	EPR lapsed during the year Number	EPR on issue 30 June Number	EPR vested and exercisable 30 June Number
2009						
MJ Wilkins	250,000	750,000	-	-	1,000,000	-
JP Breheny	98,500	297,500	-	-	396,000	-
A Cornish	-	250,000	-	-	250,000	-
IR Foy	11,500	201,000	-	-	212,500	-
NB Hawkins	96,000	306,500	-	-	402,500	-
JS Johnson	99,500	297,500	-	-	397,000	-
LC Murphy	35,000	252,500	-	-	287,500	-
N Utley	143,500	418,500	-	-	562,000	-
DG West	100,000	333,500	-	-	433,500	-
Total	<u>834,000</u>	<u>3,107,000</u>	<u>-</u>	<u>-</u>	<u>3,941,000</u>	<u>-</u>
Executives who ceased as key management personnel						
AM Coleman	103,000	-	-	-	103,000	-
CF McLoughlin	96,000	-	-	-	96,000	-
J van der Schalk	95,000	-	-	-	95,000	-
G Venardos	113,500	-	-	-	113,500	-
Total	<u>407,500</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>407,500</u>	<u>-</u>
2008						
MJ Wilkins	-	250,000	-	-	250,000	-
JP Breheny	-	98,500	-	-	98,500	-
AM Coleman	-	103,000	-	-	103,000	-
NB Hawkins	-	96,000	-	-	96,000	-
JS Johnson	-	99,500	-	-	99,500	-
CF McLoughlin	-	96,000	-	-	96,000	-
LC Murphy	-	35,000	-	-	35,000	-
N Utley	-	143,500	-	-	143,500	-
J van der Schalk	-	95,000	-	-	95,000	-
G Venardos	-	113,500	-	-	113,500	-
DG West	-	100,000	-	-	100,000	-
Total	<u>-</u>	<u>1,230,000</u>	<u>-</u>	<u>-</u>	<u>1,230,000</u>	<u>-</u>
Executives who ceased as key management personnel						
MJ Hawker	-	350,000	-	(350,000)	-	-
DA Issa	-	117,000	-	-	117,000	-
SJ Mostyn	-	28,500	-	-	28,500	-
MJ Pirone	-	103,000	-	-	103,000	-
Total	<u>-</u>	<u>598,500</u>	<u>-</u>	<u>(350,000)</u>	<u>248,500</u>	<u>-</u>

c. MOVEMENTS IN NUMBER OF PERFORMANCE AWARD RIGHTS ON ISSUE

	PAR on issue 1 July	PAR granted during the year	PAR exercised during the year	PAR lapsed during the year	PAR on issue 30 June	PAR vested and exercisable 30 June
2009	Number	Number	Number	Number	Number	Number
MJ Wilkins	-	-	-	-	-	-
JP Breheny	147,000	-	(54,000)	-	93,000	-
A Cornish	-	-	-	-	-	-
IR Foy	88,000	-	(11,070)	(40,000)	36,930	-
NB Hawkins	184,525	-	(24,570)	(52,025)	107,930	-
JS Johnson	123,635	-	(12,150)	(24,135)	87,350	-
LC Murphy	-	-	-	-	-	-
N Utley	44,500	-	-	-	44,500	-
DG West	-	-	-	-	-	-
Total	587,660	-	(101,790)	(116,160)	369,710	-
Executives who ceased as key management personnel						
AM Coleman	298,451	-	-	(80,451)	218,000	-
CF McLoughlin	122,500	-	-	-	122,500	-
J van der Schalk	178,125	-	-	(37,372)	140,753	-
G Venardos	342,359	-	-	(93,859)	248,500	-
Total	941,435	-	-	(211,682)	729,753	-
2008						
MJ Wilkins	-	-	-	-	-	-
JP Breheny	147,000	-	-	-	147,000	-
AM Coleman	341,019	-	-	(42,568)	298,451	-
NB Hawkins	215,456	-	-	(30,931)	184,525	-
JS Johnson	128,328	-	-	(4,693)	123,635	-
CF McLoughlin	122,500	-	-	-	122,500	-
LC Murphy	-	-	-	-	-	-
N Utley	44,500	-	-	-	44,500	-
J van der Schalk	196,004	-	-	(17,879)	178,125	22,753
G Venardos	394,803	-	-	(52,444)	342,359	-
DG West	-	-	-	-	-	-
Total	1,589,610	-	-	(148,515)	1,441,095	22,753
Executives who ceased as key management personnel						
MJ Hawker	1,882,000	-	-	(1,482,000)	400,000	-
DA Issa	315,502	-	-	(37,460)	278,042	-
SJ Mostyn	291,299	-	-	(35,757)	255,542	-
MJ Pirone	338,706	-	-	(37,460)	301,246	-
Total	2,827,507	-	-	(1,592,677)	1,234,830	-

d. MOVEMENTS OF TOTAL NUMBER OF PERFORMANCE SHARE RIGHTS

The Performance Share Rights Plan was closed for issuing further rights from the financial year ended 30 June 2003.

During the year ended 30 June 2009 no KMP held Performance Share Rights (PSR) (2008 - J van der Schalk exercised 40,000 vested PSR).

e. MOVEMENTS IN TOTAL NUMBER OF ORDINARY SHARES HELD

The relevant interest of each key management personnel and their related parties in ordinary shares of IAG for the current year:

2009	Shares granted			Net movement			Shares held	
	Shares held at 1 July	as remuneration during the year	Shares received on exercise of PAR	Shares received on exercise of DAR	of shares due to other changes ^(a)	Total shares held at 30 June	nominally at 30 June	(b)
Number	Number	Number	Number	Number	Number	Number	Number	Number
JA Strong	345,570	58,682	-	-	4,998	409,250	395,009	
YA Allen	19,521	7,824	-	-	1,666	29,011	27,345	
PM Colebatch	27,132	19,560	-	-	-	46,692	46,692	
HA Fletcher	51,126	15,648	-	-	4,029	70,803	69,137	
A Hynes	17,752	7,824	-	-	1,666	27,242	27,242	
BM Schwartz	27,909	11,736	-	-	1,666	41,311	39,399	
PJ Twyman	15,000	9,780	-	-	21,666	46,446	44,780	
MJ Wilkins	100,000	-	-	-	1,666	101,666	101,666	
JP Breheny	250	-	54,000	23,950	-	78,200	250	
AD Cornish	-	-	-	-	-	-	-	
IR Foy	433	-	11,070	6,850	-	18,353	-	
NB Hawkins	38,625	-	24,570	23,950	-	87,145	-	
JS Johnson	12,198	-	12,150	28,550	-	52,898	4,093	
LC Murphy	-	-	-	-	-	-	-	
N Utley	101,852	-	-	18,750	-	120,602	101,852	
DG West	-	-	-	-	-	-	-	
Directors and executives who ceased as key management personnel								
RA Ross	194,189	-	-	-	(4,197)	*	*	
ND Hamilton	153,103	-	-	-	(7,554)	*	*	
AM Coleman	22,859	-	-	27,850	-	*	*	
CF McLoughlin	23,573	-	-	20,750	-	*	*	
G Venardos	169,779	-	-	30,950	-	*	*	

* These non-executive directors or executives ceased as KMP during the financial year. Information on shares held are disclosed up to the date of their cessation.

(a) Net movement of shares relates to acquisition and disposal transactions by the KMP and their related parties during the year. It includes any opening balances of shares, if any, held by KMP who commenced during the year.

(b) Nominally held shares are included in the column headed total shares held at 30 June. Total shares are held by the KMP's related parties, inclusive of domestic partner, dependants and entities controlled, jointly controlled or significantly influenced by the KMP.

There were no shares received on exercise of DAR or PAR by the key management personnel as no DAR or PAR vested during the year.

The relevant interest of each of the key management personnel and their related parties in ordinary shares of IAG for the financial year ended 30 June 2008:

2008	Shares granted		Shares received on		Net movement		Shares held	
	Shares held at 1 July	as remuneration during the year	Shares received on exercise of PSR	share allocation (a)	of shares due to other changes (b)	Total shares held at 30 June	nominally at 30 June	(c)
	Number	Number	Number	Number	Number	Number	Number	Number
JA Strong	294,927	50,643	-	-	-	345,570	332,995	
YA Allen	12,769	6,752	-	-	-	19,521	19,521	
JF Astbury	70,996	(1,137)	-	-	-	*	*	
PM Colebatch	10,251	16,881	-	-	-	27,132	27,132	
GA Cousins	180,755	(1,137)	-	-	-	*	*	
NB Hawkins	24,578	-	-	14,047	-	38,625	-	
HA Fletcher	-	30,386	-	-	20,740	51,126	51,126	
ND Hamilton	122,327	30,386	-	-	390	153,103	147,203	
A Hynes	-	6,752	-	-	11,000	17,752	17,752	
RA Ross	177,308	16,881	-	-	-	194,189	91,386	
BM Schwartz	17,781	10,128	-	-	-	27,909	27,663	
MJ Wilkins	-	-	-	-	100,000	100,000	100,000	
AM Coleman	2,544	-	-	19,349	716	22,609	2,544	
JS Johnson	7,315	-	-	2,133	2,500	11,948	3,843	
CF McLoughlin	9,216	-	-	-	14,357	23,573	23,327	
LC Murphy	-	-	-	-	-	-	-	
J van der Schalk	-	-	40,000	8,126	-	48,126	-	
G Venardos	136,671	-	-	23,838	9,290	169,799	50,985	
DG West	-	-	-	-	-	-	-	
N Utley	-	-	-	-	101,852	101,852	101,852	
Executives who ceased as key management personnel								
MJ Hawker	1,438,122	-	-	60,000	202,000	*	*	
DA Issa	47,675	-	-	17,027	-	*	*	
SJ Mostyn	130,507	-	-	16,253	-	*	*	
MJ Pirone	79,063	-	-	17,027	-	*	*	

* These non-executive directors or executives ceased as KMP during the financial year. Information on shares held are disclosed up to the date of their cessation.

(a) During the year, the board approved an ex gratia grant of shares to some of these KMP following a PricewaterhouseCoopers review of IAG's executive remuneration arrangements in 2007.

(b) Net movement of shares relates to acquisition and disposal transactions by the KMP and their related parties during the year. It includes any opening balances of shares, if any, held by KMP who commenced during the year.

(c) Nominally held shares are included in the column headed total shares held at 30 June. Total shares are held by the KMP's related parties, inclusive of domestic partner, dependants and entities controlled, jointly controlled or significantly influenced by the KMP.

f. MOVEMENTS IN TOTAL NUMBER OF RESET PREFERENCE SHARES HELD

No key management personnel had any interest in reset preference shares at any time during the financial year (2008 - nil).

g. MOVEMENTS IN TOTAL NUMBER OF RESET EXCHANGEABLE SECURITIES HELD

No key management personnel had any interest in reset exchangeable securities (RES) of IAG Finance (New Zealand) Limited nominally at the beginning and the end of the financial year (2008 - other than MJ Hawker who held 1,000 reset exchangeable securities (RES) nominally at the beginning and the end of the financial year, there were no key management personnel who held a relevant interest in RES of IAG Finance (New Zealand) Limited.

III. Other related party transactions with key management personnel

Mr N Utley was a shareholder of Equity Insurance Group at the time it was acquired by the IAG Group. As part of that acquisition, Mr Utley received consideration for the sale of his shares. The consideration was paid in the form of unsecured notes and 1.2 million DAR. The DAR issued as part of the consideration for the sale of shares, are not included as part of his share based remuneration. Approximately £1.5 million of the outstanding unsecured notes as at 30 June 2008 was settled during the year ended 30 June 2009. Further, £1.5 million of the outstanding unsecured loan notes were redeemed during the year into a trust account, to be held until their due dates for payment under the terms and conditions. As at 30 June 2009, approximately £1.5 million of the unsecured notes remain outstanding (2008 – £3 million).

Mr Utley participated in the management buy-out of Hastings Insurance Services Limited (HISL) and Advantage Insurance Company Limited (Advantage) together with internet-based operations which trade under the Insure brands. Mr Utley owns 26.85% of ordinary shares in Hastings 888 UK Ltd (Hastings 888), which is the new parent of HISL and is a Non-Executive Director of Hastings 888 UK Ltd (and its subsidiaries. He also has a shareholding of 31.05% in Lucky 888 Global Limited (Lucky 888), which is the new parent company of Advantage. Both Hastings 888 and Lucky 888 trade with IAG's UK businesses. Mr Utley has not received any remuneration from Hastings 888 and Lucky 888 during the year ended 30 June 2009.

Mr Utley is a shareholder in Destiny Legal Services Limited and Destiny Business Services Limited and has a 25.77% ownership interest. The business is being run off. Mr Utley also has a potential beneficial interest in Donns LLP of the same percentage which is not legally binding and assumed to have no value. Mr Utley has not received remuneration from these businesses.

D. OTHER RELATED PARTIES

Contributions are made to various superannuation plans, both defined contribution and defined benefit plans. Information regarding transactions with the plans is provided in note 30.

NOTE 34. FINANCIAL RISK MANAGEMENT

THE PARENT

The Parent is a non-operating holding company and so has limited direct exposure to financial risks. The board of the Parent sets the risk management policies for the IAG Group.

The financial assets and liabilities of the Parent are limited to amounts receivable from/payable to related bodies corporate, loans to/from related bodies corporate, and interest bearing liabilities. The Parent does not use derivative instruments but is party to an embedded derivative in relation to reset exchangeable securities outlined in note 32B.

For information regarding the significant risk exposures on these financial instruments as at reporting date refer to:

- Note 16: Receivables;
- Note 22: Interest bearing liabilities; and
- Note 33: Related party disclosures.

THE CONSOLIDATED ENTITY

The Consolidated entity is exposed to a variety of financial risks in the normal course of business; market risk (including currency risk, interest rate risk and price risk), credit risk and liquidity risk. The board and senior management of the IAG Group have developed, implemented and maintain a Risk Management Strategy (RMS) which is discussed in more detail in note 10.

That part of the IAG Group's RMS concerning financial risk focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance. Key aspects of the processes established to mitigate financial risks include:

- Having an Asset and Liability Committee (ALCO) comprised of key executives with relevant oversight responsibilities that meets on a regular basis;
- Monthly stress testing undertaken to determine the impact of adverse market movements and the impact of any derivative positions; and
- Maintenance of an approved counterparty credit risk policy which is reviewed at least annually.

The IAG Group's risk management policies include the Derivatives Risk Management Statement (DRMS) which addresses the controls surrounding the use of derivatives for both investment operations and corporate treasury operations. The RMS sets out the permissible use of derivatives in relation to investment strategies, the parameters within which the derivatives may be used, and the control environment within which they are used.

A. MARKET RISK

Market risk is the risk of adverse financial impact due to changes in fair values or future cash flows of financial instruments from fluctuations in foreign currency exchange rates, interest rates, and equity prices. Market risk arises in business units due to fluctuations in both the value of liabilities and the value of investments held. At the IAG Group level, it also arises in relation to the overall portfolio of international businesses and in the value of investment assets held in the equity holders' funds portfolio. For each of the major components of market risk, described below in more detail, the IAG Group has in place policies and procedures to set out how each risk should be managed and monitored.

I. Currency risk

a. NATURE OF THE RISKS AND HOW MANAGED

Currency risk is the risk of loss arising from an unfavourable movement in market exchange rates. The Consolidated entity operates internationally and so is exposed to currency risk from various activities conducted in the normal course of business.

The key currency risk exposures relate to the following:

i. Investment of equity holders' funds

The investment of equity holders' funds in assets denominated in currencies different to the functional currency of the investing subsidiary being primarily Australian dollars, United States dollars and British pound. Where a subsidiary that has a functional currency other than Australian dollars holds investments and cash in that functional currency the impact to the Consolidated entity from exchange rate movements is through the translation of the net investment in the foreign operation (refer below). Note that assets held to back insurance liabilities are held in the same currency as the related insurance liabilities eliminating any net foreign exchange exposure;

ii. Borrowings

Foreign currency denominated borrowings of a capital nature however, note that some of these are designated as hedging instruments.

iii. Investment in foreign operations

Net investment in foreign operations through the translation of the financial position and performance of foreign operations that have a functional currency other than the Australian dollar with the key currencies being New Zealand dollars, British pounds, Malaysian Ringgit and Thai Baht (note that this investment is technically not a financial instrument for accounting purposes but is included here because movements in exchange rates have a financial impact on this process and because the outcome is hedged with derivatives which are financial instruments).

Foreign currency is a centrally managed risk, with hedging coordinated at the corporate office. The IAG Group's policy is to actively manage, where possible, both its operational foreign currency exposures at a controlled entity level and its exposures arising on the translation of net investments in foreign operations at a consolidated entity level. The IAG Group manages the foreign currency exposures at the controlled entity level by matching foreign currency positions on local balance sheets within prescribed limits. Residual foreign currency exposures arising at a consolidated entity level on translation of net investments in foreign operations are hedged to between 75-100% of the value on an after tax basis through the use of derivatives and the designation of certain foreign currency borrowings as hedging instruments.

b. CURRENCY RISK EXPOSURE

For information regarding the significant currency risk exposures on financial instruments at reporting date refer to:

- Note 7: Segment reporting - Each of the segments conducts business predominantly in the local currency and so the segment reporting note provides information regarding the relevant portions of the financial position and performance that are denominated in various currencies;
- Note 15: Investments;
- Note 22: Interest bearing liabilities; and
- Note 34D: Financial risk management, Net investment hedges.

The financial impact from exposure to currency risk is reflected in the financial report through two mechanisms:

- Translation of foreign currency transactions - these financial impacts relating primarily to investments and interest bearing liabilities are recognised directly in profit (except that some of the interest bearing liabilities are hedged); and
- Translation of the financial results of foreign operations - these financial impacts are recognised directly in equity in the foreign currency translation reserve and so have no impact on profit.

c. USE OF DERIVATIVES

Derivatives are used to manage currency risk.

The currency risk arising from the translation of net investments in foreign operations to Australian dollars is managed using a combination of foreign currency borrowings designated as hedging instruments and derivative instruments being forward foreign exchange contracts and cross currency swaps designated as hedging instruments.

The currency risk arising from certain other financial instruments is managed using forward foreign exchange contracts.

For information regarding the notional contract amounts associated with these derivative financial instruments together with a maturity profile and reporting date fair values refer to section D of this note.

d. SENSITIVITY

The sensitivity analyses provided in this note for market risks provide information regarding how sensitive the reporting date measurement of financial assets and liabilities is to movements in key factors. They do not provide information regarding the sensitivity of future cash flows or future profit impacts.

The sensitivity analyses provided in this note demonstrates the effect of a change in a key assumption while other assumptions remain unchanged. In reality, there is a correlation between the assumptions and other factors. The sensitivities do not include dependencies among the currencies, but rather show isolated exchange rate movements. It should also be noted that these sensitivities are not necessarily linear, and larger or smaller impacts should not be interpolated or extrapolated from these results. The sensitivity analyses do not take into consideration that the assets and liabilities are actively managed and so assume no action by management in response to movements in the factor. Additionally, the financial position may vary at the time that any actual market movement occurs.

The impact on the measurement of various financial instruments held at reporting date of an instantaneous 10% depreciation of the Australian dollar at reporting date compared with selected currencies, on the profit before tax and equity, net of related derivatives, is provided in the table below. An appreciation of the Australian dollar would have predominately the opposite impact.

CONSOLIDATED
2009
\$m
2008
\$m

	Impact to profit	Impact to profit
Equity holder's funds including related derivatives		
Australian dollar	-	13
United States dollar	4	5
British pound	3	6
Other currencies where considered significant	<u>5</u>	-
	<u>12</u>	<u>24</u>

	Impact directly to equity	Impact directly to equity
Net investments in foreign operations and related hedge arrangements		
New Zealand dollar	2	3
British pound	28	11
Thai Baht	2	1
Other currencies where considered significant	<u>2</u>	1
	<u>34</u>	<u>16</u>

The sensitivity to currency fluctuations is mitigated by the extensive currency hedging measures.

The IAG Group has interest bearing liabilities denominated in a range of currencies but has limited sensitivity to currency risk from these liabilities because the instruments are either denominated in Australian dollars and issued by an entity with the Australian dollar as the functional currency, denominated in United States dollars and fully hedged with derivatives, or denominated in another currency and forming part of a net investment hedge of a foreign operation. The Parent's profit for the year would have been impacted by \$28 million (2008 - \$52 million) from a 10% depreciation at reporting date of the Australian dollar to British pound exchange rate from its holding of British pound denominated interest bearing liabilities.

II. Interest rate risk

a. NATURE OF THE RISK AND HOW MANAGED

Interest rate risk is the risk of loss arising from an unfavourable movement in market interest rates. Fixed interest rate assets and liabilities create exposure to fair value interest rate risk which is a market risk. Financial assets and liabilities with floating interest rates create exposure to cash flow interest rate risk.

Interest rate risk arises primarily from investments in interest bearing securities. Interest bearing liabilities are exposed to interest rate risk but as they are measured at amortised cost and are not traded they therefore do not expose the IAG Group to fair value interest rate risk. In addition, the majority of these interest bearing liabilities bear fixed interest rates (subject to some reset conditions) and so expose the Group to limited cash flow interest rate risk.

Interest rate risk is monitored and managed by the Group Asset and Liability Committee. Exposure to interest rate risk is monitored through several measures that include Value At Risk analysis, position limits, scenario testing, stress testing, and asset and liability matching using measures such as duration.

The assets held to back insurance liabilities are invested principally in fixed interest securities matched to the expected settlement durations of the outstanding claims payments. This minimises the interest rate risk arising directly from underwriting insurance contracts as the movement in investment income on assets backing insurance liabilities offsets the impact of movements in discount rates on the outstanding claims liabilities.

b. INTEREST RATE RISK EXPOSURE

For information regarding the significant interest rate risk exposures on financial instruments as at reporting date refer to:

- Note 15: Investments;
- Note 22: Interest bearing liabilities;
- Note 24: Notes to the Cash Flow Statements; and
- Note 33: Related Party Disclosures.

c. USE OF DERIVATIVES

Derivatives are used to manage interest rate risk. The interest rate risk arising from money market securities is managed using interest rate swaps and futures. For information regarding the notional contract amounts associated with these derivative financial instruments together with a maturity profile and reporting date fair values refer to section D of this note.

d. SENSITIVITY

When considering the sensitivity analysis below, note should be taken of the limiting conditions provided as the introduction to the sensitivity section for currency risk provided above.

The investments in interest bearing investments are recognised on balance sheet at fair value. Movements in market interest rates impact the price of the securities (and hence their fair value measurement) and so would impact profit. The impact from the measurement of the interest bearing investments held at reporting date of a change in interest rates at reporting date by +1% or -1% (e.g., a move from 4% to 5% or 3%) on profit before tax, net of related derivatives, is shown in the table below.

	CONSOLIDATED	
	2009 \$m	2008 \$m
	Impact to profit	Impact to profit
Investments - interest bearing investments and related interest rate derivatives	+1% -1%	(194) 205 169

All investments are measured at fair value through profit and so there would be no direct impact to equity from those movements. The majority of the interest bearing investments are expected to be held to maturity and so movements in the fair value are expected to reverse upon maturity of the instruments. While movements in interest rates impact the fair value measurement of the securities there is no impact to the contractual cash flows of the securities.

The interest bearing liabilities are recognised on balance sheet at amortised cost. Hence the reporting date measurement of the liabilities is not sensitive to movements in interest rates and so a change in interest rates at a reporting date would have no impact on either profit or equity from the measurement of interest bearing liabilities. The interest rate risk is more relevant for the valuation of these instruments upon a reset date when the terms of the liabilities, including the interest rate, may need to be reset to market rates or upon maturity when the instrument may need to be replaced. Movements in interest rates would have an impact on the future payment of interest payments on those liabilities bearing a variable interest rate (refer to interest bearing liabilities note).

The reporting date measurement of the cash and cash equivalents is not sensitive to movements in interest rates and so a change in interest rates as at reporting date would have had no impact on either profit or equity from the measurement of cash and cash equivalents for the current financial year.

The other financial assets and liabilities of the Parent being amounts receivable from/payable to related bodies corporate, and loans to/from related bodies corporate, would be impacted by movements in interest rates at reporting date in the same manner as provided above for interest bearing liabilities.

III. Other price risk

a. NATURE OF THE RISK AND HOW MANAGED

Price risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded on the market. The only other price risk to which the IAG Group has significant exposure is equity price risk.

The IAG Group is exposed to equity price risk from its investment in equity investments.

Equity price risk is monitored and managed by the Group Asset and Liability Committee. Exposure to equity price risk is monitored through several measures that include Value At Risk analysis, position limits, scenario testing, and stress testing. The exposure is actively managed against a broad equity market index utilising the experience of a small number of external fund managers.

b. REPORTING DATE INFORMATION

For information regarding the significant equity price risk exposures on financial instruments as at reporting date refer to:

- Note 15: Investments;
- Note 34D: Financial risk management, Use of derivatives.

c. USE OF DERIVATIVES

Derivatives are used to manage equity price risk. The equity price risk arising from investing in equity securities is managed using share price index futures and options. For information regarding the notional contract amounts associated with these derivative financial instruments together with a maturity profile and reporting date fair values refer to section D of this note.

d. SENSITIVITY

When considering the sensitivity analysis below, note should be taken of the limiting conditions provided as the introduction to the sensitivity section for currency risk provided above.

The impact from the measurement of the investments held at reporting date of a change in equity values at reporting date by +10% or -10% on profit before tax, net of related derivatives, is shown in the table below.

	CONSOLIDATED	
	2009 \$m	2008 \$m
Investments – Equity investments and related equity derivatives	+10% <u><u>58</u></u>	140
	-10% <u><u>(58)</u></u>	(140)

All equity investments are measured at fair value through profit and so there would be no direct impact to equity from those movements.

B. CREDIT RISK

I. Nature of the risk and how managed

Credit risk is the risk of loss from a counterparty failing to meet their financial obligations. The Consolidated entity's credit risk arises predominantly from investment activities, reinsurance activities (refer note 12), and dealings with intermediaries (refer note 10.E). The Consolidated entity's credit quality management roles, principles and processes are detailed in the IAG Group Credit Risk Management Policy document which is approved by the IAG board and complies with APRA's requirements for credit risk management by a general insurer. The policy outlines the framework and procedures in place to ensure an adequate and appropriate level of monitoring and management of credit quality throughout the IAG Group. The IAG Group Treasury function is responsible for ensuring that the policies governing the management of credit quality risk are properly implemented. The IAG Group's credit risk appetite relies heavily on credit rating agency research and is heavily weighted towards counterparties of high quality investment grade. All new, changed and continuing credit risk exposures must be approved in accordance with the IAG Group's approval authority framework.

The IAG Group is exposed to credit risk from investments in third parties where the IAG Group holds debt and similar securities issued by those companies. The credit risk relating to investments is monitored and assessed, and maximum exposures are limited. The investments comprising assets held to back insurance liabilities are restricted to investment grade securities.

The IAG Group risk management framework also includes the market related aspect of credit risk. This is the risk of a fall in the value of fixed interest securities from changes in the perceived worthiness of the issuer and is manifested through changes in the credit spreads of the fixed interest securities.

Concentrations of credit risk exist if a number of counterparties have similar economic characteristics. At the reporting date, there were no material concentrations of credit risk as the Consolidated entity transacts with a large number of counterparties in various regions without any individual debtor having a material outstanding balance.

II. Reporting date information

For information regarding the significant credit exposures on financial instruments as at reporting date refer to:

- Note 15: Investments; and
- Note 16: Receivables.

III. Use of derivatives

Derivatives are not used to manage credit risk but instead they themselves expose the IAG Group to credit risk. A distinction is made between over the counter derivatives and standardised derivative contracts traded on an exchange. As the exchange traded derivatives are typically settled on a daily basis with the clearing house of the respective exchange, credit risk associated with these contracts is negligible. Over the counter contracts on the other hand harbour a theoretical risk in the amount of the replacement costs. As the primary purpose for using derivatives is hedging, any over the counter derivatives used have been transacted with investment grade quality financial institutions only. The IAG Group's credit policy and procedures ensure that exposures to counterparty risks are monitored constantly to operate within the risk limits approved by the IAG Board.

C. LIQUIDITY RISK

a. Nature of the risk and how managed

Liquidity risk is concerned with the risk of there being insufficient cash resources to meet payment obligations without affecting the daily operations or the financial condition of the Consolidated entity. Liquidity facilitates the ability to meet expected and unexpected requirements for cash. The liquidity position is derived from operating cash flows, investment portfolios and access to outside sources of liquidity such as bank lines of credit, established debt funding programs, reinsurance arrangements and other sources. The balance sheet is prepared using the liquidity format in which the assets and liabilities are presented broadly in order of liquidity. The liquidity management roles, principles and processes are detailed in the IAG Group Liquidity Risk Management Policy document which is approved by the IAG Board and complies with APRA's requirements for liquidity risk management by a general insurer. The policy outlines the framework and procedures in place to ensure an adequate and appropriate level of monitoring and management of liquidity.

Sound liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities and the ability to close-out market positions. The nature of insurance activities means that the timing and amount of cash flows are uncertain. The liquidity risk management policy is concerned with ensuring the ongoing ability to meet the payment obligations to policyholders and other creditors across a wide range of operating conditions without suffering any significant additional cost. These processes are principally in the control of the IAG Group Treasury function.

Management of liquidity risk includes asset and liability management strategies. The assets held to back insurance liabilities consist predominantly of government securities (the most liquid of securities) and other very high quality securities which can generally be readily sold or exchanged for cash. The assets are managed so as to effectively match the maturity profile of the assets with the expected pattern of claims payments. The debt securities are restricted to investment grade securities with concentrations of investments managed by various criteria including issuer, industry, geography and credit rating. The proportion, by market value, of the technical reserves fund invested in high quality liquid assets for each group insurer must exceed 35% of the fund balance. There is a transition period for newly acquired businesses to comply with these policies.

A significant source of liquidity risk for the IAG Group relates to the interest bearing liabilities. The management of this risk includes the issuance of a range of borrowings denominated in different currencies with different maturities.

Information regarding access to unutilised credit facilities is available in section J of interest bearing liabilities note.

The reset exchangeable securities (refer section AH of the summary of significant accounting policies note) are a part of the liquidity management of the Consolidated entity. The ability to access external sources of liquidity from domestic and international capital market raisings is assisted by the strong financial strength rating of the IAG Group.

b. Reporting date information

For information regarding the significant liquidity risk exposures as at reporting date refer to:

- Note 11F: Claims, Maturity analysis; and
- Note 22D: Interest bearing liabilities, Maturity analysis.

D. USE OF DERIVATIVES

Derivatives are used across the IAG Group to manage various risks. Derivatives are used solely to manage risk exposures and are not used for trading or speculation. Given the complexity and heightened risk typically associated with the use of derivatives we provide information here summarising the use of derivatives.

A distinction is made between over the counter derivatives which are individually negotiated between the contracting parties and standardised derivative contracts traded on an exchange. Over the counter derivatives theoretically bear higher risk. As the primary purpose for using derivatives is hedging, any over the counter derivatives used have been transacted with investment grade quality financial institutions only.

I. Derivatives for which hedge accounting is applied

a. CASH FLOW HEDGES

At reporting date, cash flow hedge accounting was applied in relation to only a single economic hedge relating to the currency and interest rate risk on the US subordinated term notes (refer note 22CII).

b. NET INVESTMENT HEDGES

To manage the IAG Group's exposure to currency risk from investing in foreign operations, the following arrangements were designated as net investment hedges for which hedge accounting is applied:

i. New Zealand

AUD/NZD forward foreign exchange contracts are used to hedge between 75-100% of the net investment in the New Zealand operation.

ii. United Kingdom

AUD/GBP forward foreign exchange contracts, cross currency swaps, the GBP subordinated term notes, a portion of the Euro and USD floating rate notes and an intragroup loan are used to hedge between 75-100% of the net investment in the United Kingdom operation.

iii. Thailand

AUD/THB forward foreign exchange contracts and an intragroup loan are used to hedge between 75-100% of the net investment in the Thailand operation.

iv. Malaysia

AUD/MYR forward foreign exchange contracts are used to hedge between 75-100% of the net investment in the Malaysia based associate.

Each of these hedging relationships have been broadly effective throughout the current period or since inception with the small amount of ineffectiveness recognised in the income statement.

c. FAIR VALUE HEDGES

There was no fair value hedge activity during 2009 (2008 – nil).

d. REPORTING DATE POSITIONS

The notional contract amounts associated with derivative financial instruments which form arrangements for which hedge accounting is applied together with a maturity profile for the current reporting period and reporting date fair value is provided below.

	2009						2008		
	Maturity profile			Notional contract amount	Fair value asset	Fair value liability	Notional contract amount	Fair value asset	Fair value liability
	Within 1 year	1 to 5 years	Over 5 years						
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Cash flow hedges									
AUD/USD Cross currency swaps	295	-	-	295	-	(104)	250	-	(162)
Interest rate swaps	350	-	-	350	-	(7)	350	14	-
Net investment hedges									
AUD/THB Forward foreign exchange contracts	147	-	-	147	6	-	131	12	-
AUD/NZD Forward foreign exchange contracts	204	-	-	204	-	(3)	249	13	-
AUD/GBP Forward foreign exchange contracts	662	-	-	662	-	(1)	490	13	-
AUD/GBP Cross currency swaps	165	-	-	165	29	-	561	99	-
AUD/MYR Forward foreign exchange contracts	141	-	-	141	13	-	95	6	-

II. Derivatives for which hedge accounting is not applied (derivatives held for economic hedging purposes only)

While a variety of derivatives are used to hedge specific risks on various financial instruments, the majority of these derivatives are not designated as part of a hedge for which hedge accounting is applied. These derivatives are measured at fair value with movements in fair value being recognised in the income statement.

In addition to the derivatives described above, certain contracts entered into include embedded derivative features. Such embedded derivatives are assessed at inception of the contract and, depending on their characteristics, are accounted for as separate derivative financial instruments.

a. REPORTING DATE POSITIONS

The notional contract amounts associated with derivative financial instruments for which hedge accounting is not applied together with a maturity profile for the current reporting period and reporting date fair value is provided below.

	Maturity profile			2009			2008		
	Within 1 year	1 to 5 years	Over 5 years	Notional contract amount	Fair value asset	Fair value liability	Notional contract amount	Fair value asset	Fair value liability
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
i Presented in investments (investment related derivatives)									
INTEREST RATE CONTRACTS									
Exchange traded:									
Futures	-	808	355	1,163	5	-	1,622	8	(4)
EQUITY/INDEX CONTRACTS									
Exchange traded:									
Share price index futures	(6)	-	-	(6)	-	-	(94)	-	(4)
Options - purchased	3	-	-	3	2	-	2	2	-
Options - written	-	-	-	-	-	-	2	-	-
FOREIGN EXCHANGE CONTRACTS									
Over the counter:									
Forward foreign exchange contracts	-	-	-	-	-	-	3	20	(17)
Forward foreign exchange contracts	-	-	-	-	-	-	-	9	(9)
ii Presented in trade and other receivables/payables (treasury related derivatives)									
AUD/NZD forward foreign contracts	158	-	-	158	-	(2)	86	3	-
AUD/USD forward foreign exchange contracts	20	27	-	47	-	(1)	48	-	(5)
AUD/GBP forward foreign exchange contracts	-	-	-	-	-	-	126	-	(1)
Interest rate swaps	770	-	-	770	12	(11)	718	-	-
Cross currency swaps	-	-	-	-	-	-	20	-	(3)
iii Embedded derivatives									
RES exchange right*	-	-	-	-	96	-	-	69	-

* The RES exchange right is an asset of the Parent entity.

III. Fair value information

The notional contract amounts associated with derivative financial instruments are not recorded as assets or liabilities on the balance sheet as they do not represent the fair value of these transactions.

The following techniques are used to determine the fair value of various derivative instruments:

a. INTEREST RATE SWAP CONTRACTS

The fair value of the interest rate swap contracts is the estimated amount that the IAG Group would receive or pay to terminate the swap at balance date taking into account current interest rates.

b. FORWARD FOREIGN EXCHANGE CONTRACTS

The fair value of the forward foreign exchange contract is calculated by reference to current forward exchange contracts for contracts with similar maturity profile as at reporting date.

c. EMBEDDED DERIVATIVES

The fair value of the RES exchange right has been determined as the difference between the fair value of the RES instrument as a whole identified by reference to the ASX listed offer price at reporting date and the estimated fair value of an instrument with comparable terms to those of the RES instrument but without an exchange right. The valuation fluctuates primarily with credit spread movements and the traded value of the RES security.

NOTE 35. CAPITAL MANAGEMENT

A. CAPITAL MANAGEMENT STRATEGY

The capital management strategy plays a central role in managing risk to create shareholder value whilst meeting the crucial and equally important objective of providing an appropriate level of capital to protect policyholders' and lenders' interests and satisfy regulators. Capital finances growth, capital expenditure and business plans and also provides support in the face of adverse outcomes from insurance and other activities and investment performance.

The IAG Group actively considers its risk appetite through the holistic implementation of strategies around identified key risk levels of underwriting, reinsurance, capital, asset allocation and risk management. The target level of capitalisation for the IAG Group is assessed by consideration of factors including:

- the probability of ruin over the next one to three years;
- the probability of falling below the APRA minimum capital requirement (MCR) over the next one to three years;
- other stakeholder perspectives on capitalisation, including rating agency capital models and associated ratings; and
- domestic and international levels of capitalisation.

The amount of capital required that fulfils these risk appetite factors varies according to the business underwritten, extent of reinsurance and asset allocation and is estimated using dynamic financial analysis modelling. For ease of communication, internally and externally, the IAG Group has translated the outcome into a multiple of the MCR set by applying the APRA prescribed methodology for measuring Australian licensed insurer capital as if the rules applied to the IAG Group. On this basis, the IAG Group has established a target capital of 1.45 to 1.50 times MCR.

Internal policies are in place to ensure significant deviations from this benchmark will result in the IAG Group's Board considering how any shortfall should be made good or any surplus utilised.

I. Regulatory capital

All insurers within the IAG Group that carry on insurance business in Australia are registered with APRA and are subject to prudential standards that set out the basis for calculating the MCR which is a minimum level of capital that the regulator deems must be held to meet policyholder obligations. An insurer's capital base is expected to be adequate for the size, business mix, complexity and risk profile of its business and so the MCR utilises a risk-based approach to capital adequacy. IAG uses the standardised framework for calculating the MCR detailed in the relevant prudential standard and referred to as the prescribed method which is determined to be the sum of the capital charges for insurance, investment, investment concentration and catastrophe concentration risk. It is IAG Group policy to ensure that each of the licensed insurers maintains an adequate capital position from an entity perspective. The IAG Group is now subject to the APRA Level 2 insurance group MCR requirements released during the current reporting period, noting that the final version of the requirements was not available at the time of finalising this report (refer to section C of this note).

It is IAG Group policy to hold regulatory capital levels in excess of the MCR as required by APRA. The current target capital multiple for the Consolidated entity is 1.45 to 1.50 times (2008 - 1.50 times) the MCR. The policy also requires management to not take any action that would further reduce the capital multiple if an identified MCR is reached, currently set as 1.30 times MCR for the Consolidated entity. APRA also imposes some restrictions on the composition of capital eligible to meet the MCR.

Capital calculations for regulatory purposes are based on the premium liabilities model which is different to the deferral and matching model which underpins the measurement of assets and liabilities in the financial statements. The premium liabilities model assesses future claims payments arising from future events insured under existing policies. This differs to the measurement of the outstanding claims liability on the balance sheet which considers claims relating to events that occur only up to and including the reporting date.

II. Economic capital

In conjunction with the considerations set out above, which are important to the functioning of the business, consideration is given to the operational capital needs of the business. Targeting a capital multiple above the minimum regulatory requirement aims to ensure the ongoing strength and security of the IAG Group whilst suitably protecting policyholders and lenders.

An important influence on the capital levels is the payment of dividends. The Consolidated entity aims to maintain cash earnings payouts within a ratio range approved by the IAG Board (refer to the dividend note).

The capital objectives are achieved through dynamic management of the balance sheet and capital mix, the use of a risk based capital adequacy framework for capital needs that relies on explicit quantification of uncertainty or risk, and the use of modelling techniques such as dynamic financial analysis which provide valuable input to the capital management process and provide the capacity to quantify and understand this risk/return trade off. The influence on capital needs of product mix, the reinsurance program, catastrophe exposure, investment strategy, profit margins and capital structure are all assessed through the dynamic financial analysis modelling.

B. CAPITAL COMPOSITION

The IAG Group's capital comprises ordinary shares and interest bearing liabilities. The balance sheet capital mix at reporting date was:

	Target %	CONSOLIDATED	
	2009 %	2009 %	2008 %
Ordinary equity less goodwill and intangible assets	60-70	71	57
Interest bearing liabilities - Hybrid securities and debt	30-40	29	43
Total capitalisation		100	100

The change in the balance sheet capital mix to reporting date has been primarily driven by the issuance of ordinary equity of \$593 million through institutional placement, the share purchase plan, the funding of dividends and the buy back of GBP subordinated term notes of \$310 million.

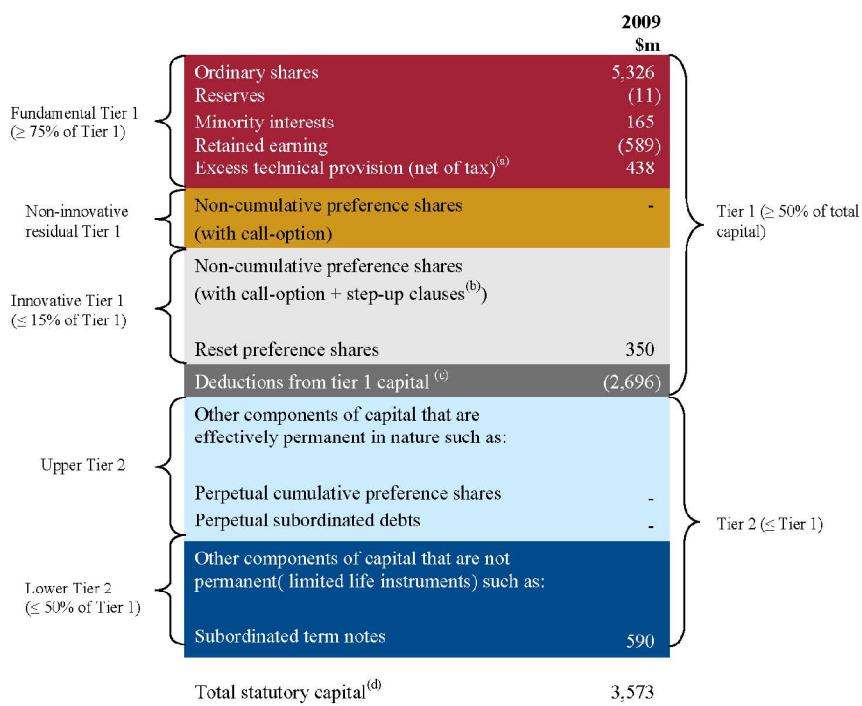
The capital disclosed above does not include the \$550 million of contingent capital made available through the RES (refer note 1.AH).

C. REGULATORY CAPITAL COMPLIANCE

The insurers within the Consolidated entity have at all times during the current and prior financial year complied with the externally imposed capital requirements to which they are subject. The MCR calculation for the Consolidated entity provided below is based on applying the APRA Level 2 insurance group requirements released during the current reporting period (noting that the final version of the requirements was not available at the time of finalising this report) which provide a framework for the determination of regulatory capital at a consolidated level. Previously the calculation was based on applying in principle the APRA standards for individual entities to the consolidated position. Changes in the MCR calculation methodology do not apply retrospectively for the determination of regulatory compliance. For this reason the MCR calculation for the comparative period is disclosed as it was at that date and has not been restated for current period changes in the calculation.

The graph below provides a shorthand reference to the key capital requirements to which the IAG Group is subject and shows where the IAG Group's capital position for the current period fits into the framework.

KEY COMPONENTS OF REGULATORY CAPITAL



(a) Excess technical provision is calculated in accordance with APRA prudential standards.

(b) A step-up clause allows an increase in the coupon rate beyond a specific date.

(c) Includes deductions for treasury shares, goodwill, intangible assets, net deferred tax assets and other deductions specified in APRA prudential standards.

(d) For more information regarding the categories and examples of instruments, refer to APRA GPS 112.

CONSOLIDATED
2009
\$m
2008
\$m
I. Statutory capital

a. TIER 1 CAPITAL

i. Fundamental tier 1 capital

Ordinary shares	5,326	4,740
Reserves	(11)	(7)
Minority interest	165	-
Retained earnings	(589)	(458)
Excess technical provisions (net of tax) (a)	438	359
ii. Innovative residual tier 1 capital		
Reset preference shares, net of transaction costs	350	350
iii. Deductions from tier 1 capital (b)		
Treasury shares held in trust (c)	(7)	(15)
Goodwill	(1,880)	(1,875)
Intangible assets	(398)	(585)
Net deferred tax assets	(343)	(263)
Other	(68)	(49)
Total Tier 1 capital	2,983	2,197
b. TIER 2 CAPITAL		
Subordinated term notes	590	844
Total statutory capital	3,573	3,041

II. Minimum capital requirement (MCR)

Insurance risk	1,279	1,224
Investment risk	618	530
Investment concentration risk (d)	-	-
Catastrophe concentration risk	100	118
Total minimum capital requirement	1,997	1,872
III. Minimum capital requirement multiple	1.79	1.62

- (a) The excess technical provisions represent the difference between the insurance liabilities incorporating a risk margin (refer to section G of the claims note) on the balance sheet based on the deferral and matching model and the insurance liabilities incorporating a risk margin equivalent to a probability of adequacy of 75% used for regulatory reporting purposes based on the premium liabilities model.
- (b) Certain assets that are considered acceptable from an accounting perspective are, from a supervisory perspective, considered to be generally not available or of reduced value should an insurer encounter difficulties. Holdings of such assets are therefore required to be deducted from the regulatory capital base.
- (c) The portion of the treasury shares held in trust that does not meet eligibility criteria under APRA prudential rules.
- (d) The investment concentration risk charge is zero reflecting that the holding of particular assets, including reinsurance recoveries, and exposure to a particular counterparty, are sufficiently diversified for the purposes of the regulatory capital calculations.

IV. Factors impacting the minimum capital requirement multiple

The IAG Group's MCR was affected by a variety of factors.

a. INSURANCE RISK

The increase in the insurance risk charge is due to strengthening of insurance liabilities as well as an increase in the outstanding claims liability (due principally to lower discount rates).

b. INVESTMENT RISK

The increase in the investment risk charge is due to the growth in the IAG Group's investment portfolio (refer to the investments note).

c. CATASTROPHE CONCENTRATION RISK

The decrease in catastrophe concentration risk charge reflects the utilisation of the first event maximum event retention following the Victorian bushfires in February 2009.

The MCR calculation does not include the \$550 million of contingent capital made available through the reset exchangeable securities (refer to section AH of the summary of significant accounting policies note), which if exchanged, would bring the MCR multiple to 2.03 (2008 – 1.92).

D. CREDIT RATING

Key wholly owned insurers within the IAG Group had the following ratings published by S&P as at the current reporting date:

<u>Entity</u>	<u>Issuer credit rating</u>	<u>Financial strength rating</u>
Parent		
IAG Parent	A+/Stable	n/a
Licensed insurers:		
Insurance Australia Limited	AA-/Stable	AA-/Stable
IAG New Zealand Limited	AA-/Stable	AA-/Stable
CGU Insurance Limited	AA-/Stable	AA-/Stable
Swann Insurance (Aust) Pty Ltd	AA-/Stable	AA-/Stable
IAG Re Labuan (L) Berhad	N/A	A+/Stable
IAG Re Australia Limited	AA-/Stable	AA-/Stable

CONSOLIDATED

2009	2008
\$	\$

NOTE 36. NET TANGIBLE ASSETS

Net tangible assets per ordinary share 1.16 0.93

Net tangible assets per ordinary share has been determined using the net assets on the balance sheet adjusted for minority interests, intangible assets and goodwill.

NOTE 37. EVENTS SUBSEQUENT TO REPORTING DATE

As the following transactions occurred after reporting date and did not relate to conditions existing at reporting date, no account has been taken of them in the financial statements for the current reporting period ended 30 June 2009.

A. FINAL DIVIDEND

On 21 August 2009, the IAG Board determined to pay a final dividend of 6.0 cents per share, 100% franked. The dividend will be paid on 2 October 2009. The dividend reinvestment plan will operate by issuing new ordinary shares to participants with no discount applied.

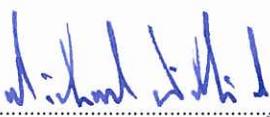
INSURANCE AUSTRALIA GROUP LIMITED AND SUBSIDIARIES
DIRECTORS' DECLARATION

In the opinion of the directors of Insurance Australia Group Limited:

- the financial statements and notes 1 to 37, including all the remuneration disclosures that are contained in the remuneration report of the directors' report, are in accordance with the Corporations Act 2001 including:
 - giving a true and fair view of the financial position of the Company and Consolidated entity as at 30 June 2009 and of their performance, as represented by the results of their operations and their cash flows, for the year ended on that date; and
 - complying with Australian Accounting Standards (including Australian Interpretations) and the Corporations Regulations 2001; and
- the remuneration report of the directors' report complies with Australian Accounting Standard AASB 124 *Related Party Disclosures*; and
- there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

The directors have been given the declaration required by section 295A of the Corporations Act 2001 from the chief executive officer and chief financial officer for the financial year ended 30 June 2009.

Signed at Sydney this 21st day of August 2009 in accordance with a resolution of the directors.


..... Director

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF INSURANCE AUSTRALIA GROUP LIMITED

REPORT ON THE FINANCIAL REPORT

We have audited the accompanying financial report of Insurance Australia Group Limited (the Company), which comprises the balance sheets as at 30 June 2009, and the income statements, statements of recognised income and expense and cash flow statements for the year ended on that date, a summary of significant accounting policies and other explanatory notes 1 to 37 and the directors' declaration of the Consolidated entity comprising the Company and its subsidiaries at the year's end or from time to time during the financial year.

Directors' responsibility for the financial report

The directors of the Company are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Interpretations) and the *Corporations Act 2001*. This responsibility includes establishing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances. In note 1.A, the directors also state, in accordance with Australian Accounting Standard AASB 101 *Presentation of Financial Statements*, that the financial report, comprising the financial statements and notes, complies with International Financial Reporting Standards.

Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the *Corporations Act 2001* and Australian Accounting Standards (including the Australian Interpretations), a view which is consistent with our understanding of the Company's and the Consolidated entity's financial position and of their performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*.

Auditor's opinion

In our opinion:

- the financial report of Insurance Australia Group Limited is in accordance with the *Corporations Act 2001*, including:
 - giving a true and fair view of the Company's and the Consolidated entity's financial position as at 30 June 2009 and of their performance for the year ended on that date; and
 - complying with Australian Accounting Standards (including the Australian Interpretations) and the Corporations Regulations 2001.
- the financial report also complies with International Financial Reporting Standards as disclosed in note 1.A.



REPORT ON THE REMUNERATION REPORT

We have audited the Remuneration Report included in the directors' report for the year ended 30 June 2009. The directors of the Company are responsible for the preparation and presentation of the remuneration report in accordance with Section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with auditing standards.

Auditor's opinion

In our opinion, the remuneration report of Insurance Australia Group Limited for the year ended 30 June 2009, complies with Section 300A of the *Corporations Act 2001*.

KPMG

KPMG

A handwritten signature in black ink, appearing to read "Greig".

Brian Greig
Partner

Sydney

21 August 2009