

# John S. Murnen

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## EDUCATION

### University of Southern California

*Bachelor of Science in Computer Science and Business Administration*

**Honors:** USC half-tuition Presidential Scholar, USC Dean's List, National Merit Scholar

**Test Scores:** 36/36 ACT, 800/800 SAT Math II

**Los Angeles, CA**

May 2024

**GPA:** 3.82

## PROFESSIONAL EXPERIENCE

### G Squared

*Incoming Venture Capital Summer Analyst*

**San Francisco, CA**

June 2021 – August 2021

- Accepted an offer to work as a summer analyst at a late-stage, tech-focused VC fund with over \$2.5B AUM

### Oceanview Capital Partners

*Private Equity Spring Analyst*

**Los Angeles, CA**

January 2021 – April 2021

- Assist team with management and M&A of portfolio companies and advisory clients
- Constructed operating model in Excel for healthcare services portfolio company
- Created Excel model to verify billing records and recover lost revenue for healthcare services portfolio company

#### Selected Transaction Experience:

- Sale of \$150MM Automotive Manufacturing Company
  - Used Capital IQ and FactSet to create list of 200 potential financial and strategic buyers
  - Built client-facing PowerPoint presentation, researched public comparables and precedent transactions

### Bryant Park Capital

*Investment Banking Fall Analyst*

**Philadelphia, PA**

August 2020 – December 2020

- Assessed financial documents, market data of comparable companies, and precedent transactions to complete Excel-based valuation and operating models
- Assembled client-facing marketing materials in PowerPoint for company pitches and CIMs

#### Selected Transaction Experience:

- Sale of \$30MM Healthcare Revenue Cycle Management Company
  - Reached out to potential buyers, corresponded throughout (one of the LOIs was addressed to me)
  - Led NDA process with client and potential buyers using DocuSign
  - Controlled buyers' access to data room using Firmex
  - Scheduled and attended calls with company management and potential buyers
- \$1B ESOP Valuation for Roof and Floor Contractor
  - Updated DCF and public comparables models to value company's stock
  - Updated client-facing presentation describing valuation recommendations

### ParkPlace

*Business Development Intern*

**Los Angeles, CA**

June 2020 – August 2020

- Adapted financial model for startup pivoting from direct-to-consumer business model to B2B SaaS business model
- Built and populated customer database in Excel, linked projections in financial model directly to customer pipeline

## INVOLVEMENT AND LEADERSHIP

### USC Value Investing Group

*President*

**Los Angeles, CA**

Feb 2020 – Present

- Elected president of the most selective finance organization (< 3% acceptance) on campus
- Studied semester-long curriculum on investment philosophies (value and growth), valuation techniques (public comparables, DCF), and financial statement analysis
- Built long thesis for Southwest (LUV) in May 2020; focused on strong COVID-19 recovery prospects given its low-fare approach, negligible reliance on business and international travel, and industry leading balance sheet

### Trojan Investing Society

*Analyst*

**Los Angeles, CA**

Jan 2020 – Present

- Member of Leaders program, a select group of ~30 out of 450 total TIS members
- Learn about investment banking industry and study financial concepts through weekly meetings

### RISE Consulting

*Business Analyst*

**Los Angeles, CA**

Jan 2020 – Present

- Provide high-quality, pro bono consulting services to startup businesses

## INTERESTS

Philadelphia sports, playing basketball/soccer, weightlifting, stand-up comedy, podcasts, *The Sopranos*, *Meditations*