JOHN SASSER

DENVER / ATLANTA

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SUMMARY OF QUALIFICATIONS

AGILE AND RESULTS-FOCUSED PROFESSIONAL THAT IS SELF-MOTIVATED, ENTHUSIASTIC, AND A PROFIT-ORIENTED PROFESSIONAL. A FOCUS IN JAVASCRIPT, AND EXPERIENCE WITH REACT.JS, NODE.JS, MONGODB, MYSQL, C#, AND VERSION CONTROL. PROFICIENT AND EQUIPPED TO WORK COLLABORATIVELY WITH LIKE-MINDED TEAM MEMBERS, PROVIDING OPTIMAL RESULTS FOR USER FOCUSED APPLICATIONS.

PROGRAMING TECHNICAL SKILLS – JAVASCRIPT, REACT.JS, NODE.JS, MONGO.DB, MYSQL, C#, & VERSION CONTROL.

PROBLEM SOLVING – PROVEN ABILITIES TO TROUBLESHOOT AND DEVELOP BOTH CREATIVE AND INNOVATIVE SOLUTIONS IN AGILE ENVIRONMENTS. SUCCESSFULLY MANAGES CHANGE BY RESOLVING PROBLEMS AND ADDRESSING CLIENT ISSUES, CONCERNS AND NEEDS.

WORK ETHIC AND PROFESSIONALISM – PROFESSIONAL STANDARDS AND AN EXCELLENT TRACK RECORD OF DEPENDABILITY. I MAINTAIN A CLEAR FOCUS ON ACHIEVING BOTTOM-LINE RESULTS WHILE ALWAYS ENSURING CLIENT SATISFACTION.

PROFESSIONAL EXPERIENCE

GEORGIA INSTITUTE OF TECHNOLOGY   ATLANTA, GA
FULL STACK WEB DEVELOPER BOOTCAMP GRADUATE   NOVEMBER 2019 – MAY 2020
THE GA TECH FULL STACK BOOTCAMP IS A 12-WEEK CODING COURSE SPECIALIZING IN HIGHLY FOCUSED, IMMERSIVE TRAINING; CENTERED ON LANGUAGE FLUENCY, OBJECT-ORIENTED PROGRAMMING, AND PROJECT-BASED LEARNING.

- **PROPERTY LISTS -** A WEB APPLICATION FOR THE EVERY-DAY APARTMENT HUNTER MOVING INTO A NEW COMPLEX. WE GIVE THE USER PARAMETERS THEY CAN CHOOSE AND APPLY THEIR OWN SCORING VALUES BASED ON PERSONAL PRIORITY. WE INTEGRATED THE GOOGLE MAPS API FOR WORK COMMUTE TIMES AND LOCAL ESTABLISHMENTS.

- A FELLOW CLASSMATE AND I WROTE THIS APP USING JAVASCRIPT, MATERALIZE, AND THE GOOGLE MAPS API. IT WAS A PARTICULARLY CHALLENGING PROJECT, AND ONE OF THE LONGEST AND MOST MULTI-FUNCTIONAL PROGRAMS I HAVE WORKED ON. A VALUABLE LEARNING EXPERIENCE WITH THE INCORPORATION OF MULTIPLE API'S AND INTERCONNECTED FUNCTIONALITY.

WEBSITE: HTTPS://EVERETTHUMPHREYS.GITHUB.IO/PROPERTY-HUNTER/

ZILLOW GROUP
SALES EXECUTIVE

CENTENNIAL, CO
NOVEMBER 2017 — AUGUST 2018

MANAGE BOOK OF BUSINESS CONSISTING OF PREMIER AGENT CLIENTELE PROVIDING EXCEPTIONAL MENTORING AND EDUCATION TO MY CLIENTS.

- REVENUE GROWTH FROM SCRATCH THROUGH COLD CALLING TO IDENTIFY AND CLOSE QUALITY AGENTS & BROKERS.

- DOCUMENT AND NURTURE BOOK THROUGH CRM TOOLS.

- EXCEED SALES TARGETS ON A CONSISTENT BASIS, PROVIDING ONE OF THE HIGHEST INBOUND CONVERSION RATIOS IN REGION.

COLORADO WHITEWATER
DIRECTOR OF MARKETING (INTERIM POSITION)

DENVER, CO
DECEMBER 2017 — JUNE 2018

- OUTSIDE SALES TO RELEVANT COMPANIES FOR SPONSORSHIP AND ADVERTISEMENT SPACE IN OUR LITERATURE, AND SOCIAL MEDIA VENUES WHILE SECURING OF DONATIONS FOR EVENTS.

- KEEP THE LOOK AND FEEL OF THE ORGANIZATION CONTENT CONSISTENT THROUGHOUT ALL PRINTED AND ONLINE MATERIAL.

- DESIGN AND PRODUCE NEW PROMOTIONAL MATERIAL FOR THE ORGANIZATIONS UPCOMING EVENTS AND ACTIVITIES.

- COORDINATION OF ON-SITE TENT SPACE AT EVENT FESTIVALS, RECRUIT VOLUNTEERS TO ASSIST WORKING THE BOOTH AND PARTNER WITH OUTDOOR BUSINESSES IN EXCHANGE OF PROMOTIONS AT SUCH EVENTS.

HOME ADVISOR
SALES AND MARKETING CONSULTANT

GOLDEN, CO
NOVEMBER 2016 -- NOVEMBER 2017

- ONLINE SALES OPTIMIZATION THROUGH DATA ANALYTICS, PERSONAL DAILY SALES GOAL SETTING.

- GOAL PROGRESSION ANALYSIS WEEKLY AND BI-MONTHLY, FOR CONTINUED AND CONSISTENT RESULTS ON A PERSONAL AND TEAM LEVEL.

- TRAINING NEW EMPLOYEES; ASSISTING IN CLOSING CUSTOMERS, AND FURTHERING THEIR KNOWLEDGE ABOUT THE SALES PROCESS/PRODUCT.

STATE FARM INSURANCE
SALES ASSISTANT AND COORDINATOR

JONESBORO, GA
JANUARY 2015 – OCTOBER 2016

- RECEIVE AND DIRECT INFORMATION TO COWORKERS FROM PHONE CALLS, RECORDING INFORMATION, ASSISTING IN FINALIZATION OF HOME AND AUTO POLICIES, FILING IMPORTANT DOCUMENTS, AND DRIVING SALES FORWARD OPPORTUNITIES.