Johnny Ha
FULL STACK SOFTWARE ENGINEER

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TECHNICAL SKILLS

- Languages: Javascript, Python, HTML, CSS
- Frameworks & Libraries: React, Redux, Express, Flask
- Databases: PostgreSQL
- Tools: Git, AmazonS3, Google OAuth, Render

PROJECT EXPERIENCE

Rainforest (Amazon Clone) | Python | React | Flask | Amazon S3 | Google OAuth   **GitHub** \\ **Repository** \\ **Live**
- Developed a full-stack Amazon clone with a Python/Flask backend and React frontend.
- Integrated Google OAuth for user authentication and Amazon S3 for image storage.

Munch (Yelp Clone) | Python | React | Flask | Amazon S3   **GitHub** \\ **Repository** \\ **Live**
- Collaboratively built a Yelp clone allowing business owners to create and manage listings.
- Users can write, edit, and delete reviews. Leveraged Amazon S3 for image storage.

ArkesiaBnB (AirBnB Clone) | Express.js | React | Redux | PostgreSQL   **GitHub** \\ **Repository** \\ **Live**
- Created a full-stack AirBnB clone with listing and review functionality.
- Managed state with Redux and used PostgreSQL as the database.

WORK EXPERIENCE

Self-Employed | *Financial Strategist, E-Commerce* | Los Angeles, CA   **December 2016 – January 2023**
- Led and managed a small e-commerce business, overseeing daily operations and strategic decisions.
- Implemented digital strategies to drive sales growth and customer satisfaction.

AT&T | *Senior Sales Lead* | Los Angeles, CA   **June 2014 – December 2016**
- Exceeded monthly sales quotas by 10% quarter-over-quarter through effective sales strategies.
- Trained and managed team members in identifying customer needs and providing tailored solutions.

T-Mobile | *Senior Sales Lead* | Los Angeles, CA   **July 2012 – June 2014**
- Consistently improved sales performance by identifying opportunities to upsell products and services.
- Provided exceptional customer service, resolving conflicts and ensuring customer satisfaction.

Awards

"Business Expert" \\ Specialized Knowledge in AT&T Products and Services   **Received 12/2016**
"Most Wired Sales" \\ Highest DirectTV Sales Initiatives   **Received 07/2015**
"Best Yelp Reviews" \\ Customer Service Recognition   **Received 12/2013**
"Best Total Opportunities" \\ Achieving Highest Profit Margins   **Received 12/2013**

EDUCATION

App Academy \\ Full Stack Web Development   **Completed 04/2024**
San Gabriel High School \\ Diploma   **Completed 04/2012**