

Johnny Ha

FULL STACK SOFTWARE ENGINEER

johnny.ha.github@gmail.com \ \ +1 (626) 872 - 8711 \ \ [LinkedIn](#) \ \ [Github](#) \ \ [Portfolio](#) \ \ Los Angeles, CA

Technical Skills: JavaScript | Python | Express | Flask | React | Redux | HTML | CSS | PostgreSQL | Render | Git

Relevant Skills: Amazon S3 | Google OAuth | Microsoft Excel | Microsoft Word | Customer Service | Management

PROJECT EXPERIENCE

Rainforest (Amazon Clone) | Python | React | Flask | Amazon S3 | Google OAuth

[GitHub](#) \ \ [Repository](#) \ \ [Live](#)

- Full Stack Web App Clone of Amazon
- Built and powered by Flask Python Backend and a React frontend
- Supported by Amazon S3 for storage and Google OAuth for authentication

Munch (Yelp Clone) | Python | React | Flask | Amazon S3

[GitHub](#) \ \ [Repository](#) \ \ [Live](#)

- Collaborative Group Work
- Full Stack Web Page Clone of Yelp
- Allows for Business Owners to create a new Business Page and showcase their restaurant
- Built in capability for Users to also create (or delete) reviews, image hosting available by Amazon S3

ArkesiaBnB (AirBnB Clone) | Express.js | React | Redux | PostgreSQL

[GitHub](#) \ \ [Repository](#) \ \ [Live](#)

- Full Stack Web App Clone of AirBnB
- Uses PostgreSQL as the Database
- Built and powered by Express.js React and Redux
- Allows for users to create a new Listing for their home with an intuitive design
- Users who've once had reserved the home, are allowed to post reviews documenting their stay

WORK EXPERIENCE

Self-Employed | Los Angeles, CA

December 2016 – January 2023

- Co-Founder of a small E-Commerce
- Led and managed a team in pursuits of a fruitful venture

AT&T | *Senior Sales Lead* | Los Angeles, CA

June 2014 – December 2016

- Diligently identified sales opportunities by referring customers to additional AT&T solutions that ensured customer lifetime value
- Increase monthly sales quota by 10% QoQ
- Performed account data entry hygiene maintenance
- Managed store opening and closing responsibilities
- Restocking and reconciliation of cash and credit sales

T-Mobile | *Senior Sales Lead* | Los Angeles, CA

July 2012 – June 2014

- Discover customer needs and appropriately suggests product with every customer to enhance service and increase sale average
- Improving effective sales techniques for soliciting new accounts and other additional T-Mobile services
- Exercised exceptional customer service in all interactions by managing and resolving all customer conflicts
- Resolved all customer complaints in a manner consistent with company policy and customer satisfaction
- Raised brand value through integrity and product knowledge that promote the culture, values, and mission of T-Mobile

Awards

"Business Expert" \\ Specialized Knowledge in AT&T Products and Services	Received 12/2016
"Most Wired Sales" \\ Highest DirectTV Sales Initiatives	Received 07/2015
"Best Yelp Reviews" \\ Customer Service Recognition	Received 12/2013
"Best Total Opportunities" \\ Achieving Highest Profit Margins	Received 12/2013

EDUCATION

App Academy \\ Full Stack Web Development	Completed 04/2024
San Gabriel High School \\ Diploma	Completed 04/2012