

JOHN MARTIN

1440 Plains Dr, Charlottesville, VA | (310) 745-7581 | johnrothwellmartin3@gmail.com | <https://www.linkedin.com/in/johnrothwellmartin3/>

SUMMARY

Recent Economics graduate with a strong work ethic and a deep interest in public policy, legislative processes, and strategic communications. Eager to gain hands-on experience by supporting the efforts of a congressional office or committee. Previous experiences have strengthened my abilities as a quick learner, effective communicator, and reliable team player. Seeking an opportunity to join a mission-driven team where I can actively contribute, develop new skills, and assist in impactful policy initiatives through research, constituent outreach, and fundraising support.

EDUCATION

University of Virginia

Bachelor of Arts (B.A.), Economics | Minor in General Business (McIntire School of Commerce)

May 2025

Charlottesville, VA

WORK EXPERIENCE

Piedmont Environmental Council

Research / Data Analyst

June 2024 – August 2024

Charlottesville, VA

- Researched and created feasibility reports for securing funding from the Virginia Department of Transportation in support of a pedestrian bridge across the Rivanna River to connect neighborhoods to areas surrounding the Martha Jefferson Hospital.
- Collected and analyzed large datasets, including pedestrianization throughout the entire county.

Summit Distributors

Founder (Amazon Distributor)

March 2023 – August 2023

Charlottesville, VA

- Managed sales, accounting, shipments, and customer communication for my online wholesale reselling business.
- Generated \$40,000 in revenue with a 35% net profit margin.
- Maintained a high rating of 4.5 stars for over 1,000 customers.
- Led product research, purchasing, lifecycle management, and fulfillment processes for all inventory.

Charlottesville Angel Network (CAN)

Assistant to Co-Founder and Executive Director

June 2022 – February 2023

Charlottesville, VA

- Ninth most active angel network in the United States (over 250,000 active angel networks in US).
- Led project to streamline financial data management to ensure data accuracy and accessibility across CAN.
- Assisted in over \$5,000,000 in angel round investments series A and B, spread over 13 companies.
- Tracked investment portfolios for over 55 companies and created monthly updates on investment performance.
- Drove effective communication and collaboration through monthly PowerPoint presentations.

Charlottesville Business Innovation Council

Assistant to Executive Director

June 2021 – August 2021

Charlottesville, VA

- Developed PowerPoint presentations for meetings and membership of local technology council.
- Assisted in organizing annual Gala awards with over 300 attendees and \$80,000 in revenue.
- Was a part of the research team involved in finding companies for Gala Awards and Tech Tour events.
- Provided organizational support for annual Tech Tour hosting over 55 companies for area high school children to tour.
- Facilitated cross-functional collaboration and improved event planning workflows.

EXTRACURRICULAR INVOLVEMENT

Virginia Alpine Ski and Snowboard Team

Member of Executive Board; Men's Snowboard Team Captain

March 2023 – March 2024

Charlottesville, VA

- Assisted in organizing all events for UVA's largest club at 450+ members.
- Organized club's annual trip to Maine that included over 100 members, 4 houses, ski lodge discounts, organizing racing coaches, etc.
- Was the sole contact and organizer for the men's snowboard team for USCSA regionals and national competitions.
- Managed annual budget of over \$300,000.
- Raised over \$7,000 dollars for the Wintergreen Adaptive Sport program through fundraiser events.
- Organized volunteers to assist Wintergreen Adaptive Sports program (program for skiers with disabilities).
- Collaborated in organizing club activities (50+ events): rush events, social gatherings, philanthropy initiatives, community service projects, practices, competitions, and trips.

Small-cap Asset Management Group (SAMG) – UVA CIO Club

Co-founder and Treasurer

September 2022 – May 2023

Charlottesville, VA

- Managed accounting for a \$40,000 investment fund and provided training to new members in quantitative and qualitative analysis for investing.
- Gained Contracted Independent Organization (CIO) status within 2 months of starting club.
- Recruited 20 members from 120+ applicants through a selective application and interview process.
- Trained members to be able to do their own quantitative, qualitative, and technical analysis.
- Led weekly investment training and club operations.

SKILLS & INTERESTS

- Certifications:** Microsoft Office Specialist: Excel Associate (Office 2019): verify.certipoint.com | wb5ur-FasQ
- Skills:** Proficiency in RStudio, Excel, Stata, Spanish, Financial & Managerial Accounting, Statistical Models.
- Achievements and Organizations:** Eagle Scout, Theta Chi Fraternity, Virginia Alpine Ski and Snowboard Team.