

**Johnny (Indermeet) Singh**  
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- ❖ **Full Stack Web development skills.** including HTML, CSS, JavaScript, API, Bootstrap, JQuery, Mongo, React, Angular, Git, Mern, Node.js, algorithms, pseudocodes and complex data structures. UX/UI wireframing 6-12 pages average. problem solving skills
- ❖ Business Development, responding to internet inquiries, dealing with 30 leads per day through top six lead generation websites, extracting lead details, created digital content and brought the customer in the door within 2 days
- ❖ Communication skills, cohesive team building skills with ability to get work out of other people, conflict resolution skills both for customer concerns and for team work. Project management skills for creating web applications in a group environment in 7 days
- ❖ Continuing education, learning skills, quick learner, always updating according to industry trends, spending time and resources each year on hands on employable skills especially in field of web development, minimum of 4 months each year
- ❖ Full Stack Web Development - prepared more than 30 web application projects
- ❖ Computer skills, advanced at using Excel spreadsheets and documenting in Word. Basic knowledge of PowerPoint and Access. Spent 4 months learning Microsoft Excel Advanced at Conestoga college, Valid G driver's licence and clean driver's abstract

## **EDUCATION**

### **Full-Stack Web Development certification**

University of Toronto, Bootcamp

Feb. 2021 - August 2021

Courses include: HTML, CSS and Git, Advanced CSS, Javascript, Web APIs, Third-Party APIs, Server-Side APIs, Node.js, Object-Oriented Programming, Express.js, SQL, Object Relational Mapping, Model-View-Controller(MVC), Computer Science for javascript, NoSQL, Progressive Web Applications (PWA), React, Mern and State

### **Automotive Business diploma program**

Automotive Business School of Canada, Georgian College

Jan. 2017 – December 2018

- GPA 80.66

Courses include: Accounting, History of Automobiles, Mathematics for finance, Automotive Technology, Microcomputers Application, Parts and Service, Fixed Operations, Dealership Financial Statements, and Canadian Business Law

**TECHNICAL SKILLS**

- Thorough study web application languages including libraries and frameworks
- Study of shorthand techniques to simplify complex code, forming simple data structures to solve complex problems, developing algorithms and pseudocodes for easy solutions
- Hands on experience accomplishing real life front end and back end projects

**EXPERIENCE****Business Development Coordinator**

Feb 2020 – June 2020

Autopark – Humberview Group

Liaison with customers based on lead generation platforms acquired from Gubagoo.com, carchat24.com and smedia.com. Creating digital data to pass over to customers a form of information. Attracting customers by creating ads and digital designs, recorded about 30 appointments in two weeks and about 10 vehicles sold. Many customers needed special credit applications, followed up with the credit procedure and emailed new customers 30 days,, 60 days and then 90 days

**Finance Manager (Subprime)**

Nov 2019 - Feb 2020 Barrie

Barrie Kia – 401 Auto Group, Barrie

Full-fledged Subprime Finance Manager making money for self 22 percent out of gross up to \$10,000 for dealership both on front and back end, fitting different units to make maximum profits card not more than 10-year-old and less than 150,000 on mileage, submitting average of 1 deal in 2 days through Dealertrack and finding the right bank for customer out of 29 banks. Made money by selling back end products where front end gross is low average up to \$3000. Received 50 leads every month generated by lead generation website called Canada Drives from, generated digital data in form of flyers and special offers using illustrations, brought customers to the dealership offering them free rides and incentives just as \$5 to \$10 gift cards, meeting targets of minimum 2 to 3 sales per 50 leads with a sales conversion rate minimum target of 5 percent and up, sent 5 e-cards every week

**Credit Analyst 3**

Feb 2019 – October 2019

Source One Financial, Barrie

Followed the credit policy every 7 days, kept up to date with the policy changes and recommendations by Senior Analysts. Assessed individual 70-80 credit applications per day, including co-applicants and cosigners using spreadsheets, calculated TDSR & PTI ratios. Assigned subprime interest rates based on ratio calculations between 27.99 to 16.99%. Used table of debt for applicant's monthly obligations

## **VOLUNTEER EXPERIENCE**

Getting Connected Volunteer	Aug 21 <sup>st</sup> 2018
Orientation and Leadership, Georgian College, Barrie	
Beach Event Volunteer	July 19 <sup>th</sup> 2018
First Year Experience, Georgian College, Barrie Campus	
Canada Day Event Volunteer	July 3 <sup>rd</sup> 2018
Peer Mentor program, Georgian College, Barrie Campus	
Student's Residence Move-in Volunteer	September 2 <sup>nd</sup> 2018
RES, GCSA, Georgian College, Barrie Campus	