# Market Watch

For Media Inquiries: 416-443-8159 For All Other Inquiries: 416-443-8152

## January 2004

## 2004 off to Good Start with Over 4,000 Sales

TORONTO — Thursday, February 05, 2004.

first month of the year, 2004 is off to a positive start, TREB

President Cynthia Lai reported today.

"Last month's result is only the fourth time sales have broken the 4,000 level in a January," Ms. Lai. noted. "And although the figure is down somewhat from the record setting 4,869 sales

ith 4,256 sales reported in the

reported in 2002, it is a signal that sales this year will remain active."

Prices rebounded in January over the close of 2003, rising four per cent to \$295,989 over December's figure of \$284,955. They were also up five per cent from the \$281,292 recorded in January of 2003. "The upcoming year will see moderate price increases," Ms. Lai predicted,"...but these should not be much more than the rate of inflation."

Breaking down the total, 1,629 sales were reported in TREB's 28 West districts and averaged \$276,264; 707

sales were reported in the 14 Central districts and averaged \$376,586; 850 sales were reported in the 23 North districts and averaged \$338,726; and 1,070 sales were reported in TREB's 21 East districts and averaged \$238,815. ■

#### **NEIGHBOURHOOD CORNER**

#### Mississauga

The Mississauga area (W-12 through W-20) registered 645 sales in January, down 10 per cent from the 721 recorded during the same time-frame in 2003. However, the overall average in Mississauga came to \$277,594, up seven percent over the \$259,207 recorded in January of last year. Average days-on-market was 43, about the same as the Board-wide figure of 42. ■



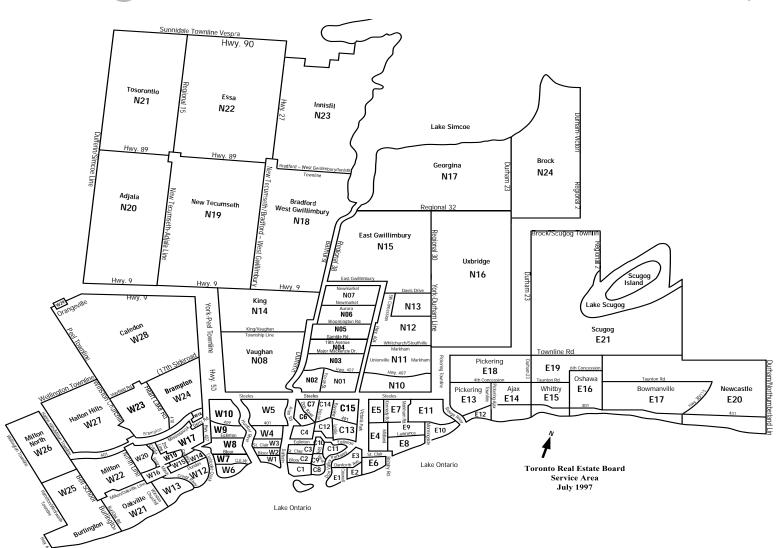
#### SINGLE FAMILY RESIDENTIAL BREAKDOWN 20.1% 9.3% 13.3% **Dwelling Type Sales** % Median Detached 2,027 \$318,500 Semi-Detached 567 98 \$254.500 Condo Townhouse 97 \$205,000 399 \$185,000 Condo Apt 855 Link 144 98 \$228,500 Att/Row/Twnhouse 248 98 \$240,500 97 \$175,000 Co-op Apt 13 Det Condo \$174,000 **Housing Market Indicators** Jan. 2003 Jan. 2004 %Change Sales 4.403 4.256 (-3%)New Listings 10,033 10,020 (-9%)Active Listings\* 13.919 16,347 (+18%)

| District Map | 2<br>6<br>10 |
|--------------|--------------|
|              | 12<br>16     |

All figures for single-family dwellings





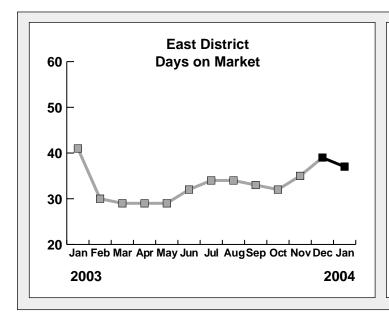


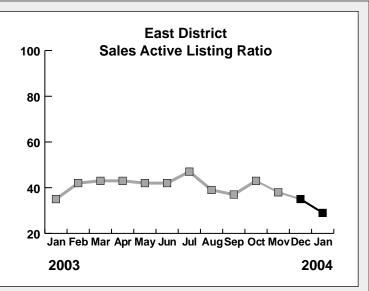
|             |    |             | Price Cate  | gory Brea | ıkdown - Jar | nuary 2004 |              |             |
|-------------|----|-------------|-------------|-----------|--------------|------------|--------------|-------------|
| Price       | Ra | ange        | Total S.F.D | %S.F.D    | Condo Apt.   | %Condo Apt | . Condo T.H. | %Condo T.H. |
| -           | -  | \$90,000    | 14          | 0.3       | 8            | 0.9        | 2            | 0.5         |
| \$90,001    | -  | \$100,000   | 13          | 0.3       | 6            | 0.7        | 3            | 0.8         |
| \$100,001   | -  | \$110,000   | 17          | 0.4       | 8            | 0.9        | 5            | 1.3         |
| \$110,001   | -  | \$120,000   | 29          | 0.7       | 16           | 1.9        | 5            | 1.3         |
| \$120,001   | -  | \$130,000   | 50          | 1.2       | 25           | 2.9        | 9            | 2.3         |
| \$130,001   | -  | \$140,000   | 71          | 1.7       | 41           | 4.8        | 11           | 2.8         |
| \$140,001   | -  | \$150,000   | 123         | 2.9       | 69           | 8.1        | 19           | 4.8         |
| \$150,001   | -  | \$160,000   | 148         | 3.5       | 88           | 10.3       | 24           | 6.0         |
| \$160,001   | -  | \$170,000   | 162         | 3.8       | 89           | 10.4       | 30           | 7.5         |
| \$170,001   | -  | \$180,000   | 134         | 3.1       | 58           | 6.8        | 24           | 6.0         |
| \$180,001   | -  | \$190,000   | 153         | 3.6       | 53           | 6.2        | 25           | 6.3         |
| \$190,001   | -  | \$200,000   | 166         | 3.9       | 59           | 6.9        | 26           | 6.5         |
| \$200,001   | -  | \$225,000   | 381         | 9.0       | 90           | 10.6       | 72           | 18.0        |
| \$225,001   | -  | \$250,000   | 498         | 11.7      | 68           | 8.0        | 70           | 17.5        |
| \$250,001   | -  | \$300,000   | 858         | 20.2      | 72           | 8.4        | 44           | 11.0        |
| \$300,001   | -  | \$400,000   | 843         | 19.8      | 68           | 8.0        | 23           | 5.8         |
| \$400,001   | -  | \$500,000   | 293         | 6.9       | 23           | 2.7        | 3            | 8.0         |
| \$500,001   | -  | \$750,000   | 215         | 5.1       | 10           | 1.2        | 4            | 1.0         |
| \$750,001   | -  | \$1,000,000 | 52          | 1.2       | 2            | 0.2        | -            | -           |
| \$1,000,001 | -  | \$1,500,000 | 22          | 0.5       | -            | -          | -            | -           |
| \$1,500,000 | -  | -           | 14          | 0.3       | -            | -          | -            | -           |
| Total:      | -  | -           | 4,256       | 100       | 855          | 100        | 399          | 100         |

|       |        |       |       | Current Month: | January 2004 |           |         |           |
|-------|--------|-------|-------|----------------|--------------|-----------|---------|-----------|
| Area  | Active | New   | Sales | \$ Volume      | Avg Price    | Med Price | Avg DOM | Avg %List |
| E01   | 101    | 83    | 44    | \$13,648,169   | \$310,186    | \$281,500 | 26      | 100       |
| E02   | 94     | 99    | 48    | \$18,303,188   | \$381,316    | \$355,000 | 26      | 100       |
| E03   | 216    | 147   | 80    | \$19,105,957   | \$238,824    | \$245,000 | 35      | 99        |
| E04   | 218    | 140   | 51    | \$10,692,900   | \$209,665    | \$206,000 | 42      | 97        |
| E05   | 251    | 132   | 50    | \$12,085,200   | \$241,704    | \$209,000 | 43      | 97        |
| E06   | 91     | 67    | 28    | \$8,422,800    | \$300,814    | \$239,000 | 35      | 98        |
| E07   | 283    | 144   | 60    | \$14,716,000   | \$245,267    | \$247,500 | 46      | 96        |
| E08   | 249    | 148   | 45    | \$10,105,300   | \$224,562    | \$243,500 | 42      | 97        |
| E09   | 307    | 174   | 57    | \$12,577,350   | \$220,655    | \$204,000 | 52      | 97        |
| E10   | 104    | 78    | 29    | \$8,359,200    | \$288,248    | \$282,000 | 31      | 98        |
| E11   | 294    | 150   | 59    | \$12,572,300   | \$213,090    | \$218,000 | 43      | 97        |
| E12   | 38     | 30    | 14    | \$3,090,300    | \$220,736    | \$225,000 | 40      | 98        |
| E13   | 202    | 139   | 57    | \$14,496,050   | \$254,317    | \$243,000 | 31      | 98        |
| E14   | 226    | 185   | 72    | \$18,042,050   | \$250,584    | \$242,000 | 30      | 98        |
| E15   | 210    | 195   | 88    | \$21,947,500   | \$249,403    | \$242,000 | 37      | 98        |
| E16   | 350    | 261   | 153   | \$25,603,333   | \$167,342    | \$155,500 | 33      | 98        |
| E17   | 165    | 143   | 76    | \$15,287,900   | \$201,157    | \$189,050 | 33      | 98        |
| E18   | 16     | 10    | 4     | \$1,585,500    | \$396,375    | \$400,250 | 85      | 97        |
| E19   | 39     | 36    | 25    | \$6,753,300    | \$270,132    | \$255,000 | 35      | 98        |
| E20   | 77     | 34    | 12    | \$3,068,900    | \$255,742    | \$218,700 | 79      | 96        |
| E21   | 88     | 36    | 18    | \$5,069,050    | \$281,614    | \$237,000 | 53      | 96        |
| Total | 3,619  | 2,431 | 1,070 | \$255,532,247  | \$238,815    | \$223,000 | 37      | 98        |

|       |        |       | Year-to-Date: Jar | nuary 2004 to J | anuary 2004 |         |           |
|-------|--------|-------|-------------------|-----------------|-------------|---------|-----------|
| Area  | Listed | Sales | \$ Volume         | Avg Price       | Med Price   | Avg DOM | Avg %List |
| E01   | 84     | 44    | \$13,648,169      | \$310,186       | \$281,500   | 26      | 100       |
| E02   | 98     | 48    | \$18,303,188      | \$381,316       | \$355,000   | 26      | 100       |
| E03   | 146    | 80    | \$19,105,957      | \$238,824       | \$245,000   | 35      | 99        |
| E04   | 138    | 51    | \$10,692,900      | \$209,665       | \$206,000   | 42      | 97        |
| E05   | 132    | 50    | \$12,085,200      | \$241,704       | \$209,000   | 43      | 97        |
| E06   | 66     | 28    | \$8,422,800       | \$300,814       | \$239,000   | 35      | 98        |
| E07   | 141    | 60    | \$14,716,000      | \$245,267       | \$247,500   | 46      | 96        |
| E08   | 146    | 45    | \$10,105,300      | \$224,562       | \$243,500   | 42      | 97        |
| E09   | 171    | 57    | \$12,577,350      | \$220,655       | \$204,000   | 52      | 97        |
| E10   | 78     | 29    | \$8,359,200       | \$288,248       | \$282,000   | 31      | 98        |
| E11   | 150    | 59    | \$12,572,300      | \$213,090       | \$218,000   | 43      | 97        |
| E12   | 29     | 14    | \$3,090,300       | \$220,736       | \$225,000   | 40      | 98        |
| E13   | 139    | 57    | \$14,496,050      | \$254,317       | \$243,000   | 31      | 98        |
| E14   | 184    | 72    | \$18,042,050      | \$250,584       | \$242,000   | 30      | 98        |
| E15   | 189    | 88    | \$21,947,500      | \$249,403       | \$242,000   | 37      | 98        |
| E16   | 260    | 153   | \$25,603,333      | \$167,342       | \$155,500   | 33      | 98        |
| E17   | 139    | 76    | \$15,287,900      | \$201,157       | \$189,050   | 33      | 98        |
| E18   | 10     | 4     | \$1,585,500       | \$396,375       | \$400,250   | 85      | 97        |
| E19   | 36     | 25    | \$6,753,300       | \$270,132       | \$255,000   | 35      | 98        |
| E20   | 34     | 12    | \$3,068,900       | \$255,742       | \$218,700   | 79      | 96        |
| E21   | 35     | 18    | \$5,069,050       | \$281,614       | \$237,000   | 53      | 96        |
| Total | 2,405  | 1,070 | \$255,532,247     | \$238,815       | \$223,000   | 37      | 98        |







|      | Det | ached | Houses    |            |       |            | Se   | emi-[ | Detach | ed House  | S            |         |        |
|------|-----|-------|-----------|------------|-------|------------|------|-------|--------|-----------|--------------|---------|--------|
| Area | Act | Sales | Av. Price | Med. Price | % S-A | Av. % List | Area | Act   | Sales  | Av. Price | Med. Price % | S-A Av. | % List |
| E01  | 28  | 12    | \$405,462 | \$349,250  | 42.9  | 101        | E01  | 49    | 20     | \$294,577 | \$296,250    | 40.8    | 100    |
| E02  | 29  | 19    | \$459,063 | \$410,000  | 65.5  | 99         | E02  | 35    | 20     | \$392,109 | \$361,000    | 57.1    | 101    |
| E03  | 83  | 30    | \$264,870 | \$257,500  | 36.1  | 100        | E03  | 27    | 24     | \$296,790 | \$284,000    |         | 100    |
| E04  | 68  | 21    | \$263,048 | \$262,000  | 30.9  | 97         | E04  | 18    | 8      | \$205,375 | \$201,250    |         | 99     |
| E05  | 50  | 15    | \$349,953 | \$345,000  | 30.0  | 97         | E05  | 10    | 2      | \$265,750 | \$265,750    | 20.0    | 98     |
| E06  | 67  | 22    | \$323,950 | \$245,500  | 32.8  | 99         | E06  | 15    | 2      | \$233,500 | \$233,500    |         | 96     |
| E07  | 103 | 20    | \$325,360 | \$322,500  | 19.4  | 95         | E07  | 16    | 8      | \$271,988 | \$265,400    | 50.0    | 98     |
| E08  | 104 | 20    | \$291,305 | \$272,500  | 19.2  | 97         | E08  | 4     | -      | -         | •            | -       | -      |
| E09  | 74  | 21    | \$281,621 | \$271,000  | 28.4  | 97         | E09  | 5     | 1      | \$252,000 | \$252,000    |         | 99     |
| E10  | 78  | 19    | \$321,537 | \$319,900  | 24.4  | 98         | E10  | 5     | 3      | \$266,667 | \$268,000    |         | 99     |
| E11  | 101 | 22    | \$261,432 | \$260,750  | 21.8  | 97         | E11  | 23    | 7      | \$226,000 | \$217,000    | 30.4    | 98     |
| E12  | 25  | 12    | \$228,483 | \$235,000  | 48.0  | 97         | E12  | 1     | -      | -         |              | -       | -      |
| E13  | 130 | 25    | \$310,492 | \$291,000  | 19.2  | 97         | E13  | 6     | 8      | \$252,656 | \$237,750    |         | 99     |
| E14  | 157 | 53    | \$269,114 | \$262,500  | 33.8  | 98         | E14  | 15    | 4      | \$204,500 | \$207,000    |         | 98     |
| E15  | 128 | 51    | \$279,051 | \$267,000  | 39.8  | 98         | E15  | 9     | 5      | \$203,180 | \$198,000    |         | 97     |
| E16  | 225 | 86    | \$185,560 | \$180,500  | 38.2  | 98         | E16  | 44    | 34     | \$148,362 | \$148,000    |         | 98     |
| E17  | 102 | 27    | \$247,481 | \$232,000  | 26.5  | 98         | E17  | 1     | 4      | \$141,100 | \$141,450    | 400.0   | 96     |
| E18  | 16  | 4     | \$396,375 | \$400,250  | 25.0  | 97         | E18  | -     | -      | -         |              | -       | -      |
| E19  | 32  | 21    | \$283,038 | \$274,000  | 65.6  | 97         | E19  | -     | 1      | \$206,500 | \$206,500    | -       | 98     |
| E20  | 70  | 10    | \$266,040 | \$244,450  | 14.3  | 95         | E20  | -     | -      | -         | -            | -       | -      |
| E21  | 88  | 18    | \$281,614 | \$237,000  | 20.5  | 96         | E21  | -     | -      | -         | -            | · -     | -      |

|      | Con | ido Ap | artment   |            |         |           |      |     | Lin   | k         |            |           |        |
|------|-----|--------|-----------|------------|---------|-----------|------|-----|-------|-----------|------------|-----------|--------|
| Area | Act | Sales  | Av. Price | Med. Price | % S-A A | v. % List | Area | Act | Sales | Av. Price | Med. Price | % S-A Av. | % List |
| E01  | 5   | 2      | \$210,500 | \$210,500  | 40.0    | 94        | E01  | -   | -     | -         | -          | -         | -      |
| E02  | 20  | 5      | \$137,180 | \$106,000  | 25.0    | 96        | E02  | -   | -     | -         | -          | -         | -      |
| E03  | 91  | 26     | \$155,265 | \$153,000  | 28.6    | 96        | E03  | -   | -     | -         | -          | -         | -      |
| E04  | 112 | 18     | \$148,911 | \$147,500  | 16.1    | 96        | E04  | -   | -     | -         | -          | -         | -      |
| E05  | 145 | 23     | \$171,243 | \$165,000  | 15.9    | 97        | E05  | 5   | 3     | \$299,667 | \$306,000  | 60.0      | 96     |
| E06  | 8   | 4      | \$207,225 | \$185,950  | 50.0    | 99        | E06  | -   | -     | -         | -          | -         | -      |
| E07  | 115 | 23     | \$171,583 | \$172,800  | 20.0    | 96        | E07  | 20  | 1     | \$250,000 | \$250,000  | 5.0       | 96     |
| E08  | 92  | 22     | \$165,145 | \$153,500  | 23.9    | 96        | E08  | 1   | -     | -         | -          | -         | -      |
| E09  | 190 | 33     | \$183,827 | \$188,000  | 17.4    | 97        | E09  | -   | -     | -         | -          | -         | -      |
| E10  | 9   | 1      | \$153,000 | \$153,000  | 11.1    | 98        | E10  | -   | -     | -         | -          | -         | -      |
| E11  | 84  | 19     | \$151,705 | \$155,000  | 22.6    | 97        | E11  | 11  | -     | -         | -          | -         | -      |
| E12  | 2   | -      | -         | -          | -       | -         | E12  | 2   | -     | -         | -          | -         | -      |
| E13  | 21  | 5      | \$176,800 | \$171,000  | 23.8    | 97        | E13  | 6   | 3     | \$256,167 | \$267,500  | 50.0      | 98     |
| E14  | 15  | 4      | \$185,000 | \$171,250  | 26.7    | 99        | E14  | 3   | 2     | \$228,250 | \$228,250  | 66.7      | 98     |
| E15  | 9   | 1      | \$205,000 | \$205,000  | 11.1    | 97        | E15  | 34  | 13    | \$230,669 | \$227,000  | 38.2      | 98     |
| E16  | 16  | 4      | \$110,550 | \$116,850  | 25.0    | 97        | E16  | 12  | 9     | \$175,022 | \$168,300  |           | 98     |
| E17  | 4   | 1      | \$127,700 | \$127,700  | 25.0    | 98        | E17  | 43  | 30    | \$191,397 | \$188,800  | 69.8      | 98     |
| E18  | -   | -      | -         | -          | -       | -         | E18  | -   | -     | -         | -          | -         | -      |
| E19  | -   | -      | -         | -          | -       | -         | E19  | 4   | 1     | \$220,000 | \$220,000  |           | 98     |
| E20  | -   | -      | -         | -          | -       | -         | E20  | 7   | 2     | \$204,250 | \$204,250  | 28.6      | 99     |
| E21  | -   | -      | -         | -          | -       | -         | E21  | -   | -     | -         | -          | -         | -      |

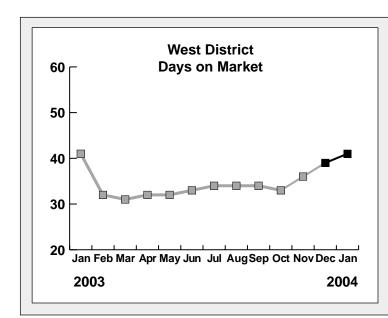
|      | Con | do Tov | vnhouse   |            |       |            |      | Det | ached | Condo     |            |         |        |     |
|------|-----|--------|-----------|------------|-------|------------|------|-----|-------|-----------|------------|---------|--------|-----|
| Area | Act | Sales  | Av. Price | Med. Price | % S-A | Av. % List | Area | Act | Sales | Av. Price | Med. Price | % S-A A | v. % L | ist |
| E01  | 1   | 1      | \$220,500 | \$220,500  | 100.0 | 99         | E01  | -   | -     | -         | -          |         | -      | -   |
| E02  | 4   | 2      | \$246,450 | \$246,450  | 50.0  | 99         | E02  | -   | -     | -         | -          |         | -      | -   |
| E03  | 4   | =      | -         | -          | -     | -          | E03  | -   | -     | -         | -          |         | -      | -   |
| E04  | 16  | 4      | \$211,375 | \$207,250  | 25.0  | 96         | E04  | -   | -     | -         | -          |         | -      | -   |
| E05  | 36  | 7      | \$209,543 | \$203,000  | 19.4  | 96         | E05  | -   | -     | -         | -          |         | -      | -   |
| E06  | 1   | -      | -         | -          | -     | -          | E06  | -   | -     | -         | -          |         | -      | -   |
| E07  | 20  | 4      | \$222,125 | \$209,000  |       | 96         | E07  | -   | -     | -         | -          |         | -      | -   |
| E08  | 42  | 3      | \$215,333 | \$200,000  | 7.1   | 96         | E08  | -   | -     | -         | -          |         | -      | -   |
| E09  | 38  | 2      | \$172,500 | \$172,500  |       | 97         | E09  | -   | -     | -         | -          |         | -      | -   |
| E10  | 10  | 3      | \$187,667 | \$178,000  |       | 97         | E10  | -   | -     | -         | -          |         | -      | -   |
| E11  | 42  | 8      | \$217,488 | \$225,000  |       | 97         | E11  | 2   | -     | -         | -          |         | -      | -   |
| E12  | 7   | 1      | \$173,500 | \$173,500  |       | 99         | E12  | -   | -     | -         | -          |         | -      | -   |
| E13  | 29  | 9      | \$163,889 | \$162,500  |       | 98         | E13  | -   | -     | -         | -          |         | -      |     |
| E14  | 19  | 4      | \$189,375 | \$190,750  |       | 99         | E14  | 3   | 1     | \$174,000 | \$174,000  | 33      | .3     | 97  |
| E15  | 14  | 4      | \$180,500 | \$172,000  |       | 98         | E15  | -   | -     | -         | -          |         | -      | -   |
| E16  | 47  | 13     | \$112,500 | \$105,000  | 27.7  | 98         | E16  | -   | -     | -         | -          |         | -      | _   |
| E17  | 7   | 4      | \$143,875 | \$139,250  | 57.1  | 99         | E17  | -   | -     | -         | -          |         | -      | -   |
| E18  | -   | -      | -         | -          | -     | -          | E18  | -   | -     | -         | -          |         | -      | -   |
| E19  | 1   | -      | -         | -          | -     | -          | E19  | -   | -     | -         | -          |         | -      | -   |
| E20  | -   | -      | -         | -          | -     | -          | E20  | -   | -     | -         | -          |         | -      | -   |
| E21  | -   | -      | -         | -          | -     | -          | E21  | -   | -     | -         | -          |         | -      | -   |

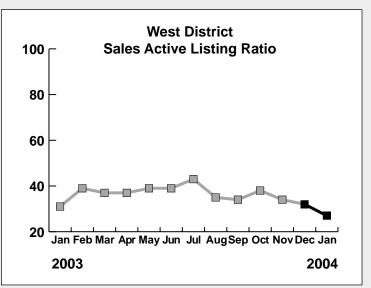


|      | Co- | -ор Ар | artment   |            |       |            | Atta | ache | d/Row | /Townhou  | se           |         |        |
|------|-----|--------|-----------|------------|-------|------------|------|------|-------|-----------|--------------|---------|--------|
| Area | Act | Sales  | Av. Price | Med. Price | % S-A | Av. % List | Area | Act  | Sales | Av. Price | Med. Price % | S-A Av. | % List |
| E01  | -   | -      | -         | -          | -     | -          | E01  | 18   | 9     | \$249,955 | \$251,000    | 50.0    | 100    |
| E02  | 3   | 1      | \$150,000 | \$150,000  | 33.3  | 94         | E02  | 3    | 1     | \$410,000 | \$410,000    | 33.3    | 98     |
| E03  | 1   | -      | -         | -          | -     | -          | E03  | 10   | -     | -         | -            | -       | -      |
| E04  | 2   | -      | -         | -          | -     | -          | E04  | 2    | -     | -         | -            | -       | -      |
| E05  | 2   | -      | -         | -          | -     | -          | E05  | 3    | -     | -         | -            | -       | -      |
| E06  | -   | -      | -         | -          | -     | -          | E06  | -    | -     | -         | -            | -       | -      |
| E07  | 3   | -      | -         | -          | -     | -          | E07  | 6    | 4     | \$237,000 | \$236,500    | 66.7    | 97     |
| E08  | 4   | -      | -         | -          | -     | -          | E08  | 2    | -     | -         | -            | -       | -      |
| E09  | -   | -      | -         | -          | -     | -          | E09  | -    | -     | <u>.</u>  | <u>.</u>     |         | -      |
| E10  | -   | -      | -         | -          | -     | -          | E10  | 2    | 3     | \$244,667 | \$248,000    | 150.0   | 98     |
| E11  | 2   | -      | -         | -          | -     | -          | E11  | 29   | 3     | \$205,500 | \$208,000    | 10.3    | 97     |
| E12  | -   | -      | -         | -          | -     | -          | E12  | 1    | 1     | \$175,000 | \$175,000    | 100.0   | 99     |
| E13  | -   | -      | -         | -          | -     | -          | E13  | 10   | 7     | \$226,429 | \$226,000    | 70.0    | 98     |
| E14  | 3   | -      | -         | -          | -     | -          | E14  | 11   | 4     | \$208,250 | \$208,000    | 36.4    | 97     |
| E15  | -   | -      | -         | -          | -     | -          | E15  | 16   | 14    | \$198,164 | \$198,450    | 87.5    | 98     |
| E16  | 2   | -      | -         | -          | -     | -          | E16  | 4    | 7     | \$160,143 | \$152,500    | 175.0   | 99     |
| E17  | -   | -      | -         | -          | -     | -          | E17  | 8    | 10    | \$159,640 | \$163,000    | 125.0   | 98     |
| E18  | -   | -      | -         | -          | -     | -          | E18  | -    | -     | -         | _            | -<br>   | -      |
| E19  | -   | -      | -         | -          | -     | -          | E19  | 2    | 2     | \$191,500 | \$191,500    | 100.0   | 98     |
| E20  | -   | -      | -         | -          | -     | -          | E20  | -    | -     | -         | -            | -       | -      |
| E21  | -   | -      | -         | -          | -     | -          | E21  | -    | -     | -         | -            | -       | -      |

## West District

|       | Current Month: January 2004  Area Active New Sales \$ Volume Avg Price Med Price Avg DOM Avg %List |       |       |               |           |           |         |           |  |  |  |  |  |
|-------|--|-------|-------|---------------|-----------|-----------|---------|-----------|--|--|--|--|--|
| Area  | Active   | New   | Sales | \$ Volume     | Avg Price | Med Price | Avg DOM | Avg %List |  |  |  |  |  |
| W01   | 85   | 54    | 20    | \$6,703,600   | \$335,180 | \$320,750 | 27      | 98        |  |  |  |  |  |
| W02   | 112  | 69    | 31    | \$9,279,900   | \$299,352 | \$290,000 | 42      | 96        |  |  |  |  |  |
| W03   | 221  | 123   | 39    | \$8,726,399   | \$223,754 | \$220,000 | 44      | 97        |  |  |  |  |  |
| W04   | 198  | 111   | 38    | \$9,856,050   | \$259,370 | \$249,450 | 44      | 97        |  |  |  |  |  |
| W05   | 318  | 125   | 31    | \$6,058,300   | \$195,429 | \$192,000 | 45      | 96        |  |  |  |  |  |
| W06   | 248  | 133   | 50    | \$13,056,399  | \$261,128 | \$269,000 | 45      | 97        |  |  |  |  |  |
| W07   | 59   | 44    | 26    | \$10,020,301  | \$385,396 | \$345,750 | 53      | 99        |  |  |  |  |  |
| W08   | 211  | 143   | 54    | \$25,738,467  | \$476,638 | \$364,500 | 39      | 98        |  |  |  |  |  |
| W09   | 143  | 68    | 18    | \$4,751,900   | \$263,994 | \$245,500 | 35      | 98        |  |  |  |  |  |
| W10   | 346  | 177   | 77    | \$15,552,500  | \$201,981 | \$167,000 | 39      | 97        |  |  |  |  |  |
| W12   | 180  | 102   | 58    | \$19,981,200  | \$344,503 | \$282,500 | 51      | 97        |  |  |  |  |  |
| W13   | 174  | 118   | 46    | \$17,515,600  | \$380,774 | \$333,250 | 38      | 98        |  |  |  |  |  |
| W14   | 129  | 75    | 31    | \$7,195,800   | \$232,123 | \$211,500 | 41      | 97        |  |  |  |  |  |
| W15   | 347  | 191   | 105   | \$20,230,700  | \$192,673 | \$170,000 | 53      | 97        |  |  |  |  |  |
| W16   | 179  | 141   | 62    | \$17,732,000  | \$286,000 | \$268,000 | 32      | 98        |  |  |  |  |  |
| W17   | 1  | -     | -     | -             | -         | -         | -       | -         |  |  |  |  |  |
| W18   | 138  | 73    | 23    | \$5,171,400   | \$224,843 | \$235,000 | 61      | 97        |  |  |  |  |  |
| W19   | 531  | 358   | 149   | \$44,574,830  | \$299,160 | \$285,000 | 37      | 97        |  |  |  |  |  |
| W20   | 405  | 315   | 171   | \$46,646,496  | \$272,787 | \$258,000 | 34      | 98        |  |  |  |  |  |
| W21   | 215  | 149   | 55    | \$21,394,750  | \$388,995 | \$319,000 | 38      | 98        |  |  |  |  |  |
| W22   | 63   | 37    | 16    | \$4,393,200   | \$274,575 | \$270,250 | 43      | 98        |  |  |  |  |  |
| W23   | 836  | 594   | 246   | \$61,026,656  | \$248,076 | \$240,000 | 43      | 98        |  |  |  |  |  |
| W24   | 532  | 362   | 155   | \$38,738,955  | \$249,929 | \$248,000 | 34      | 98        |  |  |  |  |  |
| W25   | 49   | 34    | 11    | \$3,083,200   | \$280,291 | \$250,000 | 31      | 98        |  |  |  |  |  |
| W26   | 9  | 2     | -     | -             | -         | -         | -       | -         |  |  |  |  |  |
| W27   | 118  | 77    | 33    | \$9,269,950   | \$280,908 | \$257,500 | 45      | 98        |  |  |  |  |  |
| W28   | 174  | 87    | 46    | \$15,278,400  | \$332,139 | \$314,000 | 45      | 97        |  |  |  |  |  |
| W29   | 79   | 73    | 38    | \$8,056,900   | \$212,024 | \$194,000 | 38      | 98        |  |  |  |  |  |
| Total | 6,100  | 3,835 | 1,629 | \$450,033,853 | \$276,264 | \$253,000 | 41      | 98        |  |  |  |  |  |





|       |        |       | Year-to- | Date: Janua  | ry 2004 to Jan | uary 2004 |         |           |
|-------|--------|-------|----------|--------------|----------------|-----------|---------|-----------|
| Area  | Listed | Sales | \$ Vo    | lume         | Avg Price      | Med Price | Avg DOM | Avg %List |
| W01   |        | 54    | 20       | \$6,703,60   | 335,180        | \$320,750 | 27      | 98        |
| W02   |        | 69    | 31       | \$9,279,90   | \$299,352      | \$290,000 | 42      | 96        |
| W03   |        | 120   | 39       | \$8,726,39   | \$223,754      | \$220,000 | 44      | 97        |
| W04   |        | 111   | 38       | \$9,856,05   | \$259,370      | \$249,450 | 44      | 97        |
| W05   |        | 123   | 31       | \$6,058,30   | \$195,429      | \$192,000 | 45      | 96        |
| W06   |        | 133   | 50       | \$13,056,39  | 9 \$261,128    | \$269,000 | 45      | 97        |
| W07   |        | 43    | 26       | \$10,020,30  | 1 \$385,396    | \$345,750 | 53      | 99        |
| W08   |        | 143   | 54       | \$25,738,46  | 7 \$476,638    | \$364,500 | 39      | 98        |
| W09   |        | 65    | 18       | \$4,751,90   | \$263,994      | \$245,500 | 35      | 98        |
| W10   |        | 175   | 77       | \$15,552,50  | \$201,981      | \$167,000 | 39      | 97        |
| W12   |        | 100   | 58       | \$19,981,20  | \$344,503      | \$282,500 | 51      | 97        |
| W13   |        | 117   | 46       | \$17,515,60  | 380,774        | \$333,250 | 38      | 98        |
| W14   |        | 72    | 31       | \$7,195,80   | \$232,123      | \$211,500 | 41      | 97        |
| W15   |        | 186   | 105      | \$20,230,70  | \$192,673      | \$170,000 | 53      | 97        |
| W16   |        | 140   | 62       | \$17,732,00  | \$286,000      | \$268,000 | 32      | 98        |
| W17   |        | -     | -        |              |                | -         | -       | -         |
| W18   |        | 73    | 23       | \$5,171,40   |                | \$235,000 |         | 97        |
| W19   |        | 357   | 149      | \$44,574,83  | \$299,160      | \$285,000 | 37      | 97        |
| W20   |        | 313   | 171      | \$46,646,49  | \$272,787      | \$258,000 | 34      | 98        |
| W21   |        | 147   | 55       | \$21,394,75  | 388,995        | \$319,000 | 38      | 98        |
| W22   |        | 37    | 16       | \$4,393,20   | \$274,575      | \$270,250 |         | 98        |
| W23   |        | 590   | 246      | \$61,026,650 | \$248,076      | \$240,000 | 43      | 98        |
| W24   |        | 349   | 155      | \$38,738,95  |                | \$248,000 |         | 98        |
| W25   |        | 34    | 11       | \$3,083,20   | \$280,291      | \$250,000 | 31      | 98        |
| W26   |        | 2     | -        |              |                | -         | -       | -         |
| W27   |        | 75    | 33       | \$9,269,95   |                | \$257,500 |         | 98        |
| W28   |        | 87    | 46       | \$15,278,40  |                | \$314,000 |         | 97        |
| W29   |        | 71    | 38       | \$8,056,90   |                | \$194,000 |         | 98        |
| Total |        | 3,786 | 1,629    | \$450,033,85 | \$276,264      | \$253,000 | 41      | 98        |



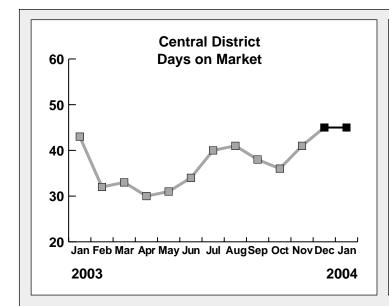
|  | Deta  | ached   | Houses   |   |  |  | Se   | mi-I  | Detach          | ed House  | S  |  |  |
|--|---|---|--|---|--|--|--|---|-----------------|---|--|--|--|
| Area   | Act   | Sales   | Av. Price  | Med. Price  | % S-A  | Av. % List   | Area   | Act   | Sales           | Av. Price   | Med. Price %   | S-A Av.  | % List   |
| W01  | 23  | 8   | \$420,875  | \$382,000   | 34.8   | 98   | W01  | 23  | 6               | \$312,833   | \$285,000  | 26.1   | 99   |
| W02  | 40  | 12  | \$350,583  | \$313,750   | 30.0   | 97   | W02  | 50  | 13              | \$277,838   | \$283,000  | 26.0   | 96   |
| W03  | 138   | 19  | \$233,742  | \$231,000   | 13.8   | 98   | W03  | 60  | 16              | \$226,675   | \$216,000  | 26.7   | 95   |
| W04  | 94  | 20  | \$335,433  | \$343,500   | 21.3   | 97   | W04  | 13  | 1               | \$304,000   | \$304,000  | 7.7  | 97   |
| W05  | 67  | 6   | \$302,483  | \$300,000   | 9.0  | 96   | W05  | 78  | 6               | \$270,917   | \$264,500  | 7.7  | 98   |
| W06  | 61  | 23  | \$280,522  | \$278,000   | 37.7   | 97   | W06  | 6   | 1               | \$289,000   | \$289,000  | 16.7   | 93   |
| W07  | 34  | 20  | \$396,125  | \$338,250   | 58.8   | 99   | W07  | 2   | -               | #20F 000  | ¢205.000   | 400.0  | -  |
| W08  | 75  | 31  | \$665,547  | \$545,000   | 41.3   | 99   | W08  | 1   | 1               | \$295,000   | \$295,000  | 100.0  | 95   |
| W09  | 33  | 8   | \$398,750  | \$403,500   | 24.2   | 99   | W09  | 4<br>14   | 3               | \$251,000   | \$250,000  | 21.4   | 98   |
| W10  | 126   | 30  | \$273,617  | \$276,000   | 23.8   | 97   | W10  | 9   | 5               | \$275,700   | \$250,000  | 55.6   | 98   |
| W12<br>W13   | 103<br>108  | 31<br>27  | \$432,090  | \$349,000   | 30.1   | 97<br>98   | W12  | 12  | 1               | \$247,000   | \$247,000  | 8.3  | 99   |
| W14  | 29  | 8   | \$503,863  | \$505,000<br>\$367,500  | 25.0<br>27.6   | 97   | W13<br>W14   | 12  | 3               | \$275,667   | \$275,000  | 25.0   | 98   |
| W15  | 18  | 9   | \$373,313<br>\$332,944   | \$330,000   | 50.0   | 97   | W15  | 24  | 7               | \$278,200   | \$274,000  | 29.2   | 97   |
| W16  | 74  | 32  | \$337,616  | \$302,500   | 43.2   | 98   | W16  | 33  | 17              | \$246,412   | \$248,000  | 51.5   | 97   |
| W17  | 1   | -   | φοση,στο   | Ψ302,300  | -0.2   | -  | W17  | -   | -               | -   | -  | -  | -  |
| W18  | 47  | 8   | \$241,063  | \$234,500   | 17.0   | 97   | W18  | 50  | 7               | \$240,986   | \$239,900  | 14.0   | 97   |
| W19  | 201   | 69  | \$369,616  | \$348,000   | 34.3   | 97   | W19  | 48  | 25              | \$271,196   | \$274,000  | 52.1   | 98   |
| W20  | 162   | 62  | \$348,048  | \$319,500   | 38.3   | 98   | W20  | 75  | 52              | \$259,521   | \$258,000  | 69.3   | 98   |
| W21  | 144   | 34  | \$468,816  | \$394,750   | 23.6   | 98   | W21  | 10  | 6               | \$254,917   | \$248,250  | 60.0   | 98   |
| W22  | 44  | 10  | \$310,500  | \$326,500   | 22.7   | 98   | W22  | 11  | 1               | \$235,000   | \$235,000  | 9.1  | 96   |
| W23  | 521   | 136   | \$276,291  | \$267,500   | 26.1   | 98   | W23  | 160   | 55              | \$235,162   | \$234,000  | 34.4   | 98   |
| W24  | 281   | 70  | \$302,587  | \$288,000   | 24.9   | 97   | W24  | 103   | 38              | \$236,794   | \$243,500  | 36.9   | 98   |
| W25  | 32  | 7   | \$330,171  | \$263,500   | 21.9   | 98   | W25  | 3   | -               | -   | -  | -  | -  |
| W26  | 9   | -   | -  | -   | -  | -  | W26  | -   | -               | -<br>-  | -<br>0400,000  | -  | -  |
| W27  | 97  | 26  | \$312,598  | \$287,500   | 26.8   | 98   | W27  | 3   | 1               | \$169,000   | \$169,000<br>\$240,500   | 33.3<br>120.0  | 98<br>98   |
| W28  | 157   | 36  | \$359,219  | \$336,000   | 22.9   | 97   | W28  | 5<br>3  | 6<br>7          | \$237,917<br>\$163,686  | \$168,900  | 233.3  | 99   |
| W29  | 64  | 23  | \$239,517  | \$217,000   | 35.9   | 97   | W29  | 3   | ,               | ψ103,000  | φ100,900   | 233.3  | 99   |
|  |   |   |  |   |  |  |  |   |                 |   |  |  |  |
|  |   |   |  |   |  |  |  |   |                 |   |  |  |  |
|  | Con   | ndo Ap  | artment  |   |  |  |  |   | Lir             | ık  |  |  |  |
| Area   | Con   | ndo Ap<br>Sales   | artment<br>Av. Price   | Med. Price  | % S-A <i>A</i>   | Av. % List   | Area   | Act   | Lir<br>Sales    | k<br>Av. Price  | Med. Price %   | S-A Av. <sup>c</sup>   | % List   |
|  | Act   | Sales   | Av. Price  |   |  | Av. % List   |  | Act -   |                 |   | Med. Price %   | S-A Av. <sup>c</sup>   | % List   |
| W01  | Act 33  | Sales 2   | Av. Price<br>\$262,800   | \$262,800   | 6.1  | 102  | Area<br>W01<br>W02   |   |                 |   | Med. Price %   | S-A Av. 9  | % List<br>-<br>-   |
|  | Act   | Sales   | Av. Price  |   |  |  | W01  | -<br>-<br>-   | Sales<br>-<br>- | Av. Price<br>-<br>-<br>-  | -  | -  | -  |
| W01<br>W02   | 33<br>6   | Sales 2   | Av. Price<br>\$262,800<br>\$236,000  | \$262,800<br>\$236,000  | 6.1<br>33.3  | 102<br>91  | W01<br>W02<br>W03<br>W04   | -   | Sales<br>-      |   | Med. Price %   | S-A Av. 9  | % List<br>-<br>-<br>-<br>92  |
| W01<br>W02<br>W03  | 33<br>6<br>20<br>72<br>99   | Sales 2 2 4   | Av. Price<br>\$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211   | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000  | 6.1<br>33.3<br>20.0  | 102<br>91<br>97<br>97<br>95  | W01<br>W02<br>W03<br>W04<br>W05  | -<br>-<br>-   | Sales<br>-<br>- | Av. Price<br>-<br>-<br>-  | -  | -  | -  |
| W01<br>W02<br>W03<br>W04<br>W05<br>W06   | 33<br>6<br>20<br>72<br>99<br>150  | Sales  2 2 4 14 9 21  | Av. Price<br>\$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211<br>\$228,448  | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000<br>\$212,000   | 6.1<br>33.3<br>20.0<br>19.4<br>9.1<br>14.0   | 102<br>91<br>97<br>97<br>95<br>97  | W01<br>W02<br>W03<br>W04<br>W05<br>W06   | -<br>-<br>-   | Sales<br>-<br>- | Av. Price<br>-<br>-<br>-  | -  | -  | -  |
| W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07  | 33<br>6<br>20<br>72<br>99<br>150<br>19  | Sales  2 2 4 14 9 21 3                                      | Av. Price<br>\$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211<br>\$228,448<br>\$308,933   | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000<br>\$212,000<br>\$279,000  | 6.1<br>33.3<br>20.0<br>19.4<br>9.1<br>14.0<br>15.8   | 102<br>91<br>97<br>97<br>95<br>97<br>98  | W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07  | -<br>-<br>1<br>-<br>-   | Sales 1         | Av. Price<br>-<br>-<br>-  | -  | -<br>-<br>-<br>100.0<br>-<br>-   | -<br>-<br>92<br>-<br>-   |
| W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08   | 33<br>6<br>20<br>72<br>99<br>150<br>19  | Sales  2 2 4 14 9 21 3 15                                   | \$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211<br>\$228,448<br>\$308,933<br>\$204,100   | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000<br>\$212,000<br>\$279,000<br>\$162,000   | 6.1<br>33.3<br>20.0<br>19.4<br>9.1<br>14.0<br>15.8<br>13.6   | 102<br>91<br>97<br>97<br>95<br>97<br>98<br>96  | W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08   | -<br>-<br>1<br>-<br>-   | Sales<br>-<br>- | Av. Price<br>-<br>-<br>-  | -  | 100.0  | -  |
| W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09  | 33<br>6<br>20<br>72<br>99<br>150<br>19<br>110<br>95   | Sales  2 2 4 14 9 21 3 15 9                                 | \$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211<br>\$228,448<br>\$308,933<br>\$204,100<br>\$146,044  | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000<br>\$212,000<br>\$279,000<br>\$162,000<br>\$121,500  | 6.1<br>33.3<br>20.0<br>19.4<br>9.1<br>14.0<br>15.8<br>13.6<br>9.5  | 102<br>91<br>97<br>97<br>95<br>97<br>98<br>96  | W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09  | -<br>-<br>1<br>-<br>-   | Sales 1         | Av. Price<br>-<br>-<br>-  | -  | -<br>-<br>-<br>100.0<br>-<br>-   | -<br>-<br>92<br>-<br>-   |
| W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09  | 33<br>6<br>20<br>72<br>99<br>150<br>19<br>110<br>95<br>147  | Sales  2 2 4 14 9 21 3 15 9 33                              | \$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211<br>\$228,448<br>\$308,933<br>\$204,100<br>\$146,044<br>\$142,439   | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000<br>\$212,000<br>\$279,000<br>\$162,000<br>\$121,500<br>\$144,500   | 6.1<br>33.3<br>20.0<br>19.4<br>9.1<br>14.0<br>15.8<br>13.6<br>9.5<br>22.5  | 102<br>91<br>97<br>97<br>95<br>97<br>98<br>96<br>96  | W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10   | -<br>-<br>1<br>-<br>-<br>-<br>-   | Sales 1         | Av. Price<br>-<br>-<br>-  | -  | 100.0  | -<br>-<br>92<br>-<br>-   |
| W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10   | 33<br>6<br>20<br>72<br>99<br>150<br>19<br>110<br>95<br>147<br>53  | Sales  2 2 4 14 9 21 3 15 9 33 16                           | \$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211<br>\$228,448<br>\$308,933<br>\$204,100<br>\$146,044<br>\$142,439<br>\$176,681  | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000<br>\$212,000<br>\$279,000<br>\$162,000<br>\$121,500<br>\$144,500<br>\$175,750  | 6.1<br>33.3<br>20.0<br>19.4<br>9.1<br>14.0<br>15.8<br>13.6<br>9.5<br>22.5<br>30.2  | 102<br>91<br>97<br>97<br>95<br>97<br>98<br>96<br>96<br>97  | W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12  | -<br>-<br>1<br>-<br>-   | Sales 1         | Av. Price<br>-<br>-<br>-  | -  | 100.0  | -<br>-<br>92<br>-<br>-   |
| W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12  | 33<br>6<br>20<br>72<br>99<br>150<br>19<br>110<br>95<br>147<br>53<br>18  | Sales  2 2 4 14 9 21 3 15 9 33 16 3                         | Av. Price<br>\$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211<br>\$228,448<br>\$308,933<br>\$204,100<br>\$146,044<br>\$142,439<br>\$176,681<br>\$131,667  | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000<br>\$212,000<br>\$279,000<br>\$162,000<br>\$121,500<br>\$144,500<br>\$175,750<br>\$122,000   | 6.1<br>33.3<br>20.0<br>19.4<br>9.1<br>14.0<br>15.8<br>13.6<br>9.5<br>22.5<br>30.2<br>16.7  | 102<br>91<br>97<br>97<br>95<br>97<br>98<br>96<br>96<br>97<br>98  | W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13   | -<br>-<br>1<br>-<br>-<br>-<br>-<br>1  | Sales 1         | Av. Price   | -<br>\$245,000<br>-<br>-<br>-<br>-<br>-<br>-<br>-  | -<br>100.0<br>-<br>-<br>-<br>-<br>-<br>-   | 92   |
| W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13   | 33<br>6<br>20<br>72<br>99<br>150<br>19<br>110<br>95<br>147<br>53<br>18  | Sales  2 2 4 14 9 21 3 15 9 33 16 3 6                       | \$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211<br>\$228,448<br>\$308,933<br>\$204,100<br>\$146,044<br>\$142,439<br>\$176,681<br>\$131,667<br>\$143,417  | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000<br>\$212,000<br>\$162,000<br>\$121,500<br>\$144,500<br>\$175,750<br>\$122,000<br>\$136,250   | 6.1<br>33.3<br>20.0<br>19.4<br>9.1<br>14.0<br>15.8<br>13.6<br>9.5<br>22.5<br>30.2<br>16.7<br>13.6  | 102<br>91<br>97<br>97<br>95<br>97<br>98<br>96<br>96<br>97<br>98<br>95  | W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14  | -<br>-<br>1<br>-<br>-<br>-<br>-<br>1  | Sales 1 1 1     | Av. Price<br>-<br>-<br>-  | -  | 100.0  | -<br>-<br>92<br>-<br>-   |
| W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14  | 33<br>6<br>20<br>72<br>99<br>150<br>19<br>110<br>95<br>147<br>53<br>18<br>44<br>254   | Sales  2 2 4 14 9 21 3 15 9 33 16 3 6 65                    | \$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211<br>\$228,448<br>\$308,933<br>\$204,100<br>\$146,044<br>\$142,439<br>\$176,681<br>\$131,667<br>\$143,417<br>\$161,092   | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000<br>\$212,000<br>\$162,000<br>\$121,500<br>\$144,500<br>\$175,750<br>\$122,000<br>\$136,250<br>\$162,000  | 6.1<br>33.3<br>20.0<br>19.4<br>9.1<br>14.0<br>15.8<br>13.6<br>9.5<br>22.5<br>30.2<br>16.7<br>13.6<br>25.6  | 102<br>91<br>97<br>97<br>95<br>97<br>98<br>96<br>96<br>97<br>98<br>95<br>97  | W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14  | -<br>-<br>1<br>-<br>-<br>-<br>-<br>1  | Sales 1         | Av. Price   | \$245,000<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-  | -<br>100.0<br>-<br>-<br>-<br>-<br>-<br>-   | -<br>92<br>-<br>-<br>-<br>-<br>-<br>-<br>108   |
| W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14<br>W15   | 33<br>6<br>20<br>72<br>99<br>150<br>19<br>110<br>95<br>147<br>53<br>18<br>44<br>254<br>23   | Sales  2 2 4 14 9 21 3 15 9 33 16 3 6                       | \$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211<br>\$228,448<br>\$308,933<br>\$204,100<br>\$146,044<br>\$142,439<br>\$176,681<br>\$131,667<br>\$143,417  | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000<br>\$212,000<br>\$162,000<br>\$121,500<br>\$144,500<br>\$175,750<br>\$122,000<br>\$136,250   | 6.1<br>33.3<br>20.0<br>19.4<br>9.1<br>14.0<br>15.8<br>13.6<br>9.5<br>22.5<br>30.2<br>16.7<br>13.6  | 102<br>91<br>97<br>97<br>95<br>97<br>98<br>96<br>96<br>97<br>98<br>95  | W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14  | -<br>-<br>1<br>-<br>-<br>-<br>-<br>1<br>-<br>1  | Sales 1 1 1     | Av. Price   | -<br>\$245,000<br>-<br>-<br>-<br>-<br>-<br>-<br>-  | 100.0  | 92   |
| W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14<br>W15<br>W16<br>W17   | 33<br>6<br>20<br>72<br>99<br>150<br>19<br>110<br>95<br>147<br>53<br>18<br>44<br>254<br>23   | Sales  2 2 4 14 9 21 3 15 9 33 16 3 6 65 1                  | Av. Price<br>\$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211<br>\$228,448<br>\$308,933<br>\$204,100<br>\$146,044<br>\$142,439<br>\$176,681<br>\$131,667<br>\$143,417<br>\$161,092<br>\$184,000   | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000<br>\$212,000<br>\$162,000<br>\$121,500<br>\$144,500<br>\$175,750<br>\$122,000<br>\$136,250<br>\$162,000<br>\$184,000   | 6.1<br>33.3<br>20.0<br>19.4<br>9.1<br>14.0<br>15.8<br>13.6<br>9.5<br>22.5<br>30.2<br>16.7<br>13.6<br>25.6<br>4.4                                     | 102<br>91<br>97<br>97<br>95<br>97<br>98<br>96<br>97<br>98<br>95<br>97<br>97  | W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14<br>W15<br>W16  | -<br>-<br>1<br>-<br>-<br>-<br>-<br>1<br>1<br>-<br>7<br>-  | Sales 1 1       | Av. Price   | \$245,000<br>-<br>-<br>-<br>-<br>-<br>-<br>\$338,800<br>-<br>\$224,500   | 100.0  | 92<br>-<br>-<br>-<br>-<br>-<br>108<br>-<br>98  |
| W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14<br>W15   | 33<br>6<br>20<br>72<br>99<br>150<br>19<br>110<br>95<br>147<br>53<br>18<br>44<br>254<br>23   | Sales  2 2 4 14 9 21 3 15 9 33 16 3 6 65                    | Av. Price<br>\$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211<br>\$228,448<br>\$308,933<br>\$204,100<br>\$146,044<br>\$142,439<br>\$176,681<br>\$131,667<br>\$143,417<br>\$161,092<br>\$184,000   | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000<br>\$212,000<br>\$121,500<br>\$121,500<br>\$144,500<br>\$175,750<br>\$122,000<br>\$136,250<br>\$162,000<br>\$184,000   | 6.1<br>33.3<br>20.0<br>19.4<br>9.1<br>14.0<br>15.8<br>13.6<br>9.5<br>22.5<br>30.2<br>16.7<br>13.6<br>25.6  | 102<br>91<br>97<br>97<br>95<br>97<br>98<br>96<br>96<br>97<br>98<br>95<br>97  | W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14<br>W15<br>W16<br>W17<br>W18  | -<br>-<br>1<br>-<br>-<br>-<br>-<br>1<br>-<br>7<br>-<br>-<br>3   | Sales 3         | Av. Price   | \$245,000<br>-<br>\$245,000<br>-<br>-<br>-<br>\$338,800<br>-<br>\$224,500<br>-<br>\$285,000  | 100.0<br>-<br>-<br>-<br>-<br>-<br>-<br>100.0<br>-<br>14.3  | 92<br>-<br>-<br>-<br>-<br>-<br>108<br>-<br>98<br>-                                   |
| W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W10<br>W12<br>W13<br>W14<br>W15<br>W16<br>W17<br>W18<br>W19  | 33<br>6<br>20<br>72<br>99<br>150<br>19<br>110<br>95<br>147<br>53<br>18<br>44<br>254<br>23<br>-<br>10<br>176<br>52                             | Sales  2 2 4 14 9 21 3 15 9 33 16 3 6 65 1                  | Av. Price<br>\$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211<br>\$228,448<br>\$308,933<br>\$204,100<br>\$146,044<br>\$142,439<br>\$176,681<br>\$131,667<br>\$143,417<br>\$161,092<br>\$184,000   | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000<br>\$212,000<br>\$162,000<br>\$121,500<br>\$144,500<br>\$175,750<br>\$122,000<br>\$136,250<br>\$162,000<br>\$184,000   | 6.1<br>33.3<br>20.0<br>19.4<br>9.1<br>14.0<br>15.8<br>13.6<br>9.5<br>22.5<br>30.2<br>16.7<br>13.6<br>25.6<br>4.4                                     | 102<br>91<br>97<br>97<br>95<br>97<br>98<br>96<br>97<br>98<br>95<br>97<br>97<br>98  | W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14<br>W15<br>W16<br>W17<br>W18<br>W19<br>W20  | -<br>-<br>1<br>-<br>-<br>-<br>-<br>1<br>-<br>7<br>-<br>-<br>3<br>2                                    | Sales 3 3       | Av. Price   | \$245,000<br>-<br>\$245,000<br>-<br>-<br>-<br>\$338,800<br>-<br>\$224,500<br>-<br>\$285,000<br>\$235,000   | 100.0<br>-<br>-<br>-<br>-<br>-<br>100.0<br>-<br>14.3<br>-<br>100.0<br>150.0                              | 92<br>-<br>-<br>-<br>-<br>-<br>108<br>-<br>98<br>-<br>98<br>98                       |
| W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14<br>W15<br>W16<br>W17<br>W18<br>W19<br>W20<br>W21   | 33<br>6<br>20<br>72<br>99<br>150<br>19<br>110<br>95<br>147<br>53<br>18<br>44<br>254<br>23<br>-<br>10<br>176                                   | Sales  2 2 4 14 9 21 3 15 9 33 16 3 6 65 1                  | Av. Price<br>\$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211<br>\$228,448<br>\$308,933<br>\$204,100<br>\$146,044<br>\$142,439<br>\$176,681<br>\$131,667<br>\$143,417<br>\$161,092<br>\$184,000<br>\$129,000<br>\$198,900   | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000<br>\$212,000<br>\$121,500<br>\$121,500<br>\$144,500<br>\$175,750<br>\$122,000<br>\$136,250<br>\$162,000<br>\$184,000<br>\$129,000<br>\$174,250                           | 6.1<br>33.3<br>20.0<br>19.4<br>9.1<br>14.0<br>15.8<br>13.6<br>9.5<br>22.5<br>30.2<br>16.7<br>13.6<br>25.6<br>4.4                                     | 102<br>91<br>97<br>97<br>95<br>97<br>98<br>96<br>96<br>97<br>98<br>95<br>97<br>98  | W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14<br>W15<br>W16<br>W17<br>W18<br>W19<br>W20<br>W21   | -<br>-<br>1<br>-<br>-<br>-<br>-<br>1<br>-<br>7<br>-<br>-<br>3   | Sales 3 3 2     | Av. Price   | \$245,000<br>-<br>\$245,000<br>-<br>-<br>-<br>\$338,800<br>-<br>\$224,500<br>-<br>\$285,000  | 100.0<br>-<br>-<br>-<br>-<br>-<br>-<br>100.0<br>-<br>14.3  | 92<br>-<br>-<br>-<br>-<br>-<br>108<br>-<br>98<br>-                                   |
| W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14<br>W15<br>W16<br>W17<br>W18<br>W19<br>W20<br>W21   | 33<br>6<br>20<br>72<br>99<br>150<br>19<br>110<br>95<br>147<br>53<br>18<br>44<br>254<br>23<br>-<br>10<br>176<br>52<br>21                       | Sales  2 2 4 14 9 21 3 15 9 33 16 6 65 1 - 2 22 11 2        | Av. Price<br>\$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211<br>\$228,448<br>\$308,933<br>\$204,100<br>\$146,044<br>\$142,439<br>\$176,681<br>\$131,667<br>\$143,417<br>\$161,092<br>\$184,000<br>\$129,000<br>\$198,900<br>\$170,900<br>\$202,000                           | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000<br>\$212,000<br>\$121,500<br>\$121,500<br>\$175,750<br>\$122,000<br>\$136,250<br>\$162,000<br>\$184,000<br>\$174,250<br>\$160,000<br>\$202,000                           | 6.1<br>33.3<br>20.0<br>19.4<br>9.1<br>14.0<br>15.8<br>13.6<br>9.5<br>22.5<br>30.2<br>16.7<br>13.6<br>25.6<br>4.4<br>20.0<br>12.5<br>21.2<br>9.5      | 102<br>91<br>97<br>97<br>95<br>97<br>98<br>96<br>97<br>98<br>95<br>97<br>98<br>-<br>96<br>97<br>98                       | W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14<br>W15<br>W16<br>W17<br>W18<br>W19<br>W20<br>W21   | -<br>-<br>1<br>-<br>-<br>-<br>-<br>1<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>3<br>2<br>3                | Sales 3 3 2 -   | Av. Price   | \$245,000<br>-<br>\$245,000<br>-<br>-<br>-<br>\$338,800<br>-<br>\$224,500<br>-<br>\$285,000<br>\$235,000<br>\$240,250                                | 100.0<br>-<br>-<br>-<br>-<br>-<br>100.0<br>14.3<br>-<br>100.0<br>150.0<br>66.7                           | 92<br>-<br>-<br>-<br>-<br>-<br>108<br>-<br>-<br>98<br>-<br>98<br>98<br>98<br>97      |
| W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W10<br>W12<br>W13<br>W14<br>W15<br>W16<br>W17<br>W18<br>W19<br>W20<br>W21<br>W22<br>W23                                    | 33<br>6<br>20<br>72<br>99<br>150<br>19<br>110<br>95<br>147<br>53<br>18<br>44<br>254<br>23<br>-<br>10<br>176<br>52<br>21<br>-<br>29            | Sales  2 2 4 14 9 21 3 15 9 33 16 6 65 1 - 2 22 11 2 - 9    | Av. Price<br>\$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211<br>\$228,448<br>\$308,933<br>\$204,100<br>\$146,044<br>\$142,439<br>\$176,681<br>\$131,667<br>\$143,417<br>\$161,092<br>\$184,000<br>\$129,000<br>\$198,900<br>\$170,900<br>\$202,000                           | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000<br>\$212,000<br>\$121,500<br>\$121,500<br>\$144,500<br>\$175,750<br>\$122,000<br>\$136,250<br>\$162,000<br>\$184,000<br>\$174,250<br>\$160,000<br>\$202,000              | 6.1<br>33.3<br>20.0<br>19.4<br>9.1<br>14.0<br>15.8<br>13.6<br>9.5<br>22.5<br>30.2<br>16.7<br>13.6<br>25.6<br>4.4<br>-<br>20.0<br>12.5<br>21.2<br>9.5 | 102<br>91<br>97<br>97<br>95<br>97<br>98<br>96<br>96<br>97<br>98<br>-<br>96<br>97<br>98<br>-<br>96<br>97                  | W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14<br>W15<br>W16<br>W17<br>W18<br>W19<br>W20<br>W21<br>W22<br>W23                             | -<br>-<br>1<br>-<br>-<br>-<br>-<br>1<br>-<br>-<br>-<br>-<br>-<br>-<br>3<br>2<br>3                     | Sales 3 3 2 - 1 | Av. Price   | \$245,000<br>-<br>\$245,000<br>-<br>-<br>-<br>\$338,800<br>-<br>\$224,500<br>-<br>\$285,000<br>\$235,000<br>\$240,250<br>-<br>\$226,500              | 100.0<br>-<br>-<br>-<br>-<br>-<br>100.0<br>14.3<br>-<br>100.0<br>150.0<br>66.7<br>-<br>16.7              | 92<br>-<br>-<br>-<br>-<br>-<br>108<br>-<br>-<br>98<br>-<br>98<br>98<br>97<br>-<br>99 |
| W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14<br>W15<br>W16<br>W17<br>W18<br>W19<br>W20<br>W21<br>W22<br>W23<br>W24                      | 33<br>6<br>20<br>72<br>99<br>150<br>19<br>110<br>95<br>147<br>53<br>18<br>44<br>254<br>23<br>-<br>10<br>176<br>52<br>21<br>-<br>29<br>56      | Sales  2 2 4 14 9 21 3 15 9 33 16 6 65 1 - 2 22 11 2 - 9 13 | Av. Price<br>\$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211<br>\$228,448<br>\$308,933<br>\$204,100<br>\$146,044<br>\$142,439<br>\$176,681<br>\$131,667<br>\$143,417<br>\$161,092<br>\$184,000<br>\$129,000<br>\$198,900<br>\$170,900<br>\$202,000<br>\$195,444<br>\$152,338 | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000<br>\$212,000<br>\$121,500<br>\$121,500<br>\$144,500<br>\$175,750<br>\$122,000<br>\$136,250<br>\$162,000<br>\$184,000<br>\$174,250<br>\$160,000<br>\$202,000<br>\$175,000 | 6.1<br>33.3<br>20.0<br>19.4<br>9.1<br>14.0<br>15.8<br>13.6<br>9.5<br>22.5<br>30.2<br>16.7<br>13.6<br>25.6<br>4.4<br>20.0<br>12.5<br>21.2<br>9.5      | 102<br>91<br>97<br>97<br>95<br>97<br>98<br>96<br>97<br>98<br>-<br>96<br>97<br>98<br>-<br>96<br>97<br>98<br>-<br>97<br>98 | W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14<br>W15<br>W16<br>W17<br>W18<br>W19<br>W20<br>W21<br>W22<br>W23<br>W24                      | -<br>-<br>1<br>-<br>-<br>-<br>-<br>1<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>3<br>2<br>3                | Sales           | Av. Price   | \$245,000<br>-<br>\$245,000<br>-<br>-<br>-<br>\$338,800<br>-<br>\$224,500<br>-<br>\$285,000<br>\$235,000<br>\$240,250                                | 100.0<br>-<br>-<br>-<br>-<br>-<br>100.0<br>14.3<br>-<br>100.0<br>150.0<br>66.7                           | -<br>92<br>-<br>-<br>-<br>-<br>108<br>-<br>98<br>98<br>98<br>97<br>-<br>99<br>98     |
| W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14<br>W15<br>W16<br>W17<br>W18<br>W19<br>W20<br>W21<br>W22<br>W23<br>W24<br>W25               | 33<br>6<br>20<br>72<br>99<br>150<br>19<br>110<br>95<br>147<br>53<br>18<br>44<br>254<br>23<br>-<br>10<br>176<br>52<br>21<br>-<br>29<br>56<br>7 | Sales  2 2 4 14 9 21 3 15 9 33 16 6 65 1 - 2 22 11 2 - 9    | Av. Price<br>\$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211<br>\$228,448<br>\$308,933<br>\$204,100<br>\$146,044<br>\$142,439<br>\$176,681<br>\$131,667<br>\$143,417<br>\$161,092<br>\$184,000<br>\$129,000<br>\$198,900<br>\$170,900<br>\$202,000                           | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000<br>\$212,000<br>\$121,500<br>\$121,500<br>\$144,500<br>\$175,750<br>\$122,000<br>\$136,250<br>\$162,000<br>\$184,000<br>\$174,250<br>\$160,000<br>\$202,000              | 6.1<br>33.3<br>20.0<br>19.4<br>9.1<br>14.0<br>15.8<br>13.6<br>9.5<br>22.5<br>30.2<br>16.7<br>13.6<br>25.6<br>4.4<br>-<br>20.0<br>12.5<br>21.2<br>9.5 | 102<br>91<br>97<br>97<br>95<br>97<br>98<br>96<br>96<br>97<br>98<br>95<br>97<br>97<br>98                                  | W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14<br>W15<br>W16<br>W17<br>W18<br>W19<br>W20<br>W21<br>W22<br>W23<br>W24<br>W25               | -<br>-<br>1<br>-<br>-<br>-<br>-<br>1<br>-<br>-<br>-<br>-<br>-<br>-<br>3<br>2<br>3<br>-<br>6           | Sales           | Av. Price   | \$245,000<br>-<br>\$245,000<br>-<br>-<br>-<br>\$338,800<br>-<br>\$224,500<br>-<br>\$285,000<br>\$235,000<br>\$240,250<br>-<br>\$226,500              | 100.0<br>-<br>-<br>-<br>-<br>-<br>100.0<br>14.3<br>-<br>100.0<br>150.0<br>66.7<br>-<br>16.7              | 92<br>-<br>-<br>-<br>-<br>-<br>108<br>-<br>-<br>98<br>-<br>98<br>98<br>97<br>-<br>99 |
| W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14<br>W15<br>W16<br>W17<br>W18<br>W19<br>W20<br>W21<br>W22<br>W23<br>W24<br>W25<br>W26        | 33<br>6<br>20<br>72<br>99<br>150<br>19<br>110<br>95<br>147<br>53<br>18<br>44<br>254<br>23<br>-<br>10<br>176<br>52<br>21<br>-<br>29<br>56<br>7 | Sales  2 2 4 14 9 21 3 15 9 33 16 6 65 1 - 2 22 11 2 - 9 13 | Av. Price<br>\$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211<br>\$228,448<br>\$308,933<br>\$204,100<br>\$146,044<br>\$142,439<br>\$176,681<br>\$131,667<br>\$143,417<br>\$161,092<br>\$184,000<br>\$129,000<br>\$198,900<br>\$170,900<br>\$202,000<br>\$195,444<br>\$152,338 | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000<br>\$212,000<br>\$121,500<br>\$121,500<br>\$144,500<br>\$175,750<br>\$122,000<br>\$136,250<br>\$162,000<br>\$184,000<br>\$174,250<br>\$160,000<br>\$202,000<br>\$175,000 | 6.1<br>33.3<br>20.0<br>19.4<br>9.1<br>14.0<br>15.8<br>13.6<br>9.5<br>22.5<br>30.2<br>16.7<br>13.6<br>25.6<br>4.4<br>20.0<br>12.5<br>21.2<br>9.5      | 102<br>91<br>97<br>97<br>95<br>97<br>98<br>96<br>97<br>98<br>-<br>96<br>97<br>98<br>-<br>96<br>97<br>98<br>-<br>97<br>98 | W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14<br>W15<br>W16<br>W17<br>W18<br>W19<br>W20<br>W21<br>W22<br>W23<br>W24<br>W25<br>W26        | -<br>-<br>1<br>-<br>-<br>-<br>1<br>-<br>1<br>-<br>7<br>-<br>-<br>3<br>2<br>3<br>-<br>6<br>9           | Sales           | \$245,000<br>\$245,000<br>\$245,000<br>\$338,800<br>\$224,500<br>\$234,167<br>\$240,250<br>\$226,500<br>\$279,000 | \$245,000<br>-<br>\$245,000<br>-<br>-<br>-<br>\$338,800<br>-<br>\$224,500<br>-<br>\$285,000<br>\$235,000<br>\$240,250<br>-<br>\$226,500<br>\$279,000 | 100.0<br>-<br>-<br>-<br>-<br>-<br>100.0<br>-<br>14.3<br>-<br>100.0<br>150.0<br>66.7<br>-<br>16.7<br>22.2 | 92<br>-<br>-<br>-<br>-<br>-<br>108<br>-<br>-<br>98<br>98<br>97<br>-<br>99<br>98      |
| W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14<br>W15<br>W16<br>W17<br>W18<br>W19<br>W20<br>W21<br>W22<br>W23<br>W24<br>W25<br>W26<br>W27 | 33<br>6<br>20<br>72<br>99<br>150<br>19<br>110<br>95<br>147<br>53<br>18<br>44<br>254<br>23<br>-<br>10<br>176<br>52<br>21<br>-<br>29<br>56<br>7 | Sales  2 2 4 14 9 21 3 15 9 33 16 6 65 1 - 2 22 11 2 - 9 13 | Av. Price<br>\$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211<br>\$228,448<br>\$308,933<br>\$204,100<br>\$146,044<br>\$142,439<br>\$176,681<br>\$131,667<br>\$143,417<br>\$161,092<br>\$184,000<br>\$129,000<br>\$198,900<br>\$170,900<br>\$202,000<br>\$195,444<br>\$152,338 | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000<br>\$212,000<br>\$121,500<br>\$121,500<br>\$144,500<br>\$175,750<br>\$122,000<br>\$136,250<br>\$162,000<br>\$184,000<br>\$174,250<br>\$160,000<br>\$202,000<br>\$175,000 | 6.1<br>33.3<br>20.0<br>19.4<br>9.1<br>14.0<br>15.8<br>13.6<br>9.5<br>22.5<br>30.2<br>16.7<br>13.6<br>25.6<br>4.4<br>20.0<br>12.5<br>21.2<br>9.5      | 102<br>91<br>97<br>97<br>95<br>97<br>98<br>96<br>97<br>98<br>95<br>97<br>97<br>98<br>-<br>96<br>97<br>98<br>-            | W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14<br>W15<br>W16<br>W17<br>W18<br>W19<br>W20<br>W21<br>W22<br>W23<br>W24<br>W25<br>W26<br>W27 | -<br>-<br>1<br>-<br>-<br>-<br>1<br>-<br>1<br>-<br>7<br>-<br>-<br>3<br>2<br>3<br>-<br>6<br>9<br>-<br>1 | Sales           | Av. Price   | \$245,000<br>-<br>\$245,000<br>-<br>-<br>-<br>\$338,800<br>-<br>\$224,500<br>-<br>\$285,000<br>\$235,000<br>\$240,250<br>-<br>\$226,500              | 100.0<br>-<br>-<br>-<br>-<br>-<br>100.0<br>14.3<br>-<br>100.0<br>150.0<br>66.7<br>-<br>16.7              | -<br>92<br>-<br>-<br>-<br>-<br>108<br>-<br>98<br>98<br>98<br>97<br>-<br>99<br>98     |
| W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14<br>W15<br>W16<br>W17<br>W18<br>W19<br>W20<br>W21<br>W22<br>W23<br>W24<br>W25<br>W26        | 33<br>6<br>20<br>72<br>99<br>150<br>19<br>110<br>95<br>147<br>53<br>18<br>44<br>254<br>23<br>-<br>10<br>176<br>52<br>21<br>-<br>29<br>56<br>7 | Sales  2 2 4 14 9 21 3 15 9 33 16 6 65 1 - 2 22 11 2 - 9 13 | Av. Price<br>\$262,800<br>\$236,000<br>\$164,625<br>\$150,279<br>\$114,211<br>\$228,448<br>\$308,933<br>\$204,100<br>\$146,044<br>\$142,439<br>\$176,681<br>\$131,667<br>\$143,417<br>\$161,092<br>\$184,000<br>\$129,000<br>\$198,900<br>\$170,900<br>\$202,000<br>\$195,444<br>\$152,338 | \$262,800<br>\$236,000<br>\$163,000<br>\$148,750<br>\$98,000<br>\$212,000<br>\$121,500<br>\$121,500<br>\$144,500<br>\$175,750<br>\$122,000<br>\$136,250<br>\$162,000<br>\$184,000<br>\$174,250<br>\$160,000<br>\$202,000<br>\$175,000 | 6.1<br>33.3<br>20.0<br>19.4<br>9.1<br>14.0<br>15.8<br>13.6<br>9.5<br>22.5<br>30.2<br>16.7<br>13.6<br>25.6<br>4.4<br>20.0<br>12.5<br>21.2<br>9.5      | 102<br>91<br>97<br>97<br>95<br>97<br>98<br>96<br>96<br>97<br>98<br>95<br>97<br>97<br>98                                  | W01<br>W02<br>W03<br>W04<br>W05<br>W06<br>W07<br>W08<br>W09<br>W10<br>W12<br>W13<br>W14<br>W15<br>W16<br>W17<br>W18<br>W19<br>W20<br>W21<br>W22<br>W23<br>W24<br>W25<br>W26        | -<br>-<br>1<br>-<br>-<br>-<br>1<br>-<br>1<br>-<br>7<br>-<br>-<br>3<br>2<br>3<br>-<br>6<br>9           | Sales           | \$245,000<br>\$245,000<br>\$245,000<br>\$338,800<br>\$224,500<br>\$234,167<br>\$240,250<br>\$226,500<br>\$279,000 | \$245,000<br>-<br>\$245,000<br>-<br>-<br>-<br>\$338,800<br>-<br>\$224,500<br>-<br>\$285,000<br>\$235,000<br>\$240,250<br>-<br>\$226,500<br>\$279,000 | 100.0<br>-<br>-<br>-<br>-<br>-<br>100.0<br>-<br>14.3<br>-<br>100.0<br>150.0<br>66.7<br>-<br>16.7<br>22.2 | 92<br>-<br>-<br>-<br>-<br>-<br>108<br>-<br>-<br>98<br>98<br>97<br>-<br>99<br>98      |

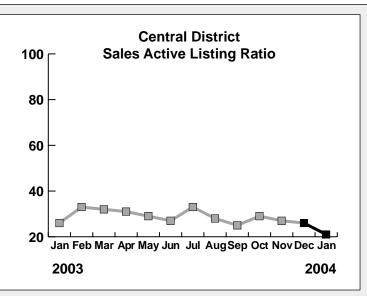
|      | Con | do Tov | vnhouse   |            |         |           |      | Det | tached | Condo     |            |       |         |      |
|------|-----|--------|-----------|------------|---------|-----------|------|-----|--------|-----------|------------|-------|---------|------|
| Area | Act | Sales  | Av. Price | Med. Price | % S-A A | ı. % List | Area | Act | Sales  | Av. Price | Med. Price | % S-A | Av. % I | _ist |
| W01  | 1   | 1      | \$212,000 | \$212,000  | 100.0   | 99        | W01  | -   | -      | -         |            | -     | -       | -    |
| W02  | 5   | 1      | \$202,000 | \$202,000  | 20.0    | 96        | W02  | 1   | -      | -         |            | -     | -       | -    |
| W03  | -   | -      | -         | -          | -       | -         | W03  | -   | -      | -         |            | -     | -       | -    |
| W04  | 12  | 1      | \$245,500 | \$245,500  | 8.3     | 98        | W04  | -   | -      | -         |            | -     | -       | -    |
| W05  | 66  | 9      | \$170,667 | \$181,000  | 13.6    | 96        | W05  | -   | -      | -         |            | -     | -       | -    |
| W06  | 10  | -      | -         | -          | -       | -         | W06  | -   | -      | -         |            | -     | -       | -    |
| W07  | -   | -      | -         | -          | -       | -         | W07  | -   | -      | -         |            | -     | -       | -    |
| W08  | 17  | 6      | \$242,500 | \$252,000  |         | 96        | W08  | -   | -      | -         |            | -     | -       | -    |
| W09  | 7   | 1      | \$247,500 | \$247,500  |         | 96        | W09  | -   | -      | -         |            | -     | -       | -    |
| W10  | 50  | 9      | \$171,111 | \$165,000  |         | 97        | W10  | -   | -      | -         |            | -     | -       | -    |
| W12  | 11  | 6      | \$396,833 | \$371,000  |         | 97        | W12  | 2   | -      | -         |            | -     | -       | -    |
| W13  | 34  | 12     | \$218,317 | \$197,500  |         | 99        | W13  | -   | -      | -         |            | -     | -       | -    |
| W14  | 39  | 13     | \$167,923 | \$147,000  |         | 96        | W14  | -   | -      | -         |            | -     | -       | -    |
| W15  | 48  | 21     | \$199,133 | \$195,000  |         | 98        | W15  | -   | -      | -         |            | -     | -       | -    |
| W16  | 39  | 11     | \$211,891 | \$189,000  | 28.2    | 98        | W16  | -   | -      | -         |            | -     | -       | -    |
| W17  | -   | -      | -         | -          | -       | -         | W17  | -   | -      | -         |            | -     | -       | -    |
| W18  | 30  | 6      | \$216,333 | \$234,000  | 20.0    | 98        | W18  | -   | -      | -         |            | -     | -       | -    |
| W19  | 84  | 25     | \$230,586 | \$233,000  |         | 98        | W19  | -   | -      | -         |            | -     | -       | -    |
| W20  | 99  | 34     | \$200,529 | \$185,000  |         | 98        | W20  | 1   | -      | -         |            | -     | -       | -    |
| W21  | 18  | 4      | \$267,250 | \$218,500  | 22.2    | 96        | W21  | -   | -      | -         |            | -     | -       | -    |
| W22  | 1   | 1      | \$170,000 | \$170,000  |         | 97        | W22  | 1   | -      | -         |            | -     | -       | -    |
| W23  | 74  | 28     | \$180,025 | \$181,000  |         | 98        | W23  | -   | -      | -         |            | -     | -       | -    |
| W24  | 63  | 21     | \$165,829 | \$155,000  |         | 98        | W24  | -   | -      | -         |            | -     | -       | -    |
| W25  | 4   | 1      | \$180,000 | \$180,000  | 25.0    | 97        | W25  | -   | -      | -         |            | -     | -       | -    |
| W26  | -   | -      | -         | -          | -       | -         | W26  | -   | -      | -         |            | -     | -       | -    |
| W27  | 10  | 5      | \$155,880 | \$160,400  | 50.0    | 97        | W27  | -   | -      | -         |            | -     | -       | -    |
| W28  | 2   | 1      | \$253,000 | \$253,000  | 50.0    | 97        | W28  | -   | -      | -         |            | -     | -       | -    |
| W29  | 1   | -      | -         | -          | -       | -         | W29  | -   | -      | -         |            | -     | -       | -    |

|      | Co- | ор Ара | artment   |            |       |            | Atta | che | d/Row | <mark>//Townho</mark> u | se               |         |        |
|------|-----|--------|-----------|------------|-------|------------|------|-----|-------|-------------------------|------------------|---------|--------|
| Area | Act | Sales  | Av. Price | Med. Price | % S-A | Av. % List | Area | Act | Sales | Av. Price               | Med. Price %     | S-A Av. | % List |
| W01  | _   | -      | -         | -          | _     | -          | W01  | 5   | 3     | \$240,667               | \$255,000        | 60.0    | 95     |
| W02  | -   | -      | -         | -          | -     | -          | W02  | 10  | 3     | \$262,333               | \$262,000        | 30.0    | 98     |
| W03  | -   | -      | -         | -          | -     | -          | W03  | 3   | -     | -                       | -                | -       | -      |
| W04  | -   | -      | -         | -          | -     | -          | W04  | 6   | 1     | \$249,000               | \$249,000        | 16.7    | 96     |
| W05  | 6   | 1      | \$54,000  | \$54,000   | 16.7  | 90         | W05  | 2   | -     | -                       | -                | -       | -      |
| W06  | 7   | 1      | \$105,000 | \$105,000  | 14.3  | 96         | W06  | 14  | 4     | \$353,250               | \$336,000        | 28.6    | 99     |
| W07  | -   | -      | -         | -          | -     | -          | W07  | 4   | 3     | \$390,333               | \$396,000        | 75.0    | 98     |
| W08  | 3   | -      | -         | -          | -     | -          | W08  | 5   | 1     | \$295,000               | \$295,000        | 20.0    | 95     |
| W09  | 4   | -      | -         | -          | -     | -          | W09  | -   | -     | -                       | -                | -       | -      |
| W10  | 6   | 1      | \$76,500  | \$76,500   | 16.7  | 96         | W10  | 3   | 1     | \$274,000               | \$274,000        | 33.3    | 95     |
| W12  | 1   | -      | -         | -          | -     | -          | W12  | -   | -     | -                       | -                | -       | -      |
| W13  | -   | -      | -         | -          | -     | -          | W13  | 2   | 3     | \$216,500               | \$222,500        | 150.0   | 98     |
| W14  | 3   | -      | -         | -          | -     | -          | W14  | 1   | -     | -                       | -                | -       | -      |
| W15  | 3   | 1      | \$166,000 | \$166,000  | 33.3  | 92         | W15  | -   | 2     | \$234,000               | \$234,000        | -       | 99     |
| W16  | -   | -      | -         | -          | -     | -          | W16  | 3   | -     | -                       | -                | -       | -      |
| W17  | -   | -      | -         | -          | -     | -          | W17  | -   | -     | -                       | -                | -       | -      |
| W18  | 1   | -      | -         | -          | -     | -          | W18  | -   |       | -                       | -                | -       | -      |
| W19  | -   | -      | -         | -          | -     | -          | W19  | 19  | 5     | \$259,200               | \$263,000        | 26.3    | 97     |
| W20  | -   | -      | -         | -          | -     | -          | W20  | 14  | 9     | \$241,333               | \$245,000        | 64.3    | 97     |
| W21  | 3   | -      | -         | -          | -     | -          | W21  | 16  | 7     | \$281,714               | \$245,000        | 43.8    | 98     |
| W22  | -   | -      | -         | -          | -     | -          | W22  | 6   | 4     | \$220,800               | \$218,000        | 66.7    | 98     |
| W23  | 1   | -      | -         | -          | -     | -          | W23  | 45  | 17    | \$205,353               | \$205,000        | 37.8    | 98     |
| W24  | 3   | -      | -         | -          | -     | -          | W24  | 17  | 11    | \$230,809               | \$237,000        | 64.7    | 98     |
| W25  | -   | -      | -         | -          | -     | -          | W25  | 3   | -     | -                       | -                | -       | -      |
| W26  | -   | -      | -         | -          | -     | -          | W26  | -   | -     | -                       | -                | -       | -      |
| W27  | 2   | -      | -         | -          | -     | -          | W27  | 3   | -     | тооо осо                | <b>CO40</b> CO20 | 400.0   | -      |
| W28  | -   | -      | -         | -          | -     | -          | W28  | 3   | 3     | \$222,000               | \$219,000        | 100.0   | 98     |
| W29  | -   | -      | -         | -          | -     | -          | W29  | 1   | 5     | \$166,840               | \$178,000        | 500.0   | 100    |



|       | Current Month: January 2004 |       |       |               |           |           |         |           |  |  |  |  |  |  |
|-------|-----------------------------|-------|-------|---------------|-----------|-----------|---------|-----------|--|--|--|--|--|--|
| Area  | Active                      | New   | Sales | \$ Volume     | Avg Price | Med Price | Avg DOM | Avg %List |  |  |  |  |  |  |
| C01   | 798                         | 362   | 120   | \$33,356,250  | \$277,969 | \$231,000 | 54      | 97        |  |  |  |  |  |  |
| C02   | 230                         | 119   | 33    | \$16,728,700  | \$506,930 | \$425,000 | 36      | 97        |  |  |  |  |  |  |
| C03   | 145                         | 81    | 34    | \$16,026,246  | \$471,360 | \$297,500 | 46      | 98        |  |  |  |  |  |  |
| C04   | 250                         | 155   | 66    | \$34,826,200  | \$527,670 | \$516,500 | 33      | 98        |  |  |  |  |  |  |
| C06   | 52                          | 36    | 15    | \$5,500,100   | \$366,673 | \$340,000 | 27      | 98        |  |  |  |  |  |  |
| C07   | 201                         | 109   | 53    | \$18,836,800  | \$355,411 | \$323,000 | 46      | 96        |  |  |  |  |  |  |
| C08   | 338                         | 195   | 64    | \$17,745,820  | \$277,278 | \$262,500 | 44      | 98        |  |  |  |  |  |  |
| C09   | 104                         | 65    | 22    | \$16,072,463  | \$730,567 | \$556,500 | 44      | 99        |  |  |  |  |  |  |
| C10   | 120                         | 89    | 36    | \$16,843,500  | \$467,875 | \$378,475 | 26      | 100       |  |  |  |  |  |  |
| C11   | 90                          | 60    | 24    | \$6,788,600   | \$282,858 | \$169,500 | 42      | 98        |  |  |  |  |  |  |
| C12   | 135                         | 61    | 24    | \$18,769,900  | \$782,079 | \$680,000 | 33      | 96        |  |  |  |  |  |  |
| C13   | 125                         | 81    | 40    | \$12,931,900  | \$323,298 | \$335,950 | 38      | 98        |  |  |  |  |  |  |
| C14   | 477                         | 236   | 97    | \$27,748,621  | \$286,068 | \$240,885 | 53      | 97        |  |  |  |  |  |  |
| C15   | 301                         | 187   | 79    | \$24,071,200  | \$304,699 | \$260,000 | 52      | 97        |  |  |  |  |  |  |
| Total | 3,366                       | 1,836 | 707   | \$266,246,300 | \$376,586 | \$300,000 | 45      | 97        |  |  |  |  |  |  |





|       | Year-to-Date: January 2004 to January 2004 |       |               |           |           |         |           |  |  |  |  |  |  |
|-------|--|-------|---------------|-----------|-----------|---------|-----------|--|--|--|--|--|--|
| Area  | Listed                                     | Sales | \$ Volume     | Avg Price | Med Price | Avg DOM | Avg %List |  |  |  |  |  |  |
| C01   | 360  | 120   | \$33,356,250  | \$277,969 | \$231,000 | 54      | 97        |  |  |  |  |  |  |
| C02   | 119  | 33    | \$16,728,700  | \$506,930 | \$425,000 | 36      | 97        |  |  |  |  |  |  |
| C03   | 81   | 34    | \$16,026,246  | \$471,360 | \$297,500 | 46      | 98        |  |  |  |  |  |  |
| C04   | 153  | 66    | \$34,826,200  | \$527,670 | \$516,500 | 33      | 98        |  |  |  |  |  |  |
| C06   | 36   | 15    | \$5,500,100   | \$366,673 | \$340,000 | 27      | 98        |  |  |  |  |  |  |
| C07   | 107  | 53    | \$18,836,800  | \$355,411 | \$323,000 | 46      | 96        |  |  |  |  |  |  |
| C08   | 192  | 64    | \$17,745,820  | \$277,278 | \$262,500 | 44      | 98        |  |  |  |  |  |  |
| C09   | 63   | 22    | \$16,072,463  | \$730,567 | \$556,500 | 44      | 99        |  |  |  |  |  |  |
| C10   | 89   | 36    | \$16,843,500  | \$467,875 | \$378,475 | 26      | 100       |  |  |  |  |  |  |
| C11   | 59   | 24    | \$6,788,600   | \$282,858 | \$169,500 | 42      | 98        |  |  |  |  |  |  |
| C12   | 60   | 24    | \$18,769,900  | \$782,079 | \$680,000 | 33      | 96        |  |  |  |  |  |  |
| C13   | 78   | 40    | \$12,931,900  | \$323,298 | \$335,950 | 38      | 98        |  |  |  |  |  |  |
| C14   | 231  | 97    | \$27,748,621  | \$286,068 | \$240,885 | 53      | 97        |  |  |  |  |  |  |
| C15   | 186  | 79    | \$24,071,200  | \$304,699 | \$260,000 | 52      | 97        |  |  |  |  |  |  |
| Total | 1,814                                      | 707   | \$266,246,300 | \$376,586 | \$300,000 | 45      | 97        |  |  |  |  |  |  |

|      | Det | achec | Houses      |             |       |            | Se   | mi-I | Detach | ed House  | S            |           |        |
|------|-----|-------|-------------|-------------|-------|------------|------|------|--------|-----------|--------------|-----------|--------|
| Area | Act | Sales | Av. Price   | Med. Price  | % S-A | Av. % List | Area | Act  | Sales  | Av. Price | Med. Price % | S-A Av. % | % List |
| C01  | 10  | 3     | \$548,333   | \$589,000   | 30.0  | 96         | C01  | 33   | 7      | \$349,429 | \$369,000    | 21.2      | 97     |
| C02  | 36  | 8     | \$760,250   | \$500,000   | 22.2  | 96         | C02  | 39   | 10     | \$366,920 | \$338,500    | 25.6      | 98     |
| C03  | 55  | 20    | \$601,337   | \$392,564   | 36.4  | 98         | C03  | 33   | 7      | \$273,214 | \$250,000    | 21.2      | 97     |
| C04  | 129 | 46    | \$621,189   | \$540,000   | 35.7  | 99         | C04  | 13   | 4      | \$567,375 | \$616,000    | 30.8      | 100    |
| C06  | 35  | 12    | \$406,425   | \$359,550   |       | 99         | C06  | 3    | -      |           |              | -         | -      |
| C07  | 73  | 23    | \$469,957   | \$436,000   | 31.5  | 96         | C07  | 9    | 4      | \$333,650 | \$342,500    | 44.4      | 97     |
| C08  | 2   | -     | -           | -           | -     | -          | C08  | 9    | 6      | \$340,317 | \$351,950    | 66.7      | 101    |
| C09  | 19  | 6     | \$1,206,833 | \$1,093,000 | 31.6  | 99         | C09  | 4    | 2      | \$854,667 | \$854,667    | 50.0      | 111    |
| C10  | 34  | 12    | \$733,013   | \$641,450   |       | 99         | C10  | 4    | 7      | \$448,279 | \$437,000    | 175.0     | 107    |
| C11  | 10  | 4     | \$696,750   | \$654,500   |       | 100        | C11  | 3    | 3      | \$417,033 | \$418,000    | 100.0     | 106    |
| C12  | 97  | 16    | \$992,125   | \$937,500   |       | 96         | C12  | -    | 1      | \$317,500 | \$317,500    | -         | 101    |
| C13  | 20  | 13    | \$415,785   | \$416,800   |       | 98         | C13  | 9    | 5      | \$286,900 | \$274,000    | 55.6      | 98     |
| C14  | 77  | 19    | \$501,284   | \$408,000   |       | 99         | C14  | 2    | -      | -         | -            | -         | -      |
| C15  | 50  | 20    | \$494,360   | \$469,500   | 40.0  | 97         | C15  | 37   | 14     | \$285,250 | \$285,250    | 37.8      | 97     |

|      | Cor | ndo Ap | artment   |            |       |            |      |     | Lin   | k         |            |       |       |      |
|------|-----|--------|-----------|------------|-------|------------|------|-----|-------|-----------|------------|-------|-------|------|
| Area | Act | Sales  | Av. Price | Med. Price | % S-A | Av. % List | Area | Act | Sales | Av. Price | Med. Price | % S-A | Av. % | List |
| C01  | 685 | 96     | \$266,934 | \$223,500  | 14.0  | 97         | C01  | _   | -     | -         |            | _     | -     | -    |
| C02  | 134 | 12     | \$451,042 | \$394,500  | 9.0   | 97         | C02  | -   | -     | -         |            | -     | -     | -    |
| C03  | 33  | 5      | \$342,600 | \$350,000  | 15.2  | 97         | C03  | -   | -     | -         |            | -     | -     | -    |
| C04  | 82  | 8      | \$208,125 | \$211,250  | 9.8   | 94         | C04  | -   | -     | -         |            | -     | -     | -    |
| C06  | 13  | 2      | \$186,500 | \$186,500  | 15.4  | 97         | C06  | -   | -     | -         |            | -     | -     | -    |
| C07  | 101 | 15     | \$239,920 | \$229,900  | 14.9  | 97         | C07  | -   | 2     | \$317,450 | \$317,4    | -50   | -     | 97   |
| C08  | 279 | 47     | \$263,530 | \$240,000  | 16.9  | 98         | C08  | -   | -     | -         | . ,        | -     | -     | -    |
| C09  | 72  | 10     | \$568,113 | \$464,500  | 13.9  | 97         | C09  | -   | -     | -         |            | -     | -     | -    |
| C10  | 68  | 16     | \$275,900 | \$280,000  | 23.5  | 98         | C10  | -   | -     | -         |            | -     | -     | -    |
| C11  | 69  | 14     | \$165,393 | \$147,900  | 20.3  | 97         | C11  | -   | -     | -         |            | -     | -     | -    |
| C12  | 32  | 4      | \$364,350 | \$377,700  | 12.5  | 97         | C12  | -   | -     | -         |            | -     | -     | -    |
| C13  | 88  | 18     | \$268,739 | \$251,400  | 20.5  | 97         | C13  | -   | -     | -         |            | -     | -     | -    |
| C14  | 357 | 69     | \$226,361 | \$217,000  | 19.3  | 96         | C14  | -   | -     | -         |            | -     | -     | -    |
| C15  | 156 | 21     | \$213,286 | \$188,000  | 13.5  | 96         | C15  | 4   | 1     | \$300.000 | \$300.0    | 000   | 25.0  | 92   |

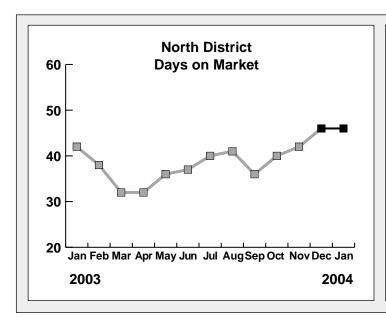
|      | Con | do Tov | vnhouse   |            |       |            |      | De  | tached | l Condo   |            |       |            |
|------|-----|--------|-----------|------------|-------|------------|------|-----|--------|-----------|------------|-------|------------|
| Area | Act | Sales  | Av. Price | Med. Price | % S-A | Av. % List | Area | Act | Sales  | Av. Price | Med. Price | % S-A | Av. % List |
| C01  | 43  | 8      | \$256,563 | \$255,000  | 18.6  | 97         | C01  | -   | -      | -         | -          | -     | -          |
| C02  | 6   | -      | -         | -          | -     | -          | C02  | -   | -      | -         | -          | -     |            |
| C03  | 2   | -      | -         | -          | -     | -          | C03  | -   | -      | -         | -          | -     | -          |
| C04  | 6   | 5      | \$256,400 | \$232,000  | 83.3  | 98         | C04  | -   | -      | -         | -          | -     | -          |
| C06  | 1   | 1      | \$250,000 | \$250,000  | 100.0 | 96         | C06  | -   | -      | -         | -          | -     | -          |
| C07  | 13  | 8      | \$244,938 | \$246,500  | 61.5  | 97         | C07  | -   | -      | -         | -          | -     | -          |
| C08  | 15  | 5      | \$253,000 | \$236,000  | 33.3  | 96         | C08  | -   | -      | -         | -          | -     | -          |
| C09  | -   | 1      | \$700,000 | \$700,000  | -     | 100        | C09  | -   | -      | -         | -          | -     | -          |
| C10  | 8   | -      | -         | -          | -     | -          | C10  | -   | -      | -         | -          | -     | -          |
| C11  | 8   | 3      | \$145,000 | \$141,000  | 37.5  | 95         | C11  | -   | -      | -         | -          | -     | -          |
| C12  | 6   | 3      | \$373,667 | \$389,000  | 50.0  | 99         | C12  | -   | -      | -         | -          | -     | -          |
| C13  | 6   | 3      | \$300,000 | \$328,000  | 50.0  | 98         | C13  | -   | -      | -         | -          | -     | -          |
| C14  | 32  | 9      | \$289,478 | \$279,000  | 28.1  | 96         | C14  | -   | -      | -         | -          | -     | -          |
| C15  | 53  | 23     | \$235,283 | \$228,000  | 43.4  | 97         | C15  | -   | -      | -         | -          | -     | -          |

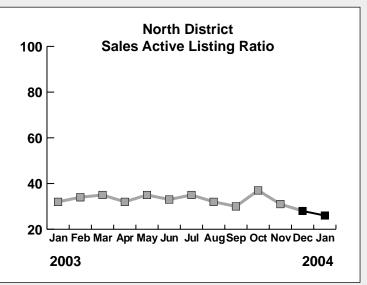


|      | Co  | -ор Ар | artment   |            |       |            | Atta | ache | d/Row | /Townhou  | se           |                        |        |
|------|-----|--------|-----------|------------|-------|------------|------|------|-------|-----------|--------------|------------------------|--------|
| Area | Act | Sales  | Av. Price | Med. Price | % S-A | Av. % List | Area | Act  | Sales | Av. Price | Med. Price % | 6 S-A Av. <sup>o</sup> | % List |
| C01  | 3   | -      | -         | -          | -     | -          | C01  | 24   | 6     | \$264,517 | \$260,000    | 0 25.0                 | 97     |
| C02  | 7   | -      | -         | -          | -     | -          | C02  | 8    | 3     | \$521,667 | \$569,000    | 0 37.5                 | 99     |
| C03  | 19  | 2      | \$187,000 | \$187,000  | 10.5  | 96         | C03  | 3    | -     | -         |              |                        | -      |
| C04  | 12  | 2      | \$200,000 | \$200,000  | 16.7  | 96         | C04  | 8    | 1     | \$635,000 | \$635,000    | 0 12.5                 | 101    |
| C06  | -   | -      | -         | -          | -     | -          | C06  | -    | -     | -         |              |                        | -      |
| C07  | 1   | -      | -         | -          | -     | -          | C07  | 4    | 1     | \$500,000 | \$500,000    | 0 25.0                 | 98     |
| C08  | 14  | -      | -         | -          | -     | -          | C08  | 19   | 6     | \$342,167 | \$281,500    | 0 31.6                 | 96     |
| C09  | 8   | 3      | \$247,000 | \$216,000  | 37.5  | 98         | C09  | 1    | -     | -         |              |                        | -      |
| C10  | 5   | -      | -         | -          | -     | -          | C10  | 1    | 1     | \$495,000 | \$495,000    | 0 100.0                | 99     |
| C11  | -   | =      | -         | -          | -     | -          | C11  | -    | -     | -         |              |                        | -      |
| C12  | -   | -      | -         | -          | -     | -          | C12  | -    | -     | -         |              |                        | -      |
| C13  | -   | -      | -         | -          | -     | -          | C13  | 2    | 1     | \$354,900 | \$354,900    | 0 50.0                 | 100    |
| C14  | 4   | -      | -         | -          | -     | -          | C14  | 5    | -     | -         |              |                        | -      |
| C15  | 1   | -      | -         | -          | -     | -          | C15  | -    | -     | -         |              |                        | -      |

# North District

|       | Current Month: January 2004 |       |       |               |           |           |         |           |  |  |  |  |  |  |
|-------|-----------------------------|-------|-------|---------------|-----------|-----------|---------|-----------|--|--|--|--|--|--|
| Area  | Active                      | New   | Sales | \$ Volume     | Avg Price | Med Price | Avg DOM | Avg %List |  |  |  |  |  |  |
| N01   | 144                         | 84    | 33    | \$11,111,411  | \$336,709 | \$290,000 | 45      | 97        |  |  |  |  |  |  |
| N02   | 289                         | 160   | 63    | \$22,051,300  | \$350,021 | \$340,000 | 41      | 97        |  |  |  |  |  |  |
| N03   | 394                         | 241   | 101   | \$38,222,500  | \$378,441 | \$307,500 | 44      | 106       |  |  |  |  |  |  |
| N04   | 224                         | 126   | 75    | \$28,198,372  | \$375,978 | \$380,000 | 47      | 98        |  |  |  |  |  |  |
| N05   | 99                          | 57    | 17    | \$6,095,300   | \$358,547 | \$302,500 | 47      | 97        |  |  |  |  |  |  |
| N06   | 131                         | 80    | 50    | \$15,200,764  | \$304,015 | \$267,450 | 42      | 98        |  |  |  |  |  |  |
| N07   | 167                         | 140   | 90    | \$24,942,740  | \$277,142 | \$257,250 | 44      | 98        |  |  |  |  |  |  |
| N08   | 514                         | 310   | 123   | \$44,269,090  | \$359,911 | \$340,000 | 40      | 97        |  |  |  |  |  |  |
| N10   | 143                         | 99    | 45    | \$16,182,788  | \$359,618 | \$336,000 | 40      | 97        |  |  |  |  |  |  |
| N11   | 333                         | 188   | 84    | \$29,477,917  | \$350,928 | \$334,909 | 46      | 98        |  |  |  |  |  |  |
| N12   | 56                          | 24    | 14    | \$6,183,500   | \$441,679 | \$348,000 | 52      | 96        |  |  |  |  |  |  |
| N13   | 42                          | 24    | 5     | \$2,823,990   | \$564,798 | \$440,000 | 88      | 95        |  |  |  |  |  |  |
| N14   | 76                          | 34    | 15    | \$9,125,100   | \$608,340 | \$375,000 | 36      | 95        |  |  |  |  |  |  |
| N15   | 44                          | 29    | 10    | \$3,028,000   | \$302,800 | \$285,000 | 81      | 96        |  |  |  |  |  |  |
| N16   | 73                          | 31    | 9     | \$3,294,000   | \$366,000 | \$295,000 | 91      | 97        |  |  |  |  |  |  |
| N17   | 163                         | 100   | 37    | \$8,800,700   | \$237,857 | \$190,000 | 47      | 96        |  |  |  |  |  |  |
| N18   | 84                          | 61    | 21    | \$5,005,300   | \$238,348 | \$222,000 | 53      | 99        |  |  |  |  |  |  |
| N19   | 69                          | 37    | 20    | \$4,428,400   | \$221,420 | \$198,000 | 37      | 97        |  |  |  |  |  |  |
| N20   | 18                          | 9     | 2     | \$878,000     | \$439,000 | \$439,000 | 55      | 99        |  |  |  |  |  |  |
| N21   | 17                          | 9     | 4     | \$1,188,000   | \$297,000 | \$315,000 | 110     | 96        |  |  |  |  |  |  |
| N22   | 24                          | 10    | 6     | \$1,388,000   | \$231,333 | \$205,500 | 112     | 101       |  |  |  |  |  |  |
| N23   | 101                         | 42    | 20    | \$4,796,400   | \$239,820 | \$186,250 | 64      | 97        |  |  |  |  |  |  |
| N24   | 57                          | 23    | 6     | \$1,225,500   | \$204,250 | \$164,500 | 35      | 99        |  |  |  |  |  |  |
| Total | 3,262                       | 1,918 | 850   | \$287,917,072 | \$338,726 | \$304,500 | 46      | 98        |  |  |  |  |  |  |





|       |        | Y     | /ear-to-Date: Jar | nuary 2004 to Ja | anuary 2004 |         |           |
|-------|--------|-------|-------------------|------------------|-------------|---------|-----------|
| Area  | Listed | Sales | \$ Volume         | Avg Price        | Med Price   | Avg DOM | Avg %List |
| N01   | 83     | 33    | \$11,111,411      | \$336,709        | \$290,000   | 45      | 97        |
| N02   | 158    | 63    | \$22,051,300      | \$350,021        | \$340,000   | 41      | 97        |
| N03   | 238    | 101   | \$38,222,500      | \$378,441        | \$307,500   | 44      | 106       |
| N04   | 124    | 75    | \$28,198,372      | \$375,978        | \$380,000   | 47      | 98        |
| N05   | 57     | 17    | \$6,095,300       | \$358,547        | \$302,500   | 47      | 97        |
| N06   | 78     | 50    | \$15,200,764      | \$304,015        | \$267,450   | 42      | 98        |
| N07   | 141    | 90    | \$24,942,740      | \$277,142        | \$257,250   | 44      | 98        |
| N08   | 308    | 123   | \$44,269,090      | \$359,911        | \$340,000   | 40      | 97        |
| N10   | 96     | 45    | \$16,182,788      | \$359,618        | \$336,000   | 40      | 97        |
| N11   | 187    | 84    | \$29,477,917      | \$350,928        | \$334,909   | 46      | 98        |
| N12   | 24     | 14    | \$6,183,500       | \$441,679        | \$348,000   | 52      | 96        |
| N13   | 24     | 5     | \$2,823,990       | \$564,798        | \$440,000   | 88      | 95        |
| N14   | 34     | 15    | \$9,125,100       | \$608,340        | \$375,000   | 36      | 95        |
| N15   | 29     | 10    | \$3,028,000       | \$302,800        | \$285,000   | 81      | 96        |
| N16   | 30     | 9     | \$3,294,000       | \$366,000        | \$295,000   | 91      | 97        |
| N17   | 98     | 37    | \$8,800,700       | \$237,857        | \$190,000   | 47      | 96        |
| N18   | 61     | 21    | \$5,005,300       | \$238,348        | \$222,000   | 53      | 99        |
| N19   | 35     | 20    | \$4,428,400       | \$221,420        | \$198,000   | 37      | 97        |
| N20   | 9      | 2     | \$878,000         | \$439,000        | \$439,000   | 55      | 99        |
| N21   | 9      | 4     | \$1,188,000       | \$297,000        | \$315,000   | 110     | 96        |
| N22   | 10     | 6     | \$1,388,000       | \$231,333        | \$205,500   | 112     | 101       |
| N23   | 41     | 20    | \$4,796,400       | \$239,820        | \$186,250   | 64      | 97        |
| N24   | 23     | 6     | \$1,225,500       | \$204,250        | \$164,500   | 35      | 99        |
| Total | 1,897  | 850   | \$287,917,072     | \$338,726        | \$304,500   | 46      | 98        |



|      | Det | ached | Houses    |            |       |            | Se   | mi-[ | Detach | ed House  | es         |         |            |
|------|-----|-------|-----------|------------|-------|------------|------|------|--------|-----------|------------|---------|------------|
| Area | Act | Sales | Av. Price | Med. Price | % S-A | Av. % List | Area | Act  | Sales  | Av. Price | Med. Price | % S-A A | Av. % List |
| N01  | 57  | 14    | \$458,964 | \$415,750  | 24.6  | 98         | N01  | 4    | -      | -         | -          | -       | -          |
| N02  | 139 | 33    | \$420,600 | \$412,000  | 23.7  | 97         | N02  | 7    | 1      | \$289,000 | \$289,000  | 14.3    | 97         |
| N03  | 159 | 39    | \$523,841 | \$529,000  | 24.5  | 97         | N03  | 6    | 4      | \$327,625 | \$340,000  | 66.7    | 100        |
| N04  | 161 | 59    | \$403,222 | \$398,500  | 36.7  | 97         | N04  | 15   | 3      | \$281,667 | \$300,000  | 20.0    | 97         |
| N05  | 84  | 12    | \$392,375 | \$338,500  | 14.3  | 97         | N05  | 8    | 2      | \$274,950 | \$274,950  | 25.0    | 99         |
| N06  | 87  | 27    | \$356,924 | \$345,000  | 31.0  | 99         | N06  | 10   | 8      | \$242,127 | \$246,257  | 80.0    | 98         |
| N07  | 114 | 55    | \$317,192 | \$300,000  | 48.3  | 98         | N07  | 18   | 16     | \$222,356 | \$231,725  | 88.9    | 98         |
| N08  | 383 | 78    | \$411,326 | \$375,000  | 20.4  | 97         | N08  | 45   | 19     | \$286,074 | \$282,000  | 42.2    | 97         |
| N10  | 69  | 21    | \$443,971 | \$401,000  | 30.4  | 96         | N10  | 11   | 1      | \$250,000 | \$250,000  | 9.1     | 98         |
| N11  | 217 | 51    | \$397,453 | \$369,000  | 23.5  | 98         | N11  | 24   | 8      | \$274,600 | \$278,000  | 33.3    | 99         |
| N12  | 56  | 14    | \$441,679 | \$348,000  | 25.0  | 96         | N12  | -    | -      | -         | -          | -       | -          |
| N13  | 41  | 5     | \$564,798 | \$440,000  | 12.2  | 95         | N13  | -    | -      | -         | -          | -       | -          |
| N14  | 76  | 14    | \$633,436 | \$395,000  | 18.4  | 94         | N14  | -    | 1      | \$257,000 | \$257,000  | -       | 101        |
| N15  | 44  | 10    | \$302,800 | \$285,000  | 22.7  | 96         | N15  | -    | -      | -         | -          | -       | -          |
| N16  | 68  | 8     | \$383,000 | \$325,000  | 11.8  | 97         | N16  | 1    | -      | -         | -          | -       | -          |
| N17  | 142 | 34    | \$241,979 | \$190,000  | 23.9  | 96         | N17  | 4    | 1      | \$211,500 | \$211,500  | 25.0    | 98         |
| N18  | 60  | 12    | \$261,042 | \$257,500  | 20.0  | 98         | N18  | 2    | 2      | \$197,250 | \$197,250  | 100.0   | 99         |
| N19  | 50  | 14    | \$240,243 | \$230,000  | 28.0  | 97         | N19  | 2    | 2      | \$171,500 | \$171,500  | 100.0   | 98         |
| N20  | 18  | 2     | \$439,000 | \$439,000  | 11.1  | 99         | N20  | -    | -      | -         | -          | -       | -          |
| N21  | 17  | 4     | \$297,000 | \$315,000  | 23.5  | 96         | N21  | -    | -      | -         | -          | -       | -          |
| N22  | 24  | 5     | \$247,200 | \$229,000  | 20.8  | 102        | N22  | -    | -      | -         | -          | -       | -          |
| N23  | 101 | 18    | \$251,633 | \$199,250  | 17.8  | 97         | N23  | -    | -      | -         | -          | -       | -          |
| N24  | 55  | 5     | \$215,100 | \$179,000  | 9.1   | 99         | N24  | -    | -      | -         | -          | -       | -          |

|      | Cor | Condo Apartment |                       |            |         |           |      |     | Lin   | k         |            |         |           |
|------|-----|-----------------|-----------------------|------------|---------|-----------|------|-----|-------|-----------|------------|---------|-----------|
| Area | Act | Sales           | Av. Price             | Med. Price | % S-A A | v. % List | Area | Act | Sales | Av. Price | Med. Price | % S-A A | v. % List |
| N01  | 59  | 12              | \$228,168             | \$235,250  | 20.3    | 97        | N01  | 3   | 3     | \$303,333 | \$282,000  | 100.0   | 95        |
| N02  | 98  | 11              | \$234,955             | \$231,000  | 11.2    | 97        | N02  | 20  | 8     | \$286,125 | \$277,000  | 40.0    | 98        |
| N03  | 153 | 28              | \$290,750             | \$212,500  | 18.3    | 128       | N03  | 3   | 4     | \$302,475 | \$305,500  | 133.3   | 99        |
| N04  | 10  | 2               | \$155,000             | \$155,000  | 20.0    | 99        | N04  | -   | -     | -         | -          | -       | -         |
| N05  | -   | -               | -                     | -          | -       | -         | N05  | -   | -     | -         | -          | -       | -         |
| N06  | 6   | 1               | \$170,000             | \$170,000  | 16.7    | 98        | N06  | 1   | 3     | \$262,333 | \$233,000  | 300.0   | 98        |
| N07  | 9   | 2               | \$176,250             | \$176,250  | 22.2    | 98        | N07  | 1   | 1     | \$208,000 | \$208,000  | 100.0   | 97        |
| N08  | 14  | 2               | \$201,500             | \$201,500  | 14.3    | 97        | N08  | 1   | -     | -         | -          | -       | -         |
| N10  | -   | -               | -                     | -          | -       | -         | N10  | 60  | 22    | \$289,723 | \$285,750  | 36.7    | 98        |
| N11  | 15  | 4               | \$272,625             | \$281,250  | 26.7    | 99        | N11  | 23  | 7     | \$308,471 | \$275,000  | 30.4    | 98        |
| N12  | -   | -               | ·                   - | · / -      | -       | -         | N12  | -   | -     | · ′ -     | · / -      | -       | -         |
| N13  | -   | -               | -                     | -          | -       | -         | N13  | -   | -     | -         | -          | -       | -         |
| N14  | -   | -               | -                     | -          | -       | -         | N14  | -   | -     | -         | -          | -       | -         |
| N15  | -   | -               | -                     | -          | -       | -         | N15  | -   | -     | -         | -          | -       | -         |
| N16  | -   | -               | -                     | -          | -       | -         | N16  | 2   | 1     | \$230,000 | \$230,000  | 50.0    | 98        |
| N17  | 1   | -               | -                     | -          | -       | -         | N17  | 1   | 1     | \$192,000 | \$192,000  | 100.0   | 99        |
| N18  | 1   | -               | -                     | -          | -       | -         | N18  | 19  | 6     | \$220,133 | \$217,450  | 31.6    | 99        |
| N19  | 4   | -               | -                     | -          | -       | -         | N19  | 4   | 2     | \$190,000 | \$190,000  | 50.0    | 98        |
| N20  | -   | -               | -                     | -          | -       | -         | N20  | -   | -     | ·         | · / -      | -       | -         |
| N21  | -   | -               | -                     | -          | -       | -         | N21  | -   | -     | -         | -          | -       | -         |
| N22  | -   | -               | -                     | -          | -       | -         | N22  | -   | 1     | \$152,000 | \$152,000  | -       | 96        |
| N23  | -   | -               | -                     | -          | -       | -         | N23  | -   | -     | _         | _          | -       | _         |
| N24  | -   | -               | -                     | -          | -       | -         | N24  | -   | -     | _         | -          | -       | -         |

|      | Con | do Tov | wnhouse   |            |         |           |      | Det | tached | Condo     |            |          |          |
|------|-----|--------|-----------|------------|---------|-----------|------|-----|--------|-----------|------------|----------|----------|
| Area | Act | Sales  | Av. Price | Med. Price | % S-A A | v. % List | Area | Act | Sales  | Av. Price | Med. Price | % S-A Av | . % List |
| N01  | 18  | 3      | \$224,300 | \$225,000  | 16.7    | 98        | N01  | -   | -      | -         | -          | -        | -        |
| N02  | 15  | 5      | \$274,000 | \$256,500  | 33.3    | 97        | N02  | 2   | -      | -         | -          | -        | -        |
| N03  | 43  | 13     | \$250,846 | \$260,000  | 30.2    | 98        | N03  | 1   | -      | -         | -          | -        | -        |
| N04  | 9   | 1      | \$267,000 | \$267,000  | 11.1    | 99        | N04  | -   | -      | -         | -          | _        | -        |
| N05  | 2   | 1      | \$277,000 | \$277,000  | 50.0    | 99        | N05  | -   | -      | -         | -          | _        | -        |
| N06  | 16  | 5      | \$220,600 | \$231,000  | 31.3    | 98        | N06  | -   | -      | -         | -          | -        | -        |
| N07  | 15  | 4      | \$202,000 | \$187,500  | 26.7    | 97        | N07  | -   | -      | -         | -          | -        | -        |
| N08  | 7   | 2      | \$251,500 | \$251,500  | 28.6    | 98        | N08  | 2   | -      | -         | -          | _        | -        |
| N10  | 1   | 1      | \$235,500 | \$235,500  | 100.0   | 96        | N10  | -   | -      | -         | -          | -        | -        |
| N11  | 33  | 7      | \$267,143 | \$263,000  | 21.2    | 97        | N11  | -   | -      | -         | -          | -        | -        |
| N12  | -   | -      | -         | -          | -       | -         | N12  | -   | -      | -         | -          | -        | -        |
| N13  | -   | -      | -         | -          | -       | -         | N13  | 1   | -      | -         | -          | -        | -        |
| N14  | -   | -      | -         | -          | -       | -         | N14  | -   | -      | -         | -          | -        | -        |
| N15  | -   | -      | -         | -          | -       | -         | N15  | -   | -      | -         | -          | -        | -        |
| N16  | 1   | -      | -         | -          | -       | -         | N16  | -   | -      | -         | -          | -        | -        |
| N17  | 3   | -      | -         | -          | -       | -         | N17  | 1   | -      | -         | -          | -        | -        |
| N18  | -   | 1      | \$157,500 | \$157,500  | -       | 98        | N18  | -   | -      | -         | -          | -        | -        |
| N19  | 2   | -      | -         | -          | -       | -         | N19  | 6   | -      | -         | -          | -        | -        |
| N20  | -   | -      | -         | -          | -       | -         | N20  | -   | -      | -         | -          | -        | -        |
| N21  | -   | -      | -         | -          | -       | -         | N21  | -   | -      | -         | -          | -        | -        |
| N22  | -   | -      | -         | -          | -       | -         | N22  | -   | -      | -         | -          | -        | -        |
| N23  | -   | -      | -         | -          | -       | -         | N23  | -   | -      | -         | -          | -        | -        |
| N24  | 2   | 1      | \$150,000 | \$150,000  | 50.0    | 97        | N24  | -   | -      | -         | -          | -        | -        |

|      | Co-op Apartment |       |           |            | Attached/Row/Townhouse |        |      |     |       |           |            |         |           |
|------|-----------------|-------|-----------|------------|------------------------|--------|------|-----|-------|-----------|------------|---------|-----------|
| Area | Act             | Sales | Av. Price | Med. Price | % S-A Av.              | % List | Area | Act | Sales | Av. Price | Med. Price | % S-A A | v. % List |
| N01  | -               | -     | -         | -          | -                      | -      | N01  | 3   | 1     | \$365,000 | \$365,000  | 33.3    | 97        |
| N02  | -               | -     | -         | -          | -                      | -      | N02  | 8   | 5     | \$327,800 | \$330,000  | 62.5    | 97        |
| N03  | -               | -     | -         | -          | -                      | -      | N03  | 29  | 13    | \$297,715 | \$296,000  | 44.8    | 98        |
| N04  | -               | -     | -         | -          | -                      | -      | N04  | 29  | 10    | \$298,628 | \$285,000  | 34.5    | 98        |
| N05  | -               | =     | -         | -          | -                      | -      | N05  | 5   | 2     | \$279,950 | \$279,950  | 40.0    | 98        |
| N06  | 1               | -     | -         | -          | -                      | -      | N06  | 10  | 6     | \$261,133 | \$259,450  | 60.0    | 99        |
| N07  | -               | 1     | \$175,000 | \$175,000  | -                      | 97     | N07  | 10  | 11    | \$217,818 | \$216,000  | 110.0   | 98        |
| N08  | -               | -     | -         | -          | -                      | -      | N08  | 62  | 22    | \$265,650 | \$269,000  | 35.5    | 97        |
| N10  | -               | -     | -         | -          | -                      | -      | N10  | 2   | -     | -         | -          | -       | -         |
| N11  | -               | -     | -         | -          | -                      | -      | N11  | 21  | 7     | \$270,171 | \$275,000  | 33.3    | 98        |
| N12  | -               | -     | -         | -          | -                      | -      | N12  | -   | -     | -         | -          | -       | -         |
| N13  | -               | -     | -         | -          | -                      | -      | N13  | -   | -     | -         | -          | -       | -         |
| N14  | -               | -     | -         | -          | -                      | -      | N14  | -   | -     | -         | -          | -       | -         |
| N15  | -               | -     | -         | -          | -                      | -      | N15  | -   | -     | -         | -          | -       | -         |
| N16  | 1               | -     | -         | -          | -                      | -      | N16  | -   | -     | -         | -          | -       | -         |
| N17  | 1               | -     | -         | -          | -                      | -      | N17  | 10  | 1     | \$169,900 | \$169,900  | 10.0    | 100       |
| N18  | -               | -     | -         | -          | -                      | -      | N18  | 2   | -     | -         | -          | -       | -         |
| N19  | 1               | -     | -         | -          | -                      | -      | N19  | -   | 2     | \$171,000 | \$171,000  | -       | 98        |
| N20  | -               | -     | -         | -          | -                      | -      | N20  | -   | -     | -         | -          | -       | -         |
| N21  | -               | -     | -         | -          | -                      | -      | N21  | -   | -     | -         | -          | -       | -         |
| N22  | -               | -     | -         | -          | -                      | -      | N22  | -   | -     | -         | -          | -       | -         |
| N23  | -               | -     | -         | -          | -                      | -      | N23  | -   | 2     | \$133,500 | \$133,500  | -       | 97        |
| N24  | -               | -     | -         | -          | -                      | -      | N24  | -   | -     | -         | -          | -       | -         |

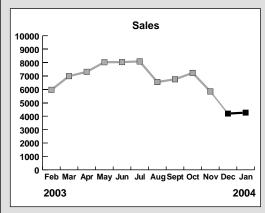


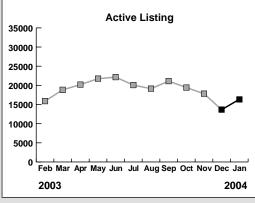
| District Totals  |        |        |        |       |                 |           |            |         |            |  |  |
|------------------|--------|--------|--------|-------|-----------------|-----------|------------|---------|------------|--|--|
|                  | New    | Active | Listed | Sales | \$ Volume       | Av. Price | Med. Price | Av. DOM | Av. % List |  |  |
| Grand Total:     | 10,020 | 16,347 | N/A    | 4,256 | \$1,259,729,472 | \$295,989 | \$259,978  | 42      | 98         |  |  |
| YTD Grand Total: | N/A    | N/A    | 9,902  | 4,256 | \$1,259,729,472 | \$295,989 | \$259,978  | 42      | 98         |  |  |

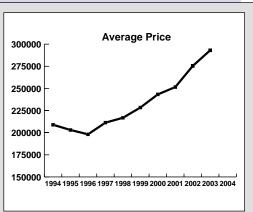
| Annual Summary - Single Family |                  |                |           |                  |                |  |  |  |  |  |
|--------------------------------|------------------|----------------|-----------|------------------|----------------|--|--|--|--|--|
| Year                           | *Number of Sales | *Average Price | Year      | *Number of Sales | *Average Price |  |  |  |  |  |
| 1970                           | 10,498           | 29,492         | 2003      |                  |                |  |  |  |  |  |
| 1971                           | 13,085           | 30,426         | January   | 4,403            | 281,292        |  |  |  |  |  |
| 1972                           | 14,613           | 32,513         | February  | 5,965            | 289,954        |  |  |  |  |  |
| 1973                           | 16,335           | 40,605         | March     | 6,986            | 290,185        |  |  |  |  |  |
| 1974                           | 17,318           | 52,806         | April     | 7,307            | 292,783        |  |  |  |  |  |
| 1975                           | 22,020           | 57,581         | May       | 8,025            | 298,451        |  |  |  |  |  |
| 1976                           | 19,025           | 61,389         | June      | 8,033            | 295,053        |  |  |  |  |  |
| 1977                           | 20,512           | 64,559         | July      | 8,084            | 289,880        |  |  |  |  |  |
| 1978                           | 21,184           | 67,333         | August    | 6,549            | 285,366        |  |  |  |  |  |
| 1979                           | 23,466           | 70,830         | September | 6,751            | 297,398        |  |  |  |  |  |
| 1980                           | 26,017           | 75,694         | October   | 7,227            | 304,844        |  |  |  |  |  |
| 1981                           | 29,625           | 90,203         | November  | 5,847            | 301,612        |  |  |  |  |  |
| 1982                           | 25,336           | 95,496         | December  | 4,194            | 284,955        |  |  |  |  |  |
| 1983                           | 30,046           | 101,626        |           |                  |                |  |  |  |  |  |
| 1984                           | 31,905           | 102,318        | Total**   | 78,898           | \$293,067      |  |  |  |  |  |
| 1985                           | 45,509           | 109,094        |           |                  |                |  |  |  |  |  |
| 1986                           | 52,919           | 138,925        | 2004      |                  |                |  |  |  |  |  |
| 1987                           | 43,475           | 189,105        | January   | 4,256            | 295,989        |  |  |  |  |  |
| 1988                           | 49,381           | 229,635        |           |                  |                |  |  |  |  |  |
| 1989                           | 38,960           | 273,698        | Total**   | 4,256            | \$295,989      |  |  |  |  |  |
| 1990                           | 26,779           | 255,020        |           |                  |                |  |  |  |  |  |
| 1991                           | 38,144           | 234,313        |           |                  |                |  |  |  |  |  |
| 1992                           | 41,703           | 214,971        |           |                  |                |  |  |  |  |  |
| 1993                           | 38,990           | 206,490        |           |                  |                |  |  |  |  |  |
| 1994                           | 44,237           | 208,921        |           |                  |                |  |  |  |  |  |
| 1995                           | 39,273           | 203,028        |           |                  |                |  |  |  |  |  |
| 1996                           | 55,779           | 198,150        |           |                  |                |  |  |  |  |  |
| 1997                           | 58,014           | 211,307        |           |                  |                |  |  |  |  |  |
| 1998                           | 55,344           | 216,815        |           |                  |                |  |  |  |  |  |
| 1999                           | 58,957           | 228,372        |           |                  |                |  |  |  |  |  |
| 2000                           | 58,343           | 243,255        |           |                  |                |  |  |  |  |  |
| 2001                           | 67,612           | 251,508        |           |                  |                |  |  |  |  |  |
| 2002                           | 74,759           | 275,231        |           |                  |                |  |  |  |  |  |

<sup>\*</sup> Due to District revisions, caution should be exercised when undertaking historical comparisons. Please refer to appropriate maps.

### **Single Family Dwelling Sales Comparison**







<sup>\*\*</sup> On June 30th, TREB switched from the old Trebnet system to TorontoMLS. Minor discrepancies may occur between the year-to-date figures provided by the old system and those provided by the new.