### 55,779 sales in 1996 sets new record for decade

TORONTO - Friday, January 3, 1997 — The Toronto resale market closed out the year with 55,779 sales of single-family dwellings, up a remarkable 42 per cent from 39,273 in 1995 and up 26 per cent from 44,237 in 1994.

"What a year!" commented 1997 TREB President Jerry England. "The continued downward trend in interest rates pushed the market to levels of activity not seen since the 1980s. While direct historical comparisons are difficult due to boundary revisions, this will still go down in TREB's history books as one of our best years."

Commenting on price, Mr. England noted the average closed out the year at \$198,150, down about 2 per cent from 1995. He pointed to two factors to help explain why prices have not gone up. Firstly, he noted that much of the activity was in the lower price ranges, where first time homebuyers were the driving force. Secondly, he noted that the move-up buyer seemed to be more active in the new home market. Finally, Mr. England noted that the bulk of sales were taking place outside of the Metro Toronto area. "TREB's Central Market area recorded 14 per cent of the Board's total sales, while the West, East and Northern areas accounted for 86 per cent."

Heading into 1997, Mr. England said market

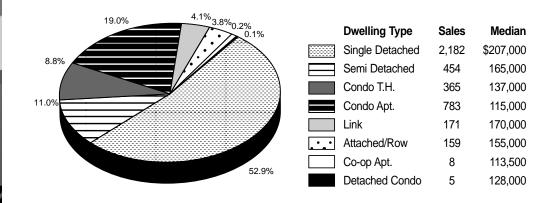
strength should continue into the spring as long as interest rates remain reasonably low. Looking at prices, he pointed to CMHC's prediction that the average price could reach \$202,000 in 1997. "We can see that happening, if the current decline in our inventory of listings continues."

In December, TREB's 4,127 single-family dwelling sales, which were reported throughout the Greater Toronto Area, totalled \$808,959,196. and averaged \$196,016. The median price was \$172,000.

Breaking down the total 1,608 sales were reported in TREB's 27 West districts and averaged \$178,921; 603 sales were reported in the 14 Central districts and averaged \$272,141; 715 sales were reported in the 23 North districts and averaged \$224,138; and 1,201 sales were reported in TREB's 21 East districts and averaged \$163,942.

In addition to the sales of single-family dwellings, TREB Members reported 885 sales of properties of other types (P.O.T.) during December moving the total to 5,012. The dollar volume for properties of all types (P.A.T.) was \$1,037,995,827, and the average price was \$207,102.

### Single-Family Residential Breakdown



#### **Housing Market Indicators**

	December 1995	December 1996	% Change
Sales*	2,268	4,127	(+82%)
New Listings*	3,148	3,771	(+20%)
Active Listings**	20,423	16,964	(-17%)

Single-Family Dwellings Only

7	15000	F												
	10000	ŀ				_								
	5000													
	0	Jan	Feb	Mar	Apr	Mav	June	July	Aug	Sep	Oct	Nov	Dec	
4					Ė				7				7	
				Nui	mbe	r of	Activ	e M	LS L	istin	gs		_	
	30000	-												
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	15000	-												
	10000	-												
	5000	-												
	0	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	
		F	/ 											

Number of MLS Sales

Number of New MLS Listings

7000

6000

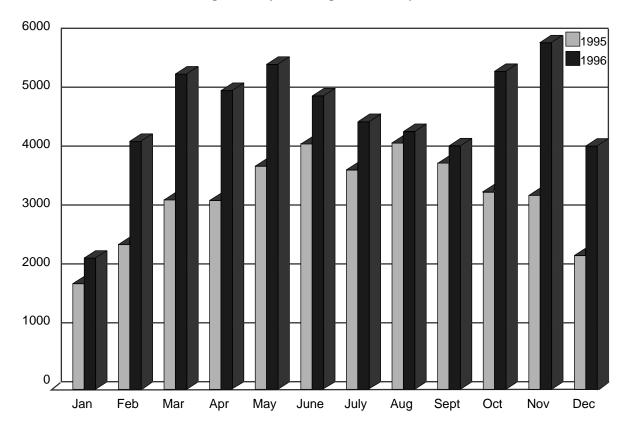
25000

20000

S.F.D

Properties All Types including Single-Family Dwellings.

### **Single-Family Dwelling Sales Comparison**



Price Category Breakdown — December

<u>Price Range</u>		<u>Tota</u>	Total S.F.D.		Condo Apt.		Condo T.H.		
Up	to	\$90,000	249	(6.0)	180	(3.0)	26	(7.1)	
90,001	to	110,000	277	(6.7)	168	(21.5)	36	(9.9)	
110,001	to	120,000	235	(5.7)	88	(11.2)	49	(13.4)	
120,001	to	130,000	230	(5.6)	87	(11.1)	43	(11.8)	
130,001	to	140,000	254	(6.1)	46	(5.9)	50	(13.7)	
140,001	to	150,000	235	(5.7)	40	(5.1)	38	(10.4)	
150,001	to	160,000	284	(6.9)	33	(4.2)	36	(9.9)	
160,001	to	170,000	260	(6.3)	26	(3.3)	22	(6.0)	
170,001	to	180,000	272	(6.6)	30	(3.8)	23	(6.3)	
180,001	to	190,000	248	(6.0)	12	(1.5)	10	(2.8)	
190,001	to	200,000	202	(4.9)	14	(1.8)	6	(1.7)	
200,001	to	225,000	380	(9.2)	11	(1.4)	7	(1.9)	
225,001	to	250,000	281	(6.8)	13	(1.7)	6	(1.6)	
250,001	to	300,000	307	(7.4)	13	(1.7)	6	(1.6)	
300,001	to	400,000	235	(5.7)	14	(1.8)	6	(1.6)	
400,001	to	500,000	92	(2.2)	5	(0.6)	1	(0.3)	
500,001	to	750,000	62	(1.5)	1	(0.1)	_	(—)	
750,000	to	1,000,000	15	(0.4)	2	(0.3)	_	(—)	
1,000,001	to	1,500,000	7	(0.2)		(—)		(—)	
Over		1,500,000	2	(0.1)	_	(—)	_	(—)	
TOTAL			4,127	100.0	783*	100.0	365**	100.0	

<sup>\* 783</sup> condominium apartments sold for \$102,481,261, averaging \$130,882

<sup>\*\* 365</sup> condominium townhouses sold for \$52,472,141, averaging \$143,759.

### Single-Family Residential December 1996

<u>Area</u>	<u>Listed</u>	Re-runs	<u>Sales</u>	Dollar Volume	Av. Price	Med. Price
<u>East</u>						
E-1 E-2 E-3 E-4 E-5 E-6 E-7 E-8 E-9 E-10 E-11 E-12 E-13 E-14 E-15 E-16 E-17 E-18 E-19 E-19 E-20 E-21	107 93 148 57 163 63 147 115 63 78 118 36 101 128 92 217 100 4 20 39	52 53 60 23 74 24 66 58 30 46 50 18 39 47 39 81 29 2 1	57 42 105 52 86 36 86 67 44 38 67 28 67 101 71 159 58 2 1	\$9,763,623 10,152,000 16,164,359 7,323,150 15,249,550 7,142,050 16,416,328 11,229,650 7,133,800 7,881,800 10,235,100 4,540,600 11,924,700 15,328,800 12,329,550 19,934,850 8,316,800 458,000 290,000 1,934,200 3,145,800	\$171,292 241,714 153,946 140,830 177,320 198,390 190,888 167,607 162,132 207,416 152,763 162,164 177,981 151,770 173,656 125,376 143,393 229,000 290,000 148,785 149,800	\$159,023 207,500 154,000 151,625 171,000 168,600 181,200 160,000 169,500 205,000 155,000 157,750 183,000 151,000 169,000 119,500 229,000 290,000 151,000 149,900
Total	1,893	818	1,201	\$196,894,710	\$163,942	\$157,000
<u>West</u>	,		ŕ	. ,		
W-1 W-2 W-3 W-4 W-5 W-6 W-7 W-8 W-9 W-10 W-12 W-13 W-14 W-15	55 67 108 92 109 93 29 123 62 142 96 108 68 142 114	22 30 53 48 42 40 16 67 34 63 49 46 21 41 45	38 36 58 46 52 51 19 77 34 81 54 60 49 100 69	\$7,071,700 6,770,600 8,259,350 6,324,338 7,327,500 8,931,287 3,555,010 18,740,400 5,515,900 11,452,000 10,360,472 14,771,800 8,375,250 12,296,200 13,189,001	\$186,097 188,072 142,403 137,486 140,913 175,123 187,106 243,382 162,232 141,383 191,861 246,197 170,923 122,962 191,145	\$180,000 162,500 139,450 130,500 119,250 174,787 186,000 217,000 121,500 159,500 185,950 195,000 171,500 115,500 191,500
W-17 W-18 W-19 W-20 W-21 W-22 W-23 W-24 W-25 W-26 W-27 W-28	37 169 159 76 2 237 159 8 1 73 121	18 63 67 32 79 64 1 27 55	24 134 139 57 1 198 126 8 4 41	3,316,250 25,591,406 25,182,400 14,607,250 252,000 34,013,901 19,545,250 2,362,500 1,329,000 6,998,500 11,565,800	138,177 190,981 181,168 256,268 252,000 171,787 155,121 295,313 332,250 170,695 222,419	145,000 192,000 175,000 234,900 252,000 168,750 141,500 182,250 329,000 163,500 201,500
Total	2,450	1,024	1,608	\$287,705,065	\$178,921	\$169,000

#### **December 1996 continued**

<u>Area</u>	Listed	Re-runs	<u>Sales</u>	<u>Dollar Volume</u>	Av. Price	Med. Price
<u>Central</u>						
C-1 C-2 C-3 C-4 C-6 C-7 C-8 C-9 C-10 C-11 C-12 C-13 C-14 C-15	167 78 88 129 22 95 113 44 70 27 80 65 146 131	80 42 52 60 10 54 57 28 40 11 55 42 86 56	83 39 48 64 8 42 68 19 52 23 19 34 38 66	\$14,695,900 9,778,100 18,344,227 23,030,150 1,881,000 9,104,800 10,861,110 7,906,500 21,458,951 6,739,800 9,380,399 6,816,773 10,767,730 13,335,478	\$177,059 250,721 382,171 359,846 235,125 216,781 159,722 416,132 412,672 293,035 493,705 200,493 283,361 202,053	\$145,500 196,000 249,500 310,750 235,000 205,500 143,000 360,000 357,000 320,000 450,000 181,500 245,900 186,400
Total	1,255	673	603	\$164,100,918	\$272,141	\$219,500
<u>North</u>						
N-1 N-2 N-3 N-4 N-5 N-6 N-7 N-8 N-10 N-11 N-12 N-13 N-14 N-15 N-16 N-17 N-18 N-19 N-20 N-21 N-22 N-23 N-24	108 112 177 52 26 68 99 95 65 151 21 13 42 23 27 106 31 48 6 10 27 44 23	68 45 92 24 16 32 50 52 29 87 10 6 20 9 14 53 16 22 4 3 9 17 8	60 70 69 26 8 34 51 44 43 76 19 8 14 16 69 23 25 4 3 15 18 12	\$15,214,950 17,816,400 16,032,968 6,471,250 2,145,450 9,958,000 9,998,700 12,198,900 9,528,550 22,704,770 4,785,400 1,792,000 2,193,500 2,566,500 3,036,500 9,421,700 3,639,900 3,601,215 739,000 511,500 1,985,800 2,519,650 1,395,900	\$253,583 254,520 232,362 248,894 268,181 292,882 196,053 277,248 221,594 298,747 251,863 224,000 274,188 183,321 189,781 136,546 158,257 144,049 184,750 170,500 132,387 139,981 116,325	\$234,500 242,750 200,100 233,500 288,000 254,500 188,000 211,000 273,750 243,000 164,000 259,500 172,500 178,250 140,000 156,000 130,000 169,500 184,000 125,000 131,000 110,500
Total	1,374	686	715	\$160,258,503	\$224,138	\$200,000
Grand Total	6,972	3,201	4,127	\$808,959,196	\$196,016	\$172,000

Listed includes Reruns: East (818-43%) West (1,024-42%)
\* Sales to Listings Ratio (SFD only): 59.1%

	AVERAGE DAYS ON MARKET	AVERAGE LIST TO SALE PRICE RATIO
EAST	49	96%
WEST	52	96%
CENTRAL	60	96%
NORTH	61	96%
TOTAL	54	96%

Central (673-54%)

North (686-50%)

<sup>\*</sup> Please note that the market information represents only those sales reported through the Toronto Real Estate Board.

## Twelve Month Single-Family January to December 1996

<u>Area</u>	<u>Listed</u>	<u>Sales</u>	Dollar Volume	Av. Price	Med. Price
<u>East</u>					
E-1 E-2 E-3 E-4 E-5 E-6 E-7 E-8 E-9 E-10 E-11 E-12 E-13 E-14 E-15 E-16 E-17 E-18 E-19 E-20 E-21	2,499 1,996 3,933 1,733 3,510 1,634 3,651 2,810 1,763 1,848 2,445 850 3,008 3,008 3,087 2,851 4,896 2,573 216 199 799 1,091	720 604 1,372 642 1,110 477 1,136 889 598 543 852 326 1,044 1,231 1,145 1,958 837 48 58 213 325	\$123,349,491 125,571,195 213,537,679 91,328,488 200,245,207 87,792,860 203,674,456 145,511,955 93,980,598 106,824,169 124,532,652 51,670,883 188,090,542 193,219,245 189,901,120 243,283,273 117,612,385 14,807,400 11,633,100 32,616,778 49,179,778	\$171,319 207,899 155,640 142,256 180,401 184,052 179,291 163,680 157,158 196,730 146,165 158,500 180,163 156,961 165,853 124,251 140,517 308,488 200,571 153,130 151,322	\$159,000 187,000 157,000 155,000 172,800 161,000 174,250 160,000 194,250 146,000 152,250 177,000 156,700 160,000 120,000 133,000 275,950 188,000 146,500
Total	47,392	16,128	\$2,608,363,254	\$161,729	N/A
West					
W-1 W-2 W-3 W-4 W-5 W-6 W-7 W-8 W-9 W-10 W-12 W-13 W-14 W-15 W-18 W-17 W-18 W-19 W-20 W-21 W-22 W-23 W-24 W-25 W-26 W-27 W-28	1,402 1,985 2,398 1,964 2,191 2,097 1,005 3,582 1,788 2,759 2,596 3,127 1,655 3,012 3,020 3 882 3,614 3,999 3,898 97 5,265 3,727 190 54 1,190 2,402	449 592 605 578 722 670 344 1,098 495 920 790 912 624 1,273 1,166 1,338 1,322 1,653 1,613 27 2,315 1,605 59 9 446 773	\$89,066,063 121,432,744 83,570,630 84,873,088 98,883,650 119,029,599 79,382,551 281,376,909 88,700,380 128,557,798 153,890,580 204,819,032 103,458,910 159,354,551 222,461,257 249,000 47,770,300 254,971,650 311,166,841 384,441,227 5,097,760 390,959,511 242,418,031 10,914,500 2,706,850 80,148,045 164,006,231	\$198,365 205,123 138,133 146,839 136,958 177,656 230,763 256,263 179,193 139,737 194,798 224,582 165,800 125,180 125,180 190,790 249,000 141,332 192,868 188,244 238,339 188,806 168,881 151,039 184,992 300,761 179,704 212,168	\$178,000 186,000 137,000 145,000 133,000 167,000 225,000 222,000 178,000 152,000 178,000 188,300 165,000 114,500 178,000 249,000 146,500 191,000 175,000 220,250 197,000 163,000 148,000 159,000 308,000 195,000
Total	59,902	21,399	\$3,913,707,688	\$182,892	N/A

### Twelve Month Single-Family continued January to December 1996

<u>Area</u>	<u>Listed</u>	<u>Sales</u>	<b>Dollar Volume</b>	Av. Price	Med. Price
<u>Central</u>					
C-1 C-2 C-3 C-4 C-6 C-7 C-8 C-9 C-10 C-11 C-12 C-13 C-14 C-15	3,622 2,379 2,204 3,455 573 1,948 2,348 1,293 2,004 860 1,974 1,515 2,721 3,433	978 560 516 983 165 631 663 323 573 351 302 493 538 1,047	\$174,760,809 171,871,163 179,040,981 330,353,167 41,583,501 134,089,100 113,834,315 159,429,695 208,370,893 75,183,723 170,863,158 104,108,096 158,736,035 233,642,585	\$178,692 306,913 346,979 336,066 252,021 212,503 171,696 493,590 363,649 214,199 565,772 211,173 295,048 223,154	\$150,000 235,000 243,750 305,000 234,900 204,500 150,250 425,000 289,250 227,500 458,000 199,000 249,500 193,000
Total	30,329	8,123	\$2,255,867,221	\$277,714	N/A
<u>North</u>					
N-1 N-2 N-3 N-4 N-5 N-6 N-7 N-8 N-10 N-11 N-12 N-13 N-14 N-15 N-16 N-17 N-18 N-17 N-18 N-19 N-20 N-21 N-22 N-23 N-24	2,720 2,926 4,191 1,730 567 1,852 2,191 2,468 1,542 4,216 796 414 973 881 832 2,455 886 1,062 230 179 452 1,079 647	766 934 1,029 458 110 587 849 532 507 1,130 182 83 194 285 236 820 315 408 58 56 161 259 170	\$197,619,528 233,299,856 274,333,282 118,464,835 28,540,450 146,125,208 167,127,053 145,714,740 108,685,985 310,585,007 46,628,470 21,557,550 55,129,800 57,053,450 45,099,000 108,604,488 52,228,650 61,035,322 11,729,650 7,995,800 21,562,950 36,178,491 19,395,650	\$257,989 249,786 266,602 258,657 259,459 248,936 196,852 273,900 214,371 274,854 256,200 259,730 284,174 200,188 191,097 132,444 165,805 149,596 202,235 142,782 133,931 139,685 114,092	\$235,000 234,000 218,000 242,000 261,000 216,000 186,000 255,000 200,000 255,000 192,000 192,000 175,950 130,000 140,500 187,250 142,500 130,500 132,750 109,000
Total	35,289	10,129	\$2,274,695,215	\$224,573	N/A
Grand Total	172,912	55,779	\$11,052,633,378	\$198,150	N/A

Includes Re-runs:

East	22,382	West	27,204
Central	16,605	North	16,843

<sup>\*</sup> Please note that the market information represents only those sales reported through the Toronto Real Estate Board.

### Single-Family East Breakdown December 1996

	<u>s</u>	Det <u>ales</u>	ached Houses <u>Av. Price</u>	Med. P	<u>rice</u>	<u>Sales</u>		etached Houses <u>Av. Price</u>	Med. Price
E-1 E-2 E-3 E-4 E-5 E-6 E-7 E-8		21 15 48 27 26 26 34 32 29	190,957 312,910 178,333 174,733 239,223 210,915 252,642 229,325 182,345	182,00 295,00 170,70 173,00 239,00 175,40 225,00 189,00	00 00 00 00 00 00 00 00	26 22 24 4 7 4 8 2		162,732 205,970 176,636 145,388 169,386 151,000 185,750 140,500 158,000	156,750 202,500 176,000 144,125 170,000 152,500 183,000 140,500 158,000
E-10 E-11 E-12 E-13 E-14 E-15 E-16 E-17 E-18 E-19 E-20 E-21		34 22 17 38 66 49 100 23 2 1	219,729 185,105 173,424 207,000 168,878 188,055 136,068 169,030 229,000 290,000 152,350 149,800	214,50 179,00 162,50 195,75 165,15 183,00 133,50 160,00 229,00 290,00 153,50 149,90	50 50 50 50 50 50 50 50 50 50 50 50 50 5	8 4 4 3 1 31 3 -		157,863 143,225 164,475 132,333 130,000 109,050 106,967	153,750 142,450 159,950 128,500 130,000 113,500 103,000
L 21	To <u>Sales</u>	ownhouse Condo <u>Av. Price</u>			ndominium A Av. Price	partments Med. Price	<u>Sales</u>	Link Houses Av. Price	Med. Price
E-1 E-2 E-3 E-4 E-5 E-6 E-7	2 4 1 2 15	113,000 191,750 85,000 111,500 139,257 - 152,900 138,125	113,000 187,500 85,000 111,500 141,800 - 149,000 131,750	30 19 31 4 25 29	98,950 94,779 144,603 191,063 124,496 105,440	90,000 87,000 148,800 169,625 125,000 102,500	- - - 4 - 9	187,250 - 182,811	185,000 - 180,000
E-8 E-9 E-10 E-11 E-12 E-13 E-14 E-15 E-16 E-17	6 2 5 2 11 7 4 8	111,634 121,000 119,000 118,000 126,255 114,714 112,525 84,625 81,500	125,000 121,000 119,000 118,000 118,200 113,500 119,550 86,000 81,500	8 2 13 1 6 12 5	127,250 84,500 99,915 94,000 119,250 97,067 81,200 95,000	128,250 84,500 102,000 94,000 117,500 92,000 - 84,000 95,000	6 4 5 4 14 12 22	169,333 172,375 169,600 146,000 153,275 126,917 136,350	176,750 169,250 164,500 143,000 151,700 126,500 133,750
E-18 E-19 E-20 E-21	-	-	- - -	- - -	- - -	- -	1	106,000	106,000
	<u>Sales</u>	Attached/Row Av. Price	Med. Price	Co- <u>Sales</u>	-op Apartmen <u>Av. Price</u>	ts <u>Med. Price</u>	Do <u>Sales</u>	etached Condon <u>Av. Price</u>	niniums <u>Med. Price</u>
E-1 E-2 E-3	8 1 2	162,063 160,000 155,800	162,750 160,000 155,800	- - -	-	- - -	- - -	:	- - -
E-4 E-5 E-6 E-7	3 2 3	174,500 145,000 170,833	175,000 145,000 172,000	- - -	- -	- - -	- - -	:	- - -
E-8 E-9 E-10	-	-	- -	-	-	- -	-	-	-
E-11	11	147,091	146,000	-	-	-	2	186,000	186,000
E-12 E-13 E-14 E-15 E-16 E-17	3 6 3 3 8	149,500 143,025 129,633 113,833 116,500	151,000 143,250 131,900 112,000 115,000	- - - -	- - - -	:	3 - -	125,300 - - -	127,900 - - -
E-18 E-19 E-20	-	- -	- - -	-	-	-	-	- -	- -
E-20 E-21	-	-	-	-	-	-	-	-	-

#### Single-Family Central Breakdown December 1996

	<u>Sales</u>	Detached Houses <u>Av. Price</u>	Med. Price	<u>Sales</u>	Semi-Detached Houses Av. Price	Med. Price
C-1	1	186,000	186,000	6	233,583	178,750
C-2	8	308,000	241,000	15	193,340	165,000
C-3	32	442,612	332,538	8	305,206	181,000
C-4	45	409,081	380,000	9	273,000	250,000
C-6	7	249,429	243,500	-	· -	· -
C-7	19	260,321	239,000	3	239,000	239,000
C-8	1	290,000	290,000	3	178,833	145,000
C-9	11	525,091	435,000	1	465,000	465,000
C-10	37	482,101	406,000	11	260,382	250,000
C-11	15	383,067	379,000	2	221,250	221,250
C-12	17	505,700	455,000	-	· -	· -
C-13	10	283,135	267,000	3	183,629	183,000
C-14	19	356,074	300,000	-	· -	-
C-15	18	279,600	267,500	6	215,450	217,750

	<b>Townhouse Condominiums</b>			Co	ndominium A	partments	Link Houses		
	<u>Sales</u>	Av. Price	Med. Price	<u>Sales</u>	Av. Price	Med. Price	<u>Sales</u>	Av. Price	Med. Price
C-1	4	163,250	158,000	62	172,426	133,000	_	-	-
C-2	1	246,000	246,000	10	259,350	195,000	-	-	-
C-3	-	· -	· -	7	226,857	195,000	-	-	-
C-4	-	-	-	10	216,450	129,000	-	-	-
C-6	-	-	-	1	135,000	135,000	-	-	-
C-7	4	174,475	174,950	16	171,488	153,000	-	-	-
C-8	5	209,500	139,500	52	144,771	139,400	-	-	-
C-9	-	· -	· -	4	252,500	273,500	-	-	-
C-10	1	202,000	202,000	3	185,000	195,000	-	-	-
C-11	3	94,767	100,000	3	89,000	97,000	-	-	-
C-12	2	391,750	391,750	-	· -	· -	-	-	-
C-13	7	185,143	167,000	14	152,753	132,500	-	-	-
C-14	4	257,000	265,000	14	181,466	174,500	-	-	-
C-15	19	171,052	156,000	19	164,011	129,000	3	189,267	189,800

	Attached/Row			Co-op Apartments			Detached Condominiums		
	<u>Sales</u>	Av. Price	Med. Price	<u>Sales</u>	Av. Price	Med. Price	<u>Sales</u>	Av. Price	Med. Price
C-1	10	176,500	160,500	-	-	_	-	-	-
C-2	5	314,900	300,000	-	-	-	-	-	-
C-3	-	· -	· -	1	151,000	151,000	-	-	-
C-4	-	-	-	-	· -	· -	-	-	-
C-6	-	-	-	-	-	-	-	-	-
C-7	-	-	-	-	-	-	-	-	-
C-8	7	208,429	195,000	-	-	-	-	-	-
C-9	-	, <u>-</u>	, <u>-</u>	3	218,500	220,000	-	-	-
C-10	-	-	-	-	· -	· -	-	-	-
C-11	-	-	-	-	-	-	-	-	-
C-12	-	-	-	-	-	-	-	-	-
C-13	-	-	-	-	-	-	-	-	-
C-14		433,800	433,800	-	-	-	-	-	-
C-15	_	-		1	76,000	76,000	_	_	_

### Single-Family North Breakdown December 1996

	<u>s</u>	Deta ales	ached Houses Av. Price	Med. Price	<u> </u>	<u>Sales</u>	Semi-D	etached Houses <u>Av. Price</u>	Med. Price
N-1		28	353,663	299,000		2		208,450	208,450
N-2 N-3		45 30	291,253 321,511	266,500 275,500		1 1		220,000 171,000	220,000 171,000
N-4		21	273,548	260,000		3		163,750	162,250
N-5 N-6		8 29	268,181 308,034	288,000 273,500		- 2		- 155,000	155,000
N-7		34	221,653	203,500		2 8		152,188	142,750
N-8 N-10		35 12	302,369 264,325	268,000 267,500		3		178,667	195,000
N-11		59	327,750	289,000		-		-	-
N-12 N-13		17 8	260,406 224,000	249,000 164,000		-		-	-
N-13 N-14		8	274,000 274,188	259,500		-		- -	-
N-15		14	183,321	172,500		-		153,000	152,000
N-16 N-17		12 67	212,417 136,212	190,250 140,000		-		153,000	153,000
N-18		15	169,193	178,000		5		137,800	136,000
N-19 N-20		12 4	167,958 184,750	168,000 169,500		-		-	-
N-21		3	170,500	184,000		-		-	-
N-22 N-23		14 15	137,057 143,810	130,000 144,500		1 -		67,000	67,000
N-24		12	116,325	110,500		-		-	-
		wnhouse Condon			ominium Apart			Link Houses	
	<u>Sales</u>	Av. Price	Med. Price	<u>Sales</u>	Av. Price	Med. Price	<u>Sales</u>	Av. Price	Med. Price
N-1	13	157,615	147,000	13	151,846	141,500	3	227,500	227,000
N-2 N-3	2 12	213,750 160,533	213,750 160,500	18 17	183,194 150,279	158,400 148,000	3 3	193,333 204,000	189,000 203,000
N-4	-	-	-	2	117,750	117,750	-		,
N-5 N-6	2	249,750	249,750	<del>-</del> -	- -	-	1	215,500	215,500
N-7	2	136,875	138,000	1	125,000	125,000	1	155,000	155,000
N-8 N-10	2	195,000	195,000	1	84,000	84,000	1 31	235,000 205,053	235,000 206,500
N-11	5	165,500	172,500	2	168,750	168,750	10	220,250	220,000
N-12 N-13	1	160,000	160,000	<del>-</del> -	-	-	1	198,500	198,500
N-14	-	-	-	-	-	-	-	-	-
N-15 N-16	-	-	-	2	82,250	82,250	- 1	170,000	170,000
N-17	1	127,500	127,500	-	-	-	i	168,000	168,000
N-18 N-19	1 4	114,000 99,625	114,000 97,750	-	-	-	2 4	149,500 135,554	149,500 133,657
N-20	-	-	-	-	-	-	-	-	-
N-21 N-22	-	-	-	-	-	-	-	-	-
N-23	-	-	-	-	-	-	1	137,000	137,000
N-24	-	-	-	-	=	-	-	-	-
	Sales	Attached/Row Av. Price	Med. Price	Co-op Sales	Apartments Av. Price	Med. Price	De Sales	etached Condomin Av. Price	iums Med. Price
NI 4	·		·						
N-1 N-2	1 1	190,000 185,000	190,000 185,000	-	-	-	-	-	-
N-3	6	187,250	189,500	-	-	=	-	-	-
N-4 N-5	-	-	-	-	-	-	-	-	-
N-6	-	-	-	-	-	-	-	-	-
N-7 N-8	3 2	139,167 185,500	139,000 185,500	-	-	-	-	-	-
N-10	-	-	-	-	-	-	-	-	-
N-11 N-12	-	-	-	- -	-	<del>-</del>	-	-	-
N-13	-	-	-	-	=	-	-	-	-
N-14 N-15	-	<del>-</del>	-	-	-	-	-	-	<del>-</del>
N-16	-	- -	-	- -	-	-	-	-	-
N-17 N-18	-	-	-	-	-	-	-	-	-
N-18 N-19	5	129,000	128,000	-	- -	-	-	-	-
N-20	-	, -	· -	-	=	-	-	-	=
N-21 N-22	-	-	-	-	-	-	-	-	-
N-23	2	112,750	112,750	-	-	-	=	-	-
N-24	-	-	_	-	-	-	-	-	_

#### Single-Family West Breakdown December 1996

	S	De ales	tached Houses Av. Price	Med. Price	occinaci 1000	<u>Sales</u>		etached Houses Av. Price	Med. Price
W-1 W-2 W-3 W-4 W-5 W-6 W-7		14 13 33 28 11 29	218,229 232,269 143,733 166,300 213,018 172,548 213,200	226,250 222,500 139,900 151,750 207,500 170,500 202,450		13 19 22 2 13 10		175,385 162,308 145,916 149,500 190,338 178,550	175,500 149,000 141,000 149,500 194,000 178,000
W-8 W-9 W-10 W-12 W-13 W-14 W-15 W-16	45 13 36 30 34 20 6 36 - 8 67 67 67		322,227 267,062 187,767 232,644 327,132 237,740 210,333 220,736	295,000 224,000 180,000 222,561 284,000 245,500 207,000 214,250		1 3 2 7 10 3 6 9		206,000 172,333 171,250 168,786 157,580 213,333 181,333 171,444	206,000 185,000 171,250 169,000 156,400 210,000 182,000 170,000
W-17 W-18 W-19 W-20 W-21 W-22			159,269 235,355 216,728 308,866 252,000	169,950 228,000 206,000 269,000 252,000	228,000 206,000 269,000 252,000			149,410 183,640 173,395 156,500	148,750 183,500 173,000 156,500
W-23 W-24 W-25 W-26 W-27 W-28		114 60 6 4 29 44	191,657 190,729 360,583 332,250 188,328 238,609	185,000 179,500 217,250 329,000 186,000 206,450		34 14 - - 1 3		158,291 160,429 - - 110,000 126,833	156,750 163,500 - 110,000 128,500
VV-20	To Sales	ownhouse Condo Av. Price			ominium Apar Av. Price		Sales	Link Houses Av. Price	Med. Price
W-1 W-2 W-3 W-4 W-5 W-6 W-7 W-8 W-9 W-10 W-12 W-13 W-14 W-15	- - - 7 - 2 7	98,629 208,555	89,900 - 208,555	8 2 3 16 20 10 5	146,688 183,500 102,000 85,559 87,600 190,390 115,900 126,488	132,500 183,500 88,000 80,500 92,250 167,750 116,500 117,000	- - - - - -	:	- - - - - -
	1 10 1 9 12 15	142,643 118,000 125,210 137,000 144,889 138,029 137,347 138,364	133,000 118,000 117,300 137,000 134,000 159,500 140,000 137,000	16 30 14 6 12 73	83,353 86,977 122,618 104,833 80,008 108,027 164,143	77,900 77,900 83,700 119,000 100,000 76,000 106,500 114,000	- 2 - - 2 - 4	167,250 - - 182,000 - 176,250	167,250 - 182,000 179,750
W-16 W-17 W-18 W-19 W-20 W-21 W-22	3 16 42 7	99,167 157,438 141,619 144,643	103,000 155,000 134,000 138,500	3 32 5 3	83,500 121,359 93,200 135,633	83,500 120,750 88,000 138,000	- 2 1 3	188,750 175,000 184,333	179,730 - 188,750 175,000 183,000
W-23 W-24 W-25	8 27 1	133,831 121,348 120,000	129,950 115,000 120,000	11 22 1	100,455 97,395 79,000	107,500 85,500 79,000	6 - -	163,417 - -	165,500 - -
W-26 W-27 W-28	7	122,643 102,500	115,000 102,500	3	128,833	135,000 -	1 3	182,000 143,667	182,000 130,000
	Sales	Attached/Row Av. Price	Med. Price	Co-op <u>Sales</u>	Apartments Av. Price	Med. Price	Sales	etached Condomi Av. Price	niums <u>Med. Price</u>
W-1 W-2 W-3	3 2 -	187,667 150,125 -	180,000 150,125 -	-	-	- - -	-	- - -	-
W-4 W-5 W-6 W-7	1	177,000	177,000	1 1 -	67,500 61,000	67,500 61,000	- - -	:	- - -
W-8 W-9 W-10	- - 1	154,000	- - 154,000	1 -	75,450 -	75,450 -	-	- - -	-
W-12 W-13	2 1	173,000 140,500	173,000 140,500	-	-	-	-	-	-
W-14 W-15 W-16	- 2	161,750	- - 161,750	-	-	-	-	-	-
W-17 W-18	-	-	- -	-	-	-	-	-	-
W-19 W-20 W-21	12 5 5	177,033 155,620 178,760	172,450 160,000 175,000	-	- - -	- -	-	-	-
W-22 W-23	- 25	145,076	145,000	-	-	-	-	-	-
W-24 W-25 W-26	3	145,467 -	156,900 -	-	-	-	-	-	-
W-26 W-27 W-28	- 1	153,000	153,000	- - -	- -	-	- - -	- -	-

Year	* Number of Sales (Property of all types	s)	* Dollar Volume (Property of all types)	* Average Price (Property of all type	s)
1953	2,699		\$ 38,935,130	\$ 14,424	
1954	3,061		44,835,245	14,647	
1955	3,555		53,153,433	14,952	
1956 1957	4,885 5,016		73,486,822 93,072,456	15,043	
1957	5,916 7,968		128,163,813	15,732 16,085	
1959	9,559		158,821,137	16,615	
1960	9,298		151,828,112	16,329	
1961	9,264		151,314,565	16,334	
1962	9,669	* Number of Color	161,878,920	16,742	*Assaura Duica
1963 1964	11,096 13,895	* Number of Sales (Single-Family Only)	183,272,930 241,218,500	16,517 17,370	*Average Price (Single-Family Only)
1965	14,890	(Single-Laining Only)	281,164,558	18,883	(Single-Lailing Only)
1966	14,883	13,428	326,687,333	21,950	\$ 21,360
1967	14,886	12,432	367,415,993	24,681	24,078
1968	15,570	12,245	430,301,604	27,637	26,732
1969 1970	15,817	12,493	473,422,285	29,931	28,929
1970	13,076 15,587	10,498 13,085	394,123,765 496,009,054	30,141 31,822	29,492 30,426
1972	17,037	14,613	580,579,218	34,078	32,513
1973	19,561	16,335	862,742,566	44,105	40,605
1974	20,680	17,318	1,160,586,426	56,121	52,806
1975	26,088	22,020	1,517,817,465	58,180	57,581
1976 1977	22,575 24,335	19,025 20,512	1,417,814,546 1,630,809,263	62,805 67,015	61,389 64,559
1978	24,778	21,184	1,707,519,316	68,913	67,333
1979	27,060	23,466	2,068,819,999	73,992	70,830
1980	30,977	26,017	2,478,889,915	80,023	75,694
1981	35,434	29,625	3,373,355,403	95,201	90,203
1982 1983	28,936	25,336	2,825,353,787	97,724 105,115	95,496 101,636
1984	34,896 36,206	30,046 31,905	3,668,093,732 3,845,980,469	105,115 106,225	101,626 102,318
1985	51,514	45,509	5,957,686,711	115,652	109,094
1986	54,815	52,919	8,195,016,831	149,503	138,925
1987	51,149	43,475	10,287,088,795	201,120	189,105
1988	61,441	49,381	15,234,986,682	249,632	229,635
1989 1990	47,447 31,652	38,960 26,779	13,863,276,860 8,264,140,752	292,185 261,094	273,698 255,020
1991	44,510	38,144	10,606,078,479	238,285	234,313
1992	49,113	41,703	10,705,964,103	217,986	214,971
1993	46,561	38,990	9,885,955,838	212,323	206,490
1994	52,796	44,237	11,516,814,224	218,138	208,921
1995					
January	2,219	1,791	460,563,691	207,555	199,759
February	2,922	2,455	640,047,635	219,044	208,225
March April	3,857 3,831	3,218 3,204	816,442,134 843,090,243	211,678 220,071	207,556 212,541
May	4,514	3,785	982,479,781	217,652	212,626
June	4,920	4,172	1,012,394,725	205,771	202,297
July	4,340	3,721	935,364,497	215,522	202,686
August	4,920	4,179	1,004,199,245	204,106	198,594
Septembe October	r 4,560 4,134	3,841 3,344	911,915,733 863,942,396	199,982 208,985	195,099 201,526
November		3,295	838,187,466	206,450	197,999
December		2,268	593,613,260	210,277	197,119
TOTAL	47,100	39,273	9,902,240,806	210,238	203,028
1996					
January	2,648	2,222	561,139,885	211,910	195,169
February	4,955	4,207	976,668,267	197,108	192,406
March	6,288 5,002	5,350 5,070	1,281,549,739	203,809	197,523 108,445
April May	5,992 6,483	5,070 5,514	1,219,439,022 1,335,304,585	203,511 205,970	198,445 201,847
June	5,865	4,979	1,248,550,730	212,882	201,047
July	5,325	4,539	1,103,019,345	207,140	199,856
August	5,104	4,372	1,050,637,385	205,846	197,622
Septembe		4,123	976,472,171	201,417	195,486
October November	6,281 6,959	5,398 5,878	1,282,350,382 1,424,064,031	204,163 204,636	199,882 195,801
December		4,127	1,037,995,827	204,636 207,102	196,016
TOTAL	65,760	55,779	13,497,191,369	205,249	198,150

<sup>\*</sup> Due to District revisions, caution should be exercised when undertaking historical comparisons. Please refer to appropriate maps.

