TREB cautiously optimistic about market

TORONTO - Tuesday, December 1, 1998 — The Toronto Real Estate Board is anticipating a strong spring real estate market, said TREB President-Elect, Bill Palander. He explained that while present sales volumes are slightly lower than this time last year selling prices are continuing to rise.

"The Greater Toronto Area real estate market is moving along at a steady pace, said Mr. Palander. "Although November is traditionally a slow period in real estate we are showing an increase in the average and median selling prices over last year.'

In November, TREB Members reported 3,905 sales of single-family dwellings throughout the GTA. This is down 17 per cent from the 4.688 sales recorded in October and down 7 per cent from the 4,185 recorded last November.

A small dip occurred in November's average selling price, down 2 per cent, to \$214,465 from \$217,908 recorded in October. However, this was still up 1 per cent from the \$212,127 recorded in November of 1997.

The median price rose marginally in November from October's \$185,000 to \$186,000. This is an increase of 2 per cent over the \$182,250 recorded at this time last year.

At 18,047, active listings continued to fall in November, down 7 per cent from the

19,440 recorded in October and down marginally from the 18,131 recorded in November of 1997. This can be partly attributed to a relatively strong fall market that cleared out a lot of existing inventory.

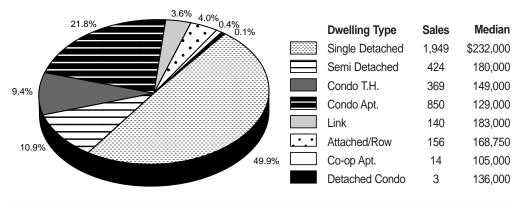
"We look forward to continuing steady growth in the GTA market with no great changes in the foreseeable future." said Mr. Palander.

TREB's 3,905 single-family dwelling sales, which were reported throughout the Greater Toronto Area, totalled \$837,486,257, and averaged \$214,465. The median price was \$186,000.

Breaking down the total 1,446 sales were reported in TREB's 28 West districts and averaged \$200.044: 624 sales were reported in the 14 Central districts and averaged \$295,209; 699 sales were reported in the 23 North districts and averaged \$233,317; and 1,136 sales were reported in TREB's 21 East districts and averaged \$176,869.

In addition to the sales of single-family dwellings, TREB Members reported 948 sales of properties of other types (P.O.T.) during November moving the total to 4,853. The dollar volume for properties of all types (P.A.T.) was \$1,076,535,860, and the average price was \$221.829.

Single-Family Residential Breakdown



Housing Market Indicators

	November 1997	November 1998	% Change
Sales*	4,185	3,905	(-7%)
New Listings*	5,298	5,263	(-1%)
Active Listings**	18,131	18,047	(—)

Single-Family Dwellings Only

	1000													
	0	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	
								L						
				Nι	ımb	er of	New	/ ML	S Li	sting	s			
	25000	_												
	20000	-												
>	15000	-												
	10000	-		_	_	_								
	5000	-												
7	0	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	1
													7	
				Nu	mbe	r of	Activ	e M	LS L	istin	gs			
	30000	-												
	25000	-												
Z	20000	-	_									_		
	15000													
	10000													
	5000													
	U	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	

Number of MLS Sales

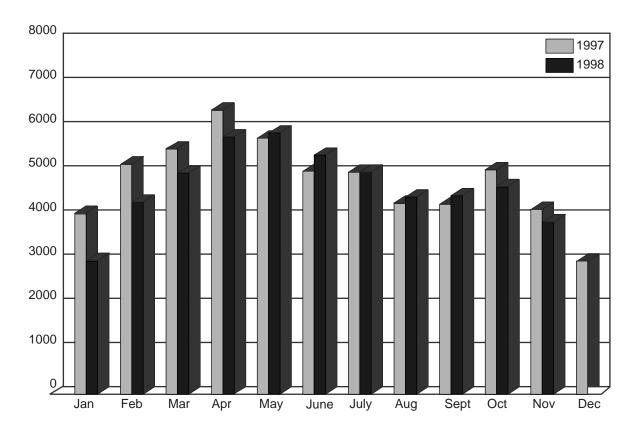
7000

5000

S.F.D

Properties All Types including Single-Family Dwellings.

Single-Family Dwelling Sales Comparison



Price Category Breakdown — November

Pric	Price Range		Tota	Total S.F.D.		Condo Apt.		Condo T.H.		
Up	to	\$90,000	158	(4.0)	108	(12.7)	22	(6.0)		
90,001	to	110,000	200	(5.1)	141	(16.6)	28	(7.6)		
110,001	to	120,000	163	(4.2)	91	(10.7)	25	(6.8)		
120,001	to	130,000	188	(4.8)	100	(11.8)	26	(7.1)		
130,001	to	140,000	191	(4.9)	82	(9.7)	47	(12.7)		
140,001	to	150,000	219	(5.6)	60	(7.1)	45	(12.2)		
150,001	to	160,000	221	(5.7)	42	(4.9)	46	(12.5)		
160,001	to	170,000	244	(6.2)	40	(4.7)	43	(11.6)		
170,001	to	180,000	239	(6.1)	24	(2.8)	21	(5.7)		
180,001	to	190,000	241	(6.2)	31	(3.7)	16	(4.3)		
190,001	to	200,000	181	(4.6)	20	(2.3)	13	(3.5)		
200,001	to	225,000	409	(10.5)	34	(4.0)	20	(5.4)		
225,001	to	250,000	338	(8.7)	23	(2.7)	4	(1.1)		
250,001	to	300,000	385	(9.9)	22	(2.6)	9	(2.4)		
300,001	to	400,000	309	(7.9)	19	(2.2)	2	(0.5)		
400,001	to	500,000	107	(2.7)	7	(8.0)	1	(0.3)		
500,001	to	750,000	84	(2.2)	5	(0.6)	1	(0.3)		
750,000	to	1,000,000	16	(0.4)		(—)	_	(—)		
1,000,001	to	1,500,000	9	(0.2)	_	(—)	_	(—)		
Over		1,500,000	3	(0.1)	1	(0.1)	_	(—)		
TOTAL			3,905	100.0	850*	100.0	369**	100.0		

^{* 850} condominium apartments sold for \$125,858,194, averaging \$148,068

^{** 369} condominium townhouses sold for \$56,554,259, averaging \$153,263.

Single-Family Residential November 1998

<u>Area</u>	<u>Listed</u>	Re-runs	Sales	Dollar Volume	Av. Price	Med. Price
East						
E-1 E-2 E-3 E-4 E-5 E-6 E-7 E-8 E-9 E-10 E-11 E-12 E-13 E-14 E-15 E-16 E-17 E-18 E-19 E-19 E-10 E-11	156 155 258 89 245 91 240 169 137 115 156 45 210 224 206 358 193 14 23 25 57	94 93 137 40 139 50 138 91 57 61 85 17 107 118 109 184 90 7 13 13	55 54 105 53 93 31 72 77 50 41 72 13 64 85 52 102 69 3 5 18 22	\$10,340,975 14,225,821 19,723,850 7,848,500 16,364,550 6,427,400 13,339,380 12,900,100 7,601,900 8,302,800 11,234,551 2,527,900 12,538,799 14,492,200 9,249,600 14,034,400 10,312,335 913,000 1,189,000 3,233,400 4,123,200	\$188,018 263,441 187,846 148,085 175,963 207,335 185,269 167,534 152,038 202,507 156,035 194,454 195,919 170,496 177,877 137,592 149,454 304,333 237,800 179,633 187,418	\$174,000 229,250 168,000 150,000 165,000 181,000 155,000 157,000 204,000 158,500 173,000 170,000 172,000 132,000 147,000 310,000 240,000 178,000 178,000
Total	3,166	1,674	1,136	\$200,923,661	\$176,869	\$167,000
West						
W-1 W-2 W-3 W-4 W-5 W-6 W-7 W-8 W-9 W-10 W-12 W-13 W-14 W-15 W-16 W-17 W-18 W-19 W-20 W-21 W-22 W-23 W-24 W-25 W-26 W-27 W-28 W-29	66 96 137 100 207 135 101 200 84 216 184 204 105 214 174 - 35 371 398 95 11 462 332 18 2 118 99 66	39 57 76 50 117 81 54 121 40 111 102 123 62 110 108 - 17 222 221 53 6 265 170 9 1 58 49 26	22 37 57 42 53 42 29 76 39 81 60 56 37 82 68 - 25 105 106 21 2 142 135 3 - 57 35 34	\$5,941,000 8,232,615 8,782,400 6,922,800 7,817,299 8,692,600 8,552,500 23,905,780 6,901,900 12,466,150 12,968,600 12,955,405 7,189,900 11,161,050 14,604,450 - 4,178,800 21,610,900 22,514,600 4,897,121 359,000 26,532,238 23,647,200 470,000 - 12,989,650 9,114,200 5,855,800	\$270,045 222,503 154,077 164,829 147,496 206,967 294,914 314,550 176,972 153,903 216,143 231,347 194,322 136,110 214,771 	\$241,000 222,000 158,000 146,750 121,900 196,500 320,000 263,000 183,000 134,500 201,500 193,250 191,000 126,000 200,000 200,500 231,000 179,500 178,250 164,900 123,500 223,000 223,000 164,750
Total	4,230	2,348	1,446	\$289,263,958	\$200,044	\$182,000

November 1998 continued

<u>Area</u>	Listed	Re-runs	<u>Sales</u>	<u>Dollar Volume</u>	Av. Price	Med. Price
<u>Central</u>						
C-1 C-2 C-3 C-4 C-6 C-7 C-8 C-9 C-10 C-11 C-12 C-13	289 178 129 254 43 150 184 94 175 80 129 100	161 116 78 165 29 94 119 68 108 44 85 61	83 46 41 59 14 44 67 30 46 29 22 40	\$18,157,528 16,393,600 16,204,400 21,194,300 4,237,518 9,839,700 11,827,917 15,353,000 15,766,601 6,363,150 15,511,200 8,572,200	\$218,765 356,383 395,229 359,225 302,680 223,630 176,536 511,767 342,752 219,419 705,055 214,305	\$170,000 254,500 342,000 322,000 310,009 215,750 164,000 367,500 293,250 242,500 536,500 195,500
C-14 C-15	211 227	139 133	51 52	13,256,688 11,532,349	259,935 221,776	205,000 205,000
Total	2,243	1,400	624	\$184,210,151	\$295,209	\$232,500
<u>North</u>						
N-1 N-2 N-3 N-4 N-5 N-6 N-7 N-8 N-10 N-11 N-12 N-13 N-14 N-15 N-16 N-17 N-18 N-19 N-20 N-21 N-22 N-23 N-24	170 230 378 158 31 152 163 239 128 332 63 31 63 55 66 144 57 45 12 15 16 86 53	98 150 258 102 21 97 81 148 67 226 41 15 35 31 47 75 27 20 9 8 9 42 34	48 60 67 37 5 47 68 60 40 77 10 3 12 11 19 50 9 24 4 8 7 18	\$11,675,138 15,039,950 18,117,851 9,787,200 1,488,999 10,819,800 13,742,177 16,899,300 9,298,888 21,447,650 2,814,000 540,000 3,458,000 2,307,400 4,438,177 7,850,800 1,504,000 4,050,750 950,000 1,288,400 815,300 2,717,107 2,037,600	\$243,232 250,666 270,416 264,519 297,800 230,209 202,091 281,655 232,472 278,541 281,400 180,000 288,167 209,764 233,588 157,016 167,111 168,781 237,500 161,050 116,471 150,950 135,840	\$212,750 241,500 226,000 263,000 330,000 209,000 181,500 264,000 220,250 266,000 220,750 159,000 212,000 212,000 148,750 170,000 152,500 222,500 148,950 127,500 155,500 108,000
Total	2,687	1,641	699	\$163,088,487	\$233,317	\$219,500
Grand Total	12,326	7,063	3,905	\$837,486,257	\$214,465	\$186,000

Listed includes Reruns: East (1,674-53%) West (2,348-55%) Central (1,400-62%) North (1,641-61%)

^{*} Sales to Listings Ratio (SFD only): 31.7%

	AVERAGE DAYS ON MARKET	AVERAGE LIST TO SALE PRICE RATIO
EAST WEST CENTRAL NORTH	46 44 45 58	97% 97% 96% 96%
TOTAL	47	97%

^{*} Please note that the market information represents only those sales reported through the Toronto Real Estate Board.

Eleven Month Single-Family January to November 1998

<u>Area</u>	Listed	<u>Sales</u>	Dollar Volume	Av. Price	Med. Price
<u>East</u>					
E-1 E-2 E-3 E-4 E-5 E-6 E-7 E-8 E-9 E-10 E-11 E-12 E-13 E-14 E-15 E-16 E-17 E-18 E-19 E-20 E-21	1,914 1,970 3,458 1,560 3,590 1,244 3,279 2,344 1,643 1,579 2,245 585 2,864 2,853 2,289 4,855 2,488 152 310 585 872	619 622 1,169 601 1,090 408 1,052 803 615 493 754 202 1,048 1,078 928 1,869 917 30 83 202 322	\$118,768,594 154,009,967 204,721,620 92,315,921 198,299,261 79,412,500 194,390,653 136,416,565 98,227,026 106,657,652 119,591,188 34,842,752 199,907,617 187,579,879 168,463,427 245,153,876 139,107,014 9,915,150 17,679,890 33,824,603 54,268,990	\$191,872 247,604 175,125 153,604 181,926 194,638 184,782 169,884 159,719 216,344 158,609 172,489 190,752 174,007 181,534 131,168 151,698 330,505 213,011 167,449 168,537	\$170,000 222,000 170,500 161,500 175,000 175,000 180,000 163,000 217,000 159,500 167,750 185,000 170,000 175,000 127,000 127,000 145,000 284,250 208,000 156,150 165,450
Total	42,679	14,905	\$2,593,554,145	\$174,006	N/A
<u>West</u>					
W-1 W-2 W-3 W-4 W-5 W-6 W-7 W-8 W-9 W-10 W-12 W-13 W-14 W-15 W-16 W-17 W-18 W-19 W-20 W-21 W-22 W-23 W-24 W-25 W-26 W-27 W-28 W-29	971 1,666 1,927 1,515 2,188 1,845 1,021 2,846 1,161 2,728 2,227 2,506 1,589 2,820 2,645 719 4,060 4,545 1,289 84 5,061 3,872 220 22 1,291 1,500 972	368 523 634 488 673 590 370 1,027 412 972 689 801 583 1,164 1,011 300 1,384 1,699 487 25 2,154 1,684 69 4 4 582 490 427	\$83,627,250 120,550,320 100,276,250 81,195,738 100,478,989 121,353,715 97,797,306 309,269,968 75,661,820 147,383,406 154,951,169 201,665,538 108,265,649 167,669,081 215,753,530 46,165,588 293,066,667 356,552,196 133,204,221 7,092,800 402,154,076 285,818,931 14,546,200 1,108,500 118,657,465 132,843,500 67,016,799	\$227,248 230,498 158,164 166,385 149,300 205,684 264,317 301,139 183,645 151,629 224,893 251,767 185,704 144,046 213,406 	\$212,900 214,000 155,000 158,500 128,000 188,900 255,000 250,000 182,500 134,500 203,000 199,500 182,750 132,000 197,500 160,000 206,000 194,000 236,000 176,500 164,000 182,000 247,500 192,000 242,500 148,875
Total	53,290	19,610	\$3,944,126,672	\$201,128	N/A

Eleven Month Single-Family continued January to November 1998

<u>Area</u>	Listed	Sales	Dollar Volume	Av. Price	Med. Price
<u>Central</u>					
C-1 C-2 C-3 C-4 C-6 C-7 C-8 C-9 C-10 C-11 C-12 C-13 C-14 C-15	3,401 2,134 1,724 2,736 566 2,045 2,455 1,021 1,739 867 1,659 1,364 2,516 2,993	1,033 576 475 912 150 592 781 265 576 325 292 500 558 886	\$208,101,590 210,115,771 209,371,006 355,444,043 45,548,668 143,850,554 145,144,985 154,881,375 230,219,329 80,790,808 195,220,193 115,069,160 162,856,518 206,871,981	\$201,454 364,784 440,781 389,741 303,658 242,991 185,845 584,458 399,686 248,587 668,562 230,138 291,858 233,490	\$170,000 267,750 285,375 350,000 265,500 231,825 161,000 473,000 323,811 255,000 535,000 212,250 250,000 208,800
Total	27,220	7,921	\$2,463,485,981	\$311,007	N/A
<u>North</u>					
N-1 N-2 N-3 N-4 N-5 N-6 N-7 N-8 N-10 N-11 N-12 N-13 N-14 N-15 N-16 N-17 N-18 N-19 N-20 N-21 N-22 N-23 N-24	2,312 2,906 3,826 2,004 426 1,792 2,143 2,543 1,774 3,983 702 405 686 697 792 2,342 883 1,062 193 220 355 1,021 712	698 783 829 519 79 583 900 658 655 922 179 73 155 250 233 741 253 403 57 75 124 299 168	\$185,705,639 207,600,857 231,994,011 141,930,705 27,927,799 149,094,348 186,806,082 182,331,925 152,259,417 268,042,592 49,092,060 23,060,250 50,421,390 54,134,868 52,755,377 111,050,562 45,297,900 66,689,500 12,058,200 11,096,050 17,805,500 44,796,315 22,361,625	\$266,054 265,135 279,848 273,470 353,516 255,736 207,562 277,100 232,457 290,719 274,257 315,894 325,299 216,539 226,418 149,866 179,043 165,483 211,547 147,947 143,593 149,820 133,105	\$239,350 246,500 243,500 270,000 305,000 230,000 195,500 265,000 220,000 274,000 234,000 232,000 286,250 208,500 209,500 139,000 170,000 152,000 197,000 144,750 138,000 144,500 120,000
Total Grand	33,779	9,636	\$2,294,312,972	\$238,098	N/A
Total	156,968	52,072	\$11,295,479,770	\$216,920	NA

Includes Re-runs:

East	19,898	West	24,225
Central	13,917	North	16,722

^{*} Please note that the market information represents only those sales reported through the Toronto Real Estate Board.

Single-Family East Breakdown November 1998

	Sa	Deta ales	ached Houses <u>Av. Price</u>	Med. P	<u>rice</u>	<u>Sales</u>		etached Houses Av. Price	Med. Price
E-1 E-2 E-3 E-4 E-5 E-6 E-7 E-8		20 24 45 22 26 26 31 38	197,209 339,246 228,956 191,355 238,615 218,592 236,406 215,287	173,50 324,00 207,00 186,75 239,25 191,50 221,00	00 00 50 50 00	29 22 26 3 2 3 4		193,252 207,732 209,798 151,333 178,500 157,000 187,625	177,200 187,250 190,500 153,000 178,500 155,000 189,250
E-9 E-10 E-11 E-12 E-13 E-14 E-15 E-16 E-17 E-18 E-20 E-21		19 27 19 11 38 55 31 60 32 3 5 17	192,284 192,284 244,667 212,382 203,945 228,537 191,015 195,748 159,023 169,520 304,333 237,800 181,965 193,260	190,00 229,00 203,00 178,00 222,25 185,00 190,00 146,00 310,00 240,00 179,00	00 00 00 00 00 00 00 00 00 00	3 2 6 1 6 4 2 21 7		173,667 195,000 164,867 142,000 166,750 151,250 151,000 121,281 109,643	178,000 195,000 164,900 142,000 168,500 152,500 151,000 118,000 115,500
	To <u>Sales</u>	wnhouse Condo <u>Av. Price</u>	ominiums <u>Med. Price</u>	Condo <u>Sales</u>	ominium Apar <u>Av. Price</u>	tments <u>Med. Price</u>	Liı <u>Sales</u>	nk Houses <u>Av. Price</u>	Med. Price
E-1 E-2 E-3 E-4	2 1 3 4	116,000 220,000 133,000 172,725	116,000 220,000 138,000 164,950	3 29 24	200,667 113,003 103,908	228,000 97,500 108,000	- - -		
E-5 E-6 E-7 E-8 E-9	19 - 7 7 12	147,242 153,286 133,000 116,125	145,000 - 151,000 149,000 132,000	39 2 21 31 16	143,050 136,500 118,381 115,265 127,125	142,300 136,500 115,500 112,500 130,500	6 6 1	207,250 - 197,467 215,000	205,400 - 199,500 215,000
E-10 E-11 E-12	6 4 1	118,300 135,750 142,500	130,500 123,000 142,500	6 22 -	99,500 99,168	88,000 96,500	5	187,000	185,500
E-13 E-14 E-15 E-16 E-17	9 3 6 11	135,744 123,500 130,750 77,855	120,000 124,000 133,750 73,500	4 12 3 4 1	116,100 106,783 154,333 65,875 118,000	113,750 105,000 156,000 58,250 118,000	4 2 7 5 21	169,950 166,250 166,629 143,750 145,370	171,700 166,250 166,900 143,750 145,000
E-18 E-19 E-20 E-21	-	-	- - -	- - -	-	- - -	- - 1	140,000	140,000
	<u>Sales</u>	Attached/Row Av. Price	Med. Price	Co- <u>Sales</u>	op Apartmen <u>Av. Price</u>	ts <u>Med. Price</u>	De <u>Sales</u>	etached Condon <u>Av. Price</u>	niniums <u>Med. Price</u>
E-1 E-2 E-3	4 3 2	140,125 177,269 145,000	122,500 155,306 145,000	1	160,000	160,000	- - -	- - -	- - -
E-4 E-5	1	183,500	183,500	-	-	-	-	-	-
E-6 E-7	3	172,167	175,000	-	-	-	-	-	-
E-8 E-9	-	-	-	-	-	-	-	-	-
E-10 E-11	- 16	159,400	158,000	-	-	-	-	-	-
E-12 E-13	3	162,667	164,500	-	-	-	-	-	-
E-14 E-15 E-16	6 3 1	163,250 155,167 107,500	165,250 157,000 107,500	- - -	- - -	- - -	3 -	139,167 - -	136,000
E-17 E-18	8 -	118,675 -	119,000	-	-	-	-	-	-
E-19 E-20	-	-	-	-	-	-	-	-	-
E-21	-	-	-	-	-	-	-	-	-

Single-Family Central Breakdown November 1998

	<u>s</u>	Det <u>ales</u>	ached Houses <u>Av. Price</u>	Med. Pri	<u>ce</u>	<u>Sales</u>		etached Houses <u>Av. Price</u>	Med. Price
C-1 C-2 C-3 C-4 C-6 C-7 C-8		1 12 27 49 13	545,000 558,917 469,589 386,691 310,501 287,092	545,000 464,500 449,900 336,000 318,000 274,750		7 15 9 5 1 1 7		326,143 280,613 284,444 273,690 201,000 230,100 239,786	335,000 225,000 216,000 287,000 201,000 230,100 238,000
C-9 C-10 C-11 C-12		11 19 12 20	749,000 456,816 364,458 748,360	625,000 375,000 342,500 574,000		4 9 3		366,250 283,778 271,467	333,000 260,400 283,900
C-13 C-14 C-15		11 17 14	304,364 417,665 369,143	275,000 347,000 344,500		4 1 9		212,750 450,000 221,978	215,000 450,000 216,000
	To <u>Sales</u>	ownhouse Condo <u>Av. Price</u>	ominiums <u>Med. Price</u>	Condon <u>Sales</u>	ninium Apar <u>Av. Price</u>	tments <u>Med. Price</u>	<u>Sales</u>	Link Houses Av. Price	Med. Price
C-1 C-2	5	191,300	195,000	67 17	204,972 299,965	165,000 259.000	-	-	-
C-3	-	-	-	2	303,750	303,750	-	-	-
C-4 C-6	-	-	-	4 -	207,375	207,250	-	-	-
C-7 C-8	2 1	173,000 210,000	173,000	22 54	175,952 160,850	170,025 147,450	-	-	-
C-9	2	483,750	210,000 483,750	6	489,417	311,250	-	-	-
C-10 C-11	6	222,083 113,000	210,250 113,000	10 12	264,960 79,104	215,500 81,500	-	-	-
C-12	2 2	272,000	272,000	-	,	, <u>-</u>	-	-	-
C-13 C-14	2 4	223,450 231,222	223,450 245,000	22 29	168,832 164,879	162,000 153,000	1 -	212,000	212,000
C-15	15	161,767	165,000	12	123,254	110,750	1	186,000	186,000
		Attached/Row		Co.o	n Anartman	40		etached Condom	iniumo
	<u>Sales</u>	Attached/Row Av. Price	Med. Price	Sales	p Apartmen Av. Price	Med. Price	Sales	Av. Price	Med. Price
C-1	3	213,300	235,000	-	-	-	-	-	-
C-2 C-3	2	189,000	189,000	3	- 119,333	125,000	-	-	-
C-4	-	_	-	1	48,500	48,500	-	-	_
C-6 C-7	1	225,000	225,000	-	-	-	-	-	-
C-8	5	250,700	235,000	-	-	-	-	-	-
C-9 C-10	2 2	385,000 275,500	385,000 275,500	5	195,000	235,000	-	-	-
C-11	-	-	-	-	-	-	-	-	-
C-12 C-13	-	-	-	-	-	-	-	-	-
C-14	-			-	-	-	-	-	-
C-15	1	275,000	275,000	-	-	-	-	-	-

Single-Family North Breakdown November 1998

				110	veniber 1550				
	<u>s</u>	Det <u>ales</u>	ached Houses Av. Price	Med. Price	<u> </u>	<u>Sales</u>		etached Houses Av. Price	Med. Price
N-1		15	356,517	340,000		2		212,000	212,000
N-2 N-3 N-4		29 33 29	290,440 370,265 283,569	275,000 366,500 290,000		2 3		209,500 175,133	209,500 175,500
N-5 N-6		5 30	297,800 260,697	330,000 251,500		6		166,167	162,500
N-7 N-8		40 46	234,082 307,052	230,000 299,200		8 5		170,500 214,400	173,000 216,000
N-10 N-11 N-12		13 56 9	283,962 299,137 287,389	276,000 282,500 214,000		3		181,133	176,000
N-13 N-14		3 12	180,000 288,167	159,000 282,500		-		-	-
N-15 N-16		11 15	209,764 258,685	212,000 218,000		-		-	-
N-17 N-18		49 5	157,384 176,200	151,000 182,000		- 1		- 171,000	171,000
N-19 N-20		15 4	184,330 237,500	155,000 222,500		2		125,900	125,900
N-21 N-22		8 7	161,050 116,471	148,950 127,500		-		-	-
N-23 N-24		15 15	158,140 135,840	159,900 108,000		-		-	-
IN-24		15	133,040	100,000					
	To <u>Sales</u>	ownhouse Condor <u>Av. Price</u>	miniums <u>Med. Price</u>	Condo <u>Sales</u>	ominium Apari Av. Price	tments <u>Med. Price</u>	<u>Sales</u>	Link Houses Av. Price	Med. Price
N-1 N-2	11 6	176,136 231,417	169,000 216,250	13 13	176,062 199.023	156,500 184,000	4 11	250,500 215,309	252,500 220,000
N-3 N-4	9	167,333	170,000	16 1	159,456 122,500	160,000 122,500	3 1	221,133 222,000	219,900 222,000
N-5 N-6 N-7	1 15	147,000 150,800	147,000 153,000	1 2	113,000 131,950	113,000 131,950	1 -	218,500	218,500
N-8 N-10	4	180,250	172,000	1	159,900	159,900	- 27	207,681	210,000
N-11 N-12	2	202,900	202,900	4 -	275,625 -	279,500	8 1	232,913 227,500	217,000 227,500
N-13 N-14	-	- -	- -	-	-	-	-	- -	-
N-15 N-16	-	-	-	3	114,333	94,000	1	214,900	214,900
N-17 N-18	1	132,000	132,000	-	-	-	1 2	139,000 160,000	139,000 160,000
N-19 N-20	1 -	166,000 -	166,000	-	-	- -	4 -	152,125 -	153,500 -
N-21 N-22	-		-	-	-	- -	-	- -	-
N-23 N-24	-	-	-	-	-	-	1 -	142,000	142,000
		Attacks A/D		0	A t		D	tached Condomini	
	<u>Sales</u>	Attached/Row Av. Price	Med. Price	Sales	Apartments Av. Price	Med. Price	Sales	Av. Price	Med. Price
N-1 N-2	3 1	225,029 273.000	241,888 273,000	-	-	- -	-	- -	-
N-3 N-4	4 3	189,850 231,267	182,750 219,800	-	-	-	-	- -	-
N-5 N-6	- 8	190,425	192,250	-	- -	-	-	- -	-
N-7 N-8	3 4	163,000 205,500	161,000 207,750	-	-	-	-	-	-
N-10 N-11	4	195,250	184,500	-	-	-	-	-	-
N-12 N-13	-	195,250	184,300	-	-	-	-	-	-
N-14	-	-	-	-	-	-	-	-	-
N-15 N-16	-	-	- -	-	-	- -	-	- -	-
N-17 N-18	-	-	-	-	-	-	-	-	-
N-19 N-20	2	129,750	129,750 -	-	-	-	-	-	-
N-21 N-22	-	-	- -	-	-	-	-	- -	-
N-23 N-24	2	101,500	101,500 -	-	-	-	-	-	-

Semi-Detached Houses

Market Watch

Detached Houses

Single-Family West Breakdown November 1998

9			Mod Price		Sales			Med. Price
<u> </u>								223,000
	20	265,211	276,550		14		185,779	169,000
		155,109			16		166,875	166,500
								210,000 201,500
	17	205,276	182,000				201,880	201,000
	23	327,652	337,500		2		142,500	142,500
					3			195,000 197,000
					2			192,250
	35	263,237	243,000		4		205,863	209,250
					6			168,000 191,000
			214.000		2			180,000
	29	274,850	227,000		9		180,956	180,000
		185.633	193.500		7		178.071	180,000
	42	262,507	261,500		11		194,536	196,500
		257,130 267,250						186,000 176,000
	1	187,500	187,500		-		-	-
	75	214,117	209,000		24		165,788	164,500
					18		174,072	172,000
	-	, -	, -		-		-	-
	29	279,338			-		192,000	192,000
	25	186,752	178,000		5		131,800	133,000
						Salos		Med. Price
-	AV. I TICE	<u> </u>				<u>oales</u>	AV. I IICE	-
-	-	-	-	´ -	, -	-	-	-
-	174 500	174 500		125,271		-	-	-
7	174,500			99,294 95.888		-	-	-
1	289,000	289,000	16	222,156	208,000	-	-	-
-	145,000	420.000				-	-	-
ა 3						-	-	-
7	127,700	131,000	37	107,246	104,000	1	186,000	186,000
						-	-	-
						-	-	-
7	153,214	153,500	70	128,336	122,000	-	-	-
22	162,509	157,000	6	173,750	122,750	1	200,000	200,000
	122.740	117.000	1	91.000	91.000	-	-	-
19	171,926	170,000	23	135,678	128,000	2	216,500	216,500
						- 1	102.000	193,000
-	134,040	147,121	-	172,333	139,000	i	171,500	171,500
12	139,725	137,400	8	129,644	128,500	4	171,450	170,950
				114,152	108,900	3	178,667	181,000
-	120,730	120,730	-	-	-	-	-	-
3	135,333	110,000	2	130,000	130,000	1	175,000	175,000
-	164,000	164,000	1	111,000	111,000	1	137,000	137,000
	Attached/Row			Apartments			tached Condomini	
			<u>Sales</u>	Av. Price	Med. Price	<u>Sales</u>	Av. Price	Med. Price
			- 1	- 66 500	66 500	-	-	
2	136,000	136,000	-	-	-	-	-	-
1	215,000	215,000	-	40.000	40.000	-	-	-
2	140.000	140.000	1	70.000		-	-	-
2	256,500	256,500	-	-	-	-	-	-
1	238,000	238,000	-	-	-	-	-	-
		-	1	49,500	49,500	-		
_								-
-	450.000	450,000	-	-	-	-	-	
1	156,000	156,000	-	-	-	-	-	-
1 -	-	· -	: :	-	- - -	-	- - -	- - -
1 - - 1	156,000 - 187,500	156,000 - - 187,500	- - -	- - - -		-	:	
1 - - 1 -	187,500	187,500	- - - - -		- - - - - -	- - - - -	- - - - -	- - - - -
1 - - 1 - - 8	187,500 - 203,188	187,500 - - 201,250	-		- - - - - - -	- - - - - -	- - - - - -	-
2	187,500 - 203,188 180,000	187,500 - - 201,250 180,000	-	- - - - - - -	- - - - - - -		- - - - - - -	-
2 1 -	187,500 - 203,188 180,000 342,000	187,500 - 201,250 180,000 342,000	- - - - - - - -	- - - - - - - - -	- - - - - - - - -		- - - - - - - -	- - - - - - -
2 1 - 19	187,500 203,188 180,000 342,000	187,500 - 201,250 180,000 342,000 - 168,000	- - - - - - - - -	- - - - - - - - - -	- - - - - - - - - -		- - - - - - - - -	-
2 1 -	187,500 - 203,188 180,000 342,000	187,500 - 201,250 180,000 342,000	-	- - - - - - - - - - - -	- - - - - - - - - - -		- - - - - - - - - - - -	-
2 1 - 19	187,500 203,188 180,000 342,000	187,500 - 201,250 180,000 342,000 - 168,000	- - - - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - -		- - - - - - - - - - - - - - - - - - -	-
2 1 - 19	187,500 203,188 180,000 342,000	187,500 - 201,250 180,000 342,000 - 168,000	-	- - - - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -		- - - - - - - - - - - - - - - - - - -	-
	Sales	Sales 9 20 32 32 17 15 17 15 17 15 17 23 49 15 33 35 26 15 33 35 26 15 33 29 -	9 374,444 20 265,211 32 155,109 17 218,559 15 232,833 17 205,276 23 327,652 49 401,612 15 233,400 33 211,641 35 26 343,985 15 275,433 3 248,333 29 274,850 12 185,633 42 262,507 51 257,130 12 267,250 11 187,500 75 214,117 56 224,568 1 228,500 50 239,133 29 279,338 29 279,338 29 279,338 29 279,338 29 279,338 20 239,133 29 279,338 20 239,133 29 279,338 20 239,133 20 239,133 20 239,133 20 279,338 20 279,338 216,4568 21 228,500 239,130 29 279,338 25 170,000 2 174,500 7 107,571 105,500 7 107,571 105,500 7 107,571 105,500 7 107,571 105,500 1 289,000 289,000	Sales Av. Price Med. Price 9 374,444 380,000 32 155,109 154,500 17 218,559 226,500 15 232,833 221,000 17 205,276 182,000 23 327,652 337,500 49 401,612 381,500 15 233,400 227,000 33 211,641 206,000 35 263,237 243,000 26 343,985 264,500 26 343,985 264,500 15 275,433 252,500 3 248,333 214,000 29 274,850 227,000 12 185,633 193,500 42 262,507 261,500 51 257,130 245,000 12 267,250 278,500 13 187,500 187,500 14 228,500 228,500 28,500 228,500 228,500 </td <td>Sales Av. Price Med. Price 9 374,444 380,000 20 265,211 276,550 32 155,109 154,500 17 218,559 226,500 15 232,833 221,000 17 205,276 182,000 23 337,652 337,500 49 401,612 381,500 35 263,237 243,000 26 343,985 264,500 26 343,985 264,500 15 275,433 252,500 3 248,333 214,000 29 274,850 227,000 12 185,633 193,500 42 262,507 261,500 51 257,130 245,000 12 185,633 193,500 12 185,633 193,500 12 185,633 193,500 12 185,633 193,500 12 185,633 193,500</td> <td>Sales Av. Price Med. Price Sales 9 374.444 380.000 9 20 265.211 276.550 14 117 218.5599 226.500 4 115 232.833 322.1000 6 117 205.276 182.000 5 23 327.652 337.500 2 49 401.612 331.500 3 35 227.33400 227.000 2 35 237.433 221.647 206.000 2 35 243.985 264.500 4 42 246.500 2 4 25 343.885 264.500 2 42 262.507 261.500 7 42 262.507 261.500 7 42 262.507 261.500 7 42 262.507 261.500 1 42 262.507 278.500 2 42 262.507</td> <td> Sales</td> <td>Sales Av. Price Med. Price Sales Av. Price 9 374.444 380.000 9 210.556 20 265.211 276.550 94 185.779 32 156.039 225.000 6 271.370 17 205.236 182.000 5 201.880 23 327.6562 337.500 2 142.500 49 401.610 227.000 2 142.500 49 401.612 227.000 2 197.000 33 235.411 227.000 2 197.000 35 262.327 243.000 4 205.863 36 283.237 243.000 4 205.863 35 283.237 243.000 4 205.863 36 283.337 243.000 4 205.863 36 283.237 243.000 2 187.000 38 246.500 3 218.000 3 180.000</td>	Sales Av. Price Med. Price 9 374,444 380,000 20 265,211 276,550 32 155,109 154,500 17 218,559 226,500 15 232,833 221,000 17 205,276 182,000 23 337,652 337,500 49 401,612 381,500 35 263,237 243,000 26 343,985 264,500 26 343,985 264,500 15 275,433 252,500 3 248,333 214,000 29 274,850 227,000 12 185,633 193,500 42 262,507 261,500 51 257,130 245,000 12 185,633 193,500 12 185,633 193,500 12 185,633 193,500 12 185,633 193,500 12 185,633 193,500	Sales Av. Price Med. Price Sales 9 374.444 380.000 9 20 265.211 276.550 14 117 218.5599 226.500 4 115 232.833 322.1000 6 117 205.276 182.000 5 23 327.652 337.500 2 49 401.612 331.500 3 35 227.33400 227.000 2 35 237.433 221.647 206.000 2 35 243.985 264.500 4 42 246.500 2 4 25 343.885 264.500 2 42 262.507 261.500 7 42 262.507 261.500 7 42 262.507 261.500 7 42 262.507 261.500 1 42 262.507 278.500 2 42 262.507	Sales	Sales Av. Price Med. Price Sales Av. Price 9 374.444 380.000 9 210.556 20 265.211 276.550 94 185.779 32 156.039 225.000 6 271.370 17 205.236 182.000 5 201.880 23 327.6562 337.500 2 142.500 49 401.610 227.000 2 142.500 49 401.612 227.000 2 197.000 33 235.411 227.000 2 197.000 35 262.327 243.000 4 205.863 36 283.237 243.000 4 205.863 35 283.237 243.000 4 205.863 36 283.337 243.000 4 205.863 36 283.237 243.000 2 187.000 38 246.500 3 218.000 3 180.000

Year	* Number of Sales (Property of all types)	* Dollar Volume (Property of all types)	* Average Price (Property of all types	s)
1953 1954 1955 1956 1957 1958 1959 1960 1961 1962 1963 1964 1965 1966 1967 1968 1969 1970 1971 1972 1973 1974 1975 1976 1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988	2,699 3,061 3,555 4,885 5,916 7,968 9,559 9,298 9,264 9,669 11,096 13,895 14,890 14,883 14,886 15,570 15,817 13,076 15,587 17,037 19,561 20,680 26,088 22,575 24,335 24,778 27,060 30,977 35,434 28,936 34,896 36,206 51,514 54,815 51,149 61,441	* Number of Sales (Single-Family Only) 13,428 12,432 12,245 12,493 10,498 13,085 14,613 16,335 17,318 22,020 19,025 20,512 21,184 23,466 26,017 29,625 25,336 30,046 31,905 45,509 52,919 43,475 49,381	\$ 38,935,130 44,835,245 53,153,433 73,486,822 93,072,456 128,163,813 158,821,137 151,828,112 151,314,565 161,878,920 183,272,930 241,218,500 281,164,558 326,687,333 367,415,993 430,301,604 473,422,285 394,123,765 496,009,054 580,579,218 862,742,566 1,160,586,426 1,517,817,465 1,417,814,546 1,630,809,263 1,707,519,316 2,068,819,999 2,478,889,915 3,373,355,403 2,825,353,787 3,668,093,732 3,845,980,469 5,957,686,711 8,195,016,831 10,287,088,795 15,234,986,682	\$ 14,424 14,647 14,952 15,043 15,732 16,085 16,615 16,329 16,334 16,742 16,517 17,370 18,883 21,950 24,681 27,637 29,931 30,141 31,822 34,078 44,105 56,121 58,180 62,805 67,015 68,913 73,992 80,023 95,201 97,724 105,115 106,225 115,652 149,503 201,120 249,632	*Average Price (Single-Family Only) \$ 21,360 24,078 26,732 28,929 29,492 30,426 32,513 40,605 52,806 57,581 61,389 64,559 67,333 70,830 75,694 90,203 95,496 101,626 102,318 109,094 138,925 189,105 229,635
1989 1990 1991 1992 1993 1994 1995 1996	47,447 31,652 44,510 49,113 46,561 52,796 47,100 65,760	38,960 26,779 38,144 41,703 38,990 44,237 39,273 55,779	13,863,276,860 8,264,140,752 10,606,078,479 10,705,964,103 9,885,955,838 11,516,814,224 9,902,240,806 13,497,191,369	292,185 261,094 238,285 217,986 212,323 218,138 210,238 205,249	273,698 255,020 234,313 214,971 206,490 208,921 203,028 198,150
1997 January February March April May June July August September October November December	6,035 5,122 3,769	4,080 5,200 5,550 6,423 5,797 5,046 5,024 4,317 4,298 5,077 4,185 3,017	1,057,416,009 1,287,100,706 1,407,362,108 1,747,789,607 1,560,456,411 1,344,451,039 1,321,621,647 1,142,782,104 1,135,176,105 1,330,266,221 1,134,135,799 865,690,228	212,375 209,625 215,028 229,188 225,565 221,528 219,940 221,512 220,038 220,425 221,424 229,687	198,798 207,221 210,207 213,107 216,904 215,638 213,634 211,785 213,567 211,791 212,127 205,710
Total	69,530	58,014	15,334,247,984	220,541	211,307
January February March April May June July August September October November	5,681	3,006 4,341 5,005 5,825 5,912 5,410 5,026 4,462 4,492 4,688 3,905	769,557,270 1,158,307,291 1,372,946,908 1,601,125,236 1,627,867,532 1,515,114,077 1,329,234,855 1,237,545,608 1,187,538,665 1,274,397,550 1,076,535,860	214,780 222,923 227,008 230,245 229,795 233,670 218,480 229,600 218,740 224,326 221,829	206,209 214,577 221,564 222,194 222,148 225,323 210,459 208,617 213,917 217,908 214,465
Total	62,786	52,072	14,150,170,852	225,371	216,920

^{*} Due to District revisions, caution should be exercised when undertaking historical comparisons. Please refer to appropriate maps.

