## Secondary and Tertiary Industry

- It is the changing of raw materials from primary or secondary sectors into semifinished or finished products.
- ... Through processing or manufacturing.

## Inputs

- Capital
- Land
- Power
- Labor
- Enterprise
- Raw materials
- Transport
- Machinery

#### **Processes**

- Smelting
- Weaving
- Spinning
- Checking
- Dyeing
- Printing
- Canning
- Moulding
- Mixing
- Stitching

### Output

- Cement
- Fertilizers
- Cotton yarn
- Sugar
- Iron (pig)
- Coils
- Drugs
- Fans
- Tractors
- Galvanized sheets

## Factors influencing industrial location

Collecting all inputs

- On low costs
- Processing / manufacturing items
  - o On low costs
- Market distribution
  - o For high profit

## Physical factors

Natural route sites requirement (Flat Land, Vast Land, Cheap Land)

#### Human factors

 Capital, raw materials, skilled labor, transport, government policies, access to market, industrial linkages.

## Raw materials

Basic commodity from which semi or finished products are made

- May be of primary sectors (directly from ground / sea)
  - Like fishing, forestry, farming, mining, etc.
  - o For example: wheat, cotton (raw), limestone, etc.
- It may also be of secondary industry (processed / semi-manufactured).
  - o For example: cotton yarn, wood pulp, coils, etc.

## Examples of raw material

(Draw diagram from copy

## Types of secondary industry

## Cottage

- Home based
- Family labor
- Inherited knowledge
- Traditional tools
- Low capital invested
- Very small output

#### Small scale

- Small amount of land
- Small amount of machinery
- Small amount of capital (up to 10 million rupees)
- Small amount of labor (10 people)
- Small amount of raw material
- Small outputs
- Small profit

#### Large scale

- Large amount of bulky raw materials
- Large amount of power
- Large amount of machinery
- Large amount of labor

#### Labor intensive

- This is where skills of labor is more important than machinery)
- For example: Cottage industry.

## Capital intensive

- This is where machinery is more important than labor
- For example: large scale industry like steel and ship making

## Heavy industry

• This is where weight of the output is far more than its price

## Light Industry

• This is where weight of the output is far less than its price

## Principal industries of Pakistan

#### Cotton Textile

- 50% of employment to industrial labor
- 60% of exports
- Foreign exchange earned
- Fulfils local demand so less import needed
- Utilizes local raw material
- Main areas are: Karachi, Hyderabad, Multan, Quetta and Faisalabad.

## Problems of textile industry

- Leaf curl virus which reduces raw materials (cotton)
- Recession in international market so less demand abroad which reduces exports
- Competition from South Korea / Egypt affects exports
- Lack of finance
- Load shedding of electricity and natural gas reduces/delays production
- Lack of government attention which effects development

## Q: What are the advantages and disadvantages of developing the cotton manufacturing industry in Pakistan?

### Advantages

- Established industry / good reputation world wide
- Creates jobs / employment so develops skills
- Traditional skills / cheap labor available
- Value added exports / large scale export / main export.
- Higher price (because it is processed / value added)
- Farmers can increase income

### Disadvantages

- Lack of money to invest / investors
- Lack of modern skills / education
- Competition from other countries
- Old machinery so more breakdowns, slow, old products (need to import machinery)
- Water shortage for manufacturing / conflict with other users
- Power shortage / power breakdown
- Poor roads and railways / transport to ports
- Government policy / changing policies
- Less land for growing food and other crops
- Problems of pest attack / climate problems/ poor harvest
- Effects of increase in urban population
  - o Increase in rural urban migration.
- · Named pollution increases linked to cotton manufacturing
  - Noise pollution as noise of machinery is very loud (may cause deafness)
- Machines will replace manpower so loss of unskilled labor
- Lack of investment in other industries / services

## Cement industry

- Limestone, sulfur, gypsum locally available which are the main raw materials
- Coal / natural gas is available as fuel
- High demand in construction industry
  - o ... dams, barrages, etc
  - o ... bridges, underpasses, roads, etc

- ... lining canals
- o ... houses / factories / hotel, etc
- Pakistan has insufficient timber for construction so use cement in some other parts
  - o Because steel industry is small
- Main areas are Salt Range, Karachi and Hyderabad.

## Q: Explain the importance of concrete (cement) to the development of Karachi.

- Developing / increasing population / industrialization of offices, housing, ports, roads, etc.
- Used to make infrastructure
  - For better roads for transport
  - For better bridges for easy access
- Stronger building material
  - Which is long lasting / more durable
  - Which also has a modern appearance.
- Improving slums / squatters

## Fertilizer industry

Natural gas as fuel

- Sulfur and gypsum are locally available which are the main raw materials
- Green revolution in agriculture so more demand
  - o .. use of HYV seeds thus more chemical fertilizers
- Soil is deficient in nitrogenous matter, so chemical fertilizers provide organic nutrients to soil
- Growing population so more demand of food
- Main areas are Multan, Faisalabad, Mechigot, Haripur

# Q: What are the benefits of increasing fertilizer production for the people and economy of Pakistan?

- Higher yield
- More food production rate
- More agricultural exports or improved Balance of Payment
- Reduces imports of fertilizer or improved Balance of Payment
- Higher GDP / GNP
- Less debt
- Higher farm incomes / profit

- More jobs
- Cheaper cost of fertilizer
- More industrial goods (e.g. cotton)

## Sugar mills

- Sugar cane abundantly available in Pakistan which is the main raw material
- High demand of sugar in Pakistan due to high population
- Main areas are Peshawar, Faisalabad and Nawab Shah
- Sugar mills must be close to area of sugar cultivation because

Sugar cane must be crushed quickly after cutting

- As it loses its weight rapidly
- Reduces sugar content rapidly
- It keeps down transport cost because sugar cane is bulky therefore expensive and difficult to transport.
- Sugar mills work only 160 days a year. This causes the following problems
  - o Seasonal employment / unemployment for the rest of the year
  - Skilled workers may be lost to other industries permanently
  - Inefficient use of machinery
  - Machinery deteriorates with lack of use

#### Solutions

- Casual / unskilled labor migrate to other employment like cottage industries
- Many workers are poor farmers who return to their farms with the extra income earned
- Offer incentives to keep skilled labor
- Some labor may be retained to look after the machines.

## By-products of sugar mill and their uses

## Bagasse

- Chipboards
- Paper
- Animal fodder
- Fuel
- Electricity

#### Molasses

Packaging plastics

Ethylene (in chemical industry)

## Steel industry

Pakistan steel mill Karachi (at Pipri, established with the help of Russia)

- Imported
  - o Iron ore
  - Manganese
  - Coal
- Locally produced
  - o Limestone
  - Coal
  - Water (Haleji lake)
  - o Chromite
- Outputs
  - o Pig iron
  - Rolled and cast billets
  - Raw steel
  - Galvanized sheets
  - o Coils
- Provides raw materials for engineering and construction industry for heavy mechanical complex Texila

Heavy Mechanized Complex Texila (established with the help of China)

- It is a heavy engineering center.
- Inputs (they are outputs of steel mill, Karachi are imported)
  - o Pig iron
  - Rolled and cast billets
  - Raw steel
  - Galvanized sheets
  - o Coils
- Outputs
  - Tractors / other machinery for agriculture
  - o Machinery / equipment for HEP plants / thermal power plants
  - Boilers
  - o Cranes
  - Construction machinery
  - o Railway equipment

## Brick kiln industry

- Inputs (raw materials)
  - Coal, oil, wood (as fuel)
  - Clay (the main raw material)
  - Water (usually from a tube well)
  - Capital
  - Labor
  - Land
- Processes
  - Digging (the earth)
  - Mixing (the clay and water to prepare paste)
  - Molding (to shape the paste like bricks)
  - Drying (unbaked bricks in sunlight)
  - Baking / heating (the bricks to make them stronger)
- Output
  - Fired bricks

#### **Importance**

- Employment for both males and females
- Bricks are used in construction
  - For building houses, offices
  - For building bridges
  - o For lining canals
- Shortage of wood in Pakistan / wood is expensive.
  - So bricks are used in flooring to replace wood
- Shortage of steel due to few steel industries
  - So bricks are used in roofing replacing steel/iron
- Cement ix expensive so bricks are sometimes used to reduce construction cost

#### **Problems**

- Bonded labor
  - Very low wages
  - So labor take loans and are forced to work in the same industry
- It includes child labor
- Expensive fuel
- Air and land pollution

#### Main areas

- Peshawar
- Potowar Plateau
- Harappa
- Bhakkat

## Industrial estates

- Special areas reserved for industries
- Government offers incentives
  - Exemption from customs or imported machinery
  - Tax holidays
  - Electricity / power supply
  - o Better roads
  - Private power stations are allowed
  - Simplified procedures
- Examples are:
  - S.I.T.E (Sindh Industrial Trading Estates) Karachi
  - o Hattar Texila.
- Why choose industrial estate?
  - Employment
  - Goods for local needs
  - Goods for export
  - o Increase in GDP/GNP so increases national income
  - Reduces imports
  - Attracts more investors
  - o Development of infrastructure e.g. roads, power, telecommunication
  - o Reduces emigration & if in rural areas, reduces rural urban migration
  - More competition so improves quality of goods
  - Stimulates growth of service industries
- Problems due to industrial estates
  - Cost / lack of investment
  - Lack of skilled labor due to high illiteracy
  - Loss of agricultural land / trees
  - Lack of infrastructure e.g. electricity, roads, water
  - Lack of government support
  - o Pollution e.g. water, air, land
  - Need for more imports e.g. machinery, raw materials, oil.
  - o Increase in rural urban migration.

## Export processing zones

- Special zones / places reserved for manufacture of export products
- Incentives are offered
  - Tax holidays
  - Exemption on custom duties (import of machinery)
  - Simplified procedure
  - Relaxation in foreign exchange control
- Why choose Export Processing Zones?
  - To increase exports and so to increase foreign exchange

- o Promoting industrial developing
- Checking quality
- Attracting investment and experts
- Examples are: Landhi, Karachi and Sambrial, Sialkot

# Features of formal and informal sectors of economy

#### **Formal**

- Capital intensive
- Employment by institution
- Regular working hours
- Decided wages
- · Quality of goods
- Work in offices / factories
- Legal / registered
- Mainly adults / no child labor
- Pension schemes

#### Informal

- Labor intensive
- Self employment
- Flexible working hours
- No fixed wages
- Poor quality of goods
- At home
- May not be registered
- Child labor

Q: Explain the advantages and disadvantages of formal and informal labor.

## **Formal**

#### Advantages

- Guarantee of products
- Warranty available
- Can be replaced quickly
- Fixed timings

#### Disadvantages

Expensive

- Not available at odd times
- Fixed prices (non-negotiable)

## Informal

#### Advantages

- Cheap
- No fixed prices (negotiable)
- Availability at different timings

#### Disadvantages

- No guarantee
- No warranty
- Usually non-replaceable
- May not be available at certain times.

## Q: Why is fertilizer industry an example of formal sector?

- Capital intensive
- Fixed timings
- Fixed wages
- Quality goods

# Importance of cottage and small scale industry

- Employment
- Women employment
- Fulfils local demands
  - Restricts imports
  - Saves foreign exchange
- Exported e.g. carpets to Saudi Arabia
  - o Earns foreign exchange
  - Improves Balance of Payment / Trade
- Reduces rural urban migration as most of them are in villages
- Development of rural areas e.g roads / electricity

- It suits Pakistan's developing economy as it does not require expensive technology and machines
- Waste of large scale industry can be used to make products here.
- Contributes to GDP / GNP

## Problems

- Limited profit
- Economy of scale not achieved
- Lack of quality
- Outdated machinery & methods used
- Wholesalers / middle man makes the most profit
- Electricity not available in many villages so work only in day light hours
- Limited training and technical advice available
- Lack of marketing
- Poverty / lack of finance
- Child labor
- Illiteracy

## Steps to improve

- Establishing small industrial estates
- Marketing facilities be provided
- Technical service centers be established
- Pre investment counseling and guidance
- Loans on easy installment to purchase machinery
- Rural electrification
- Provision of roads from industries to markets for easy purchase of inputs / easy sale of products
- Handcraft development centers have been established
- Organizations like PSIC, SSIC, etc have been established
- Tax breaks to reduce financial burden
- Dry ports for exports from inland cities
- Telecommunication improvements for better contact with the market
- More use of machinery
  - Thus more value added goods so more profits

# Examples of cottage & small scale industries

- Carpets
- Wood carving
- Embroidery
- Jewelry
- Sports goods
- Surgical goods

Q: Explain the importance of mechanization to the craft industry and other small scale industries of Pakistan

- Faster
- Larger production
- Lower labor cost / cheaper
- Less work / easy / less tiring
- Standardized product / better quality.
- Can replace child labor
- New skills earned

## Secondary industry and environment

#### It produces

- Air pollution due to smoke
- Water pollution due to poor disposal of industrial waste in rivers, lakes, etc
- Noise pollution due to noise of machinery
- Land pollution when industrial waste is dumped underground

#### **Fffects**

- Diseases e.g. deafness, diarrhea
- Contamination of sub soil water effects food crops and supplies of drinking water from wells
- Industrial waste harmful for irrigation of crops
- · Threat to marine life e.g. fish due to polluted water
- Threat to mangroves due to polluted water

#### How to control

- Awareness campaigns e.g. NGO's should cooperate
- Protests / show of concern by public
- Strict enforcement of environmental laws
- Water treatment plants be installed to purify water
- Green trees be planted to reduce air pollution
- Industries should be established away from residential areas

## Tertiary Industry

- Service sector e.g. public administration, defence, tourism, etc
- Tourism means the whole business of providing accommodation and recreation facilities for those who are traveling, staying or visiting a place for a relatively short period of time, primarily for pleasure seeking.

### Advantages

- Invisible export therefore helps to earn foreign exchange which improves Balance of Payment
- Source of employment for different people like tourist guides
- It helps to improved local areas infrastructures e.g. electricity, roads, water, sanitation, etc
- Provision of other modern facilities e.g. shops
- Local tourists can utilize the facilities
- Development of cottage industry e.g. souvenirs
- Cultural linkage
- Reduces rural urban migration because many tourists resorts are in rural areas
- Sustainable industry

## Disadvantages

- Expensive to develop as Pakistan is a developing country
- Seasonal employment like tourists (winter or summer or spring, etc)
- Local culture destroyed
- Foreign tourists sometimes do not respect locals and their customs
- Litter / garbage (air and land pollution)
- Resettlement of local people
- Natural habitat destroyed due to deforestation
- Facilities may not be affordable for local tourists
- Locals may lose their traditional jobs
- Political situation and security situation (threat)

## Tourist attractions

- Natural tourist sites e.g.
  - o Kaghan, Swat, Gilgit, Skardu, Hunza, Chitral
- Archeological
  - o Moen jo daro, Badshahi Mosque, Shalimar Gardens
- Modern buildings
  - Faisal mosque, the Parliamentary building in Islamabad.