





# REPRESENTING DATA ANALYSIS OF # PIZZA HUT



# DATA

Data is information we collect, like numbers, facts, or details. It helps us learn and make decisions. Data can be shown in tables. Data representation helps people understand the information quickly and easily.

# PIZZA SALES DATA

 order_details	06-03-2024 16:13	Microsoft Excel Com...	1,278 KB
 orders	06-03-2024 16:13	Microsoft Excel Com...	553 KB
 pizza_types	06-03-2024 16:13	Microsoft Excel Com...	4 KB
 pizzas	06-03-2024 16:13	Microsoft Excel Com...	4 KB

```
SELECT * FROM pizza_hut.orders;
```

order_id	order_date	order_time
1	2015-01-01	11:38:36
2	2015-01-01	11:57:40
3	2015-01-01	12:12:28
4	2015-01-01	12:16:31
5	2015-01-01	12:21:30
6	2015-01-01	12:29:36
7	2015-01-01	12:50:37
8	2015-01-01	12:51:37
9	2015-01-01	12:52:01
10	2015-01-01	13:00:15
11	2015-01-01	13:02:59
12	2015-01-01	13:04:41
13	2015-01-01	13:11:55

```
SELECT * FROM pizza_hut.orders_details;
```

order_details_id	order_id	pizza_id	quantity
1	1	hawaiian_m	1
2	2	classic_dlx_m	1
3	2	five_cheese_l	1
4	2	ital_supr_l	1
5	2	mexicana_m	1
6	2	thai_ckn_l	1
7	3	ital_supr_m	1
8	3	prsc_argla_l	1
9	4	ital_supr_m	1
10	5	ital_supr_m	1
11	6	bbq_ckn_s	1
12	6	the_greek_s	1
13	7	spinach_supr_s	1
14	8	spinach_supr_s	1
15	9	classic_dlx_s	1
16	9	green_garde...	1
17	9	ital_cpdlo_l	1
18	9	ital_supr_l	1

```
SELECT * FROM pizza_hut.pizza_types;
```

pizza_type_id	name	category	ingredients
bbq_ckn	The Barbecue Chicken Pizza	Chicken	Barbecued Chicken, R
cali_ckn	The California Chicken Pizza	Chicken	Chicken, Artichoke, S
ckn_alfredo	The Chicken Alfredo Pizza	Chicken	Chicken, Red Onions,
ckn_pesto	The Chicken Pesto Pizza	Chicken	Chicken, Tomatoes, R
southw_ckn	The Southwest Chicken Pizza	Chicken	Chicken, Tomatoes, R
thai_ckn	The Thai Chicken Pizza	Chicken	Chicken, Pineapple, T
big_meat	The Big Meat Pizza	Classic	Bacon, Pepperoni, Ita
classic_dlx	The Classic Deluxe Pizza	Classic	Pepperoni, Mushroom
hawaiian	The Hawaiian Pizza	Classic	Sliced Ham, Pineapple
ital_cpdlo	The Italian Capocollo Pizza	Classic	Capocollo, Red Peppe
napolitana	The Napolitana Pizza	Classic	Tomatoes, Anchovies
pep_msh_pep	The Pepperoni, Mushroom, ...	Classic	Pepperoni, Mushroom
pepperoni	The Pepperoni Pizza	Classic	Mozzarella Cheese, P
the_greek	The Greek Pizza	Classic	Kalamata Olives, Feta
brie_carre	The Brie Carre Pizza	Supreme	Brie Carre Cheese, Pr
calabrese	The Calabrese Pizza	Supreme	'Nduja Salami, Pancet
ital_supr	The Italian Supreme Pizza	Supreme	Calabrese Salami, Ca
pepr_salami	The Pepper Salami Pizza	Supreme	Genoa Salami, Capoci
prsc_argla	The Prosciutto and Arugula ...	Supreme	Prosciutto di San Dani
sicilian	The Sicilian Pizza	Supreme	Coarse Sicilian Salami,

```
SELECT * FROM pizza_hut.pizzas;
```

pizza_id	pizza_type_id	size	price
bbq_ckn_s	bbq_ckn	S	12.75
bbq_ckn_m	bbq_ckn	M	16.75
bbq_ckn_l	bbq_ckn	L	20.75
cali_ckn_s	cali_ckn	S	12.75
cali_ckn_m	cali_ckn	M	16.75
cali_ckn_l	cali_ckn	L	20.75
ckn_alfredo_s	ckn_alfredo	S	12.75
ckn_alfredo_m	ckn_alfredo	M	16.75
ckn_alfredo_l	ckn_alfredo	L	20.75
ckn_pesto_s	ckn_pesto	S	12.75
ckn_pesto_m	ckn_pesto	M	16.75
ckn_pesto_l	ckn_pesto	L	20.75
southw_ckn_s	southw_ckn	S	12.75
southw_ckn_m	southw_ckn	M	16.75
southw_ckn_l	southw_ckn	L	20.75
thai_ckn_s	thai_ckn	S	12.75
thai_ckn_m	thai_ckn	M	16.75
thai_ckn_l	thai_ckn	L	20.75

# KPI'S REQUIREMENTS

- Retrieve the total number of orders placed.
- Calculate the total revenue generated from pizza sales.
- Identify the highest-priced pizza.
- Identify the most common pizza size ordered.
- List the top 5 most ordered pizza types along with their quantities.
- Join the necessary tables to find the total quantity of each pizza category ordered.
- Determine the distribution of orders by hour of the day.
- Join relevant tables to find the category-wise distribution of pizzas.
- Group the orders by date and calculate the average number of pizzas ordered per day.
- Determine the top 3 most ordered pizza types based on revenue.
- Calculate the percentage contribution of each pizza type to total revenue.
- Analyze the cumulative revenue generated over time.
- Determine the top 3 most ordered pizza types based on revenue for each pizza category.

## # RETRIEVE THE TOTAL NUMBER OF ORDERS PLACED.

-- RETRIEVE THE TOTAL NO.OF ORDERS PLACED.

- ```
SELECT  
    COUNT(order_id) AS total_orders  
FROM  
    orders;
```

|   | total_orders |
|---|--------------|
| ▶ | 21350        |

# # CALCULATE THE TOTAL REVENUE GENERATED FROM PIZZA SALES.

```
1  -- CALCUALTED THE TOTAL REVENUE GENERATED FROM PIZZA SALES.
2
3  ●  SELECT
4  Ⓚ  ROUND(SUM(orders_details.quantiy * pizzas.price),
5      2) AS total_sales
6  FROM
7      orders_details
8      JOIN
9      pizzas ON pizzas.pizza_id = orders_details.pizza_id
```

|   |             |
|---|-------------|
|   | total_sales |
| ▶ | 817860.05   |

## # IDENTIFY THE HIGHEST-PRICED PIZZA.

```
1  -- IDENTIFY THE HIGHEST _PRICED PIZZA.
2
3  • SELECT
4      pizza_types.name, pizzas.price
5  FROM
6      pizza_types
7      JOIN
8      pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
9  ORDER BY pizzas.price DESC
10 LIMIT 1;
```

|   | name            | price |
|---|-----------------|-------|
| ▶ | The Greek Pizza | 35.95 |

## # IDENTIFY THE MOST COMMON PIZZA SIZE ORDERED.

```
-- IDENTIFY THE MOST COMMON PIZZA SIZE ORDERED.
```

```
SELECT
```

```
    pizzas.size,
```

```
    COUNT(orders_details.order_details_id) AS order_count
```

```
FROM
```

```
    pizzas
```

```
    JOIN
```

```
    orders_details ON pizzas.pizza_id = orders_details.pizza_id
```

```
GROUP BY pizzas.size
```

```
ORDER BY order_count DESC
```

|   | size | order_count |
|---|------|-------------|
| ▶ | L    | 18526       |
|   | M    | 15385       |
|   | S    | 14137       |
|   | XL   | 544         |
|   | XXL  | 28          |



# # LIST THE TOP 5 MOST ORDERED PIZZA TYPES ALONG WITH THEIR QUANTITIES.

```
-- LIST THE TOP 5 MOST ORDERED PIZZA TYPE ALONG WITH THEIR QUANTITIES
```

```
SELECT
```

```
    pizza_types.name, SUM(orders_details.quantiy)  
    as quantity
```

```
FROM
```

```
    pizza_types
```

```
    JOIN
```

```
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
```

```
    JOIN
```

```
    orders_details ON orders_details.pizza_id = pizzas.pizza_id
```

```
GROUP BY pizza_types.name
```

```
ORDER BY quantity DESC limit 5 ;
```

|   | name                       | quantity |
|---|----------------------------|----------|
| ▶ | The Classic Deluxe Pizza   | 2453     |
|   | The Barbecue Chicken Pizza | 2432     |
|   | The Hawaiian Pizza         | 2422     |
|   | The Pepperoni Pizza        | 2418     |
|   | The Thai Chicken Pizza     | 2371     |

# # JOIN THE NECESSARY TABLES TO FIND THE TOTAL QUANTITY OF EACH PIZZA CATEGORY ORDERED.

```
-- JOIN THE NECESSARY TABLES TO FIND THE QUANTITY OF EACH PIZZA CATEGORY ORDERED.
```

```
SELECT
```

```
    pizza_types.category,  
    SUM(orders_details.quantity) AS quantity
```

```
FROM
```

```
    pizza_types
```

```
        JOIN
```

```
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
```

```
        JOIN
```

```
    orders_details ON orders_details.pizza_id = pizzas.pizza_id
```

```
GROUP BY pizza_types.category
```

```
ORDER BY quantity DESC;
```

|   | category | quantity |
|---|----------|----------|
| ▶ | Classic  | 14888    |
|   | Supreme  | 11987    |
|   | Veggie   | 11649    |
|   | Chicken  | 11050    |

## # DETERMINE THE DISTRIBUTION OF ORDERS BY HOUR OF THE DAY.

```
-- DETERMINE THE DISTRIBUTION OF ORDERS BY HOURS OF THE DAY.
```

```
SELECT
```

```
    HOUR(order_time) AS hour, COUNT(order_id) AS order_count
```

```
FROM
```

```
    orders
```

```
GROUP BY HOUR(order_time);
```

|   | hour | order_count |
|---|------|-------------|
| ▶ | 11   | 1231        |
|   | 12   | 2520        |
|   | 13   | 2455        |
|   | 14   | 1472        |
|   | 15   | 1468        |
|   | 16   | 1920        |
|   | 17   | 2336        |
|   | 18   | 2399        |
|   | 19   | 2009        |
|   | 20   | 1642        |
|   | 21   | 1198        |
|   | 22   | 663         |
|   | 23   | 28          |
|   | 10   | 8           |
|   | 9    | 1           |

# # JOIN RELEVANT TABLES TO FIND THE CATEGORY-WISE DISTRIBUTION OF PIZZAS.

```
-- JOIN RELEVANT TABLES TO FIND THE CATEGORY - WISE DISTRIBUTION OF PIZZAS.
```

```
SELECT
```

```
    category, COUNT(name)
```

```
FROM
```

```
    pizza_types
```

```
GROUP BY category
```

|   | category | count(name) |
|---|----------|-------------|
| ▶ | Chicken  | 6           |
|   | Classic  | 8           |
|   | Supreme  | 9           |
|   | Veggie   | 9           |

# # GROUP THE ORDERS BY DATE AND CALCULATE THE AVERAGE NUMBER OF PIZZAS ORDERED PER DAY.

```
-- GROUP THE ORDERS BY DATE AND CALCULATE THE AVERAGE NUMBER OF PIZZA ORDERED PER DAY.
```

```
SELECT
```

```
    ROUND(AVG(quantity), 0) AS avg_pizza_ordered_per_day
```

```
FROM
```

```
> (SELECT
    orders.order_date, SUM(orders_details.quantity) AS quantity
FROM
    orders
```

```
JOIN orders_details ON orders.order_id = orders_details.order_id
```

```
GROUP BY orders.order_date) AS order_quantity;
```

|   |                           |
|---|---------------------------|
|   | avg_pizza_ordered_per_day |
| ▶ | 138                       |

## # DETERMINE THE TOP 3 MOST ORDERED PIZZA TYPES BASED ON REVENUE.

```
-- DETERMINE THE TOP 3 MOST ORDERED PIZZA TYPES BASED ON REVENUE.
```

```
select pizza_types.name,  
sum(orders_details.quantity * pizzas.price) as revenue  
from pizza_types join pizzas  
on pizzas.pizza_type_id = pizza_types.pizza_type_id  
join orders_details  
on orders_details.pizza_id = pizzas.pizza_id  
group by pizza_types.name  
order by revenue desc limit 3;
```

|   | name                         | revenue  |
|---|------------------------------|----------|
| ▶ | The Thai Chicken Pizza       | 43434.25 |
|   | The Barbecue Chicken Pizza   | 42768    |
|   | The California Chicken Pizza | 41409.5  |

# # CALCULATE THE PERCENTAGE CONTRIBUTION OF EACH PIZZA TYPE TO TOTAL REVENUE.



-- CALCULATE THE % CONTRIBUTION OF EACH PIZZA TYPE TO TOTAL REVENUE.

```
select pizza_types.category,  
round(sum(orders_details.quantity * pizzas.price) / (SELECT  
ROUND(SUM(orders_details.quantity * pizzas.price),  
2) AS total_sales  
FROM  
orders_details  
JOIN  
pizzas ON pizzas.pizza_id = orders_details.pizza_id) *  
100,2)  
as revenue  
from pizza_types  
join pizzas  
on pizza_types.pizza_type_id = pizzas.pizza_type_id  
join orders_details  
on orders_details.pizza_id = pizzas.pizza_id  
group by pizza_types.category  
order by revenue desc
```

|   | category | revenue |
|---|----------|---------|
| ▶ | Classic  | 26.91   |
|   | Supreme  | 25.46   |
|   | Chicken  | 23.96   |
|   | Veggie   | 23.68   |

# # ANALYZE THE CUMULATIVE REVENUE GENERATED OVER TIME.

-- ANALYZE THE CUMULATIVE REVENUEE GENERATED OVER TIME.

```
▶  select order_date,round(
  sum(revenue) over(order by order_date),2) as cum_revenue
from
 (select orders.order_date,
  sum(orders_details.quantiy * pizzas.price) as revenue
from orders_details join pizzas
on orders_details.pizza_id = pizzas.pizza_id
join orders
on orders.order_id = orders_details.order_id
group by orders.order_date)as sales
```

|   | order_date | cum_revenue |
|---|------------|-------------|
| ▶ | 2015-01-01 | 2713.85     |
|   | 2015-01-02 | 5445.75     |
|   | 2015-01-03 | 8108.15     |
|   | 2015-01-04 | 9863.6      |
|   | 2015-01-05 | 11929.55    |
|   | 2015-01-06 | 14358.5     |
|   | 2015-01-07 | 16560.7     |
|   | 2015-01-08 | 19399.05    |
|   | 2015-01-09 | 21526.4     |
|   | 2015-01-10 | 23990.35    |
|   | 2015-01-11 | 25862.65    |
|   | 2015-01-12 | 27781.7     |
|   | 2015-01-13 | 29831.3     |
|   | 2015-01-14 | 32358.7     |
|   | 2015-01-15 | 34343.5     |
|   | 2015-01-16 | 36937.65    |
|   | 2015-01-17 | 39001.75    |
|   | 2015-01-18 | 40978.6     |
|   | 2015-01-19 | 43365.75    |
|   | 2015-01-20 | 45763.65    |
|   | 2015-01-21 | 47804.2     |
|   | 2015-01-22 | 50300.9     |
|   | 2015-01-23 | 52724.6     |
|   | 2015-01-24 | 55013.85    |
|   | 2015-01-25 | 56631.4     |
|   | 2015-01-26 | 58515.8     |
|   | 2015-01-27 | 61043.85    |



# # DETERMINE THE TOP 3 MOST ORDERED PIZZA TYPES BASED ON REVENUE FOR EACH PIZZA CATEGORY.

```
-- DETERMINE THE TOP 3 MOST ORDERED PIZZA TYPES BASED ON REVENUE FOR EACH PIZZA CATEGORY
```

```
select name , revenue from
(select category, name ,revenue ,
rank() over (partition by category order by revenue desc)
as rn
from
(select pizza_types.category,pizza_types.name,
sum((orders_details.quantiy) * pizzas.price) as revenue
from pizza_types join pizzas
on pizza_types.pizza_type_id = pizzas.pizza_type_id
join orders_details
on orders_details.pizza_id = pizzas.pizza_id
group by pizza_types.category,pizza_types.name) as a) as b
where rn <= 3;
```

|   | name                         | revenue           |
|---|------------------------------|-------------------|
| ► | The Thai Chicken Pizza       | 43434.25          |
|   | The Barbecue Chicken Pizza   | 42768             |
|   | The California Chicken Pizza | 41409.5           |
|   | The Classic Deluxe Pizza     | 38180.5           |
|   | The Hawaiian Pizza           | 32273.25          |
|   | The Pepperoni Pizza          | 30161.75          |
|   | The Spicy Italian Pizza      | 34831.25          |
|   | The Italian Supreme Pizza    | 33476.75          |
|   | The Sicilian Pizza           | 30940.5           |
|   | The Four Cheese Pizza        | 32265.70000000065 |
|   | The Mexicana Pizza           | 26780.75          |
|   | The Five Cheese Pizza        | 26066.5           |

# CONCLUSION

**"OUR PIZZA SALES PROJECT HAS BEEN A VALUABLE LEARNING EXPERIENCE, DEMONSTRATING THE POWER OF SQL IN ANALYZING LARGE DATASETS AND EXTRACTING INSIGHTS. WE HAVE GAINED A DEEPER UNDERSTANDING OF THE PIZZA INDUSTRY AND HAVE IDENTIFIED OPPORTUNITIES FOR GROWTH AND IMPROVEMENT. THIS PROJECT HAS ALSO HIGHLIGHTED THE IMPORTANCE OF DATA VISUALIZATION AND COMMUNICATION IN PRESENTING COMPLEX DATA INSIGHTS TO STAKEHOLDERS. WE HOPE THAT THIS PROJECT WILL SERVE AS A MODEL FOR FUTURE DATA ANALYSIS PROJECTS AND WILL INSPIRE OTHERS TO EXPLORE THE POSSIBILITIES OF DATA-DRIVEN DECISION MAKING."**

**THANK YOU**