Project Presentation 8.October 2020 Jonas Jaenicke Olaf Steenbeck

# Kickstarter **SUCCESS** prediction

What we wanted to find out

### **FINDINGS**

What we have found out

### RECOMMENDATIONS

Want be successful? DO THIS!

### **SUCCESS PREDICTION**

Models and their performance

### **FUTURE WORK**

ROC, blurb and photo analysis



### **About Kickstarter**

- Global crowdfunding platform
- Mission: "Help bring creative projects to life"
- launched in 2009
- Projects only receive funding if the goal is reached
- \$4.6 billion in pledges
  (Dec 2019)
- about 17.2 million backers funded 445,000 projects



### Our Data Source

- Data comes from a scraping service:
  - https://webrobots.io/kickstarter-datasets/
- Snapshot of "all" project (scraped 18.11.2019)
- about 185.000 projects after removing duplicates

### **01 INITIAL SITUATION – TASK**

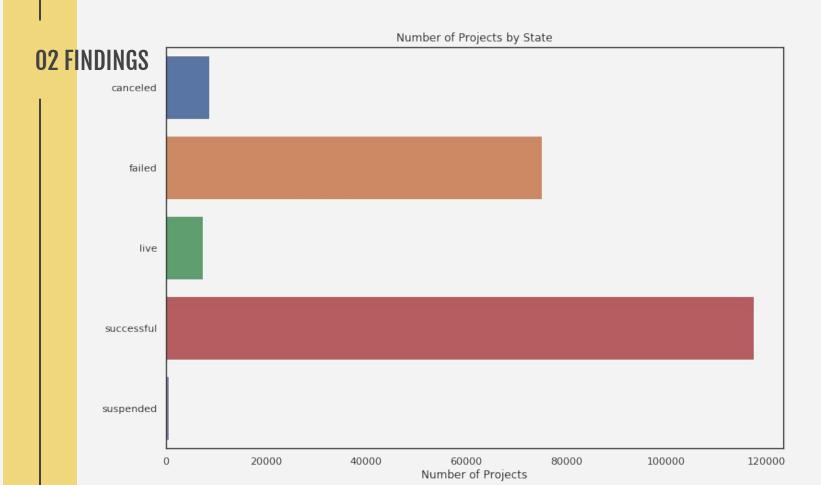


Creation of a model to predict the success of a campaign (based on known project data)

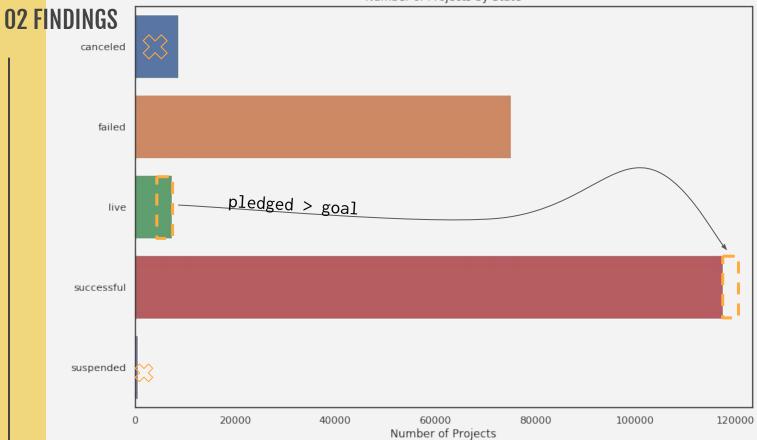


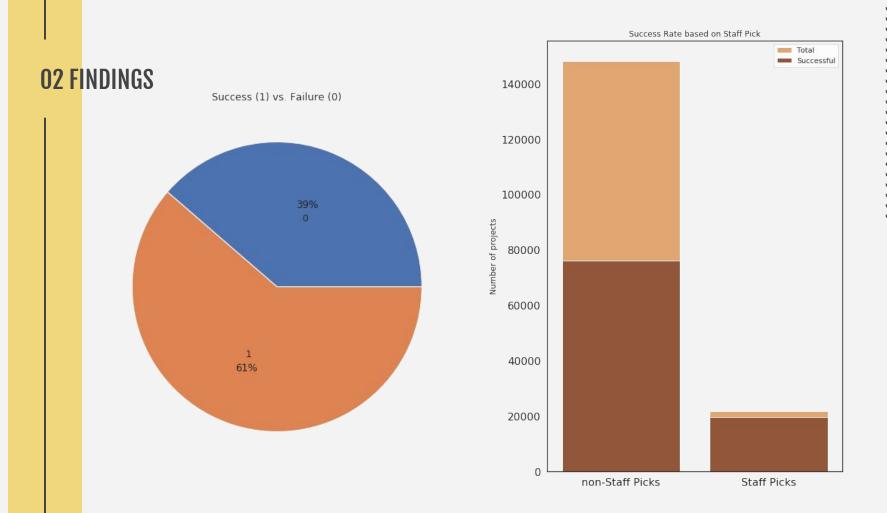
Recommendations of how to optimize a project for success

### **FINDINGS**

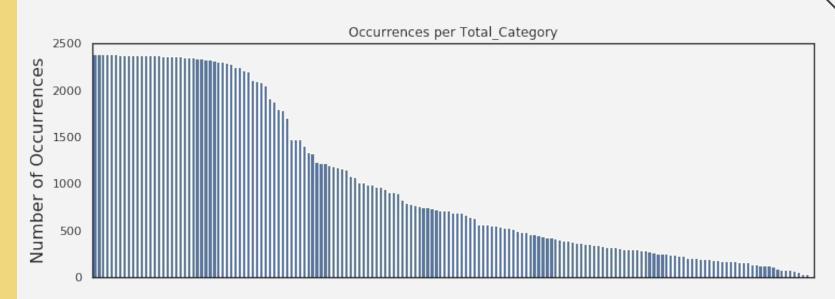


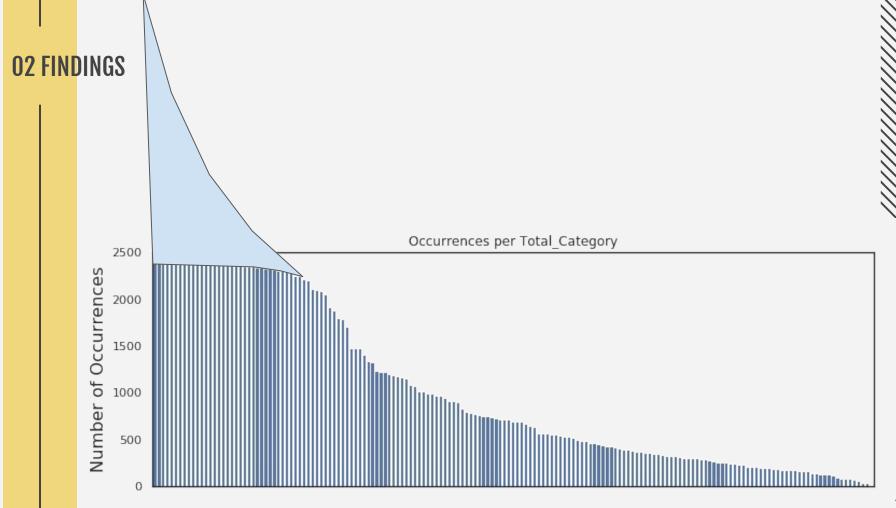
### Number of Projects by State



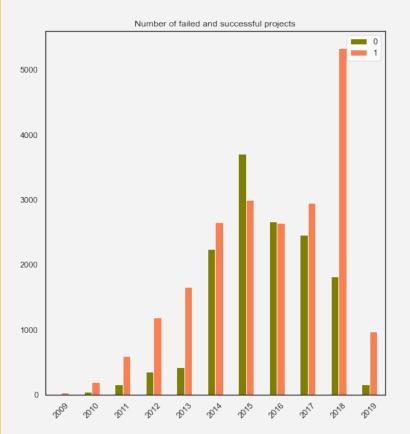


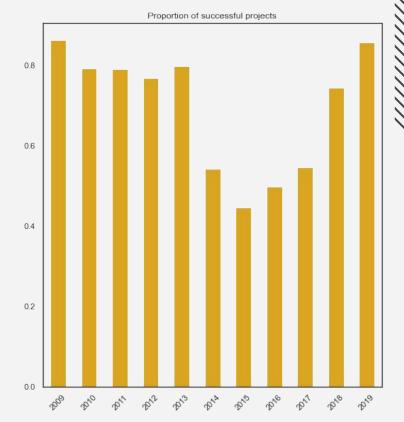
### **02 FINDINGS**





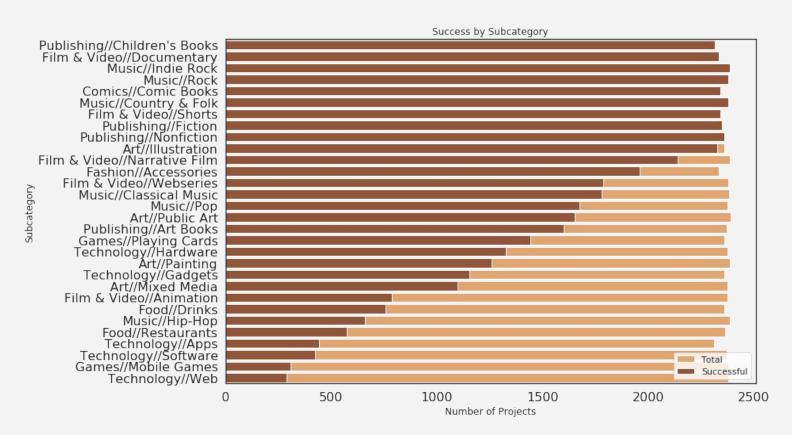
### **02 FINDINGS**



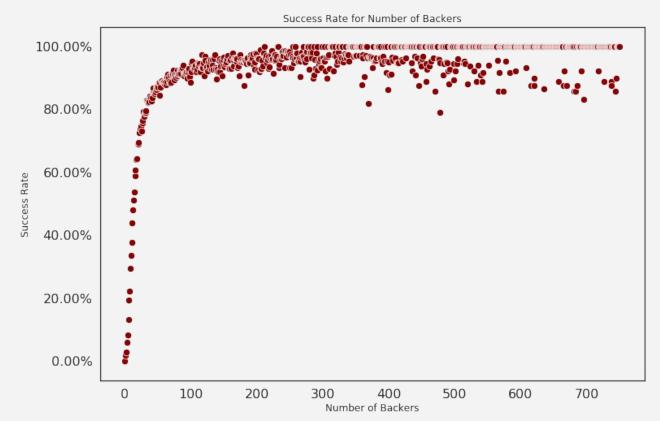


### RECOMMENDATION

### **03 RECOMMENDATIONS**



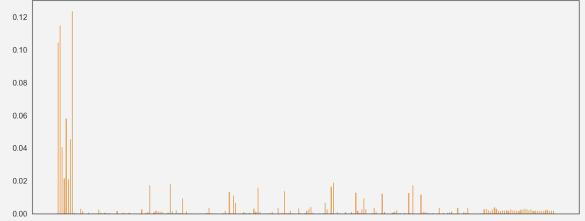
### **03 RECOMMENDATIONS**

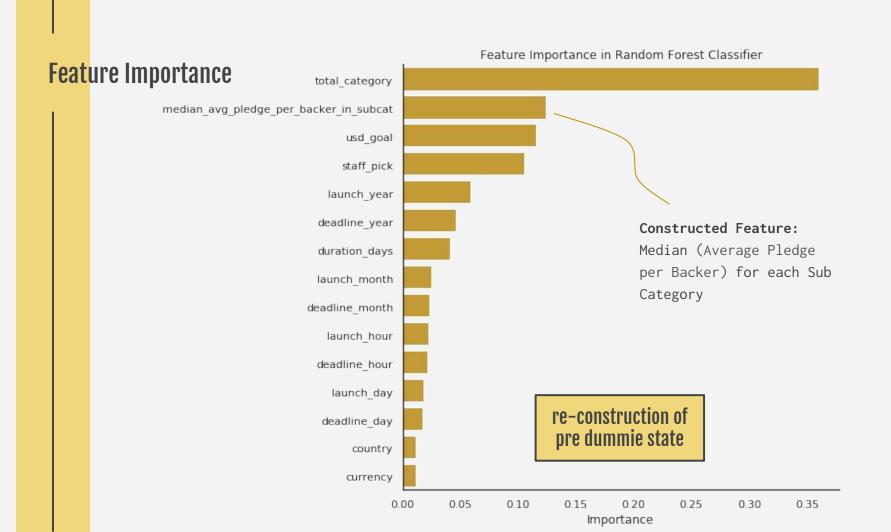


# SUCCESS PREDICTIONS

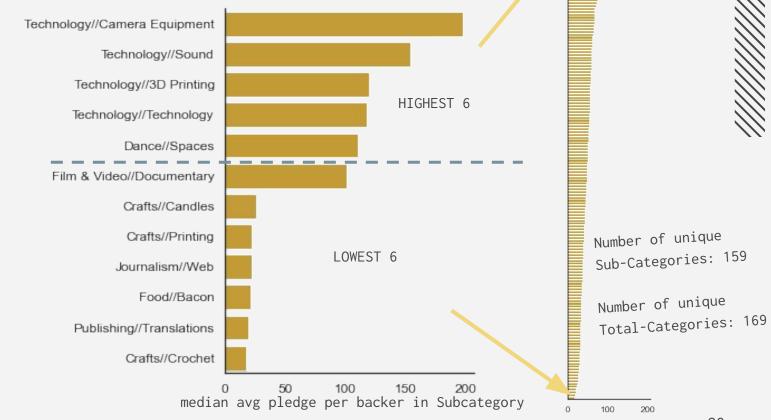
### Feature importance, 244 features







### **04 MODEL EVALUATION**



"118","A tarot deck set in a post-apocalyptic world, with a gothic western style, and diverse bodies, genders, races, ages, and sexualities .","(""id"":22,""name"": ""illustration" .",""position"":4,""parent\_id"":1,""color"":16

### **04 M**ODEL EVALUATION

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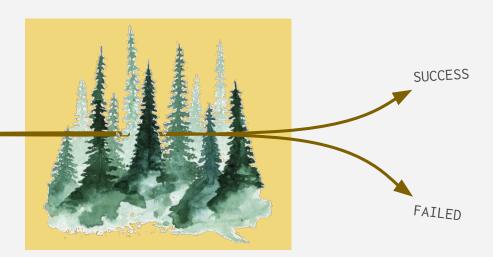
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### Best performing model: Random Forest

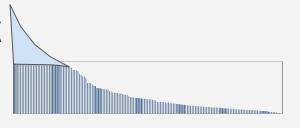
f1\_score: 0.812

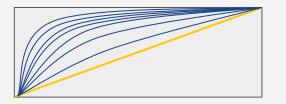
accuracy: 0.823 precision: 0.867 recall\_score: 0.764 roc auc score: 0.823

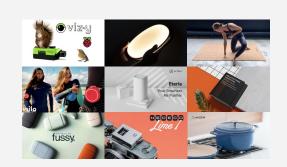


# FUTURE WORK

### **05 FUTURE WORK**







### **Low Hanging**

Full-data-view, we are looking at roughly 45% of the potential data.

Investigating ROC curves to visually compare different models and improve upon them.

### **High Hanging**

Pictures for many campaigns are available. Do their colors and displayed objects correlate with success?



# WOULD YOUR PREDICT SUCCESS OR FAILURE?



ASKED FOR \$7,000. GOT \$ 46,000. IN 2016.





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Pandemic? More like PANdemic, amirite?

FINISH OUR PANS, MAN.

Or, you know, give me my money back.

### END