
JON T. SNOVER

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Summary

I am a motivated young professional who is driven and passionate about marketing and management. I am a restaurant professional with multiple years of operational management experience. I have served in the United States Navy, extending my skills in working as part of a team.

Highlights

- Marketing
 - Sales
 - Business Strategy
 - Fast Casual Restaurant Background
 - Problem Solving
 - Operations Management
 - Training
 - Labor Management
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Carl Van Rentals

2/2019 to present

Brand Ambassador/Director of Operations

Phoenix, AZ

As the first employee, together Carl and I have grown the business from one van to twelve vans in just under one year. Sales have increased by 50%.

Udder Delights Ice Cream Company

2/2019 to 10/2019

Director of Operations

Gilbert, AZ

Being an entrepreneur I do everything in my power to keep this company running successfully. From cleaning the bathrooms, completing financial reports to working hard on all of the company's marketing.

UberEats

3/2017 to present

Partner

Phoenix, AZ

As an active Delivery Partner I have successfully accomplished over 6,500 deliveries, was awarded Delivery Partner of the month in July of 2017 with over 400 deliveries per month and my satisfaction rating is 100%. I have thought up several problem solving techniques and have also worked for UberEats competitors completing over 400 deliveries. I achieved this by working 84 hours a week, the most you're allowed to work.

Project Manager

8/2012 to 3/2017

BAB Investments

Twin Cities, Minnesota

Monitored the progress of the project and made adjustments as necessary to ensure the successful completion of homes that were in financial distress to create the largest profit. By taking time to learn the different labors and performing independently, we were able to drive a larger margin and reduce labor costs. An average home created a profit of 25%. This allowed the owners to continue to invest and even take on multiple projects at the same time.

Owner/Operator

4/2008 to 8/2012

Dickey's Barbecue Pit

Shakopee, Plymouth, Minnesota

As an Owner/Operator I was heavily involved in overseeing all operations and strategizing. I took special interest in the financial development of each location, from employee development to logistics. I was largely invested in creating appropriate training that would drive higher efficiency with all employees which allowed us to reduce the labor hours by 80 weekly and number of employees by four per location. Additionally, we had a 100% success rate with all inspections. The restaurants averaged a gross monthly profit of 20% and drove catering sales to 35%. I was able to grow a business to achieve a successful sale.

Education

Florida Atlantic University

Boca Raton, Florida

Bachelor of Arts: Economics

My focus was on economics education with an interest in marketing and marketing strategy. I was the starting goalie for the Florida Atlantic University Club hockey team. I had an active role in recruitment for Pi Kappa Alpha in integrating new members.

Accomplishments

Served in the United States Navy as a Seaman in Beach Master Unit II.

Volunteered to coach bantam hockey and I am a member of the Edina Hockey Association.(State champion) UberEats Delivery Partner of the month.

Additional Skills

- ServSafe Certified until 2022
- First Aid and Hazardous Material and Safety Certified
- Microsoft Windows and Office Software (Word, Excel, Power Point, Outlook...)