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JONAH TUCKMAN

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PROFESSIONAL SUMMARY

Multiple-time founder who has spent years building a strong acumen within the emerging business space. Leveraging a technical background and knowledge alongside experience working with and building startups to properly understand the growth and strategy of emerging technologies and businesses. Worked directly with fortune 500 executives, some of the largest businesses in the Ad-Tech space, billion-dollar manufacturers in Eastern Asia, cross-functional teams, and reputable investment funds. Now using knowledge of and experience in the startup landscape to aid in innovation and growth at a higher scale.

ACCOMPLISHMENTS

- **Featured in Yahoo Finance, Market Watch and Seeking Alpha**
- **Multiple Keynote Speeches to the Vassar College Business Club**
- **Vassar College Newspaper Podcast Interview**

SKILLS

- Python
- SQL
- OO Programming
- Microsoft Excel
- To-Market Planning
- Problem Solving
- Product Development
- Product Demonstrations
- Partnerships
- Business Operations
- Strategy Planning
- Staff Management
- Budget Control
- Cost Analysis
- Business Development
- Financial Data Interpretation & Modeling

WORK HISTORY

Founder & CEO | EBumps - New York, NY

11/2019 - CURRENT

- **Built eBumps from concept to** fully developed, funded, and market released **revenue-generating platform**.
- Brokered dozens of partnerships within the ad-tech space, needed for the general functionality of the system, the product sales, and various businesses in the space.
- **Brokered deal with billion-dollar East-Asian manufacturer** to design and build our screens then coordinated shipping and installation.
- **Raised over half a million dollars** in multiple pre-seed funding rounds domestically and have signed LOIs with investment houses in Singapore about international expansion.

- **Led the development teams** in the design and functional building of the product, oversaw outsourced marketing teams, **led sales pushes, brokered partnerships** in the space, coordinated conversations with our legal team, and more.
- Worked directly with Fortune 500 executives, founders at venture-backed startups, and more.

Founder & Director of Technology | Fitzner

05/2018 - 11/2019

Blockchain Consulting, LLC - Poughkeepsie, NY

- Provided concept-design solutions, resource management, and general advisory to a variety of companies and projects in the Blockchain space.
- Worked with dozens of companies to provide solutions to complex problems by utilizing core principles of **blockchain technology** within their business model.
- Designed and oversaw technical development for clients as well as designed internal **business models and to-market strategies** for companies early in their formation.
- Was one of the original four members of the firm. The business was eventually sold for a six-figure sum.

Software Engineering Intern | Raycatch - AI

04/2019 - 08/2019

Diagnostics for Solar Energy - Tel Aviv, Israel

- Worked on DeepSolar software that utilized state-of-the-art **artificial intelligence** technology to **maximize plant ROI** in large solar fields.
- Analyzed existing data, identified insights and quantified how they will affect our clients profitability, thereby increasing energy yield, reducing expenditure and improving ROI.
- Developed a close **relationship with the company's Chairman**, who retained me for many consulting jobs for the various companies he was invested in.

EDUCATION

Vassar College, Poughkeepsie, NY

Bachelor of Arts: Computer Science and Mathematics