Microsoft 365

Microsoft Windows Virtual Desktop

Windows Virtual Desktop Remote Worker Offer
Customer Discussion
March, 2020

**Customer can choose any of the
below WVD Management Plane solutions for their solution deployment**

✓ WVD Native (MSFT)

✓ Citrix Cloud + WVD

✓ VMWare Horizon Cloud + WVD

Windows Virtual Desktop Remote Desktop Offer

MSFT Gives	Customer Commits

✓ Up to $20,000 in customer incentives [ECIF]
 	
✓ Access to assessment and migration acceleration tools:
 	
    ▪ Lakeside : https://www.lakesidesoftware.com
    ▪ Nerdio : https://getnerdio.com/
    ▪ Liquidware : www.liquidware.com
    ▪ CloudJumper: https://cloudjumper.com/
 	
✓ Access to private preview of WVD Azure Portal (for customers who choose WVD Native solution)
 	
✓ Access to WVD Design and Deployment Helpdesk to assist in technical design questions
	▪ 25+ monthly active users (MAU) in production in ~ 3 months
	
	▪ Commitment to Success Criteria as documented in signed Deployment SOW with Partner

Next Steps
Learn More about WVD : https://docs.microsoft.com/en-us/azure/virtual-desktop/overview

1 **Define Project scope / Use case scenario**

2 **Select qualified partner**

3 **Partner finalizes SOW & Customer Approves**

4 **Work with your MSFT lead to submit the project for securing incentives**

THANK YOU

Appendix