Predict which 'hotel\_cluster' a user will book given the information in his (or her) search.

```
In [72]:
         import datetime
         import pandas as pd
         import numpy as np
         import matplotlib.pyplot as plt
         import seaborn as sns
         %matplotlib inline
         from sklearn.model selection import cross val score
         from sklearn.ensemble import RandomForestClassifier
         from sklearn.pipeline import make pipeline
         from sklearn import preprocessing
         from sklearn.preprocessing import StandardScaler
         from sklearn import svm
In [96]: #randomly sample 1% of the records in order to decrease loading time
         df = pd.read_csv('data/train.csv', sep=',').dropna()
         dest = pd.read_csv('data/destinations.csv')
         df = df.sample(frac=0.01, random state=99)
         df.shape
Out[96]: (241179, 24)
In [97]: # Output for use in R
         df.to csv('data/train sample.csv')
```

#### **EDA**

I chose to export my sample dataset to R for EDA purposes.

#### Results of the ETA:

- The data consists of the string variables 'date\_time', 'srch\_ci', and 'srch\_co' which will not be usable by some machine learning algorithms so I'll need to break them apart if I want to use them.
- From the histogram of 'hotel\_cluster', it appears the data is fairly evenly distributed across all 100 clusters, but there is some skew to the data on the right-hand side.

#### **Feature Engineering**

I want to break up the date\_time column into 'year' and 'month' as I believe they could be good predictors of 'hotel\_cluster'. This will result in

```
In [75]: from datetime import datetime
         def get year(x):
             if x is not None and type(x) is not float:
                      return datetime.strptime(x, '%Y-%m-%d').year
                 except ValueError:
                      return datetime.strptime(x, '%Y-%m-%d %H:%M:%S').year
             else:
                  return 2013
             pass
         def get month(x):
             if x is not None and type(x) is not float:
                      return datetime.strptime(x, '%Y-%m-%d').month
                 except:
                      return datetime.strptime(x, '%Y-%m-%d %H:%M:%S').month
             else:
                 return 1
             pass
         def left merge dataset(left dframe, right dframe, merge column):
             return pd.merge(left dframe, right dframe, on=merge column, how='left')
```

Dealing with date\_time column
This meant removing

```
In [76]: df['date_time_year'] = pd.Series(df.date_time, index = df.index)
    df['date_time_month'] = pd.Series(df.date_time, index = df.index)

    from datetime import datetime
    df.date_time_year = df.date_time_year.apply(lambda x: get_year(x))
    df.date_time_month = df.date_time_month.apply(lambda x: get_month(x))

# remove the 'date_time' column
    del df['date_time']
```

Dealing with srch ci (Checkin date) column:

```
In [77]: df['srch_ci_year'] = pd.Series(df.srch_ci, index=df.index)
    df['srch_ci_month'] = pd.Series(df.srch_ci, index=df.index)

# convert year & months to int
    df.srch_ci_year = df.srch_ci_year.apply(lambda x: get_year(x))
    df.srch_ci_month = df.srch_ci_month.apply(lambda x: get_month(x))

# remove the srch_ci column
    del df['srch_ci']
```

Dealing with srch co (Checkout date) column:

```
In [78]: df['srch_co_year'] = pd.Series(df.srch_co, index=df.index)
df['srch_co_month'] = pd.Series(df.srch_co, index=df.index)

# convert year & months to int
df.srch_co_year = df.srch_co_year.apply(lambda x: get_year(x))
df.srch_co_month = df.srch_co_month.apply(lambda x: get_month(x))

# remove the srch_co column
del df['srch_co']
```

## **Preliminary Analysis**

After creating the new features, I want to know if anything correlates well with 'hotel\_cluster'. This is how I will identify if any variables in particular happen to more easily predict a 'hotel\_cluster'. Using 'corr()' I am able to find the pairwise correlation of all columns in the datagrame. I don't have to worry about 'NA' values as those are excluded automatically.

```
In [79]: | df.corr()["hotel_cluster"].sort_values()
Out[79]: srch_destination_type_id
                                       -0.036120
         site name
                                       -0.027497
         hotel country
                                       -0.023837
         is booking
                                       -0.022898
         user_location_country
                                       -0.020239
         srch destination id
                                      -0.016736
         srch_co_month
                                      -0.005874
         srch_rm_cnt
                                       -0.005570
         srch_ci_month
                                       -0.005015
         date time month
                                       -0.002142
         channel
                                       -0.001386
         date time year
                                       -0.000435
         cnt
                                       0.000378
         hotel continent
                                       0.000422
         user_location_city
                                       0.001241
         user id
                                       0.003891
         orig destination distance
                                       0.006084
         user location region
                                       0.006927
         srch ci year
                                       0.008562
         is_mobile
                                       0.008788
          srch co year
                                       0.009287
         posa continent
                                       0.012180
         srch adults cnt
                                       0.012407
         srch children cnt
                                       0.014901
         hotel_market
                                       0.022149
         is package
                                       0.047598
         hotel cluster
                                       1.000000
         Name: hotel cluster, dtype: float64
```

The values are all very low (except for hotel\_cluster which is itself) thus I conclude that there is no strong, positive, linear correlation of any particular variable with 'hotel\_cluster'.

#### Strategy

I anticipate that 'hotel\_country' and 'hotel\_market' will be useful in determining 'hotel\_cluster'. After all, the user will likely be shown a hotel in their destination country and market.

```
In [80]: pieces = [df.groupby(['srch_destination_id','hotel_country','hotel_market','ho
    tel_cluster'])['is_booking'].agg(['sum','count'])]
    agg = pd.concat(pieces).groupby(level=[0,1,2,3]).sum()
    agg.dropna(inplace=True)
    agg.head()
```

# Out[80]:

		sum	count
er	hotel_cluste		
22	2	0	1
29	2	0	1
30	3	0	1
32	3	1	2
43	4	0	1

```
In [81]: agg['sum_and_cnt'] = 0.85*agg['sum'] + 0.15*agg['count']
agg = agg.groupby(level=[0,1,2]).apply(lambda x: x.astype(float)/x.sum())
agg.reset_index(inplace=True)
agg.head()
```

## Out[81]:

	srch_destination_id	hotel_country	hotel_market	hotel_cluster	sum	count	sum_and_cnt
0	4	7	246	22	0.0	0.125	0.073171
1	4	7	246	29	0.0	0.125	0.073171
2	4	7	246	30	0.0	0.125	0.073171
3	4	7	246	32	1.0	0.250	0.560976
4	4	7	246	43	0.0	0.125	0.073171

```
In [82]:
          agg_pivot = agg.pivot_table(index=['srch_destination_id','hotel_country','hote
          l_market'], columns='hotel_cluster', values='sum_and_cnt').reset_index()
          agg pivot.head()
Out[82]:
          hotel_cluster srch_destination_id hotel_country hotel_market
                                                                  0
                                                                       1
                                                                             2
                                                                                  3
                                                 7
                    0
                                                            246
                                                                NaN
                                                                     NaN
                                                                          NaN
                                                                               NaN
                                                                                    NaN
                                                                                         Na۱
                    1
                                     8
                                                50
                                                            416
                                                                               NaN
                                                                NaN
                                                                     NaN
                                                                          NaN
                                                                                    NaN
                                                                                         NaN
                    2
                                    11
                                                50
                                                            824
                                                                NaN
                                                                     NaN
                                                                          NaN
                                                                               NaN
                                                                                    NaN
                                                                                         NaN
                    3
                                    14
                                                27
                                                           1434
                                                                NaN
                                                                          NaN
                                                                               NaN
                                                                     NaN
                                                                                    NaN
                                                                                         NaN
                    4
                                    16
                                                50
                                                            419
                                                                NaN NaN
                                                                          NaN NaN
                                                                                    NaN NaN
          5 rows × 103 columns
```

### Merge with the destination table and our newly created aggregate pivot table.

#### **Implementing Algorithms**

```
In [85]: # Only interested in booking events, not clicks
    df = df.loc[df['is_booking'] == 1]

In [86]: # Get features and labels
    X = df.drop(['user_id', 'hotel_cluster', 'is_booking'], axis=1)
    y = df.hotel_cluster
```

#### **Naive Bayes**

#### K-Nearest Neighbors Classifier

I tried using 3, 5, 7, and 9 nearest neighbors to see which one would give me the best accuracy. The best was nearest neighbors.

```
In [95]: from sklearn.neighbors import KNeighborsClassifier
n = 3
   In [92]: | clf = make pipeline(preprocessing.StandardScaler(), KNeighborsClassifier(n nei
            np.mean(cross val score(clf, X, y, cv=10, scoring='accuracy'))
   Out[92]: 0.2339068655585447
n = 5
            clf = make pipeline(preprocessing.StandardScaler(), KNeighborsClassifier(n nei
   In [88]:
            ghbors=5))
            np.mean(cross_val_score(clf, X, y, cv=10, scoring='accuracy'))
   Out[88]: 0.25631461834732266
n = 7
            clf = make pipeline(preprocessing.StandardScaler(), KNeighborsClassifier(n nei
   In [93]:
            ghbors=7))
            np.mean(cross_val_score(clf, X, y, cv=10, scoring='accuracy'))
   Out[93]: 0.27103574280950904
n = 9
   In [94]: | clf = make pipeline(preprocessing.StandardScaler(), KNeighborsClassifier(n nei
            ghbors=9))
            np.mean(cross val score(clf, X, y, cv=10, scoring='accuracy'))
   Out[94]: 0.275165163629703
```

### **Random Forest Classifier**

# **SVM Classifier**