Testudo Bank Overdraft Feature

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Problem Statement

Customers of Testudo Bank are currently limited to only withdrawing money that they have previously deposited. Customers would benefit from a Testudo Bank service that enables them to withdraw extra money on credit beyond their account balance (to pay off unexpected expenses, for example). This service would also create a new revenue stream for Testudo Bank because we can charge interest on loaned money.

Solution Requirements

- Customers should be able to withdraw up to \$1000 beyond their account balance on a credit loan from Testudo Bank.
- Customers should have a place on the TestudoBank application to pay back the credit loan.
- Customers should be charged a 2% interest fee on any money loaned from Testudo Bank
- Testudo Bank should provide a way for both customers and the bank to audit a customer's re-payment history of all credit loans.

Proposed Solution

The proposed solution is an **overdraft** feature that allows customers to withdraw beyond their balance using the existing withdraw form and pay back the credit loan using the existing deposit form. Customers will also be provided a re-payment log with timestamps in the existing account_info page.

This solution was chosen because it re-uses existing pages in the application, and only requires slight changes to the underlying MySQL DB.

Pro/Con of all approaches considered:

Overdraft Approach

(Approach already described above.)

Pros:

- No new pages/forms are added. Existing pages and forms are minimally changed.
 - Keeps the customer experience the same as what they are used to. (Some text needs
 to be added to existing pages to describe the overdraft feature, display the overdraft
 balance, and show a re-payment history.)
 - Simplifies development since only the logic in existing Controller Post handlers needs to be modified.
- Only slight changes to the MySQL DB Schema need to be made (a new OverdraftBalance column in Customers table or using negative Balance, and a new table to store repayment logs).
- A 2-way door for the Testudo Bank business. Since this approach mostly recycles existing
 components and keeps the customer experience largely the same, this change can easily be
 rolled back or re-factored in the future.

Cons:

- Might be unintuitive to some customers because most banks traditionally offer credit loans
 as part of a credit account separate from a debit account, and this approaches blends the
 credit loan feature with a debit account.
- This approach might be short-lived if TestudoBank moves to a credit/debit paradigm in the near future. This feature will conflict with the credit borrowing offered in a credit account, and might have to be deprecated.

Debit & Credit Account Approach

This approach re-classifies the existing customer accounts as **Debit** accounts (where customers can only withdraw as much money as they previously deposited). Customers will also be eligible to open a **Credit** account where the balance indicates how much the customer has borrowed from the bank and needs to pay back.

Pros:

- Follows the credit/debit paradigm used by most banks. More intuitive for customers familiar with other bank applications.
- Prepares the codebase for more robust credit account features in the future.
- Similar MySQL DB Schema changes.
 - A new table will have to added to track credit account re-payment history (just like the overdraft approach).
 - A new CreditBalance column needs to be added to the Customers table to track the credit account's balance, and the existing Balance column should be re-named to DebitBalance.

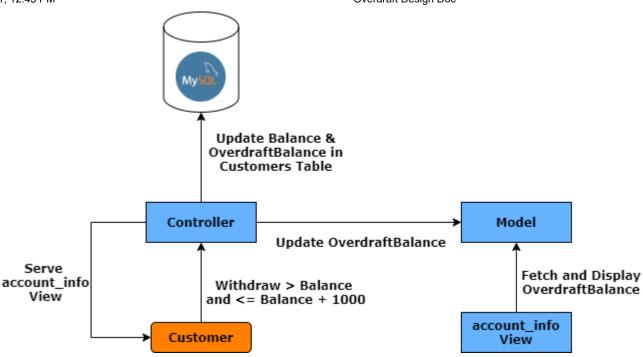
Cons:

- A credit/debit account separation is a **1-way door** for the TestudoBank business.
 - Once customers start using debit and credit accounts, we can't remove that separation in the future.
 - The scope of a credit/debit account separation overshadows the original problem statement of trying to give customers a way to borrow money on credit. There should be more discussion and more customer pain-points that would be solved before going through this 1-way door.
- More complex to develop than the overdraft approach.
 - New pages may need to be made to show credit account info separately from the debit account.
 - A new form needs to be added to allow customers to transfer money from their debit account to pay off the credit account balance.

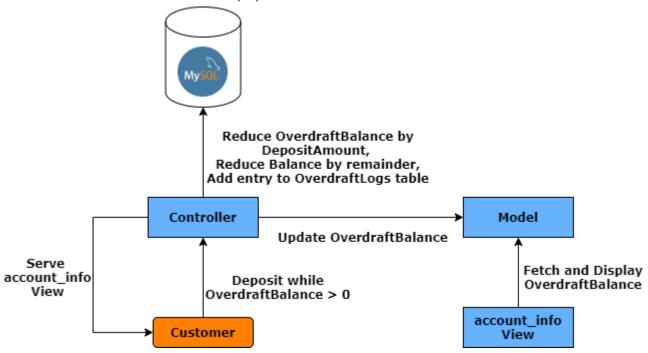
Technical Architecture (Overdraft Approach)

MVC Logic

Customer Withdraws Beyond Balance



Customer Makes an Overdraft Repayment



MySQL DB Schema



- CustomerID is a primary key for the Customers table that can be used as a foreign key in the OverdraftLogs and Passwords table.
 - CustomerID is also a primary key in the Passwords table.
 - CustomerID is not a primary key in the OverdraftLogs table since each row in that table represents a single time a customer paid back some (or all) of their overdraft balance. The same CustomerID can be in numerous rows in the OverdraftLogs table since customers can pay back their overdraft balance over multiple payments.