KINETIC THINKING STYLE ASSESSMENT REPORT

Kinetic Thinking

May 10, 2022

This report presents results from the Kinetic Thinking Style Assessment© you recently completed. In it, you will find both your confidential individual results to consider and reflect upon, as well as useful benchmarked against others who have taken the assessment.

Your Preferred Thinking Style:

When facing new ideas or situations, you tend to (1) consider options based on identifying gaps and a sense of what is missing or what else is possible; and (2) deliberate action based on careful assessment of its merits and prospects.

Your strength is in finding weakest links, areas for improvement, and immediate action steps. You are keen to close gaps, maintain a sense of movement, and define constant progress.
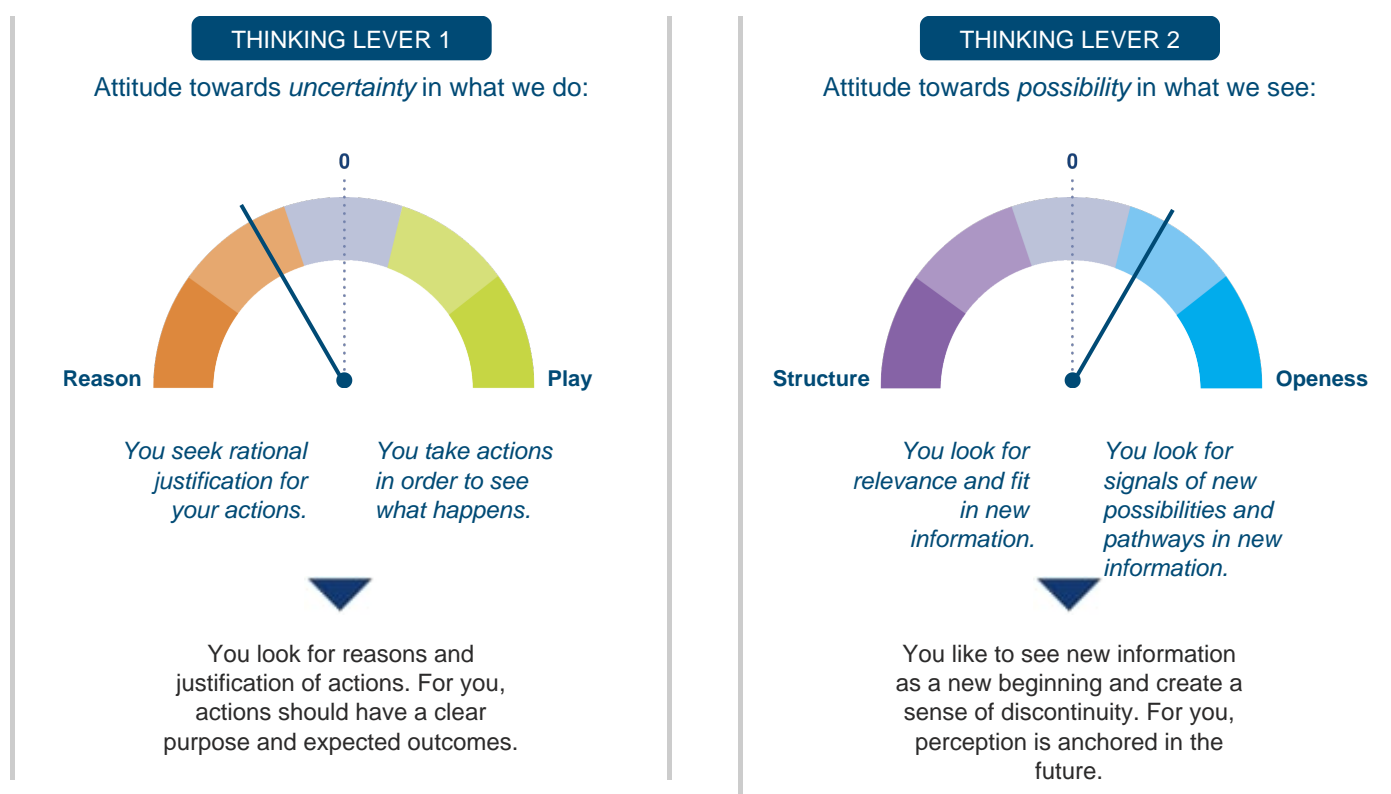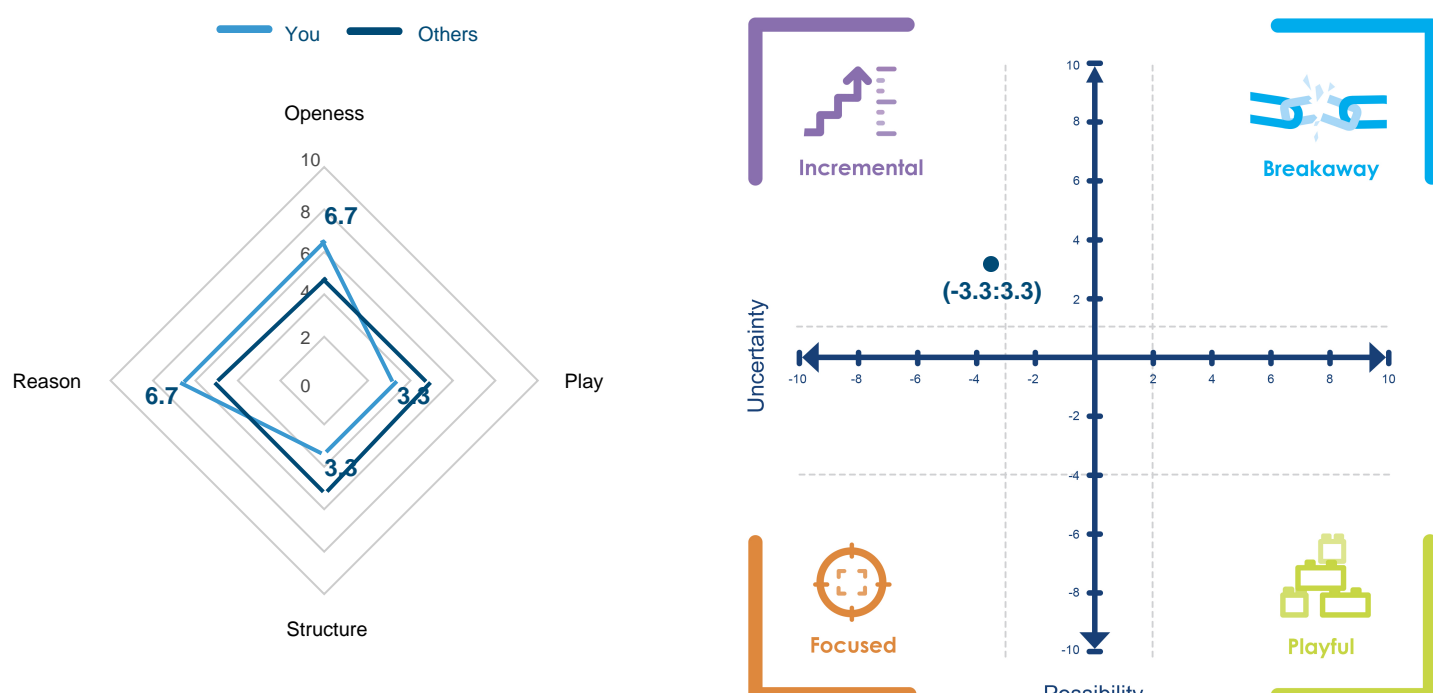
Incremental   Breakaway

Focused   Playful

Understanding Your Style:

Our thinking regulates how we perceive things and how we act. There are thus different ways of being entrepreneurial that involve different types of perception and action. They arise from how one's thinking is shaped by habits, routine, and life experience.
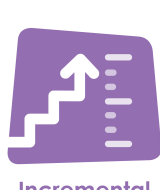
THINKING LEVER 1

Attitude towards *uncertainty* in what we do:

0

Reason   Play

You seek rational justification for your actions.   *You take actions in order to see what happens.*

You look for reasons and justification of actions. For you, actions should have a clear purpose and expected outcomes.

THINKING LEVER 2

Attitude towards *possibility* in what we see:

0

Structure   Openess

You look for relevance and fit in new information.   *You look for signals of new possibilities and pathways in new information.*

You like to see new information as a new beginning and create a sense of discontinuity. For you, perception is anchored in the future.

Benchmarked Results

You   Others

Openess

10
8   6.7
6
4
Reason   6.7   2   3.3   Play
0

Structure   3.3

Incremental   Breakaway

10
8
6
4
(-3.3:3.3)   2
Uncertainty   -10 -8 -6 -4 -2   2 4 6 8 10
-2
-4
Focused   -6   Playful
-8
-10

Possibility

Four Kinetic Thinking Styles

This considers options based on opportunities for improvement and deliberates action based on careful assessment of its merits and prospects

Incremental

Breakaway

This style considers bluesky options and bold visions, and looks for actions that push boundaries, provoke responses and open things up.

This considers options based on clearly defined goals and deliberates action based on careful assessment of its merits and prospects.

Focused

Playful

This style approaches problems based on clearly defined goals and looks for actions that can push boundaries and provoke responses.

Kinetic Thinking Moves

Your preferred thinking style is **Incremental**.

Becoming a kinetic thinker and using all four styles requires you to consider two main developmental moves:

EAST   Towards Play

SOUTH   Towards Structure

THINGS TO CONSIDER:

- Seek new experiences for the sake of learning something new or discovering something interesting.
- Gather available information and organize it to make sense of the situation and define a clear problem.