

THIS IS A PRESENTATION ABOUT PRESENTATIONS

DEMO DAY LIVE

- ◎ **Monday... if you didn't know.**
- ◎ **Each team will present their application to a (remote) audience of engineers, recruiters and executives. Presentations will be recorded.**
- ◎ **Presentations will be 3–4 minutes in duration, scripted and accompanied with a video.**
- ◎ **Every person on your team must speak for a significant amount of time.**

**THE PRESENTATION IS
1/2 PROJECT, 1/2 THE MAKING OF**

PRESENTATION OUTLINE



INTRODUCTION



INTRODUCTION

- **The first speaker should introduce him/herself by name and then each of his/her teammates by name.**
- **The name of your application.**
- **The first words you speak should be cordial and welcoming.**



Smile! Be happy to be there. Be excited to be there.



“Hello and thank you for joining us today.

*My name is Omri and these are my teammates
and friends Jonathan (point/wave/smile),
Claudia (p/w/s) and Ceren (p/w/s) and we are
the team behind your new go-to lunchtime app:*

Lunchcapades!”



APPLICATION OVERVIEW



APPLICATION OVERVIEW

- What is your application?
- **What problem does your application solve?** What was your motivation for creating it?
- What are the major features?
- What are the unique, interesting features?

SOLUTIONIFY YOUR APP

**Introduce your app as a
solution to a simple,
relatable problem.**



THINK ABOUT USER FLOW

How does one use your application, start to finish?





HOW YOU BUILT IT



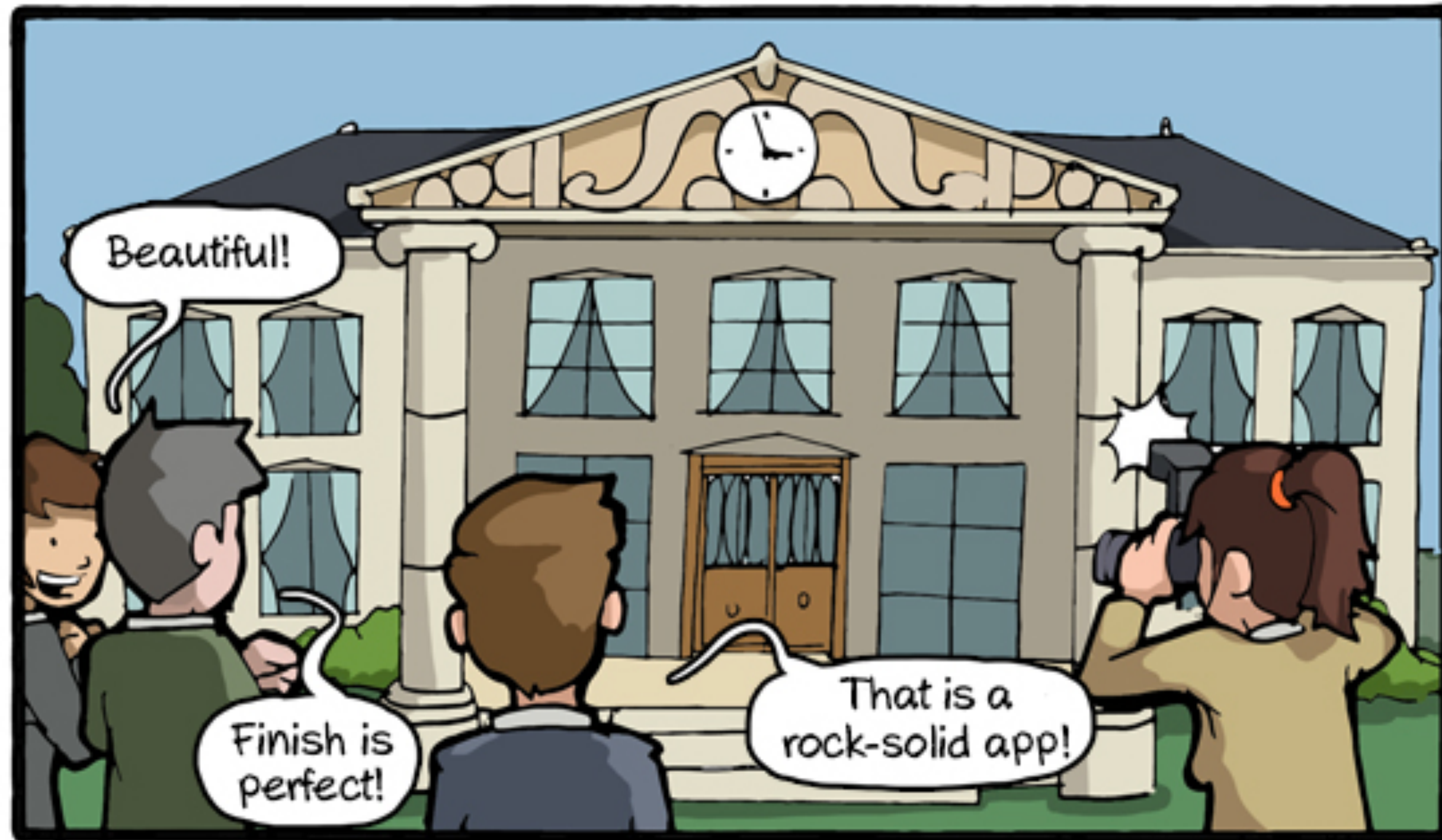
**YOU ARE TRYING TO SELL
YOURSELF AS A CREATIVE AND
TECHNICALLY CAPABLE PERSON.**

HOW YOU BUILT IT

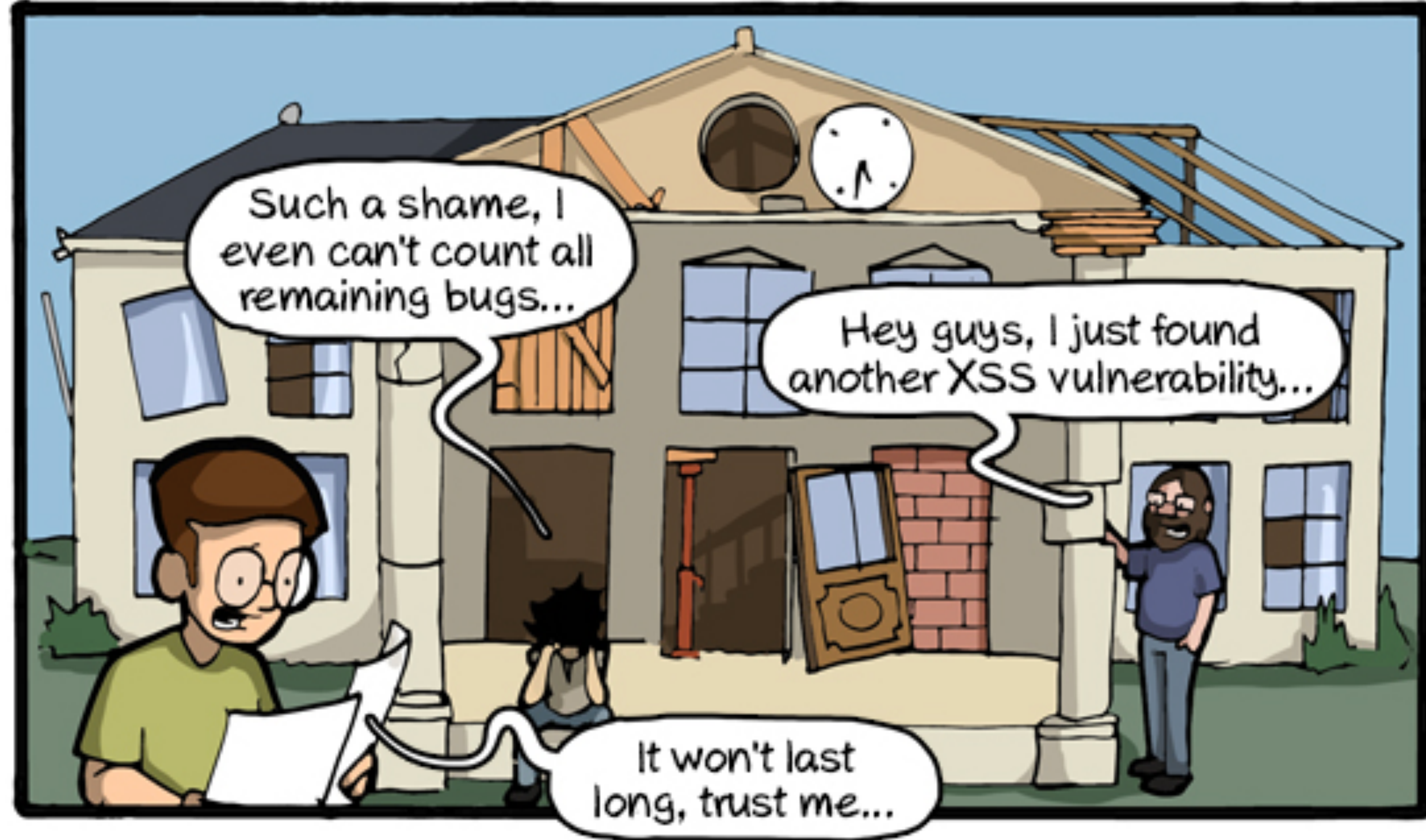
- **Address difficult technical challenges you encountered.**
- **Show technical diagrams if it better addresses what you are describing.**
- **Keep it high-level. Don't talk about variables and functions; talk about architecture and tools.**
- **Talk about decisions you made, not simply how you got it to work, but how you got it to work in the best way possible (performance, scalability, flexibility, readability).**

**DON'T TALK ABOUT
EDGE CASES THAT
DON'T WORK**

How people see my application

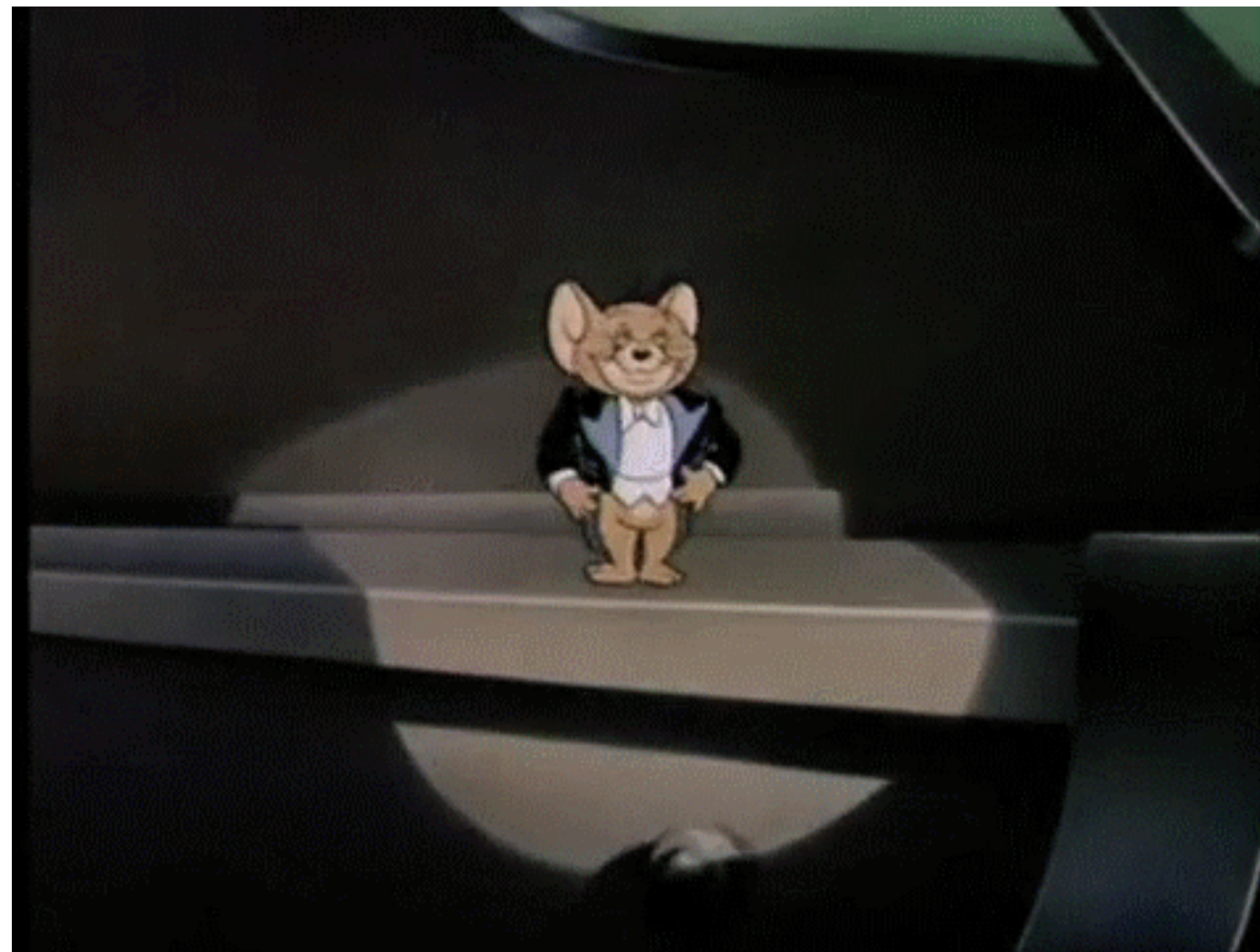


How I see my application





CONCLUSION



CONCLUSION

- **Be deployed** and you invite the audience to both try your application and check out the code you've written on Github (keep working!).
- A heartfelt statement about how much you learned while working on this application and/or how much you enjoyed working with your teammates will have the effect of making yourself and your team seem hard-working and compassionate.
- Say thank you, obviously.

SCREENCAST



WHY A SCREENCAST?



WHY A SCREENCAST?

- **Nothing unexpected will happen.**
- **You can show more easily and effectively.**
- **Timing a script to a video is easier than synchronizing your speech with a human driver.**
- **To make up for the “lack of realness” of a video, you will have your application deployed for the audience to try out.**

AN EFFECTIVE VIDEO

- **Has data (users, messages, content) that feel *real*, not like a joke — simulate the best version of your use-case**
- **Has diagrams to visualize what is being described**
- **Has animations to focus attention on a particular part of the screen, transitions to ease into a new concept, all that fanciness**



REHEARSING



REHEARSING

- **Rehearsals should be often and many. You should have practiced presenting many times before the big day.**
- **You should take open feedback warmly and iterate your presentation in order to improve each time.**
- **This is a good time for you to get used to using the microphone.**
- **Don't forget about choreography!**

PUBLIC SPEAKING

- **Practice with the microphone. Not too close, not too far. Learn to control that hand from gesturing as you talk to keep its position.**
- **Do not speak too fast and do not mumble. Relax!**
- **Do not face the projector. Face the crowd. Your toes should be pointed towards the audience.**
- **Use the space you have, do not stand confined behind the lectern.**

WHEN NOT SPEAKING

- **Smile!**
- **Stay in sight. Do not cower behind someone else. Use the space you have.**
- **Have one person "driving" the video at any given time in case you need to pause or play.**

ASSORTED ADVICE

- Do not use the word **I**; use the word **we**.
- Humor is effective; don't be afraid to use it.
- Be creative!

THE CREATIVE PROCESS

1. This is awesome
2. This is tricky
3. This is terrible
4. I am terrible
5. This might be okay
6. This is awesome

YOUR PRIORITIES

1. Prepare and rehearse your presentation
2. Deploy your application and attach a domain name (.tech deal!)
3. Fix **hyper-critical** bugs
4. Tweak design
5. Write documentation and tests
6. Refactor code to be more elegant
7. Work on small/edge-case bugs or new features

.TECH

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