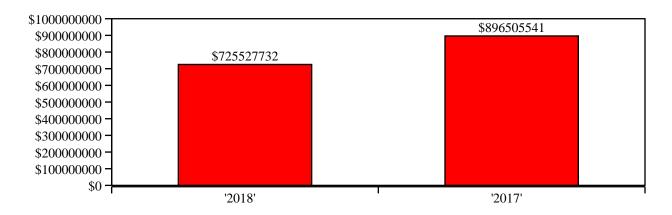


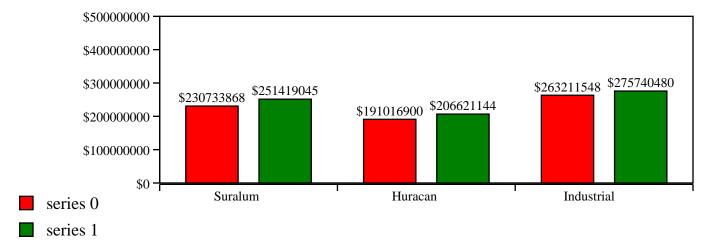
### **Ventas Totales por Año**

| '2018'    | '2017'    |
|-----------|-----------|
| 725527732 | 896505541 |



## Ventas por Familia

| Periodo | Suralum   | Huracan   | Industrial |
|---------|-----------|-----------|------------|
| '2018'  | 230733868 | 191016900 | 263211548  |
| '2017'  | 251419045 | 206621144 | 275740480  |



#### **Ventas Suralum**

Año: '2018'

| Producto                  | Total vendidos | Total Ventas |
|---------------------------|----------------|--------------|
| Vertedero Nº 0            | 7230           | 1110800      |
| Vertedero Nº 3            | 5300           | 1079000      |
| Vertedero Nº 4            | 5050           | 1235100      |
| Vertedero Nº 5            | 4850           | 1376500      |
| Vertedero N               | 4000           | 622000       |
| Vertedero Nº 2            | 3750           | 691500       |
| Teteras 1.0 Lt. P         | 2919           | 7006800      |
| Teteras 2.0 Lt. P         | 2464           | 8131920      |
| Teteras 1.5 Lt. P         | 2174           | 6348240      |
| Juego Asas Chicas         | 2100           | 1050000      |
| Paila H 14 P              | 2059           | 1916057      |
| Teteras 3.0 Lt. P         | 2023           | 7909930      |
| Molde Torta 26 P          | 2006           | 5715649      |
| Molde Torta 28 P          | 1987           | 6286716      |
| Molde Torta 30 P          | 1976           | 6938352      |
| Paila H 16 P              | 1928           | 2043860      |
| Molde Torta 24 P          | 1880           | 4741200      |
| Juego Asas Chicas 3 pieza | s 1850         | 1955000      |
| Tartaleta Nº 10           | 1632           | 749470       |

| J | uego Asa Grande 3 pieza | s 1600 | 2080000 |
|---|-------------------------|--------|---------|
|   | Tiradores               | 1500   | 335000  |
|   | Teteras 4.0 Lt. P       | 1475   | 6343267 |
|   | Molde Torta 22 P        | 1390   | 3045240 |
|   | Pan de Pascua 1.0 K     | 1312   | 2123558 |
|   | Marmita 14 P            | 1276   | 2808000 |
|   | Teteras 5.0 Lt. P       | 1273   | 6303044 |

| Producto          | Total vendidos | Total Ventas |
|-------------------|----------------|--------------|
| Vertedero Nº 0    | 7320           | 920400       |
| Vertedero Nº 3    | 6300           | 1240000      |
| Vertedero Nº 2    | 3450           | 596500       |
| Vertedero Nº 1    | 3000           | 450000       |
| Tartaleta Nº 10   | 2938           | 1200480      |
| Tiradores         | 2700           | 574000       |
| Teteras 1.0 Lt. P | 2624           | 6294420      |
| Teteras 2.0 Lt. P | 2347           | 7741500      |
| Teteras 1.5 Lt. P | 2191           | 6393760      |
| Juego Asas Chicas | 2100           | 1050000      |
| Teteras 3.0 Lt. P | 2004           | 7829340      |
| Molde Torta 30 P  | 1991           | 6994170      |
| Paila H 14 P      | 1989           | 1849770      |
| Paila H 16 P      | 1947           | 2063820      |
| Molde Torta 28 P  | 1926           | 6086160      |
| Molde Torta 26 P  | 1809           | 5170400      |
| Vertedero Nº 4    | 1700           | 398000       |
| Marmita 14 P      | 1669           | 3673000      |
| Borrachito        | 1637           | 622060       |
| Molde Torta 24 P  | 1522           | 3850302      |
| Vertedero Nº 5    | 1500           | 412000       |
| Tacita Mediana    | 1340           | 335000       |
| Teteras 5.0 Lt. P | 1322           | 6539700      |
| Molde Torta 32 P  | 1286           | 5246880      |

| Teteras 4.0 Lt. P   | 1282 | 5509360 |
|---------------------|------|---------|
| Pan de Pascua 1.0 K | 1227 | 1977480 |

### **Ventas Huracan**

Año: '2018'

| Producto          | Total vendidos | Total Ventas |
|-------------------|----------------|--------------|
| Paila H 14 L      | 3667           | 2861660      |
| Paila H 16 L      | 3303           | 2906640      |
| Teteras 1.0 Lt. L | 2594           | 6226500      |
| Marmita 14 L      | 2351           | 4396370      |
| Teteras 2.0 Lt. L | 2347           | 7746180      |
| Paila H 12 L      | 2261           | 1582700      |
| Teteras 1.5 Lt. L | 2096           | 6120320      |
| Teteras 3.0 Lt. L | 1874           | 7328720      |
| Cacerola 24 L     | 1827           | 6998360      |
| Jarro 3/4 Lt. L   | 1811           | 1684230      |
| Marmita 16 L      | 1722           | 3598980      |
| Cacerola 22 L     | 1659           | 5325390      |
| Jarro 1.0 Lt. L   | 1659           | 1709190      |
| Paila H 18 L      | 1637           | 1718850      |
| Cacerola 20 L     | 1568           | 4548040      |
| Cacerola 26 L     | 1535           | 6418460      |
| Sartén 16 L       | 1432           | 1360400      |
| Tacita Chica      | 1372           | 274400       |
| Sartén 18 L       | 1323           | 1482180      |
| Tacita Mediana    | 1320           | 330000       |
| Cacerola 28 L     | 1285           | 6117910      |
| Cacerola 18 L     | 1242           | 3303720      |
| Teteras 4.0 Lt. L | 1163           | 5001940      |
| Teteras 5.0 Lt. L | 1159           | 5737050      |
| Cacerola 32 L     | 1158           | 7469100      |
| Cacerola 30 L     | 1134           | 6157620      |

| Producto          | Total vendidos | Total Ventas |
|-------------------|----------------|--------------|
| Paila H 14 L      | 3855           | 2999700      |
| Teteras 1.0 Lt. L | 2775           | 6660000      |
| Teteras 2.0 Lt. L | 2656           | 8764800      |
| Paila H 12 L      | 2296           | 1599400      |
| Teteras 1.5 Lt. L | 2274           | 6640080      |
| Teteras 3.0 Lt. L | 2098           | 8203180      |
| Marmita 14 L      | 2068           | 3867160      |
| Jarro 3/4 Lt. L   | 1956           | 1819080      |
| Paila H 18 L      | 1937           | 2030850      |
| Tartaleta Nº 10   | 1870           | 673200       |
| Jarro 1.0 Lt. L   | 1784           | 1837520      |
| Cacerola 24 L     | 1662           | 6365460      |
| Cacerola 22 L     | 1590           | 5103900      |
| Sartén 16 L       | 1555           | 1465850      |
| Tacita Grande     | 1414           | 395920       |
| Cacerola 20 L     | 1413           | 4097700      |
| Teteras 4.0 Lt. L | 1408           | 6054400      |
| Cacerola 26 L     | 1371           | 5730780      |
| Marmita 16 L      | 1329           | 2777610      |
| Sartén 18 L       | 1285           | 1439200      |
| Cacerola 28 L     | 1247           | 5935720      |
| Teteras 5.0 Lt. L | 1228           | 6078600      |
| Tacita Mediana    | 1226           | 306500       |
| Cacerola 18 L     | 1178           | 3133480      |
| Jarro 1/4 Lt. L   | 1157           | 902460       |
| Cacerola 30 L     | 1126           | 6114180      |

#### **Ventas Industrial**

Año: '2018'

| Producto         | Total vendidos | Total Ventas |
|------------------|----------------|--------------|
| Olla Hotel 30 Lt | 916            | 18084369     |

|     | Olla Hotel 20 Lt.           | 905     | 13133438 |
|-----|-----------------------------|---------|----------|
|     | Olla Hotel 25 Lt.           | 859     | 14723260 |
|     | Fondo 20 Lt.                | 738     | 9064680  |
|     | Fondo 30 Lt.                | 709     | 12315330 |
|     | Olla Hotel 15 Lt.           | 679     | 9118970  |
|     | Olla Hotel 40 Lt.           | 627     | 15866350 |
|     | Fondo 15 Lt.                | 606     | 6790735  |
|     | Fondo 25 Lt.                | 591     | 8661962  |
|     | Fondo 40 Lt.                | 567     | 12190500 |
|     | Olla Hotel 50 Lt.           | 472     | 13930416 |
|     | Fondo 50 Lt.                | 442     | 11498983 |
|     | Arrocera Industrial 14 Lt.  | 403     | 5280670  |
|     | Arrocera Industrial 10 Lt.  | 327     | 3667099  |
|     | Arrocera Industrial 18 Lt.  | 301     | 4432690  |
|     | Sartén Industrial 40        | 281     | 2905540  |
| Dis | co Parrillero Mediano C/Ta  | apa 257 | 5101450  |
|     | Arrocera Industrial 20 Lt.  | 238     | 3884160  |
|     | Arrocera Industrial 8.0 Lt. | 222     | 2124540  |
| D   | isco Parrillero Extra Grand | le 216  | 5551200  |
|     | Pailón FR Industrial 34     | 206     | 1596500  |
|     | Pailón FR Industrial 46     | 200     | 2201017  |
|     | Pailón FR Industrial 38     | 199     | 1726520  |
|     | Pailón FR Industrial 42     | 197     | 1891200  |
|     | Fondo 70 Lt.                | 178     | 6408000  |
|     | Arrocera Industrial 35 Lt.  | 172     | 4730000  |
|     |                             |         |          |

| Producto          | Total vendidos | Total Ventas |
|-------------------|----------------|--------------|
| Olla Hotel 30 Lt  | 1029           | 20308986     |
| Olla Hotel 25 Lt. | 899            | 15408705     |
| Olla Hotel 20 Lt. | 877            | 12722696     |
| Fondo 20 Lt.      | 749            | 9182740      |
| Fondo 30 Lt.      | 733            | 12732210     |
| Olla Hotel 15 Lt. | 719            | 9656170      |

|     | Fondo 40 Lt.                | 694     | 14917712 |
|-----|-----------------------------|---------|----------|
|     | Olla Hotel 40 Lt.           | 675     | 17074548 |
|     | Fondo 25 Lt.                | 667     | 9769834  |
|     | Fondo 50 Lt.                | 607     | 15785840 |
|     | Fondo 15 Lt.                | 527     | 5901104  |
|     | Olla Hotel 50 Lt.           | 483     | 14260070 |
|     | Arrocera Industrial 10 Lt.  | 424     | 4753040  |
|     | Arrocera Industrial 14 Lt.  | 420     | 5502000  |
|     | Sartén Industrial 40        | 384     | 3970560  |
|     | Arrocera Industrial 18 Lt.  | 337     | 4953900  |
|     | Arrocera Industrial 20 Lt.  | 237     | 3867840  |
| Di  | sco Parrillero Extra Grand  | de 237  | 6090900  |
|     | Pailón FR Industrial 38     | 226     | 2045260  |
| Dis | co Parrillero Mediano C/T   | apa 226 | 4486100  |
|     | Arrocera Industrial 8.0 Lt. | 198     | 1894860  |
|     | Fondo 70 Lt.                | 195     | 7020000  |
| S   | Sartén Industrial C/Tapa 4  | 0 194   | 2628700  |
|     | Pailón FR Industrial 34     | 166     | 1286500  |
|     | Pailón FR Industrial 36     | 156     | 1288560  |
| Dis | co Parrillero Grande C/Ta   | npa 154 | 3415720  |

# PRODUCTOS MÁS VENDIDOS

Año: '2018'

| Producto          | Total vendidos | Total Ventas |
|-------------------|----------------|--------------|
| Producto ficticio | 8542           | 9606837      |
| Vertedero Nº 0    | 7230           | 1110800      |
| Vertedero Nº 3    | 5300           | 1079000      |
| Vertedero Nº 4    | 5050           | 1235100      |
| Vertedero Nº 5    | 4850           | 1376500      |
| Vertedero N       | 4000           | 622000       |
| Vertedero Nº 2    | 3750           | 691500       |
| Paila H 14 L      | 3667           | 2861660      |
| Paila H 16 L      | 3303           | 2906640      |

| Rectificado y lavado quimico m | oldes 3022 | 3348660 |
|--------------------------------|------------|---------|
| Teteras 1.0 Lt. P              | 2919       | 7006800 |
| Teteras 1.0 Lt. L              | 2594       | 6226500 |
| Teteras 2.0 Lt. P              | 2464       | 8131920 |
| Marmita 14 L                   | 2351       | 4396370 |
| Teteras 2.0 Lt. L              | 2347       | 7746180 |
| Tartaleta Nº 10                | 2311       | 993910  |
| Paila H 12 L                   | 2261       | 1582700 |
| Teteras 1.5 Lt. P              | 2174       | 6348240 |
| Juego Asas Chicas              | 2100       | 1050000 |
| Teteras 1.5 Lt. L              | 2096       | 6120320 |
| Paila H 14 P                   | 2059       | 1916057 |
| Teteras 3.0 Lt. P              | 2023       | 7909930 |
| Molde Torta 26 P               | 2006       | 5715649 |
| Chatarra de Aluminio           | 2000       | 1800000 |
| Molde Torta 28 P               | 1987       | 6286716 |
| Molde Torta 30 P               | 1976       | 6938352 |

|       | Producto                  | Total vendidos | Total Ventas |
|-------|---------------------------|----------------|--------------|
| Recti | ficado y lavado quimico m | oldes 7706     | 8091300      |
|       | Vertedero Nº 0            | 7320           | 920400       |
|       | Vertedero Nº 3            | 6300           | 1240000      |
|       | Tartaleta Nº 10           | 4808           | 1873680      |
|       | Paila H 14 L              | 3855           | 2999700      |
|       | Vertedero Nº 2            | 3450           | 596500       |
|       | Vertedero Nº 1            | 3000           | 450000       |
|       | Teteras 1.0 Lt. L         | 2775           | 6660000      |
|       | Tiradores                 | 2700           | 574000       |
|       | Teteras 2.0 Lt. L         | 2656           | 8764800      |
|       | Teteras 1.0 Lt. P         | 2624           | 6294420      |
|       | Tacita Mediana            | 2566           | 641500       |
|       | Borrachito                | 2426           | 921880       |
|       | Teteras 2.0 Lt. P         | 2347           | 7741500      |

| Paila H 12 L      | 2296 | 1599400 |
|-------------------|------|---------|
| Teteras 1.5 Lt. L | 2274 | 6640080 |
| Teteras 1.5 Lt. P | 2191 | 6393760 |
| Juego Asas Chicas | 2100 | 1050000 |
| Teteras 3.0 Lt. L | 2098 | 8203180 |
| Tacita Grande     | 2076 | 581280  |
| Marmita 14 L      | 2068 | 3867160 |
| Teteras 3.0 Lt. P | 2004 | 7829340 |
| Molde Torta 30 P  | 1991 | 6994170 |
| Paila H 14 P      | 1989 | 1849770 |
| Jarro 3/4 Lt. L   | 1956 | 1819080 |
| Paila H 16 P      | 1947 | 2063820 |
|                   |      |         |